

Sompo Japan Nipponkoa Insurance Monthly Sales Report

【Monthly sales premiums in FY2015】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Result>		August <Result>		September <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	115,564	4.5	77,323	4.2	85,813	4.4	88,868	1.7	77,822	1.3	84,492	1.2
CALI	23,618	12.4	24,170	(0.8)	28,853	6.6	28,582	1.9	22,772	2.0	27,668	(6.2)
Personal accident	22,870	4.5	14,741	(1.5)	17,495	7.5	16,916	(3.6)	13,236	(2.3)	11,940	1.5
Others	36,635	(4.9)	28,063	(1.1)	21,887	2.3	28,624	5.2	19,276	2.3	31,111	6.9
Fire	34,019	(0.9)	22,695	4.7	27,459	(2.4)	29,370	9.0	24,120	6.3	60,131	106.0
Marine	8,539	5.6	5,429	(8.9)	5,999	9.0	5,779	(4.3)	6,508	5.1	6,059	(8.0)
Total	241,245	2.9	172,421	1.7	187,506	3.9	198,139	2.6	163,734	2.1	221,403	16.7

Lines	October <Result>		November <Result>		December <Result>		January <Result>		February <Result>		March <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	92,196	1.6	81,157	0.7	98,711	0.7	62,593	2.1	79,212	2.1	133,539	1.5
CALI	25,103	(6.5)	23,687	0.3	23,670	(8.1)	21,948	(9.3)	29,659	(0.6)	36,951	(9.5)
Personal accident	14,940	(1.9)	12,100	(1.9)	13,485	(0.7)	17,368	2.4	8,260	1.0	13,036	1.3
Others	22,404	3.6	19,885	3.6	25,087	14.0	30,706	0.9	17,610	8.1	31,685	13.7
Fire	30,659	11.7	29,313	(2.8)	36,253	(11.4)	18,441	(9.9)	19,887	(10.3)	39,193	(8.9)
Marine	5,712	4.4	5,740	4.7	5,577	7.0	5,062	0.3	5,634	(6.1)	7,027	(6.0)
Total	191,014	1.9	171,883	0.3	202,783	(1.3)	156,119	(1.5)	160,262	0.2	261,431	(0.8)

(Note) "Personal accident" and "Total" include sales premiums of third sector products.

【Cumulative total in FY2015】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Result>		August <Result>		September <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	115,564	4.5	192,887	4.4	278,700	4.4	367,568	3.7	445,391	3.3	529,883	3.0
CALI	23,618	12.4	47,788	5.3	76,641	5.8	105,223	4.7	127,995	4.2	155,663	2.2
Personal accident	22,870	4.5	37,611	2.1	55,106	3.7	72,021	1.9	85,257	1.2	97,198	1.3
Others	36,635	(4.9)	64,698	(3.3)	86,586	(1.9)	115,210	(0.2)	134,486	0.1	165,597	1.3
Fire	34,019	(0.9)	56,714	1.3	84,173	0.1	113,543	2.2	137,663	2.9	197,794	21.4
Marine	8,539	5.6	13,968	(0.6)	19,967	2.1	25,746	0.6	32,254	1.5	38,313	(0.2)
Total	241,245	2.9	413,667	2.4	601,172	2.9	799,311	2.8	963,046	2.7	1,184,449	5.0

Lines	October <Result>		November <Result>		December <Result>		January <Result>		February <Result>		March <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	622,079	2.8	703,236	2.5	801,947	2.3	864,541	2.3	943,753	2.3	1,077,291	2.2
CALI	180,766	0.9	204,453	0.8	228,123	(0.2)	250,071	(1.0)	279,730	(1.0)	316,680	(2.1)
Personal accident	112,137	0.8	124,237	0.6	137,723	0.4	155,091	0.7	163,352	0.7	176,477	0.7
Others	188,002	1.6	207,887	1.8	232,974	3.0	263,680	2.7	281,289	3.0	312,974	4.0
Fire	228,454	20.0	257,767	16.9	294,020	12.4	312,461	10.8	332,348	9.3	371,541	7.0
Marine	44,025	0.4	49,765	0.9	55,343	1.5	60,405	1.4	66,039	0.7	73,067	0.0
Total	1,375,463	4.6	1,547,346	4.1	1,750,129	3.4	1,906,248	3.0	2,066,511	2.8	2,328,031	2.4

(Note) "Personal accident" and "Total" include sales premiums of third sector products.