

September 28, 2018
Sompo Holdings, Inc.

Establishment of a Specialist Healthcare Company

Sompo Holdings, Inc. (Group CEO & President: Kengo Sakurada) established Sompo Health Support, Inc. (Representative Director and President: Hidehiro Sumi (planned); Headquarters: Kanda Awaji-cho, Chiyoda-ku, Tokyo), as a new specialist healthcare company to realize a “theme park for the security, health, and wellbeing of customers.” The new company will enable the Sompo Group to support the health of even more members of the public, corporations, and others in Japan.

The new company will be established on October 1 as a wholly owned subsidiary of Sompo Holdings through an incorporation-type company split of another Sompo Holdings wholly owned subsidiary, Sompo Risk Management & Health Care Inc.

1. Background and objective of establishing the new company

Japan is rapidly becoming a super-aged society. The baby-boomer generation will surpass 75 years of age in 2025, when approximately 30% of Japan’s population are projected to be aged 65 or older, and 18% aged 75 or older. In a future where human life spans are set to exceed 100 years, it is important to have a fulfilling life with good mental and physical health for a longer time, and extending healthy life expectancy has become an urgent issue that should be addressed. At the same time, among companies there is increasing demand for investment in health with a view to obtaining “Health & Productivity Stock” and “Health and Productivity Management Organization (White 500)” and other designations, increasing labor productivity, and securing an adequate workforce.

Against this backdrop, the Japanese government, local governments, corporations, health insurance associations, and others have been promoting health-related initiatives, and are expected to increase joint public-private initiatives in the future.

The Sompo Holdings Group has been promoting the healthcare business, which contributes to mental and physical health, for many years. Recently, the Group has been bolstering its initiatives to make use of the latest knowledge and digital technologies to provide the best and most suitable products and services.

The Group has decided to combine its long performance record in the healthcare business with the latest knowledge and digital technologies and establish a specialist healthcare company to provide products and services for contributing even more effectively to the health of even more customers.

2. Vision for the new company

The new company will build on the human resources and expertise that the Group has accumulated through the healthcare business that contributes to mental and physical health. It will aim to provide higher-value-added products and services by working to realize the following:

(1) Personalization of prevention services for lifestyle diseases

The Group will collaborate with companies and other organizations that have advanced knowledge and technologies to analyze customers' physical dispositions, characteristics, personal traits, and so forth. The data obtained will be used to personalize health support services for preventing the onset or progression of lifestyle diseases in an effort to increase prevention effectiveness.

(2) Lifestyle improvement support through use of digital technology

The Group aims to support improved lifestyles for customers by cooperating with companies that have digital technologies and experts in every field to provide health status recording and health information services and so forth via smartphone apps and other means.

(3) Provision of lifestyle disease prevention services to the individual market

The Group will directly provide individual customers with the same lifestyle disease prevention services that it has been providing insured company employees or those within health insurance associations for preventing the onset and progression of lifestyle diseases. In doing so, the Group will support customers who want to live longer and healthier by changing their lifestyles.

(4) Provision of information about health-related products to suit customers constitutions and characteristics

The Group will build a platform for connecting companies that provide health-related products and customers, then use the platform to provide products and information tailored to customers' needs.

(5) Provision of new services utilizing health-related information

The Group will develop helpful new services for customers through the collection and analysis of healthcare-related data and the dissemination of information.

3. Overview of the company at the time of the corporate split

The establishment of the new company will be conducted by way of an incorporation-type company split, with Sompo Risk Management & Health Care Inc. as the splitting company and Sompo Health Support, Inc. as the succeeding company. An overview of the company at the time of the split is as follows

	Splitting company	Newly established Company
Company name	Sompo Risk Management Inc.*	<u>Sompo Health Support, Inc.</u>
Head office	Nishishinjuku, Shinjuku-ku, Tokyo	Kanda Awaji-cho, Chiyoda-ku, Tokyo
Representative	Yasushi Fuse, President and Chief Executive Officer	Hidehiro Sumi, President (planned)
Main business lines	<ul style="list-style-type: none"> • Risk consulting business • Cybersecurity business 	<ul style="list-style-type: none"> • Lifestyle disease prevention business (Specific health guidance business/progression prevention business, etc.) • Mental health business • Health and productivity management consulting business
Capital	¥30 million	¥10 million
Date of establishment	November 19, 1997	October 1, 2018
Major shareholder and shareholding ratio	Sompo Holdings, Inc. 100%	Sompo Holdings, Inc. 100%

*The name of the splitting company, Sompo Risk Management & Health Care Inc., will be changed to Sompo Risk Management Inc. in conjunction with the establishment of the new company