

Sompo Japan Nipponkoa Insurance Monthly Sales Report

【Monthly sales premiums in FY2014】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Result>		August <Result>		September <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	110,616	1.0	74,099	0.2	82,189	0.7	87,388	0.8	76,811	2.9	83,513	1.9
CALI	21,005	(14.6)	24,357	(8.5)	27,075	0.6	28,036	(6.6)	22,333	(6.7)	29,495	0.9
Personal accident	21,972	(2.3)	15,037	6.2	16,390	1.9	17,722	4.2	13,082	(0.3)	11,784	3.3
Others	38,531	6.5	28,364	2.1	21,346	8.4	27,224	2.9	18,864	5.3	29,088	15.1
Fire	34,226	11.8	21,752	5.9	28,126	20.4	26,933	2.7	22,711	10.9	29,202	(0.8)
Marine	8,093	(1.1)	5,991	(0.9)	5,517	(3.5)	6,054	(4.6)	6,134	10.3	6,587	5.5
Total	234,443	1.2	169,600	0.3	180,644	4.2	193,357	0.3	159,936	2.8	189,669	3.3

Lines	October <Result>		November <Result>		December <Result>		January <Result>		February <Result>		March <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	90,741	4.7	80,564	4.2	98,091	4.1	61,280	6.0	77,566	4.0	131,587	4.3
CALI	26,841	0.8	23,606	(7.5)	25,753	3.0	24,177	(1.8)	29,855	0.6	40,838	(1.0)
Personal accident	15,277	2.1	12,268	(3.4)	13,629	1.5	16,926	3.2	8,174	0.1	12,851	6.2
Others	21,596	0.4	19,198	1.2	22,065	1.4	30,427	15.4	16,290	3.0	27,858	(0.6)
Fire	27,441	0.9	30,145	0.5	40,929	8.6	20,497	6.1	22,159	4.2	43,016	(0.7)
Marine	5,468	(4.4)	5,485	3.7	5,223	1.9	5,050	(3.8)	6,000	5.7	7,475	8.0
Total	187,364	2.6	171,265	0.9	205,690	4.3	158,357	5.7	160,043	3.1	263,625	2.2

(Note) "Personal accident" and "Total" include sales premiums of third sector products.

【Cumulative total in FY2014】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Result>		August <Result>		September <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	110,616	1.0	184,714	0.7	266,903	0.7	354,291	0.7	431,102	1.1	514,614	1.2
CALI	21,005	(14.6)	45,362	(11.4)	72,438	(7.3)	100,474	(7.1)	122,807	(7.0)	152,302	(5.6)
Personal accident	21,972	(2.3)	37,009	1.0	53,400	1.3	71,121	2.0	84,204	1.6	95,988	2.6
Others	38,531	6.5	66,895	4.6	88,241	5.5	115,465	4.8	134,329	4.9	163,417	6.6
Fire	34,226	11.8	55,979	9.4	84,105	12.8	111,038	10.2	133,750	10.3	162,951	8.2
Marine	8,093	(1.1)	14,083	(1.0)	19,600	(1.7)	25,654	(2.4)	31,788	(0.2)	38,376	1.0
Total	234,443	1.2	404,042	0.8	584,686	1.8	778,043	1.5	937,980	1.7	1,127,648	2.0

Lines	October <Result>		November <Result>		December <Result>		January <Result>		February <Result>		March <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	605,355	1.7	685,919	2.0	784,010	2.3	845,290	2.5	922,856	2.7	1,054,443	2.9
CALI	179,143	(4.7)	202,749	(5.0)	228,502	(4.2)	252,679	(3.9)	282,534	(3.5)	323,371	(3.2)
Personal accident	111,265	2.5	123,533	1.9	137,162	1.8	154,088	2.0	162,262	1.9	175,113	2.2
Others	185,013	5.8	204,211	5.4	226,276	5.0	256,703	6.1	272,992	5.9	300,851	5.3
Fire	190,393	7.1	220,538	6.1	261,467	6.5	281,964	6.4	304,124	6.3	347,140	5.4
Marine	43,843	0.3	49,328	0.7	54,551	0.8	59,601	0.4	65,600	0.8	73,075	1.5
Total	1,315,012	2.1	1,486,277	2.0	1,691,967	2.2	1,850,324	2.5	2,010,367	2.6	2,273,993	2.5

(Note) "Personal accident" and "Total" include sales premiums of third sector products.