

UNOFFICIAL TRANSLATION

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Summary of Consolidated Financial Results
for the fiscal year ended March 31, 2012

Supplementary Information

May 18, 2012

NKSJ Holdings, Inc.

(Stock code number : 8630)

Summary of Consolidated Financial Results for the fiscal year ended March 31, 2012

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1. Overview of Consolidated Financial Results for the fiscal year ended March 31, 2012

NKSJ Holdings, Inc.

Overview of Consolidated Financial Results for the fiscal year ended March 31, 2012

		(Millions of yen, %)			
		Year ended March 31, 2011	Year ended March 31, 2012	Increase (Decrease)	Rate of change
Ordinary income:	①	2,621,689	2,790,555	168,865	6.4 %
Net premiums written	②	1,933,283	1,973,777	40,494	2.1
Life insurance premiums written	③	238,178	250,193	12,015	5.0
Ordinary profit	④	(6,437)	(51,815)	(45,377)	—
Net income	⑤	(12,918)	(92,262)	(79,343)	—

		(Millions of yen)					
		Ordinary profit			Net income		
		Year ended March 31, 2011	Year ended March 31, 2012	Increase (Decrease)	Year ended March 31, 2011	Year ended March 31, 2012	Increase (Decrease)
Sompo Japan Insurance Inc.	⑥	20,541	3,964	(16,577)	12,124	(37,518)	(49,643)
+							
NIPPONKOA Insurance Co., Ltd.	⑦	(319)	(7,737)	(7,418)	(6,437)	(22,584)	(16,147)
+							
NKSJ Himawari Life Insurance, Inc.	⑧	(971)	1,131	2,103	(1,784)	(11,105)	(9,321)
+							
Consolidation adjustment, etc.	⑨	(25,688)	(49,174)	(23,485)	(16,821)	(21,053)	(4,231)
=							
NKSJ Holdings, Inc. (Consolidated)	⑩	(6,437)	(51,815)	(45,377)	(12,918)	(92,262)	(79,343)

Notes)

- In establishing NKSJ Holdings, Inc., the purchase method was applied to account for the business combination.
"Consolidation adjustment, etc." includes the amount of adjustments following the application of the purchase method.
- Amount of NKSJ Himawari Life Insurance, Inc. for the year ended March 31, 2011 represents combined result of former Sompo Japan Himawari Life Insurance Co., Ltd. and former NIPPONKOA Life Insurance Company, Limited. The result of NKSJ Himawari Life Insurance, Inc. for the year ended March 31, 2012 includes the result of former NIPPONKOA Life Insurance Company, Limited for the first half fiscal year ended March 31, 2012.
These are the amounts after reclassifications into the form of the consolidated statements of income.

Net Incurred Loss due to the Great East Japan Earthquake

		Year ended March 31, 2011			Year ended March 31, 2012			Total incurred loss
		Net claims paid	Provision for reserve for outstanding losses and claims	Net incurred loss	Net claims paid	Provision for reserve for outstanding losses and claims	Net incurred loss	
Household earthquake insurance	⑪	—	15,035	15,035	120,211	(15,035)	105,175	120,211
Sompo Japan Insurance Inc.	⑫	—	8,908	8,908	71,227	(8,908)	62,318	71,227
NIPPONKOA Insurance Co., Ltd.	⑬	—	6,126	6,126	48,984	(6,126)	42,857	48,984
Others	⑭	47	57,921	57,968	54,516	(52,301)	2,214	60,183
Sompo Japan Insurance Inc.	⑮	25	38,540	38,566	37,455	(33,147)	4,308	42,874
NIPPONKOA Insurance Co., Ltd.	⑯	22	19,380	19,402	17,060	(19,154)	(2,093)	17,309
Total	⑰	47	72,956	73,004	174,728	(67,337)	107,390	180,395
Sompo Japan Insurance Inc.	⑱	25	47,449	47,475	108,682	(42,056)	66,626	114,101
NIPPONKOA Insurance Co., Ltd.	⑲	22	25,507	25,529	66,045	(25,281)	40,764	66,293

Note) This table represents only amounts of the two major property and casualty insurance subsidiaries.

NKSJ Holdings, Inc.

Net Incurred Loss due to the flood in Thailand (Fiscal year ended March 31, 2012)

(Millions of yen)

		Net claims paid	Provision for reserve for outstanding losses and claims	Net incurred loss
Total	(20)	18,643	84,124	102,767
Sompo Japan Insurance Inc.	(21)	12,051	24,793	36,845
NIPPONKOA Insurance Co., Ltd.	(22)	5,978	37,146	43,124
Overseas consolidated subsidiaries	(23)	612	22,184	22,797

Note) 7,076 million yen of impairment losses for stocks of overseas non-consolidated subsidiaries are recorded other than the above.

Impact of the lowered corporate income tax rate (Fiscal year ended March 31, 2012)

(Millions of yen)

		Impact on net income (loss)
Total	(24)	(37,242)
Sompo Japan Insurance Inc.	(25)	(32,003)
NIPPONKOA Insurance Co., Ltd.	(26)	(14,850)
NKSJ Himawari Life Insurance, Inc.	(27)	(3,665)
Consolidation adjustment, etc.	(28)	13,276

Note) "Consolidation adjustment, etc." includes the amount of impact following the application of the purchase method.

Sompo Japan Insurance Inc. (Non-consolidated)

Overview of Financial Results for the fiscal year ended March 31, 2012

Summary of Results of Operations

(Millions of yen)

		Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	Increase (Decrease)	Rate of change
Ordinary income and expenses:					
Underwriting income and expenses:					
Direct premiums written (including deposits of premiums by policyholders)	①	1,445,833	1,492,134	46,301	3.2 %
Direct premiums written	②	1,327,649	1,370,046	42,397	3.2
(+) Net premiums written	③	1,256,639	1,281,155	24,515	2.0
(-) Net claims paid	④	817,961	939,541	121,580	14.9
(-) Loss adjustment expenses	⑤	93,020	92,530	(489)	(0.5)
(-) Net commissions and brokerage fees	⑥	213,680	219,559	5,879	2.8
(+) Deposits of premiums by policyholders	⑦	118,184	122,087	3,903	3.3
(+) Interest and dividend income on deposits of premiums, etc.	⑧	39,399	37,176	(2,223)	(5.6)
(-) Maturity refunds and dividends to policyholders	⑨	227,892	181,035	(46,857)	(20.6)
(-) Provision for (reversal of) reserve for outstanding losses and claims	⑩	(38,950)	(19,526)	19,423	-
(-) Provision for (reversal of) underwriting reserves	⑪	(104,344)	(165,483)	(61,138)	-
(+) Other underwriting income and expenses	⑫	(2,364)	(1,435)	929	-
Gross underwriting margin	⑬	202,599	191,325	(11,273)	(5.6)
Operating, general and administrative expenses related to underwriting	⑭	209,684	203,816	(5,868)	(2.8)
Other income and expenses	⑮	(2,631)	(12,503)	(9,872)	-
Underwriting profit (loss)	⑯	(9,716)	(24,994)	(15,278)	-
Investment income and expenses:					
(+) Interest and dividend income	⑰	86,463	78,375	(8,087)	(9.4)
(+) Investment gains and losses on money trusts	⑱	(365)	0	365	-
(+) Gains and losses on sales of securities	⑲	13,677	21,890	8,213	60.0
(-) Impairment losses on securities	⑳	6,767	18,141	11,374	168.1
(+) Transfer of interest and dividend income on deposits of premiums, etc.	㉑	(39,399)	(37,176)	2,223	-
(+) Gains and losses on derivatives	㉒	3,231	600	(2,630)	(81.4)
(+) Other investment income and expenses	㉓	(16,382)	(14,852)	1,529	-
Gross investment margin	㉔	40,458	30,698	(9,760)	(24.1)
(-) Operating, general and administrative expenses	㉕	220,108	215,148	(4,960)	(2.3)
(+) Other ordinary income and expenses	㉖	(2,407)	(2,910)	(503)	-
Ordinary profit	㉗	20,541	3,964	(16,577)	(80.7)
Extraordinary gains and losses:					
(+) Extraordinary gains	㉘	3,320	3,402	81	2.5
(-) Extraordinary losses	㉙	8,449	665	(7,784)	(92.1)
Net extraordinary gains (losses)	㉚	(5,129)	2,737	7,866	-
Income before income taxes	㉛	15,412	6,701	(8,710)	(56.5)
(-) Income taxes	㉜	454	632	178	39.3
(-) Deferred income taxes	㉝	2,833	43,587	40,754	1,438.1
Total income taxes	㉞	3,288	44,220	40,932	1,244.9
Net income (loss)	㉟	12,124	(37,518)	(49,643)	(409.4)

Underwriting result:					
(+) Net premiums written	⑳	1,256,639	1,281,155	24,515	2.0
(-) Net claims paid	㉑	817,961	939,541	121,580	14.9
(-) Loss adjustment expenses	㉒	93,020	92,530	(489)	(0.5)
(-) Operating expenses:	㉓	423,365	423,376	10	0.0
Net commissions and brokerage fees	㉔	213,680	219,559	5,879	2.8
Operating, general and administrative expenses related to underwriting	㉕	209,684	203,816	(5,868)	(2.8)
Underwriting result	㉖	(77,706)	(174,293)	(96,586)	-
Ratios:					
Net loss ratio (%)	㉗	72.5	80.6	8.1	
Net expense ratio (%)	㉘	33.7	33.0	(0.6)	
Underwriting result ratio (%)	㉙	(6.2)	(13.6)	(7.4)	
Return on investments (income base) (%)	㉚	2.21	2.13	(0.09)	
Return on investments (realized base) (%)	㉛	2.07	1.86	(0.21)	

Reference) Total return based on the fair value: Year ended March 31, 2011 (1.36) %
Year ended March 31, 2012 1.59 %

Sompo Japan Insurance Inc. (Non-consolidated)

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

Business line	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)			Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	176,299	13.3 %	(4.9) %	187,793	13.7 %	6.5 %
Marine insurance	30,952	2.3	7.0	31,039	2.3	0.3
Personal accident insurance	128,198	9.7	1.2	131,994	9.6	3.0
Voluntary automobile insurance	638,717	48.1	(0.2)	642,996	46.9	0.7
Compulsory automobile liability insurance	177,038	13.3	0.2	197,630	14.4	11.6
Others	176,441	13.3	2.0	178,593	13.0	1.2
Total	1,327,649	100.0	(0.2)	1,370,046	100.0	3.2
Deposits of premiums by policyholders	118,184	—	5.2	122,087	—	3.3

Net premiums written

(Millions of yen)

Business line	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)			Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	141,220	11.2 %	(2.0) %	149,081	11.6 %	5.6 %
Marine insurance	25,336	2.0	6.7	24,658	1.9	(2.7)
Personal accident insurance	127,196	10.1	1.6	130,181	10.2	2.3
Voluntary automobile insurance	639,977	50.9	(0.0)	645,385	50.4	0.8
Compulsory automobile liability insurance	166,536	13.3	1.1	178,117	13.9	7.0
Others	156,372	12.4	(2.8)	153,729	12.0	(1.7)
Total	1,256,639	100.0	(0.2)	1,281,155	100.0	2.0

Net claims paid

(Millions of yen)

Business line	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)			Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)		
	Amount	Rate of change	Net loss ratio	Amount	Rate of change	Net loss ratio
Fire and allied insurance	56,062	(8.5) %	41.6 %	201,989	260.3 %	139.2 %
Marine insurance	13,720	3.9	58.1	17,290	26.0	74.8
Personal accident insurance	68,877	1.1	59.4	70,754	2.7	59.6
Voluntary automobile insurance	398,103	(1.9)	72.0	405,884	2.0	71.9
Compulsory automobile liability insurance	155,111	0.5	100.8	156,326	0.8	95.6
Others	126,085	(17.1)	85.5	87,296	(30.8)	61.2
Total	817,961	(4.3)	72.5	939,541	14.9	80.6

Sompo Japan Insurance Inc. (Non-consolidated)

Net Incurred Loss related to Natural Disasters in Japan (which occurred in the period)

(Millions of yen)

	Year ended March 31, 2011			Year ended March 31, 2012		
	Net claims paid	Reserve for outstanding losses and claims	Net incurred loss	Net claims paid	Reserve for outstanding losses and claims	Net incurred loss
Fire and allied insurance	3,846	44,833	48,679	28,043	6,206	34,250
Voluntary automobile insurance	732	139	872	4,051	79	4,131
Other than the above	163	4,011	4,174	957	273	1,230
Total	4,742	48,984	53,727	33,053	6,559	39,612

Note) Net incurred loss = Net claims paid + Reserve for outstanding losses and claims

Reserve for outstanding losses and claims represents amounts deducting reinsurance recoverable on unpaid loss from reserve for outstanding losses and claims of direct insurance and assumed reinsurance.

Breakdown of Operating, General and Administrative Expenses and Loss Adjustment Expenses

(Millions of yen)

	Year ended March 31, 2011			Year ended March 31, 2012		
	Amount	Increase (Decrease)	Rate of change	Amount	Increase (Decrease)	Rate of change
Personnel expenses	177,476	14,986	9.2 %	172,837	(4,638)	(2.6) %
Non-personnel expenses	122,780	(6,367)	(4.9)	122,594	(186)	(0.2)
Others (taxes and contributions)	12,873	22	0.2	12,247	(625)	(4.9)
Total	313,129	8,641	2.8	307,679	(5,450)	(1.7)

Reserve for Outstanding Losses and Claims

(Millions of yen)

	Year ended March 31, 2011		Year ended March 31, 2012	
	Balance	Change	Balance	Change
Fire and allied insurance	70,224	43,892	73,178	2,954
Marine insurance	13,722	1,889	13,139	(583)
Personal accident insurance	60,999	7,357	60,173	(826)
Voluntary automobile insurance	301,442	(616)	290,666	(10,775)
Compulsory automobile liability insurance	58,225	2,406	60,299	2,074
Others	134,950	(93,879)	122,580	(12,369)
Total	639,564	(38,950)	620,037	(19,526)

Notes)

- Balance of financial guarantee insurance is included in "Others".
Year ended March 31, 2011: 9,960 million yen Year ended March 31, 2012: 494 million yen
- Change of financial guarantee insurance is included in "Others".
Year ended March 31, 2011: (70,704) million yen Year ended March 31, 2012: (9,466) million yen

Ordinary Underwriting Reserves

(Millions of yen)

	Year ended March 31, 2011		Year ended March 31, 2012	
	Balance	Change	Balance	Change
Fire and allied insurance	479,191	(15,329)	413,485	(65,706)
Marine insurance	8,566	(210)	8,402	(163)
Personal accident insurance	80,727	3,935	84,218	3,490
Voluntary automobile insurance	183,055	(495)	185,320	2,265
Compulsory automobile liability insurance	343,288	(43,327)	302,214	(41,073)
Others	194,787	1,050	197,080	2,293
Total	1,289,615	(54,377)	1,190,721	(98,894)

Note) This table excludes reserve for maturity refunds and reserve for dividends to policyholders of savings-type insurance and includes underwriting reserves of earthquake insurance and compulsory automobile liability insurance.

Catastrophic Loss Reserve

(Millions of yen)

	Year ended March 31, 2011				Year ended March 31, 2012			
	Reversal	Provision	Balance	Balance ratio	Reversal	Provision	Balance	Balance ratio
Fire and allied insurance	—	22,424	170,950	123.9 %	57,060	21,021	134,911	91.7 %
Marine insurance	—	941	27,172	107.2	2,100	926	25,998	105.4
Personal accident insurance	7,001	3,961	81,548	64.1	7,771	4,028	77,804	59.8
Voluntary automobile insurance	38,609	38,655	38,655	6.0	38,655	39,056	39,056	6.1
Others	1,389	7,001	102,344	65.4	5,972	9,103	105,475	68.6
Total	47,000	72,983	420,671	38.7	111,560	74,136	383,247	34.8

Note) Balance ratio = Balance of catastrophic loss reserve / Net premiums written (excluding earthquake insurance and compulsory automobile liability insurance) × 100

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

Overview of Financial Results for the fiscal year ended March 31, 2012

Summary of Results of Operations

(Millions of yen)

		Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	Increase (Decrease)	Rate of change
Ordinary income and expenses:					
Underwriting income and expenses:					
Direct premiums written (including deposits of premiums by policyholders)	①	688,158	713,711	25,552	3.7 %
Direct premiums written	②	653,239	671,698	18,458	2.8
(+) Net premiums written	③	620,615	630,605	9,990	1.6
(-) Net claims paid	④	397,444	493,011	95,566	24.0
(-) Loss adjustment expenses	⑤	34,369	41,125	6,756	19.7
(-) Net commissions and brokerage fees	⑥	104,455	107,355	2,899	2.8
(+) Deposits of premiums by policyholders	⑦	34,918	42,013	7,094	20.3
(+) Interest and dividend income on deposits of premiums, etc.	⑧	20,625	18,698	(1,926)	(9.3)
(-) Maturity refunds and dividends to policyholders	⑨	121,559	109,817	(11,742)	(9.7)
(-) Provision for (reversal of) reserve for outstanding losses and claims	⑩	21,270	12,824	(8,446)	(39.7)
(-) Provision for (reversal of) underwriting reserves	⑪	(97,631)	(151,636)	(54,005)	-
(+) Other underwriting income and expenses	⑫	(1,147)	(399)	747	-
Gross underwriting margin	⑬	93,543	78,421	(15,122)	(16.2)
Operating, general and administrative expenses related to underwriting	⑭	117,480	113,336	(4,143)	(3.5)
Other income and expenses	⑮	(1,054)	(6,203)	(5,148)	-
Underwriting profit (loss)	⑯	(24,991)	(41,118)	(16,126)	-
Investment income and expenses:					
(+) Interest and dividend income	⑰	42,722	41,211	(1,510)	(3.5)
(+) Investment gains and losses on money trusts	⑱	68	(453)	(521)	(764.8)
(+) Gains and losses on sales of securities	⑲	12,590	14,226	1,636	13.0
(-) Impairment losses on securities	⑳	3,641	1,773	(1,867)	(51.3)
(+) Transfer of interest and dividend income on deposits of premiums, etc.	㉑	(20,625)	(18,698)	1,926	-
(+) Gains and losses on derivatives	㉒	1,217	220	(997)	(81.9)
(+) Other investment income and expenses	㉓	(3,855)	(3,729)	126	-
Gross investment margin	㉔	28,475	31,003	2,527	8.9
(-) Operating, general and administrative expenses	㉕	123,663	118,378	(5,284)	(4.3)
(+) Other ordinary income and expenses	㉖	1,325	1,217	(108)	(8.2)
Ordinary loss	㉗	(319)	(7,737)	(7,418)	-
Extraordinary gains and losses:					
(+) Extraordinary gains	㉘	1,931	2,112	180	9.4
(-) Extraordinary losses	㉙	5,203	3,802	(1,401)	(26.9)
Net extraordinary gains (losses)	㉚	(3,272)	(1,689)	1,582	-
Loss before income taxes	㉛	(3,591)	(9,427)	(5,836)	-
(-) Income taxes	㉜	311	270	(41)	(13.2)
(-) Deferred income taxes	㉝	2,534	12,886	10,352	408.5
Total income taxes	㉞	2,845	13,157	10,311	362.3
Net loss	㉟	(6,437)	(22,584)	(16,147)	-

Underwriting result:					
(+) Net premiums written	⑳	620,615	630,605	9,990	1.6
(-) Net claims paid	㉑	397,444	493,011	95,566	24.0
(-) Loss adjustment expenses	㉒	34,369	41,125	6,756	19.7
(-) Operating expenses:	㉓	221,935	220,691	(1,244)	(0.6)
Net commissions and brokerage fees	㉔	104,455	107,355	2,899	2.8
Operating, general and administrative expenses related to underwriting	㉕	117,480	113,336	(4,143)	(3.5)
Underwriting result	㉖	(33,134)	(124,222)	(91,088)	-
Ratios:					
Net loss ratio (%)	㉗	69.6	84.7	15.1	
Net expense ratio (%)	㉘	35.8	35.0	(0.8)	
Underwriting result ratio (%)	㉙	(5.3)	(19.7)	(14.4)	
Return on investments (income base) (%)	㉚	2.08	2.12	0.04	
Return on investments (realized base) (%)	㉛	2.40	2.59	0.19	

Reference) Total return based on the fair value: Year ended March 31, 2011 (0.76) %
Year ended March 31, 2012 3.23 %

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

Business line	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)			Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	114,836	17.6 %	(5.5) %	120,347	17.9 %	4.8 %
Marine insurance	14,818	2.3	5.3	14,639	2.2	(1.2)
Personal accident insurance	48,576	7.4	(2.3)	48,292	7.2	(0.6)
Voluntary automobile insurance	314,972	48.2	(1.3)	318,342	47.4	1.1
Compulsory automobile liability insurance	77,303	11.8	1.0	85,847	12.8	11.1
Others	82,731	12.7	(1.6)	84,229	12.5	1.8
Total	653,239	100.0	(1.8)	671,698	100.0	2.8
Deposits of premiums by policyholders	34,918	—	(9.4)	42,013	—	20.3

Net premiums written

(Millions of yen)

Business line	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)			Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	89,556	14.4 %	(7.3) %	90,479	14.3 %	1.0 %
Marine insurance	14,010	2.3	3.9	13,710	2.2	(2.1)
Personal accident insurance	49,668	8.0	(1.9)	49,558	7.9	(0.2)
Voluntary automobile insurance	314,873	50.7	(1.2)	318,289	50.5	1.1
Compulsory automobile liability insurance	74,470	12.0	0.4	79,596	12.6	6.9
Others	78,035	12.6	(2.1)	78,970	12.5	1.2
Total	620,615	100.0	(2.0)	630,605	100.0	1.6

Net claims paid

(Millions of yen)

Business line	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)			Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)		
	Amount	Rate of change	Net loss ratio	Amount	Rate of change	Net loss ratio
Fire and allied insurance	39,205	(8.1) %	47.5 %	133,129	239.6 %	150.8 %
Marine insurance	5,736	(28.4)	42.4	6,427	12.1	48.3
Personal accident insurance	29,734	(3.6)	65.0	29,178	(1.9)	63.8
Voluntary automobile insurance	210,155	1.6	72.9	205,885	(2.0)	72.8
Compulsory automobile liability insurance	71,402	0.9	103.2	71,850	0.6	97.9
Others	41,209	(7.7)	57.4	46,539	12.9	63.2
Total	397,444	(1.6)	69.6	493,011	24.0	84.7

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

Net Incurred Loss related to Natural Disasters in Japan (which occurred in the period)

(Millions of yen)

	Year ended March 31, 2011			Year ended March 31, 2012		
	Net claims paid	Reserve for outstanding losses and claims	Net incurred loss	Net claims paid	Reserve for outstanding losses and claims	Net incurred loss
Fire and allied insurance	4,282	20,460	24,742	22,849	4,074	26,924
Voluntary automobile insurance	215	1,213	1,429	2,704	17	2,721
Other than the above	413	5,199	5,613	1,482	606	2,088
Total	4,911	26,873	31,785	27,036	4,698	31,735

Note) Net incurred loss = Net claims paid + Reserve for outstanding losses and claims

Reserve for outstanding losses and claims represents amounts deducting reinsurance recoverable on unpaid loss from reserve for outstanding losses and claims of direct insurance and assumed reinsurance.

Breakdown of Operating, General and Administrative Expenses and Loss Adjustment Expenses

(Millions of yen)

	Year ended March 31, 2011			Year ended March 31, 2012		
	Amount	Increase (Decrease)	Rate of change	Amount	Increase (Decrease)	Rate of change
Personnel expenses	87,695	2,311	2.7	90,091	2,395	2.7
Non-personnel expenses	62,998	(5,358)	(7.8)	62,582	(416)	(0.7)
Others (taxes and contributions)	7,339	(526)	(6.7)	6,831	(507)	(6.9)
Total	158,032	(3,573)	(2.2)	159,504	1,471	0.9

Reserve for Outstanding Losses and Claims

(Millions of yen)

	Year ended March 31, 2011		Year ended March 31, 2012	
	Balance	Change	Balance	Change
Fire and allied insurance	43,677	21,465	56,625	12,948
Marine insurance	6,414	(25)	5,648	(766)
Personal accident insurance	17,596	(1,667)	16,121	(1,474)
Voluntary automobile insurance	130,873	237	136,395	5,522
Compulsory automobile liability insurance	26,907	1,190	27,730	823
Others	63,674	69	59,445	(4,229)
Total	289,142	21,270	301,967	12,824

Ordinary Underwriting Reserves

(Millions of yen)

	Year ended March 31, 2011		Year ended March 31, 2012	
	Balance	Change	Balance	Change
Fire and allied insurance	353,180	(9,508)	309,190	(43,990)
Marine insurance	4,205	196	4,156	(48)
Personal accident insurance	28,437	(459)	27,593	(843)
Voluntary automobile insurance	90,732	(963)	91,194	461
Compulsory automobile liability insurance	157,119	(20,007)	137,898	(19,220)
Others	75,068	(2,297)	76,700	1,632
Total	708,743	(33,040)	646,733	(62,009)

Note) This table excludes reserve for maturity refunds and reserve for dividends to policyholders of savings-type insurance and includes underwriting reserves of earthquake insurance and compulsory automobile liability insurance.

Catastrophic Loss Reserve

(Millions of yen)

	Year ended March 31, 2011				Year ended March 31, 2012			
	Reversal	Provision	Balance	Balance ratio	Reversal	Provision	Balance	Balance ratio
Fire and allied insurance	—	6,072	127,210	145.7	38,729	6,238	94,720	106.3
Marine insurance	183	612	19,456	138.9	441	543	19,558	142.7
Personal accident insurance	5,496	1,550	17,070	34.4	4,992	1,548	13,627	27.5
Voluntary automobile insurance	21,909	21,617	21,617	6.9	21,617	21,857	21,857	6.9
Others	517	3,727	54,711	70.1	5,328	3,807	53,190	67.4
Total	28,106	33,580	240,067	44.1	71,109	33,995	202,953	36.9

Note) Balance ratio = Balance of catastrophic loss reserve / Net premiums written (excluding earthquake insurance and compulsory automobile liability insurance) x 100

2. Forecasts for the fiscal year ending March 31, 2013 (April 1, 2012 to March 31, 2013)

NKSJ Holdings, Inc. (Consolidated)

(Yen in hundred millions, %)

	Year ended March 31, 2012 Result	Year ending March 31, 2013 Forecast	Increase (Decrease)	Rate of change
Full-year				
Ordinary income:	27,905	28,200	294	1.1
Net premiums written	19,737	20,120	382	1.9
Life insurance premiums written	2,501	2,540	38	1.5
Ordinary profit	(518)	640	1,158	—
Net income	(922)	240	1,162	—
Dividends per share	80 yen	80 yen	— yen	—

Fiscal year ending March 31, 2013
Forecast

	Ordinary profit	Net income
Sompo Japan Insurance Inc.	630	310
+		
NIPPONKOA Insurance Co., Ltd.	430	220
+		
NKSJ Himawari Life Insurance, Inc.	43	22
+		
Consolidation adjustment, etc.	(463)	(312)
=		
NKSJ Holdings, Inc. (Consolidated)	640	240

< Note to consolidation adjustment, etc. >

In establishing NKSJ Holdings, Inc., the purchase method was applied to account for the business combination. "Consolidation adjustment, etc." of the consolidated forecasts for the fiscal year ending March 31, 2013 in the table left includes the amount of adjustments following the application of the purchase method.

Sompo Japan Insurance Inc. (Non-consolidated)

(Yen in hundred millions, %)

	Year ended March 31, 2012 Result	Year ending March 31, 2013 Forecast	Increase (Decrease)	Rate of change
Full-year				
Net premiums written	12,811	12,920	108	0.8
(Excluding compulsory automobile liability insurance)	11,030	11,074	43	0.4
Net loss ratio	80.6	72.1	(8.5)	—
(Excluding financial guarantee insurance* and compulsory automobile liability insurance)	77.4	68.2	(9.2)	—
Net expense ratio	33.0	34.0	1.0	—
(Excluding compulsory automobile liability insurance)	34.7	35.9	1.2	—
Combined ratio	113.6	106.1	7.5	—
(Excluding financial guarantee insurance* and compulsory automobile liability insurance)	112.1	104.0	(8.0)	—
Underwriting profit	(249)	(174)	75	—
Investment income and expenses	306	941	634	206.5
Ordinary profit	39	630	590	1,489.0
Net income	(375)	310	685	—

* For calculating the figures of net loss ratio and combined ratio, net claims paid of financial guarantee insurance is excluded, but net premiums written and loss adjustment expenses of it are not excluded.

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

(Yen in hundred millions, %)

	Year ended March 31, 2012 Result	Year ending March 31, 2013 Forecast	Increase (Decrease)	Rate of change
Full-year				
Net premiums written	6,306	6,200	(106)	(1.7)
(Excluding compulsory automobile liability insurance)	5,510	5,377	(133)	(2.4)
Net loss ratio	84.7	77.4	(7.3)	—
(Excluding compulsory automobile liability insurance)	82.8	74.8	(8.0)	—
Net expense ratio	35.0	36.5	1.5	—
(Excluding compulsory automobile liability insurance)	36.9	38.8	1.9	—
Combined ratio	119.7	113.9	5.8	—
(Excluding compulsory automobile liability insurance)	119.7	113.7	(6.0)	—
Underwriting profit	(411)	80	491	—
Investment income and expenses	310	424	114	36.9
Ordinary profit	(77)	430	507	—
Net income	(225)	220	445	—

3. Overview of Business Results of Principal Consolidated Subsidiaries

Sompo Japan Insurance Inc. (Non-consolidated)

Balance Sheets

	As of March 31, 2011	As of March 31, 2012	Increase (Decrease)
	Amount	Amount	
(Millions of yen)			
Assets:			
Cash and deposits:	89,494	85,164	(4,330)
Cash	4	3	(1)
Deposits	89,489	85,161	(4,328)
Call loans	67,800	66,300	(1,500)
Receivables under resale agreements	33,490	60,486	26,996
Monetary receivables bought	29,823	27,215	(2,608)
Money trusts	237	280	43
Securities:	3,359,247	3,104,476	(254,771)
Government bonds	837,468	814,062	(23,405)
Municipal bonds	19,068	10,633	(8,435)
Corporate bonds	512,744	486,667	(26,077)
Domestic stocks	1,163,091	983,826	(179,265)
Foreign securities	788,949	775,527	(13,422)
Other securities	37,923	33,759	(4,163)
Loans:	455,617	422,163	(33,453)
Policy loans	9,575	8,900	(674)
Ordinary loans	446,041	413,262	(32,779)
Tangible fixed assets:	211,597	208,055	(3,541)
Land	103,264	102,893	(370)
Buildings	82,786	78,688	(4,098)
Leased assets	5,357	4,985	(372)
Construction in progress	826	2,669	1,842
Other tangible fixed assets	19,361	18,819	(541)
Intangible fixed assets:	96	86	(9)
Other assets:	381,845	458,486	76,641
Premiums receivable	1,519	943	(575)
Agency accounts receivable	98,000	98,057	57
Foreign agency accounts receivable	23,668	23,841	173
Coinsurance accounts receivable	8,701	17,748	9,047
Reinsurance accounts receivable	67,711	80,362	12,651
Foreign reinsurance accounts receivable	9,125	29,992	20,866
Proxy service receivable	1	14	12
Accounts receivable	23,571	99,947	76,375
Accrued income	7,748	7,303	(444)
Advance deposits	13,011	12,554	(457)
Earthquake insurance deposits	68,895	5,342	(63,552)
Suspense payments	54,878	77,972	23,094
Deposits paid for future transactions	3,632	2,950	(681)
Derivative assets	417	488	71
Other assets	962	965	3
Deferred tax assets	168,619	149,862	(18,757)
Customers' liabilities for acceptances and guarantees	—	29,370	29,370
Allowance for possible credit losses	(3,477)	(3,152)	325
Allowance for possible investment losses	(8,019)	(8,202)	(183)
Total assets	4,786,371	4,600,592	(185,778)

Sompo Japan Insurance Inc. (Non-consolidated)

Balance Sheets

(Millions of yen)

	As of March 31, 2011	As of March 31, 2012	Increase (Decrease)
	Amount	Amount	
Liabilities:			
Underwriting funds:	3,645,004	3,459,994	(185,009)
Reserve for outstanding losses and claims	639,564	620,037	(19,526)
Underwriting reserves	3,005,440	2,839,957	(165,483)
Corporate bonds	128,000	128,000	—
Other liabilities:	207,245	296,255	89,009
Coinsurance accounts payable	4,623	4,499	(124)
Reinsurance accounts payable	46,366	54,994	8,627
Foreign reinsurance accounts payable	9,663	13,424	3,761
Proxy service payable	16	15	(1)
Borrowings	3,157	3,146	(11)
Income taxes payable	3,353	3,435	82
Deposits received	5,301	4,976	(325)
Unearned income	35	462	426
Accounts payable	66,842	136,160	69,318
Suspense receipts	55,349	55,684	335
Securities borrowed	299	109	(189)
Derivative liabilities	5,030	12,489	7,458
Lease obligations	5,662	5,277	(385)
Asset retirement obligations	1,543	1,579	35
Reserve for retirement benefits	77,984	79,511	1,526
Reserve for bonus payments	14,793	14,316	(476)
Reserve for bonus payments to directors	—	101	101
Reserves under the special laws:	17,305	14,436	(2,869)
Reserve for price fluctuation	17,305	14,436	(2,869)
Acceptances and guarantees	—	29,370	29,370
Total liabilities	4,090,334	4,021,985	(68,349)
Net assets:			
Shareholders' equity:			
Common stock	70,000	70,000	—
Capital surplus:	24,229	24,229	—
Capital reserves	24,229	24,229	—
Retained earnings:	305,999	166,424	(139,575)
Legal reserve	45,770	45,770	—
Other retained earnings:	260,229	120,654	(139,575)
Reserve for advanced depreciation	1,257	1,306	49
General reserve	233,300	83,300	(150,000)
Retained earnings carried forward	25,671	36,047	10,375
Total shareholders' equity	400,229	260,654	(139,575)
Valuation and translation adjustments:			
Unrealized gains on securities available for sale, net of tax	295,807	317,953	22,145
Total valuation and translation adjustments	295,807	317,953	22,145
Total net assets	696,037	578,607	(117,429)
Total liabilities and net assets	4,786,371	4,600,592	(185,778)

Sompo Japan Insurance Inc. (Non-consolidated)

Statements of Income

(Millions of yen)

	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	Increase (Decrease)	Rate of change
	Amount	Amount		
Ordinary income:	1,637,215	1,716,224	79,008	4.8 %
Underwriting income:	1,562,178	1,627,195	65,017	4.2
Net premiums written	1,256,639	1,281,155	24,515	2.0
Deposits of premiums by policyholders	118,184	122,087	3,903	3.3
Interest and dividend income on deposits of premiums, etc.	39,399	37,176	(2,223)	(5.6)
Reversal of reserve for outstanding losses and claims	38,950	19,526	(19,423)	(49.9)
Reversal of underwriting reserves	104,344	165,483	61,138	58.6
Other underwriting income	4,660	1,767	(2,892)	(62.1)
Investment income:	69,131	83,391	14,260	20.6
Interest and dividend income	86,463	78,375	(8,087)	(9.4)
Investment gains on money trusts	0	0	0	39.4
Investment gains on trading securities	62	—	(62)	(100.0)
Gains on sales of securities	18,604	41,369	22,765	122.4
Gains on redemption of securities	0	39	38	4,142.0
Gains on derivatives	3,231	600	(2,630)	(81.4)
Other investment income	168	181	12	7.5
Transfer of interest and dividend income on deposits of premiums, etc.	(39,399)	(37,176)	2,223	—
Other ordinary income	5,905	5,637	(268)	(4.5)
Ordinary expenses:	1,616,673	1,712,259	95,585	5.9
Underwriting expenses:	1,359,579	1,435,869	76,290	5.6
Net claims paid	817,961	939,541	121,580	14.9
Loss adjustment expenses	93,020	92,530	(489)	(0.5)
Net commissions and brokerage fees	213,680	219,559	5,879	2.8
Maturity refunds to policyholders	227,802	180,999	(46,802)	(20.5)
Dividends to policyholders	89	35	(54)	(60.8)
Foreign exchange losses	155	326	170	110.2
Other underwriting expenses	6,869	2,876	(3,993)	(58.1)
Investment expenses:	28,672	52,693	24,020	83.8
Investment losses on money trusts	365	—	(365)	(100.0)
Investment losses on trading securities	—	67	67	—
Losses on sales of securities	4,926	19,478	14,552	295.4
Impairment losses on securities	6,767	18,141	11,374	168.1
Losses on redemption of securities	2,840	928	(1,911)	(67.3)
Foreign exchange losses	10,228	12,528	2,299	22.5
Other investment expenses	3,544	1,548	(1,995)	(56.3)
Operating, general and administrative expenses	220,108	215,148	(4,960)	(2.3)
Other ordinary expenses:	8,312	8,547	235	2.8
Interest paid	7,161	7,421	260	3.6
Losses on bad debt	8	5	(2)	(31.8)
Provision for allowance for possible investment losses	284	183	(101)	(35.6)
Other ordinary expenses	858	936	78	9.1
Ordinary profit	20,541	3,964	(16,577)	(80.7)

Sompō Japan Insurance Inc. (Non-consolidated)

Statements of Income

(Millions of yen)

	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	Increase (Decrease)	Rate of change
	Amount	Amount		
Extraordinary gains:	3,320	3,402	81	2.5
Gains on disposal of fixed assets	231	533	301	129.8
Reversal of reserves under the special laws:	—	2,869	2,869	—
Reversal of reserve for price fluctuation	—	2,869	2,869	—
Other extraordinary gains	3,088	—	(3,088)	(100.0)
Extraordinary losses:	8,449	665	(7,784)	(92.1)
Losses on disposal of fixed assets	464	305	(158)	(34.2)
Impairment losses	259	359	100	38.6
Provision for reserves under the special laws:	5,843	—	(5,843)	(100.0)
Provision for reserve for price fluctuation	5,843	—	(5,843)	(100.0)
Other extraordinary losses	1,882	—	(1,882)	(100.0)
Income before income taxes	15,412	6,701	(8,710)	(56.5)
Income taxes	454	632	178	39.3
Deferred income taxes	2,833	43,587	40,754	1,438.1
Total income taxes	3,288	44,220	40,932	1,244.9
Net income (loss)	12,124	(37,518)	(49,643)	(409.4)
Underwriting result:				
Net premiums written (+)	1,256,639	1,281,155	24,515	2.0
Net claims paid (—)	817,961	939,541	121,580	14.9
Loss adjustment expenses (—)	93,020	92,530	(489)	(0.5)
Operating expenses: (—)	423,365	423,376	10	0.0
Net commissions and brokerage fees	213,680	219,559	5,879	2.8
Operating, general and administrative expenses related to underwriting	209,684	203,816	(5,868)	(2.8)
Underwriting result	(77,706)	(174,293)	(96,586)	—
Underwriting profit (loss)	(9,716)	(24,994)	(15,278)	—
Ratios:				
Net loss ratio (%)	72.5	80.6	8.1	
Net expense ratio (%)	33.7	33.0	(0.6)	
Underwriting result ratio (%)	(6.2)	(13.6)	(7.4)	

Sampo Japan Insurance Inc. (Non-consolidated)

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

Business line	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)			Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	176,299	13.3 %	(4.9) %	187,793	13.7 %	6.5 %
Marine insurance	30,952	2.3	7.0	31,039	2.3	0.3
Personal accident insurance	128,198	9.7	1.2	131,994	9.6	3.0
Voluntary automobile insurance	638,717	48.1	(0.2)	642,996	46.9	0.7
Compulsory automobile liability insurance	177,038	13.3	0.2	197,630	14.4	11.6
Others	176,441	13.3	2.0	178,593	13.0	1.2
Total	1,327,649	100.0	(0.2)	1,370,046	100.0	3.2
Deposits of premiums by policyholders	118,184	—	5.2	122,087	—	3.3

Net premiums written

(Millions of yen)

Business line	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)			Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	141,220	11.2 %	(2.0) %	149,081	11.6 %	5.6 %
Marine insurance	25,336	2.0	6.7	24,658	1.9	(2.7)
Personal accident insurance	127,196	10.1	1.6	130,181	10.2	2.3
Voluntary automobile insurance	639,977	50.9	(0.0)	645,385	50.4	0.8
Compulsory automobile liability insurance	166,536	13.3	1.1	178,117	13.9	7.0
Others	156,372	12.4	(2.8)	153,729	12.0	(1.7)
Total	1,256,639	100.0	(0.2)	1,281,155	100.0	2.0

Net claims paid

(Millions of yen)

Business line	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)			Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)		
	Amount	Rate of change	Net loss ratio	Amount	Rate of change	Net loss ratio
Fire and allied insurance	56,062	(8.5) %	41.6 %	201,989	260.3 %	139.2 %
Marine insurance	13,720	3.9	58.1	17,290	26.0	74.8
Personal accident insurance	68,877	1.1	59.4	70,754	2.7	59.6
Voluntary automobile insurance	398,103	(1.9)	72.0	405,884	2.0	71.9
Compulsory automobile liability insurance	155,111	0.5	100.8	156,326	0.8	95.6
Others	126,085	(17.1)	85.5	87,296	(30.8)	61.2
Total	817,961	(4.3)	72.5	939,541	14.9	80.6

Sampo Japan Insurance Inc. (Non-consolidated)

Solvency Margin Ratio (Non-consolidated)

	(Millions of yen)		[Reference]
	As of March 31, 2011 Former Standards	As of March 31, 2012 Current Standards	As of March 31, 2011 Current Standards
(A) Total Solvency Margin (Non-consolidated)	1,476,906	1,213,539	1,476,906
Capital and funds, etc.	400,229	260,654	400,229
Reserve for price fluctuation	17,305	14,436	17,305
Contingency reserve	611	611	611
Catastrophic loss reserve	487,656	389,766	487,656
General allowance for possible credit losses	404	286	404
Unrealized gains on securities (before tax effect deductions)	415,622	414,934	415,622
Net unrealized gains and losses on land	30,177	24,062	30,177
Excess amount of reserve for maturity refunds	—	—	—
Subordinated debt, etc.	128,000	128,000	128,000
Excess amount of reserve for maturity refunds and subordinated debt, etc. which are excluded from total solvency margin		—	—
Deductions	157,360	79,975	157,360
Others	154,258	60,763	154,258
(B) Total Risks (Non-consolidated)	394,555	482,931	525,109
$\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$			
Underwriting risk (R_1)	77,389	108,974	108,300
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2)	—	—	—
Guaranteed interest rate risk (R_3)	5,144	17,763	18,681
Investment risk (R_4)	173,292	279,213	301,892
Business management risk (R_5)	8,938	11,226	12,070
Major catastrophe risk (R_6)	191,119	155,365	174,665
(C) Solvency Margin Ratio (Non-consolidated)	748.6 %	502.5 %	562.5 %
$[(A) / \{(B) \times 1/2\}] \times 100$			

Note) The above figures are calculated based on the provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996).

The "Current Standards" are standards which reflect the revisions of Cabinet Office Ordinance No. 23 (2010), Public Notice No. 48 of the Financial Services Agency (2010), Cabinet Office Ordinance No. 18 (2012) and Public Notice No. 33 of the Financial Services Agency (2012). These revisions are applied from March 31, 2012. The "Former Standards" are standards before reflection of the revisions.

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

Balance Sheets

(Millions of yen)

	As of March 31, 2011	As of March 31, 2012	Increase (Decrease)
	Amount	Amount	
Assets:			
Cash and deposits:	124,674	119,708	(4,965)
Cash	65	61	(3)
Deposits	124,609	119,646	(4,962)
Call loans	10,000	10,000	—
Monetary receivables bought	2,449	1,737	(712)
Money trusts	46,313	35,455	(10,858)
Securities:	1,697,112	1,604,942	(92,170)
Government bonds	375,501	379,739	4,237
Municipal bonds	45,552	38,519	(7,033)
Corporate bonds	311,568	299,220	(12,347)
Domestic stocks	601,533	541,221	(60,312)
Foreign securities	344,291	331,805	(12,486)
Other securities	18,664	14,435	(4,228)
Loans:	200,717	196,512	(4,205)
Policy loans	5,654	5,193	(460)
Ordinary loans	195,062	191,318	(3,744)
Tangible fixed assets:	127,897	125,359	(2,538)
Land	66,692	66,097	(595)
Buildings	54,174	51,803	(2,370)
Leased assets	466	424	(41)
Construction in progress	1,201	2,324	1,122
Other tangible fixed assets	5,362	4,709	(653)
Intangible fixed assets	526	526	(0)
Other assets:	169,264	170,892	1,627
Premiums receivable	266	476	210
Agency accounts receivable	20,841	21,326	485
Foreign agency accounts receivable	3,895	13,319	9,424
Coinsurance accounts receivable	2,076	3,233	1,157
Reinsurance accounts receivable	35,485	43,187	7,702
Foreign reinsurance accounts receivable	9,005	32,062	23,057
Accounts receivable	13,178	10,949	(2,228)
Accrued income	5,877	4,256	(1,620)
Advance deposits	5,731	5,634	(96)
Earthquake insurance deposits	48,813	4,700	(44,113)
Suspense payments	17,033	19,579	2,545
Deposits paid for future transactions	—	2,800	2,800
Derivative assets	5,553	8,586	3,033
Other assets	1,507	779	(728)
Deferred tax assets	82,262	74,489	(7,772)
Allowance for possible credit losses	(2,028)	(1,987)	40
Allowance for possible investment losses	—	(3)	(3)
Total assets	2,459,190	2,337,631	(121,558)

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

Balance Sheets

(Millions of yen)

	As of March 31, 2011	As of March 31, 2012	Increase (Decrease)
	Amount	Amount	
Liabilities:			
Underwriting funds:	1,982,929	1,844,117	(138,812)
Reserve for outstanding losses and claims	289,142	301,967	12,824
Underwriting reserves	1,693,786	1,542,150	(151,636)
Other liabilities:	73,476	120,925	47,449
Coinsurance accounts payable	1,213	1,340	126
Reinsurance accounts payable	18,650	22,548	3,897
Foreign reinsurance accounts payable	1,775	2,776	1,001
Payables under securities lending transactions	—	40,110	40,110
Borrowings	1,455	1,232	(223)
Income taxes payable	1,441	1,658	216
Deposits received	1,740	1,597	(142)
Unearned income	898	825	(73)
Accounts payable	33,370	36,432	3,061
Suspense receipts	6,798	7,799	1,001
Derivative liabilities	5,358	3,846	(1,511)
Lease obligations	489	447	(42)
Asset retirement obligations	282	308	26
Other liabilities	0	0	—
Reserve for retirement benefits	23,217	25,472	2,254
Reserve for bonus payments	5,415	6,228	812
Reserve for bonus payments to directors	—	18	18
Reserves under the special laws:	8,611	11,289	2,677
Reserve for price fluctuation	8,611	11,289	2,677
Total liabilities	2,093,650	2,008,051	(85,599)
Net assets:			
Shareholders' equity:			
Common stock	91,249	91,249	—
Capital surplus:	46,702	21,702	(25,000)
Capital reserves	46,702	21,702	(25,000)
Retained earnings:	92,050	57,952	(34,097)
Legal reserve	41,894	44,196	2,302
Other retained earnings:	50,156	13,755	(36,400)
Reserve for advanced depreciation	3,133	3,299	165
General reserve	50,000	—	(50,000)
Retained earnings carried forward	(2,977)	10,456	13,433
Total shareholders' equity	230,001	170,903	(59,097)
Valuation and translation adjustments:			
Unrealized gains on securities available for sale, net of tax	131,995	153,016	21,021
Deferred gains and losses on hedges	3,543	5,660	2,117
Total valuation and translation adjustments	135,538	158,677	23,138
Total net assets	365,539	329,580	(35,958)
Total liabilities and net assets	2,459,190	2,337,631	(121,558)

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

Statements of Income

(Millions of yen)

	Year ended March 31, 2011	Year ended March 31, 2012	Increase (Decrease)	Rate of change
	(April 1, 2010 to March 31, 2011)	(April 1, 2011 to March 31, 2012)		
	Amount	Amount		
Ordinary income:	819,445	895,408	75,962	9.3 %
Underwriting income:	773,845	842,967	69,121	8.9
Net premiums written	620,615	630,605	9,990	1.6
Deposits of premiums by policyholders	34,918	42,013	7,094	20.3
Interest and dividend income on deposits of premiums, etc.	20,625	18,698	(1,926)	(9.3)
Reversal of underwriting reserves	97,631	151,636	54,005	55.3
Other underwriting income	54	12	(41)	(76.8)
Investment income:	43,237	50,862	7,624	17.6
Interest and dividend income	42,722	41,211	(1,510)	(3.5)
Investment gains on money trusts	671	21	(649)	(96.8)
Gains on sales of securities	19,181	27,939	8,758	45.7
Gains on redemption of securities	2	160	157	7,856.1
Gains on derivatives	1,217	220	(997)	(81.9)
Other investment income	68	7	(61)	(89.2)
Transfer of interest and dividend income on deposits of premiums, etc.	(20,625)	(18,698)	1,926	—
Other ordinary income	2,362	1,578	(783)	(33.2)
Ordinary expenses:	819,764	903,146	83,381	10.2
Underwriting expenses:	680,302	764,546	84,244	12.4
Net claims paid	397,444	493,011	95,566	24.0
Loss adjustment expenses	34,369	41,125	6,756	19.7
Net commissions and brokerage fees	104,455	107,355	2,899	2.8
Maturity refunds to policyholders	121,532	109,800	(11,732)	(9.7)
Dividends to policyholders	27	17	(9)	(35.6)
Provision for reserve for outstanding losses and claims	21,270	12,824	(8,446)	(39.7)
Foreign exchange losses	977	183	(794)	(81.2)
Other underwriting expenses	224	228	4	2.0
Investment expenses:	14,762	19,859	5,097	34.5
Investment losses on money trusts	603	475	(127)	(21.2)
Losses on sales of securities	6,590	13,713	7,122	108.1
Impairment losses on securities	3,641	1,773	(1,867)	(51.3)
Losses on redemption of securities	1,085	1,185	100	9.2
Foreign exchange losses	474	366	(107)	(22.7)
Other investment expenses	2,366	2,344	(22)	(0.9)
Operating, general and administrative expenses	123,663	118,378	(5,284)	(4.3)
Other ordinary expenses:	1,037	361	(675)	(65.1)
Interest paid	32	27	(5)	(15.6)
Provision for allowance for possible credit losses	121	9	(111)	(92.4)
Losses on bad debt	3	2	(0)	(22.3)
Provision for allowance for possible investment losses	—	3	3	—
Other ordinary expenses	879	318	(561)	(63.8)
Ordinary loss	(319)	(7,737)	(7,418)	—

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

Statements of Income

(Millions of yen)

	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	Increase (Decrease)	Rate of change
	Amount	Amount		
Extraordinary gains:	1,931	2,112	180	9.4
Gains on disposal of fixed assets	1,366	1,145	(221)	(16.2)
Other extraordinary gains	565	967	402	71.2
Extraordinary losses:	5,203	3,802	(1,401)	(26.9)
Losses on disposal of fixed assets	876	491	(384)	(43.9)
Impairment losses	859	632	(226)	(26.4)
Provision for reserves under the special laws:	2,968	2,677	(291)	(9.8)
Provision for reserve for price fluctuation	2,968	2,677	(291)	(9.8)
Other extraordinary losses	499	—	(499)	(100.0)
Loss before income taxes	(3,591)	(9,427)	(5,836)	—
Income taxes	311	270	(41)	(13.2)
Deferred income taxes	2,534	12,886	10,352	408.5
Total income taxes	2,845	13,157	10,311	362.3
Net loss	(6,437)	(22,584)	(16,147)	—
Underwriting result:				
Net premiums written (+)	620,615	630,605	9,990	1.6
Net claims paid (—)	397,444	493,011	95,566	24.0
Loss adjustment expenses (—)	34,369	41,125	6,756	19.7
Operating expenses: (—)	221,935	220,691	(1,244)	(0.6)
Net commissions and brokerage fees	104,455	107,355	2,899	2.8
Operating, general and administrative expenses related to underwriting	117,480	113,336	(4,143)	(3.5)
Underwriting result	(33,134)	(124,222)	(91,088)	—
Underwriting profit (loss)	(24,991)	(41,118)	(16,126)	—
Ratios:				
Net loss ratio (%)	69.6	84.7	15.1	
Net expense ratio (%)	35.8	35.0	(0.8)	
Underwriting result ratio (%)	(5.3)	(19.7)	(14.4)	

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

Business line	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)			Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	114,836	17.6 %	(5.5) %	120,347	17.9 %	4.8 %
Marine insurance	14,818	2.3	5.3	14,639	2.2	(1.2)
Personal accident insurance	48,576	7.4	(2.3)	48,292	7.2	(0.6)
Voluntary automobile insurance	314,972	48.2	(1.3)	318,342	47.4	1.1
Compulsory automobile liability insurance	77,303	11.8	1.0	85,847	12.8	11.1
Others	82,731	12.7	(1.6)	84,229	12.5	1.8
Total	653,239	100.0	(1.8)	671,698	100.0	2.8
Deposits of premiums by policyholders	34,918	—	(9.4)	42,013	—	20.3

Net premiums written

(Millions of yen)

Business line	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)			Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	89,556	14.4 %	(7.3) %	90,479	14.3 %	1.0 %
Marine insurance	14,010	2.3	3.9	13,710	2.2	(2.1)
Personal accident insurance	49,668	8.0	(1.9)	49,558	7.9	(0.2)
Voluntary automobile insurance	314,873	50.7	(1.2)	318,289	50.5	1.1
Compulsory automobile liability insurance	74,470	12.0	0.4	79,596	12.6	6.9
Others	78,035	12.6	(2.1)	78,970	12.5	1.2
Total	620,615	100.0	(2.0)	630,605	100.0	1.6

Net claims paid

(Millions of yen)

Business line	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)			Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)		
	Amount	Rate of change	Net loss ratio	Amount	Rate of change	Net loss ratio
Fire and allied insurance	39,205	(8.1) %	47.5 %	133,129	239.6 %	150.8 %
Marine insurance	5,736	(28.4)	42.4	6,427	12.1	48.3
Personal accident insurance	29,734	(3.6)	65.0	29,178	(1.9)	63.8
Voluntary automobile insurance	210,155	1.6	72.9	205,885	(2.0)	72.8
Compulsory automobile liability insurance	71,402	0.9	103.2	71,850	0.6	97.9
Others	41,209	(7.7)	57.4	46,539	12.9	63.2
Total	397,444	(1.6)	69.6	493,011	24.0	84.7

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

Solvency Margin Ratio (Non-consolidated)

	(Millions of yen)		[Reference]
	As of March 31, 2011 Former Standards	As of March 31, 2012 Current Standards	As of March 31, 2011 Current Standards
(A) Total Solvency Margin (Non-consolidated)	742,896	598,090	742,896
Capital and funds, etc.	230,001	170,903	230,001
Reserve for price fluctuation	8,611	11,289	8,611
Contingency reserve	14	10	14
Catastrophic loss reserve	287,719	208,934	287,719
General allowance for possible credit losses	75	51	75
Unrealized gains on securities (before tax effect deductions)	180,010	194,583	180,010
Net unrealized gains and losses on land	15,866	12,637	15,866
Excess amount of reserve for maturity refunds	—	—	—
Subordinated debt, etc.	—	—	—
Excess amount of reserve for maturity refunds and subordinated debt, etc. which are excluded from total solvency margin	—	—	—
Deductions	13,269	11,769	13,269
Others	33,866	11,450	33,866
(B) Total Risks (Non-consolidated)	231,098	254,066	284,736
$\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$			
Underwriting risk (R_1)	37,852	56,018	55,228
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2)	1	1	1
Guaranteed interest rate risk (R_3)	2,926	9,872	10,408
Investment risk (R_4)	78,200	126,578	147,295
Business management risk (R_5)	7,589	5,863	9,628
Major catastrophe risk (R_6)	133,986	100,700	108,013
(C) Solvency Margin Ratio (Non-consolidated)	642.9 %	470.8 %	521.8 %
$[(A) / \{(B) \times 1/2\}] \times 100$			

Note) The above figures are calculated based on the provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996).

The "Current Standards" are standards which reflect the revisions of Cabinet Office Ordinance No. 23 (2010), Public Notice No. 48 of the Financial Services Agency (2010), Cabinet Office Ordinance No. 18 (2012) and Public Notice No. 33 of the Financial Services Agency (2012). These revisions are applied from March 31, 2012. The "Former Standards" are standards before reflection of the revisions.

Sonpo 24 Insurance Company Limited (Non-consolidated)

Balance Sheets

(Millions of yen)

	As of March 31, 2011	As of March 31, 2012	Increase (Decrease)
	Amount	Amount	
Assets:			
Cash and deposits:	1,664	1,752	88
Deposits	1,664	1,752	88
Securities:	16,451	16,966	515
Government bonds	15,951	16,866	915
Other securities	500	100	(400)
Tangible fixed assets:	137	133	(3)
Buildings	33	30	(2)
Other tangible fixed assets	104	102	(1)
Other assets:	806	890	84
Accounts receivable	617	701	84
Accrued income	5	16	10
Advance deposits	166	166	0
Suspense payments	16	6	(10)
Total assets	19,059	19,743	684
Liabilities:			
Underwriting funds:	9,497	11,063	1,565
Reserve for outstanding losses and claims	2,807	3,751	943
Underwriting reserves	6,690	7,312	621
Other liabilities:	1,558	1,829	271
Reinsurance accounts payable	7	6	(0)
Income taxes payable	34	38	3
Deposits received	9	8	(0)
Accounts payable	922	1,098	176
Suspense receipts	584	677	92
Reserve for retirement benefits	103	131	27
Reserve for bonus payments	80	91	11
Reserves under the special laws:	23	26	3
Reserve for price fluctuation	23	26	3
Deferred tax liabilities	—	23	23
Total liabilities	11,263	13,166	1,902
Net assets:			
Shareholders' equity:			
Common stock	19,000	19,000	—
Capital surplus:	19,000	19,000	—
Capital reserves	19,000	19,000	—
Retained earnings:	(30,132)	(31,475)	(1,343)
Other retained earnings:	(30,132)	(31,475)	(1,343)
Retained earnings carried forward	(30,132)	(31,475)	(1,343)
Total shareholders' equity	7,867	6,524	(1,343)
Valuation and translation adjustments:			
Unrealized gains on securities available for sale, net of tax	(72)	52	124
Total valuation and translation adjustments	(72)	52	124
Total net assets	7,795	6,577	(1,218)
Total liabilities and net assets	19,059	19,743	684

Sonpo 24 Insurance Company Limited (Non-consolidated)

Statements of Income

(Millions of yen)

	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	Increase (Decrease)	Rate of change
	Amount	Amount		
Ordinary income:	11,143	12,070	926	8.3 %
Underwriting income:	10,797	11,927	1,129	10.5
Net premiums written	10,788	11,919	1,130	10.5
Interest and dividend income on deposits of premiums, etc.	9	8	(0)	(10.4)
Investment income:	345	131	(213)	(61.9)
Interest and dividend income	80	100	19	24.1
Gains on sales of securities	273	39	(234)	(85.5)
Transfer of interest and dividend income on deposits of premiums, etc.	(9)	(8)	0	—
Other ordinary income	0	11	10	1,823.0
Ordinary expenses:	11,504	13,402	1,898	16.5
Underwriting expenses:	8,901	10,546	1,645	18.5
Net claims paid	6,604	7,328	723	11.0
Loss adjustment expenses	637	863	225	35.4
Net commissions and brokerage fees	699	789	89	12.8
Provision for reserve for outstanding losses and claims	473	943	469	99.2
Provision for underwriting reserves	485	621	136	28.1
Other underwriting expenses	0	0	0	9.4
Investment expenses:	—	3	3	—
Losses on sales of securities	—	3	3	—
Operating, general and administrative expenses	2,597	2,852	254	9.8
Other ordinary expenses:	5	0	(5)	(96.5)
Other ordinary expenses	5	0	(5)	(96.5)
Ordinary loss	(360)	(1,331)	(971)	—
Extraordinary losses:	4	7	2	64.2
Losses on disposal of fixed assets	1	4	2	214.6
Provision for reserves under the special laws:	3	3	0	2.2
Provision for reserve for price fluctuation	3	3	0	2.2
Loss before income taxes	(364)	(1,339)	(974)	—
Income taxes	3	3	—	—
Total income taxes	3	3	—	—
Net loss	(368)	(1,343)	(974)	—
Underwriting result:				
Net premiums written (+)	10,788	11,919	1,130	10.5
Net claims paid (—)	6,604	7,328	723	11.0
Loss adjustment expenses (—)	637	863	225	35.4
Operating expenses: (—)	3,293	3,638	345	10.5
Net commissions and brokerage fees	699	789	89	12.8
Operating, general and administrative expenses related to underwriting	2,593	2,849	255	9.9
Underwriting result	253	89	(164)	(64.9)
Underwriting profit (loss)	(696)	(1,476)	(779)	—
Ratios:				
Net loss ratio (%)	67.1	68.7	1.6	
Net expense ratio (%)	30.5	30.5	—	
Underwriting result ratio (%)	2.4	0.7	(1.7)	

Sonpo 24 Insurance Company Limited (Non-consolidated)

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

Business line	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)			Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	—	— %	— %	—	— %	— %
Marine insurance	—	—	—	—	—	—
Personal accident insurance	—	—	—	—	—	—
Voluntary automobile insurance	10,697	100.0	8.9	11,810	100.0	10.4
Compulsory automobile liability insurance	—	—	—	—	—	—
Others	—	—	—	—	—	—
Total	10,697	100.0	8.9	11,810	100.0	10.4
Deposits of premiums by policyholders	—	—	—	—	—	—

Net premiums written

(Millions of yen)

Business line	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)			Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	—	— %	— %	—	— %	— %
Marine insurance	—	—	—	—	—	—
Personal accident insurance	—	—	—	—	—	—
Voluntary automobile insurance	10,623	98.5	8.9	11,726	98.4	10.4
Compulsory automobile liability insurance	165	1.5	(1.9)	192	1.6	16.6
Others	—	—	—	—	—	—
Total	10,788	100.0	8.8	11,919	100.0	10.5

Net claims paid

(Millions of yen)

Business line	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)			Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)		
	Amount	Rate of change	Net loss ratio	Amount	Rate of change	Net loss ratio
Fire and allied insurance	—	— %	— %	—	— %	— %
Marine insurance	—	—	—	—	—	—
Personal accident insurance	—	—	—	—	—	—
Voluntary automobile insurance	6,397	18.9	66.2	7,101	11.0	67.9
Compulsory automobile liability insurance	206	13.5	125.3	226	9.5	117.7
Others	—	—	—	—	—	—
Total	6,604	18.7	67.1	7,328	11.0	68.7

Sonpo 24 Insurance Company Limited (Non-consolidated)

Solvency Margin Ratio (Non-consolidated)

	(Millions of yen)		[Reference]
	As of March 31, 2011 Former Standards	As of March 31, 2012 Current Standards	As of March 31, 2011 Current Standards
(A) Total Solvency Margin (Non-consolidated)	8,160	6,996	8,160
Capital and funds, etc.	7,867	6,524	7,867
Reserve for price fluctuation	23	26	23
Contingency reserve	—	—	—
Catastrophic loss reserve	340	376	340
General allowance for possible credit losses	—	—	—
Unrealized gains on securities (before tax effect deductions)	(72)	68	(72)
Net unrealized gains and losses on land	—	—	—
Excess amount of reserve for maturity refunds	—	—	—
Subordinated debt, etc.	—	—	—
Excess amount of reserve for maturity refunds and subordinated debt, etc. which are excluded from total solvency margin	—	—	—
Deductions	—	—	—
Others	—	—	—
(B) Total Risks (Non-consolidated)	962	1,700	1,521
$\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$			
Underwriting risk (R_1)	809	1,491	1,316
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2)	—	—	—
Guaranteed interest rate risk (R_3)	—	—	—
Investment risk (R_4)	153	358	351
Business management risk (R_5)	32	58	53
Major catastrophe risk (R_6)	105	107	105
(C) Solvency Margin Ratio (Non-consolidated)			
$[(A) / \{ (B) \times 1/2 \}] \times 100$	1,695.8 %	822.9 %	1,072.8 %

Note) The above figures are calculated based on the provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996).

The "Current Standards" are standards which reflect the revisions of Cabinet Office Ordinance No. 23 (2010), Public Notice No. 48 of the Financial Services Agency (2010), Cabinet Office Ordinance No. 18 (2012) and Public Notice No. 33 of the Financial Services Agency (2012). These revisions are applied from March 31, 2012. The "Former Standards" are standards before reflection of the revisions.

Saison Automobile and Fire Insurance Company, Limited (Non-consolidated)

Balance Sheets

(Millions of yen)

	As of March 31, 2011	As of March 31, 2012	Increase (Decrease)
	Amount	Amount	
Assets:			
Cash and deposits:	4,028	2,548	(1,480)
Cash	5	8	3
Deposits	4,022	2,539	(1,483)
Money trusts	1,316	1,324	7
Securities:	23,104	19,469	(3,634)
Government bonds	8,543	6,871	(1,672)
Municipal bonds	1,453	1,781	328
Corporate bonds	9,390	8,652	(737)
Domestic stocks	166	154	(12)
Foreign securities	1,345	805	(540)
Other securities	2,205	1,204	(1,000)
Loans:	16	15	(0)
Policy loans	16	15	(0)
Tangible fixed assets:	385	322	(63)
Buildings	17	15	(2)
Leased assets	365	305	(59)
Other tangible fixed assets	2	2	(0)
Intangible fixed assets:	1,958	2,411	452
Software	1,878	2,346	467
Leased assets	57	45	(11)
Other intangible fixed assets	21	19	(2)
Other assets:	2,239	2,507	267
Premiums receivable	480	717	237
Agency accounts receivable	13	24	11
Coinsurance accounts receivable	22	8	(13)
Reinsurance accounts receivable	362	410	47
Accounts receivable	283	399	115
Accrued income	76	56	(19)
Advance deposits	407	410	2
Earthquake insurance deposits	196	—	(196)
Suspense payments	397	480	82
Allowance for possible credit losses	(0)	(0)	(0)
Total assets	33,049	28,598	(4,450)

Saison Automobile and Fire Insurance Company, Limited (Non-consolidated)

Balance Sheets

(Millions of yen)

	As of March 31, 2011	As of March 31, 2012	Increase (Decrease)
	Amount	Amount	
Liabilities:			
Underwriting funds:			
Underwriting funds:	20,051	21,813	1,761
Reserve for outstanding losses and claims	4,741	4,972	230
Underwriting reserves	15,310	16,840	1,530
Other liabilities:	1,986	2,002	16
Coinsurance accounts payable	23	26	3
Reinsurance accounts payable	626	533	(92)
Proxy service payable	0	—	(0)
Income taxes payable	60	61	1
Deposits received	14	18	3
Accounts payable	799	937	138
Suspense receipts	32	64	31
Lease obligations	429	361	(68)
Reserve for retirement benefits	218	176	(42)
Reserve for retirement benefits to directors	42	51	9
Reserve for bonus payments	217	225	8
Reserves under the special laws:	7	5	(2)
Reserve for price fluctuation	7	5	(2)
Deferred tax liabilities	85	95	9
Total liabilities	22,610	24,370	1,760
Net assets:			
Shareholders' equity:			
Common stock	8,610	8,610	—
Capital surplus:	6,848	6,848	—
Capital reserves	6,848	6,848	—
Other capital surplus	0	0	—
Retained earnings:	(5,250)	(11,529)	(6,279)
Other retained earnings:	(5,250)	(11,529)	(6,279)
Retained earnings carried forward	(5,250)	(11,529)	(6,279)
Total shareholders' equity	10,207	3,928	(6,279)
Valuation and translation adjustments:			
Unrealized gains on securities available for sale, net of tax	231	299	68
Total valuation and translation adjustments	231	299	68
Total net assets	10,439	4,228	(6,210)
Total liabilities and net assets	33,049	28,598	(4,450)

Saison Automobile and Fire Insurance Company, Limited (Non-consolidated)

Statements of Income

(Millions of yen)

	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	Increase (Decrease)	Rate of change
	Amount	Amount		
Ordinary income:	15,724	15,608	(116)	(0.7) %
Underwriting income:	15,173	15,056	(116)	(0.8)
Net premiums written	14,294	14,479	185	1.3
Deposits of premiums by policyholders	620	527	(92)	(14.9)
Interest and dividend income on deposits of premiums, etc.	53	49	(4)	(8.3)
Reversal of reserve for outstanding losses and claims	204	—	(204)	(100.0)
Foreign exchange gains	0	—	(0)	(100.0)
Investment income:	339	232	(106)	(31.4)
Interest and dividend income	283	249	(34)	(12.1)
Investment gains on money trusts	0	8	7	2,322.7
Investment gains on trading securities	2	0	(1)	(60.6)
Gains on sales of securities	106	16	(89)	(84.5)
Other investment income	0	7	6	895.2
Transfer of interest and dividend income on deposits of premiums, etc.	(53)	(49)	4	—
Other ordinary income	212	319	106	50.2
Ordinary expenses:	18,031	21,653	3,621	20.1
Underwriting expenses:	12,238	13,191	953	7.8
Net claims paid	7,571	8,102	530	7.0
Loss adjustment expenses	964	1,076	112	11.6
Net commissions and brokerage fees	1,727	1,511	(216)	(12.5)
Maturity refunds to policyholders	1,071	734	(337)	(31.5)
Dividends to policyholders	0	0	(0)	(63.8)
Provision for reserve for outstanding losses and claims	—	230	230	—
Provision for underwriting reserves	896	1,530	633	70.7
Foreign exchange losses	—	0	0	—
Other underwriting expenses	5	5	(0)	(5.8)
Investment expenses:	151	78	(72)	(48.1)
Losses on sales of securities	54	0	(54)	(99.9)
Losses on redemption of securities	64	69	5	9.0
Other investment expenses	33	8	(24)	(73.8)
Operating, general and administrative expenses	5,629	8,356	2,726	48.4
Other ordinary expenses:	12	26	14	119.1
Interest paid	9	14	4	43.4
Provision for allowance for possible credit losses	—	0	0	—
Other ordinary expenses	2	12	10	467.3
Ordinary loss	(2,307)	(6,044)	(3,737)	—
Extraordinary gains:	6	2	(4)	(69.4)
Reversal of reserves under the special laws:	6	2	(4)	(69.4)
Reversal of reserve for price fluctuation	6	2	(4)	(69.4)
Extraordinary losses:	3	215	211	6,456.9
Losses on disposal of fixed assets	2	1	(0)	(29.4)
Impairment losses	1	2	1	157.1
Other extraordinary losses	—	210	210	—
Loss before income taxes	(2,303)	(6,258)	(3,954)	—
Income taxes	21	21	(0)	(1.5)
Total income taxes	21	21	(0)	(1.5)
Net loss	(2,325)	(6,279)	(3,953)	—
Underwriting result:				
Net premiums written (+)	14,294	14,479	185	1.3
Net claims paid (—)	7,571	8,102	530	7.0
Loss adjustment expenses (—)	964	1,076	112	11.6
Operating expenses: (—)	7,071	9,451	2,379	33.7
Net commissions and brokerage fees	1,727	1,511	(216)	(12.5)
Operating, general and administrative expenses related to underwriting	5,343	7,939	2,596	48.6
Underwriting result	(1,313)	(4,150)	(2,836)	—
Underwriting profit (loss)	(2,369)	(6,114)	(3,745)	—
Ratios:				
Net loss ratio (%)	59.7	63.4	3.7	
Net expense ratio (%)	49.5	65.3	15.8	
Underwriting result ratio (%)	(9.2)	(28.7)	(19.5)	

Saison Automobile and Fire Insurance Company, Limited (Non-consolidated)

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

Business line	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)			Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	3,506	21.0 %	34.6 %	3,458	20.3 %	(1.4) %
Marine insurance	1	0.0	(48.6)	0	0.0	(15.7)
Personal accident insurance	4,352	26.1	12.6	4,568	26.9	5.0
Voluntary automobile insurance	7,755	46.5	(5.4)	7,990	47.0	3.0
Compulsory automobile liability insurance	243	1.5	(16.4)	128	0.8	(47.0)
Others	836	5.0	(1.1)	857	5.0	2.5
Total	16,695	100.0	5.6	17,004	100.0	1.8
Deposits of premiums by policyholders	620	—	(15.6)	527	—	(14.9)

Net premiums written

(Millions of yen)

Business line	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)			Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	2,617	18.3 %	37.5 %	2,439	16.8 %	(6.8) %
Marine insurance	23	0.2	(20.7)	28	0.2	23.1
Personal accident insurance	2,685	18.8	5.4	2,793	19.3	4.0
Voluntary automobile insurance	7,702	53.9	(5.5)	7,933	54.8	3.0
Compulsory automobile liability insurance	453	3.2	9.9	446	3.1	(1.5)
Others	811	5.7	(1.3)	837	5.8	3.1
Total	14,294	100.0	3.1	14,479	100.0	1.3

Net claims paid

(Millions of yen)

Business line	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)			Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)		
	Amount	Rate of change	Net loss ratio	Amount	Rate of change	Net loss ratio
Fire and allied insurance	243	15.9 %	10.3 %	715	194.3 %	31.5 %
Marine insurance	15	(19.8)	67.1	23	52.1	83.0
Personal accident insurance	1,621	7.2	69.3	1,784	10.0	73.2
Voluntary automobile insurance	5,135	(1.2)	74.8	4,931	(4.0)	70.7
Compulsory automobile liability insurance	415	6.1	99.4	462	11.3	110.4
Others	140	(12.8)	21.9	184	31.7	28.1
Total	7,571	1.0	59.7	8,102	7.0	63.4

Saison Automobile and Fire Insurance Company, Limited (Non-consolidated)

Solvency Margin Ratio (Non-consolidated)

	(Millions of yen)		[Reference]
	As of March 31, 2011 Former Standards	As of March 31, 2012 Current Standards	As of March 31, 2011 Current Standards
(A) Total Solvency Margin (Non-consolidated)	13,698	7,177	13,698
Capital and funds, etc.	10,207	3,928	10,207
Reserve for price fluctuation	7	5	7
Contingency reserve	8	10	8
Catastrophic loss reserve	3,185	2,873	3,185
General allowance for possible credit losses	—	—	—
Unrealized gains on securities (before tax effect deductions)	285	355	285
Net unrealized gains and losses on land	—	—	—
Excess amount of reserve for maturity refunds	—	—	—
Subordinated debt, etc.	—	—	—
Excess amount of reserve for maturity refunds and subordinated debt, etc. which are excluded from total solvency margin	—	—	—
Deductions	—	—	—
Others	2	3	2
(B) Total Risks (Non-consolidated)	1,633	2,012	2,114
$\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$			
Underwriting risk (R_1)	846	1,287	1,260
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2)	—	—	—
Guaranteed interest rate risk (R_3)	6	27	25
Investment risk (R_4)	516	590	707
Business management risk (R_5)	58	72	77
Major catastrophe risk (R_6)	579	512	579
(C) Solvency Margin Ratio (Non-consolidated)	1,677.2 %	713.2 %	1,295.8 %
$[(A) / \{(B) \times 1/2\}] \times 100$			

Note) The above figures are calculated based on the provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996).

The "Current Standards" are standards which reflect the revisions of Cabinet Office Ordinance No. 23 (2010), Public Notice No. 48 of the Financial Services Agency (2010), Cabinet Office Ordinance No. 18 (2012) and Public Notice No. 33 of the Financial Services Agency (2012). These revisions are applied from March 31, 2012. The "Former Standards" are standards before reflection of the revisions.

NKSJ Himawari Life Insurance, Inc. (Non-consolidated)

Balance Sheets

(Millions of yen)

	As of March 31, 2011	As of March 31, 2012	Increase (Decrease)
	Amount	Amount	
Assets:			
Cash and deposits:	56,382	42,764	(13,617)
Cash	23	11	(11)
Deposits	56,358	42,752	(13,606)
Call loans	599	—	(599)
Receivables under securities borrowing transactions	30,370	—	(30,370)
Money trusts	19,963	—	(19,963)
Securities:	1,507,240	1,672,594	165,353
Government bonds	930,646	1,126,262	195,616
Municipal bonds	125,942	120,094	(5,847)
Corporate bonds	388,827	382,065	(6,761)
Domestic stocks	10,932	9,869	(1,062)
Foreign securities	50,891	34,301	(16,590)
Loans:	32,949	34,091	1,141
Policy loans	32,949	34,091	1,141
Tangible fixed assets:	1,611	1,676	65
Buildings	624	801	177
Leased assets	644	619	(24)
Other tangible fixed assets	342	255	(87)
Intangible fixed assets:	6,693	3,101	(3,592)
Software	4,114	3,101	(1,013)
Other intangible fixed assets	2,579	—	(2,579)
Agency accounts receivable	164	137	(26)
Reinsurance accounts receivable	1,555	1,467	(87)
Other assets:	36,033	34,092	(1,941)
Accounts receivable	24,768	24,822	53
Prepaid expenses	908	1,173	264
Accrued income	4,652	4,746	93
Advance deposits	4,089	2,851	(1,238)
Derivative assets	31	96	65
Suspense payments	1,551	365	(1,185)
Other assets	31	37	5
Deferred tax assets	21,872	19,343	(2,529)
Allowance for possible credit losses	(35)	(58)	(22)
Total assets	1,715,400	1,809,210	93,809

NKSJ Himawari Life Insurance, Inc. (Non-consolidated)

Balance Sheets

(Millions of yen)

	As of March 31, 2011	As of March 31, 2012	Increase (Decrease)
	Amount	Amount	
Liabilities:			
Policy reserves:	1,588,540	1,717,788	129,247
Reserve for outstanding claims	25,437	24,615	(822)
Policy reserves	1,559,315	1,689,139	129,824
Reserve for dividends to policyholders	3,787	4,034	246
Agency accounts payable	3,582	3,466	(116)
Reinsurance accounts payable	1,358	1,248	(109)
Other liabilities:	39,542	7,294	(32,247)
Payables under securities lending transactions	30,970	—	(30,970)
Income taxes payable	49	43	(6)
Accounts payable	1,611	150	(1,461)
Accrued expenses	4,915	5,167	252
Deposits received	120	194	74
Derivative liabilities	58	120	61
Lease obligations	688	687	(0)
Suspense receipts	1,128	931	(196)
Reserve for retirement benefits	1,325	1,718	393
Reserve for retirement benefits to directors	84	—	(84)
Reserve for bonus payments to directors	—	24	24
Reserves under the special laws:	1,554	1,881	326
Reserve for price fluctuation	1,554	1,881	326
Total liabilities	1,635,989	1,733,423	97,434
Net assets:			
Shareholders' equity:			
Common stock	37,250	17,250	(20,000)
Capital surplus:	10,000	30,000	20,000
Capital reserves	10,000	10,000	—
Other capital surplus	—	20,000	20,000
Retained earnings:	27,063	15,958	(11,105)
Legal reserve	4	—	(4)
Other retained earnings:	27,059	15,958	(11,101)
Reserve under Article 10 of the Supplementary Provisions of Ordinance for Enforcement of the Insurance Business Act	325	325	—
Retained earnings carried forward	26,734	15,633	(11,101)
Total shareholders' equity	74,313	63,208	(11,105)
Valuation and translation adjustments:			
Unrealized gains on securities available for sale, net of tax	5,097	12,578	7,480
Total valuation and translation adjustments	5,097	12,578	7,480
Total net assets	79,411	75,786	(3,624)
Total liabilities and net assets	1,715,400	1,809,210	93,809

Note) Amount as of March 31, 2011 represents the combined result of Sompo Japan Himawari Life Insurance Co., Ltd. and NIPPONKOA Life Insurance Company, Limited.

NKSJ Himawari Life Insurance, Inc. (Non-consolidated)

Statements of Income

(Millions of yen)

	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	Increase (Decrease)	Rate of change
	Amount	Amount		
Ordinary income:	385,380	395,288	9,908	2.6 %
Insurance premiums and other:	355,109	360,180	5,071	1.4
Insurance premiums	349,877	356,263	6,385	1.8
Reinsurance income	5,231	3,917	(1,313)	(25.1)
Investment income:	29,208	32,667	3,459	11.8
Interest and dividend income:	28,088	30,403	2,315	8.2
Interest on deposits	0	0	(0)	(51.7)
Interest and dividends on securities	26,973	29,265	2,291	8.5
Interest on loans	1,061	1,116	54	5.2
Other interest and dividends	52	22	(30)	(58.4)
Investment gains on money trusts	385	125	(259)	(67.4)
Gains on sales of securities	734	1,784	1,050	142.9
Investment gains on special account	—	353	353	—
Other ordinary income:	1,063	2,440	1,376	129.5
Fund receipt for annuity rider	263	659	395	150.0
Fund receipt for claim deposit payments	774	855	81	10.5
Reversal of reserve for outstanding claims	—	822	822	—
Other ordinary income	24	102	77	310.2
Ordinary expenses:	383,550	391,063	7,513	2.0
Insurance claims and other:	177,978	172,819	(5,158)	(2.9)
Insurance claims	32,810	32,763	(47)	(0.1)
Annuity payments	1,659	2,001	341	20.6
Insurance benefits	28,127	28,243	116	0.4
Surrender benefits	109,028	103,550	(5,477)	(5.0)
Other refunds	1,143	1,112	(31)	(2.8)
Reinsurance premiums	5,208	5,148	(60)	(1.2)
Provision for policy reserves and other:	122,036	129,826	7,790	6.4
Provision for reserve for outstanding claims	2,283	—	(2,283)	(100.0)
Provision for policy reserves	119,750	129,824	10,073	8.4
Provision for interest portion of reserve for dividends to policyholders	1	1	0	25.0
Investment expenses:	893	659	(233)	(26.2)
Interest paid	95	103	8	8.6
Losses on sales of securities	334	455	121	36.3
Losses on derivatives	34	32	(1)	(4.7)
Foreign exchange losses	13	1	(12)	(91.7)
Provision for allowance for possible credit losses	—	31	31	—
Other investment expenses	35	34	(1)	(4.4)
Investment losses on special account	379	—	(379)	(100.0)
Operating, general and administrative expenses	78,909	82,793	3,883	4.9
Other ordinary expenses:	3,733	4,965	1,232	33.0
Claim deposit payments	547	754	206	37.7
Taxes	1,355	1,537	181	13.4
Depreciation	1,373	1,806	433	31.5
Provision for reserve for retirement benefits	382	615	232	60.8
Other ordinary expenses	74	252	178	241.0
Ordinary profit	1,830	4,225	2,394	130.9
Extraordinary gains:	11	—	(11)	(100.0)
Other extraordinary gains	11	—	(11)	(100.0)
Extraordinary losses:	1,281	12,254	10,973	856.4
Losses on disposal of fixed assets	18	46	28	154.8
Provision for reserves under the special laws:	218	326	108	49.8
Provision for reserve for price fluctuation	218	326	108	49.8
Other extraordinary losses	1,044	11,880	10,836	1,037.2
Provision for reserve for dividends to policyholders	2,802	3,093	290	10.4
Loss before income taxes	(2,242)	(11,122)	(8,880)	—
Income taxes	1,459	159	(1,299)	(89.0)
Deferred income taxes	(1,917)	(177)	1,740	—
Total income taxes	(458)	(17)	440	—
Net loss	(1,784)	(11,105)	(9,321)	—

Note) Amount for the year ended March 31, 2011 represents the combined result of Sompo Japan Himawari Life Insurance Co., Ltd. and NIPPONKOA Life Insurance Company, Limited. Amount for the year ended March 31, 2012 includes the result of NIPPONKOA Life Insurance Company, Limited for the six months ended September 30, 2011.

NKSJ Himawari Life Insurance, Inc. (Non-consolidated)

Major Business Results

Total amount of policies in force

(Number in thousands, Yen in hundred millions, %)

	As of March 31, 2011				As of March 31, 2012			
	Number		Amount		Number		Amount	
		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year
Individual insurance	2,550	111.5	159,222	110.5	2,820	110.6	173,753	109.1
Individual annuities	69	100.3	2,791	100.6	70	101.2	2,843	101.9
Group insurance	—	—	30,178	102.5	—	—	31,015	102.8
Group annuities	—	—	—	—	—	—	—	—

Notes)

1. Amount of "Individual annuities" represents the sum of annuity fund at the beginning of annuity payment of contracts before the beginning of annuity payment and policy reserves for the contracts after the beginning of annuity payment.
2. Amount as of March 31, 2011 represents the combined result of Sompo Japan Himawari Life Insurance Co., Ltd. and NIPPONKOA Life Insurance Company, Limited.

Total amount of new policies

(Number in thousands, Yen in hundred millions, %)

	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)				Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)			
	Number		Amount		Number		Amount	
		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year
Individual insurance	453	111.6	30,529	110.6	451	99.5	29,542	96.8
Individual annuities	3	200.9	144	193.9	3	102.1	141	97.4
Group insurance	—	—	321	39.7	—	—	429	133.3
Group annuities	—	—	—	—	—	—	—	—

Notes)

1. Amount of "Individual annuities" represents the amount of annuity fund at the beginning of annuity payment.
2. Amount as of March 31, 2011 represents the combined result of Sompo Japan Himawari Life Insurance Co., Ltd. and NIPPONKOA Life Insurance Company, Limited. Amount for the year ended March 31, 2012 includes the result of NIPPONKOA Life Insurance Company, Limited for the six months ended September 30, 2011.

Annualized premiums

Policies in force

(Millions of yen, %)

	As of March 31, 2011		As of March 31, 2012	
		% of previous fiscal year		% of previous fiscal year
Individual insurance	260,189	103.9	270,285	103.9
Individual annuities	15,626	101.4	15,967	102.2
Total	275,815	103.7	286,252	103.8
Medical and survival benefits	93,834	108.5	102,137	108.8

Note) Amount as of March 31, 2011 represents the combined result of Sompo Japan Himawari Life Insurance Co., Ltd. and NIPPONKOA Life Insurance Company, Limited.

New policies

(Millions of yen, %)

	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)		Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	
		% of previous fiscal year		% of previous fiscal year
Individual insurance	37,337	113.1	36,018	96.5
Individual annuities	783	198.1	748	95.4
Total	38,121	114.1	36,766	96.4
Medical and survival benefits	15,026	106.3	15,504	103.2

Notes)

1. Annualized premiums are calculated by using multipliers for various premium payment terms to the premium per payment. In single premium contracts, the amount is calculated by dividing the premium by the duration of the policy.
2. Annualized premiums for medical and survival benefits include (a) premium related to medical benefits such as hospitalization and surgery benefits, (b) premium related to survival benefits such as specific illness and nursing benefits, and (c) premium related to premium waiver benefits, in which disability cause is excluded but causes such as specific illness and nursing care are included.
3. Amount for the year ended March 31, 2011 represents the combined result of Sompo Japan Himawari Life Insurance Co., Ltd. and NIPPONKOA Life Insurance Company, Limited. Amount for the year ended March 31, 2012 includes the result of NIPPONKOA Life Insurance Company, Limited for the six months ended September 30, 2011.

NKSJ Himawari Life Insurance, Inc. (Non-consolidated)

Solvency Margin Ratio (Non-consolidated)

	(Millions of yen)			[Reference]	
	As of March 31, 2011 Former Standards		As of March 31, 2012 Current Standards	As of March 31, 2011 Current Standards	
	Sompo Japan Himawari Life Insurance Co., Ltd.	NIPPONKOA Life Insurance Company, Limited		Sompo Japan Himawari Life Insurance Co., Ltd.	NIPPONKOA Life Insurance Company, Limited
(A) Total Solvency Margin (Non-consolidated)	159,904	61,719	199,339	153,831	60,073
Capital, etc.	53,027	21,285	63,208	53,027	21,285
Reserve for price fluctuation	923	631	1,881	923	631
Contingency reserve	14,939	4,752	22,677	14,939	4,752
General allowance for possible credit losses	7	—	19	7	—
Unrealized gains on securities (90% of gain or 100% of loss)	1,340	5,849	16,358	1,340	5,849
Net unrealized gains and losses on land (85% of gain or 100% of loss)	—	—	—	—	—
Excess of continued Zillmerized reserve	74,145	27,847	112,359	74,145	27,847
Subordinated debt, etc.	—	—	—	—	—
Excess of continued Zillmerized reserve and subordinated debt, etc. which are excluded from total solvency margin			(24,430)	(5,219)	(1,099)
Brought in capital, etc.	—	—	—	—	—
Deductions	—	—	—	—	—
Others	15,520	1,352	7,264	14,667	805
(B) Total Risks (Non-consolidated)	13,898	4,754	27,502	18,683	5,756
$\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$					
Underwriting risk (R_1)	7,114	3,134	11,109	7,114	3,134
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_8)	3,966	1,113	5,625	3,966	1,113
Guaranteed interest rate risk (R_2)	3,217	173	8,084	7,388	624
Guaranteed minimum benefit risk (R_7)	329	—	337	323	—
Investment risk (R_3)	4,202	1,674	12,447	6,692	3,021
Business management risk (R_4)	376	121	752	509	157
(C) Solvency Margin Ratio (Non-consolidated)					
$\frac{(A)}{(1/2) \times (B)} \times 100$	2,300.9 %	2,596.3 %	1,449.5 %	1,646.7 %	2,087.3 %

Notes)

- The figures as of March 31, 2012 are calculated based on the provisions of Articles 86, 87, 161, 162 and 190 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996). Under Cabinet Office Ordinance No.23 (2010) and Public Notice No. 48 of the Financial Services Agency (2010), the standards for the calculation of solvency margin ratio are revised to tighten and refine calculation of total solvency margin and estimation of total risk and others.
The figures shown as reference are calculated by using the revised standards to the financial results as of March 31, 2011. These figures are disclosed in "Summary of Consolidated Financial Results for the fiscal year ended March 31, 2011 (Supplementary Information)".
The "Former standards" are standards before reflection of the revisions.
- Guaranteed minimum benefit risk is calculated by the standard method.
- "Excess of continued Zillmerized reserve" is calculated under the provisions of Article 1 Paragraph 1-1 of Public Notice No. 25 of the Financial Services Agency (2011). "Excess of continued Zillmerized reserve and subordinated debt, etc. which are excluded from total solvency margin" is calculated under the provisions of Article 1 Paragraph 1-3 of Public Notice No. 25 of the Financial Services Agency (2011).

Sompō Japan DIY Life Insurance Co., Ltd. (Non-consolidated)

Balance Sheets

(Millions of yen)

	As of March 31, 2011	As of March 31, 2012	Increase (Decrease)
	Amount	Amount	
Assets:			
Cash and deposits:	251	401	150
Deposits	251	401	150
Securities:	4,354	4,148	(206)
Government bonds	1,575	1,272	(303)
Domestic stocks	757	652	(104)
Other securities	2,021	2,223	201
Tangible fixed assets:	51	39	(12)
Buildings	19	14	(4)
Leased assets	7	2	(5)
Other tangible fixed assets	24	22	(2)
Intangible fixed assets:	1,064	—	(1,064)
Other intangible fixed assets	1,064	—	(1,064)
Agency accounts receivable	0	0	0
Reinsurance accounts receivable	3	26	22
Other assets:	288	247	(40)
Accounts receivable	172	176	3
Prepaid expenses	3	2	(1)
Accrued income	0	0	0
Advance deposits	74	62	(11)
Suspense payments	36	5	(31)
Other assets	0	0	(0)
Total assets	6,014	4,863	(1,151)
Liabilities:			
Policy reserves:	1,204	1,128	(76)
Reserve for outstanding claims	315	270	(45)
Policy reserves	888	857	(31)
Agency accounts payable	3	4	0
Reinsurance accounts payable	31	30	(1)
Other liabilities:	227	173	(54)
Income taxes payable	3	3	—
Accounts payable	—	0	0
Accrued expenses	213	164	(48)
Deposits received	1	1	(0)
Lease obligations	8	2	(5)
Suspense receipts	0	0	0
Reserve for retirement benefits	24	29	4
Reserves under the special laws:	16	18	1
Reserve for price fluctuation	16	18	1
Deferred tax liabilities	155	99	(55)
Total liabilities	1,664	1,482	(181)
Net assets:			
Shareholders' equity:			
Common stock	10,100	10,100	—
Capital surplus:	2,100	2,100	—
Capital reserves	2,100	2,100	—
Retained earnings:	(8,123)	(9,043)	(920)
Other retained earnings:	(8,123)	(9,043)	(920)
Retained earnings carried forward	(8,123)	(9,043)	(920)
Total shareholders' equity	4,076	3,156	(920)
Valuation and translation adjustments:			
Unrealized gains on securities available for sale, net of tax	273	224	(49)
Total valuation and translation adjustments	273	224	(49)
Total net assets	4,350	3,380	(969)
Total liabilities and net assets	6,014	4,863	(1,151)

Sompo Japan DIY Life Insurance Co., Ltd. (Non-consolidated)

Statements of Income

(Millions of yen)

	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	Increase (Decrease)	Rate of change
	Amount	Amount		
Ordinary income:	3,794	4,008	213	5.6 %
Insurance premiums and other:	3,751	3,901	150	4.0
Insurance premiums	3,655	3,696	40	1.1
Reinsurance income	95	205	110	115.7
Investment income:	32	26	(5)	(17.9)
Interest and dividend income:	32	26	(5)	(17.9)
Interest on deposits	—	0	0	—
Interest and dividends on securities	32	26	(5)	(17.9)
Other ordinary income:	11	80	69	621.1
Reversal of reserve for outstanding claims	—	45	45	—
Reversal of policy reserves	11	31	20	183.6
Other ordinary income	0	3	3	3,478.2
Ordinary expenses:	3,784	3,728	(56)	(1.5)
Insurance claims and other:	1,105	1,508	402	36.4
Insurance claims	752	1,148	396	52.7
Insurance benefits	212	220	7	3.6
Other refunds	4	5	0	23.0
Reinsurance premiums	136	133	(2)	(1.9)
Provision for policy reserves and other:	174	—	(174)	(100.0)
Provision for reserve for outstanding claims	174	—	(174)	(100.0)
Investment expenses:	2	0	(2)	(91.6)
Interest paid	2	0	(2)	(91.6)
Operating, general and administrative expenses	2,448	2,170	(277)	(11.3)
Other ordinary expenses:	53	48	(5)	(9.5)
Taxes	16	16	(0)	(2.1)
Depreciation	32	27	(5)	(15.8)
Provision for reserve for retirement benefits	4	4	0	10.1
Ordinary profit	10	280	270	2,682.2
Extraordinary losses:	1	1,197	1,195	98,439.6
Losses on disposal of fixed assets	—	1,195	1,195	—
Provision for reserves under the special laws:	1	1	(0)	(1.7)
Provision for reserve for price fluctuation	1	1	(0)	(1.7)
Income (loss) before income taxes	8	(916)	(925)	(10,437.8)
Income taxes	3	3	—	—
Total income taxes	3	3	—	—
Net income (loss)	5	(920)	(925)	(18,266.7)

Sampo Japan DIY Life Insurance Co., Ltd. (Non-consolidated)

Major Business Results

Total amount of policies in force

(Number in thousands, Yen in hundred millions, %)

	As of March 31, 2011				As of March 31, 2012			
	Number		Amount		Number		Amount	
		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year
Individual insurance	46	99.0	7,841	97.5	45	97.4	7,511	95.8
Individual annuities	—	—	—	—	—	—	—	—
Group insurance	—	—	—	—	—	—	—	—
Group annuities	—	—	—	—	—	—	—	—

Total amount of new policies

(Number in thousands, Yen in hundred millions, %)

	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)				Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)			
	Number		Amount		Number		Amount	
		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year
Individual insurance	3	78.1	575	76.0	2	65.7	357	62.1
Individual annuities	—	—	—	—	—	—	—	—
Group insurance	—	—	—	—	—	—	—	—
Group annuities	—	—	—	—	—	—	—	—

Annualized premiums

Policies in force

(Millions of yen, %)

	As of March 31, 2011		As of March 31, 2012	
		% of previous fiscal year		% of previous fiscal year
Individual insurance	3,707	101.6	3,718	100.3
Individual annuities	—	—	—	—
Total	3,707	101.6	3,718	100.3
Medical and survival benefits	878	101.8	886	100.9

New policies

(Millions of yen, %)

	Year ended March 31, 2011 (April 1, 2010 to March 31, 2011)		Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	
		% of previous fiscal year		% of previous fiscal year
Individual insurance	246	78.3	156	63.6
Individual annuities	—	—	—	—
Total	246	78.3	156	63.6
Medical and survival benefits	70	73.2	46	66.0

Notes)

- Annualized premiums are calculated by using multipliers for various premium payment terms to the premium per payment. In single premium contracts, the amount is calculated by dividing the premium by the duration of the policy.
- Annualized premiums for medical and survival benefits include (a) premium related to medical benefits such as hospitalization and surgery benefits, (b) premium related to survival benefits such as specific illness and nursing benefits, and (c) premium related to premium waiver benefits, in which disability cause is excluded but causes such as specific illness and nursing care are included.

Sampo Japan DIY Life Insurance Co., Ltd. (Non-consolidated)

Solvency Margin Ratio (Non-consolidated)

	(Millions of yen)		[Reference]
	As of March 31, 2011 Former Standards	As of March 31, 2012 Current Standards	As of March 31, 2011 Current Standards
(A) Total Solvency Margin (Non-consolidated)	5,020	3,987	5,020
Capital, etc.	4,076	3,156	4,076
Reserve for price fluctuation	16	18	16
Contingency reserve	540	521	540
General allowance for possible credit losses	—	—	—
Unrealized gains on securities (90% of gain or 100% of loss)	385	292	385
Net unrealized gains and losses on land (85% of gain or 100% of loss)	—	—	—
Excess of continued Zillmerized reserve	—	—	—
Subordinated debt, etc.	—	—	—
Excess of continued Zillmerized reserve and subordinated debt, etc. which are excluded from total solvency margin	—	—	—
Brought in capital, etc.	—	—	—
Deductions	—	—	—
Others	—	—	—
(B) Total Risks (Non-consolidated)	567	569	593
$\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$			
Underwriting risk (R_1)	443	425	443
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_8)	95	93	95
Guaranteed interest rate risk (R_2)	0	0	0
Guaranteed minimum benefit risk (R_7)	—	—	—
Investment risk (R_3)	102	175	191
Business management risk (R_4)	19	20	21
(C) Solvency Margin Ratio (Non-consolidated)			
$\frac{(A)}{(1/2) \times (B)} \times 100$	1,768.9 %	1,400.8 %	1,690.3 %

Note) The figures as of March 31, 2012 are calculated based on the provisions of Articles 86, 87, 161, 162 and 190 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996). Under Cabinet Office Ordinance No.23 (2010) and Public Notice No. 48 of the Financial Services Agency (2010), the standards for the calculation of solvency margin ratio are revised to tighten and refine calculation of total solvency margin and estimation of total risk and others.

The figures shown as reference are calculated by using the revised standards to the financial results as of March 31, 2011. These figures are disclosed in "Summary of Consolidated Financial Results for the fiscal year ended March 31, 2011 (Supplementary Information)".

The "Former standards" are standards before the reflection of the revisions.

Supplementary Explanation

< Calculation of returns >

The calculation methods of "Return on investments (income base)", "Return on investments (realized base)" and "Total return based on the fair value" are as follows.

1. Return on investments (income base)

The results of investment activities are shown from the point of view of income earned (interest and dividend income earned).

Numerator is based on interest and dividend income related to investment assets. Denominator is based on cost of investment assets.

Numerator = Interest and dividend income (including amounts which correspond to interest and dividend income of investment gains and losses on money trusts)

Denominator = Average balances of investment assets based on the cost or the amortized cost

2. Return on investments (realized base)

The results of investment activities are shown from the point of view of the contribution to gains and losses of the period (statements of income).

Numerator is based on realized gains and losses. Denominator is based on cost of investment assets.

Numerator = Investment income + Interest and dividend income on deposits of premiums, etc. - Investment expenses

Denominator = Average balances of investment assets based on the cost or the amortized cost

3. Total return based on the fair value (reference)

The return on investment based on fair value is shown.

Numerator is based on realized gains and losses and net changes in unrealized gains on investment assets.

Denominator is based on fair value of investment assets.

Numerator = (Investment income + Interest and dividend income on deposits of premiums, etc. - Investment expenses) + (Unrealized gains at the end of this period* - Unrealized gains at the end of the previous period*) + Increase and decrease in deferred gains (losses) on hedges

Denominator = Average balances of investment assets based on the cost or the amortized cost + Unrealized gains at the end of the previous period* + Unrealized gains on trading securities at the end of the previous period

* Unrealized gains relate to securities available for sale, monetary receivables bought and money trusts classified as other than trading purposes or held to maturity. The amount is based on before tax effect deductions.

< Calculation of ratios, etc. >

Underwriting profit = Underwriting income - Underwriting expenses - Operating, general and administrative expenses related to underwriting + Other income and expenses*

*Other income and expenses include, but not limited to, income tax expenses for compulsory automobile liability insurance.

Net loss ratio = (Net claims paid + Loss adjustment expenses) / Net premiums written × 100

Net expense ratio = (Net commissions and brokerage fees + Operating, general and administrative expenses related to underwriting) / Net premiums written × 100

Underwriting result ratio = (Net premiums written - Net claims paid - Loss adjustment expenses - Operating expenses) / Net premiums written × 100

< Solvency margin ratio (Non-consolidated) >

- In addition to reserves to cover payments for claims, benefits and maturity refunds, etc., it is necessary for insurance companies to maintain sufficient solvency in order to cover against risks which may exceed their normal estimates, i.e. occurrence of major catastrophes, fluctuation in mortality rate due to significant changes in key environmental factors and big decline in value of assets held by insurance companies.

- (C) Solvency Margin Ratio (Non-consolidated), which is calculated in accordance with the Insurance Business Act, is the ratio of "solvency margin of insurance companies by means of their capital, reserves, etc." ((A) Total Solvency Margin (Non-consolidated)) to "risks which will exceed their normal estimates" ((B) Total Risks (Non-consolidated)).

- "Risks which will exceed their normal estimates" are composed of risks described below.

- <1> Underwriting risk, Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance:

Risks of occurrence of insurance claims in excess of normal estimates (excluding risks relating to major catastrophes)

- <2> Guaranteed interest rate risk:

Risks of invested assets failing to yield assumed interest rates due to the aggravation of investment conditions

- <3> Investment risk:

Risks of securities and other assets held fluctuating in prices in excess of normal estimates

- <4> Business management risk:

Risks beyond normal estimates arising from business management that do not fall under other categories

- <5> Major catastrophe risk:

Risks of the occurrence of major catastrophic losses in excess of normal estimates (risks such as the Great Kanto Earthquake or Isewan Typhoon)

- <6> Guaranteed minimum benefit risk:

Risks of special account assets fluctuating in prices in excess of normal estimates

- "Solvency margin of insurance companies by means of their capital, reserves, etc." (total solvency margin (non-consolidated)) is the sum of total net assets (excluding planned outflows), certain reserves (reserve for price fluctuation, contingency reserve and catastrophic loss reserve, etc.) and parts of net unrealized gains and losses on land, etc.

- Solvency margin ratio (non-consolidated) is one of the indicators for the regulatory authorities to monitor financial soundness of insurance companies. Solvency margin ratio exceeding 200% would indicate adequate capability to meet payments of possible insurance claims.

- The current standards to calculate solvency margin ratio (non-consolidated) are applied from March 31, 2012. Solvency margin ratio (non-consolidated) as of March 31, 2011 calculated under the current standards is also described as reference.

- Since a solvency margin ratio regulation on a consolidated basis was adopted from March 31, 2012, solvency margin ratio and some of other related items represented in the past are stated with words "(non-consolidated)" like "Solvency margin ratio (Non-consolidated)".

4. Supplementary Data about Financial Results for the fiscal year ended March 31, 2012 at Press Conference

Sompo Japan Insurance Inc. (Non-consolidated)

(1) Key figures

(Yen in hundred millions)

	Year ended March 31, 2011 (A)	Six months ended September 30, 2011 (B)	Year ended March 31, 2012 (C)	Increase (Decrease)	Increase (Decrease)
				(C) - (A)	(C) - (B)
① Net premiums written	12,566	6,480	12,811	245	—
Rate of change	(0.2)%	0.7%	2.0%	2.1%	1.3%
② Total assets	47,863	45,924	46,005	(1,857)	81
③ Net loss ratio	72.5%	79.0%	80.6%	8.1%	1.6%
④ Net expense ratio	33.7%	33.2%	33.0%	(0.6)%	(0.2)%
⑤ Combined ratio	106.2%	112.2%	113.6%	7.4%	1.4%
Underwriting result ratio	(6.2)%	(12.2)%	(13.6)%	(7.4)%	(1.4)%
⑥ Voluntary automobile insurance					
• Net premiums written	6,399	3,208	6,453	54	—
Rate of change	(0.0)%	0.3%	0.8%	0.9%	0.5%
• Underwriting result ratio	(5.2)%	(2.8)%	(4.9)%	0.3%	(2.2)%
• Net loss ratio	72.0%	69.7%	71.9%	(0.0)%	2.3%
• Net expense ratio	33.2%	33.1%	33.0%	(0.3)%	(0.1)%
⑦ Fire and allied insurance					
• Net premiums written	1,412	711	1,490	78	—
Rate of change	(2.0)%	5.4%	5.6%	7.6%	0.2%
• Underwriting result ratio	15.3%	(104.9)%	(81.4)%	(96.7)%	23.5%
• Net loss ratio	41.6%	161.5%	139.2%	97.6%	(22.3)%
• Net expense ratio	43.2%	43.4%	42.2%	(0.9)%	(1.1)%
⑧ Number of employees	18,708	18,463	18,270	(438)	(193)
⑨ Number of agencies	45,084	44,596	44,113	(971)	(483)

<Reference> Consolidated figures of NKSJ Holdings, Inc.

(Yen in hundred millions)

	Year ended March 31, 2011 (A)	Six months ended September 30, 2011 (B)	Year ended March 31, 2012 (C)	Increase (Decrease)	Increase (Decrease)
				(C) - (A)	(C) - (B)
① Ordinary income	26,216	14,016	27,905	1,688	—
② Net premiums written	19,332	10,086	19,737	404	—
Rate of change	—	2.1%	2.1%	—	(0.0)%
③ Life insurance premiums written	2,381	1,225	2,501	120	—
Rate of change	—	12.5%	5.0%	—	(7.5)%
④ Ordinary profit	(64)	(572)	(518)	(453)	—
⑤ Net income	(129)	(333)	(922)	(793)	—

Notes)

1. Net loss ratio = (Net claims paid + Loss adjustment expenses) / Net premiums written × 100
2. Net expense ratio = (Net commissions and brokerage fees + Operating, general and administrative expenses related to underwriting) / Net premiums written × 100
3. Combined ratio = Net loss ratio + Net expense ratio
4. Underwriting result ratio = 100 - Combined ratio
5. Items with % within "Increase (Decrease)" represent change from the year ended March 31, 2011 and the six months ended September 30, 2011, respectively.

Sompo Japan Insurance Inc. (Non-consolidated)

(2) Other figures

① Non-performing assets

Risk-monitored loans

(Yen in hundred millions)

	As of March 31, 2011	As of September 30, 2011	As of March 31, 2012
Loans to borrowers in bankruptcy	5	4	3
Overdue loans	10	10	8
Loans overdue for three months or more	—	—	—
Restructured loans	6	3	2
Total	22	18	14
Percent of total loans	0.5%	0.4%	0.4%

(Reference) Total loans	4,556	4,224	4,221
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Results of self-assessment

(Yen in hundred millions)

	As of March 31, 2011	As of September 30, 2011	As of March 31, 2012
No category	45,692	43,284	44,063
Category II	488	483	446
Category III	94	91	92
Category IV	81	294	199
Subtotal (Category II-IV)	665	869	739
Total	46,357	44,154	44,802

Note) The above figures represent amounts before recognition of impairment losses. Impairment losses on securities are included in "Category IV".

② Impairment losses on securities

(Yen in hundred millions)

	Year ended March 31, 2011	Six months ended September 30, 2011	Year ended March 31, 2012
Domestic bonds	—	—	—
Domestic stocks	63	265	104
Foreign securities	4	7	76
Others	—	0	0
Total	67	273	181

Applied rules of Impairment loss recognition

As a general rule, Sompo Japan recognized impairment losses on securities if the fair value declined by 30% or more from book value.

③ Investment in government bonds of five European countries (Group basis)

(Yen in hundred millions)

	Six months ended September 30, 2011	Year ended March 31, 2012
Ireland	0	—
Italy	309	205
Greece	—	—
Spain	32	35
Portugal	—	—

Note) The above figures represent amounts on a NKSJ Holdings, Inc. consolidated basis.

Sompo Japan Insurance Inc. (Non-consolidated)

④ Impairment losses on fixed assets

(Yen in hundred millions)

	Year ended March 31, 2011	Six months ended September 30, 2011	Year ended March 31, 2012
Land	2	—	3
Buildings	0	—	—
Others	—	—	—
Total	2	—	3

⑤ Unrealized gains and losses on securities

(Yen in hundred millions)

	As of March 31, 2011	As of September 30, 2011	As of March 31, 2012
Domestic bonds	357	489	466
Domestic stocks	4,635	3,521	4,274
Foreign securities	(464)	(773)	(243)
Others	24	9	26
Total	4,553	3,247	4,523

Note) Unrealized gains and losses on monetary receivables bought are included in "Others" above.

⑥ Claims by natural disasters in Japan which occurred in the period (the impact of the Great East Japan Earthquake which occurred in the former period is included)

(Yen in hundred millions)

	Year ended March 31, 2011	Six months ended September 30, 2011	Year ended March 31, 2012
Direct claims paid a	68	2,533	3,913
Net claims paid b	47	897	1,417
Unpaid claims c	489	14	(354)
Net incurred loss b + c	537	912	1,062

Notes)

- This table represents paid and unpaid claims related to natural disasters in Japan which occurred in the period and the Great East Japan Earthquake which occurred in the former period.
- Amounts of unpaid claims are calculated by deducting reinsurance recoverable on unpaid loss from reserve for outstanding losses and claims. Amounts of unpaid claims by the Great East Japan Earthquake are calculated as changes from the previous period.

⑦ Claims by flood in Thailand

(Yen in hundred millions)

	Year ended March 31, 2012
Net claims paid	120
Net incurred loss	368

⑧ Catastrophic loss reserve

(Yen in hundred millions, %)

Business line	Year ended March 31, 2011			Six months ended September 30, 2011			Year ended March 31, 2012		
	Balance	Balance ratio	Provision	Balance	Balance ratio	Provision	Balance	Balance ratio	Provision
Fire and allied insurance	1,709	123.9	224	1,813	130.0	118	1,349	91.7	210
Marine insurance	271	107.2	9	275	109.9	4	259	105.4	9
Personal accident insurance	815	64.1	39	823	59.3	21	778	59.8	40
Voluntary automobile insurance	386	6.0	386	234	3.6	195	390	6.1	390
Others	1,023	65.4	70	1,053	60.0	39	1,054	68.6	91
Total	4,206	38.7	729	4,200	37.5	380	3,832	34.8	741

Notes)

- Balance ratio = Balance of catastrophic loss reserve / Net premiums written (excluding household earthquake insurance and compulsory automobile liability insurance) × 100
As for the six months ended September 30, 2011, net premiums written (excluding household earthquake insurance and compulsory automobile liability insurance) are doubled for the calculation of balance ratio.
- Provision represents gross amounts before excluding reversal.

⑨ Claims paid due to the Great East Japan Earthquake (excluding household earthquake insurance)

(Yen in hundred millions)

	Year ended March 31, 2012	Cumulative amount as of March 31, 2012
Net claims paid	374	374
Net incurred loss	43	428

Note) Cumulative amount as of March 31, 2012 represents cumulative total amount as of March 31, 2012 since the occurrence of the Great East Japan Earthquake.

Sompo Japan Insurance Inc. (Non-consolidated)

⑩ Reinsurance assumed

(Yen in hundred millions)

Business line	Year ended March 31, 2011		Year ended March 31, 2012	
	Reinsurance premiums assumed	Reinsurance claims assumed	Reinsurance premiums assumed	Reinsurance claims assumed
Fire and allied insurance	208	54	259	947
Marine insurance	67	39	73	69
Personal accident insurance	15	6	16	8
Voluntary automobile insurance	30	19	34	25
Compulsory automobile liability insurance	1,102	1,551	1,219	1,563
Others	112	284	101	39
Total	1,536	1,956	1,704	2,654

⑪ Reinsurance ceded

(Yen in hundred millions)

Business line	Year ended March 31, 2011		Year ended March 31, 2012	
	Reinsurance premiums ceded	Reinsurance claims ceded	Reinsurance premiums ceded	Reinsurance claims ceded
Fire and allied insurance	559	49	646	3,203
Marine insurance	123	107	137	123
Personal accident insurance	25	13	34	16
Voluntary automobile insurance	18	15	10	5
Compulsory automobile liability insurance	1,207	1,734	1,414	1,753
Others	313	64	349	154
Total	2,246	1,985	2,593	5,256

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

(1) Key figures

(Yen in hundred millions)

	Year ended March 31, 2011 (A)	Six months ended September 30, 2011 (B)	Year ended March 31, 2012 (C)	Increase (Decrease)	Increase (Decrease)
				(C) - (A)	(C) - (B)
① Net premiums written	6,206	3,198	6,306	99	—
Rate of change	(2.0)%	1.0 %	1.6 %	3.6 %	0.6 %
② Total assets	24,591	23,362	23,376	(1,215)	13
③ Net loss ratio	69.6 %	88.0 %	84.7 %	15.1 %	(3.3)%
④ Net expense ratio	35.8 %	34.4 %	35.0 %	(0.8)%	0.6 %
⑤ Combined ratio	105.3 %	122.5 %	119.7 %	14.4 %	(2.8)%
Underwriting result ratio	(5.3)%	(22.5)%	(19.7)%	(14.4)%	2.8 %
⑥ Voluntary automobile insurance					
• Net premiums written	3,148	1,588	3,182	34	—
Rate of change	(1.2)%	0.6 %	1.1 %	2.3 %	0.5 %
• Underwriting result ratio	(4.3)%	(1.6)%	(4.2)%	0.1 %	(2.6)%
• Net loss ratio	72.9 %	70.2 %	72.8 %	(0.1)%	2.6 %
• Net expense ratio	31.4 %	31.4 %	31.5 %	0.1 %	0.1 %
⑦ Fire and allied insurance					
• Net premiums written	895	442	904	9	—
Rate of change	(7.3)%	4.4 %	1.0 %	8.3 %	(3.4)%
• Underwriting result ratio	7.8 %	(144.8)%	(95.5)%	(103.3)%	49.3 %
• Net loss ratio	47.5 %	202.8 %	150.8 %	103.3 %	(52.0)%
• Net expense ratio	44.7 %	42.1 %	44.7 %	— %	2.6 %
⑧ Number of employees	9,887	10,799	10,880	993	81
⑨ Number of agencies	27,626	27,068	26,904	(722)	(164)

Notes)

1. Net loss ratio = (Net claims paid + Loss adjustment expenses) / Net premiums written × 100
2. Net expense ratio = (Net commissions and brokerage fees + Operating, general and administrative expenses related to underwriting) / Net premiums written × 100
3. Combined ratio = Net loss ratio + Net expense ratio
4. Underwriting result ratio = 100 - Combined ratio
5. Items with % within "Increase (Decrease)" represent change from the year ended March 31, 2011 and the six months ended September 30, 2011, respectively.
6. Number of employees does not include numbers of agent trainees nor in-house agents but includes numbers of employees who are loaned from other companies.

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

(2) Other figures

① Non-performing assets

Risk-monitored loans

(Yen in hundred millions)

	As of March 31, 2011	As of September 30, 2011	As of March 31, 2012
Loans to borrowers in bankruptcy	0	0	0
Overdue loans	11	11	11
Loans overdue for three months or more	—	—	—
Restructured loans	2	2	2
Total	14	14	14
Percent of total loans	0.7%	0.7%	0.7%

(Reference) Total loans	2,007	1,916	1,965
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Results of self-assessment

(Yen in hundred millions)

	As of March 31, 2011	As of September 30, 2011	As of March 31, 2012
No category	23,675	22,342	22,537
Category II	94	93	94
Category III	14	12	13
Category IV	44	17	20
Subtotal (Category II-IV)	153	123	128
Total	23,828	22,465	22,666

Notes)

- Total represents the amount before written off or provisioned. The amount of Category III and IV are fully written off and/or provisioned.
- Since 0.1 billion yen included in Category IV as of September 30, 2010 was recorded as impairment losses on securities, the amount is excluded from Category IV as of March 31, 2011.
- Since 0.3 billion yen included in Category IV as of September 30, 2011 was recorded as impairment losses on securities, etc., the amount is excluded from Category IV as of March 31, 2012.

② Impairment losses on securities

(Yen in hundred millions)

	Year ended March 31, 2011	Six months ended September 30, 2011	Year ended March 31, 2012
Domestic bonds	—	2	2
Domestic stocks	35	7	15
Foreign securities	1	0	—
Others	—	—	—
Total	36	10	17

Applied rules of Impairment loss recognition

As a general rule, NIPPONKOA recognized impairment losses on securities if the fair value declined by 30% or more from book value.

③ Investment in government bonds of five European countries (Group basis)

Please refer to the same item within Sompo Japan Insurance Inc. (Non-consolidated) because it represents amounts on a NKSJ Holdings, Inc. consolidated basis.

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

④ Impairment losses on fixed assets

(Yen in hundred millions)

	Year ended March 31, 2011	Six months ended September 30, 2011	Year ended March 31, 2012
Land	5	1	3
Buildings	3	0	2
Others	0	—	0
Total	8	1	6

⑤ Unrealized gains and losses on securities

(Yen in hundred millions)

	As of March 31, 2011	As of September 30, 2011	As of March 31, 2012
Domestic bonds	117	213	202
Domestic stocks	2,074	1,538	1,949
Foreign securities	(113)	(166)	66
Others	9	4	8
Total	2,088	1,590	2,226

Note) The above figures represent difference between costs and carrying amounts for securities available for sale (excluding securities available for sale which are considered extremely difficult to figure out fair value).

⑥ Claims by natural disasters in Japan which occurred in the period (the impact of the Great East Japan Earthquake which occurred in the former period is included)

(Yen in hundred millions)

	Year ended March 31, 2011	Six months ended September 30, 2011	Year ended March 31, 2012
Direct claims paid a	116	1,436	1,951
Net claims paid b	49	703	930
Unpaid claims c	268	(56)	(205)
Net incurred loss b + c	317	647	724

Notes)

- This table represents paid and unpaid claims related to natural disasters in Japan which occurred in the period and the Great East Japan Earthquake which occurred in the former period.
- Amounts of unpaid claims are calculated by deducting reinsurance recoverable on unpaid loss from reserve for outstanding losses and claims. Amounts of unpaid claims by the Great East Japan Earthquake are calculated as changes from the previous period.
- Claims by natural disasters include claims caused by earthquakes.

⑦ Claims by flood in Thailand

(Yen in hundred millions)

	Year ended March 31, 2012
Net claims paid	59
Net incurred loss	431

⑧ Catastrophic loss reserve

(Yen in hundred millions, %)

Business line	Year ended March 31, 2011			Six months ended September 30, 2011			Year ended March 31, 2012		
	Balance	Balance ratio	Provision	Balance	Balance ratio	Provision	Balance	Balance ratio	Provision
Fire and allied insurance	1,272	145.7	60	1,153	133.1	30	947	106.3	62
Marine insurance	194	138.9	6	195	141.7	3	195	142.7	5
Personal accident insurance	170	34.4	15	167	30.7	8	136	27.5	15
Voluntary automobile insurance	216	6.9	216	135	4.3	109	218	6.9	218
Others	547	70.1	37	560	63.7	21	531	67.4	38
Total	2,400	44.1	335	2,212	39.5	173	2,029	36.9	339

Notes)

- Balance ratio = Balance of catastrophic loss reserve / Net premiums written (excluding household earthquake insurance and compulsory automobile liability insurance) × 100
As for the six months ended September 30, 2011, net premiums written (excluding household earthquake insurance and compulsory automobile liability insurance) are doubled for the calculation of balance ratio.
- Provision represents gross amounts.

⑨ Claims paid due to the Great East Japan Earthquake (excluding household earthquake insurance)

(Yen in hundred millions)

	Year ended March 31, 2012	Cumulative amount as of March 31, 2012
Net claims paid	170	170
Net incurred loss	(20)	173

Note) Cumulative amount as of March 31, 2012 represents cumulative total amount as of March 31, 2012 since the occurrence of the Great East Japan Earthquake.

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

⑩ Reinsurance assumed

(Yen in hundred millions)

Business line	Year ended March 31, 2011		Year ended March 31, 2012	
	Reinsurance premiums assumed	Reinsurance claims assumed	Reinsurance premiums assumed	Reinsurance claims assumed
Fire and allied insurance	41	20	40	538
Marine insurance	21	12	21	15
Personal accident insurance	21	15	24	17
Voluntary automobile insurance	26	17	3	13
Compulsory automobile liability insurance	501	714	553	718
Others	26	8	26	13
Total	639	788	670	1,316

⑪ Reinsurance ceded

(Yen in hundred millions)

Business line	Year ended March 31, 2011		Year ended March 31, 2012	
	Reinsurance premiums ceded	Reinsurance claims ceded	Reinsurance premiums ceded	Reinsurance claims ceded
Fire and allied insurance	294	91	338	1,819
Marine insurance	29	20	31	21
Personal accident insurance	10	4	11	5
Voluntary automobile insurance	27	20	4	17
Compulsory automobile liability insurance	530	766	616	786
Others	73	18	78	42
Total	965	921	1,081	2,692

[Supplementary Information]

Sompo Japan Insurance Inc. and NIPPONKOA Insurance Co., Ltd. (Combined)

(Yen in hundred millions)

	Year ended March 31, 2011	Six months ended September 30, 2011	Year ended March 31, 2012	Increase (Decrease)	Increase (Decrease)
				(C) - (A)	(C) - (B)
	(A)	(B)	(C)		
① Net premiums written	18,772	9,678	19,117	345	—
Rate of change	(0.8)%	0.8 %	1.8 %	2.6 %	1.0 %
② Total assets	72,455	69,287	69,382	(3,073)	95
③ Net loss ratio	71.5 %	82.0 %	81.9 %	10.4 %	(0.1)%
④ Net expense ratio	34.4 %	33.6 %	33.7 %	(0.7)%	0.1 %
⑤ Combined ratio	105.9 %	115.6 %	115.6 %	9.7 %	0.0 %
Underwriting result ratio	(5.9)%	(15.6)%	(15.6)%	(9.7)%	(0.0)%
⑥ Voluntary automobile insurance					
• Net premiums written	9,548	4,797	9,636	88	—
Rate of change	(0.4)%	0.4 %	0.9 %	1.4 %	0.5 %
• Underwriting result ratio	(4.9)%	(2.4)%	(4.7)%	0.2 %	(2.3)%
• Net loss ratio	72.3 %	69.8 %	72.2 %	(0.0)%	2.4 %
• Net expense ratio	32.6 %	32.5 %	32.5 %	(0.2)%	(0.1)%
⑦ Fire and allied insurance					
• Net premiums written	2,307	1,154	2,395	87	—
Rate of change	(4.1)%	5.0 %	3.8 %	7.9 %	(1.2)%
• Underwriting result ratio	12.4 %	(120.2)%	(86.7)%	(99.1)%	33.5 %
• Net loss ratio	43.9 %	177.3 %	143.6 %	99.7 %	(33.8)%
• Net expense ratio	43.8 %	42.9 %	43.1 %	(0.6)%	0.3 %
⑧ Number of employees	28,595	29,262	29,150	555	(112)
⑨ Number of agencies	72,710	71,664	71,017	(1,693)	(647)

Notes)

1. Net loss ratio = (Net claims paid + Loss adjustment expenses) / Net premiums written × 100

2. Net expense ratio = (Net commissions and brokerage fees + Operating, general and administrative expenses related to underwriting) / Net premiums written × 100

3. Combined ratio = Net loss ratio + Net expense ratio

4. Underwriting result ratio = 100 - Combined ratio

5. Items with % within "Increase (Decrease)" represent change from the year ended March 31, 2011 and the six months ended September 30, 2011, respectively.