

Sompo Japan Nipponkoa Insurance Monthly Sales Report

【Monthly sales premiums in FY2019】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Result>		August <Result>		September <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	121,253	3.6	78,525	1.5	88,350	1.8	90,066	1.6	78,567	1.1	87,001	2.4
CALI	22,137	9.9	24,373	4.4	24,125	(2.4)	26,296	6.0	21,715	(1.7)	27,327	9.4
Personal accident	22,098	0.2	14,390	(2.8)	16,107	(0.7)	15,313	(1.4)	12,255	(0.6)	10,569	1.1
Others	46,525	3.8	32,139	0.6	26,379	2.9	36,895	4.8	23,647	3.0	32,954	0.4
Fire	40,368	10.9	24,828	11.2	32,383	14.1	32,367	8.8	28,076	7.3	53,029	18.5
Marine	9,438	9.5	5,542	(5.8)	4,552	0.7	5,405	(4.4)	5,408	2.2	6,587	(1.6)
Total	261,820	5.1	179,798	2.3	191,896	3.0	206,342	3.4	169,668	1.9	217,469	6.3

Lines	October <Result>		November <Result>		December <Result>		January <Result>		February <Result>		March <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	91,698	1.2	80,079	(0.1)	95,548	1.5	65,657	(0.3)	81,253	0.6	135,923	(0.0)
CALI	21,378	(15.3)	22,006	(9.3)	21,613	(4.1)	21,582	(7.0)	24,898	(10.8)	29,175	(18.4)
Personal accident	13,681	(0.7)	11,498	0.7	12,883	2.9	17,778	1.5	7,389	0.6	11,989	(2.2)
Others	29,514	10.6	23,710	(1.8)	27,452	1.3	36,365	5.2	22,542	5.1	36,230	(15.5)
Fire	33,438	8.5	34,226	2.8	44,989	(4.6)	24,731	11.7	26,585	7.5	53,001	5.5
Marine	5,835	10.1	5,265	1.6	5,848	4.6	4,290	(1.3)	5,736	14.8	6,861	(8.0)
Total	195,545	1.6	176,783	(0.9)	208,334	(0.4)	170,403	1.7	168,403	0.7	273,179	(4.0)

(Note) "Personal accident" and "Total" include sales premiums of third sector products.

【Cumulative total in FY2019】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Result>		August <Result>		September <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	121,253	3.6	199,778	2.8	288,128	2.5	378,194	2.3	456,761	2.1	543,762	2.1
CALI	22,137	9.9	46,510	6.9	70,636	3.6	96,931	4.2	118,647	3.1	145,974	4.2
Personal accident	22,098	0.2	36,489	(1.0)	52,596	(0.9)	67,908	(1.0)	80,164	(0.9)	90,733	(0.7)
Others	46,525	3.8	78,664	2.5	105,043	2.6	141,938	3.1	165,585	3.1	198,539	2.7
Fire	40,368	10.9	65,196	11.0	97,579	12.0	129,947	11.2	158,023	10.5	211,052	12.4
Marine	9,438	9.5	14,981	3.3	19,532	2.7	24,938	1.1	30,346	1.3	36,933	0.8
Total	261,820	5.1	441,618	4.0	633,514	3.7	839,856	3.6	1,009,524	3.3	1,226,993	3.8

Lines	October <Result>		November <Result>		December <Result>		January <Result>		February <Result>		March <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	635,461	2.0	715,540	1.8	811,088	1.7	876,746	1.6	957,998	1.5	1,093,922	1.3
CALI	167,352	1.2	189,358	(0.1)	210,971	(0.5)	232,553	(1.2)	257,451	(2.2)	286,626	(4.1)
Personal accident	104,414	(0.7)	115,912	(0.6)	128,795	(0.2)	146,573	(0.0)	153,962	0.0	165,951	(0.2)
Others	228,052	3.6	251,763	3.1	279,215	2.9	315,580	3.2	338,121	3.3	374,351	1.1
Fire	244,490	11.9	278,716	10.7	323,705	8.3	348,436	8.5	375,021	8.4	428,022	8.1
Marine	42,768	1.9	48,033	1.9	53,881	2.2	58,171	1.9	63,907	3.0	70,768	1.8
Total	1,422,537	3.5	1,599,321	3.0	1,807,655	2.6	1,978,057	2.5	2,146,460	2.4	2,419,639	1.6

(Note) "Personal accident" and "Total" include sales premiums of third sector products.