

Sompo Japan Nipponkoa Insurance Monthly Sales Report

【Monthly sales premiums in FY2018】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Result>		August <Result>		September <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	116,984	(1.2)	77,380	(0.9)	86,825	(0.9)	88,699	(1.2)	77,712	(1.2)	84,916	(0.8)
CALI	20,146	(7.0)	23,347	(2.8)	24,718	(8.0)	24,805	(1.9)	22,085	(0.8)	24,985	(3.5)
Personal accident	22,036	(3.3)	14,810	(4.7)	16,240	(5.5)	15,531	(6.1)	12,304	(8.3)	10,457	(8.9)
Others	44,819	8.9	31,872	4.9	25,634	8.7	35,291	9.7	22,958	9.0	32,843	(3.7)
Fire	36,018	1.3	22,938	8.3	28,259	(0.9)	29,665	4.1	26,000	9.1	44,379	8.8
Marine	8,617	3.6	5,884	11.2	4,521	(9.7)	5,654	(1.0)	5,288	(8.0)	6,692	6.3
Total	248,620	0.3	176,232	1.0	186,198	(1.4)	199,645	0.8	166,346	0.8	204,273	0.1

Lines	October <Result>		November <Result>		December <Result>		January <Result>		February <Result>		March <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	90,535	(0.3)	80,140	(0.6)	94,176	(1.7)	65,860	2.9	80,778	1.8	135,965	1.4
CALI	25,242	10.3	24,261	8.0	22,536	1.6	23,201	7.3	27,927	5.6	35,774	3.0
Personal accident	13,760	0.1	11,426	(0.1)	12,526	0.1	17,504	0.6	7,349	(1.4)	12,261	0.1
Others	26,687	1.0	24,146	1.6	27,467	5.2	34,288	1.5	21,409	3.6	42,838	26.6
Fire	30,679	12.6	33,556	9.0	47,029	20.7	22,189	9.3	24,770	10.2	49,971	10.7
Marine	5,302	4.9	5,180	0.7	5,593	(2.9)	4,347	(5.9)	4,997	(4.1)	7,457	0.5
Total	192,204	3.2	178,709	2.6	209,327	4.0	167,390	3.5	167,229	3.5	284,266	6.3

(Note) "Personal accident" and "Total" include sales premiums of third sector products.

【Cumulative total in FY2018】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Result>		August <Result>		September <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	116,984	(1.2)	194,364	(1.1)	281,189	(1.0)	369,888	(1.1)	447,600	(1.1)	532,517	(1.1)
CALI	20,146	(7.0)	43,493	(4.8)	68,212	(6.0)	93,017	(4.9)	115,101	(4.2)	140,087	(4.0)
Personal accident	22,036	(3.3)	36,846	(3.8)	53,086	(4.4)	68,617	(4.8)	80,921	(5.3)	91,378	(5.7)
Others	44,819	8.9	76,691	7.2	102,326	7.5	137,617	8.1	160,574	8.2	193,417	6.0
Fire	36,018	1.3	58,956	3.9	87,215	2.3	116,881	2.8	142,880	3.9	187,259	5.0
Marine	8,617	3.6	14,501	6.5	19,022	2.2	24,676	1.4	29,964	(0.4)	36,656	0.8
Total	248,620	0.3	424,852	0.6	611,050	(0.0)	810,695	0.2	977,041	0.3	1,181,314	0.3

Lines	October <Result>		November <Result>		December <Result>		January <Result>		February <Result>		March <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	623,052	(0.9)	703,193	(0.9)	797,368	(1.0)	863,228	(0.7)	944,006	(0.5)	1,079,971	(0.3)
CALI	165,328	(2.1)	189,589	(0.9)	212,126	(0.7)	235,327	0.1	263,254	0.6	299,028	0.9
Personal accident	105,139	(5.0)	116,564	(4.6)	129,090	(4.1)	146,594	(3.6)	153,942	(3.5)	166,204	(3.2)
Others	220,104	5.4	244,249	5.0	271,717	5.0	306,005	4.6	327,414	4.5	370,252	6.7
Fire	217,938	6.0	251,494	6.4	298,523	8.4	320,712	8.5	345,482	8.6	395,453	8.9
Marine	41,957	1.3	47,137	1.2	52,730	0.7	57,077	0.2	62,074	(0.2)	69,531	(0.1)
Total	1,373,518	0.7	1,552,227	0.9	1,761,553	1.2	1,928,944	1.4	2,096,173	1.6	2,380,439	2.1

(Note) "Personal accident" and "Total" include sales premiums of third sector products.