
Highlights of 3Q FY2010 Results

February 14, 2011

NKSJ Holdings, Inc.

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Business Lines	Overview	
Domestic P&C insurance	Sompo Japan	<ul style="list-style-type: none"> - Underwriting profit was ¥22.4 billion, increased by ¥9.2 billion from the same period last FY. Gains on financial guarantee insurance and decrease in natural disaster losses compensated increase in incurred losses of voluntary auto insurance. - Investment profit was ¥24.9 billion (¥0.1 billion increase from the same period last FY). Foreign exchange hedging gains compensated decrease in realized gains on strategic-holding shares and decrease in income gains on foreign assets due to stronger yen.
	Nipponkoa	<ul style="list-style-type: none"> - Underwriting profit was -¥0.1 billion, decreased by ¥3.2 billion from the same period last FY. Increase in incurred losses of voluntary auto insurance affected much, while natural disaster losses decreased. - Investment profit was ¥20.1 billion (¥1.6 billion decrease from the same period last FY). Realized gains on stocks fell by ¥1.9 billion.
Domestic life insurance	Himawari Life & Nipponkoa Life	<ul style="list-style-type: none"> - Top line growth rate boosted attributable to strong sales of income compensation insurance, medical insurance, etc. Annualized premium from new business of two companies combined increased 14% from the same period of previous FY. Similarly, insurance premium income increased 9%. - Preparation for the merger of two companies (October 2011) is progressing without delay.

Billions of yen

	3Q FY2010
Ordinary income	2,002.0
(P&C net premiums written)	1,465.4
(Life insurance premiums)	171.4
Ordinary profit	45.9
Net income	24.8
Net income per share	14.96 yen

Billions of yen

	Ordinary profit	Net income
Sompo Japan (consolidated)	36.7	21.6
+		
Nipponkoa (consolidated)	16.9	9.8
+		
Consolidated adjustments	-7.6	-6.5
=		
NKSJ HD (consolidated)	45.9	24.8

<Consolidated adjustments>

- “Purchase method” accounting was adopted in establishing NKSJ Holdings. “Consolidated adjustments” shown in the left table mainly results from using purchase method.
- In NKSJ consolidated financial statements, assets and liabilities of Nipponkoa are booked at the market value as of the completion of business integration. Therefore, book value used in Nipponkoa’s statements and that used in NKSJ’s consolidated statements are different. As a result, in calculating NKSJ consolidated profit, adjustments are necessary in Nipponkoa’s realized gains on securities, etc.

Overview of Non-Consolidated Results of Two Major P&C Insurers

Billions of yen

	Sompo Japan		
	3Q FY2009	3QFY2010	Change
Net premiums written	951.1	953.3	+2.1(+0.2%)
(excl. CALI)	828.0	827.4	-0.6(-0.1%)
Loss ratio	74.2%	71.2%	-3.0pt
(excl. financial guarantee * / CALI)	62.0%	62.9%	+0.9pt
Expense ratio	34.2%	33.5%	-0.7pt
(excl. CALI)	35.3%	34.6%	-0.7pt
Combined ratio	108.4%	104.7%	-3.7pt
(excl. financial guarantee* / CALI)	97.4%	97.5%	+0.2pt
Underwriting profit	13.1	22.4	+9.2
Investment profit	24.7	24.9	+0.1
Ordinary profit	27.9	39.7	+11.7
Net income	24.1	24.9	+0.7

	Nipponkoa		
	3Q FY2009	3QFY2010	Change
Net premiums written	480.6	471.7	-8.8(-1.8%)
(excl. CALI)	425.0	415.3	-9.7(-2.3%)
Loss ratio	68.0%	68.3%	+0.3pt
(excl. financial guarantee * / CALI)	63.5%	63.8%	+0.3pt
Expense ratio	35.5%	35.4%	-0.1pt
(excl. CALI)	36.7%	36.7%	-0.0pt
Combined ratio	103.5%	103.8%	+0.3pt
(excl. financial guarantee* / CALI)	100.2%	100.5%	+0.3pt
Underwriting profit	3.1	-0.1	-3.2
Investment profit	21.7	20.1	-1.6
Ordinary profit	22.2	16.6	-5.5
Net income	13.2	9.8	-3.4

【Reference】 Adjusted profit

Net income	24.1	24.9	+0.7
+) Provision for catastrophe loss reserve (net of tax)	1.9	7.5	+5.5
+) Provision for price fluctuation reserve (net of tax)	2.7	1.5	-1.2
-) Realized gains/losses and devaluation losses on securities (net of tax)	0.2	-2.2	-2.4
-) Extraordinary items	9.5	-	-9.5
Adjusted profit	19.0	36.1	+17.1

Net income	13.2	9.8	-3.4
+) Provision for catastrophe loss reserve (net of tax)	-0.4	-0.3	+0.0
+) Provision for price fluctuation reserve (net of tax)	1.2	1.4	+0.2
-) Realized gains/losses and devaluation losses on securities (net of tax)	1.6	1.9	+0.3
-) Extraordinary items	-	-	-
Adjusted profit	12.4	8.9	-3.4

* "Excl. financial guarantee" is applicable only for Sompo Japan.

Net Premiums Written (Two Major P&C Insurers, Non-consolidated basis)

◆ Net premiums written decreased mainly due to sluggish voluntary auto income, but estimate gradual recovery by upward premium rate revisions.

Billions of yen

	Sompo Japan			Nipponkoa		
	Premiums	Change	%Change	Premiums	Change	%Change
Fire & allied lines	106.4	-0.7	-0.7%	66.7	-5.2	-7.3%
Marine	19.0	+1.1	+6.5%	10.4	+0.4	+5.0%
Personal accident	97.4	+1.0	+1.1%	38.9	-0.5	-1.4%
Voluntary automobile	481.1	-2.1	-0.4%	237.2	-3.7	-1.6%
CALI (Compulsory automobile liability)	125.8	+2.7	+2.3%	56.3	+0.8	+1.5%
Other	123.3	+0.1	+0.2%	61.8	-0.6	-1.1%
of which, liability	80.1	+2.3	+3.0%	32.3	+0.0	+0.2%
All lines	953.3	+2.1	+0.2%	471.7	-8.8	-1.8%
All lines excl. CALI	827.4	-0.6	-0.1%	415.3	-9.7	-2.3%

- Fire & allied lines: Premium income declined due to a decrease in long-term policies, etc.
- Marine: Premium income increased by a boost in transport volumes.
- Personal accident: Group medical insurance increased at Sompo Japan.
- Voluntary automobile: (Sompo Japan) Unit premium increased by premium rate revision in April 2010, but premium income decreased by remained effect of installment payment policies contracted in the previous FY. Premium rate is revised again in April 2011.
(Nipponkoa) Unit premium continued to decline, but is estimated to increase by rate revision in December 2010.
- CALI: Increased attributable to strong car sales in the first half of FY2010.
- Other: Sales of liability insurance remained strong at Sompo Japan.

Loss Ratio - Written / Paid Basis (Two Major P&C Insurers, Non-consolidated basis)

- ◆ Loss ratio of voluntary automobile insurance raised due to an increase in accidents occurred.
- ◆ Loss from natural disasters (occurred in FY2010 only) was ¥2.4 billion at Sompo Japan, and ¥2.5 billion at Nipponkoa.

W/P Loss Ratio

Billions of yen

	Sompo Japan				Nipponkoa			
	Net claims paid		Loss ratio		Net claims paid		Loss ratio	
		Change		Change		Change		Change
Fire & allied lines	41.5	-4.7	40.8%	-3.9pt	28.4	-4.0	46.3%	-2.6pt
Marine	10.8	+0.8	60.8%	+0.2pt	4.2	-1.8	42.8%	-21.4pt
Personal accident	51.5	+1.0	58.4%	+0.8pt	22.7	-0.4	63.6%	-0.6pt
Voluntary automobile	293.2	-3.6	70.6%	+1.9pt	156.1	+4.5	72.2%	+3.2pt
CALI	117.9	+0.2	101.2%	-2.8pt	54.3	+0.3	101.8%	-0.8pt
Other	93.7	-32.1	80.6%	-25.6pt	30.2	-2.6	54.2%	-4.2pt
of which, liability	38.7	+1.0	52.4%	+0.1pt	14.5	-1.2	50.0%	-4.5pt
All lines	609.0	-38.3	71.2%	-3.0pt	296.2	-4.1	68.3%	+0.3pt
All lines excl. financial guarantee / CALI	460.4	-5.5	62.9%	+0.9pt	241.9	-4.5	63.8%	+0.3pt

* "Excl. financial guarantee" is applicable only for Sompo Japan.

Expense Ratio (Two Major P&C Insurers, Non-consolidated basis)

Billions of yen

Underwriting expenses

	Sompo Japan			
	Amount		Expense ratio	
		Change		Change
Net commissions and brokerage fees	161.1	+0.8	16.9%	+0.0pt
Operating and administrative expenses on underwriting	158.3	-6.7	16.6%	-0.7pt
Total	319.5	-5.9	33.5%	-0.7pt

	Nipponkoa			
	Amount		Expense ratio	
		Change		Change
	79.2	-2.4	16.8%	-0.2pt
	87.7	-1.0	18.6%	+0.1pt
	167.0	-3.5	35.4%	-0.1pt

Company expenses

	Sompo Japan			
	Amount		% of net premiums	
		Change		Change
Personnel expenses	134.7	+11.3	14.1%	+1.2pt
Non-personnel expenses	90.6	-7.5	9.5%	-0.8pt
Taxes, etc.	10.6	+0.3	1.1%	+0.0pt
Total	236.0	+4.1	24.8%	+0.4pt

	Nipponkoa			
	Amount		% of net premiums	
		Change		Change
	66.4	+2.6	14.1%	+0.8pt
	46.5	-3.7	9.9%	-0.6pt
	5.5	-0.3	1.2%	-0.0pt
	118.4	-1.4	25.1%	+0.2pt

Billions of yen

- Sompo Japan: Operating and administrative expenses on underwriting fell mainly due to reduced system development costs by accounting policy changes. Total company expenses increased by absorption of its loss adjustment subsidiary.
- Nipponkoa: Since temp staff of its subsidiary has been directly hired, a shift from non-personnel expenses (temp staff fees) to personnel expenses (salaries and benefits) occurred.

Financial Guarantee Insurance (Sompo Japan, Non-consolidated basis)

**Gains/Losses for the
nine months ended
December 31, 2010**
(Overall financial guarantee)

19.8 billion yen gain

* Primarily due to some recovery from the past fiscal year's loss payment and the reversal of loss reserve for ABS-CDO guarantees.

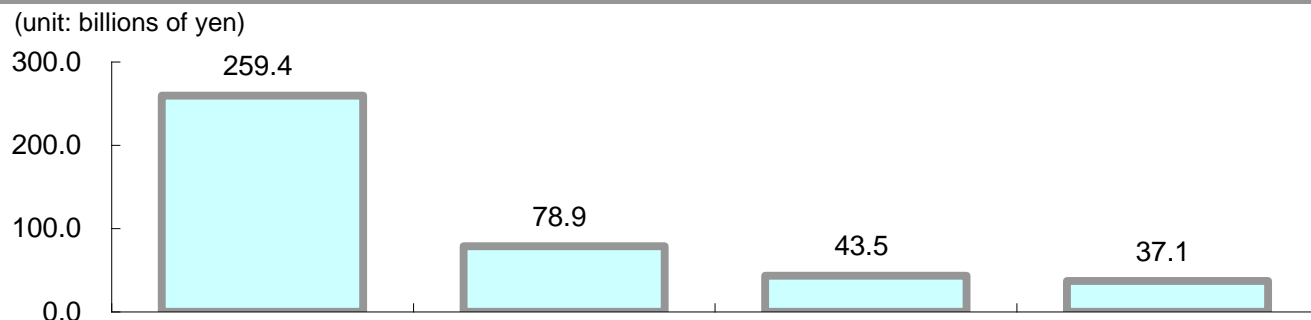
(Unit: billions of yen)

Overall financial guarantee (Gains/Losses)	Six months ended September 30, 2010	Three months ended December 31, 2010	Nine months ended December 31, 2010	Nine months ended December 31, 2009
Loss Payment (*1)	(18.5)	(12.1)	(30.6)	(63.7)
Provision/Reversal of Loss Reserves (*2)	31.1	19.3	50.4	62.3
Gains/Losses	12.6	7.1	19.8	(1.3)

*1 Including commutation. *2 Including gains/losses of exchange hedge transaction.

**Net exposure
to ABS-CDOs**

Net exposure to ABS-CDOs (after deduction of loss reserves) reduced to 37.1 billion yen. (Decreased by 6.4 billion yen since March 31, 2010)



(Unit: billions of yen)

ABS-CDOs (Insured Amount)	3/31/2008	3/31/2009	3/31/2010	12/31/2010
Total of Insured Amount	289.4	218.0	123.1	64.2
Outstanding Loss Reserves	(30.0)	(139.0)	(79.5)	(27.1)
Insured Amount Net of Loss Reserves	259.4	78.9	43.5	37.1

Investment Profits

(Two Major P&C Insurers, Non-consolidated basis)

Billions of yen

	Sompo Japan			Nipponkoa		
	3Q FY2009	3Q FY2010	Change	3Q FY2009	3Q FY2010	Change
Interest and dividend income	66.0	62.7	-3.3	35.6	33.7	-1.9
Assumed interest for policyholders, etc	-31.6	-29.3	+2.3	-17.2	-15.4	+1.8
Net interest and dividend income	34.4	33.4	-0.9	18.3	18.2	-0.1
Realized gains on securities	7.0	2.6	-4.3	5.3	5.3	-0.0
Realized gains on domestic stocks	9.5	2.1	-7.4	6.0	4.1	-1.9
Devaluation losses on securities	-6.6	-6.1	+0.5	-2.8	-2.3	+0.5
Devaluation losses on domestic stocks	-6.3	-2.8	+3.5	-2.7	-1.9	+0.8
Gains/losses on derivatives	2.3	8.5	+6.1	3.1	1.5	-1.6
Other	-12.3	-13.6	-1.2	-2.2	-2.6	-0.4
Total investment profit	24.7	24.9	+0.1	21.7	20.1	-1.6

- Interest and dividend income decreased mainly due to a decrease in savings-type account assets, and decrease in interest income from foreign bonds by stronger yen.
- Strategic-holding stocks increased by ¥6.8 billion (net of bought and sold) at Sompo Japan, while decreased by 7.4 billion at Nipponkoa.
- Sompo Japan's gains on derivatives arised from hedging position of foreign currency denominated assets. Other losses of Sompo Japan were termination losses of foreign assets and losses of foreign currency deposits caused by appreciation of yen.

Investment Asset Portfolio

(Two Major P&C Insurers, Non-consolidated basis)

Billions of yen		Sompo Japan			Nipponkoa		
		FY2009	3Q FY2010	Change	FY2009	3Q FY2010	Change
Savings-type account	Yen-denominated bonds, loans, etc.	1,264.2(28.4%)	1,207.3(28.0%)	-56.9(-0.4pt)	771.2(32.6%)	722.9(32.2%)	-48.2(-0.4pt)
General account	Yen-denominated bonds	591.2(13.3%)	589.6(13.7%)	-1.6(+0.4pt)	228.7(9.7%)	236.0(10.5%)	+7.3(+0.8pt)
	Foreign currency denominated bonds	236.9(5.3%)	195.0(4.5%)	-41.8(-0.8pt)	233.3(9.9%)	217.8(9.7%)	-15.5(-0.2pt)
	(of which, FX hedged bonds)	46.6(1.0%)	133.5(3.1%)	+86.9(+2.1pt)	136.3(5.8%)	149.6(6.7%)	+13.3(+0.9pt)
	Alternatives, foreign stocks, etc.	379.8(8.5%)	367.0(8.5%)	-12.8(+0.0pt)	81.9(3.5%)	82.7(3.7%)	+0.7(+0.2pt)
	Loans	240.8(5.4%)	239.5(5.6%)	-1.2(+0.2pt)	66.8(2.8%)	65.6(2.9%)	-1.1(+0.1pt)
	Domestic stocks	1,123.4(25.2%)	1,119.0(26.0%)	-4.3(+0.8pt)	645.2(27.3%)	594.9(26.5%)	-50.3(-0.8pt)
	Subsidiary stocks	252.9(5.7%)	286.7(6.7%)	+33.7(+1.0pt)	47.3(2.0%)	47.9(2.1%)	+0.6(+0.1pt)
	Others	369.1(8.3%)	305.0(7.1%)	-64.1(-1.2pt)	293.0(12.4%)	279.2(12.4%)	-13.8(+0.0pt)
	Subtotal	3,194.5(71.6%)	3,102.0(72.0%)	-92.4(+0.4pt)	1,596.4(67.4%)	1,524.4(67.8%)	-71.9(+0.4pt)
Total asset portfolio		4,458.7(100%)	4,309.3(100%)	-149.3	2,367.6(100%)	2,247.3(100%)	-120.2

Unrealized gains on securities available for sale (before tax)	596.3	511.8	-84.4	273.5	229.2	-44.2
of which, domestic stocks	580.0	512.9	-67.0	271.8	226.5	-45.2

Sensitivity	Conditions	Sompo Japan	Nipponkoa
Interest yield	Asset value change by 50bp increase in interest yield	-51.1 billion yen	-32.9 billion yen
	Net asset value change by 50bp increase in interest yield	+27.0 billion yen	+5.7 billion yen
Foreign currency	Value change in foreign currency denominated assets by 10% depreciation of US dollars and Euros against Japanese yen	(US\$) -41.2 billion yen (Euro) -7.5 billion yen	(US\$) -5.2 billion yen (Euro) -2.0 billion yen
Stock price	Change in domestic stock value by 10% decrease in TOPIX	-118.5 billion yen	-54.3 billion yen

◆ Top line growth trend is becoming remarkable mainly by strong sales of protection-oriented products, such as income compensation, medical, and cancer.

Billions of yen

	Sampo Japan Himawari Life		
	3Q FY2009	3Q FY2010	Change
Amount of new business	1,607.7	1,705.6	+6.1%
Annualized premium from new business	17.7	19.4	+9.9%
of which, third sector premiums	8.6	9.0	+4.9%

	Nipponkoa Life		
	3Q FY2009	3Q FY2010	Change
Amount of new business	506.2	614.1	+21.3%
Annualized premium from new business	6.8	8.3	+23.4%
of which, third sector premiums	1.8	1.7	-3.8%

Income from insurance premiums	169.0	181.2	+7.2%
Ordinary profit	1.5	-0.6	-144.3%
Net income	0.0	-1.7	-4,784.8%

Income from insurance premiums	67.0	76.3	+13.9%
Ordinary profit	1.7	1.2	-31.7%
Net income	0.5	0.0	-91.7%

	FY2009	3Q FY2010	Change
	Amount of business in force	12,323.0	13,223.0
Annualized premium from business in force	196.1	199.2	+1.6%
of which, third sector premiums	72.8	77.1	+5.8%

	FY2009	3Q FY2010	Change
	Amount of business in force	5,306.9	5,568.1
Annualized premium from business in force	69.7	73.4	+5.3%
of which, third sector premiums	13.6	14.5	+6.7%

- ◆ Top line increased in emerging countries.
- ◆ Going forward, acquired insurers are expected to contribute to group profits.

Billions of yen

	Consolidated subsidiaries	3Q FY2009		3Q FY2010			
		Net premiums written	Net income	Net premiums written	Net income		
					Change	Change	
Sompo Japan	SJ America	3.7	1.2	3.7	+0.0	0.6	-0.6
	SJ Europe	1.7	-0.5	1.3	-0.3	-0.1	+0.4
	SJ Singapore	1.1	0.4	1.3	+0.2	0.4	+0.0
	Tenet (Singapore)			0.7		0.1	
	SJ China	1.5	-0.4	2.4	+0.8	-0.1	+0.3
	SJ Hongkong			0.8		-0.0	
	Yasuda Seguros (Brazil)	7.9	0.1	9.3	+1.4	0.2	+0.1
Nipponkoa	NK Europe	0.8	0.0	0.6	-0.1	0.0	-0.0
	NK Asia	0.6	0.1	0.5	-0.0	-0.0	-0.1
	NK China	0.0	-0.0	0.1	+0.1	-0.0	-0.0

* Net income figures are before consolidation adjustments.

Net assets of two major P&C Insurers (non-consolidated basis)

Billions of yen

	Sompo Japan			Nipponkoa		
	FY2009	3Q FY2010	Change	FY 2009	3Q FY2010	Change
Net assets	820.1	767.2	-52.9	433.6	410.4	-23.1
(of which, unrealized gains on securities available for sale after tax)	386.3	331.7	-54.5	175.8	148.5	-27.2

Reference: Adjusted consolidated net assets (provisional)

	NKSJ Consolidated			
	As of the opening of FY2010		As of the end of 3Q FY2010	
	Amount	Amount per share (yen)	Amount	Amount per share (yen)
(a) Consolidated net assets*¹	1,244.7	749.27	1,162.8	700.32
(of which, unrealized gains on securities available for sale)	389.3	234.37	315.5	190.05
(b) Consolidated net assets (excl. life insurance subsidiaries' net assets)	1,163.7	700.54	1,081.0	651.06
(c) Catastrophe loss reserve (net of tax) *²	402.1	242.06	409.2	246.48
(d) Reserve for price fluctuation (net of tax) *²	10.9	6.58	13.9	8.37
(e) Life insurance subsidiaries' EV *³	386.8	232.83	386.8	232.95
(f) Total (Adjusted consolidated net assets) (b+c+d+e)	1,963.6	1,182.02	1,891.0	1,138.87

*1 Stock acquisition rights and non-controlling interests are deducted.

*2 "Net of tax" figure is the amount of each reserve minus tax effect. Tax rate used is non-consolidated effective basis for each of Sompo Japan and Nipponkoa.

*3 Life insurance subsidiaries' EV is as of the end of March 2010 because it is disclosed once a year.

Forecast for FY2010 (Full Fiscal Year) (NKSJ Consolidated basis)

◆ Not revised from estimation as at interim reporting.

Billions of yen

	FY2010 (FY beginning estimation)	FY2010 (current estimation)	Change
Ordinary income	2,642.0	2,625.0	-17.0
(P&C Net premiums written)	1,962.0	1,952.0	-10.0
(Life insurance premiums)	182.0	206.0	+24.0
Ordinary profit	48.0	48.0	-
Net income	25.0	25.0	-

Dividend per share	20 yen	20 yen	-
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Billions of yen

	Ordinary profit	Net income
SJ (consolidated)	43.0	22.0
+		
NK (consolidated)	22.0	13.0
+		
Consolidated adjustments	-17.0	-10.0
=		
NKSJ (consolidated)	48.0	25.0

<Consolidated adjustments>

- “Purchase method” accounting was adopted in establishing NKSJ Holdings. “Consolidated adjustments” shown in the left table mainly results from using purchase method.
- In NKSJ consolidated financial statements, assets and liabilities of Nipponkoa are booked at the market value as of the completion of business integration. Therefore, book value used in Nipponkoa’s statements and that used in NKSJ’s consolidated statements are different. As a result, in calculating NKSJ consolidated profit, adjustments are made in Nipponkoa’s realized gains on securities, etc.

Forecast for FY2010 (Full Fiscal Year)

(Two Major P&C Insurers, Non-consolidated basis)

- ◆ Not revised from estimation as at interim reporting.
- ◆ Profit is positively affected by gains from financial guarantee insurance and smaller outlook of natural disaster losses.
- ◆ Increase in automobile accidents and decrease in realized gains on strategic-holding shares affect profit negatively.

Billions of yen

	Sompo Japan			Nipponkoa		
	FY2009(A)	FY2010(E)	Change	FY2009(A)	FY2010(E)	Change
Net premiums written	1,258.8	1,265.0	+6.1	633.3	634.0	+0.6
(excl. CALI)	1,094.1	1,096.5	+2.3	559.1	559.4	+0.2
Loss ratio	73.9%	70.8%	-3.1pt	69.4%	69.0%	-0.4pt
(excl. financial guarantee / CALI)	63.9%	63.5%	-0.4pt	65.0%	64.4%	-0.6pt
Expense ratio	34.1%	33.2%	-0.9pt	35.8%	35.6%	-0.2pt
(excl. CALI)	35.2%	34.4%	-0.8pt	37.3%	37.0%	-0.2pt
Combined ratio	107.9%	104.0%	-3.9pt	105.2%	104.6%	-0.6pt
(excl. financial guarantee / CALI)	99.1%	98.0%	-1.1pt	102.2%	101.5%	-0.7pt
Underwriting profit	-2.5	6.0	+8.5	2.2	-6.0	-8.2
Investment profit	65.2	54.0	-11.2	31.2	32.0	+0.8
Ordinary profit	50.3	47.0	-3.3	29.3	22.0	-7.3
Net income	42.7	27.0	-15.7	13.1	13.0	-0.1

Forecast for FY2010 (Full Fiscal Year)
(Two Major P&C Insurers, Non-consolidated basis)

◆ Not revised from estimation as at interim reporting.

Net premiums written

Billions of yen

	Sompo Japan			
	FY2009(A)	FY2010(E)	Change	%Change
Fire & allied lines	144.1	141.0	-3.1	-2.2%
Marine	23.7	25.3	+1.5	+6.6%
Personal accident	125.2	128.6	+3.3	+2.7%
Voluntary automobile	640.2	638.6	-1.6	-0.3%
CALI (Compulsory automobile liability)	164.7	168.5	+3.7	+2.3%
Other	160.8	163.0	+2.1	+1.4%
of which, liability	99.7	103.0	+3.2	+3.3%
All lines	1,258.8	1,265.0	+6.1	+0.5%
All lines excl. CALI	1,094.1	1,096.5	+2.3	+0.2%

	Nipponkoa			
	FY2009(A)	FY2010(E)	Change	%Change
	96.5	96.5	-0.0	-0.1%
	13.4	14.1	+0.6	+4.6%
	50.6	51.3	+0.7	+1.4%
	318.7	315.5	-3.1	-1.0%
	74.1	74.5	+0.3	+0.5%
	79.7	81.9	+2.1	+2.7%
	40.2	41.7	+1.5	+3.9%
	633.3	634.0	+0.6	+0.1%
	559.1	559.4	+0.2	+0.1%

Forecast for FY2010 (Full Fiscal Year) (Two Major P&C Insurers, Non-consolidated basis)

◆ Not revised from estimation as at interim reporting.

Net claims paid

Billions of yen

	Sompo Japan					
	Net claims paid			Loss ratio		
	FY2009 (A)	FY2010 (E)	Change	FY2009 (A)	FY2010 (E)	Change
Fire & allied lines	61.2	54.9	-6.3	44.2%	40.6%	-3.6pt
Marine	13.2	12.8	-0.4	60.2%	54.9%	-5.3pt
Personal accident	68.1	68.6	+0.5	59.5%	58.2%	-1.3pt
Voluntary automobile	405.8	392.3	-13.5	70.6%	71.7%	+1.1pt
CALI	154.3	150.9	-3.4	101.3%	96.7%	-4.6pt
Other	152.1	121.5	-30.6	98.8%	78.6%	-20.2pt
of which, liability	52.6	51.8	-0.8	56.8%	54.3%	-2.5pt
All lines	855.0	801.0	-54.0	73.9%	70.8%	-3.1pt
All lines excl. CALI	700.6	650.1	-50.5	69.7%	66.8%	-2.9pt
All lines excl. CALI / financial guarantee	636.8	614.8	-22.0	63.9%	63.5%	-0.4pt

	Nipponkoa					
	Net claims paid			Loss ratio		
	FY2009 (A)	FY2010 (E)	Change	FY2009 (A)	FY2010 (E)	Change
	42.6	38.2	-4.3	48.1%	43.4%	-4.6pt
	8.0	6.6	-1.3	61.0%	48.4%	-12.6pt
	30.8	30.8	+0.0	66.4%	65.1%	-1.3pt
	206.9	210.9	+4.0	71.0%	73.2%	+2.1pt
	70.7	71.5	+0.7	102.9%	103.3%	+0.4pt
	44.6	43.5	-1.0	61.1%	57.8%	-3.3pt
	21.2	21.4	+0.1	57.1%	55.3%	-1.8pt
	403.8	401.8	-2.0	69.4%	69.0%	-0.4pt
	333.0	330.3	-2.7	65.0%	64.4%	-0.6pt

Progress of Management Plan - Adjusted Profit

- ◆ Adjusted profit of domestic P&C insurance business for FY2010 will be almost flat from FY2009.
- ◆ Profit from other businesses will also remain unchanged in essence.

		FY2009(A)	1H FY2010(A)	Full FY2010(E)	Billions of yen	
					FY2014(E)	
Domestic P&C insurance	Net premiums written	1,892.2	960.2	1,899.0	1,950.0	
	Excl. CALI	1,653.3	836.5	1,655.9	1,720.0	
	Loss ratio	72.4%	68.6%	70.2%	65.4%	
	Excl. CALI / Fin. guarantee	64.3%	61.8%	63.8%	60.6%	
	Expense ratio	34.6%	34.0%	34.0%	32.4%	
	Excl. CALI	35.9%	35.2%	35.3%	33.4%	
	Combined ratio	107.0%	102.6%	104.2%	97.8%	
	Excl. CALI / Fin. guarantee	100.2%	97.0%	99.2%	94.0%	
	Adjusted profit	46.7	32.2	46.6	90.0	
	Domestic life insurance	Increase in adjusted EV	Virtually just under 30 44.6		30.0	50.0
Overseas insurance	Net income as reported in financial statements	1.6	0.3	1.8	16.0	
Financial service business, etc	Net income as reported in financial statements	-3.0	-1.1	-3.0	4.0	
Adjusted consolidated profit		89.9		75.5	160.0	
Adjusted consolidated ROE		5.1%		3.9%	7%	

Note Regarding Forward-looking Statements

This document includes “forward-looking statements” that reflect the information in relation to the NKSJ Holdings, Inc. (“NKSJ”). To the extent that statements in this document do not relate to historical or current facts, they constitute forward-looking statements. These forward-looking statements are based on the current assumptions and beliefs of NKSJ in light of the information currently available to NKSJ, and involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors may cause the actual results, performance, achievements or financial position of NKSJ, as the case may be, to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. NKSJ does not undertake or will not undertake any obligation to publicly update any forward-looking statements after the date of this document. Investors are advised to consult any further disclosures by NKSJ in their subsequent domestic filings in Japan and filings with, or submissions to, the U.S. Securities Exchange Commission pursuant to the U.S. Securities Exchange Act of 1934.

The risks, uncertainties and other factors referred to above include, but are not limited to, those below. The risks, uncertainties and other factors are also referred to in our domestic Quarterly Securities Reports.

- (1) Effects of deterioration of economic and business conditions in Japan
- (2) Risk of intensification of competition in the property and casualty insurance business
- (3) Changes to laws, regulations, and systems
- (4) Natural catastrophe risks related to insurance products
- (5) Occurrence of losses exceeding projection
- (6) Reinsurance risk
- (7) Effects of declining stock price
- (8) Effects of fluctuation in interest rate
- (9) Credit risk
- (10) Effects of fluctuation in foreign exchange rate
- (11) Liquidity risk
- (12) Life insurance business risks
- (13) Overseas business risk
- (14) Non-insurance business risk
- (15) Credit rating downgrade
- (16) Business interruption risk in case of natural disasters, etc.
- (17) Information security risk
- (18) Reputational risk
- (19) System integration risk
- (20) Risk of failure to adequately realize business integration synergies
- (21) Risks related to merger of life insurance subsidiaries
- (22) Other risks

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