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Summary of

Quarterly Consolidated Financial Results for the three months ended June 30, 2011

Supplementary Information

August 12, 2011

NKSJ Holdings, Inc.

(Stock code number: 8630)

Summary of Consolidated Financial Results for the three months ended June 30, 2011

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Overview of Business Results of Principal Consolidated Subsidiaries

Sompo Japan Insurance Inc. (Non-consolidated)

Quarterly Balance Sheets

| | As of March 31, 2011 | | Increase |
|---|---------------------------------------|---------------------|------------|
| | , , | As of June 30, 2011 | (Decrease) |
| | | | |
| | Amount | Amount | |
| Assets: | | | |
| Cash and deposits | 89,494 | 46,638 | (42,856) |
| Call loans | 67,800 | 65,300 | (2,500) |
| Receivables under resale agreements | 33,490 | 60,491 | 27,000 |
| Monetary receivables bought | 29,823 | 29,320 | (502) |
| Money trusts | 237 | 237 | _ |
| Securities | 3,359,247 | 3,340,782 | (18,465) |
| Loans | 455,617 | 445,810 | (9,806) |
| Tangible fixed assets | 211,597 | 209,400 | (2,196) |
| Intangible fixed assets | 96 | 96 | _ |
| Other assets | 381,845 | 585,525 | 203,679 |
| Deferred tax assets | 168,619 | 171,500 | 2,881 |
| Allowance for possible loan losses | (3,477) | (3,492) | (15) |
| Allowance for possible investment losses | (8,019) | (8,019) | ` _ |
| Total assets | 4,786,371 | 4,943,591 | 157,219 |
| Liabilities: | | | |
| Underwriting funds: | 3,645,004 | 3,636,790 | (8,214) |
| Reserve for outstanding losses and claims | 639,564 | 684,983 | 45,418 |
| Underwriting reserves | 3,005,440 | 2,951,806 | (53,633) |
| Corporate bonds | 128,000 | 128,000 | _ |
| Other liabilities | 207,245 | 382,238 | 174,992 |
| Reserve for retirement benefits | 77,984 | 79,106 | 1,121 |
| Reserve for bonus payments | 14,793 | 4,501 | (10,291) |
| Reserves under the special laws: | 17,305 | 18,796 | 1,490 |
| Reserve for price fluctuation | 17,305 | 18,796 | 1,490 |
| Total liabilities | 4,090,334 | 4,249,432 | 159,097 |
| Net assets: | | | |
| Shareholders' equity: | | | |
| Common stock | 70,000 | 70,000 | _ |
| Capital surplus | 24,229 | 24,229 | _ |
| Retained earnings | 305,999 | 309,375 | 3,376 |
| Total shareholders' equity | 400,229 | 403,605 | 3,376 |
| Valuation and translation adjustments: | , , , , , , , , , , , , , , , , , , , | · | , - |
| Unrealized gains on securities available for sale, net of tax | 295,807 | 290,552 | (5,255) |
| Total valuation and translation adjustments | 295,807 | 290,552 | (5,255) |
| Total net assets | 696,037 | 694,158 | (1,878) |
| Total liabilities and net assets | 4,786,371 | 4,943,591 | 157,219 |

Sompo Japan Insurance Inc. (Non-consolidated)

| Quarterly Statements of Income | | | | (Millions of yen |
|---|--------------------|--------------------|----------------|------------------|
| | Three months ended | Three months ended | Increase | Rate of |
| | June 30, 2010 | June 30, 2011 | (Decrease) | change |
| | (April 1 to | (April 1 to | | |
| <u>_</u> | June 30, 2010) | June 30, 2011) | | |
| | Amount | Amount | | |
| Ordinary income: | 407,570 | 438,046 | 30,476 | 7.5 % |
| Underwriting income: | 381,432 | 419,260 | 37,827 | 9.9 |
| Net premiums written | 331,126 | 327,788 | (3,338) | (1.0) |
| Deposits of premiums by policyholders | 29,466 | 27,546 | (1,919) | (6.5) |
| Interest and dividend income on deposits of premiums, etc. | 9,955 | 9,698 | (256) | (2.6) |
| Reversal of reserve for outstanding losses and | | | | |
| claims | 10,050 | _ | (10,050) | (100.0) |
| Reversal of underwriting reserves | _ | 53,633 | 53,633 | _ |
| Investment income: | 24,632 | 17,621 | (7,011) | (28.5) |
| Interest and dividend income | 23,991 | 23,814 | (176) | (0.7) |
| Investment gains on money trusts | 0 | 0 | 0 | 85.2 |
| Investment gains on trading securities | 28 | 6 | (21) | (76.4) |
| Gains on sales of securities | 1,657 | 3,467 | 1,810 | 109.2 |
| Transfer of interest and dividend income on | · | · | • | |
| deposits of premiums, etc. | (9,955) | (9,698) | 256 | _ |
| Other ordinary income | 1,504 | 1,165 | (339) | (22.5) |
| Ordinary expenses: | 392,212 | 431,105 | 38,893 | 9.9 |
| Underwriting expenses: | 324,499 | 369,456 | 44,956 | 13.9 |
| Net claims paid | 189,198 | 205,838 | 16,639 | 8.8 |
| Loss adjustment expenses | 23,595 | 23,027 | (568) | (2.4) |
| Net commissions and brokerage fees | 55,575 | 56,493 | 917 | 1.7 |
| Maturity refunds to policyholders | 44,770 | 37,818 | (6,951) | (15.5) |
| Provision for reserve for outstanding losses and | _ | 45,418 | 45,418 | _ |
| claims | | 10, 110 | · | |
| Provision for underwriting reserves | 8,900 | _ | (8,900) | (100.0) |
| Investment expenses: | 9,020 | 4,389 | (4,630) | (51.3) |
| Investment losses on money trusts | 226 | _ | (226) | (100.0) |
| Losses on sales of securities | 900 | 284 | (616) | (68.4) |
| Impairment losses on securities | 4,146 | 1,418 | (2,728) | (65.8) |
| Operating, general and administrative expenses Other ordinary expenses: | 56,784 1,908 | 55,111 2,148 | (1,672) 240 | (2.9) 12.6 |
| Interest paid | 1,906 | 1,863 | 106 | 6.0 |
| Ordinary profit | 15,358 | 6,941 | (8,416) | (54.8) |
| Extraordinary gains: | 3,105 | 71 | (3,034) | (97.7) |
| Gains on disposal of fixed assets | 16 | 71 | 54 | 333.0 |
| Other extraordinary gains | 3,088 | - | (3,088) | (100.0) |
| Extraordinary losses: | 2,317 | 1,552 | (764) | (33.0) |
| Losses on disposal of fixed assets | 78 | 62 | (15) | (19.6) |
| Provision for reserves under the special laws: | 1,472 | 1,490 | 17 | 1.2 |
| Provision for reserve for price fluctuation | 1,472 | 1,490 | 17 | 1.2 |
| Other extraordinary losses | 766 | | (766) | (100.0) |
| Income before income taxes | 16,145 | 5,459 | (10,686) | (66.2) |
| Income taxes and deferred income taxes | 5,899 | 2,082 | (3,816) | (64.7) |
| Net income | 10,246 | 3,376 | (6,869) | (67.0) |
| ndorwriting rocults | | | | 1 |
| nderwriting result: | 224 426 | 207 700 | (2.220) | (4.0) |
| Net premiums written (+) Net claims paid (-) | 331,126 | 327,788 | (3,338) | (1.0) 8.8 |
| | 189,198 | 205,838 | 16,639 | |
| Loss adjustment expenses (-) Operating expenses: (-) | 23,595 | 23,027 | (568) | (2.4) |
| Operating expenses: (-) Net commissions and brokerage fees | 108,983 | 108,555 | (428) | (0.4) |
| Operating, general and administrative | 55,575 | 56,493 | 917 | 1.7 |
| expenses related to underwriting | 53,407 | 52,061 | (1,345) | (2.5) |
| · | · | · | | |
| Underwriting result | 9,350 | (9,632) | (18,982) | (203.0) |
| Underwriting profit (loss) | 1,426 | (3,183) | (4,609) | (323.2) |
| atios: | 64.3 | 60.0 | E 6 | 1 / |
| Net loss ratio (%) | 64.3 32.9 | 69.8 33.1 | 5.6 0.2 | |
| Net expense ratio (%) | | | | 1/ |
| Underwriting result ratio (%) | 2.8 | (2.9) | (5.8) | |

Sompo Japan Insurance Inc. (Non-consolidated)

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

| | Three months ended June 30, 2010 | | | Three mo | nths ended June | 30, 2011 |
|---|----------------------------------|--------------------|----------------|----------|---------------------|----------------|
| | (Apri | l 1 to June 30, 20 | 10) | (Apr | il 1 to June 30, 20 |)11) |
| Business line | Amount | % of total amount | Rate of change | Amount | % of total amount | Rate of change |
| Fire and allied insurance | 42,158 | 11.9 % | (2.1) % | 42,875 | 12.1 % | 1.7 % |
| Marine insurance | 7,919 | 2.2 | 11.2 | 8,055 | 2.3 | 1.7 |
| Personal accident insurance | 35,722 | 10.1 | 0.9 | 36,872 | 10.4 | 3.2 |
| Voluntary automobile insurance | 164,428 | 46.5 | (1.1) | 163,640 | 46.0 | (0.5) |
| Compulsory automobile liability insurance | 46,412 | 13.1 | 2.6 | 48,683 | 13.7 | 4.9 |
| Others | 56,876 | 16.1 | 4.6 | 55,279 | 15.6 | (2.8) |
| Total | 353,517 | 100.0 | 0.6 | 355,405 | 100.0 | 0.5 |
| Deposits of premiums by policyholders | 29,466 | | 17.9 | 27,546 | | (6.5) |

Net premiums written

(Millions of yen)

| Three months ended June 30, 2010 Three months ended June 30, 2010 (April 1 to June 30, 2010) (April 1 to June 30, | | | · · | | | * |
|---|---------|-------------------|----------------|---------|-------------------|----------------|
| Business line | Amount | % of total amount | Rate of change | Amount | % of total amount | Rate of change |
| Fire and allied insurance | 34,500 | 10.4 % | 3.2 % | 34,153 | 10.4 % | (1.0) % |
| Marine insurance | 6,203 | 1.9 | 5.3 | 6,178 | 1.9 | (0.4) |
| Personal accident insurance | 35,572 | 10.7 | 1.3 | 36,543 | 11.1 | 2.7 |
| Voluntary automobile insurance | 164,173 | 49.6 | (1.8) | 164,043 | 50.0 | (0.1) |
| Compulsory automobile liability insurance | 38,980 | 11.8 | 4.2 | 37,434 | 11.4 | (4.0) |
| Others | 51,694 | 15.6 | 0.0 | 49,434 | 15.1 | (4.4) |
| Total | 331,126 | 100.0 | 0.1 | 327,788 | 100.0 | (1.0) |

Net claims paid

| | Three months ended June 30, 2010 | | | Three months ended June 30, 2011 | | |
|---|----------------------------------|--------------------|----------------|----------------------------------|---------------------|----------------|
| | (Apri | I 1 to June 30, 20 | 10) | (Apr | il 1 to June 30, 20 |)11) |
| Business line | Amount | Rate of change | Net loss ratio | Amount | Rate of change | Net loss ratio |
| Fire and allied insurance | 14,504 | 5.3 % | 43.7 % | 30,498 | 110.3 % | 91.1 % |
| Marine insurance | 4,020 | 24.0 | 69.1 | 4,643 | 15.5 | 79.1 |
| Personal accident insurance | 16,834 | 1.9 | 52.0 | 17,300 | 2.8 | 52.0 |
| Voluntary automobile insurance | 93,834 | (2.1) | 67.1 | 94,684 | 0.9 | 67.1 |
| Compulsory automobile liability insurance | 38,750 | (0.1) | 107.4 | 38,328 | (1.1) | 111.0 |
| Others | 21,254 | (41.7) | 44.4 | 20,383 | (4.1) | 45.1 |
| Total | 189,198 | (7.5) | 64.3 | 205,838 | 8.8 | 69.8 |

Sompo Japan Insurance Inc. (Non-consolidated)

Solvency Margin Ratio

(Millions of yen)

| | As of March 31, 2011 | As of June 30, 2011 |
|---|----------------------|---------------------|
| (A) Total Solvency Margin | 1,476,906 | 1,426,313 |
| Capital and funds, etc. | 400,229 | 403,605 |
| Reserve for price fluctuation | 17,305 | 18,796 |
| Contingency reserve | 611 | 611 |
| Catastrophic loss reserve | 487,656 | 432,819 |
| General allowance for possible loan losses | 404 | 430 |
| Unrealized gains on securities (before tax effect deductions) | 415,622 | 413,052 |
| Net unrealized gains and losses on real estate | 30,177 | 30,156 |
| Excess amount of reserve for maturity refunds | - | _ |
| Subordinated debt, etc. | 128,000 | 128,000 |
| Deductions | 157,360 | 157,360 |
| Others | 154,258 | 156,201 |
| (B) Total Risks $\sqrt{\left(R_{1}+R_{2}\right)^{2}+\left(R_{3}+R_{4}\right)^{2}}+R_{5}+R_{6}$ | 394,555 | 350,542 |
| Underwriting risk (R_1) | 77,389 | 77,393 |
| Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2) | - | _ |
| Guaranteed interest rate risk (R_3) | 5,144 | 5,144 |
| Investment risk (R_4) | 173,292 | 173,419 |
| Business management risk (R_5) | 8,938 | 8,076 |
| Major catastrophe risk (R_6) | 191,119 | 147,851 |
| (C) Solvency Margin Ratio [(A) / {(B) x 1/2}] x 100 | 748.6 % | 813.7 % |

Note) The above figures are calculated based on Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Law and the provisions of Notification No. 50 of the Ministry of Finance (1996). The figures as of June 30, 2011 are partly calculated on the simplified method, for example, some bases for the major catastrophe risk calculation are deemed same as the figures as of March 31, 2011.

[Reference] The figures based on new standards to be applied from March 31, 2012

| (Millions of yen) | | | | | | |
|---|----------------------|---------------------|--|--|--|--|
| | As of March 31, 2011 | As of June 30, 2011 | | | | |
| (A) Total Solvency Margin | 1,476,906 | 1,426,313 | | | | |
| Capital and funds, etc. | 400,229 | 403,605 | | | | |
| Reserve for price fluctuation | 17,305 | 18,796 | | | | |
| Contingency reserve | 611 | 611 | | | | |
| Catastrophic loss reserve | 487,656 | 432,819 | | | | |
| General allowance for possible loan losses | 404 | 430 | | | | |
| Unrealized gains on securities (before tax effect deductions) | 415,622 | 413,052 | | | | |
| Net unrealized gains and losses on real estate | 30,177 | 30,156 | | | | |
| Excess amount of reserve for maturity refunds | - | _ | | | | |
| Subordinated debt, etc. | 128,000 | 128,000 | | | | |
| Excess amount of reserve for maturity refunds and subordinated | _ | _ | | | | |
| debt, etc. which are excluded from total solvency margin | _ | _ | | | | |
| Deductions | 157,360 | 157,360 | | | | |
| Others | 154,258 | 156,201 | | | | |
| (B) Total Risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$ | 525,109 | 496,518 | | | | |
| Underwriting risk (R_1) | 108,300 | 108,372 | | | | |
| Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2) | - | _ | | | | |
| Guaranteed interest rate risk (R_3) | 18,681 | 18,681 | | | | |
| Investment risk (R_4) | 301,892 | 300,584 | | | | |
| Business management risk (R ₅) | 12,070 | 11,509 | | | | |
| Major catastrophe risk (R_6) | 174,665 | 147,851 | | | | |
| (C) Solvency Margin Ratio [(A) / {(B) × 1/2}] × 100 | 562.5 % | 574.5 % | | | | |

The "new standards" is the revision of the current standards which reflects the revisions of Cabinet Office Ordinance No. 23 and the provisions of Note) Notification No. 48 of the Financial Services Agency issued on April 20, 2010 (application from March 31, 2012). The figures as of June 30, 2011 are partly calculated on the simplified method, for example, some bases for the major catastrophe risk calculation are deemed same as the figures as of

Quarterly Balance Sheets

| | As of March 31, 2011 | As of June 30, 2011 | (Millions of yen Increase (Decrease) |
|---|----------------------|---------------------|--|
| | | | (Decrease) |
| | | | |
| | Amount | Amount | |
| Assets: | | | |
| Cash and deposits | 124,674 | 128,088 | 3,414 |
| Call loans | 10,000 | - | (10,000) |
| Monetary receivables bought | 2,449 | 1,898 | (551) |
| Money trusts | 46,313 | 46,098 | (214) |
| Securities | 1,697,112 | 1,673,292 | (23,820) |
| Loans | 200,717 | 198,612 | (2,104) |
| Tangible fixed assets | 127,897 | 126,582 | (1,315) |
| Intangible fixed assets | 526 | 526 | (0) |
| Other assets | 169,264 | 202,072 | 32,807 |
| Deferred tax assets | 82,262 | 81,510 | (752) |
| Allowance for possible loan losses | (2,028) | (2,010) | 18 |
| Total assets | 2,459,190 | 2,456,671 | (2,518) |
| Liabilities: | | | |
| Underwriting funds: | 1,982,929 | 1,958,709 | (24,220) |
| Reserve for outstanding losses and claims | 289,142 | 316,747 | 27,604 |
| Underwriting reserves | 1,693,786 | 1,641,961 | (51,824) |
| Other liabilities | 73,476 | 89,038 | 15,561 |
| Reserve for retirement benefits | 23,217 | 25,290 | 2,072 |
| Reserve for bonus payments | 5,415 | 1,403 | (4,011) |
| Reserves under the special laws: | 8,611 | 7,238 | (1,373) |
| Reserve for price fluctuation | 8,611 | 7,238 | (1,373) |
| Total liabilities | 2,093,650 | 2,081,678 | (11,971) |
| Net assets: | | | , , , |
| Shareholders' equity: | | | |
| Common stock | 91,249 | 91,249 | _ |
| Capital surplus | 46,702 | 46,702 | _ |
| Retained earnings | 92,050 | 98,861 | 6,810 |
| Total shareholders' equity | 230,001 | 236,812 | 6,810 |
| Valuation and translation adjustments: | , | , - , - | -,,,,, |
| Unrealized gains on securities available for sale, net of tax | 131,995 | 133,730 | 1,735 |
| Deferred gains on hedges | 3,543 | 4,449 | 906 |
| Total valuation and translation adjustments | 135,538 | 138,180 | 2,642 |
| Total net assets | 365,539 | 374,992 | 9,453 |
| Total liabilities and net assets | 2,459,190 | 2,456,671 | (2,518) |

| | | | | (Millions of yer |
|--|--------------------|--------------------|----------------|------------------|
| | Three months ended | Three months ended | Increase | Rate of |
| | June 30, 2010 | June 30, 2011 | (Decrease) | change |
| | (April 1 to | (April 1 to | | |
| | June 30, 2010) | June 30, 2011) | | |
| | Amount | Amount | | |
| Ordinary income: | 202,981 | 241,006 | 38,024 | 18.7 % |
| Underwriting income: | 190,147 | 228,269 | 38,122 | 20.0 |
| Net premiums written | 160,285 | 160,865 | 579 | 0.4 |
| Deposits of premiums by policyholders | 9,517 | 10,698 | 1,181 | 12.4 |
| Interest and dividend income on deposits of | 5,205 | 4,881 | (324) | (6.2) |
| premiums, etc. | 0,200 | 1,001 | (021) | (0.2) |
| Reversal of reserve for outstanding losses and | 1,349 | _ | (1,349) | (100.0) |
| claims | 1,040 | | (1,040) | (100.0) |
| Reversal of underwriting reserves | 13,773 | 51,824 | 38,051 | 276.3 |
| Investment income: | 12,435 | 12,351 | (84) | (0.7) |
| Interest and dividend income | 13,403 | 14,829 | 1,425 | 10.6 |
| Investment gains on money trusts | 303 | 121 | (182) | (59.9) |
| Gains on sales of securities | 3,171 | 1,734 | (1,437) | (45.3) |
| Transfer of interest and dividend income on | (5,205) | (4,881) | 324 | |
| deposits of premiums, etc. | (5,203) | (4,001) | 324 | |
| Other ordinary income | 398 | 384 | (14) | (3.5) |
| Ordinary expenses: | 191,810 | 232,281 | 40,471 | 21.1 |
| Underwriting expenses: | 157,594 | 197,489 | 39,895 | 25.3 |
| Net claims paid | 96,139 | 111,309 | 15,170 | 15.8 |
| Loss adjustment expenses | 8,895 | 9,540 | 644 | 7.2 |
| Net commissions and brokerage fees | 27,195 | 27,922 | 727 | 2.7 |
| Maturity refunds to policyholders | 24,497 | 20,760 | (3,737) | (15.3) |
| Provision for reserve for outstanding losses and | _ | 27,604 | 27,604 | _ |
| claims | | 21,004 | 27,004 | |
| Investment expenses: | 3,439 | 5,133 | 1,694 | 49.3 |
| Investment losses on money trusts | 246 | 185 | (61) | (24.8) |
| Losses on sales of securities | 1,623 | 1,671 | 48 | 3.0 |
| Impairment losses on securities | 445 | 2,024 | 1,578 | 354.4 |
| Operating, general and administrative expenses | 30,654 | 29,519 | (1,135) | (3.7) |
| Other ordinary expenses: | 122 | 139 | 16 | 13.4 |
| Interest paid | 10 | 8 | (1) | (14.2) |
| Ordinary profit | 11,171 | 8,724 | (2,446) | (21.9) |
| Extraordinary gains: | 598 | 2,343 | 1,744 | 291.5 |
| Gains on disposal of fixed assets | 33 | 3 | (30) | (90.9) |
| Reversal of reserves under the special laws: | _ | 1,373 | 1,373 | _ |
| Reversal of reserve for price fluctuation | 565 | 1,373 967 | 1,373 402 | 71.2 |
| Other extraordinary gains Extraordinary losses: | 1,020 | 967 174 | (846) | (82.9) |
| Losses on disposal of fixed assets | 43 | 13 | (30) | (69.9) |
| Impairment losses | 36 | 161 | 124 | 340.3 |
| Provision for reserves under the special laws: | 778 | 101 | (778) | (100.0) |
| Provision for reserve for price fluctuation | 778 778 | _ | (778) | (100.0) |
| Other extraordinary losses | 162 | _ | (162) | (100.0) |
| Income before income taxes | 10,748 | 10,893 | 144 | 1.3 |
| Income taxes and deferred income taxes | 3,244 | 4,082 | 837 | 25.8 |
| Net income | 7,504 | 6,810 | (693) | (9.2) |
| - | ., | -, | . (555) | . (*) |
| nderwriting result: | | | | |
| Net premiums written (+) | 160,285 | 160,865 | 579 | 0.4 |
| Net claims paid (-) | 96,139 | 111,309 | 15,170 | 15.8 |
| Loss adjustment expenses (-) | 8,895 | 9,540 | 644 | 7.2 |
| Operating expenses: (-) | 56,335 | 55,881 | (453) | (0.8) |
| Net commissions and brokerage fees | 27,195 | 27,922 | 727 | 2.7 |
| Operating, general and administrative | 21,193 | 21,522 | 121 | |
| expenses related to underwriting | 29,139 | 27,959 | (1,180) | (4.1) |
| Underwriting result | (1,084) | (15,866) | (14,781) | |
| Underwriting result Underwriting profit | 2,731 | 2,166 | (14,781) | (20.7) |
| <u> </u> | ۷,131 | ∠,100 | (304) | (20.7) |
| Ratios: Net loss ratio (%) | 65.5 | 75.1 | 9.6 | 1 / |
| | | 75.1 34.7 | | |
| | 35.1 (0.7) | (9.9) | (0.4) (9.2) | 1/ |
| Underwriting result ratio (%) | (0.7) | (9.9) | (9.2) | <u> </u> |

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

| | Three months ended June 30, 2010 | | | Three mo | nths ended June | 30, 2011 |
|---|----------------------------------|----------------------------|----------------|----------|---------------------|----------------|
| | (Apri | (April 1 to June 30, 2010) | | | il 1 to June 30, 20 |)11) |
| Business line | Amount | % of total amount | Rate of change | Amount | % of total amount | Rate of change |
| Fire and allied insurance | 28,940 | 16.6 % | (1.4) % | 30,305 | 17.2 % | 4.7 % |
| Marine insurance | 3,731 | 2.1 | 9.8 | 3,690 | 2.1 | (1.1) |
| Personal accident insurance | 14,333 | 8.2 | (1.5) | 14,225 | 8.1 | (0.7) |
| Voluntary automobile insurance | 81,206 | 46.8 | (1.8) | 81,191 | 46.1 | (0.0) |
| Compulsory automobile liability insurance | 20,334 | 11.7 | 1.8 | 21,334 | 12.1 | 4.9 |
| Others | 25,483 | 14.6 | 0.2 | 25,258 | 14.4 | (0.9) |
| Total | 174,029 | 100.0 | (8.0) | 176,006 | 100.0 | 1.1 |
| Deposits of premiums by policyholders | 9,517 | | 27.3 | 10,698 | | 12.4 |

Net premiums written

(Millions of yen)

| | Three months ended June 30, 2010 (April 1 to June 30, 2010) | | | | onths ended June il 1 to June 30, 20 | , |
|---|--|-------------------|----------------|---------|---|----------------|
| Business line | Amount | % of total amount | Rate of change | Amount | % of total amount | Rate of change |
| Fire and allied insurance | 20,099 | 12.5 % | (5.5) % | 21,430 | 13.3 % | 6.6 % |
| Marine insurance | 3,330 | 2.1 | 4.4 | 3,084 | 1.9 | (7.4) |
| Personal accident insurance | 14,520 | 9.1 | (0.6) | 14,454 | 9.0 | (0.5) |
| Voluntary automobile insurance | 81,083 | 50.5 | (1.7) | 81,495 | 50.6 | 0.5 |
| Compulsory automobile liability insurance | 17,553 | 11.0 | 4.3 | 16,654 | 10.4 | (5.1) |
| Others | 23,698 | 14.8 | (0.0) | 23,745 | 14.8 | 0.2 |
| Total | 160,285 | 100.0 | (1.1) | 160,865 | 100.0 | 0.4 |

Net claims paid

| | Three months ended June 30, 2010 | | | Three months ended June 30, 2011 | | |
|---|----------------------------------|--------------------|----------------|----------------------------------|---------------------|----------------|
| | (Apri | l 1 to June 30, 20 | 10) | (Apr | il 1 to June 30, 20 |)11) |
| Business line | Amount | Rate of change | Net loss ratio | Amount | Rate of change | Net loss ratio |
| Fire and allied insurance | 9,135 | (15.3) % | 49.8 % | 27,982 | 206.3 % | 134.2 % |
| Marine insurance | 1,587 | (16.6) | 49.4 | 1,503 | (5.3) | 50.3 |
| Personal accident insurance | 7,462 | (1.6) | 56.7 | 7,012 | (6.0) | 53.2 |
| Voluntary automobile insurance | 50,185 | 4.5 | 67.9 | 47,454 | (5.4) | 65.5 |
| Compulsory automobile liability insurance | 17,814 | 0.3 | 108.0 | 17,654 | (0.9) | 113.0 |
| Others | 9,952 | (12.1) | 47.1 | 9,702 | (2.5) | 44.8 |
| Total | 96,139 | (1.3) | 65.5 | 111,309 | 15.8 | 75.1 |

Solvency Margin Ratio

(Millions of yen)

| | As of March 31, 2011 | As of June 30, 2011 |
|---|---------------------------|-----------------------|
| | 710 01 1/101011 011, 2011 | 710 01 04110 00, 2011 |
| (A) Total Solvency Margin | 742,896 | 709,012 |
| Capital and funds, etc. | 230,001 | 236,812 |
| Reserve for price fluctuation | 8,611 | 7,238 |
| Contingency reserve | 14 | 14 |
| Catastrophic loss reserve | 287,719 | 241,880 |
| General allowance for possible loan losses | 75 | 92 |
| Unrealized gains on securities (before tax effect deductions) | 180,010 | 182,632 |
| Net unrealized gains and losses on real estate | 15,866 | 15,943 |
| Excess amount of reserve for maturity refunds | _ | _ |
| Subordinated debt, etc. | _ | _ |
| Deductions | 13,269 | 13,269 |
| Others | 33,866 | 37,668 |
| (B) Total Risks | 231,098 | 192,528 |
| $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2 + R_5 + R_6}$ | 07.050 | 07.040 |
| Underwriting risk (R_1) | 37,852 | 37,846 |
| Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2) | 1 | 1 |
| Guaranteed interest rate risk (R_3) | 2,926 | 2,885 |
| Investment risk (R_4) | 78,200 | 76,637 |
| Business management risk (R ₅) | 7,589 | 4,349 |
| Major catastrophe risk (R_6) | 133,986 | 100,108 |
| (C) Solvency Margin Ratio [(A) / {(B) × 1/2}] × 100 | 642.9 % | 736.5 % |

Note) The above figures are calculated based on Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Law and the provisions of Notification No. 50 of the Ministry of Finance (1996). The figures as of June 30, 2011 are partly calculated on the simplified method, for example, some bases for the major catastrophe risk calculation are deemed same as the figures as of March 31, 2011.

[Reference] The figures based on new standards to be applied from March 31, 2012

(Millions of yen)

| | As of March 31, 2011 | As of June 30, 2011 |
|---|----------------------|---------------------|
| | , | |
| (A) Total Solvency Margin | 742,896 | 709,012 |
| Capital and funds, etc. | 230,001 | 236,812 |
| Reserve for price fluctuation | 8,611 | 7,238 |
| Contingency reserve | 14 | 14 |
| Catastrophic loss reserve | 287,719 | 241,880 |
| General allowance for possible loan losses | 75 | 92 |
| Unrealized gains on securities (before tax effect deductions) | 180,010 | 182,632 |
| Net unrealized gains and losses on real estate | 15,866 | 15,943 |
| Excess amount of reserve for maturity refunds | _ | _ |
| Subordinated debt, etc. | _ | _ |
| Excess amount of reserve for maturity refunds and subordinated debt, etc. which are excluded from total solvency margin | - | - |
| Deductions | 13,269 | 13,269 |
| Others | 33,866 | 37,668 |
| (B) Total Risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$ | 284,736 | 271,958 |
| Underwriting risk (R_1) | 55,228 | 55,125 |
| Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2) | 1 | 1 |
| Guaranteed interest rate risk (R_3) | 10,408 | 10,264 |
| Investment risk (R_4) | 147,295 | 145,913 |
| Business management risk (R_5) | 9,628 | 6,228 |
| Major catastrophe risk (R_6) | 108,013 | 100,108 |
| (C) Solvency Margin Ratio [(A) / {(B) × 1/2}] × 100 | 521.8 % | 521.4 % |

Note) The "new standards" is the revision of the current standards which reflects the revisions of Cabinet Office Ordinance No. 23 and the provisions of Notification No. 48 of the Financial Services Agency issued on April 20, 2010 (application from March 31, 2012). The figures as of June 30, 2011 are partly calculated on the simplified method, for example, some bases for the major catastrophe risk calculation are deemed same as the figures as of March 31, 2011.

Quarterly Balance Sheets

| (Millions of yen) | | | | | |
|---|----------------------|---------------------|------------------------|--|--|
| | As of March 31, 2011 | As of June 30, 2011 | Increase (Decrease) | | |
| | Amount | Amount | | | |
| Assets: | | | | | |
| Cash and deposits | 1,664 | 1,809 | 145 | | |
| Securities | 16,451 | 16,508 | 56 | | |
| Tangible fixed assets | 137 | 125 | (12) | | |
| Other assets | 806 | 679 | (127) | | |
| Total assets | 19,059 | 19,122 | 62 | | |
| Liabilities: | | | | | |
| Underwriting funds: | 9,497 | 9,847 | 350 | | |
| Reserve for outstanding losses and claims | 2,807 | 3,043 | 236 | | |
| Underwriting reserves | 6,690 | 6,804 | 113 | | |
| Other liabilities | 1,558 | 1,390 | (167) | | |
| Reserve for retirement benefits | 103 | 111 | 7 | | |
| Reserve for bonus payments | 80 | 21 | (59) | | |
| Reserves under the special laws: | 23 | 24 | 0 | | |
| Reserve for price fluctuation | 23 | 24 | 0 | | |
| Deferred tax liabilities | _ | 4 | 4 | | |
| Total liabilities | 11,263 | 11,399 | 135 | | |
| Net assets: | | | | | |
| Shareholders' equity: | | | | | |
| Common stock | 19,000 | 19,000 | _ | | |
| Capital surplus | 19,000 | 19,000 | _ | | |
| Retained earnings | (30,132) | (30,284) | (152) | | |
| Total shareholders' equity | 7,867 | 7,715 | (152) | | |
| Valuation and translation adjustments: | | | | | |
| Unrealized gains (losses) on securities available for | (72) | 7 | 79 | | |
| sale, net of tax | ` ' | | | | |
| Total valuation and translation adjustments | (72) | 7 | 79 | | |
| Total net assets | 7,795 | 7,722 | (72) | | |
| Total liabilities and net assets | 19,059 | 19,122 | 62 | | |

| Quarterly Statements of Income | | | | (Millions of yen) |
|--|--|--|------------------------|-------------------|
| | Three months ended June 30, 2010 (April 1 to June 30, 2010) | Three months ended June 30, 2011 (April 1 to June 30, 2011) | Increase (Decrease) | Rate of change |
| | Amount | Amount | | |
| Ordinary income: | 2,619 | 2,842 | 223 | 8.5 % |
| Underwriting income: | 2,569 | 2,823 | 254 | 9.9 |
| Net premiums written | 2,542 | 2,821 | 278 | 11.0 |
| Interest and dividend income on deposits of | 2 | 2 | (0) | (4.9) |
| premiums, etc. | | _ | ` , | ` ' |
| Reversal of underwriting reserves | 24 | _ | (24) | (100.0) |
| Investment income: Interest and dividend income | 49 21 | 18 20 | (31) (0) | (63.1) (4.4) |
| Gains on sales of securities | 30 | 20 | (30) | (100.0) |
| Transfer of interest and dividend income on | | | ` , | (100.0) |
| deposits of premiums, etc. | (2) | (2) | 0 | _ |
| Other ordinary income | 0 | 0 | 0 | 58.8 |
| Ordinary expenses: | 2,524 | 2,991 | 467 | 18.5 |
| Underwriting expenses: | 1,869 | 2,276 | 407 | 21.8 |
| Net claims paid | 1,449 | 1,521 | 72 | 5.0 |
| Loss adjustment expenses | 163 | 216 | 52 | 32.0 |
| Net commissions and brokerage fees | 163 | 188 | 25 | 15.4 |
| Provision for reserve for outstanding losses and | 92 | 236 | 143 | 155.4 |
| claims | | 440 | 110 | |
| Provision for underwriting reserves | — 654 | 113 715 | 113 60 | 9.2 |
| Operating, general and administrative expenses Other ordinary expenses | 0 | 7 15 0 | 0 | 9.2 128.4 |
| Ordinary profit (loss) | 94 | (149) | (244) | (258.0) |
| Extraordinary losses: | 0 | 1 | 0 | 55.0 |
| Losses on disposal of fixed assets | 0 | 0 | 0 | 320.2 |
| Provision for reserves under the special laws: | 0 | 0 | 0 | 5.2 |
| Provision for reserve for price fluctuation | 0 | 0 | 0 | 5.2 |
| Income (loss) before income taxes | 93 | (151) | (245) | (261.1) |
| Income taxes and deferred income taxes | 0 | 0 | (0.45) | (222.2) |
| Net income (loss) | 92 | (152) | (245) | (263.8) |
| Underwriting result: | | | | |
| Net premiums written (+) | 2,542 | 2,821 | 278 | 11.0 |
| Net claims paid $(-)$ | 1,449 | 1,521 | 72 | 5.0 |
| Loss adjustment expenses (-) | 163 | 216 | 52 | 32.0 |
| Operating expenses: $(-)$ | 817 | 902 | 84 | 10.4 |
| Net commissions and brokerage fees | 163 | 188 | 25 | 15.4 |
| Operating, general and administrative expenses related to underwriting | 654 | 713 | 59 | 9.1 |
| Underwriting result | 111 | 180 | 69 | 61.7 |
| Underwriting profit (loss) | 45 | (167) | (213) | (464.3) |
| Ratios: | _ | | | |
| Net loss ratio (%) | 63.5 | 61.6 | (1.9) | |
| Net expense ratio (%) | 32.1 | 32.0 | (0.1) | |
| Underwriting result ratio (%) | 4.4 | 6.4 | 2.0 | |

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

| | Three months ended June 30, 2010 | | | Three mo | nths ended June | 30, 2011 |
|---|----------------------------------|-------------------|----------------|----------|---------------------|----------------|
| | (April 1 to June 30, 2010) | | | (Apr | il 1 to June 30, 20 | 011) |
| Business line | Amount | % of total amount | Rate of change | Amount | % of total amount | Rate of change |
| Fire and allied insurance | _ | - % | - % | _ | - % | - % |
| Marine insurance | _ | _ | _ | _ | _ | _ |
| Personal accident insurance | _ | _ | _ | _ | _ | _ |
| Voluntary automobile insurance | 2,547 | 100.0 | 10.1 | 2,838 | 100.0 | 11.4 |
| Compulsory automobile liability insurance | _ | _ | _ | _ | _ | _ |
| Others | _ | _ | _ | _ | _ | _ |
| Total | 2,547 | 100.0 | 10.1 | 2,838 | 100.0 | 11.4 |
| Deposits of premiums by policyholders | - | | _ | - | | _ |

Net premiums written

(Millions of yen)

| | | | | | | • • • |
|---|---|-------------------|----------------|---|-------------------|----------------|
| | Three months ended June 30, 2010 | | | Three months ended June 30, 2010 Three months ended June 30, 2011 | | |
| | (April 1 to June 30, 2010) (April 1 to June 30, 2011) | | |)11) | | |
| Business line | Amount | % of total amount | Rate of change | Amount | % of total amount | Rate of change |
| Fire and allied insurance | _ | - % | - % | _ | - % | - % |
| Marine insurance | _ | _ | _ | _ | _ | _ |
| Personal accident insurance | _ | _ | _ | _ | _ | _ |
| Voluntary automobile insurance | 2,503 | 98.5 | 10.1 | 2,787 | 98.8 | 11.3 |
| Compulsory automobile liability insurance | 39 | 1.5 | 27.7 | 33 | 1.2 | (13.7) |
| Others | _ | _ | | _ | _ | |
| Total | 2,542 | 100.0 | 10.3 | 2,821 | 100.0 | 11.0 |

Net claims paid

| | Three months ended June 30, 2010 | | | Three months ended June 30, 2011 | | |
|---|----------------------------------|--------------------|----------------|----------------------------------|---------------------|----------------|
| | (Apri | l 1 to June 30, 20 | 10) | (Apr | il 1 to June 30, 20 |)11) |
| Business line | Amount | Rate of change | Net loss ratio | Amount | Rate of change | Net loss ratio |
| Fire and allied insurance | _ | - % | - % | _ | - % | - % |
| Marine insurance | _ | _ | _ | _ | _ | _ |
| Personal accident insurance | _ | _ | _ | _ | _ | _ |
| Voluntary automobile insurance | 1,400 | 19.3 | 62.5 | 1,467 | 4.8 | 60.4 |
| Compulsory automobile liability insurance | 49 | 12.5 | 125.7 | 54 | 10.6 | 161.1 |
| Others | ı | _ | _ | 1 | _ | ı |
| Total | 1,449 | 19.0 | 63.5 | 1,521 | 5.0 | 61.6 |

Solvency Margin Ratio

(Millions of yen)

| | As of March 31, 2011 | As of June 30, 2011 |
|---|----------------------|---------------------|
| (A) Total Solvency Margin | 8,160 | 8,114 |
| Capital and funds, etc. | 7,867 | 7,715 |
| Reserve for price fluctuation | 23 | 24 |
| Contingency reserve | - | _ |
| Catastrophic loss reserve | 340 | 364 |
| General allowance for possible loan losses | - | _ |
| Unrealized gains (losses) on securities (before tax effect deductions) | (72) | 9 |
| Net unrealized gains and losses on real estate | _ | _ |
| Excess amount of reserve for maturity refunds | _ | _ |
| Subordinated debt, etc. | _ | _ |
| Deductions | _ | _ |
| Others | _ | _ |
| (B) Total Risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$ | 962 | 980 |
| Underwriting risk (R_1) | 809 | 827 |
| Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2) | - | - |
| Guaranteed interest rate risk (R_3) | - | _ |
| Investment risk (R_4) | 153 | 155 |
| Business management risk (R_5) | 32 | 32 |
| Major catastrophe risk (R_6) | 105 | 106 |
| (C) Solvency Margin Ratio [(A) / {(B) x 1/2}] x 100 | 1,695.8 % | 1,654.5 % |

Note) The above figures are calculated based on Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Law and the provisions of Notification No. 50 of the Ministry of Finance (1996). The figures as of June 30, 2011 are partly calculated on the simplified method, for example, some bases for the investment risk calculation are deemed same as the figures as of March 31, 2011.

[Reference] The figures based on new standards to be applied from March 31, 2012

(Millions of yen)

| | As of March 31, 2011 | As of June 30, 2011 |
|--|----------------------|---------------------|
| | | |
| (A) Total Solvency Margin | 8,160 | 8,114 |
| Capital and funds, etc. | 7,867 | 7,715 |
| Reserve for price fluctuation | 23 | 24 |
| Contingency reserve | - | _ |
| Catastrophic loss reserve | 340 | 364 |
| General allowance for possible loan losses | - | _ |
| Unrealized gains (losses) on securities (before tax effect deductions) | (72) | 9 |
| Net unrealized gains and losses on real estate | - | _ |
| Excess amount of reserve for maturity refunds | - | _ |
| Subordinated debt, etc. | - | _ |
| Excess amount of reserve for maturity refunds and subordinated | _ | _ |
| debt, etc. which are excluded from total solvency margin | | |
| Deductions | _ | _ |
| Others | _ | _ |
| (B) Total Risks | 1 521 | 1.550 |
| $\sqrt{(R_1+R_2)^2+(R_3+R_4)^2+R_5+R_6}$ | 1,521 | 1,550 |
| Underwriting risk (R_1) | 1,316 | 1,344 |
| Underwriting risk for third-sector insurance products including | _ | _ |
| accident, sickness and nursing-care insurance (R_2) | _ | |
| Guaranteed interest rate risk (R_3) | - | _ |
| Investment risk (R_4) | 351 | 353 |
| Business management risk (R_5) | 53 | 54 |
| Major catastrophe risk (R_6) | 105 | 106 |
| (C) Solvency Margin Ratio [(A) / {(B) × 1/2}] × 100 | 1,072.8 % | 1,046.5 % |

Note) The "new standards" is the revision of the current standards which reflects the revisions of Cabinet Office Ordinance No. 23 and the provisions of Notification No. 48 of the Financial Services Agency issued on April 20, 2010 (application from March 31, 2012). The figures as of June 30, 2011 are partly calculated on the simplified method, for example, some bases for the investment risk calculation are deemed same as the figures as of March 31, 2011.

Quarterly Balance Sheets

| | As of March 31, 2011 | As of June 30, 2011 | Increase (Decrease) |
|---|----------------------|---------------------|------------------------|
| | Amount | Amount | |
| Assets: | Amount | Amount | |
| Cash and deposits | 4,028 | 2,627 | (1,400) |
| Money trusts | 1,316 | 1,313 | (2) |
| Securities | 23,104 | 22,166 | (937) |
| Loans | 16 | 15 | (0) |
| Tangible fixed assets | 385 | 372 | (12) |
| Intangible fixed assets | 1,958 | 1,961 | 2 |
| Other assets | 2,239 | 8,192 | 5,952 |
| Allowance for possible loan losses | (0) | (0) | |
| Total assets | 33,049 | 36,650 | 3,600 |
| Liabilities: | | | |
| Underwriting funds: | 20,051 | 20,382 | 330 |
| Reserve for outstanding losses and claims | 4,741 | 4,791 | 49 |
| Underwriting reserves | 15,310 | 15,590 | 280 |
| Other liabilities | 1,986 | 6,456 | 4,470 |
| Reserve for retirement benefits | 218 | 218 | (0) |
| Reserve for retirement benefits to directors | 42 | 44 | 2 |
| Reserve for bonus payments | 217 | 115 | (102) |
| Reserves under the special laws: | 7 | 1 | (6) |
| Reserve for price fluctuation | 7 | 1 | (6) |
| Deferred tax liabilities | 85 | 100 | 15 |
| Total liabilities | 22,610 | 27,320 | 4,709 |
| Net assets: | | | |
| Shareholders' equity: | | | |
| Common stock | 8,610 | 8,610 | _ |
| Capital surplus | 6,848 | 6,848 | _ |
| Retained earnings | (5,250) | (6,382) | (1,131) |
| Total shareholders' equity | 10,207 | 9,075 | (1,131) |
| Valuation and translation adjustments: | | | |
| Unrealized gains on securities available for sale, net of tax | 231 | 254 | 23 |
| Total valuation and translation adjustments | 231 | 254 | 23 |
| Total net assets | 10,439 | 9,330 | (1,108) |
| Total liabilities and net assets | 33,049 | 36,650 | 3,600 |

| | There were the second of | There were the second of | In an | (Millions of yen |
|--|--------------------------|--------------------------|-------------|------------------|
| | Three months ended | Three months ended | Increase | Rate of |
| | June 30, 2010 | June 30, 2011 | (Decrease) | change |
| | (April 1 to | (April 1 to | | |
| - | June 30, 2010) | June 30, 2011) | | |
| | Amount | Amount | () | (= .) |
| Ordinary income: | 4,133 | 3,921 | (212) | (5.1) % |
| Underwriting income: | 4,008 | 3,795 | (213) | (5.3) |
| Net premiums written | 3,816 | 3,643 | (173) | (4.5) |
| Deposits of premiums by policyholders | 163 | 139 | (24) | (14.9) |
| Interest and dividend income on deposits of | 12 | 12 | 0 | 5.8 |
| premiums, etc. Reversal of reserve for outstanding losses and | | | | |
| claims | 16 | _ | (16) | (100.0) |
| Investment income: | 71 | 48 | (23) | (32.6) |
| Interest and dividend income | 82 | 60 | (22) | (26.7) |
| Investment gains on trading securities | 0 | _ | (0) | (100.0) |
| Gains on sales of securities | 0 | 0 | 0 | 167.8 |
| Transfer of interest and dividend income on | - | - | | 107.0 |
| deposits of premiums, etc. | (12) | (12) | (0) | _ |
| Other ordinary income | 53 | 77 | 23 | 44.4 |
| Ordinary expenses: | 4,513 | 5,053 | 540 | 12.0 |
| Underwriting expenses: | 3,275 | 3,179 | (95) | (2.9) |
| Net claims paid | 1,880 | 1,985 | 104 | 5.6 |
| Loss adjustment expenses | 253 | 278 | 24 | 9.7 |
| Net commissions and brokerage fees | 457 | 404 | (52) | (11.5) |
| Maturity refunds to policyholders | 233 | 178 | (55) | (23.6) |
| Provision for reserve for outstanding losses and | | 40 | 40 | |
| claims | _ | 49 | 49 | _ |
| Provision for underwriting reserves | 448 | 280 | (167) | (37.3) |
| Investment expenses: | 37 | 33 | (3) | (8.7) |
| Investment losses on money trusts | 25 | 2 | (22) | (91.0) |
| Impairment losses on securities | 10 | _ | (10) | (100.0) |
| Operating, general and administrative expenses | 1,198 | 1,829 | 630 | 52.6 |
| Other ordinary expenses: | 2 | 10 | 8 | 381.9 |
| Interest paid | 11 | 3 | 2 | 180.9 |
| Ordinary loss | (379) | (1,132) | (752) | (50.4) |
| Extraordinary gains: | 12 | 6 | (6) | (52.1) |
| Reversal of reserves under the special laws: | 12 | 6 | (6) | (52.1) |
| Reversal of reserve for price fluctuation | 12 | 6 0 | (6) | (52.1) |
| Extraordinary losses: | 2 2 | 0 | (1) (1) | (77.4) |
| Losses on disposal of fixed assets Loss before income taxes | (369) | (1,126) | (757) | (77.4) |
| Income taxes and deferred income taxes | (309) | (1,120) | (737) | _ |
| Net loss | (374) | (1,131) | (757) | _ |
| 11011000 | (074) | (1,101) | (101) | 1 |
| nderwriting result: | | | | |
| Net premiums written (+) | 3,816 | 3,643 | (173) | (4.5) |
| Net claims paid (-) | 1,880 | 1,985 | 104 | 5.6 |
| Loss adjustment expenses (-) | 253 | 278 | 24 | 9.7 |
| Operating expenses: (-) | 1,584 | 2,148 | 564 | 35.6 |
| Net commissions and brokerage fees | 457 | 404 | (52) | (11.5) |
| Operating, general and administrative | | | (02) | (11.5) |
| expenses related to underwriting | 1,127 | 1,743 | 616 | 54.7 |
| Underwriting result | 98 | (768) | (866) | (881.6) |
| Underwriting profit (loss) | (353) | (1,077) | (723) | (001.0) |
| atios: | (303) | (1,077) | (123) | |
| Net loss ratio (%) | 55.9 | 62.1 | 6.2 | l / |
| Net expense ratio (%) | 55.9 41.5 | 59.0 | 6.2 17.5 | / |
| TYOU CAPETISE TOLIC (70) | 41.3 | 33.0 | 17.5 | ı / |

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

| | Three months ended June 30, 2010 | | | Three mo | nths ended June | 30, 2011 |
|---|----------------------------------|--------------------|----------------|----------|---------------------|----------------|
| | (Apri | l 1 to June 30, 20 | 10) | (Apr | il 1 to June 30, 20 | 111) |
| Business line | Amount | % of total amount | Rate of change | Amount | % of total amount | Rate of change |
| Fire and allied insurance | 871 | 19.6 % | 70.9 % | 844 | 19.4 % | (3.1) % |
| Marine insurance | 0 | 0.0 | (62.9) | 0 | 0.0 | 143.2 |
| Personal accident insurance | 1,034 | 23.2 | 11.1 | 1,168 | 26.9 | 12.9 |
| Voluntary automobile insurance | 2,234 | 50.2 | (4.1) | 2,070 | 47.7 | (7.4) |
| Compulsory automobile liability insurance | 91 | 2.1 | (5.3) | 47 | 1.1 | (48.1) |
| Others | 222 | 5.0 | (6.9) | 213 | 4.9 | (4.3) |
| Total | 4,455 | 100.0 | 8.5 | 4,344 | 100.0 | (2.5) |
| Deposits of premiums by policyholders | 163 | | (18.6) | 139 | | (14.9) |

Net premiums written

(Millions of yen)

| | | | | | | (| |
|---|-----------|--------------------|----------------|----------|----------------------------------|----------------|--|
| | Three mor | nths ended June : | 30, 2010 | Three mo | Three months ended June 30, 2011 | | |
| | (Apri | l 1 to June 30, 20 | 10) | (Apr | il 1 to June 30, 20 |)11) | |
| Business line | Amount | % of total amount | Rate of change | Amount | % of total amount | Rate of change | |
| Fire and allied insurance | 637 | 16.7 % | 78.1 % | 581 | 16.0 % | (8.8) % | |
| Marine insurance | 6 | 0.2 | (32.1) | 7 | 0.2 | 10.4 | |
| Personal accident insurance | 652 | 17.1 | 5.2 | 708 | 19.4 | 8.6 | |
| Voluntary automobile insurance | 2,213 | 58.0 | (4.1) | 2,048 | 56.2 | (7.5) | |
| Compulsory automobile liability insurance | 102 | 2.7 | 8.4 | 97 | 2.7 | (4.7) | |
| Others | 204 | 5.4 | (8.8) | 200 | 5.5 | (1.9) | |
| Total | 3,816 | 100.0 | 5.6 | 3,643 | 100.0 | (4.5) | |

Net claims paid

| | Three months ended June 30, 2010 (April 1 to June 30, 2010) | | | Three months ended June 30, 2011 (April 1 to June 30, 2011) | | |
|---|--|----------------|-------------------|--|----------------|-------------------|
| Business line | Amount | Rate of change | Net loss ratio | Amount | Rate of change | Net loss ratio |
| Fire and allied insurance | 59 | 15.6 % | 10.5 % | 113 | 91.3 % | 21.5 % |
| Marine insurance | 6 | 16.8 | 92.5 | 7 | 21.7 | 101.9 |
| Personal accident insurance | 386 | 4.5 | 67.4 | 468 | 21.2 | 75.7 |
| Voluntary automobile insurance | 1,299 | (3.6) | 66.6 | 1,199 | (7.7) | 67.4 |
| Compulsory automobile liability insurance | 101 | 3.9 | 107.6 | 108 | 7.4 | 118.3 |
| Others | 27 | (29.9) | 17.7 | 87 | 214.8 | 49.2 |
| Total | 1,880 | (1.7) | 55.9 | 1,985 | 5.6 | 62.1 |

Solvency Margin Ratio

(Millions of yen)

| | As of March 31, 2011 | As of June 30, 2011 |
|---|----------------------|---------------------|
| (A) Total Solvency Margin | 13,698 | 12,310 |
| Capital and funds, etc. | 10,207 | 9,075 |
| Reserve for price fluctuation | 7 | 1 |
| Contingency reserve | 8 | 8 |
| Catastrophic loss reserve | 3,185 | 2,901 |
| General allowance for possible loan losses | - | _ |
| Unrealized gains on securities (before tax effect deductions) | 285 | 319 |
| Net unrealized gains and losses on real estate | - | _ |
| Excess amount of reserve for maturity refunds | _ | _ |
| Subordinated debt, etc. | _ | _ |
| Deductions | _ | _ |
| Others | 2 | 3 |
| (B) Total Risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$ | 1,633 | 1,541 |
| Underwriting risk $(R_{\rm I})$ | 846 | 846 |
| Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2) | - | - |
| Guaranteed interest rate risk (R_3) | 6 | 6 |
| Investment risk (R_4) | 516 | 477 |
| Business management risk (R_5) | 58 | 55 |
| Major catastrophe risk (R_6) | 579 | 511 |
| (C) Solvency Margin Ratio [(A) / {(B) × 1/2}] × 100 | 1,677.2 % | 1,597.1 % |

Note) The above figures are calculated based on Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Law and the provisions of Notification No. 50 of the Ministry of Finance (1996). The figures as of June 30, 2011 are partly calculated on the simplified method, for example, some bases for the major catastrophe risk calculation are deemed same as the figures as of March 31, 2011.

[Reference] The figures based on new standards to be applied from March 31, 2012

(Millions of yen)

| | As of March 31, 2011 | As of June 30, 2011 |
|---|----------------------|---------------------|
| (A) Total Solvency Margin | 13,698 | 12,310 |
| Capital and funds, etc. | 10,207 | 9,075 |
| Reserve for price fluctuation | 7 | 1 |
| Contingency reserve | 8 | 8 |
| Catastrophic loss reserve | 3,185 | 2,901 |
| General allowance for possible loan losses | - | _ |
| Unrealized gains on securities (before tax effect deductions) | 285 | 319 |
| Net unrealized gains and losses on real estate | - | _ |
| Excess amount of reserve for maturity refunds | - | _ |
| Subordinated debt, etc. | - | _ |
| Excess amount of reserve for maturity refunds and subordinated debt, etc. which are excluded from total solvency margin | - | _ |
| Deductions | - | _ |
| Others | 2 | 3 |
| (B) Total Risks $\sqrt{\left(R_{1}+R_{2}\right)^{2}+\left(R_{3}+R_{4}\right)^{2}}+R_{5}+R_{6}$ | 2,114 | 2,019 |
| Underwriting risk (R_1) | 1,260 | 1,258 |
| Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2) | - | _ |
| Guaranteed interest rate risk (R_3) | 25 | 25 |
| Investment risk (R_4) | 707 | 661 |
| Business management risk (R_5) | 77 | 73 |
| Major catastrophe risk (R_6) | 579 | 511 |
| (C) Solvency Margin Ratio [(A) / {(B) × 1/2}] × 100 | 1,295.8 % | 1,219.1 % |

Note) The "new standards" is the revision of the current standards which reflects the revisions of Cabinet Office Ordinance No. 23 and the provisions of Notification No. 48 of the Financial Services Agency issued on April 20, 2010 (application from March 31, 2012). The figures as of June 30, 2011 are partly calculated on the simplified method, for example, some bases for the major catastrophe risk calculation are deemed same as the figures as of March 31, 2011.

Quarterly Balance Sheets

| | | | (Millions of ye |
|---|----------------------|---------------------|------------------------|
| | As of March 31, 2011 | As of June 30, 2011 | Increase (Decrease) |
| | | | (Decrease) |
| | | | |
| | Amount | Amount | |
| Assets: | | | |
| Cash and deposits | 39,395 | 49,334 | 9,939 |
| Securities: | 1,083,552 | 1,087,197 | 3,644 |
| Government bonds | 644,873 | 654,769 | 9,895 |
| Municipal bonds | 69,354 | 68,770 | (583) |
| Corporate bonds | 314,678 | 309,799 | (4,879) |
| Domestic stocks | 4,744 | 4,617 | (126) |
| Foreign securities | 49,902 | 49,240 | (661) |
| Loans: | 18,067 | 17,856 | (210) |
| Policy loans | 18,067 | 17,856 | (210) |
| Tangible fixed assets | 1,354 | 1,460 | 105 |
| Intangible fixed assets | 4,114 | 3,861 | (253) |
| Agency accounts receivable | 143 | 127 | (15) |
| Reinsurance accounts receivable | 1,480 | 1,055 | (425) |
| Other assets | 25,303 | 24,141 | (1,162) |
| Deferred tax assets | 13,871 | 13,886 | 15 |
| Allowance for possible loan losses | (29) | (42) | (12) |
| Total assets | 1,187,254 | 1,198,878 | 11,623 |
| Liabilities: | | | |
| Policy reserves: | 1,121,707 | 1,135,607 | 13,899 |
| Reserve for outstanding claims | 22,017 | 21,429 | (587) |
| Policy reserves | 1,097,361 | 1,112,000 | 14,639 |
| Reserve for dividends to policyholders | 2,329 | 2,177 | (152) |
| Agency accounts payable | 2,584 | 1,908 | (676) |
| Reinsurance accounts payable | 1,231 | 1,143 | (87) |
| Other liabilities | 5,803 | 4,481 | (1,321) |
| Reserve for retirement benefits | 941 | 1,017 | 76 |
| Reserve for retirement benefits to directors | 84 | 91 | 7 |
| Reserves under the special laws: | 923 | 957 | 33 |
| Reserve for price fluctuation | 923 | 957 | 33 |
| Total liabilities | 1,133,276 | 1,145,208 | 11,932 |
| Net assets: | .,, | 1,110,000 | , |
| Shareholders' equity: | | | |
| Common stock | 17,250 | 17,250 | _ |
| Capital surplus | 10,000 | 10,000 | _ |
| Retained earnings | 25,777 | 24,886 | (891) |
| Total shareholders' equity | 53,027 | 52,136 | (891) |
| Valuation and translation adjustments: | 00,021 | 02,100 | (001) |
| Unrealized gains on securities available for sale, net of tax | 949 | 1,532 | 582 |
| Total valuation and translation adjustments | 949 | 1,532 | 582 |
| Total net assets | 53,977 | 53,669 | (308) |
| Total liabilities and net assets | 1,187,254 | 1,198,878 | 11,623 |
| 1 Otal Havilities aliu Het assets | 1,101,204 | 1,190,070 | 11,023 |

| | /B 4:11 | | • | |
|-----|-----------|-------|------|-----|
| - 1 | r IN/IIII | lions | ∩t ' | VAn |
| | | | | |

| | | | | (Millions of yen) |
|--|-------------------------------------|-------------------------------------|------------------------|-------------------|
| | Three months ended June 30, 2010 | Three months ended June 30, 2011 | Increase (Decrease) | Rate of change |
| | (April 1 to June 30, 2010) | (April 1 to June 30, 2011) | | |
| | Amount | Amount | | |
| Ordinary income: | 60,798 | 63,419 | 2,621 | 4.3 % |
| Insurance premiums and other: | 55,905 | 57,691 | 1,786 | 3.2 |
| Insurance premiums | 55,203 | 57,020 | 1,817 | 3.3 |
| Investment income: | 4,836 | 5,123 | 287 | 5.9 |
| Interest and dividend income | 4,697 | 4,977 | 280 | 6.0 |
| Gains on sales of securities | 139 | 145 | 6 | 4.5 |
| Other ordinary income: | 56 | 604 | 547 | 967.1 |
| Reversal of reserve for outstanding claims | _ | 587 | 587 | _ |
| Ordinary expenses: | 60,496 | 63,548 | 3,051 | 5.0 |
| Insurance claims and other: | 35,327 | 32,769 | (2,557) | (7.2) |
| Insurance claims | 5,340 | 5,686 | 345 | 6.5 |
| Annuity payments | 238 | 286 | 47 | 20.0 |
| Insurance benefits | 5,622 | 5,574 | (48) | (0.9) |
| Surrender benefits | 22,686 | 19,767 | (2,918) | (12.9) |
| Other refunds | 273 | 306 | 32 | 11.8 |
| Provision for policy reserves and other: | 9,221 | 14,639 | 5,418 | 58.8 |
| Provision for reserve for outstanding claims | 120 | · – | (120) | (100.0) |
| Provision for policy reserves | 9,100 | 14,639 | 5,538 | 60.9 |
| Provision for interest portion of reserve for dividends to policyholders | 0 | 0 | 0 | 72.0 |
| Investment expenses: | 1,170 | 226 | (944) | (80.7) |
| Interest paid | 13 | 15 | 2 | 17.5 |
| Losses on sales of securities | _ | 88 | 88 | _ |
| Losses on derivatives | 8 | 3 | (5) | (58.4) |
| Investment losses on special account | 1,140 | 98 | (1,041) | (91.4) |
| Operating, general and administrative expenses | 14,179 | 14,987 | 808 | 5.7 |
| Other ordinary expenses | 597 | 924 | 326 | 54.6 |
| Ordinary profit (loss) | 301 | (128) | (430) | (142.5) |
| Extraordinary gains: | 0 | _ | (0) | (100.0) |
| Other extraordinary gains | 0 | - | (0) | (100.0) |
| Extraordinary losses: | 265 | 677 | 411 | 154.7 |
| Losses on disposal of fixed assets | 5 | - | (5) | (100.0) |
| Provision for reserves under the special laws: | 103 | 33 | (69) | (67.1) |
| Provision for reserve for price fluctuation | 103 | 33 | (69) | (67.1) |
| Other extraordinary losses | 156 | 643 | 486 | 310.0 |
| Provision for reserve for dividends to policyholders | 402 | 408 | 6 | 1.5 |
| Loss before income taxes | (365) | (1,213) | (848) | _ |
| Income taxes and deferred income taxes | (60) | (322) | (262) | _ |
| Net loss | (304) | (891) | (586) | _ |

Major Business Results

Total amount of policies in force

(Number in thousands, Yen in hundred millions, %)

| | As of March 31, 2011 | | | | As of June 30, 2011 | | | |
|----------------------|----------------------|-------------|---------|-------------|---------------------|-------------|---------|-------------|
| | Number | | Amount | | Number | | Amount | |
| | | % of | | % of | | % of | | % of |
| | | previous | | previous | | previous | | previous |
| | | fiscal year | | fiscal year | | fiscal year | | fiscal year |
| Individual insurance | 1,923 | 111.1 | 115,732 | 111.2 | 1,971 | 102.5 | 118,282 | 102.2 |
| Individual annuities | 15 | 99.4 | 798 | 99.5 | 15 | 99.9 | 802 | 100.5 |
| Group insurance | | | 18,891 | 102.8 | | | 18,912 | 100.1 |
| Group annuities | | | _ | 1 | | | _ | _ |

Note) Amount of "Individual annuities" represents the sum of annuity fund at the beginning of annuity payment of contracts before the beginning of annuity payment and policy reserves for the contracts after the beginning of annuity payment.

Total amount of new policies

(Number in thousands, Yen in hundred millions, %)

| | Three months ended June 30, 2010 (April 1 to June 30, 2010) | | | | Three months ended June 30, 2011 (April 1 to June 30, 2011) | | | |
|----------------------|---|---------------------------|--------|---------------------------|--|---------------------------|-------|---------------------------------|
| | Number | | Amount | | Number | | Amo | unt |
| | | % of previous fiscal year | | % of previous fiscal year | | % of previous fiscal year | | % of previous fiscal year |
| Individual insurance | 74 | 95.2 | 5,268 | 115.2 | 81 | 110.7 | 5,157 | 97.9 |
| Individual annuities | 0 | 90.1 | 4 | 88.5 | 0 | 96.0 | 4 | 94.3 |
| Group insurance | | | 82 | 81.9 | | | 79 | 96.0 |
| Group annuities | | | _ | _ | | | _ | _ |

Note) Amount of "Individual annuities" represents the amount of annuity fund at the beginning of annuity payment.

Annualized premiums

Policies in force

(Millions of yen, %)

| | | | | (IVIIIIOTIS OF YETT, 76) | |
|-------------------------------|----------------------|---------------------------|----------|---------------------------|--|
| | As of March 31, 2011 | | As of Ju | ne 30, 2011 | |
| % of | | % of previous fiscal year | | % of previous fiscal year | |
| Individual insurance | 197,314 | 102.4 | 198,036 | 100.4 | |
| Individual annuities | 3,547 | 103.1 | 3,588 | 101.2 | |
| Total | 200,861 | 102.4 | 201,625 | 100.4 | |
| Medical and survival benefits | 79,058 | 108.5 | 80,667 | 102.0 | |

New policies

(Millions of yen, %)

| | | Three months er | nded June 30, 2010 | Three months er | Three months ended June 30, 2011 | | |
|-----|--------------------|-----------------|---------------------------|-----------------|----------------------------------|--|--|
| | | (April 1 to J | June 30, 2010) | (April 1 to J | June 30, 2011) | | |
| | | | % of previous fiscal year | | % of previous fiscal year | | |
| Ind | dividual insurance | 5,445 | 94.9 | 5,916 | 108.7 | | |
| Ind | dividual annuities | 19 | 89.1 | 18 | 95.5 | | |
| То | otal | 5,465 | 94.9 | 5,935 | 108.6 | | |
| | Medical and | 2.644 | 87.2 | 3.095 | 117.1 | | |
| | survival benefits | 2,044 | 87.2 | 3,095 | 117.1 | | |

Notes)

- 1. Annualized premiums are calculated by using multipliers for various premium payment terms to the premium per payment. In single premium contracts, the amount is calculated by dividing the premium by the duration of the policy.
- 2. Annualized premiums for medical and survival benefits include (a) premium related to medical benefits such as hospitalization and surgery benefits, (b) premium related to survival benefits such as specific illness and nursing benefits, and (c) premium related to premium waiver benefits, in which disability cause is excluded but causes such as specific illness and nursing care are included.

Solvency Margin Ratio

(Millions of ven)

| | | (Millions of yen |
|---|----------------------|---------------------|
| | As of March 31, 2011 | As of June 30, 2011 |
| (A) Total Solvency Margin | 159,904 | 161,295 |
| Capital, etc. | 53,027 | 52,117 |
| Reserve for price fluctuation | 923 | 957 |
| Contingency reserve | 14,939 | 15,215 |
| General allowance for possible loan losses | 7 | 7 |
| Unrealized gains on securities (90% of gain or 100% of loss) | 1,340 | 2,162 |
| Net unrealized gains and losses on real estate (85% of gain or 100% of loss) | - | _ |
| Excess of continued Zillmerized reserve | 74,145 | 75,819 |
| Brought in capital, etc. | _ | _ |
| Subordinated debt, etc. | _ | _ |
| Deductions | _ | _ |
| Others | 15,520 | 15,014 |
| (B) Total Risks $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$ | 13,898 | 14,218 |
| Underwriting risk (R_1) | 7,114 | 7,270 |
| Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_8) | 3,966 | 4,070 |
| Guaranteed interest rate risk (R_2) | 3,217 | 3,229 |
| Investment risk (R_3) | 4,202 | 4,359 |
| Business management risk (R_4) | 376 | 385 |
| Guaranteed minimum benefit risk (R_7) | 329 | 331 |
| (C) Solvency Margin Ratio $\frac{(A)}{(1/2)\times(B)}\times 100$ | 2,300.9 % | 2,268.8 % |

Notes) 1. The above figures are calculated based on Articles 86, 87, 161, 162 and 190 of the Ordinance for Enforcement of the Insurance Business Law and the provisions of Notification No. 50 of the Ministry of Finance (1996).

[Reference] The figures based on new standards to be applied from March 31, 2012

| | As of March 31, 2011 | As of June 30, 2011 |
|---|----------------------|---------------------|
| (A) Total Solvency Margin | 153,831 | 152,948 |
| Capital, etc. | 53,027 | 52,117 |
| Reserve for price fluctuation | 923 | 957 |
| Contingency reserve | 14,939 | 15,215 |
| General allowance for possible loan losses | 7 | 7 |
| Unrealized gains on securities (90% of gain or 100% of loss) | 1,340 | 2,162 |
| Net unrealized gains and losses on real estate (85% of gain or 100% of loss) | - | _ |
| Excess of continued Zillmerized reserve | 74,145 | 75,819 |
| Subordinated debt, etc. | _ | _ |
| Excess of continued Zillmerized reserve and subordinated debt, etc. which are excluded from total solvency margin | (5,219) | (7,493) |
| Brought in capital, etc. | - | _ |
| Deductions | - | _ |
| Others | 14,667 | 14,161 |
| (B) Total Risks $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$ | 18,683 | 19,144 |
| Underwriting risk (R_1) | 7,114 | 7,270 |
| Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_8) | 3,966 | 4,070 |
| Guaranteed interest rate risk (R_2) | 7,388 | 7,412 |
| Investment risk (R_3) | 6,692 | 7,032 |
| Business management risk (R_4) | 509 | 522 |
| Guaranteed minimum benefit risk (R_7) | 323 | 325 |
| (C) Solvency Margin Ratio $\frac{(A)}{(1/2)\times(B)}\times 100$ | 1,646.7 % | 1,597.8 % |

Notes) 1. Under Cabinet Office Ordinance No.23 (2010) and the provisions of Notification No. 48 of the Financial Services Agency (2010), the standards for the calculation of solvency margin ratio are revised to tighten and refine calculation of total solvency margin and estimation of total risk and others. The revised standards will be applied from March 31, 2012. The above figures are calculated by using the revised standards to the financial results as of March 31, 2011 and June 30, 2011.

^{2.} Guaranteed minimum benefit risk is calculated by the standard method.

^{2.} Guaranteed minimum benefit risk is calculated by the standard method.

^{3. &}quot;Excess of continued Zillmerized reserve" is calculated under the provisions of Article 1 Paragraph 1-1 of Notification No. 25 of the Financial Services Agency (2011). "Excess of continued Zillmerized reserve and subordinated debt, etc. which are excluded from total solvency margin" is calculated under the provisions of Article 1 Paragraph 1-3 of Notification No. 25 of the Financial Services Agency (2011).

Quarterly Balance Sheets

| <u>. </u> | | | (Millions of yea |
|---|----------------------|---------------------|------------------------|
| | As of March 31, 2011 | As of June 30, 2011 | Increase (Decrease) |
| _ | Amount | Amount | |
| Assets: | | | |
| Cash and deposits | 16,986 | 9,470 | (7,516) |
| Call loans | 599 | 606 | 7 |
| Receivables under securities borrowing transactions | 30,370 | 26,738 | (3,631) |
| Money trusts | 19,963 | 20,051 | 88 |
| Securities: | 423,688 | 443,964 | 20,276 |
| Government bonds | 285,772 | 306,412 | 20,639 |
| Municipal bonds | 56,588 | 56,640 | 52 |
| Corporate bonds | 74,149 | 73,940 | (208) |
| Domestic stocks | 6,188 | 5,978 | (209) |
| Foreign securities | 989 | 992 | 3 |
| Loans: | 14,882 | 15,081 | 199 |
| Policy loans | 14,882 | 15,081 | 199 |
| Tangible fixed assets | 256 | 231 | (24) |
| Intangible fixed assets | 2,579 | 3,106 | 526 |
| Agency accounts receivable | 20 | 35 | 15 |
| Reinsurance accounts receivable | 74 | 126 | 51 |
| Other assets | 10,730 | 11,298 | 567 |
| Deferred tax assets | 8,001 | 7,690 | (311) |
| Allowance for possible loan losses | (6) | (6) | ` _ |
| Total assets | 528,146 | 538,394 | 10,248 |
| Liabilities: | | | |
| Policy reserves: | 466,833 | 481,299 | 14,466 |
| Reserve for outstanding claims | 3,420 | 2,999 | (421) |
| Policy reserves | 461,954 | 476,853 | 14,898 |
| Reserve for dividends to policyholders | 1,457 | 1,446 | (11) |
| Agency accounts payable | 998 | 747 | (250) |
| Reinsurance accounts payable | 126 | 93 | (33) |
| Other liabilities | 33,739 | 29,225 | (4,514) |
| Reserve for retirement benefits | 384 | 414 | 29 |
| Reserves under the special laws: | 631 | 654 | 23 |
| Reserve for price fluctuation | 631 | 654 | 23 |
| Total liabilities | 502,712 | 512,433 | 9,721 |
| Net assets: | | | |
| Shareholders' equity: | | | |
| Common stock | 20,000 | 20,000 | _ |
| Retained earnings | 1,285 | 834 | (451) |
| Total shareholders' equity | 21,285 | 20,834 | (451) |
| Valuation and translation adjustments: | | | |
| Unrealized gains on securities available for sale, net of tax | 4,147 | 5,126 | 978 |
| Total valuation and translation adjustments | 4,147 | 5,126 | 978 |
| Total net assets | 25,433 | 25,960 | 527 |
| Total liabilities and net assets | 528,146 | 538,394 | 10,248 |

| (Millions of | ven) |
|--------------|------|
|--------------|------|

| | | | | (Millions of yen) |
|--|-------------------------------------|-------------------------------------|------------------------|-------------------|
| | Three months ended June 30, 2010 | Three months ended June 30, 2011 | Increase (Decrease) | Rate of change |
| | (April 1 to June 30, 2010) | (April 1 to June 30, 2011) | | |
| | Amount | Amount | | |
| Ordinary income: | 25,269 | 30,144 | 4,875 | 19.3 % |
| Insurance premiums and other: | 22,800 | 26,982 | 4,181 | 18.3 |
| Insurance premiums | 22,732 | 26,852 | 4,119 | 18.1 |
| Investment income: | 2,261 | 2,491 | 229 | 10.1 |
| Interest and dividend income | 2,199 | 2,385 | 185 | 8.4 |
| Investment gains on money trusts | 61 | 105 | 43 | 70.5 |
| Other ordinary income: | 206 | 671 | 464 | 224.7 |
| Reversal of reserve for outstanding claims | _ | 421 | 421 | _ |
| Ordinary expenses: | 24,856 | 30,276 | 5,419 | 21.8 |
| Insurance claims and other: | 10,240 | 9,626 | (614) | (6.0) |
| Insurance claims | 2,558 | 2,557 | (0) | (0.0) |
| Annuity payments | 116 | 158 | 42 | 36.9 |
| Insurance benefits | 929 | 917 | (12) | (1.3) |
| Surrender benefits | 6,462 | 5,802 | (659) | (10.2) |
| Other refunds | 52 | 52 | 0 | 0.3 |
| Provision for policy reserves and other: | 9,963 | 14,899 | 4,936 | 49.5 |
| Provision for reserve for outstanding claims | 16 | _ | (16) | (100.0) |
| Provision for policy reserves | 9,946 | 14,898 | 4,952 | 49.8 |
| Provision for interest portion of reserve for dividends to policyholders | 0 | 0 | 0 | 6.6 |
| Investment expenses: | 12 | 11 | (0) | (2.0) |
| Interest paid | 9 | 10 | 1 | 11.0 |
| Operating, general and administrative expenses | 4,403 | 5,505 | 1,102 | 25.0 |
| Other ordinary expenses | 237 | 233 | (3) | (1.6) |
| Ordinary profit (loss) | 412 | (131) | (544) | (131.9) |
| Extraordinary losses: | 37 | 175 | 138 | 364.1 |
| Losses on disposal of fixed assets | 0 | 3 | 2 | 522.0 |
| Provision for reserves under the special laws: | 20 | 23 | 2 | 10.1 |
| Provision for reserve for price fluctuation | 20 | 23 | 2 | 10.1 |
| Other extraordinary losses | 16 | 149 | 133 | 8.808 |
| Provision for reserve for dividends to policyholders | 313 | 385 | 72 | 23.0 |
| Income (loss) before income taxes | 61 | (693) | (754) | (1,231.7) |
| Income taxes and deferred income taxes | 41 | (242) | (284) | (680.9) |
| Net income (loss) | 19 | (451) | (470) | (2,409.0) |

Major Business Results

Total amount of policies in force

(Number in thousands, Yen in hundred millions, %)

| | As of March 31, 2011 | | | | As of June | e 30, 2011 | | |
|----------------------|----------------------|-------------|--------|-------------|------------|-------------|--------|-------------|
| | Number | | Amount | | Number | | Amount | |
| | | % of | | % of | | % of | | % of |
| | | previous | | previous | | previous | | previous |
| | | fiscal year | | fiscal year | | fiscal year | | fiscal year |
| Individual insurance | 626 | 112.8 | 43,489 | 108.6 | 644 | 102.8 | 44,210 | 101.7 |
| Individual annuities | 54 | 100.5 | 1,992 | 101.1 | 54 | 100.7 | 2,010 | 100.9 |
| Group insurance | —— | | 11,287 | 102.1 | | | 10,937 | 96.9 |
| Group annuities | | | 1 | _ | | | _ | _ |

Note) Amount of "Individual annuities" represents the sum of annuity fund at the beginning of annuity payment of contracts before the beginning of annuity payment and policy reserves for the contracts after the beginning of annuity payment.

Total amount of new policies

(Number in thousands, Yen in hundred millions, %)

| | Three months ended June 30, 2010 (April 1 to June 30, 2010) | | | Thi | ee months end (April 1 to Ju | ded June 30, 2 ine 30, 2011) | 2011 | |
|----------------------|--|---------------------------|-------|---------------------------|---------------------------------|---------------------------------|-------|---------------------------------|
| | Nu | Number Amount | | Number | | Am | ount | |
| | | % of previous fiscal year | | % of previous fiscal year | | % of previous fiscal year | | % of previous fiscal year |
| Individual insurance | 22 | 100.8 | 1,517 | 101.7 | 28 | 125.3 | 1,811 | 119.4 |
| Individual annuities | 0 | 217.6 | 26 | 219.8 | 0 | 144.5 | 39 | 147.5 |
| Group insurance | | | 30 | 122.7 | | | 9 | 29.7 |
| Group annuities | | | _ | _ | | | _ | _ |

Note) Amount of "Individual annuities" represents the amount of annuity fund at the beginning of annuity payment.

Annualized premiums

Policies in force

(Millions of yen, %)

| | As of March 31, 2011 | | of March 31, 2011 As of June 30, 2011 | |
|----------------------|----------------------|---------------------------|---------------------------------------|---------------------------|
| | | % of previous fiscal year | | % of previous fiscal year |
| Individual insurance | 62,874 | 108.9 | 63,830 | 101.5 |
| Individual annuities | 12,079 | 100.9 | 12,199 | 101.0 |
| Total | 74,954 | 107.5 | 76,029 | 101.4 |
| Medical and | 14.776 | 108.6 | 14.977 | 101.4 |
| survival benefits | 14,770 | 100.0 | 14,977 | 101.4 |

New policies

(Millions of yen, %)

| | | | | (IVIIIIIOTIO OI YOTI, 70) |
|-------------------------------|------------------|---------------------------|----------------------------------|---------------------------|
| | Three months end | ded June 30, 2010 | Three months ended June 30, 2011 | |
| | (April 1 to Ju | ine 30, 2010) | (April 1 to June 30, 2011) | |
| | | % of previous fiscal year | | % of previous fiscal year |
| Individual insurance | 2,146 | 104.7 | 2,368 | 110.3 |
| Individual annuities | 138 | 197.1 | 233 | 168.4 |
| Total | 2,284 | 107.7 | 2,601 | 113.9 |
| Medical and survival benefits | 526 | 88.3 | 487 | 92.4 |

Notes)

- 1. Annualized premiums are calculated by using multipliers for various premium payment terms to the premium per payment. In single premium contracts, the amount is calculated by dividing the premium by the duration of the policy.
- 2. Annualized premiums for medical and survival benefits include (a) premium related to medical benefits such as hospitalization and surgery benefits and (b) premium related to survival benefits such as specific illness.

Solvency Margin Ratio

(Millions of yen)

| | As of March 31, 2011 | As of June 30, 2011 |
|---|------------------------|-----------------------|
| | 7.5 51 Walter 51, 2511 | 713 01 04110 30, 2011 |
| (A) Total Solvency Margin | 61,719 | 62,903 |
| Capital, etc. | 21,285 | 20,560 |
| Reserve for price fluctuation | 631 | 654 |
| Contingency reserve | 4,752 | 4,831 |
| General allowance for possible loan losses | - | _ |
| Unrealized gains on securities (90% of gain or 100% of loss) | 5,849 | 7,232 |
| Net unrealized gains and losses on real estate (85% of gain or 100% of loss) | - | _ |
| Excess of continued Zillmerized reserve | 27,847 | 28,527 |
| Brought in capital, etc. | - | _ |
| Subordinated debt, etc. | - | _ |
| Deductions | - | _ |
| Others | 1,352 | 1,096 |
| (B) Total Risks $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$ | 4,754 | 4,787 |
| Underwriting risk (R_1) | 3,134 | 3,152 |
| Underwriting risk for third-sector insurance products including accident and sickness insurance (R_s) | 1,113 | 1,140 |
| Guaranteed interest rate risk (R_2) | 173 | 176 |
| Investment risk (R_3) | 1,674 | 1,649 |
| Business management risk (R_4) | 121 | 122 |
| Guaranteed minimum benefit risk (R_7) | - | _ |
| (C) Solvency Margin Ratio $\frac{(A)}{(1/2)\times(B)}\times 100$ | 2,596.3 % | 2,627.9 % |

Notes) The above figures are calculated based on Articles 86, 87, 161, 162 and 190 of the Ordinance for Enforcement of the Insurance Business Law and the provisions of Notification No. 50 of the Ministry of Finance (1996).

[Reference] The figures based on new standards to be applied from March 31, 2012

| | As of March 31, 2011 | As of June 30, 2011 |
|---|----------------------|---------------------|
| (A) Total Solvency Margin | 60,073 | 59,953 |
| Capital, etc. | 21,285 | 20,560 |
| Reserve for price fluctuation | 631 | 654 |
| Contingency reserve | 4,752 | 4,831 |
| General allowance for possible loan losses | - | _ |
| Unrealized gains on securities (90% of gain or 100% of loss) | 5,849 | 7,232 |
| Net unrealized gains and losses on real estate (85% of gain or 100% of loss) | - | _ |
| Excess of continued Zillmerized reserve | 27,847 | 28,527 |
| Subordinated debt, etc. | - | _ |
| Excess of continued Zillmerized reserve and subordinated debt, etc. which are excluded from total solvency margin | (1,099) | (2,402) |
| Brought in capital, etc. | - | _ |
| Deductions | - | _ |
| Others | 805 | 549 |
| (B) Total Risks $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$ | 5,756 | 5,953 |
| Underwriting risk (R_1) | 3,134 | 3,152 |
| Underwriting risk for third-sector insurance products including accident and sickness insurance $(R_{\rm S})$ | 1,113 | 1,140 |
| Guaranteed interest rate risk (R_2) | 624 | 629 |
| Investment risk (R_3) | 3,021 | 3,256 |
| Business management risk (R_4) | 157 | 163 |
| Guaranteed minimum benefit risk (R ₇) | - | _ |
| (C) Solvency Margin Ratio $\frac{(A)}{(1/2)\times(B)}\times 100$ | 2,087.3 % | 2,014.0 % |

Notes) 1. Under Cabinet Office Ordinance No.23 (2010) and the provisions of Notification No. 48 of the Financial Services Agency (2010), the standards for the calculation of solvency margin ratio are revised to tighten and refine calculation of total solvency margin and estimation of total risk and others. The revised standards will be applied from March 31, 2012. The above figures are calculated by using the revised standards to the financial results as of March 31, 2011 and June 30, 2011.

^{2. &}quot;Excess of continued Zillmerized reserve" is calculated under the provisions of Article 1 Paragraph 1-1 of Notification No. 25 of the Financial Services Agency (2011). "Excess of continued Zillmerized reserve and subordinated debt, etc. which are excluded from total solvency margin" is calculated under the provisions of Article 1 Paragraph 1-3 of Notification No. 25 of the Financial Services Agency (2011).

Quarterly Balance Sheets

| | As of March 31, 2011 As of June 30, 2011 | | Increase (Decrease) |
|---|--|---------|------------------------|
| | Amount | Amount | |
| Assets: | | | |
| Cash and deposits | 251 | 161 | (89) |
| Securities: | 4,354 | 3,975 | (379) |
| Government bonds | 1,575 | 1,571 | (4) |
| Domestic stocks | 757 | 671 | (85) |
| Tangible fixed assets | 51 | 60 | 8 |
| Intangible fixed assets | 1,064 | - | (1,064) |
| Agency accounts receivable | 0 | 0 | 0 |
| Reinsurance accounts receivable | 3 | 63 | 60 |
| Other assets | 288 | 263 | (25) |
| Total assets | 6,014 | 4,524 | (1,490) |
| Liabilities: | | | |
| Policy reserves: | 1,204 | 1,148 | (56) |
| Reserve for outstanding claims | 315 | 260 | (55) |
| Policy reserves | 888 | 888 | (0) |
| Agency accounts payable | 3 | 3 | (0) |
| Reinsurance accounts payable | 31 | 32 | 0 |
| Other liabilities | 227 | 86 | (141) |
| Reserve for retirement benefits | 24 | 26 | 1 |
| Reserves under the special laws: | 16 | 17 | 0 |
| Reserve for price fluctuation | 16 | 17 | 0 |
| Deferred tax liabilities | 155 | 124 | (30) |
| Total liabilities | 1,664 | 1,438 | (226) |
| Net assets: | | | |
| Shareholders' equity: | | | |
| Common stock | 10,100 | 10,100 | _ |
| Capital surplus | 2,100 | 2,100 | _ |
| Retained earnings | (8,123) | (9,333) | (1,209) |
| Total shareholders' equity | 4,076 | 2,866 | (1,209) |
| Valuation and translation adjustments: | | | |
| Unrealized gains on securities available for sale, net of tax | 273 | 218 | (54) |
| Total valuation and translation adjustments | 273 | 218 | (54) |
| Total net assets | 4,350 | 3,085 | (1,264) |
| Total liabilities and net assets | 6,014 | 4,524 | (1,490) |

| (| (Mil | lions | of | ye |
|---|------|-------|----|----|
| | | | | |

| | | | | (Millions of yen) |
|--|--------------------|--------------------|------------|-------------------|
| | Three months ended | Three months ended | Increase | Rate of |
| | June 30, 2010 | June 30, 2011 | (Decrease) | change |
| | (April 1 to | (April 1 to | | |
| | June 30, 2010) | June 30, 2011) | | |
| | Amount | Amount | | |
| Ordinary income: | 1,003 | 1,073 | 70 | 7.0 % |
| Insurance premiums and other: | 976 | 1,003 | 26 | 2.7 |
| Insurance premiums | 916 | 929 | 13 | 1.5 |
| Investment income: | 15 | 13 | (1) | (10.0) |
| Interest and dividend income | 15 | 13 | (1) | (10.0) |
| Other ordinary income: | 11 | 56 | 45 | 394.0 |
| Reversal of reserve for outstanding claims | 11 | 55 | 44 | 388.6 |
| Reversal of policy reserves | _ | 0 | 0 | _ |
| Ordinary expenses: | 826 | 1,086 | 259 | 31.4 |
| Insurance claims and other: | 213 | 527 | 313 | 147.1 |
| Insurance claims | 128 | 422 | 294 | 229.2 |
| Insurance benefits | 41 | 63 | 21 | 51.4 |
| Other refunds | 1 | 1 | 0 | 7.3 |
| Provision for policy reserves and other: | 4 | _ | (4) | (100.0) |
| Provision for policy reserves | 4 | _ | (4) | (100.0) |
| Investment expenses: | 0 | 0 | (0) | (61.4) |
| Interest paid | 0 | 0 | (0) | (61.4) |
| Operating, general and administrative expenses | 593 | 544 | (48) | (8.2) |
| Other ordinary expenses | 14 | 14 | (0) | (3.5) |
| Ordinary profit (loss) | 177 | (12) | (189) | (107.0) |
| Extraordinary losses: | 0 | 1,196 | 1,195 | 352,829.8 |
| Losses on disposal of fixed assets | _ | 1,195 | 1,195 | _ |
| Provision for reserves under the special laws: | 0 | 0 | (0) | (14.7) |
| Provision for reserve for price fluctuation | 0 | 0 | (0) | (14.7) |
| Income (loss) before income taxes | 176 | (1,208) | (1,385) | (783.1) |
| Income taxes and deferred income taxes | 0 | 0 | _ | _ |
| Net income (loss) | 175 | (1,209) | (1,385) | (787.3) |

Major Business Results

Total amount of policies in force

(Number in thousands, Yen in hundred millions, %)

| (Name of the street of the str | | | | | | | | | |
|--|----------------------|-------------|-------------|---------------------|------|-------------|-------|-------------|------|
| | As of March 31, 2011 | | | As of June 30, 2011 | | | | | |
| | Number | | Number Amou | | ount | Nui | mber | Am | ount |
| | | % of | | % of | | % of | | % of | |
| | | previous | | previous | | previous | | previous | |
| | | fiscal year | | fiscal year | | fiscal year | | fiscal year | |
| Individual insurance | 46 | 99.0 | 7,841 | 97.5 | 46 | 99.3 | 7,754 | 98.9 | |
| Individual annuities | _ | _ | _ | _ | _ | _ | _ | _ | |
| Group insurance | _ | _ | _ | _ | _ | _ | _ | _ | |
| Group annuities | _ | _ | _ | _ | _ | _ | _ | _ | |

Total amount of new policies

(Number in thousands. Yen in hundred millions. %)

| 2 | | | | | (Numbe | i in thousands, | ren in nunar | eu millions, %) |
|----------------------|----------------------------------|---------------------------|--------|---------------------------|----------------------------------|---------------------------|--------------|---------------------------|
| | Three months ended June 30, 2010 | | | | Three months ended June 30, 2011 | | | |
| | (April 1 to June 30, 2010) | | | | (April 1 to June 30, 2011) | | | |
| | Number Amount | | Number | | Amount | | | |
| | | % of previous fiscal year | | % of previous fiscal year | | % of previous fiscal year | | % of previous fiscal year |
| Individual insurance | 0 | 68.1 | 149 | 65.1 | 0 | 65.6 | 93 | 62.7 |
| Individual annuities | _ | _ | _ | _ | _ | _ | _ | _ |
| Group insurance | _ | _ | _ | _ | _ | _ | _ | _ |
| Group annuities | | _ | _ | _ | _ | _ | _ | _ |

Annualized premiums

Policies in force

(Millions of yen, %)

| (minierio er yeni, r | | | | | | |
|--------------------------|------------|---------------------------|-------|---------------------------|--|--|
| | As of Marc | As of March 31, 2011 | | As of June 30, 2011 | | |
| | | % of previous fiscal year | | % of previous fiscal year | | |
| Individual insurance | 3,707 | 101.6 | 3,708 | 100.0 | | |
| Individual annuities | _ | _ | _ | _ | | |
| Total | 3,707 | 101.6 | 3,708 | 100.0 | | |
| Medical and | 878 | 101.8 | 880 | 100.2 | | |
| survival benefits | 878 | 101.6 | 000 | 100.2 | | |

New policies

(Millions of yen, %)

| | | | | | (Willions of yen, 70) | | |
|----|-------------------------------|------------------|----------------------------|------------------|----------------------------------|--|--|
| | | Three months end | ded June 30, 2010 | Three months end | Three months ended June 30, 2011 | | |
| | | (April 1 to Ju | (April 1 to June 30, 2010) | | ine 30, 2011) | | |
| | | | % of previous fiscal year | | % of previous fiscal year | | |
| In | dividual insurance | 66 | 70.2 | 41 | 62.8 | | |
| In | dividual annuities | _ | _ | _ | _ | | |
| To | otal | 66 | 70.2 | 41 | 62.8 | | |
| | Medical and survival benefits | 19 | 66.9 | 12 | 64.5 | | |

Notes)

- 1. Annualized premiums are calculated by using multipliers for various premium payment terms to the premium per payment. In single premium contracts, the amount is calculated by dividing the premium by the duration of the policy.
- 2. Annualized premiums for medical and survival benefits include (a) premium related to medical benefits such as hospitalization and surgery benefits, (b) premium related to survival benefits such as specific illness and nursing benefits, and (c) premium related to premium waiver benefits, in which disability cause is excluded but causes such as specific illness and nursing care are included.

Solvency Margin Ratio

(Millions of yen)

| | As of March 31, 2011 | As of June 30, 2011 |
|---|----------------------|---------------------|
| (A) Total Solvency Margin | 5,020 | 3,728 |
| Capital, etc. | 4,076 | 2,866 |
| Reserve for price fluctuation | 16 | 17 |
| Contingency reserve | 540 | 535 |
| General allowance for possible loan losses | _ | _ |
| Unrealized gains on securities (90% of gain or 100% of loss) | 385 | 308 |
| Net unrealized gains and losses on real estate (85% of gain or 100% of loss) | - | - |
| Excess of continued Zillmerized reserve | - | _ |
| Brought in capital, etc. | _ | _ |
| Subordinated debt, etc. | _ | _ |
| Deductions | _ | _ |
| Others | _ | _ |
| (B) Total Risks $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$ | 567 | 559 |
| Underwriting risk (R_1) | 443 | 438 |
| Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_8) | 95 | 94 |
| Guaranteed interest rate risk (R_2) | 0 | 0 |
| Investment risk (R_3) | 102 | 90 |
| Business management risk (R_4) | 19 | 18 |
| Guaranteed minimum benefit risk (R_7) | - | _ |
| (C) Solvency Margin Ratio $\frac{(A)}{(1/2)\times(B)}\times 100$ | 1,768.9 % | 1,332.1 % |

Notes) The above figures are calculated based on Articles 86, 87, 161, 162 and 190 of the Ordinance for Enforcement of the Insurance Business Law and the provisions of Notification No. 50 of the Ministry of Finance (1996).

[Reference] The figures based on new standards to be applied from March 31, 2012

(Millions of yen)

| | As of March 31, 2011 | As of June 30, 2011 |
|---|----------------------|---------------------|
| (A) Total Solvency Margin | 5,020 | 3,728 |
| Capital, etc. | 4,076 | 2,866 |
| Reserve for price fluctuation | 16 | 17 |
| Contingency reserve | 540 | 535 |
| General allowance for possible loan losses | - | _ |
| Unrealized gains on securities (90% of gain or 100% of loss) | 385 | 308 |
| Net unrealized gains and losses on real estate (85% of gain or 100% of loss) | - | _ |
| Excess of continued Zillmerized reserve | - | _ |
| Subordinated debt, etc. | - | _ |
| Excess of continued Zillmerized reserve and subordinated debt, etc. which are excluded from total solvency margin | - | _ |
| Brought in capital, etc. | - | _ |
| Deductions | - | _ |
| Others | _ | _ |
| (B) Total Risks $\sqrt{\left(R_1 + R_8\right)^2 + \left(R_2 + R_3 + R_7\right)^2} + R_4$ | 593 | 581 |
| Underwriting risk (R_1) | 443 | 438 |
| Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_8) | 95 | 94 |
| Guaranteed interest rate risk (R_2) | 0 | 0 |
| Investment risk (R_3) | 191 | 169 |
| Business management risk (R_4) | 21 | 21 |
| Guaranteed minimum benefit risk (R ₇) | - | _ |
| (C) Solvency Margin Ratio $\frac{(A)}{(1/2)\times(B)}\times 100$ | 1,690.3 % | 1,283.0 % |

Notes) Under Cabinet Office Ordinance No.23 (2010) and the provisions of Notification No. 48 of the Financial Services Agency (2010), the standards for the calculation of solvency margin ratio are revised to tighten and refine calculation of total solvency margin and estimation of total risk and others. The revised standards will be applied from March 31, 2012. The above figures are calculated by using the revised standards to the financial results as of March 31, 2011 and June 30, 2011.

Supplementary Explanation

<Calculation of ratios, etc.>

Underwriting profit = Underwriting income - Underwriting expenses - Operating, general and administrative expenses related to underwriting + Other income and expenses*

*Other income and expenses include, but not limited to, income tax expenses for compulsory automobile liability insurance.

Net loss ratio = (Net claims paid + Loss adjustment expenses) / Net premiums written x 100

Net expense ratio = (Net commissions and brokerage fees + Operating, general and administrative expenses related to underwriting) / Net premiums written x 100

Underwriting result ratio = (Net premiums written - Net claims paid - Loss adjustment expenses - Operating expenses) / Net premiums written × 100

< Solvency margin ratio >

- In addition to reserves to cover payments for claims, benefits and maturity refunds, etc., it is necessary for insurance companies to maintain sufficient solvency in order to cover against risks which may exceed their normal estimates, i.e. the occurrence of major catastrophes, the fluctuation in mortality rate due to significant changes in key environmental factors and a big decline in value of assets held by insurance companies, etc.
- Solvency margin ratio: (C), which is calculated in accordance with the Insurance Business Law, is the ratio of "solvency margin of insurance companies by means of their capital, reserves, etc." (total solvency margin: (A)) to "risks which will exceed their normal estimates" (total risks: (B)).
- "Risks which will exceed their normal estimates" are composed of risks described below.
- <1> Underwriting risk, underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance:

Risks of occurrence of insurance claims in excess of normal estimates (excluding risks relating to major catastrophes)

<2> Guaranteed interest rate risk:

Risks of invested assets failing to yield assumed interest rates due to the aggravation of investment conditions than expected

<3> Investment risk:

Risks of retained securities and other assets fluctuating in prices in excess of normal estimates

<4> Business management risk:

Risks beyond normal estimates arising from business management (That does not fall under other categories.)

<5> Major catastrophe risk:

Risks of the occurrence of major catastrophic losses in excess of normal estimates (risks such as the Great Kanto Earthquake or Isewan Typhoon)

<6> Guaranteed minimum benefit risk:

Risks of special account assets fluctuating in prices in excess of normal estimates

- "Solvency margin of insurance companies by means of their capital, reserves, etc." (total solvency margin) is the sum of total net assets (excluding planned outflows), certain reserves (reserve for price fluctuation, contingency reserve and catastrophic loss reserve, etc.) and parts of net unrealized gains and losses on real estate, etc.
- Solvency margin ratio is one of the indicators for the regulatory authorities to monitor financial soundness of insurance companies. Solvency margin ratio exceeding 200% would indicate adequate capability to meet payments of possible insurance claims.

- < Revision of the standards for the calculation of solvency margin ratio >
 - For the purpose of improving credibility of solvency margin ratio, regulations on solvency margin ratio are revised, which will be officially applied at the end of the fiscal year ending March 31, 2012. Until the date of application, solvency margin ratio calculated under the revised standards is disclosed as a reference, in addition to the solvency margin ratio calculated under the current standards.
 - Under the new standards, solvency margin ratio may decline compared to that of under the current standards because of stricter standards of estimating total risk and others. However, as is the case under the current standards, solvency margin ratio under the new standards exceeding 200% would indicate adequate capability to meet payments of possible insurance claims.