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Summary of
Quarterly Consolidated Financial Results
for the three months ended June 30, 2012
Supplementary Information

August 13, 2012

NKSJ Holdings, Inc.

(Stock code number : 8630)

Summary of Consolidated Financial Results for the three months ended June 30, 2012

Supplementary Information Contents

Overview of Business Results of Principal Consolidated Subsidiaries

Sompo Japan Insurance Inc. (Non-consolidated)	2
Quarterly Balance Sheets	2
Quarterly Statements of Income	3
Premiums Written and Claims Paid by Business Lines	4
Solvency Margin Ratio (Non-consolidated)	5
NIPPONKOA Insurance Co., Ltd. (Non-consolidated)	6
Quarterly Balance Sheets	6
Quarterly Statements of Income	7
Premiums Written and Claims Paid by Business Lines	8
Solvency Margin Ratio (Non-consolidated)	9
Sonpo 24 Insurance Company Limited (Non-Consolidated)	10
Quarterly Balance Sheets	10
Quarterly Statements of Income	11
Premiums Written and Claims Paid by Business Lines	12
Solvency Margin Ratio (Non-consolidated)	13
Saison Automobile and Fire Insurance Company, Limited (Non-consolidated)	14
Quarterly Balance Sheets	14
Quarterly Statements of Income	15
Premiums Written and Claims Paid by Business Lines	16
Solvency Margin Ratio (Non-consolidated)	17
NKSJ Himawari Life Insurance, Inc. (Non-consolidated)	18
Quarterly Balance Sheets	18
Quarterly Statements of Income	19
Major Business Results	
(Total amount of policies in force, total amount of new policies, and annualized premiums)	20
Solvency Margin Ratio (Non-consolidated)	21
Sompo Japan DIY Life Insurance Co., Ltd. (Non-consolidated)	22
Quarterly Balance Sheets	22
Quarterly Statements of Income	23
Major Business Results	
(Total amount of policies in force, total amount of new policies, and annualized premiums)	24
Solvency Margin Ratio (Non-consolidated)	25
Supplementary Explanation	26
Calculation of ratios, etc.	26
Solvency margin ratio (Non-consolidated)	26

Overview of Business Results of Principal Consolidated Subsidiaries

Sompo Japan Insurance Inc. (Non-consolidated)

Quarterly Balance Sheets

	As of March 31, 2012	As of June 30, 2012	(Millions of yen) Increase (Decrease)
	Amount	Amount	
Assets:			
Cash and deposits	85,164	66,254	(18,910)
Call loans	66,300	42,800	(23,500)
Receivables under resale agreements	60,486	91,982	31,496
Monetary receivables bought	27,215	26,655	(559)
Money trusts	280	280	—
Securities	3,104,476	3,000,303	(104,173)
Loans	422,163	420,154	(2,008)
Tangible fixed assets	208,055	206,489	(1,565)
Intangible fixed assets	86	86	—
Other assets	458,486	359,293	(99,192)
Deferred tax assets	149,862	172,972	23,109
Customers' liabilities for acceptances and guarantees	29,370	74,700	45,330
Allowance for possible credit losses	(3,152)	(3,071)	80
Allowance for possible investment losses	(8,202)	(8,202)	—
Total assets	4,600,592	4,450,698	(149,893)
Liabilities:			
Underwriting funds:	3,459,994	3,459,141	(852)
Reserve for outstanding losses and claims	620,037	616,941	(3,095)
Underwriting reserves	2,839,957	2,842,200	2,243
Corporate bonds	128,000	128,000	—
Other liabilities	296,255	200,091	(96,163)
Reserve for retirement benefits	79,511	80,752	1,241
Reserve for bonus payments	14,316	4,397	(9,918)
Reserve for bonus payments to directors	101	—	(101)
Reserves under the special laws:	14,436	1,263	(13,172)
Reserve for price fluctuation	14,436	1,263	(13,172)
Acceptances and guarantees	29,370	74,700	45,330
Total liabilities	4,021,985	3,948,347	(73,637)
Net assets:			
Shareholders' equity:			
Common stock	70,000	70,000	—
Capital surplus	24,229	24,229	—
Retained earnings	166,424	144,253	(22,171)
Total shareholders' equity	260,654	238,482	(22,171)
Valuation and translation adjustments:			
Unrealized gains and losses on securities available for sale, net of tax	317,953	263,868	(54,085)
Total valuation and translation adjustments	317,953	263,868	(54,085)
Total net assets	578,607	502,351	(76,256)
Total liabilities and net assets	4,600,592	4,450,698	(149,893)

Sampo Japan Insurance Inc. (Non-consolidated)

Quarterly Statements of Income

(Millions of yen)

	Three months ended June 30, 2011 (April 1 to June 30, 2011)	Three months ended June 30, 2012 (April 1 to June 30, 2012)	Increase (Decrease)	Rate of change
	Amount	Amount		
Ordinary income:	438,046	400,278	(37,768)	(8.6) %
Underwriting income:	419,260	379,159	(40,101)	(9.6)
Net premiums written	327,788	339,870	12,082	3.7
Deposits of premiums by policyholders	27,546	26,789	(756)	(2.7)
Interest and dividend income on deposits of premiums, etc.	9,698	8,777	(921)	(9.5)
Reversal of reserve for outstanding losses and claims	—	3,095	3,095	—
Reversal of underwriting reserves	53,633	—	(53,633)	(100.0)
Investment income:	17,621	19,903	2,282	13.0
Interest and dividend income	23,814	20,798	(3,016)	(12.7)
Investment gains on money trusts	0	0	(0)	(66.6)
Investment gains on trading securities	6	10	3	58.2
Gains on sales of securities	3,467	5,865	2,397	69.1
Transfer of interest and dividend income on deposits of premiums, etc.	(9,698)	(8,777)	921	—
Other ordinary income	1,165	1,216	50	4.4
Ordinary expenses:	431,105	431,303	197	0.0
Underwriting expenses:	369,456	332,600	(36,855)	(10.0)
Net claims paid	205,838	211,810	5,972	2.9
Loss adjustment expenses	23,027	22,614	(412)	(1.8)
Net commissions and brokerage fees	56,493	58,447	1,954	3.5
Maturity refunds to policyholders	37,818	36,543	(1,275)	(3.4)
Provision for reserve for outstanding losses and claims	45,418	—	(45,418)	(100.0)
Provision for underwriting reserves	—	2,243	2,243	—
Investment expenses:	4,389	42,457	38,068	867.2
Losses on sales of securities	284	96	(187)	(65.9)
Impairment losses on securities	1,418	40,757	39,339	2,773.8
Operating, general and administrative expenses	55,111	54,336	(775)	(1.4)
Other ordinary expenses:	2,148	1,908	(239)	(11.2)
Interest paid	1,863	1,824	(39)	(2.1)
Ordinary profit (loss)	6,941	(31,024)	(37,965)	(547.0)
Extraordinary gains:	71	13,195	13,124	18,483.5
Gains on disposal of fixed assets	71	22	(48)	(67.8)
Reversal of reserves under the special laws:	—	13,172	13,172	—
Reversal of reserve for price fluctuation	—	13,172	13,172	—
Extraordinary losses:	1,552	55	(1,497)	(96.4)
Losses on disposal of fixed assets	62	55	(7)	(11.5)
Provision for reserves under the special laws:	1,490	—	(1,490)	(100.0)
Provision for reserve for price fluctuation	1,490	—	(1,490)	(100.0)
Income (loss) before income taxes	5,459	(17,884)	(23,343)	(427.6)
Income taxes and deferred income taxes	2,082	4,286	2,204	105.8
Net income (loss)	3,376	(22,171)	(25,547)	(756.6)
Underwriting result:				
Net premiums written (+)	327,788	339,870	12,082	3.7
Net claims paid (—)	205,838	211,810	5,972	2.9
Loss adjustment expenses (—)	23,027	22,614	(412)	(1.8)
Operating expenses: (—)	108,555	109,525	970	0.9
Net commissions and brokerage fees	56,493	58,447	1,954	3.5
Operating, general and administrative expenses related to underwriting	52,061	51,077	(984)	(1.9)
Underwriting result	(9,632)	(4,079)	5,552	—
Underwriting profit (loss)	(3,183)	(5,408)	(2,225)	—
Ratios:				
Net loss ratio (%)	69.8	69.0	(0.8)	
Net expense ratio (%)	33.1	32.2	(0.9)	
Underwriting result ratio (%)	(2.9)	(1.2)	1.7	

Sompo Japan Insurance Inc. (Non-consolidated)

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

Business line	Three months ended June 30, 2011 (April 1 to June 30, 2011)			Three months ended June 30, 2012 (April 1 to June 30, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	42,875	12.1 %	1.7 %	45,632	12.4 %	6.4 %
Marine insurance	8,055	2.3	1.7	8,285	2.2	2.9
Personal accident insurance	36,872	10.4	3.2	37,436	10.2	1.5
Voluntary automobile insurance	163,640	46.0	(0.5)	167,127	45.4	2.1
Compulsory automobile liability insurance	48,683	13.7	4.9	52,606	14.3	8.1
Others	55,279	15.6	(2.8)	57,388	15.6	3.8
Total	355,405	100.0	0.5	368,476	100.0	3.7
Deposits of premiums by policyholders	27,546	—	(6.5)	26,789	—	(2.7)

Net premiums written

(Millions of yen)

Business line	Three months ended June 30, 2011 (April 1 to June 30, 2011)			Three months ended June 30, 2012 (April 1 to June 30, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	34,153	10.4 %	(1.0) %	36,057	10.6 %	5.6 %
Marine insurance	6,178	1.9	(0.4)	6,108	1.8	(1.1)
Personal accident insurance	36,543	11.1	2.7	37,221	11.0	1.9
Voluntary automobile insurance	164,043	50.0	(0.1)	167,615	49.3	2.2
Compulsory automobile liability insurance	37,434	11.4	(4.0)	43,667	12.8	16.6
Others	49,434	15.1	(4.4)	49,200	14.5	(0.5)
Total	327,788	100.0	(1.0)	339,870	100.0	3.7

Net claims paid

(Millions of yen)

Business line	Three months ended June 30, 2011 (April 1 to June 30, 2011)			Three months ended June 30, 2012 (April 1 to June 30, 2012)		
	Amount	Rate of change	Net loss ratio	Amount	Rate of change	Net loss ratio
Fire and allied insurance	30,498	110.3 %	91.1 %	33,231	9.0 %	95.9 %
Marine insurance	4,643	15.5	79.1	3,054	(34.2)	54.7
Personal accident insurance	17,300	2.8	52.0	17,451	0.9	51.4
Voluntary automobile insurance	94,684	0.9	67.1	100,533	6.2	68.4
Compulsory automobile liability insurance	38,328	(1.1)	111.0	39,528	3.1	98.5
Others	20,383	(4.1)	45.1	18,009	(11.6)	39.9
Total	205,838	8.8	69.8	211,810	2.9	69.0

Sampo Japan Insurance Inc. (Non-consolidated)

Solvency Margin Ratio (Non-consolidated)

	(Millions of yen)	
	As of March 31, 2012	As of June 30, 2012
(A) Total Solvency Margin (Non-consolidated)	1,213,539	1,101,745
Capital and funds, etc.	260,654	238,482
Reserve for price fluctuation	14,436	1,263
Contingency reserve	611	611
Catastrophic loss reserve	389,766	384,970
General allowance for possible credit losses	286	234
Unrealized gains and losses on securities (before tax effect deductions)	414,934	338,494
Net unrealized gains and losses on land	24,062	24,040
Excess amount of reserve for maturity refunds	—	—
Subordinated debt, etc.	128,000	128,000
Excess amount of reserve for maturity refunds and subordinated debt, etc. which are excluded from total solvency margin	—	—
Deductions	79,975	65,335
Others	60,763	50,983
(B) Total Risks (Non-consolidated)	482,931	443,165
$\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$		
Underwriting risk (R_1)	108,974	109,032
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2)	—	—
Guaranteed interest rate risk (R_3)	17,763	17,763
Investment risk (R_4)	279,213	260,425
Business management risk (R_5)	11,226	10,423
Major catastrophe risk (R_6)	155,365	133,950
(C) Solvency Margin Ratio (Non-consolidated)	502.5 %	497.2 %
$[(A) / \{(B) \times 1/2\}] \times 100$		

Note) The above figures are calculated based on the provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996). The figures as of June 30, 2012 are partly calculated on the simplified method, for example, some bases for the major catastrophe risk calculation are deemed same as the figures as of March 31, 2012.

NIPPONKOA Insurance Co.,Ltd. (Non-consolidated)

Quarterly Balance Sheets

	As of March 31, 2012	As of June 30, 2012	(Millions of yen) Increase (Decrease)
	Amount	Amount	
Assets:			
Cash and deposits	119,708	98,650	(21,058)
Call loans	10,000	20,000	10,000
Monetary receivables bought	1,737	1,738	0
Money trusts	35,455	32,142	(3,312)
Securities	1,604,942	1,543,478	(61,463)
Loans	196,512	201,094	4,582
Tangible fixed assets	125,359	125,318	(40)
Intangible fixed assets	526	515	(11)
Other assets	170,892	144,080	(26,812)
Deferred tax assets	74,489	87,102	12,613
Allowance for possible credit losses	(1,987)	(1,822)	165
Allowance for possible investment losses	(3)	—	3
Total assets	2,337,631	2,252,297	(85,334)
Liabilities:			
Underwriting funds:	1,844,117	1,813,781	(30,335)
Reserve for outstanding losses and claims	301,967	295,342	(6,624)
Underwriting reserves	1,542,150	1,518,439	(23,711)
Other liabilities	120,925	91,165	(29,759)
Reserve for retirement benefits	25,472	25,782	310
Reserve for bonus payments	6,228	1,519	(4,708)
Reserve for bonus payments to directors	18	—	(18)
Reserves under the special laws:	11,289	11,958	668
Reserve for price fluctuation	11,289	11,958	668
Total liabilities	2,008,051	1,944,208	(63,842)
Net assets:			
Shareholders' equity:			
Common stock	91,249	91,249	—
Capital surplus	21,702	21,702	—
Retained earnings	57,952	68,108	10,156
Total shareholders' equity	170,903	181,060	10,156
Valuation and translation adjustments:			
Unrealized gains and losses on securities available for sale, net of tax	153,016	120,366	(32,649)
Deferred gains and losses on hedges	5,660	6,662	1,001
Total valuation and translation adjustments	158,677	127,029	(31,647)
Total net assets	329,580	308,089	(21,491)
Total liabilities and net assets	2,337,631	2,252,297	(85,334)

NIPPONKOA Insurance Co.,Ltd. (Non-consolidated)

Quarterly Statements of Income

(Millions of yen)

	Three months ended June 30, 2011 (April 1 to June 30, 2011)	Three months ended June 30, 2012 (April 1 to June 30, 2012)	Increase (Decrease)	Rate of change
	Amount	Amount		
Ordinary income:	241,006	225,144	(15,861)	(6.6) %
Underwriting income:	228,269	206,454	(21,815)	(9.6)
Net premiums written	160,865	161,678	813	0.5
Deposits of premiums by policyholders	10,698	9,823	(875)	(8.2)
Interest and dividend income on deposits of premiums, etc.	4,881	4,606	(274)	(5.6)
Reversal of reserve for outstanding losses and claims	—	6,624	6,624	—
Reversal of underwriting reserves	51,824	23,711	(28,113)	(54.2)
Investment income:	12,351	18,340	5,988	48.5
Interest and dividend income	14,829	12,993	(1,835)	(12.4)
Investment gains on money trusts	121	—	(121)	(100.0)
Gains on sales of securities	1,734	5,019	3,285	189.5
Transfer of interest and dividend income on deposits of premiums, etc.	(4,881)	(4,606)	274	—
Other ordinary income	384	349	(35)	(9.1)
Ordinary expenses:	232,281	208,968	(23,313)	(10.0)
Underwriting expenses:	197,489	174,533	(22,955)	(11.6)
Net claims paid	111,309	112,503	1,194	1.1
Loss adjustment expenses	9,540	10,149	609	6.4
Net commissions and brokerage fees	27,922	28,857	934	3.3
Maturity refunds to policyholders	20,760	21,822	1,062	5.1
Provision for reserve for outstanding losses and claims	27,604	—	(27,604)	(100.0)
Investment expenses:	5,133	4,730	(403)	(7.9)
Investment losses on money trusts	185	258	72	39.3
Losses on sales of securities	1,671	8	(1,662)	(99.5)
Impairment losses on securities	2,024	3,257	1,233	60.9
Operating, general and administrative expenses	29,519	29,599	80	0.3
Other ordinary expenses:	139	105	(33)	(24.4)
Interest paid	8	16	7	82.5
Ordinary profit	8,724	16,176	7,452	85.4
Extraordinary gains:	2,343	21	(2,321)	(99.1)
Gains on disposal of fixed assets	3	21	18	607.1
Reversal of reserves under the special laws:	1,373	—	(1,373)	(100.0)
Reversal of reserve for price fluctuation	1,373	—	(1,373)	(100.0)
Other extraordinary gains	967	—	(967)	(100.0)
Extraordinary losses:	174	786	611	350.7
Losses on disposal of fixed assets	13	19	6	51.0
Impairment losses	161	97	(63)	(39.7)
Provision for reserves under the special laws:	—	668	668	—
Provision for reserve for price fluctuation	—	668	668	—
Income before income taxes	10,893	15,411	4,518	41.5
Income taxes and deferred income taxes	4,082	5,255	1,172	28.7
Net income	6,810	10,156	3,345	49.1
Underwriting result:				
Net premiums written (+)	160,865	161,678	813	0.5
Net claims paid (—)	111,309	112,503	1,194	1.1
Loss adjustment expenses (—)	9,540	10,149	609	6.4
Operating expenses: (—)	55,881	57,297	1,415	2.5
Net commissions and brokerage fees	27,922	28,857	934	3.3
Operating, general and administrative expenses related to underwriting	27,959	28,439	480	1.7
Underwriting result	(15,866)	(18,272)	(2,405)	—
Underwriting profit	2,166	2,766	600	27.7
Ratios:				
Net loss ratio (%)	75.1	75.9	0.8	
Net expense ratio (%)	34.7	35.4	0.7	
Underwriting result ratio (%)	(9.9)	(11.3)	(1.4)	

NIPPONKOA Insurance Co.,Ltd. (Non-consolidated)

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

Business line	Three months ended June 30, 2011 (April 1 to June 30, 2011)			Three months ended June 30, 2012 (April 1 to June 30, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	30,305	17.2 %	4.7 %	30,974	17.1 %	2.2 %
Marine insurance	3,690	2.1	(1.1)	3,680	2.0	(0.3)
Personal accident insurance	14,225	8.1	(0.7)	14,408	8.0	1.3
Voluntary automobile insurance	81,191	46.1	(0.0)	82,731	45.8	1.9
Compulsory automobile liability insurance	21,334	12.1	4.9	23,178	12.8	8.6
Others	25,258	14.4	(0.9)	25,791	14.3	2.1
Total	176,006	100.0	1.1	180,764	100.0	2.7
Deposits of premiums by policyholders	10,698	—	12.4	9,823	—	(8.2)

Net premiums written

(Millions of yen)

Business line	Three months ended June 30, 2011 (April 1 to June 30, 2011)			Three months ended June 30, 2012 (April 1 to June 30, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	21,430	13.3 %	6.6 %	18,375	11.4 %	(14.3) %
Marine insurance	3,084	1.9	(7.4)	3,118	1.9	1.1
Personal accident insurance	14,454	9.0	(0.5)	14,690	9.1	1.6
Voluntary automobile insurance	81,495	50.6	0.5	82,548	51.0	1.3
Compulsory automobile liability insurance	16,654	10.4	(5.1)	19,565	12.1	17.5
Others	23,745	14.8	0.2	23,379	14.5	(1.5)
Total	160,865	100.0	0.4	161,678	100.0	0.5

Net claims paid

(Millions of yen)

Business line	Three months ended June 30, 2011 (April 1 to June 30, 2011)			Three months ended June 30, 2012 (April 1 to June 30, 2012)		
	Amount	Rate of change	Net loss ratio	Amount	Rate of change	Net loss ratio
Fire and allied insurance	27,982	206.3 %	134.2 %	24,731	(11.6) %	138.9 %
Marine insurance	1,503	(5.3)	50.3	1,516	0.9	50.2
Personal accident insurance	7,012	(6.0)	53.2	6,628	(5.5)	49.7
Voluntary automobile insurance	47,454	(5.4)	65.5	50,956	7.4	69.1
Compulsory automobile liability insurance	17,654	(0.9)	113.0	18,096	2.5	100.9
Others	9,702	(2.5)	44.8	10,575	9.0	49.0
Total	111,309	15.8	75.1	112,503	1.1	75.9

NIPPONKOA Insurance Co.,Ltd. (Non-consolidated)

Solvency Margin Ratio (Non-consolidated)

	(Millions of yen)	
	As of March 31, 2012	As of June 30, 2012
(A) Total Solvency Margin (Non-consolidated)	598,090	558,727
Capital and funds, etc.	170,903	181,060
Reserve for price fluctuation	11,289	11,958
Contingency reserve	10	10
Catastrophic loss reserve	208,934	195,301
General allowance for possible credit losses	51	47
Unrealized gains and losses on securities (before tax effect deductions)	194,583	153,455
Net unrealized gains and losses on land	12,637	12,760
Excess amount of reserve for maturity refunds	—	—
Subordinated debt, etc.	—	—
Excess amount of reserve for maturity refunds and subordinated debt, etc. which are excluded from total solvency margin	—	—
Deductions	11,769	11,769
Others	11,450	15,902
(B) Total Risks (Non-consolidated)	254,066	240,468
$\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$		
Underwriting risk (R_1)	56,018	56,094
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2)	1	1
Guaranteed interest rate risk (R_3)	9,872	9,738
Investment risk (R_4)	126,578	119,507
Business management risk (R_5)	5,863	5,586
Major catastrophe risk (R_6)	100,700	93,988
(C) Solvency Margin Ratio (Non-consolidated)	470.8 %	464.6 %
$[(A) / \{(B) \times 1/2\}] \times 100$		

Note) The above figures are calculated based on the provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996). The figures as of June 30, 2012 are partly calculated on the simplified method, for example, some bases for the major catastrophe risk calculation are deemed same as the figures as of March 31, 2012.

Sonpo 24 Insurance Company Limited (Non-consolidated)

Quarterly Balance Sheets

	As of March 31, 2012	As of June 30, 2012	(Millions of yen) Increase (Decrease)
	Amount	Amount	
Assets:			
Cash and deposits	1,752	1,523	(228)
Securities	16,966	17,116	149
Tangible fixed assets	133	123	(9)
Other assets	890	768	(121)
Total assets	19,743	19,532	(210)
Liabilities:			
Underwriting funds:	11,063	11,101	37
Reserve for outstanding losses and claims	3,751	3,821	70
Underwriting reserves	7,312	7,279	(32)
Other liabilities	1,829	1,428	(401)
Reserve for retirement benefits	131	139	7
Reserve for bonus payments	91	22	(68)
Reserves under the special laws:	26	27	0
Reserve for price fluctuation	26	27	0
Deferred tax liabilities	23	74	51
Total liabilities	13,166	12,793	(372)
Net assets:			
Shareholders' equity:			
Common stock	19,000	19,000	—
Capital surplus	19,000	19,000	—
Retained earnings	(31,475)	(31,428)	46
Total shareholders' equity	6,524	6,571	46
Valuation and translation adjustments:			
Unrealized gains and losses on securities available for sale, net of tax	52	167	115
Total valuation and translation adjustments	52	167	115
Total net assets	6,577	6,739	162
Total liabilities and net assets	19,743	19,532	(210)

Sonpo 24 Insurance Company Limited (Non-consolidated)

Quarterly Statements of Income

(Millions of yen)

	Three months ended June 30, 2011 (April 1 to June 30, 2011)	Three months ended June 30, 2012 (April 1 to June 30, 2012)	Increase (Decrease)	Rate of change
	Amount	Amount		
Ordinary income:	2,842	3,242	400	14.1 %
Underwriting income:	2,823	3,216	392	13.9
Net premiums written	2,821	3,182	360	12.8
Interest and dividend income on deposits of premiums, etc.	2	1	(0)	(8.4)
Reversal of underwriting reserves	—	32	32	—
Investment income:	18	26	7	42.6
Interest and dividend income	20	28	7	37.2
Transfer of interest and dividend income on deposits of premiums, etc.	(2)	(1)	0	—
Other ordinary income	0	0	(0)	(4.3)
Ordinary expenses:	2,991	3,193	201	6.8
Underwriting expenses:	2,276	2,447	170	7.5
Net claims paid	1,521	1,931	409	26.9
Loss adjustment expenses	216	228	12	5.7
Net commissions and brokerage fees	188	217	28	15.4
Provision for reserve for outstanding losses and claims	236	70	(166)	(70.3)
Provision for underwriting reserves	113	—	(113)	(100.0)
Operating, general and administrative expenses	715	745	30	4.3
Other ordinary expenses	0	0	0	15,162.8
Ordinary profit (loss)	(149)	48	198	—
Extraordinary losses:	1	0	(0)	(39.1)
Losses on disposal of fixed assets	0	0	(0)	(94.3)
Provision for reserves under the special laws:	0	0	0	2.3
Provision for reserve for price fluctuation	0	0	0	2.3
Income (loss) before income taxes	(151)	47	199	—
Income taxes and deferred income taxes	0	0	—	—
Net income (loss)	(152)	46	199	—
Underwriting result:				
Net premiums written (+)	2,821	3,182	360	12.8
Net claims paid (—)	1,521	1,931	409	26.9
Loss adjustment expenses (—)	216	228	12	5.7
Operating expenses: (—)	902	962	60	6.7
Net commissions and brokerage fees	188	217	28	15.4
Operating, general and administrative expenses related to underwriting	713	745	31	4.4
Underwriting result	180	59	(121)	(67.0)
Underwriting profit (loss)	(167)	23	190	—
Ratios:				
Net loss ratio (%)	61.6	67.9	6.3	
Net expense ratio (%)	32.0	30.2	(1.8)	
Underwriting result ratio (%)	6.4	1.9	(4.5)	

Sonpo 24 Insurance Company Limited (Non-consolidated)

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

Business line	Three months ended June 30, 2011 (April 1 to June 30, 2011)			Three months ended June 30, 2012 (April 1 to June 30, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	—	— %	— %	—	— %	— %
Marine insurance	—	—	—	—	—	—
Personal accident insurance	—	—	—	—	—	—
Voluntary automobile insurance	2,838	100.0	11.4	3,190	100.0	12.4
Compulsory automobile liability insurance	—	—	—	—	—	—
Others	—	—	—	—	—	—
Total	2,838	100.0	11.4	3,190	100.0	12.4
Deposits of premiums by policyholders	—	—	—	—	—	—

Net premiums written

(Millions of yen)

Business line	Three months ended June 30, 2011 (April 1 to June 30, 2011)			Three months ended June 30, 2012 (April 1 to June 30, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	—	— %	— %	—	— %	— %
Marine insurance	—	—	—	—	—	—
Personal accident insurance	—	—	—	—	—	—
Voluntary automobile insurance	2,787	98.8	11.3	3,135	98.5	12.5
Compulsory automobile liability insurance	33	1.2	(13.7)	46	1.5	37.1
Others	—	—	—	—	—	—
Total	2,821	100.0	11.0	3,182	100.0	12.8

Net claims paid

(Millions of yen)

Business line	Three months ended June 30, 2011 (April 1 to June 30, 2011)			Three months ended June 30, 2012 (April 1 to June 30, 2012)		
	Amount	Rate of change	Net loss ratio	Amount	Rate of change	Net loss ratio
Fire and allied insurance	—	— %	— %	—	— %	— %
Marine insurance	—	—	—	—	—	—
Personal accident insurance	—	—	—	—	—	—
Voluntary automobile insurance	1,467	4.8	60.4	1,873	27.6	67.0
Compulsory automobile liability insurance	54	10.6	161.1	58	7.6	126.4
Others	—	—	—	—	—	—
Total	1,521	5.0	61.6	1,931	26.9	67.9

Sonpo 24 Insurance Company Limited (Non-consolidated)

Solvency Margin Ratio (Non-consolidated)

	(Millions of yen)	
	As of March 31, 2012	As of June 30, 2012
(A) Total Solvency Margin (Non-consolidated)	6,996	6,998
Capital and funds, etc.	6,524	6,571
Reserve for price fluctuation	26	27
Contingency reserve	—	—
Catastrophic loss reserve	376	180
General allowance for possible credit losses	—	—
Unrealized gains and losses on securities (before tax effect deductions)	68	218
Net unrealized gains and losses on land	—	—
Excess amount of reserve for maturity refunds	—	—
Subordinated debt, etc.	—	—
Excess amount of reserve for maturity refunds and subordinated debt, etc. which are excluded from total solvency margin	—	—
Deductions	—	—
Others	—	—
(B) Total Risks (Non-consolidated)	1,700	1,710
$\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$		
Underwriting risk (R_1)	1,491	1,491
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2)	—	—
Guaranteed interest rate risk (R_3)	—	—
Investment risk (R_4)	358	358
Business management risk (R_5)	58	59
Major catastrophe risk (R_6)	107	116
(C) Solvency Margin Ratio (Non-consolidated)	822.9 %	818.3 %
$[(A) / \{(B) \times 1/2\}] \times 100$		

Note) The above figures are calculated based on the provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996). The figures as of June 30, 2012 are partly calculated on the simplified method, for example, some bases for the investment risk calculation are deemed same as the figures as of March 31, 2012.

Saison Automobile and Fire Insurance Company, Limited (Non-consolidated)

Quarterly Balance Sheets

	As of March 31, 2012	As of June 30, 2012	(Millions of yen) Increase (Decrease)
	Amount	Amount	
Assets:			
Cash and deposits	2,548	1,939	(608)
Money trusts	1,324	1,310	(13)
Securities	19,469	19,093	(376)
Loans	15	15	(0)
Tangible fixed assets	322	339	17
Intangible fixed assets	2,411	2,548	137
Other assets	2,507	2,627	119
Allowance for possible credit losses	(0)	(0)	—
Total assets	28,598	27,874	(724)
Liabilities:			
Underwriting funds:	21,813	23,221	1,408
Reserve for outstanding losses and claims	4,972	5,071	99
Underwriting reserves	16,840	18,149	1,308
Other liabilities	2,002	1,685	(317)
Reserve for retirement benefits	176	166	(9)
Reserve for retirement benefits to directors	51	42	(9)
Reserve for bonus payments	225	119	(106)
Reserves under the special laws:	5	1	(4)
Reserve for price fluctuation	5	1	(4)
Deferred tax liabilities	95	107	12
Total liabilities	24,370	25,343	973
Net assets:			
Shareholders' equity:			
Common stock	8,610	8,610	—
Capital surplus	6,848	6,848	—
Retained earnings	(11,529)	(13,220)	(1,691)
Total shareholders' equity	3,928	2,237	(1,691)
Valuation and translation adjustments:			
Unrealized gains and losses on securities available for sale, net of tax	299	293	(6)
Total valuation and translation adjustments	299	293	(6)
Total net assets	4,228	2,530	(1,697)
Total liabilities and net assets	28,598	27,874	(724)

Saison Automobile and Fire Insurance Company, Limited (Non-consolidated)

Quarterly Statements of Income

(Millions of yen)

	Three months ended June 30, 2011 (April 1 to June 30, 2011)	Three months ended June 30, 2012 (April 1 to June 30, 2012)	Increase (Decrease)	Rate of change
	Amount	Amount		
Ordinary income:	3,921	4,712	791	20.2 %
Underwriting income:	3,795	4,577	781	20.6
Net premiums written	3,643	4,456	813	22.3
Deposits of premiums by policyholders	139	109	(29)	(21.5)
Interest and dividend income on deposits of premiums, etc.	12	11	(1)	(10.6)
Investment income:	48	38	(9)	(19.3)
Interest and dividend income	60	50	(10)	(17.1)
Investment gains on trading securities	—	0	0	—
Gains on sales of securities	0	—	(0)	(100.0)
Transfer of interest and dividend income on deposits of premiums, etc.	(12)	(11)	1	—
Other ordinary income	77	96	18	24.2
Ordinary expenses:	5,053	6,402	1,349	26.7
Underwriting expenses:	3,179	4,296	1,117	35.1
Net claims paid	1,985	2,019	34	1.7
Loss adjustment expenses	278	297	19	7.1
Net commissions and brokerage fees	404	409	4	1.1
Maturity refunds to policyholders	178	159	(18)	(10.5)
Provision for reserve for outstanding losses and claims	49	99	49	99.5
Provision for underwriting reserves	280	1,308	1,027	366.1
Investment expenses:	33	67	33	98.1
Investment losses on money trusts	2	13	11	490.7
Impairment losses on securities	—	52	52	—
Operating, general and administrative expenses	1,829	2,034	205	11.2
Other ordinary expenses:	10	3	(6)	(62.9)
Interest paid	3	3	(0)	(16.7)
Ordinary loss	(1,132)	(1,689)	(557)	—
Extraordinary gains:	6	4	(1)	(26.1)
Reversal of reserves under the special laws:	6	4	(1)	(26.1)
Reversal of reserve for price fluctuation	6	4	(1)	(26.1)
Extraordinary losses:	0	0	0	48.8
Losses on disposal of fixed assets	0	0	0	48.8
Loss before income taxes	(1,126)	(1,686)	(559)	—
Income taxes and deferred income taxes	5	5	(0)	(5.2)
Net loss	(1,131)	(1,691)	(559)	—
Underwriting result:				
Net premiums written (+)	3,643	4,456	813	22.3
Net claims paid (—)	1,985	2,019	34	1.7
Loss adjustment expenses (—)	278	297	19	7.1
Operating expenses: (—)	2,148	2,324	176	8.2
Net commissions and brokerage fees	404	409	4	1.1
Operating, general and administrative expenses related to underwriting	1,743	1,915	171	9.9
Underwriting result	(768)	(185)	582	—
Underwriting profit (loss)	(1,077)	(1,574)	(497)	—
Ratios:				
Net loss ratio (%)	62.1	52.0	(10.1)	
Net expense ratio (%)	59.0	52.2	(6.8)	
Underwriting result ratio (%)	(21.1)	(4.2)	16.9	

Saison Automobile and Fire Insurance Company, Limited (Non-consolidated)

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

Business line	Three months ended June 30, 2011 (April 1 to June 30, 2011)			Three months ended June 30, 2012 (April 1 to June 30, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	844	19.4 %	(3.1) %	892	17.4 %	5.7 %
Marine insurance	0	0.0	143.2	—	—	(100.0)
Personal accident insurance	1,168	26.9	12.9	1,151	22.4	(1.4)
Voluntary automobile insurance	2,070	47.7	(7.4)	2,822	54.9	36.3
Compulsory automobile liability insurance	47	1.1	(48.1)	42	0.8	(10.3)
Others	213	4.9	(4.3)	231	4.5	8.4
Total	4,344	100.0	(2.5)	5,141	100.0	18.3
Deposits of premiums by policyholders	139	—	(14.9)	109	—	(21.5)

Net premiums written

(Millions of yen)

Business line	Three months ended June 30, 2011 (April 1 to June 30, 2011)			Three months ended June 30, 2012 (April 1 to June 30, 2012)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	581	16.0 %	(8.8) %	599	13.4 %	3.1 %
Marine insurance	7	0.2	10.4	6	0.2	(8.0)
Personal accident insurance	708	19.4	8.6	721	16.2	1.9
Voluntary automobile insurance	2,048	56.2	(7.5)	2,792	62.7	36.3
Compulsory automobile liability insurance	97	2.7	(4.7)	106	2.4	9.3
Others	200	5.5	(1.9)	229	5.1	14.5
Total	3,643	100.0	(4.5)	4,456	100.0	22.3

Net claims paid

(Millions of yen)

Business line	Three months ended June 30, 2011 (April 1 to June 30, 2011)			Three months ended June 30, 2012 (April 1 to June 30, 2012)		
	Amount	Rate of change	Net loss ratio	Amount	Rate of change	Net loss ratio
Fire and allied insurance	113	91.3 %	21.5 %	134	18.1 %	24.6 %
Marine insurance	7	21.7	101.9	6	(14.6)	94.7
Personal accident insurance	468	21.2	75.7	442	(5.4)	71.1
Voluntary automobile insurance	1,199	(7.7)	67.4	1,298	8.2	53.3
Compulsory automobile liability insurance	108	7.4	118.3	123	14.0	125.4
Others	87	214.8	49.2	14	(83.6)	12.4
Total	1,985	5.6	62.1	2,019	1.7	52.0

Saison Automobile and Fire Insurance Company, Limited (Non-consolidated)

Solvency Margin Ratio (Non-consolidated)

(Millions of yen)

	As of March 31, 2012	As of June 30, 2012
(A) Total Solvency Margin (Non-consolidated)	7,177	5,722
Capital and funds, etc.	3,928	2,237
Reserve for price fluctuation	5	1
Contingency reserve	10	10
Catastrophic loss reserve	2,873	3,109
General allowance for possible credit losses	—	—
Unrealized gains and losses on securities (before tax effect deductions)	355	360
Net unrealized gains and losses on land	—	—
Excess amount of reserve for maturity refunds	—	—
Subordinated debt, etc.	—	—
Excess amount of reserve for maturity refunds and subordinated debt, etc. which are excluded from total solvency margin	—	—
Deductions	—	—
Others	3	3
(B) Total Risks (Non-consolidated)	2,012	2,027
$\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$		
Underwriting risk (R_1)	1,287	1,289
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2)	—	—
Guaranteed interest rate risk (R_3)	27	27
Investment risk (R_4)	590	563
Business management risk (R_5)	72	72
Major catastrophe risk (R_6)	512	537
(C) Solvency Margin Ratio (Non-consolidated)	713.2 %	564.4 %
$[(A) / \{(B) \times 1/2\}] \times 100$		

Note) The above figures are calculated based on the provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996). The figures as of June 30, 2012 are partly calculated on the simplified method, for example, some bases for the major catastrophe risk calculation are deemed same as the figures as of March 31, 2012.

NKSJ Himawari Life Insurance, Inc. (Non-consolidated)

Quarterly Balance Sheets

(Millions of yen)

	As of March 31, 2012	As of June 30, 2012	Increase (Decrease)
	Amount	Amount	
Assets:			
Cash and deposits	42,764	38,899	(3,865)
Securities:	1,672,594	1,709,081	36,487
Government bonds	1,126,262	1,160,645	34,382
Municipal bonds	120,094	120,171	76
Corporate bonds	382,065	384,895	2,829
Domestic stocks	9,869	8,968	(901)
Foreign securities	34,301	34,401	100
Loans:	34,091	34,108	17
Policy loans	34,091	34,108	17
Tangible fixed assets	1,676	1,603	(73)
Intangible fixed assets	3,101	2,848	(253)
Agency accounts receivable	137	104	(33)
Reinsurance accounts receivable	1,467	1,220	(247)
Other assets	34,092	33,569	(523)
Deferred tax assets	19,343	17,434	(1,908)
Allowance for possible credit losses	(58)	(63)	(4)
Total assets	1,809,210	1,838,805	29,595
Liabilities:			
Policy reserves:	1,717,788	1,745,491	27,702
Reserve for outstanding claims	24,615	26,584	1,969
Policy reserves	1,689,139	1,715,254	26,115
Reserve for dividends to policyholders	4,034	3,651	(382)
Agency accounts payable	3,466	2,578	(887)
Reinsurance accounts payable	1,248	1,217	(30)
Other liabilities	7,294	5,852	(1,442)
Reserve for retirement benefits	1,718	1,826	107
Reserve for bonus payments to directors	24	—	(24)
Reserves under the special laws:	1,881	1,954	72
Reserve for price fluctuation	1,881	1,954	72
Total liabilities	1,733,423	1,758,920	25,497
Net assets:			
Shareholders' equity:			
Common stock	17,250	17,250	—
Capital surplus	30,000	30,000	—
Retained earnings	15,958	16,707	748
Total shareholders' equity	63,208	63,957	748
Valuation and translation adjustments:			
Unrealized gains and losses on securities available for sale, net of tax	12,578	15,927	3,349
Total valuation and translation adjustments	12,578	15,927	3,349
Total net assets	75,786	79,884	4,098
Total liabilities and net assets	1,809,210	1,838,805	29,595

NKSJ Himawari Life Insurance, Inc. (Non-consolidated)

Quarterly Statements of Income

(Millions of yen)

	Three months ended June 30, 2011	Three months ended June 30, 2012	Increase (Decrease)	Rate of change
	(April 1 to June 30, 2011)	(April 1 to June 30, 2012)		
	Amount	Amount		
Ordinary income:	93,564	93,927	363	0.4 %
Insurance premiums and other:	84,673	85,482	809	1.0
Insurance premiums	83,873	84,288	415	0.5
Investment income:	7,614	8,224	609	8.0
Interest and dividend income	7,363	7,925	562	7.6
Investment gains on money trusts	105	—	(105)	(100.0)
Gains on sales of securities	145	289	144	98.8
Other ordinary income:	1,275	221	(1,054)	(82.7)
Reversal of reserve for outstanding claims	1,008	—	(1,008)	(100.0)
Ordinary expenses:	93,824	91,660	(2,163)	(2.3)
Insurance claims and other:	42,395	42,130	(264)	(0.6)
Insurance claims	8,244	8,162	(81)	(1.0)
Annuity payments	445	489	43	9.8
Insurance benefits	6,491	6,928	437	6.7
Surrender benefits	25,570	24,859	(710)	(2.8)
Other refunds	358	346	(12)	(3.4)
Provision for policy reserves and other:	29,539	28,085	(1,453)	(4.9)
Provision for reserve for outstanding claims	—	1,969	1,969	—
Provision for policy reserves	29,538	26,115	(3,423)	(11.6)
Provision for interest portion of reserve for dividends to policyholders	0	0	0	17.7
Investment expenses:	238	920	682	286.4
Interest paid	26	24	(2)	(9.5)
Losses on sales of securities	88	—	(88)	(100.0)
Losses on derivatives	3	9	5	166.1
Investment losses on special account	98	875	777	791.2
Operating, general and administrative expenses	20,493	19,519	(973)	(4.8)
Other ordinary expenses	1,157	1,004	(153)	(13.2)
Ordinary profit (loss)	(260)	2,266	2,527	—
Extraordinary losses:	853	78	(774)	(90.7)
Losses on disposal of fixed assets	3	6	3	108.1
Provision for reserves under the special laws:	56	72	15	27.2
Provision for reserve for price fluctuation	56	72	15	27.2
Other extraordinary losses	793	—	(793)	(100.0)
Provision for reserve for dividends to policyholders	793	909	116	14.6
Income (loss) before income taxes	(1,907)	1,278	3,185	—
Income taxes and deferred income taxes	(565)	529	1,094	—
Net income (loss)	(1,342)	748	2,091	—

Note) Amount for the three months ended June 31, 2011 represents the combined result of Sompo Japan Himawari Life Insurance Co., Ltd. and NIPPONKOA Life Insurance Company, Limited.

NKSJ Himawari Life Insurance, Inc. (Non-consolidated)

Major Business Results

Total amount of policies in force

(Number in thousands, Yen in hundred millions, %)

	As of March 31, 2012				As of June 30, 2012			
	Number		Amount		Number		Amount	
		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year
Individual insurance	2,820	110.6	173,753	109.1	2,869	101.7	176,443	101.5
Individual annuities	70	101.2	2,843	101.9	70	99.8	2,842	100.0
Group insurance	—	—	31,015	102.8	—	—	30,577	98.6
Group annuities	—	—	—	—	—	—	—	—

Note) Amount of "Individual annuities" represents the sum of annuity fund at the beginning of annuity payment of contracts before the beginning of annuity payment and policy reserves for the contracts after the beginning of annuity payment.

Total amount of new policies

(Number in thousands, Yen in hundred millions, %)

	Three months ended June 30, 2011 (April 1 to June 30, 2011)				Three months ended June 30, 2012 (April 1 to June 30, 2012)			
	Number		Amount		Number		Amount	
		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year
Individual insurance	110	114.1	6,969	102.7	93	85.3	6,521	93.6
Individual annuities	1	137.9	43	139.3	0	47.5	21	48.9
Group insurance	—	—	88	77.9	—	—	192	217.1
Group annuities	—	—	—	—	—	—	—	—

Notes)

1. Amount of "Individual annuities" represents the amount of annuity fund at the beginning of annuity payment.
2. Amount for the three months ended June 31, 2011 represents the combined result of Sampo Japan Himawari Life Insurance Co., Ltd. and NIPPONKOA Life Insurance Company, Limited.

Annualized premiums

Policies in force

(Millions of yen, %)

	As of March 31, 2012		As of June 30, 2012	
		% of previous fiscal year		% of previous fiscal year
Individual insurance	270,285	103.9	271,835	100.6
Individual annuities	15,967	102.2	15,949	99.9
Total	286,252	103.8	287,785	100.5
Medical and survival benefits	102,137	108.8	103,503	101.3

New policies

(Millions of yen, %)

	Three months ended June 30, 2011 (April 1 to June 30, 2011)		Three months ended June 30, 2012 (April 1 to June 30, 2012)	
		% of previous fiscal year		% of previous fiscal year
	Individual insurance	8,284	109.1	7,878
Individual annuities	251	159.4	90	36.1
Total	8,536	110.2	7,969	93.4
Medical and survival benefits	3,582	113.0	3,301	92.1

Notes)

1. Annualized premiums are calculated by using multipliers for various premium payment terms to the premium per payment. In single premium contracts, the amount is calculated by dividing the premium by the duration of the policy.
2. Annualized premiums for medical and survival benefits include (a) premium related to medical benefits such as hospitalization and surgery benefits, (b) premium related to survival benefits such as specific illness and nursing benefits, and (c) premium related to premium waiver benefits, in which disability cause is excluded but causes such as specific illness and nursing care are included.
3. Amount for the three months ended June 31, 2011 represents the combined result of Sampo Japan Himawari Life Insurance Co., Ltd. and NIPPONKOA Life Insurance Company, Limited.

NKSJ Himawari Life Insurance, Inc. (Non-consolidated)

Solvency Margin Ratio (Non-consolidated)

	(Millions of yen)	
	As of March 31, 2012	As of June 30, 2012
(A) Total Solvency Margin (Non-consolidated)	199,339	206,539
Capital, etc.	63,208	64,094
Reserve for price fluctuation	1,881	1,954
Contingency reserve	22,677	22,963
General allowance for possible credit losses	19	18
Unrealized gains and losses on securities (90% of gain or 100% of loss)	16,358	20,714
Net unrealized gains and losses on land (85% of gain or 100% of loss)	—	—
Excess of continued Zillmerized reserve	112,359	114,942
Subordinated debt, etc.	—	—
Excess of continued Zillmerized reserve and subordinated debt, etc. which are excluded from total solvency margin	(24,430)	(25,757)
Brought in capital, etc.	—	—
Deductions	—	—
Others	7,264	7,609
(B) Total Risks (Non-consolidated) $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$	27,502	28,003
Underwriting risk (R_1)	11,109	11,241
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_8)	5,625	5,711
Guaranteed interest rate risk (R_2)	8,084	8,104
Guaranteed minimum benefit risk (R_7)	337	341
Investment Risk (R_3)	12,447	12,873
Business management risk (R_4)	752	765
(C) Solvency Margin Ratio (Non-consolidated) $\frac{(A)}{(1/2) \times (B)} \times 100$	1,449.5 %	1,475.1 %

Notes)

1. The above figures are calculated based on the provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996).
2. Guaranteed minimum benefit risk is calculated by the standard method.

Sompo Japan DIY Life Insurance Co., Ltd. (Non-consolidated)

Quarterly Balance Sheets

(Millions of yen)

	As of March 31, 2012	As of June 30, 2012	Increase (Decrease)
	Amount	Amount	
Assets:			
Cash and deposits	401	409	8
Securities:	4,148	4,042	(105)
Government bonds	1,272	1,270	(1)
Domestic stocks	652	549	(103)
Tangible fixed assets	39	35	(3)
Agency accounts receivable	0	0	0
Reinsurance accounts receivable	26	17	(8)
Other assets	247	292	44
Allowance for possible credit losses	—	(3)	(3)
Total assets	4,863	4,795	(68)
Liabilities:			
Policy reserves:	1,128	990	(137)
Reserve for outstanding claims	270	137	(132)
Policy reserves	857	852	(4)
Agency accounts payable	4	3	(0)
Reinsurance accounts payable	30	31	1
Other liabilities	173	113	(60)
Reserve for retirement benefits	29	30	1
Reserves under the special laws:	18	18	0
Reserve for price fluctuation	18	18	0
Deferred tax liabilities	99	79	(20)
Total liabilities	1,482	1,267	(215)
Net assets:			
Shareholders' equity:			
Common stock	10,100	10,100	—
Capital surplus	2,100	2,100	—
Retained earnings	(9,043)	(8,850)	192
Total shareholders' equity	3,156	3,349	192
Valuation and translation adjustments:			
Unrealized gains and losses on securities available for sale, net of tax	224	178	(45)
Total valuation and translation adjustments	224	178	(45)
Total net assets	3,380	3,527	146
Total liabilities and net assets	4,863	4,795	(68)

Sompo Japan DIY Life Insurance Co., Ltd. (Non-consolidated)

Quarterly Statements of Income

(Millions of yen)

	Three months ended June 30, 2011	Three months ended June 30, 2012	Increase (Decrease)	Rate of change
	(April 1 to June 30, 2011)	(April 1 to June 30, 2012)		
	Amount	Amount		
Ordinary income:	1,073	1,107	33	3.2 %
Insurance premiums and other:	1,003	959	(43)	(4.3)
Insurance premiums	929	936	6	0.7
Investment income:	13	10	(3)	(25.0)
Interest and dividend income	13	10	(3)	(25.0)
Other ordinary income:	56	137	80	142.8
Reversal of reserve for outstanding claims	55	132	76	137.7
Reversal of policy reserves	0	4	4	495.9
Ordinary expenses:	1,086	896	(189)	(17.4)
Insurance claims and other:	527	377	(149)	(28.4)
Insurance claims	422	295	(127)	(30.1)
Insurance benefits	63	41	(21)	(34.4)
Other refunds	1	1	0	2.8
Investment expenses:	0	39	39	51,754.5
Interest paid	0	0	(0)	(60.7)
Impairment losses on securities	—	36	36	—
Operating, general and administrative expenses	544	469	(74)	(13.7)
Other ordinary expenses	14	9	(4)	(30.8)
Ordinary profit (loss)	(12)	210	223	—
Extraordinary losses:	1,196	0	(1,195)	(100.0)
Losses on disposal of fixed assets	1,195	—	(1,195)	(100.0)
Provision for reserves under the special laws:	0	0	(0)	(1.4)
Provision for reserve for price fluctuation	0	0	(0)	(1.4)
Income (loss) before income taxes	(1,208)	210	1,419	—
Income taxes and deferred income taxes	0	17	16	1,753.4
Net income (loss)	(1,209)	192	1,402	—

Sampo Japan DIY Life Insurance Co., Ltd. (Non-consolidated)

Major Business Results

Total amount of policies in force

(Number in thousands, Yen in hundred millions, %)

	As of March 31, 2012				As of June 30, 2012			
	Number		Amount		Number		Amount	
		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year
Individual insurance	45	97.4	7,511	95.8	44	99.6	7,434	99.0
Individual annuities	—	—	—	—	—	—	—	—
Group insurance	—	—	—	—	—	—	—	—
Group annuities	—	—	—	—	—	—	—	—

Total amount of new policies

(Number in thousands, Yen in hundred millions, %)

	Three months ended June 30, 2011 (April 1 to June 30, 2011)				Three months ended June 30, 2012 (April 1 to June 30, 2012)			
	Number		Amount		Number		Amount	
		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year
Individual insurance	0	65.6	93	62.7	0	117.2	102	109.7
Individual annuities	—	—	—	—	—	—	—	—
Group insurance	—	—	—	—	—	—	—	—
Group annuities	—	—	—	—	—	—	—	—

Annualized premiums

Policies in force

(Millions of yen, %)

	As of March 31, 2012		As of June 30, 2012	
		% of previous fiscal year		% of previous fiscal year
Individual insurance	3,718	100.3	3,730	100.3
Individual annuities	—	—	—	—
Total	3,718	100.3	3,730	100.3
Medical and survival benefits	886	100.9	893	100.7

New policies

(Millions of yen, %)

	Three months ended June 30, 2011 (April 1 to June 30, 2011)		Three months ended June 30, 2012 (April 1 to June 30, 2012)	
		% of previous fiscal year		% of previous fiscal year
Individual insurance	41	62.8	47	115.4
Individual annuities	—	—	—	—
Total	41	62.8	47	115.4
Medical and survival benefits	12	64.5	14	117.5

Notes)

- Annualized premiums are calculated by using multipliers for various premium payment terms to the premium per payment. In single premium contracts, the amount is calculated by dividing the premium by the duration of the policy.
- Annualized premiums for medical and survival benefits include (a) premium related to medical benefits such as hospitalization and surgery benefits, (b) premium related to survival benefits such as specific illness and nursing benefits, and (c) premium related to premium waiver benefits, in which disability cause is excluded but causes such as specific illness and nursing care are included.

Sampo Japan DIY Life Insurance Co., Ltd. (Non-consolidated)

Solvency Margin Ratio (Non-consolidated)

	(Millions of yen)	
	As of March 31, 2012	As of June 30, 2012
(A) Total Solvency Margin (Non-consolidated)	3,987	4,117
Capital, etc.	3,156	3,349
Reserve for price fluctuation	18	18
Contingency reserve	521	517
General allowance for possible credit losses	—	—
Unrealized gains and losses on securities (90% of gain or 100% of loss)	292	232
Net unrealized gains and losses on land (85% of gain or 100% of loss)	—	—
Excess of continued Zillmerized reserve	—	—
Subordinated debt, etc.	—	—
Excess of continued Zillmerized reserve and subordinated debt, etc. which are excluded from total solvency margin	—	—
Brought in capital, etc.	—	—
Deductions	—	—
Others	—	—
(B) Total Risks (Non-consolidated) $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$	569	559
Underwriting risk (R_1)	425	421
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_8)	93	93
Guaranteed interest rate risk (R_2)	0	0
Guaranteed minimum benefit risk (R_7)	—	—
Investment Risk (R_3)	175	157
Business management risk (R_4)	20	20
(C) Solvency Margin Ratio (Non-consolidated) $\frac{(A)}{(1/2) \times (B)} \times 100$	1,400.8 %	1,472.4 %

Note) The above figures are calculated based on the provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996).

Supplementary Explanation

< Calculation of ratios, etc. >

Underwriting profit = Underwriting income - Underwriting expenses - Operating, general and administrative expenses related to underwriting + Other income and expenses*

*Other income and expenses include, but not limited to, income tax expenses for compulsory automobile liability insurance.

Net loss ratio = (Net claims paid + Loss adjustment expenses) / Net premiums written × 100

Net expense ratio = (Net commissions and brokerage fees + Operating, general and administrative expenses related to underwriting) / Net premiums written × 100

Underwriting result ratio = (Net premiums written - Net claims paid - Loss adjustment expenses - Operating expenses) / Net premiums written × 100

< Solvency margin ratio (Non-consolidated) >

• In addition to reserves to cover payments for claims, benefits and maturity refunds, etc., it is necessary for insurance companies to maintain sufficient solvency in order to cover against risks which may exceed their normal estimates, i.e. occurrence of major catastrophes, fluctuation in mortality rate due to significant changes in key environmental factors and big decline in value of assets held by insurance companies.

•(C) Solvency Margin Ratio (Non-consolidated), which is calculated in accordance with the Insurance Business Act, is the ratio of "solvency margin of insurance companies by means of their capital, reserves, etc." ((A) Total Solvency Margin (Non-consolidated)) to "risks which will exceed their normal estimates" ((B) Total Risks (Non-consolidated)).

• "Risks which will exceed their normal estimates" are composed of risks described below.

<1> Underwriting risk, Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance:

Risks of rate of occurrence of insurance claims, etc. in excess of normal estimates (excluding risks relating to major catastrophes)

<2> Guaranteed interest rate risk:

Risks of invested assets failing to yield assumed interest rates due to the aggravation of investment conditions

<3> Investment risk:

Risks of securities and other assets held fluctuating in prices in excess of normal estimates

<4> Business management risk:

Risks beyond normal estimates arising from business management that do not fall under other categories

<5> Major catastrophe risk:

Risks of the occurrence of major catastrophic losses in excess of normal estimates (risks such as the Great Kanto Earthquake or Isewan Typhoon)

<6> Guaranteed minimum benefit risk:

Risks of special account assets fluctuating in prices in excess of normal estimates

• "Solvency margin of insurance companies by means of their capital, reserves, etc." (total solvency margin (non-consolidated)) is the sum of total net assets (excluding planned outflows), certain reserves (reserve for price fluctuation, contingency reserve and catastrophic loss reserve, etc.) and parts of net unrealized gains and losses on land, etc.

• Since a solvency margin ratio regulation on a consolidated basis was adopted from March 31, 2012, solvency margin ratio and some of other related items represented in the past are stated with words "(non-consolidated)" like "Solvency margin ratio (Non-consolidated)".

- Solvency margin ratio is one of the indicators for the regulatory authorities to monitor financial soundness of insurance companies. Solvency margin ratio exceeding 200% would indicate adequate capability to meet payments of possible insurance claims and others.