#### **UNOFFICIAL TRANSLATION**

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February 12, 2016

# Sompo Japan Nipponkoa Holdings, Inc.

# Summary of Consolidated Financial Results for the nine months ended December 31, 2015 [Under Japanese GAAP]

| Company Name:   | Sompo Japan Nipponkoa Holdings, Ir  | nc.  |
|---|-------------------------------------|------|
| Listed on:  | Tokyo Stock Exchange                |      |
| Securities Code:  | 8630                                |      |
| URL:  | http://www.sompo-hd.com/            |      |
| Representative:   | Kengo Sakurada, President & CEO     |      |
| Scheduled date to file Quarterly Securities Report: February 12 |                                     |      |
| Scheduled date to start pay                                     | ment of dividends:                  |      |
| Supplementary information                                       | for quarterly financial statements: | Yes  |
| Schedule for quarterly invest                                   | stor meeting:                       | None |
|   |                                     |      |

Note) Amounts less than one million yen are rounded down.

#### 1. Consolidated Financial Results for the nine months ended December 31, 2015 (April 1 to December 31, 2015)

(1) Consolidated Results of Operations (accumulated) Note) Percentages are changes from corresponding period of previous fiscal year.

|  | Ordinary inco    | me            | Ordinary pro     | fit         | Net income attrib<br>shareholders of t |       |
|--|------------------|---------------|------------------|-------------|--|-------|
|  | millions of yen  | %             | millions of yen  | %           | millions of yen                        | %     |
| Nine months ended<br>December 31, 2015 | 2,442,589        | 0.9           | 121,599          | (23.3)      | 88,349                                 | 103.9 |
| Nine months ended<br>December 31, 2014 | 2,421,772        | 9.4           | 158,510          | 62.3        | 43,327                                 | (8.5) |
| Note) Comprehensive income:            | Nine months ende | ed December 3 | 31, 2015 (417)   | million yen | - %                                    |       |
|  | Nine months ende | ed December 3 | 31, 2014 366,285 | million yen | 52.6 %                                 |       |

|  | Net income per share | Diluted net income<br>per share |
|--|----------------------|---------------------------------|
|  | yen                  | yen                             |
| Nine months ended<br>December 31, 2015 | 218.13               | 217.83                          |
| Nine months ended<br>December 31, 2014 | 106.00               | 105.82                          |

## (2) Consolidated Financial Conditions

| Total assets    | Net assets                 | Equity ratio   |
|-----------------|----------------------------|--|
| millions of yen | millions of yen            | %  |
| 10,276,266      | 1,766,700                  | 17.1   |
| 10,253,431      | 1,829,852                  | 17.8   |
|                 | millions of yen 10,276,266 | millions of yen millions of yen 10,276,266 1,766,700 |

Reference) Equity capital: As of December 31, 2015 As of March 31, 2015

1,759,604 million yen 1,821,582 million yen

#### 2. Dividends

|  | Dividends per share |                    |                   |                 |        |
|--|---------------------|--------------------|-------------------|-----------------|--------|
|  | First quarter-end   | Second quarter-end | Third quarter-end | Fiscal year-end | Annual |
|  | yen                 | yen                | yen               | yen             | yen    |
| Fiscal year ended March 31, 2015             | -                   | 30.00              | _                 | 40.00           | 70.00  |
| Fiscal year ending March 31, 2016            | -                   | 40.00              | -                 |                 |        |
| Fiscal year ending March 31, 2016 (Forecast) |                     |                    |                   | 40.00           | 80.00  |

Note) Revisions to the latest announced dividends forecasts: None

#### 3. Forecasts of Consolidated Financial Results for the fiscal year ending March 31, 2016 (April 1, 2015 to March 31, 2016)

|           | Ordinary        | profit | Net income attributable to<br>shareholders of the parent |       | Net income<br>per share |  |
|-----------|-----------------|--------|--|-------|-------------------------|--|
|           | millions of yen | %      | millions of yen  | %     | yen                     |  |
| Full year | 230,000         | 10.4   | 160,000  | 194.8 | 394.62                  |  |

Note) Revisions to the latest announced forecasts of financial results: None

#### (Notes)

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2015 (changes in specified subsidiaries resulting in changes in the scope of consolidation): None
- (2) Application of accounting methods used specifically for the preparation of the quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimations, and retrospective restatements

| ①Changes in accounting policies due to revisions to accounting standards: Ye | es |
|--|----|
|--|----|

| ②Changes in accounting policies due to reasons other than the above: | None |
|--|------|
| ③Changes in accounting estimations:                                  | None |
| ④Retrospective restatements:   | None |

Note) Please refer to "2. Information Concerning Notes in the Summarized Information (2) Changes in Accounting Policies, Changes in Accounting Estimations, and Retrospective Restatements" on page 3 for details.

(4) Number of shares outstanding (Common stock) :

| ①Total shares outstanding including treasury stock: |             |        |
|---|-------------|--------|
| As of December 31, 2015                             | 415,352,294 | shares |
| As of March 31, 2015                                | 415,352,294 | shares |
| ②Treasury stock:                                    |             |        |
| As of December 31, 2015                             | 11,193,573  | shares |
| As of March 31, 2015                                | 7,314,446   | shares |
| ③Average number of shares outstanding:              |             |        |
| For the nine months ended December 31, 2015         | 405,018,107 | shares |
| For the nine months ended December 31, 2014         | 408,723,271 | shares |

#### (Expression of implementation status of quarterly review procedures)

This summary is outside the scope of the quarterly review procedures which are required by the Financial Instruments and Exchange Act, and the review procedures of the quarterly consolidated financial statements have been completed as of the date of the disclosure of this summary.

### (Notes for using forecasts of financial results, etc.)

The forecasts included in this document are based on the currently available information and certain assumptions that we believe reasonable. Accordingly, the actual results, etc. may differ materially from those projected herein depending on various factors.

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# 1. Qualitative Information Related to Consolidated Financial Results for the nine months ended December 31, 2015

(1) Qualitative Information Related to Consolidated Results of Operations

During the nine months ended December 31, 2015, the global economy continued to gradually recover as a whole, primarily in developed countries, despite some signs of weakness in emerging countries in Asia and elsewhere. The Japanese economy remained on a moderate recovery path due mainly to continued improvement in corporate earnings, although with some signs of weakness in certain sectors.

Under these circumstances, the Sompo Japan Nipponkoa Group's consolidated financial results for the nine months ended December 31, 2015 were as follows:

Ordinary income increased by 20.8 billion yen to 2,442.5 billion yen compared to the nine months ended December 31, 2014, the components of which were underwriting income of 2,286.3 billion yen, investment income of 140.3 billion yen and other ordinary income of 15.8 billion yen. Meanwhile, ordinary expenses increased by 57.7 billion yen to 2,320.9 billion yen compared to the nine months ended December 31, 2014, the components of which were underwriting expenses of 1,950.5 billion yen, investment expenses of 20.8 billion yen, operating, general and administrative expenses of 341.3 billion yen and other ordinary expenses of 8.1 billion yen.

As a result of the foregoing, Sompo Japan Nipponkoa Holdings, Inc. (the "Company") reported ordinary profit, calculated as ordinary income minus ordinary expenses, of 121.5 billion yen, a decrease of 36.9 billion yen from the same period last year.

The Company posted net income attributable to shareholders of the parent, after extraordinary items, net of income taxes and deferred income taxes and others, of 88.3 billion yen, an increase of 45.0 billion yen from the same period last year.

# (2) Qualitative Information Related to Consolidated Financial Condition

Total assets as of December 31, 2015 amounted to 10,276.2 billion yen on a consolidated basis, an increase of 22.8 billion yen from March 31, 2015, due mainly to the conversion of Watami no KAIGO Co., Ltd. (renamed Sompo Care Next Inc.) into a consolidated subsidiary from this third quarter.

(3) Qualitative Information Related to the Forecasts of Consolidated Financial Results

For the fiscal year ending March 31, 2016 (full fiscal year), the Company is forecasting consolidated ordinary profit of 230.0 billion yen and net income attributable to shareholders of the parent of 160.0 billion yen. There is no change from the forecasts in the Summary of Consolidated Financial Results disclosed on May 20, 2015.

# 2. Information Concerning Notes in the Summarized Information

(1) Application of Accounting Methods Used Specifically for the Preparation of the Quarterly Consolidated Financial Statements

Income tax expenses are calculated by multiplying net income before income taxes by an estimated effective tax rate, which is a reasonable estimate of the effective tax rate after applying tax effect accounting to net income before income taxes for the fiscal year that includes this third quarter. However, if the use of this estimated effective tax rate produces significantly unreasonable results, income tax expenses are calculated by using the statutory effective tax rate.

(2) Changes in Accounting Policies, Changes in Accounting Estimations, and Retrospective Restatements (Changes in accounting policies)

Sompo Japan Nipponkoa Holdings, Inc. (the "Company") applied the "Accounting Standard for Business Combinations" (Accounting Standards Board of Japan Statement No. 21, September 13, 2013, the "Business Combinations Accounting Standard"), the "Accounting Standard for Consolidated Financial Statements" (Accounting Standards Board of Japan Statement No. 22, September 13, 2013, the "Consolidation Accounting Standard") and the "Accounting Standard for Business Divestitures" (Accounting Standards Board of Japan Statement No. 7, September 13, 2013, the "Business Divestitures Accounting Standard") effective from the three months ended June 30, 2015. Under these accounting standards, the Company has implemented new accounting methods where differences due to changes in the Company's ownership interests in subsidiaries continuously under control are accounted for as capital surplus and where acquisition-related costs are accounted for as expenses for the fiscal year when the costs incurred. Regarding business combinations occurring at or after the beginning of the three months ended June 30, 2015, the Company has also implemented a new accounting method where the reviewed allocation of acquisition costs due to the finalization of the provisional accounting treatment are reflected in the quarterly consolidated financial statements for the accounting period in which business combination occurs. In addition, the Company changed the presentation of net income and other related items, and minority interests are now presented as non-controlling interests. The consolidated financial statements for the nine months ended December 31, 2014 and for the previous fiscal year have been reclassified in order to reflect these changes in the presentation.

In accordance with the transitional accounting treatments prescribed in paragraph 58-2 (3) of the "Business Combinations Accounting Standard," paragraph 44-5 (3) of the "Consolidation Accounting Standard" and paragraph 57-4 (3) of the "Business Divestitures Accounting Standard," the cumulative effect up to the beginning of the three months ended June 30, 2015 by applying retroactively those new accounting standards to all the past years was added, or subtracted from, capital surplus and retained earnings.

The effects of those accounting standards on the beginning of the three months ended June 30, 2015 were a decreased in goodwill of 12,160 million yen and capital surplus of 27,041 million yen and an increased in retained earnings of 15,624 million yen. As a result, ordinary profit and net income before income taxes for the nine months ended December 31, 2015 increased by 824 million yen each.

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# 3. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheet

|  | As of March 31, 2015 | As of December 31, 2015 |
|--|----------------------|-------------------------|
| Assets:  |                      |                         |
| Cash and deposits  | 523,465              | 383,899                 |
| Call loans   | _                    | 53,300                  |
| Receivables under resale agreements                          | 71,985               | 99,983                  |
| Monetary receivables bought                                  | 14,234               | 11,732                  |
| Money trusts   | 111,293              | 111,531                 |
| Securities   | 7,682,930            | 7,687,964               |
| Loans  | 604,058              | 611,952                 |
| Tangible fixed assets  | 343,322              | 393,045                 |
| Intangible fixed assets                                      | 100,230              | 107,273                 |
| Other assets   | 795,963              | 809,369                 |
| Net defined benefit asset                                    | 315                  | 233                     |
| Deferred tax assets  | 11,560               | 11,623                  |
| Allowance for possible credit losses                         | (5,928)              | (5,643                  |
| Total assets   | 10,253,431           | 10,276,266              |
|  | 10,233,431           | 10,270,200              |
| Underwriting funds:  | 7,579,309            | 7,669,148               |
| Reserve for outstanding losses and claims                    | 1,264,221            | 1,261,531               |
| Underwriting reserves  | 6,315,087            | 6,407,616               |
| Corporate bonds  | 135,958              | 133,560                 |
| Other liabilities  | 416,340              | 442,834                 |
| Net defined benefit liability                                | 96,854               | 101,383                 |
| Reserve for retirement benefits to directors                 | 90,034<br>64         | 66                      |
|  | 24,567               | 9,207                   |
| Reserve for bonus payments                                   | 24,507               | 9,207                   |
| Reserve for bonus payments to directors                      |                      | -                       |
| Reserves under the special laws:                             | 53,553               | 60,406                  |
| Reserve for price fluctuation                                | 53,553               | 60,406                  |
| Deferred tax liabilities                                     | 116,713              | 92,957                  |
| Total liabilities  | 8,423,578            | 8,509,565               |
| Net assets:  |                      |                         |
| Shareholders' equity:  | 100.045              | 400.045                 |
| Common stock   | 100,045              | 100,045                 |
| Capital surplus  | 438,306              | 411,090                 |
| Retained earnings  | 222,682              | 293,656                 |
| Treasury stock   | (19,067)             | (36,987                 |
| Total shareholders' equity                                   | 741,967              | 767,805                 |
| Accumulated other comprehensive income:                      |                      |                         |
| Unrealized gains and losses on securities available for sale | 1,048,718            | 996,904                 |
| Deferred gains and losses on hedges                          | 8,085                | 8,254                   |
| Foreign currency translation adjustments                     | 26,046               | (10,330                 |
| Remeasurements of defined benefit plans                      | (3,235)              | (3,029                  |
| Total accumulated other comprehensive income                 | 1,079,614            | 991,798                 |
| Stock acquisition rights                                     | 1,550                | 1,498                   |
| Non-controlling interests                                    | 6,720                | 5,598                   |
| Total net assets   | 1,829,852            | 1,766,700               |
| Total liabilities and net assets                             | 10,253,431           | 10,276,266              |

(2) Quarterly Consolidated Statement of Income and Quarterly Consolidated Statement of Comprehensive Income Quarterly Consolidated Statement of Income Nine months ended December 31, 2015

(Millions of yen) Nine months ended Nine months ended December 31, 2015 December 31, 2014 (April 1 to (April 1 to December 31, 2014) December 31, 2015) Ordinary income: 2,421,772 2,442,589 Underwriting income: 2,246,049 2,286,374 Net premiums written 1,868,106 1,939,472 Deposits of premiums by policyholders 118,885 94,304 Interest and dividend income on deposits of premiums, etc. 34,144 33,408 202,022 216,089 Life insurance premiums written Reversal of reserve for outstanding losses and claims 14,809 Investment income: 140,351 157,128 Interest and dividend income 121,565 124,353 Investment gains on money trusts 4,338 6,230 Investment gains on trading securities 4,569 2.388 Gains on sales of securities 45,953 31,447 Transfer of interest and dividend income on deposits of (33,408) (34, 144)premiums, etc. Other ordinary income 18,594 15,863 Ordinary expenses: 2,263,261 2,320,989 Underwriting expenses: 1,907,786 1,950,579 Net claims paid 1,103,735 1,101,563 Loss adjustment expenses 102.789 100.762 Net commissions and brokerage fees 352,801 373,160 Maturity refunds to policyholders 219,000 184,506 Life insurance claims paid and other payments 57,833 59,536 Provision for reserve for outstanding losses and claims 10,445 Provision for underwriting reserves 68,565 117,004 Investment expenses: 9,495 20,899 Investment losses on money trusts 180 63 755 Losses on sales of securities 1,069 13,667 Impairment losses on securities 1,359 Operating, general and administrative expenses 338,427 341,392 Other ordinary expenses: 7,552 8,117 Interest paid 4,634 3,624 Ordinary profit 158,510 121,599

|   |                    | (Millions of       |
|---|--------------------|--------------------|
|   | Nine months ended  | Nine months ended  |
|   | December 31, 2014  | December 31, 2015  |
|   | (April 1 to        | (April 1 to        |
|   | December 31, 2014) | December 31, 2015) |
| Extraordinary gains:                                  | 714                | 7,024              |
| Gains on disposal of fixed assets                     | 572                | 6,964              |
| Gains on negative goodwill                            | 0                  | -                  |
| Other extraordinary gains                             | 140                | 60                 |
| Extraordinary losses:                                 | 99,018             | 14,688             |
| Losses on disposal of fixed assets                    | 1,184              | 1,387              |
| Impairment losses                                     | 4,995              | -                  |
| Provision for reserves under the special laws:        | 7,499              | 6,853              |
| Provision for reserve for price fluctuation           | 7,499              | 6,853              |
| Other extraordinary losses                            | 85,340             | 6,448              |
| Net income before income taxes                        | 60,206             | 113,936            |
| Income taxes and deferred income taxes                | 16,409             | 25,119             |
| Net income  | 43,796             | 88,816             |
| Net income attributable to non-controlling interests  | 469                | 467                |
| Net income attributable to shareholders of the parent | 43,327             | 88,349             |

# Quarterly Consolidated Statement of Comprehensive Income

Nine months ended December 31, 2015

|  |                    | (Millions of ye    |
|--|--------------------|--------------------|
|  | Nine months ended  | Nine months ended  |
|  | December 31, 2014  | December 31, 2015  |
|  | (April 1 to        | (April 1 to        |
|  | December 31, 2014) | December 31, 2015) |
| Net income   | 43,796             | 88,816             |
| Other comprehensive income:  |                    |                    |
| Unrealized gains and losses on securities available for sale                               | 310,336            | (51,996)           |
| Deferred gains and losses on hedges  | 797                | 168                |
| Foreign currency translation adjustments   | 10,131             | (37,498)           |
| Remeasurements of defined benefit plans  | 1,090              | 205                |
| Share of other comprehensive income of affiliates accounted for<br>under the equity method | 131                | (113)              |
| Total other comprehensive income   | 322,488            | (89,233)           |
| Comprehensive income   | 366,285            | (417)              |
| (Comprehensive income attributable to)   |                    | -                  |
| Comprehensive income attributable to shareholders of the parent                            | 365,528            | 672                |
| Comprehensive income attributable to non-controlling interests                             | 756                | (1,089)            |
|  |                    |                    |

(3) Notes on Going-Concern Assumption

None.

(4) Notes on Significant Changes in Shareholders' Equity

None.

# 4. Supplementary Information

(1) Summary of Results of Operations (Consolidated)

|   |   |   |                        | (Millions of yer |
|---|---|---|------------------------|------------------|
|   | Nine months ended<br>December 31, 2014<br>(April 1 to<br>December 31, 2014) | Nine months ended<br>December 31, 2015<br>(April 1 to<br>December 31, 2015) | Increase<br>(Decrease) | Rate of change   |
|   |   |   |                        | 9                |
| Ordinary income and expenses:                         |   |   |                        |                  |
| Underwriting income:                                  | 2,246,049   | 2,286,374   | 40,325                 | 1.8              |
| Net premiums written                                  | 1,868,106   | 1,939,472   | 71,365                 | 3.8              |
| Deposits of premiums by policyholders                 | 118,885   | 94,304  | (24,581)               | (20.7)           |
| Life insurance premiums written                       | 202,022   | 216,089   | 14,066                 | 7.0              |
| Underwriting expenses:                                | 1,907,786   | 1,950,579   | 42,792                 | 2.2              |
| Net claims paid                                       | 1,103,735   | 1,101,563   | (2,171)                | (0.2)            |
| Loss adjustment expenses                              | 102,789   | 100,762   | (2,026)                | (2.0)            |
| Net commissions and brokerage fees                    | 352,801   | 373,160   | 20,358                 | 5.8              |
| Maturity refunds to policyholders                     | 219,000   | 184,506   | (34,494)               | (15.8)           |
| Life insurance claims paid and other payments         | 57,833  | 59,536  | 1,703                  | 2.9              |
| Investment income:                                    | 157,128   | 140,351   | (16,776)               | (10.7)           |
| Interest and dividend income                          | 121,565   | 124,353   | 2,787                  | 2.3              |
| Gains on sales of securities                          | 45,953  | 31,447  | (14,506)               | (31.6)           |
| Investment expenses:                                  | 9,495   | 20,899  | 11,404                 | 120.1            |
| Losses on sales of securities                         | 1,069   | 755   | (314)                  | (29.4)           |
| Impairment losses on securities                       | 1,359   | 13,667  | 12,307                 | 905.1            |
| Operating, general and administrative expenses        | 338,427   | 341,392   | 2,965                  | 0.9              |
| Other ordinary income and expenses                    | 11,042  | 7,745   | (3,296)                | (29.9)           |
| Ordinary profit                                       | 158,510   | 121,599   | (36,910)               | (23.3)           |
| Extraordinary gains and losses:                       |   |   |                        |                  |
| Extraordinary gains                                   | 714   | 7,024   | 6,310                  | 883.4            |
| Extraordinary losses                                  | 99,018  | 14,688  | (84,330)               | (85.2)           |
| Extraordinary gains and losses                        | (98,304)  | (7,663)   | 90,641                 | -                |
| Net income before income taxes                        | 60,206  | 113,936   | 53,730                 | 89.2             |
| Income taxes and deferred income taxes                | 16,409  | 25,119  | 8,710                  | 53.1             |
| Net income  | 43,796  | 88,816  | 45,019                 | 102.8            |
| Net income attributable to non-controlling interests  | 469   | 467   | (1)                    | (0.3)            |
| Net income attributable to shareholders of the parent | 43,327  | 88,349  | 45,021                 | 103.9            |

# (2) Premiums Written and Claims Paid by Business Lines (Consolidated)

Direct premiums written (including deposits of premiums by policyholders)

|   | -          |   |             |                     |                   | (Millions of yen) |
|---|------------|---|-------------|---------------------|-------------------|-------------------|
|   | Nine month | ns ended Decemb                         | er 31, 2014 | Nine month          | ns ended Decembe  | er 31, 2015       |
|   | (April 1   | 1 to December 31,                       | 2014)       | (April <sup>-</sup> | 1 to December 31, | 2015)             |
| Business line                             | Amount     | Amount % of total Rate of amount change |             | Amount              | % of total amount | Rate of change    |
|   |            | %                                       | %           |                     | %                 | %                 |
| Fire and allied insurance                 | 369,168    | 17.6                                    | 14.7        | 385,212             | 18.1              | 4.3               |
| Marine insurance                          | 57,712     | 2.8                                     | 6.5         | 68,640              | 3.2               | 18.9              |
| Personal accident insurance               | 240,758    | 11.5                                    | 8.7         | 221,166             | 10.4              | (8.1)             |
| Voluntary automobile insurance            | 877,015    | 41.8                                    | 6.4         | 887,552             | 41.8              | 1.2               |
| Compulsory automobile liability insurance | 239,246    | 11.4                                    | (1.2)       | 237,974             | 11.2              | (0.5)             |
| Others                                    | 313,860    | 15.0                                    | 14.9        | 323,364             | 15.2              | 3.0               |
| Total                                     | 2,097,761  | 100.0                                   | 8.3         | 2,123,909           | 100.0             | 1.2               |
| Deposits of premiums by policyholders     | 118,885    | 5.7                                     | 10.4        | 94,304              | 4.4               | (20.7)            |

Note) The above figures represent amounts after offsetting internal transactions among segments.

### Net premiums written

|   |  |                   |             |                   |                   | (Millions of yen) |
|---|--|-------------------|-------------|-------------------|-------------------|-------------------|
|   | Nine month                                 | ns ended Decembe  | er 31, 2014 | Nine month        | ns ended Decembe  | er 31, 2015       |
|   | (April 1                                   | 1 to December 31, | 2014)       | (April 1          | 1 to December 31, | 2015)             |
| Business line                             | Amount % of total Rate of<br>amount change |                   | Amount      | % of total amount | Rate of change    |                   |
|   |  | %                 | %           |                   | %                 | %                 |
| Fire and allied insurance                 | 295,260                                    | 15.8              | 34.0        | 321,487           | 16.6              | 8.9               |
| Marine insurance                          | 52,366                                     | 2.8               | 21.2        | 67,552            | 3.5               | 29.0              |
| Personal accident insurance               | 149,479                                    | 8.0               | 2.0         | 149,073           | 7.7               | (0.3)             |
| Voluntary automobile insurance            | 877,193                                    | 47.0              | 6.3         | 888,343           | 45.8              | 1.3               |
| Compulsory automobile liability insurance | 228,314                                    | 12.2              | 2.8         | 234,012           | 12.1              | 2.5               |
| Others                                    | 265,491                                    | 14.2              | 17.2        | 279,002           | 14.4              | 5.1               |
| Total                                     | 1,868,106                                  | 100.0             | 11.0        | 1,939,472         | 100.0             | 3.8               |

Note) The above figures represent amounts after offsetting internal transactions among segments.

## Net claims paid

|   |   |                   |             |                   |                                | (Millions of yen) |  |
|---|---|-------------------|-------------|-------------------|--------------------------------|-------------------|--|
|   | Nine month                              | ns ended Decemb   | er 31, 2014 | Nine month        | ns ended Decembe               | er 31, 2015       |  |
|   | (April <sup>-</sup>                     | I to December 31, | 2014)       | (April 1          | (April 1 to December 31, 2015) |                   |  |
| Business line                             | Amount % of total Rate of amount change |                   | Amount      | % of total amount | Rate of change                 |                   |  |
|   |   | %                 | %           |                   | %                              | %                 |  |
| Fire and allied insurance                 | 200,366                                 | 18.2              | 45.8        | 198,323           | 18.0                           | (1.0)             |  |
| Marine insurance                          | 26,963                                  | 2.4               | 6.6         | 36,494            | 3.3                            | 35.3              |  |
| Personal accident insurance               | 79,797                                  | 7.2               | 1.9         | 79,690            | 7.2                            | (0.1)             |  |
| Voluntary automobile insurance            | 487,920                                 | 44.2              | 5.0         | 474,539           | 43.1                           | (2.7)             |  |
| Compulsory automobile liability insurance | 172,748                                 | 15.7              | (0.4)       | 172,791           | 15.7                           | 0.0               |  |
| Others                                    | 135,938                                 | 12.3              | 29.0        | 139,724           | 12.7                           | 2.8               |  |
| Total                                     | 1,103,735                               | 100.0             | 12.1        | 1,101,563         | 100.0                          | (0.2)             |  |

Note) The above figures represent amounts after offsetting internal transactions among segments.

# (3) Securities (Consolidated)

# 1. Bonds held to maturity

|                    |                    |                   |         |                    |                  | (Millions of yen)                 |
|--------------------|--------------------|-------------------|---------|--------------------|------------------|-----------------------------------|
|                    | As                 | s of March 31, 20 | )15     | As o               | f December 31, 2 | 2015                              |
|                    | Carrying<br>amount |                   |         | Carrying<br>amount | Fair value       | Unrealized<br>gains and<br>losses |
| Domestic bonds     | 1,236,030          | 1,424,142         | 188,112 | 1,231,864          | 1,442,422        | 210,557                           |
| Foreign securities | 10,607             | 10,625            | 18      | 4,013              | 3,954            | (58)                              |
| Total              | 1,246,637          | 1,434,768         | 188,131 | 1,235,877          | 1,446,376        | 210,498                           |

# 2. Policy reserve matching bonds

(Millions of yen)

|                | As                 | s of March 31, 20 | )15                               | As o               | f December 31, 2 | 2015                              |
|----------------|--------------------|-------------------|-----------------------------------|--------------------|------------------|-----------------------------------|
|                | Carrying<br>amount | Fair value        | Unrealized<br>gains and<br>losses | Carrying<br>amount | Fair value       | Unrealized<br>gains and<br>losses |
| Domestic bonds | 75,497             | 78,479            | 2,981                             | 123,241            | 129,982          | 6,740                             |
| Total          | 75,497             | 78,479            | 2,981                             | 123,241            | 129,982          | 6,740                             |

## 3. Securities available for sale

(Millions of yen) As of March 31, 2015 As of December 31, 2015 Unrealized Unrealized Carrying Carrying Cost gains and Cost gains and amount amount losses losses 2,186,691 Domestic bonds 2,225,465 2,376,272 150,806 2,355,822 169,130 Domestic stocks 716,039 1,768,999 1,052,960 696,452 1,729,393 1,032,940 Foreign securities 1,581,268 1,812,290 231,022 1,668,964 1,843,313 174,349 Others 62,165 67,518 5,352 73,207 77,552 4,344 4,584,939 1,440,142 Total 6,025,081 4,625,316 6,006,081 1,380,765

## Notes)

|    | As of March 31, 2015  |    | As of December 31, 2015  |
|----|---|----|--|
| 1. | Securities available for sale which are considered extremely<br>difficult to figure out their fair value are not included in the<br>above table.  | 1. | Same as on the left  |
| 2. | Certificate of deposit classified as cash and deposits and<br>beneficial interests in the loan trusts classified as monetary<br>receivables bought in the consolidated balance sheet are<br>included in "Others" above.   | 2. | Certificate of deposit classified as cash and deposits and<br>beneficial interests in the loan trusts classified as monetary<br>receivables bought in the quarterly consolidated balance<br>sheet are included in "Others" above.  |
| 3. | Impairment losses on securities available for sale (excluding<br>securities available for sale which are considered extremely<br>difficult to figure out their fair value) amount to 842 million yen<br>(domestic stocks: 534 million yen, foreign securities: 307<br>million yen).<br>Basically, Sompo Japan Nipponkoa Holdings, Inc. and its<br>domestic consolidated subsidiaries recognize impairment<br>losses on securities if fair value at the end of the fiscal year<br>declines by 30% or more from their cost. | 3. | Impairment losses on securities available for sale (excluding<br>securities available for sale which are considered extremely<br>difficult to figure out their fair value) amount to 13,411 million<br>yen (domestic stocks: 10,769 million yen, foreign securities:<br>465 million yen, others: 2,175 million yen).<br>Basically, Sompo Japan Nipponkoa Holdings, Inc. and its<br>domestic consolidated subsidiaries recognize impairment<br>losses on securities if fair value at the end of the third quarter<br>declines by 30% or more from their cost. |