

June 9, 2023

Sompo Holdings, Inc.

Sompo Care Inc.

Notice of Strategic Comprehensive Alliance with KB Financial Group of South Korea Regarding Collaboration in the Nursing Care Business in South Korea

—Contributing to the Solution of Nursing Care-Related Social Issues Outside Japan—

Sompo Holdings, Inc. (Group CEO, Director, Chairman, and Representative Executive Officer: Kengo Sakurada, hereinafter “Sompo Holdings”) and Sompo Care Inc. (Director, Chairman and Representative CEO: Ken Endo, hereinafter “Sompo Care”) agreed with KB Financial Group Inc. (Chairman & CEO: Yoon Jong Kyoo hereinafter “KBFG”), South Korea’s leading financial services group, and its group company KB Golden Life Care Co., Ltd. (President & CEO: Jeon Young San hereinafter “KB Care”) to form a strategic comprehensive alliance regarding collaboration in the nursing care business in South Korea.

1. Background and Purpose

South Korea has been undergoing population aging*, as in Japan, so there has been growing demand in society for high-quality nursing care services. Meanwhile, South Korea, like Japan, has been facing difficulties in securing nursing care workers. It has become imperative to improve work productivity and nursing care staff engagement, while preserving nursing care service quality. These challenges have emerged as crucial social issues.

The SOMPO Group aims to contribute to the solution of global social issues by leveraging its knowledge and experience gained in Japan, which has been at world’s forefront in confronting issues related to aging and nursing care, while KBFG and KB Care aim to solve social issues in South Korea. The aims of the Sompo Holdings Group, KBFG and KB Care were thus aligned in the same direction, leading to this agreement.

Note: South Korea’s population aging ratio (the number of people aged 65 and older as a percentage of the total population) increased from 7% in 2000 to 17% in 2021. In 2050, this population aging ratio is projected to reach 40%, the highest of any OECD member country.

2. Overview of Collaboration

Sompo Care will support KB Care in expanding its business in the South Korean nursing care market by providing education and training to nursing care workers and by offering a variety of advice regarding nursing care business management based on its knowledge and operations in Japan. Likewise, KB Care will support Sompo Care's aim of entering egaku business and solution businesses' initiatives in South Korea. In the future, both companies envision that they will jointly expand the egaku business and solution businesses in South Korea and that they will offer their newly developed services to South Korean nursing-care businesses.

3. Going Forward

Sompo Holdings and Sompo Care will contribute to the solution of nursing care-related social issues not only in Japan, but also outside Japan, by leveraging their knowledge and operations in Japan, a country that has been at the forefront of nursing-care related issues. In doing so, the two companies will strive to achieve "security, health and wellbeing" both inside and outside of Japan.

■ About Sompo Holdings

Sompo Holdings is creating social value for security, health and wellbeing of customers, operating domestic (Japanese) P&C insurance business, outside japan (re)insurance business, domestic life insurance business, nursing care & seniors business, and digital business with about 73,000 employees in 28 countries. Since its foundation as Japan's first fire insurance company for more than 130 years, we have been providing solutions to various challenges in society.

Listed on the Tokyo Stock Exchange (Prime Market), SOMPO's consolidated ordinary income totaled over JPY 4,600 billion (USD 34.5 billion*) in the fiscal year ended March 31, 2023. We have been achieving steady growth based on each business while accelerating new investments in growth areas. For more information, visit <https://www.sompo-hd.com/en/>.

*Conversion rate: USD/JPY 133.53 as of March 31, 2023

■ About KB Financial Group Inc.

In 2008, KB Financial Group Inc. (KBFG) was founded as a financial holding company following the reorganization of Kookmin Bank. As one of South Korea's largest integrated financial services groups, KBFG has group companies such as KB Kookmin Bank, KB Kookmin Card, KB Securities, KB Insurance, and KB Life Insurance. In recent years, KBFG has actively entered new business

fields such as digital business, as well as nursing care and healthcare businesses.

■ About KB Golden Life Care Co., Ltd.

KB Golden Life Care Co., Ltd. (KB Care) was founded in 2016 as a subsidiary of KB Insurance. Currently, KB Care operates 2 care homes and 2 senior day care center in the Seoul area, and plans to expand to 34 nationwide, including senior housing, by 2028. Guided by its corporate philosophy of “Security, Trust, and Hope,” KB Care provides high-quality nursing care services, with a view to solving social issues related to population aging in South Korea.

■ About “egaku”

“egaku” is the service name for the nursing care Real Data Platform (RDP) being developed by Sompo Holdings and Sompo Care. Nursing care RDP will realize an environment in which people can focus on improving nursing care quality and performing tasks that only people can do by utilizing software developed via the integration and analysis of a wide range of data spread across the nursing care frontlines. By establishing nursing care RDP, Sompo Holdings and Sompo Care aim to create the future of nursing care and solve a variety of social issues in Japan.



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