

[FY2024] Definition of Adjusted Consolidated Profit, etc.

		Method of Calculation
Definition of adjusted profit* ¹	Domestic P&C insurance	Net income + Provision for catastrophic loss reserve, etc. (after tax) + Provision for price fluctuation reserve (after tax) - Gains/losses on sale of securities and unrealized losses on securities (after tax)
	Overseas insurance	Operating Income* ² Net income for equity-method affiliates in principle
	Domestic life insurance	Net income + Provision for contingency reserve, etc. (after tax) + Provision for price fluctuation reserve (after tax) + Adjustment of underwriting reserve (after tax) + Deferral of acquisition costs (after tax) - Amortization of acquisition costs (after tax) - Gains/losses on sale of securities and unrealized losses on securities (after tax)
	Nursing care	Net income
	Digital & Other	Net income - Gains/losses on sale of investment and unrealized losses on investment (after tax)
Adjusted consolidated profit		Total of above adjusted profits
Adjusted consolidated net assets		Consolidated net assets (excluding net assets of domestic life insurance business) + Catastrophic loss reserve, etc. in domestic P&C insurance (after tax) + Price fluctuation reserve in domestic P&C insurance (after tax) + Domestic life insurance adjusted net assets* ³
Adjusted consolidated ROE		Adjusted consolidated profit ÷ Adjusted consolidated net assets (The denominator is the average balance at the start/end of each fiscal year.)
Risk diversification ratio		Risk diversification effect ÷ Total group risk amount (before adjusting for risk diversification effect)

*1 Adjusted profit for each business excludes one-time factors and special factors such as subsidiary dividends, etc.

*2 Operating income excluding one-time factors (= Net income - Foreign exchange gains/losses - Realized and unrealized gains/losses on securities - Impairment losses, etc.)

*3 Domestic life insurance adjusted net assets = Net assets (J-GAAP) + Contingency reserve (after tax) + Price fluctuation reserve (after tax) + Adjustment of underwriting reserve (after tax) + Unamortized acquisition cost (after tax)