

August 14, 2025

Sompo Holdings, Inc.





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Exchange rate used for overseas business* (JPY/USD)	FY2024	FY2025
Full year	152.57	149.52
1Q	158.24	143.75

<sup>\*</sup> Under IFRS, the average rate for the period is used

## 1Q FY2025 Consolidated Results

Adjusted consolidated profit was ¥99.7 bn., up ¥25.7 bn.
 (28% progress of the full-year forecast), and on track for FY2025.

Group

Consolidated net income was ¥118.5 bn. (35% progress)

## SOMPO P&C

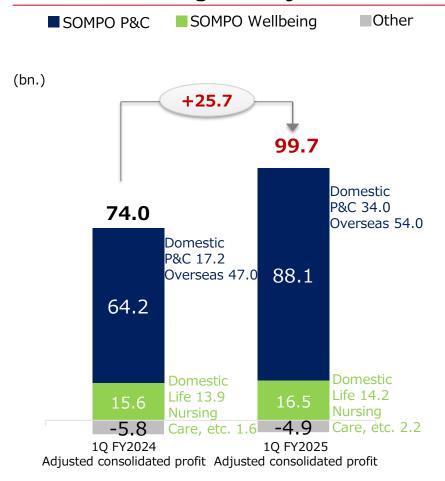
- Adjusted consolidated profit for 1Q FY2025 was ¥88.1 bn., up ¥23.9 bn.
  - Adjusted profit for Domestic P&C increased ¥16.8 bn. due to an improvement in the base profitability in auto and fire and the absence of impact of natural disasters, etc.
  - Adjusted profit for Overseas increased ¥7.0 bn. due to strong underwriting and increased investment income

# SOMPO Wellbeing

- Adjusted consolidated profit for 1Q FY2025 was ¥16.5 bn., up ¥0.9 bn.
- Adjusted profit for Domestic Life increased by ¥0.3 bn. due to lower than expected insurance payments, etc.
- Adjusted profit for Nursing Care increased ¥0.6 bn. by improved sales, etc.

- Adjusted consolidated profit for 1Q FY2025 was ¥99.7 bn., up ¥25.7 bn.
- Mainly driven by the improved profitability in Domestic P&C and increased investment income in Overseas, both within SOMPO P&C

## **Drivers of Change in Adjusted consolidated profit**



SOMPO P&C +¥23.9 bn.	YoY
Domestic P&C	+¥16.8 bn.
Improved base profitability in Auto & Fire	+¥5.0 bn.
Absence of natural disasters	+¥20.0 bn.
Increased company expense, etc.	-¥5.0 bn.
Overseas	+¥7.0 bn.
Increased investment income mainly due to increased AUM	+¥5.0 bn.
Improved base profitability, less natural disasters	+¥4.0 bn.
Impact of FX, etc.	-¥2.0 bn.

SOMPO Wellbeing +¥0.9 bn	. YoY
Domestic Life	+¥0.3 bn.
Lower-than-expected insurance payments	
Nursing Care	+¥0.6 bn.
Improved sales, etc.	



• KPIs are on track to achieve the mid-term management plan

		FY2024 Results	FY2025 Progress	Mid-term Management plan target
Reduction of strategic shareholding in Sompo Japan	<ul> <li>Progressing ahead of full-year plan of ¥200 bn. for FY2025, mainly due to the sale of large-cap stocks</li> </ul>	¥429.3 bn.	1Q results  ¥104.9 bn.  Cumulative total for the current mid-term management plan period  ¥534.2 bn.	Cumulative total for the current mid-term management plan  Sale of strategic shareholdings  ¥800.0+ bn.
Profitability improvement in	Profitability improvement effects centered on SJ-R have been materialized		1Q results	[FY2026] <b>E/I combined ratio</b>



improvement in

Sompo Japan

 Growth strategy focused on geographic expansion

E/I combined ratio has been improving

(Page 49~)

Details are provided in Appendix

Retain premiums based on profitability and risk appetite (cycle management)
Details are provided in Appendix

(Page 53~)

Approx. \$540 mn.

98.9%

Jan.-Jun. results \$500+ mn.

93.8%

[FY2026]

Below 95%

**Gross written premium** for growth strategies \$1.0+ bn.



## **Consolidated Results**

**Accounting standard** 



1Q FY2025

FY2025 (Forecast)



Accounting standard



• Adjusted consolidated profit for 1Q FY2025 was ¥99.7 bn., up ¥25.7 bn. mainly due to increased adjusted profit in SOMPO P&C

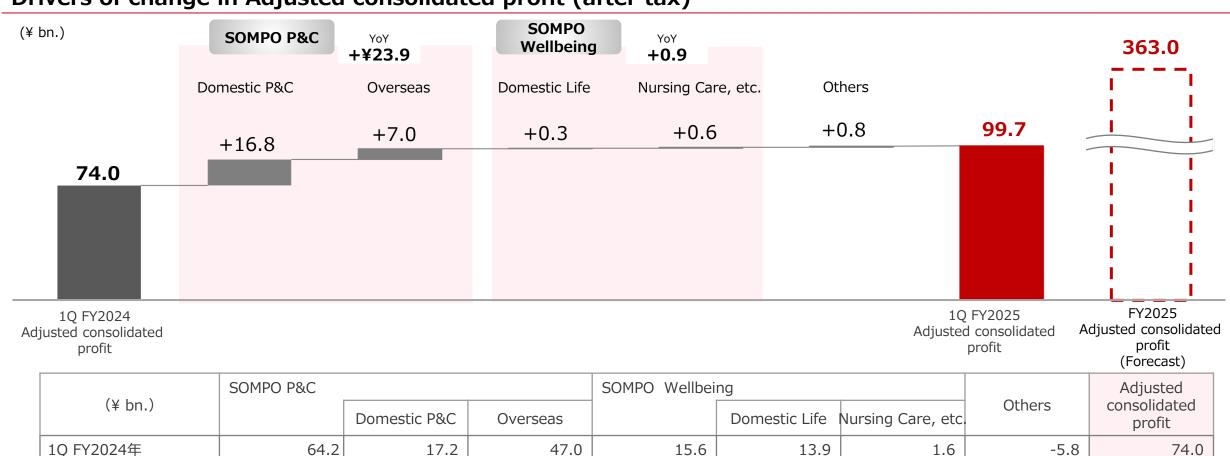
## Drivers of change in Adjusted consolidated profit (after tax)

88.1

317.0

34.0

114.0



16.5

72.0

14.2

61.0

2.2

11.0

-4.9

-26.0

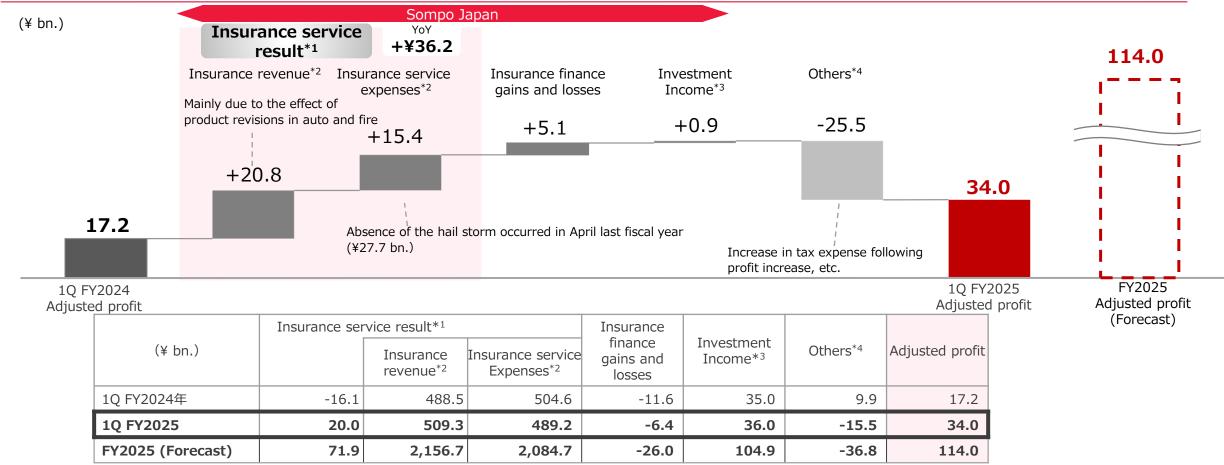
54.0

203.0

99.7

363.0

- Adjusted profit for 1Q FY2025 was ¥34.0 bn. (30% progress), up ¥16.8 bn.
- The growth was by increase in insurance revenue due to product revisions and improvement in insurance result due to less natural disasters



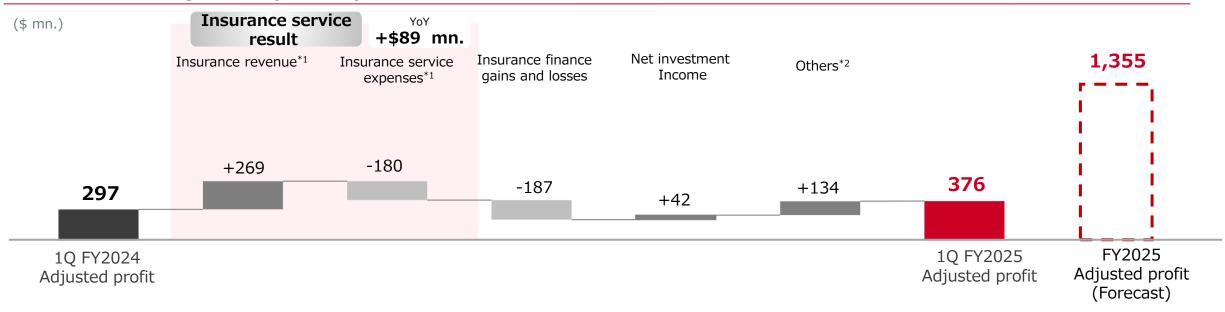
<sup>\*1</sup> Excl. CALI, household earthquake

<sup>\*2</sup> Net basis incl. income or expenses from reinsurance contracts held

<sup>\*3</sup> Investment income = interest income + other investment gains and lessees, adjusted for fair value changes arising from financial markets (unrealized gains and losses on FVTPL financial instruments, foreign exchange fluctuations on liability-type FVOCI financial instruments, etc.), gains and losses on sales, and dividends from group companies, etc. (adjusted profit basis)

**IFRS** 

- Adjusted profit for 1Q FY2025 was \$376 mn. (28% progress, USD basis), up + \$79 mn.
- The growth was driven by an improved combined ratio as well as steady growth of investment income



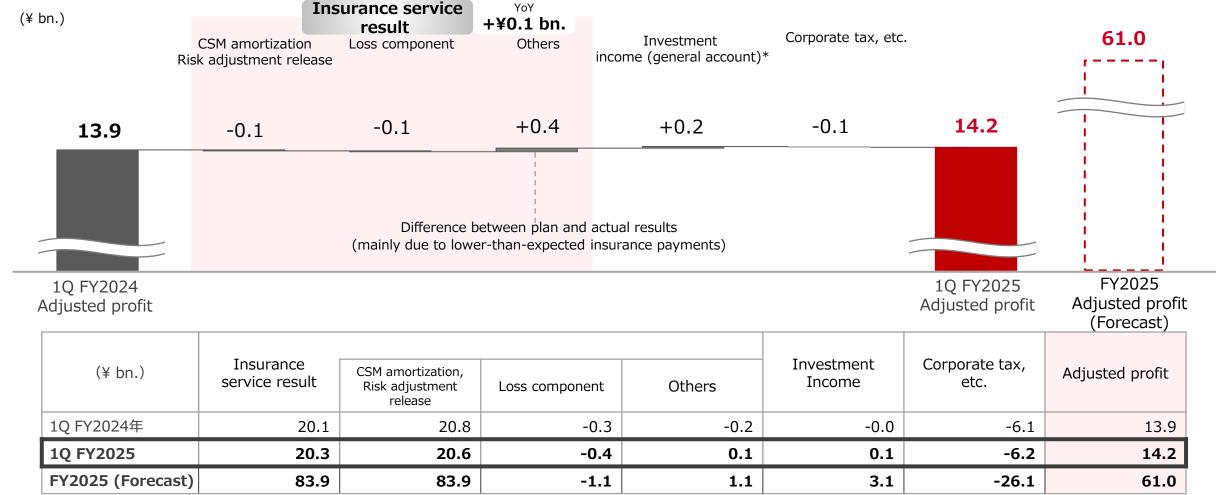
	Insurance servi			Net			
(\$ mn.)		Insurance revenue*1	Insurance service Expenses*1	finance gains and losses investment Income		Others*2	Adjusted profit
1Q FY2024年	296	2,426	-2,130	-139	318	-178	297
1Q FY2025	386	2,695	-2,310	-326	360	-44	376
FY2025 (Forecast)	1,217	10,842	-9,625	-496	1,369	-735	1,355

<sup>\*1</sup> Net basis incl. income or expenses from reinsurance contracts held

<sup>\*2</sup> Adjusted profit of Sompo International Holdings Ltd. (hereinafter "SIH") 's non-consolidated group companies are included



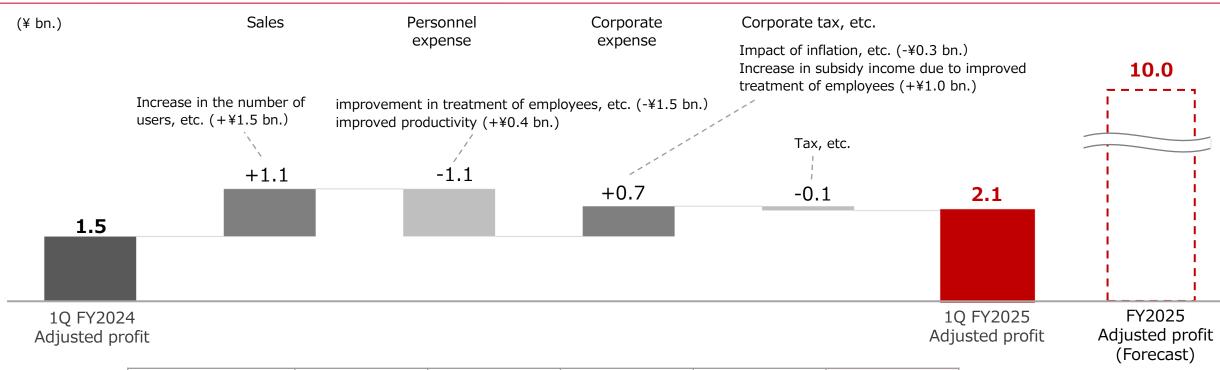
• Adjusted profit for 1Q FY2025 was ¥14.2 bn. (23% progress), up +¥0.3 bn. mainly due to lower-than-expected insurance payments



<sup>\*</sup> Investment income (general account) = Interest income + other investment gains and losses - insurance finance expenses



• Adjusted profit for 1Q FY2025 was ¥2.1 bn. (22% progress), up 0.6 bn., offsetting increases in costs due to improved treatment of employees and inflation by sales increase, etc.



(¥ bn.)	Sales	Personnel expense	Corporate expense	Corporate tax, etc.	Adjusted profit
1Q FY2024年	44.4	23.7	18.5	0.6	1.5
1Q FY2025	45.5	24.9	17.8	0.7	2.1
FY2025 (Forecast)	188.2	95.8	77.7	-4.6	10.0

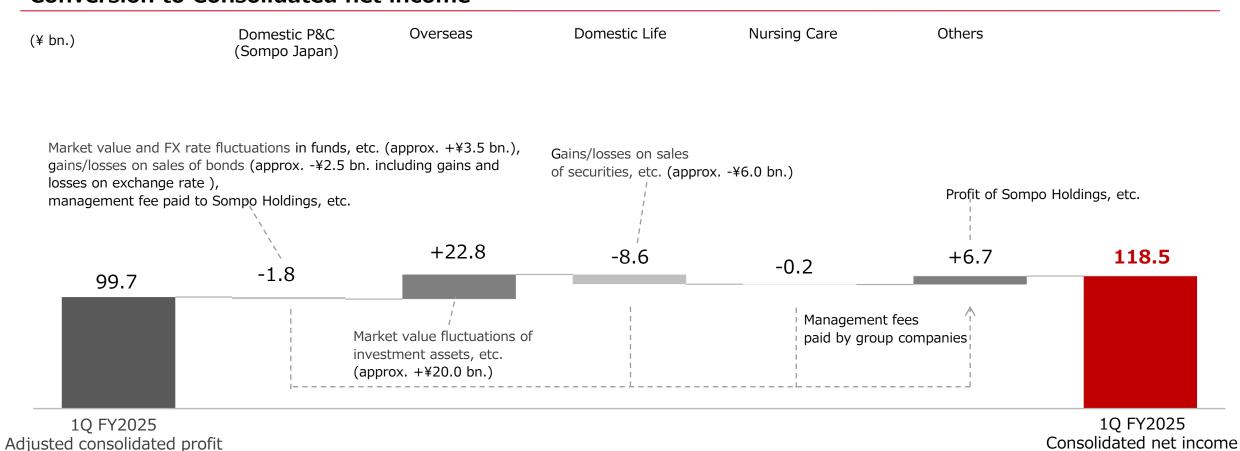
Group

**SOMPO** 

## (Reference) Conversion to Net Income (1Q FY2025)







Domestic P&C (¥ bn.) Domestic Life Nursing care Others Consolidated Oversea (Sompo Japan) Adjusted profit 34.3 54.0 14.2 2.1 -5.0 99.7 1.9 1.6 Net income 32.5 76.9 5.5 118.5

**Accounting standard** 

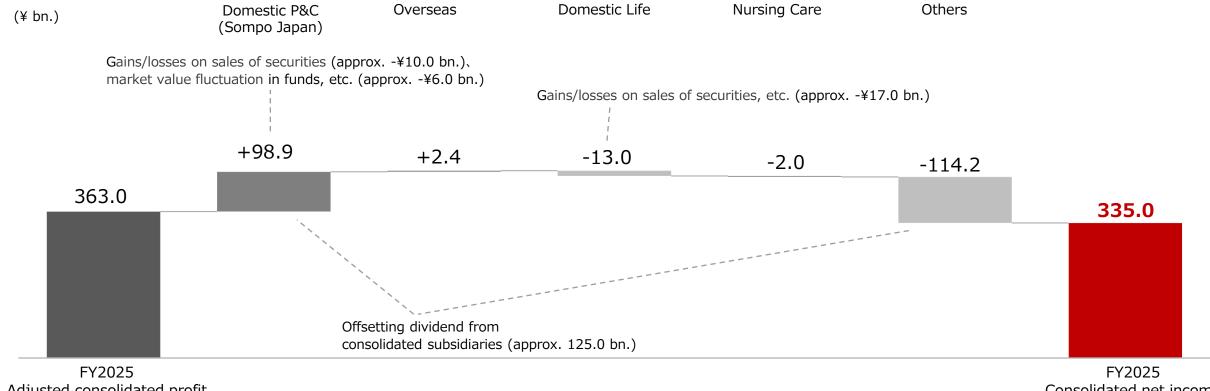
Group

SOMPO

## (FY2025 Forecast)

## **Conversion to Consolidated net income**

No change from disclosure in May 2025



Adjusted consolidated profit (Forecast)

FY2025 Consolidated net income (Forecast)

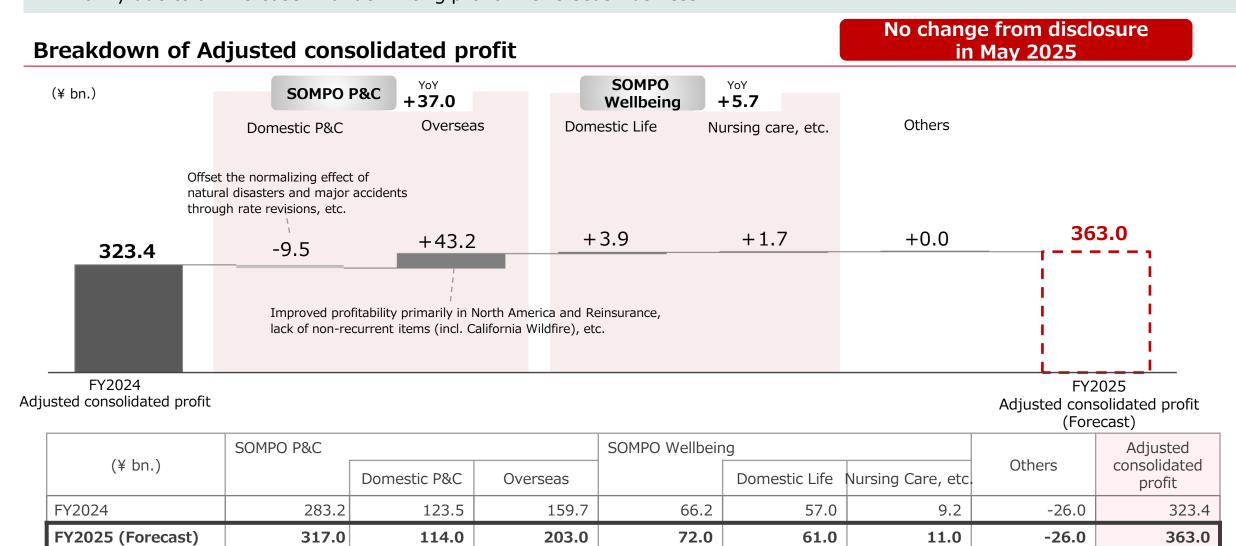
(¥ bn.)	Domestic P&C (Sompo Japan)	Oversea	Domestic Life	Nursing care	Others	Consolidated
Adjusted profit	115.0	203.0	61.0	10.0	-26.0	363.0
Net income	213.9	205.4	47.9	7.9	-140.2	335.0

**SOMPO** 

# (Reference) Breakdown of Adjusted Consolidated Profit (FY2025 Forecast)

IFRS

• Adjusted consolidated profit for FY2025 (forecast) is expected to increase by ¥39.5 bn. YoY to ¥363.0 bn., mainly due to an increase in underwriting profit in Overseas Business





(¥ bn.)	1Q FY2024 Actual	1Q FY2025 Actual	Variance	FY2025 (Forecast)	Variance
Insurance revenue	1,248.7	1,263.5	+14.8	5,200.0	+134.4
Net income	142.7	118.5	-24.1	335.0	+91.8
Sompo Japan	64.0	32.5	-31.5	213.9	+94.0
Overseas	47.5	76.9	+29.3	205.4	+31.6
Himawari Life	26.1	5.5	-20.5	47.9	+18.0
Nursing care	1.2	1.9	+0.6	7.9	+2.5
Consolidation adjustments/Others	3.6	1.6	-2.0	-140.1	-54.4
Adjusted consolidated profit	74.0	99.7	+25.7	363.0	+39.5
SOMPO P&C	64.2	88.1	+23.9	317.0	+37.0
Domestic P&C	17.2	34.0	+16.8	114.0	-9.5
Overseas	47.0	54.0	+7.0	203.0	+43.2
SOMPO Wellbeing	15.6	16.5	+0.9	72.0	+5.7
Domestic Life	13.9	14.2	+0.3	61.0	+3.9
Nursing Care	1.5	2.1	+0.6	10.0	+1.6
Others	-5.8	-4.9	+0.8	-26.0	+0.0



# Domestic P&C Business (Sompo Japan)

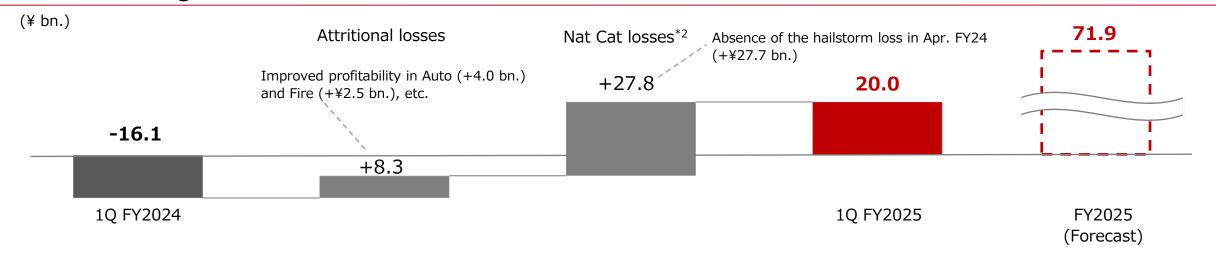
**Accounting standard** 





• Insurance service result for 1Q FY2025 for Sompo Japan increased by + ¥36.2 bn. YoY primarily due to lower natural catastrophic losses and improved profitability in Auto line

## Drivers of change in insurance service result\*1



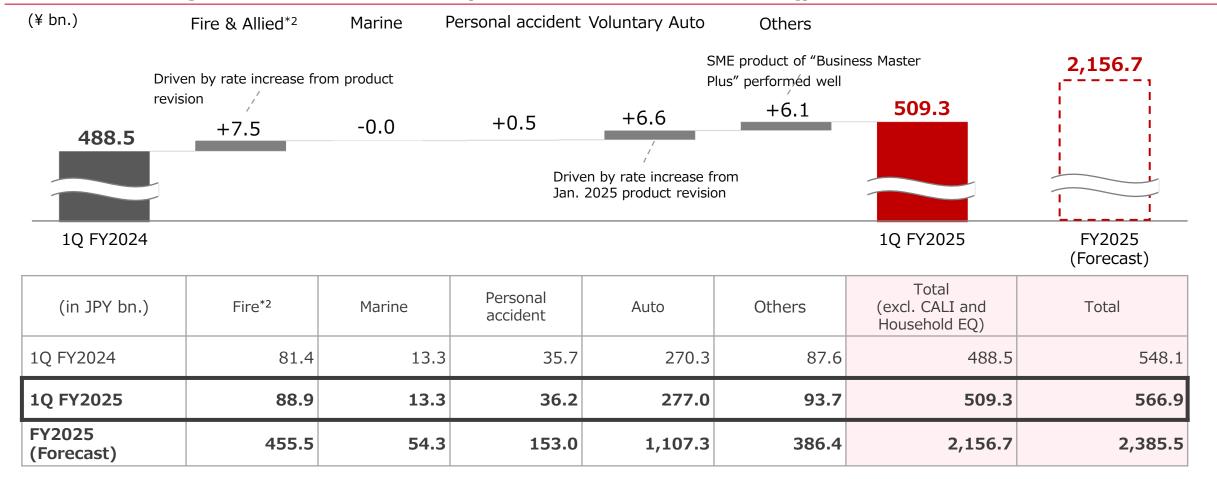
	Attritional losses	Nat Cat losses*2	Insurance service result
1Q FY2024	11.7	-27.8	-16.1
1Q FY2025	20.1	-0.0	20.0
FY2025 (Forecast)	181.9	-110.0	71.9

<sup>\*1</sup> Excluding Compulsory Auto Liability Insurance (CALI) and Household earthquake (Household EQ)
Under IFRS, Insurance revenue is recognized taking into account the seasonality of claims, and Insurance revenue tends to be lower in 1Q, when there are usually fewer loss experiences, compared to the full year
\*2 In 1Q financial results, claims reserve is calculated using the simplified method, and the figures shown are best estimates based on the latest situation



- Insurance revenue was ¥509.3 bn., up + ¥20.8 bn. primarily driven by rate increase in Auto and Fire from product revisions and revenue growth in Casualty
- Under IFRS, insurance revenue is recognized taking into account the seasonality of claims, and thus tends to be lower in 1Q, during which there are usually fewer loss experiences, compared to the full year

## Drivers of change in insurance revenue (excl. CALI and Household EQ)\*1



<sup>\*1</sup> Excluding CALI and household earthquake, Insurance revenue for each lines of business is net basis, after deduction of Allocation of reinsurance premiums paid

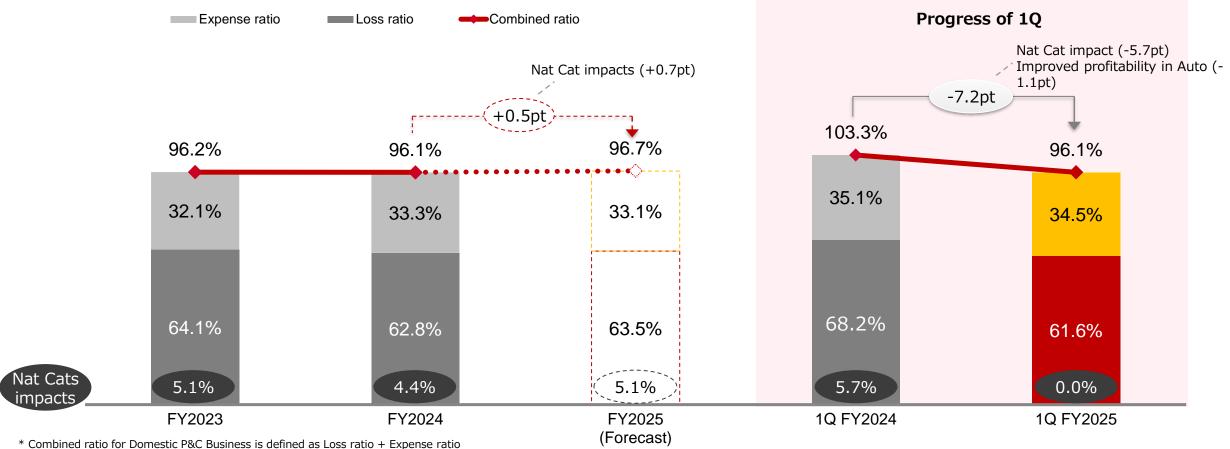
\*2 Fire and Allied Perils Insurance, excluding Household EQ

higher Combined ratio



• Combined ratio for 1Q FY2025 improved to 96.1%, down 7.2pt YoY, primarily due to decrease in Loss ratio.

## Combined ratio\* (Excl. CALI and Household EQ)



Loss ratio is defined as (Incurred losses + Loss adjustment expenses + Losses from onerous contracts - Amounts recovered from reinsurance) / (Insurance revenue + Allocation of the premium paid)

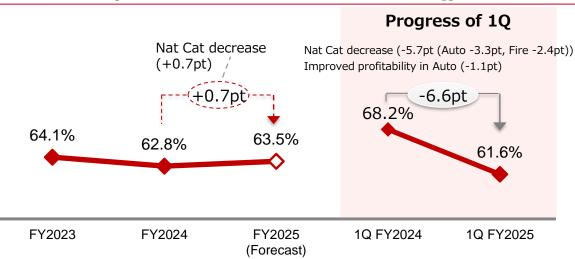
Expense ratio is defined as (G&A expenses + Differed acquisition expenses) / (Insurance revenue + Allocation of the premiums paid)

Under IFRS, Insurance revenue is recognized taking into account the seasonality of claims, and Insurance revenue tends to be lower in 1Q, when there are usually fewer loss experiences, compared to the full year, leading to



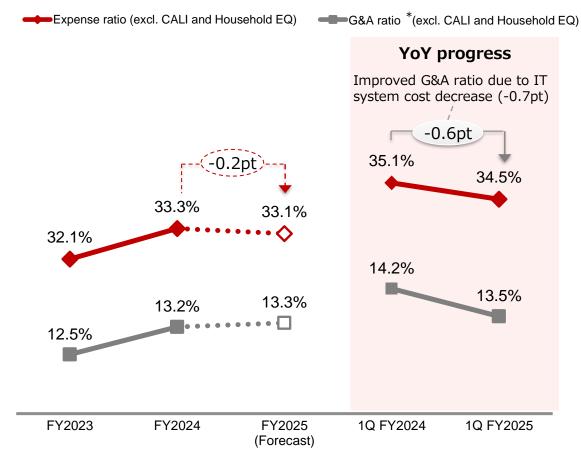
- Loss ratio improved by 6.6pt primarily due to decrease in Nat Cat losses and improved profitability in Auto
- Expense ratio improved by 0.6pt as planned primarily due to decrease in IT system costs

## Loss ratio (excl. CALI and Household EQ)



	1Q FY2025		FY2025
	Actual	Variance	(Forecast)
Fire (excl. Household EQ)	51.1%	-18.7pt	54.6%
Marine	59.4%	+0.0pt	69.0%
Personal accident	55.4%	+2.4pt	61.4%
Auto	66.1%	-6.1pt	69.8%
Others	60.9%	-0.8pt	56.2%
Total (excl. CALI and Household EQ)	61.6%	-6.6pt	63.5%

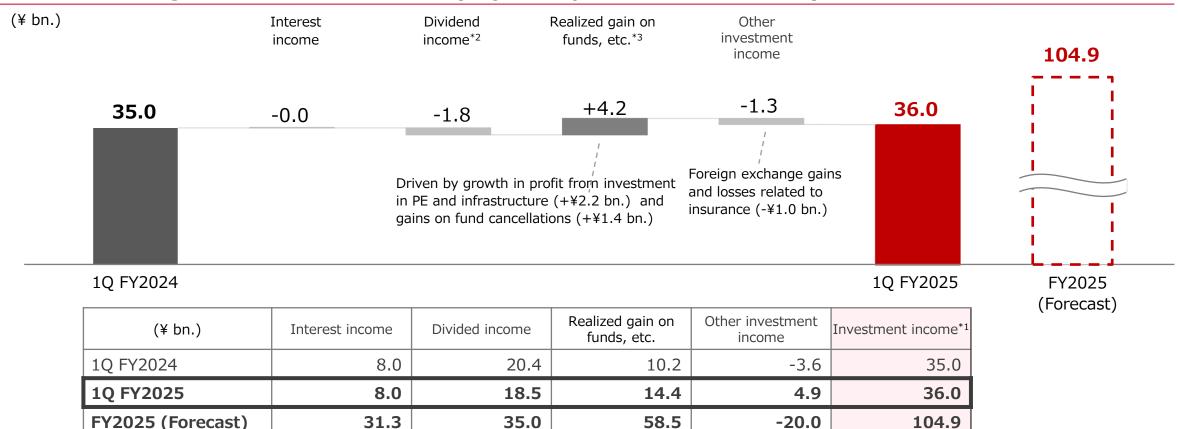
## **Expense ratio**





Investment income for 1Q FY2025 (Adjusted profit basis, before tax) increased to ¥36.0 bn., up ¥0.9 bn. primarily driven by increased profit from investment in PE/infrastructure funds and fund redemptions

## Drivers of change in investment income (Adjusted profit basis, after tax) \*1



<sup>\*1</sup> Interest income + other investment gains and lossees, adjusted for fair value changes arising from financial markets (unrealized gains and losses on FVTPL financial instruments, foreign exchange fluctuations on liability-type FVOCI financial instruments, etc.), gains and losses on sales, and dividends from group companies, etc.

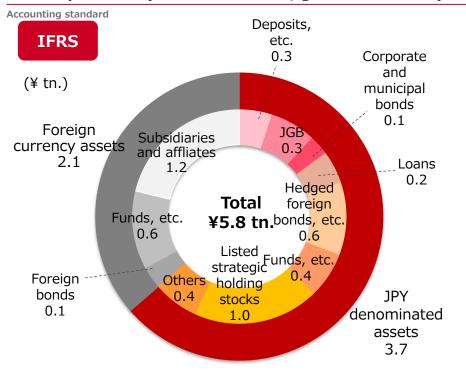
<sup>\*2</sup> Dividends received from equity FVOCI instruments

<sup>\*3</sup> Realized gain on FVTPL instruments such as funds



Reduction of strategic shareholding for 1Q FY2025 was ¥104.9 bn. up ¥73.2 bn. YoY

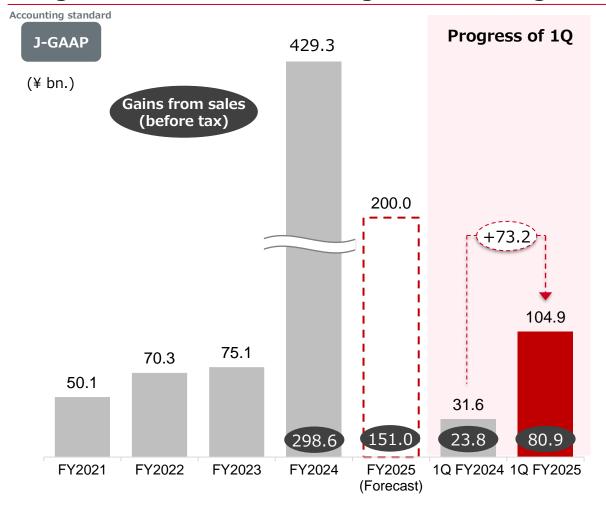
## Asset portfolio (end of Jun 2025, general account)



		Mar. 2024	Mar. 2025	Jun. 2025
Duration*1	Assets	8.1	6.2	6.0
(years)	Liabilities (after adjustment)*2	7.5	6.7	6.1

#### \*1 The figures before 2025 were modified due to changed definition of duration \*2 Actual duration of liability \* market value of liability / market value of asset

## **Progress in reduction of strategic shareholdings**



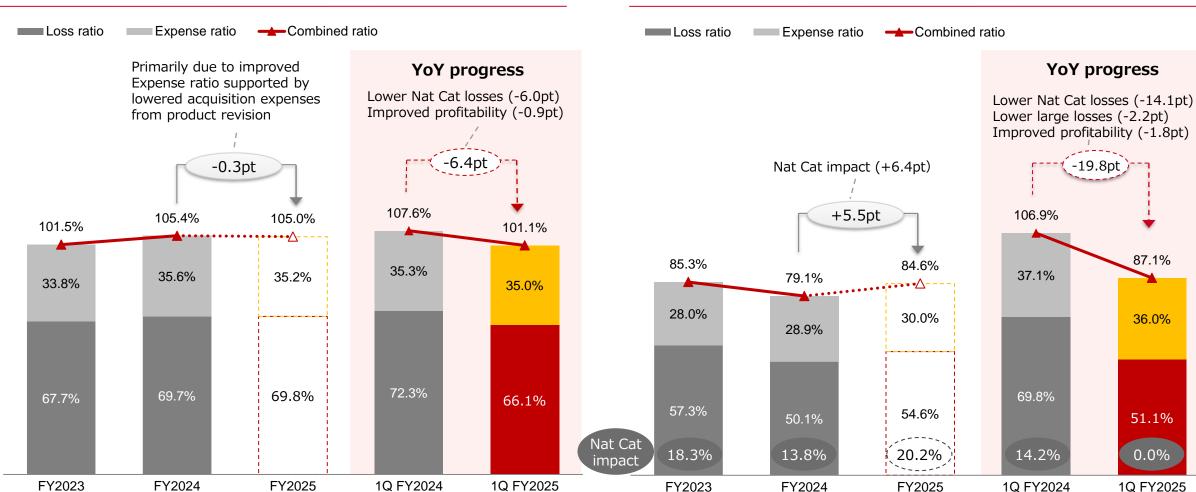
(Forecast)

Fire\*: Combined ratio

Sompo Japan



## **Auto: Combined ratio**



(Forecast)

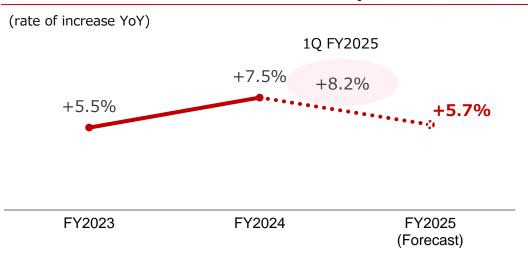
<sup>\*</sup> Excluding Household EQ
Under IFRS, Insurance Revenue is recognized taking into account the seasonality of claims, and Insurance
Revenue tends to be lower in 1Q, when there are usually fewer loss experiences, compared to the full year,
leading to higher Combined ratio



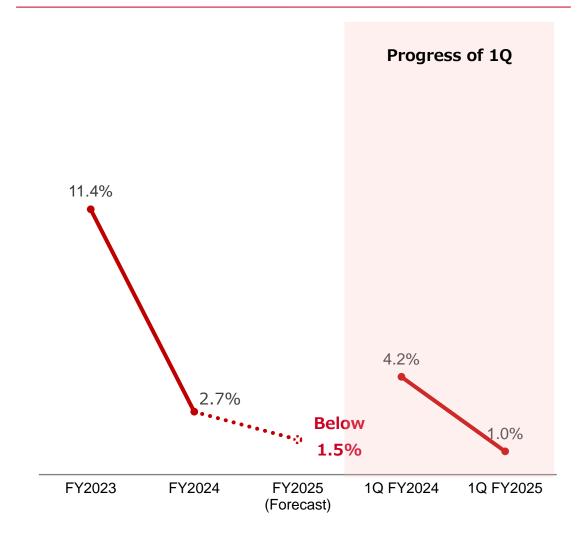
## **Auto: rate of accident frequency**



## Auto: rate of increase in unit repair cost\*1



### Fire: rate of older home contracts\*2 in new business

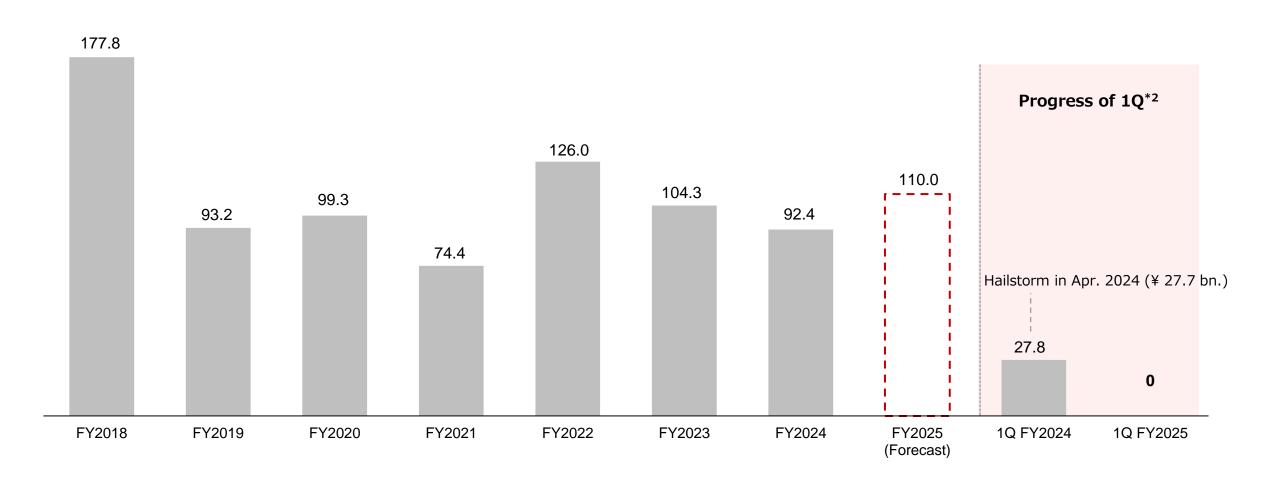


<sup>\*2</sup> Older home contracts defined as insurance contracts with home aged more than 40 years including new business and renewal



## Net incurred losses related to domestic Nat Cat events (accident year basis)\*1

(¥ bn.)



<sup>\*1</sup> Excluding CALI and Residential EQ, undiscounted basis

<sup>\*2</sup> In 1Q financial results, claims reserve is calculated using the simplified method, which does not include losses incurred from Nat Cats in Japan, and the figures shown are best estimates as of the end of June 2025

Sompo Japan



	(¥ bn.)	1Q FY2024	1Q FY2025	1Q Variance	FY2025 (Forecast)	Full year Variance
	Insurance revenue (all lines of business)	608.7	626.3	+17.5	2,623.8	+62.5
	Insurance revenue (excl. CALI and Household EQ) $^{st_1}$	549.1	568.8	+19.6	2,395.0	+59.6
	Insurance service revenue*1	525.9	508.2	-17.6	2,172.6	+102.8
	Incurred losses and LAE*1	354.4	332.7	-21.6	1,458.3	+84.5
	Expenses*1	171.4	175.5	+4.0	714.3	+18.3
	Reinsurance result*1	-39.3	-40.4	-1.0	-150.4	+33.9
	(Allocation of the premium paid)	-60.6	-59.4	+1.1	-238.3	+6.2
	(Amounts recovered from reinsurance)	-21.2	19.0	-2.2	87.8	+27.7
	Loss ratio*1&2	68.2%	61.6%	-6.6pt	63.5%	+0.7pt
	Expense ratio*1&2	35.1%	34.5%	-0.6pt	33.1%	-0.2pt
	Combined ratio*182	103.3%	96.1%	-7.2pt	96.7%	+0.5pt
	Insurance service result*1	-16.1	20.0	+36.2	71.9	-9.2
	Finance result	89.9	29.8	-60.1	181.5	+107.4
	Net income	64.0	32.5	-31.5	213.9	+94.0
Adjusted profit	Change in economic value from financial market (after tax)	-50.2	-3.6	+46.6	+4.7	-5.7
	Special factors (after tax)*3	+3.6	+5.4	+1.7	-103.6	-96.2
	Adjusted profit for Sompo Japan	17.4	34.3	+16.8	115.0	-7.9

<sup>\*1</sup> Excluding CALI and Household EQ \*2 Net basis after deducting Reinsurance result

<sup>\*3</sup> Dividend income from group companies and one-off expenses without business impacts



# Overseas Insurance / Reinsurance Business

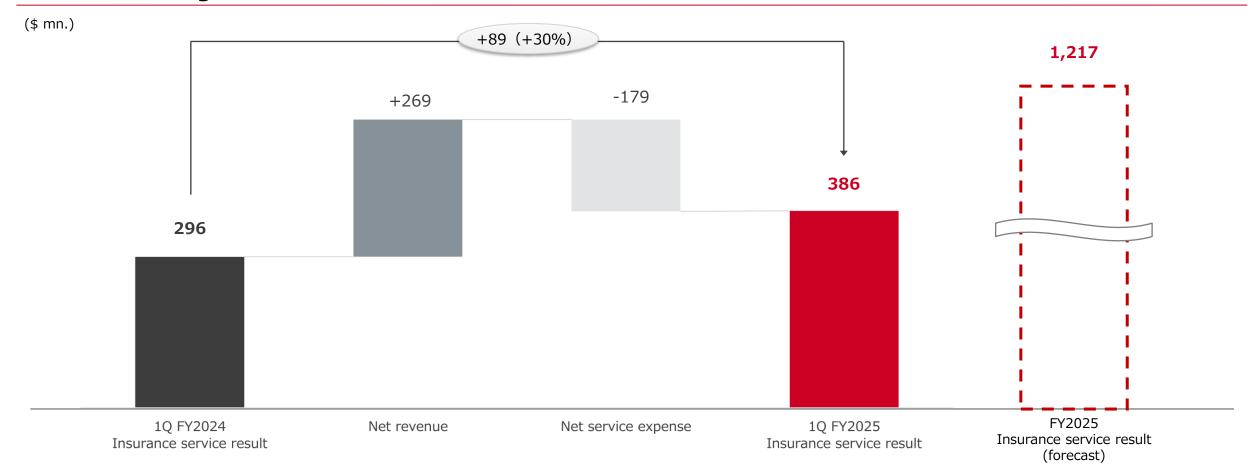
**Accounting standard** 





• Insurance service result improved by 30% as premium growth outpaced the increase in technical expenses due to strong underwriting performance

## **Drivers of change in insurance service result\*1**



<sup>\*1</sup> Discounted insurance service result excluding net insurance finance expense

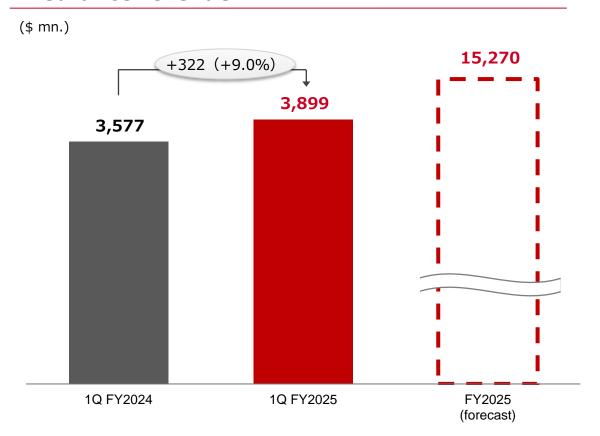
<sup>\*2</sup> Net revenue defined as Insurance revenue – allocation of the premium paid, and net service expense defined as insurance service expense - amounts recovered from reinsurance



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• Insurance revenue grew 9% reflecting sustained momentum across all segments

## **Insurance revenue**\*



## **Insurance revenue by segment**

(\$ mn.)

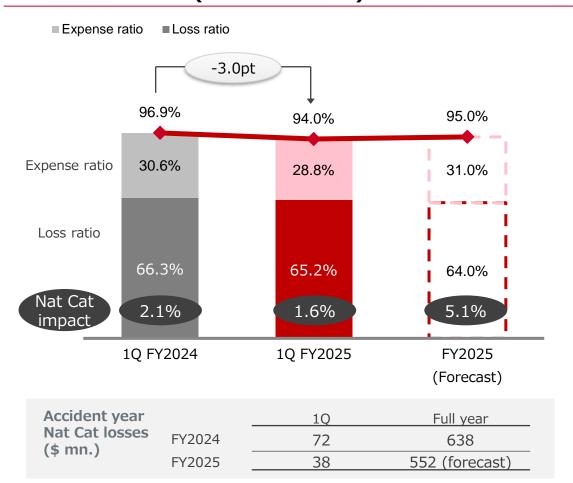
	1Q FY2024	1Q FY2025	YoY	FY2025 (Forecast)
Commercial Insurance	2,557	2,768	+211 (+8.3%)	10,537
Global Reinsurance	785	810	+25 (+3.2%)	3,600
Consumer Insurance	235	321	+86 (+37.0%)	1,132
Total	3,577	3,899	+322 (+9.0%)	15,270

- Commercial Insurance revenue grew 8%, with strong growth across Casualty and Agriculture
- Global Reinsurance grew 3% with strong growth in Casualty and Property partially offset by Professional lines
- Consumer Insurance grew 37% primarily driven by strong growth in Motor



• Combined ratio (excl. discounting and foreign exchange) improved -3.0pt driven by lower expense and loss ratios

## Combined ratio (undiscounted)\*



## (Reference) Combined ratio by segment

	1Q FY2024 1Q FY2025		YoY	FY2025 (Forecast)
Commercial Insurance	88.7%	93.9%	5.2%	93.8%
Global Reinsurance	96.7%	85.8%	-10.9%	86.0%
Consumer Insurance	120.5%	99.3%	-21.2%	114.1%
Total (Discounted)	93.6%	92.4%	-1.2%	93.4%
Discounting impact	3.3pt	1.6pt	-1.8pt	1.6pt
Total (Undiscounted)	96.9%	94.0%	-3.0%	95.0%

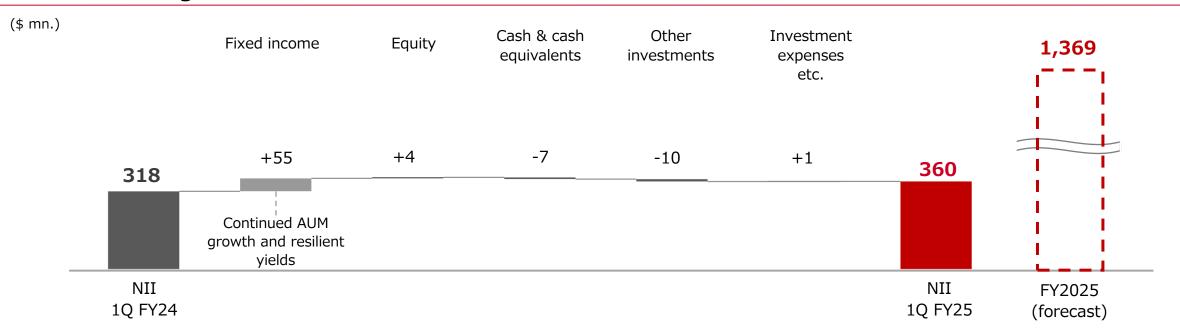
- Commercial Insurance COR increased 5.2pt mainly due to EMEA and UK Insurance which experienced several large losses including Marine & Energy, Property, and a large Brazil Fire loss in the current quarter.
- Global Reinsurance COR decreased 10.9pt due to better-thanexpected CAT loss experience in the current quarter.
- Consumer COR decreased 21.2pt driven by the loss component release on Turkey's Motor book as the portfolio's performance has improved guarter over quarter.

<sup>\*</sup>Combined ratio defined as (net insurance service expense + net finance income and expenses excluding foreign exchange gain/loss)/(net insurance revenue). Loss ratios presented are on a IFRS 17 best estimate basis. Hyperinflation adjustments are included. Nat cat impact calculated as the undiscounted net cat losses / net insurance revenue excluding the impact of reinstatement premiums.



· Continued growth in Net investment income due to higher assets under management and resilient yields globally

## **Drivers of change in net investment income**



	Fixed income	Equity	Cash & cash equivalents	Other investments	Investment expenses etc.	Net investment income
1Q FY2024	277	6	28	18	-12	318
1Q FY2025	332	10	21	7	-11	360

Duration (years)

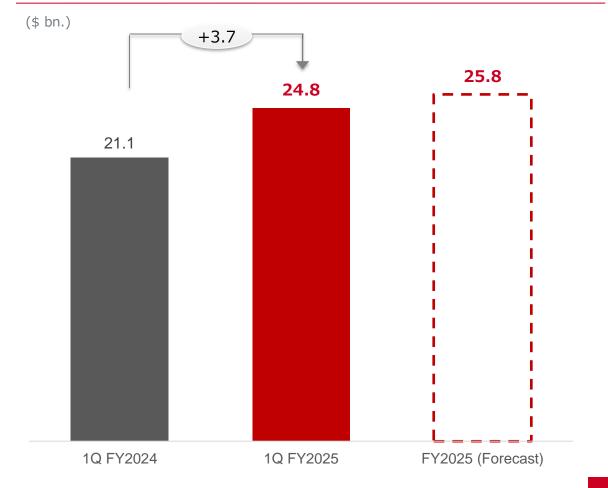


- Fixed income book yields remained resilient
- Assets under management increased \$3.7 bn. year over year

## Asset portfolio (at the end of June 2025)\*

(\$ bn.) U.S. Gov. & Agency bonds, etc. 6.4 Other TRY, BRL, Deposits, etc. 4.2 Asia currencies 2.7 0.6 GBP, EUR, AUD 0.5 **Total** \$ 24.8bn USD ABS and MBS U.S. Corporate 21.6 March March June 2025 2025 2024 Fixed income book yield 5.7% 6.3% 6.2% 3.2 3.3 3.3 Asset

## **Assets under management**



2.3

2.6

2.8

Liability



		1Q FY2024	1Q FY2025	Variance	FY2025 (Forecast)	Variance (vs. FY2024 Actual)
	Insurance revenue	3,577	3,899	+322	15,270	+742
	Insurance service expense	2,667	3,448	+781	13,447	+1,095
	Reinsurance result	-613	-64	+549	-606	+632
	Allocation of the premium paid	-1,151	-1,203	-51	-4,428	+110
	Amounts recovered from reinsurance	537	1,138	+601	3,822	+ 521
	Loss ratio	66.3%	65.2%	-1.1pt	64.0%	-
(\$ mn.)	Expense ratio	30.6%	28.8%	-1.8pt	31.0%	-
(+)	Combined ratio	96.9%	94.0%	-2.9pt	95.0%	_
	Insurance service result	296	386	+89	1,217	+280
	Insurance finance expense	-139	-326	-187	-496	+355
	Net investment income	318	360	+42	1,369	-49
	Others*	-178	-44	+134	-735	-276
	Adjusted profit (Overseas Total)	297	376	+79	1,355	+308
	Net income	47.5	76.9	+29.3	205.4	+31.6
	FVTPL gains / losses on investments	3.6	-45.2	-48.9	-	-
(¥ bn.)	Discounting of liabilities	-12.8	+14.3	+27.1	-	-
	Realized gains / losses and others	+8.6	+8.0	-0.6	-	-
	Adjusted profit (Overseas Total)	47.0	54.0	+7.0	203.0	+43.2

<sup>\* -</sup> Adjusted profit for non SIH unconsolidated entities



# Domestic Life Insurance Business

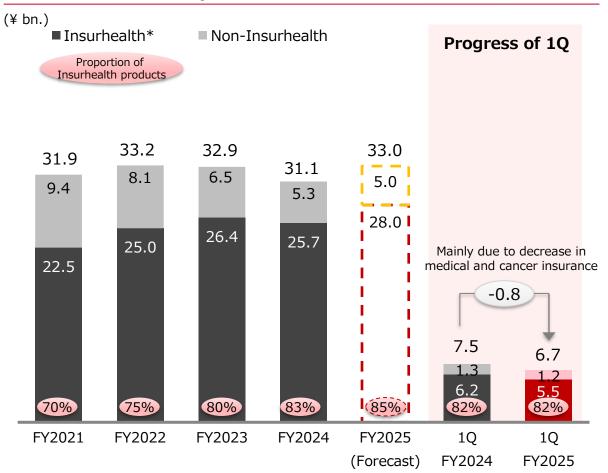
**Accounting standard** 



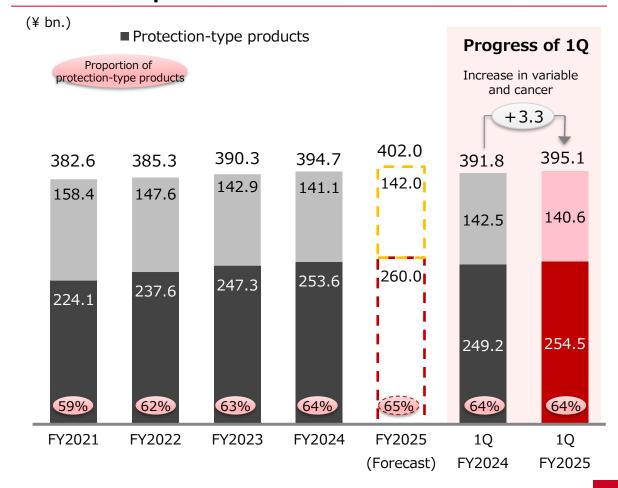


- Annualized premiums in force increased steadily by ¥3.3bn. due to the accumulation of protection-type products and variable insurance
- The policy cancellation ratio remained unchanged, contributing to the increase in policies in force

## **Annualized new premium**



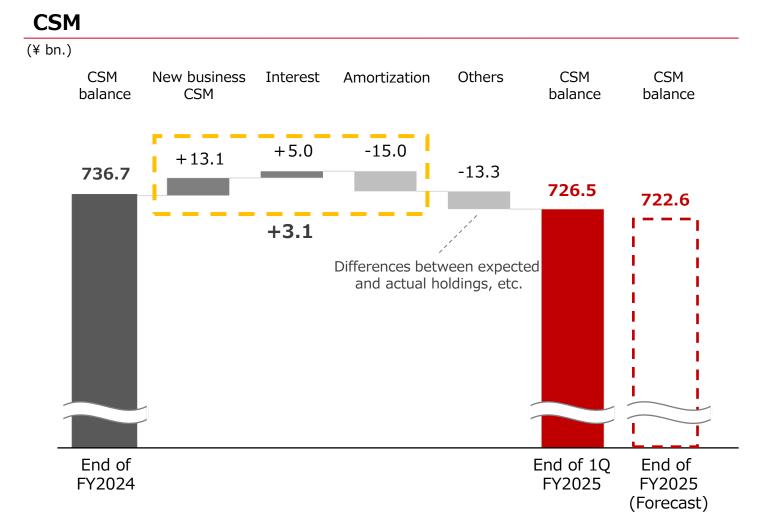
## **Annualized premium in force**



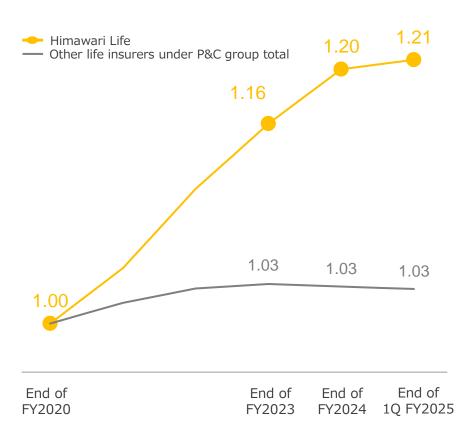
<sup>\*</sup> Insurhealth® is a new type of product that is aimed to provide both traditional insurance and healthcare support



• CSM fluctuations excluding differences between planned and actual figures remained positive



## (Reference) Number of policies in force\*

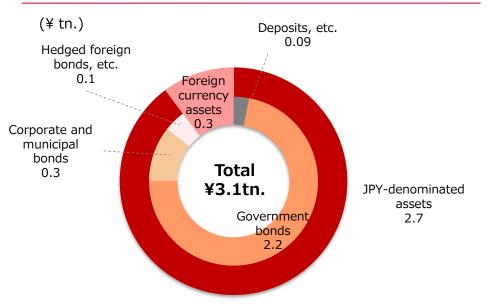


<sup>\*</sup>Our analysis based on other companies' disclosure. Indexed with the FY2020 end value figure as " $1^{\prime\prime}$ "

**IFRS** 

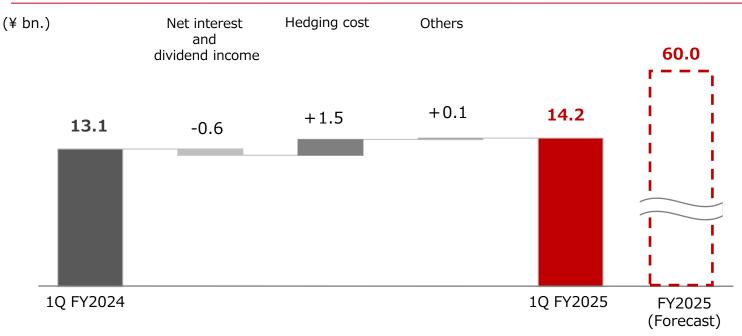
- Interest rate risk continued to be managed through a portfolio focused on domestic bonds
- Investment income for 1Q FY2025increased to ¥14.2bn. (up ¥1.0bn. YoY) due to factors such as a reduction in hedging costs

#### **Asset portfolio** (as of end of Jun. 2025, general account)



		End of Mar.2024	End of Mar.2025	End of Jun.2025
	Income Yield	1.6%	1.6%	1.6%
Duration	Asset	16	16	16
(year)	Liability (after adjustment)*	17	16	15
Interest rate risk (¥ bn.)		113.4	88.8	51.2
Hedge ratio		93%	100%	105%

#### **Drivers of change in investment income** (Interest income + Other investment gains and losses, general account)



(¥ bn.)	Net interest and dividend income	Hedging cost	Others	Total
1Q FY2024	14.5	-1.6	0.2	13.1
1Q FY2025	13.9	-0.0	0.4	14.2
FY2025 (Forecast)	60.6	-0.4	-0.2	60.0

(¥ bn.)

	1Q FY2024	1Q FY2025	Variance	FY2025 (Forecast)	Variance
Annualized new premium	7.5	6.7	-0.8	33.0	+1.8
Insurance service result	20.1	20.3	+0.1	83.9	+2.8
CSM amortization, risk adjustment release	20.8	20.6	-0.1	83.9	+0.6
Loss component	-0.3	-0.4	-0.1	-1.1	+0.9
Others	-0.2	0.1	+0.4	1.1	+1.1
Investment income (general account)	-0.0	0.1	+0.2	3.1	+1.1
Interest income + other investment gains and losses	13.1	14.2	+1.0	60.0	+4.0
Net insurance financial result	-13.2	-14.0	-0.7	-56.8	-2.9
Other result	-0.5	-0.4	+0.1	-2.3	+1.3
Corporate tax, etc.	-5.5	-5.7	-0.2	-23.7	-1.3
Adjusted profit	13.9	14.2	+0.3	61.0	+3.9
Gain or loss on sales of securities and foreign exchange effects	17.3	-11.9	-29.2	-17.0	+1.2
Others	-0.3	-0.2	+0.0	-1.1	+1.4
Taxes applicable to the above, etc.	-4.7	3.5	+8.2	5.0	+11.3
Net income	26.1	5.5	-20.5	47.9	+18.0



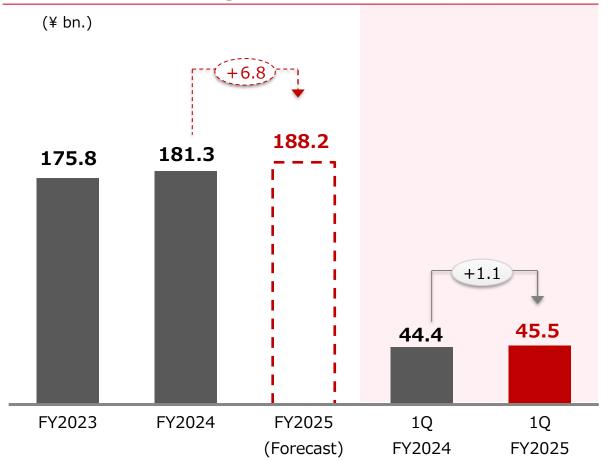
# Nursing Care Business

**Accounting standard** 

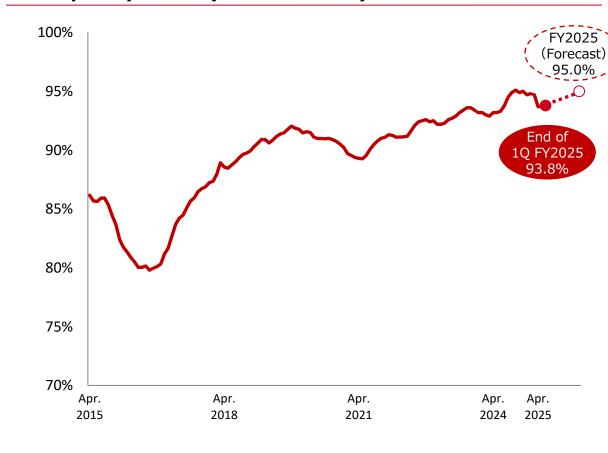


- Revenue for 1Q FY2025 increased by ¥1.1bn. due to an increase in users
- The occupancy rate for 1Q FY2025 was 93.8%, and is expected to rise to 95.0% due to measures to acquire users now on-going

#### Sales of the nursing business



#### Occupancy rate\* (SOMPO Care)



<sup>\*</sup> Occupancy rate = the number of residents / capacity of facilities The occupancy rate represents the sum of former SOMPO Care and SOMPO Care Next From FY2024 onwards, newly established and acquired business sites will be included under certain conditions 40



(¥ bn.)

Nursing Care	1Q FY2024	1Q FY2025	Variance	FY2025 (Forecast)	Variance
Revenue	44.4	45.5	+1.1	188.2	+6.8
Net income	1.2	1.9	+0.6	7.9	+2.5
Adjusted profit	1.5	2.1	+0.6	10.0	+1.6
[SOMPO Care]					
Revenue	39.1	40.7	+1.5	166.4	+6.3
Personnel expense	21.6	22.6	+0.9	86.3	+0.5
Corporate expense	15.9	15.2	-0.7	68.4	+2.8
Tax, etc.	0.5	0.9	+0.3	4.6	+0.3
Net income	0.9	1.8	+0.9	7.0	+2.6
Adjusted profit	1.0	1.8	+0.8	7.9	+2.5



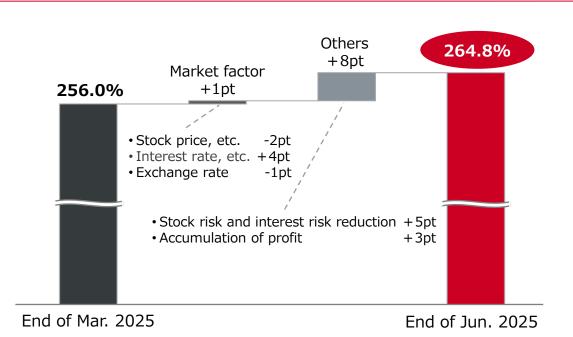
# Management Reference Indicators

**J-GAAP** 



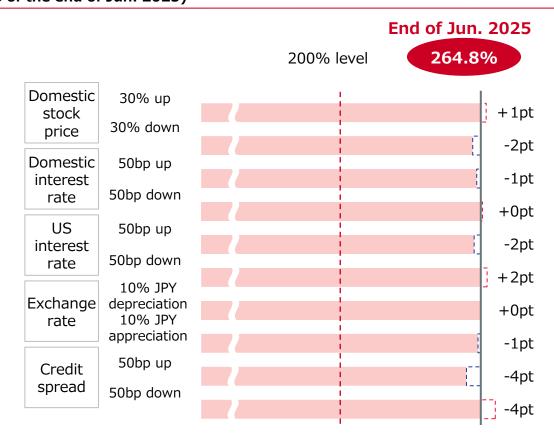
- ESR at the end of June 2025 rose 8.8 ps from the end of March 2025 to 264.8%
- While continuing to focus on capital efficiency, we will seek opportunities for disciplined growth investment toward the realization of our vision for FY2030

#### Trend of ESR (99.5%VaR)\*1



(Reference) Market indicators	End of Jun. 2025	Variance*3
Domestic stock price (TOPIX)	2,852.84	(+7.3%)
Domestic interest rate (30y JGB)	2.81%	(+33bp)
US interest rate (3y Treasury)*2	3.87%	(-40bp)
Exchange rate (JPY/USD)	144.81円	(-3.2%)
Credit spread (U.S. corporate bond)	0.83%	(-11bp)

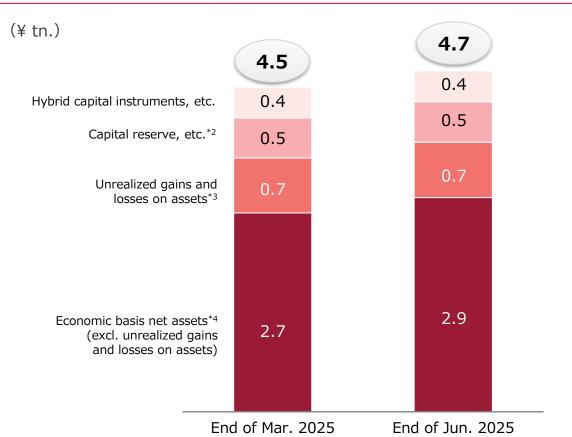
## Sensitivity analysis of ESR (99.5%VaR) (as of the end of Jun. 2025)



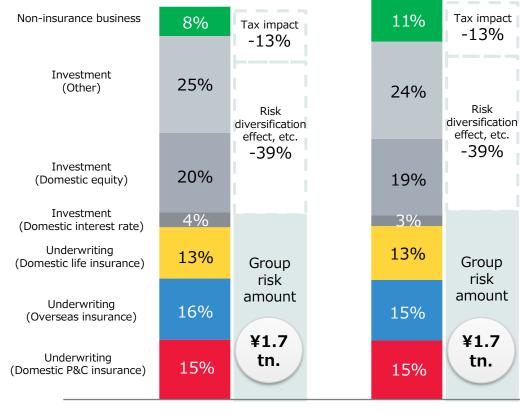
- \*1 In accordance with Solvency II
- \*2 End of Mar. 2025, variance is against end of Dec. 2024
- \*3 Against end of Mar. 2025



#### Adjusted capital\*1



#### Risk amount\*5



End of Mar. 2025

End of Jun. 2025

<sup>\*1</sup> Formula for adjusted capital: Adjusted capital = Total of net assets on the non-consolidated balance sheet + value in force - goodwill, etc.

<sup>+</sup> unrealized gains and losses on non mark-to-market assets + capital reserve, etc. + hybrid capital instruments

<sup>\*2</sup> Reserve for price fluctuation and catastrophic loss reserve, etc. (after tax)

<sup>\*3</sup> Unrealized gains and losses on securities, etc., including non mark-to-market assets

<sup>\*4</sup> Total of net assets on non-consolidated balance sheets, and value in force of P&C and life insurance business (excl. goodwill and attributable to non-controlling shareholders, etc.)

<sup>\*5</sup> Risk : 1 year holding period, 99.5%VaR

<sup>·</sup>Risk amount of each risk factor: Before reflecting risk diversification effect among risk factors and before-tax basis

<sup>·</sup>Group total risk: Sum of risk amount of each risk factor less risk diversification effect among risk factors and tax impact

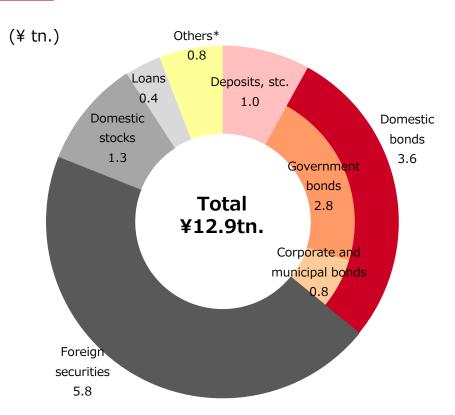


#### **Investment assets portfolio**

(as of the end of Jun. 2025, group consolidated basis)

Account standard

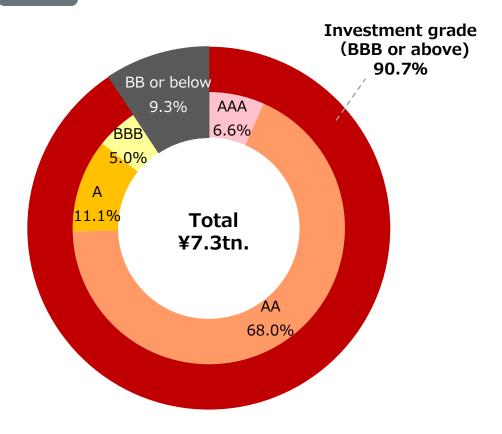
IFRS



#### Group fixed income assets by rating

(as of the end of Jun. 2025, group consolidated basis)

JGAAP



<sup>\*</sup> Others include lands, buildings and stocks of non-consolidated subsidiaries, etc.

Group

### (Reference) Management Indicators, etc.



#### Management indicators, etc.

(¥ bn.)		FY2024	FY202	25	FY2026*4
		Actual	1Q	Forecast	Target
Adjusted EPS growth (CAGR)		-	-	-	Over 12%
Adjusted consolidated ROE*1		9.2%	11.1%	Approx.10%	13-15%
	Domestic P&C insurance	7.9%	10.0%	8.3%	Over 10%*5
ROE for each business*2	Overseas insurance	14.2%	13.3%	13.1%	Over 13%
	Domestic life insurance	7.7%	7.1%	7.5%	Over 8%
	Nursing care*3	13.7%	8.0%	14.0%	Over 12%
Adjusted consolidated profit*4		323.4	99.7	363.0	-
Adjusted consolidated profit (normalized basis)		243.1	118.5	335.0	-

<sup>\*1</sup> IFRS adjusted consolidated ROE = IFRS adjusted consolidated profit / IFRS adjusted consolidated net asset (The denominator is the average balance at the end/start of each fiscal year), annualized Consolidated net asset – AOCI related to securities and insurance liabilities (after tax)

Domestic P&C, Domestic Life, and Nursing Care Businesses are based on IFRS, while Overseas Businesses are based on the old standards (IFRS 4). Regarding the ROE for each business, it is not suitable to use for comparison between businesses since each business is defined differently based on its characteristics. The introduction of this aims to increase the probability of achieving the adjusted consolidated ROE and ROE targets for each business by monitoring the progress of each business.

<sup>\*2</sup> ROE for each business = adjusted profit for each business / Allocated capital for each business Total consolidated net assets of the companies of each business or the required capital based on risk model. Average at the end / start of each fiscal year.), annualized

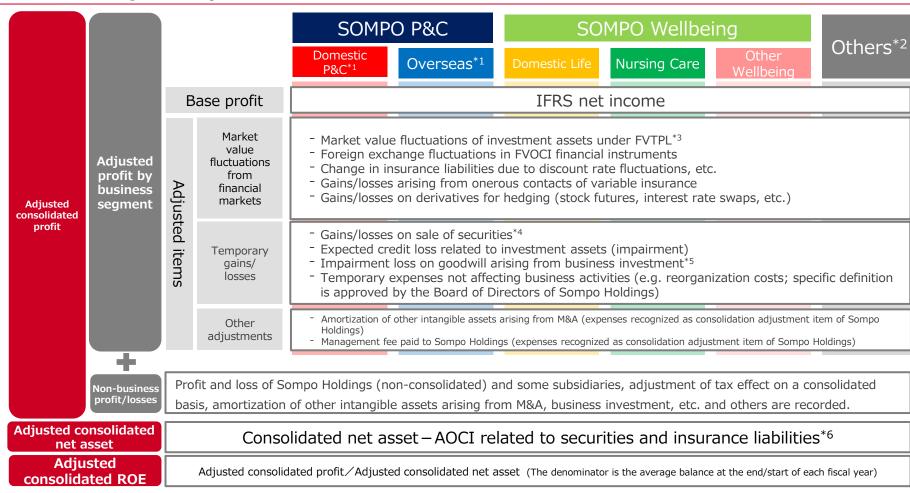
<sup>\*3</sup> ROE for Nursing operator business in Nursing business

<sup>\*4</sup> The FY2025 adjusted consolidated profit forecast based on the old standards (J-GAAP) is ¥341.0 bn.

<sup>\*5</sup> Conversion of target values (8%) under the old standards (J-GAAP) to IFRS



#### **Definition of IFRS Adjusted profit**



<sup>\*1</sup> Domestic P&C Business: excluding Sompo Direct, and including equity method affiliates etc. Overseas Insurance Business: including equity method affiliates, etc.

<sup>\*2</sup> SOMPO Direct, digital business companies, etc.

<sup>\*3</sup> Mutual funds. In addition, stocks and bonds, etc. held in the overseas insurance business, excluding non-traditional assets.

<sup>\*4</sup> Some adjustment made to the scope of exclusion for the domestic P&C insurance and overseas insurance businesses.

<sup>\*5</sup> Includes impairment losses (reversal) on tangible fixed assets and leases in Nursing Care Business

<sup>\*6</sup> Unrealized gains and losses on securities held and insurance liabilities (AOCI: Accumulated Other Comprehensive Income)



# Appendix

**Accounting standard** 

Domestic P&C Business (Sompo Japan)



Accounting standard

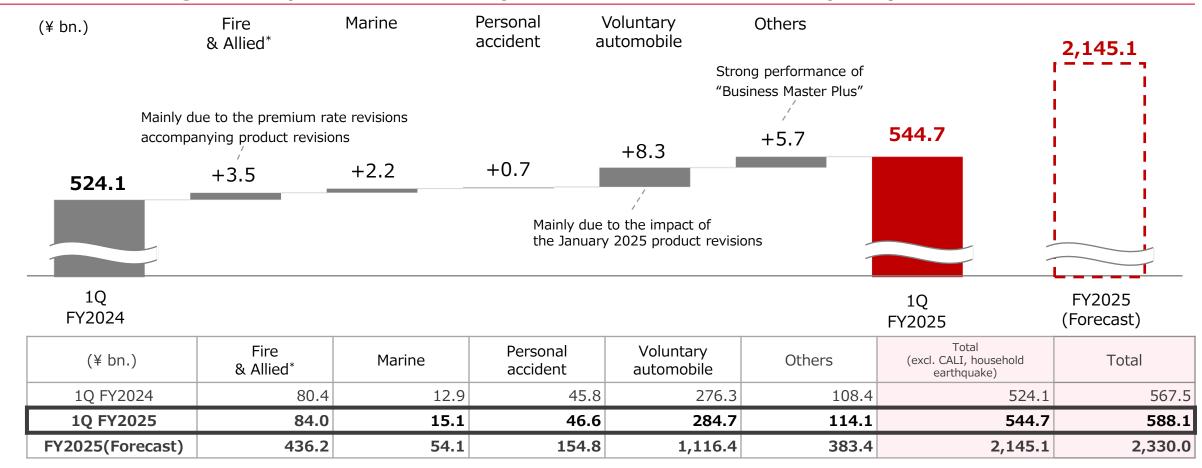
Overseas Insurance / Reinsurance Business





• Net premiums written increased by ¥20.6 bn. ¥544.7 bn. due to the impact of product revisions in Auto and Fire and expanded sales of Casualty.

#### Drivers of change in net premiums written (excl. CALI, household earthquake)

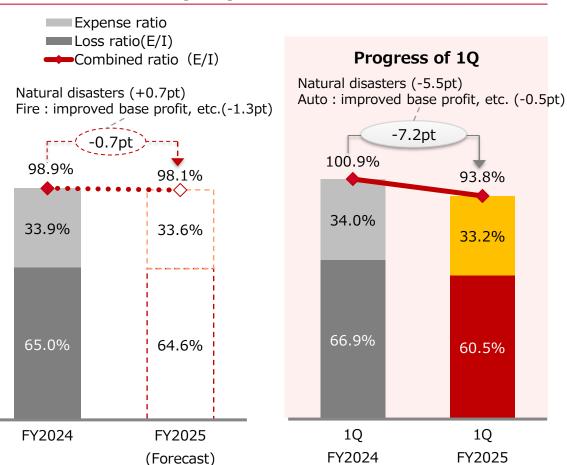


\* Excl. household earthquake



Mainly due to the decline in the loss ratio, the combined ratio for Q1 FY2025 improved by 7.2 pt YoY to 93.8%, showing steady improvement

#### Combined ratio (E/I) \* (excl. CALI, household earthquake)



#### Loss ratio (E/I)

	1Q FY2024	1Q FY2025			025 ecast)
	Actual	Actual	Variance	Forecast	Variance
Fire & Allied (Excl. household)	63.1%	46.3%	-16.7pt	62.0%	+1.7pt
Marine	62.2%	59.1%	-3.1pt	63.4%	+6.4pt
Personal Accident	52.6%	54.9%	+2.4pt	60.1%	+0.3pt
Voluntary Automobile	71.8%	66.4%	-5.4pt	68.6%	-1.2pt
Others	62.9%	61.3%	-1.5pt	57.9%	-1.3pt
Total (Excl. CALI, household earthquake)	66.9%	60.5%	-6.4pt	64.6%	-0.4pt

#### **Expense ratio**

	1Q FY2024		Q :025		025 ecast)
	Actual	Actual	Variance	Forecast	Variance
Net expense ratio (Excl. CALI, household earthquake)	34.0%	33.2%	-0.8pt	33.6%	-0.3pt
Company expense ratio (Excl. CALI, household earthquake)	13.5%	13.1%	-0.5pt	13.4%	+0.1pt

<sup>\*</sup> FX impact on the non-JPY denominated reserve for outstanding claims in 1Q FY2025: ¥0.7 bn deduction

#### (Reference) Combined Ratio in Auto and Fire

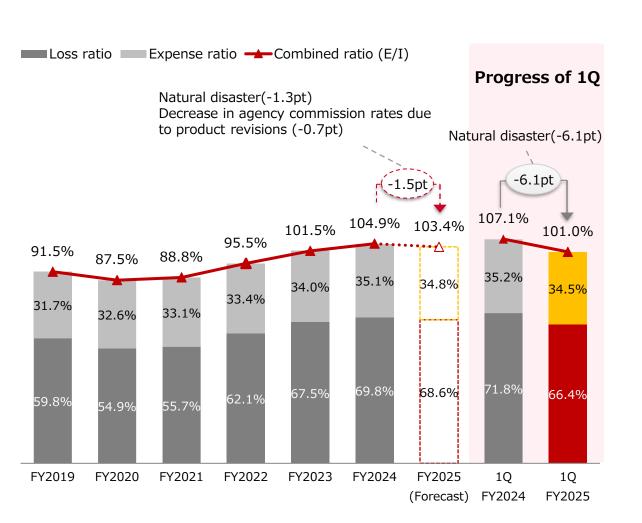




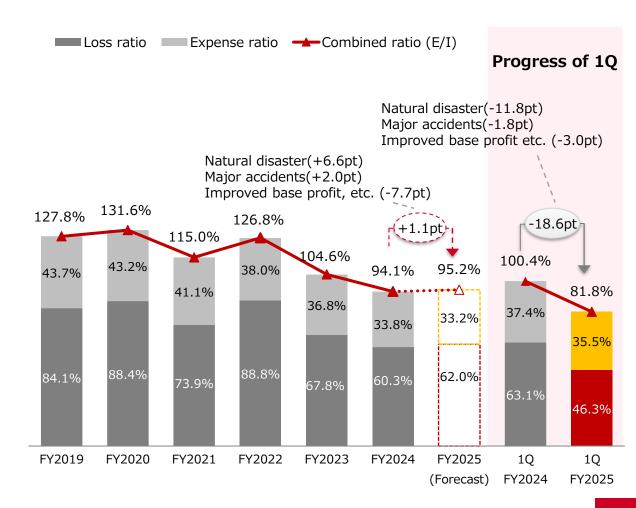
Domestic Life Nursing Care



#### **Auto insurance**



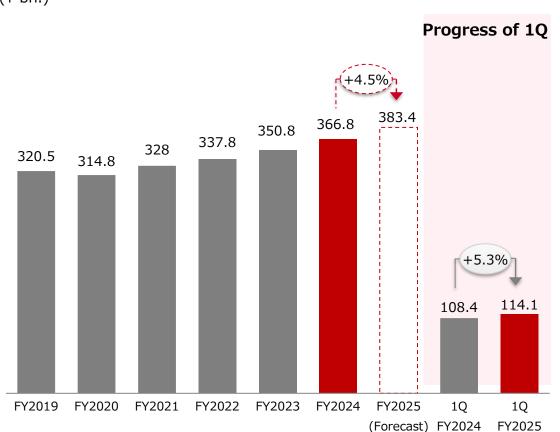
#### Fire insurance



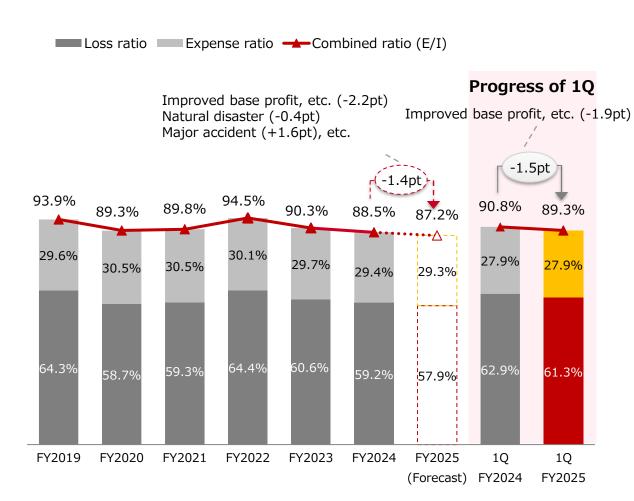


#### Casualty (other) insurance net premiums written





#### Casualty (other) insurance combined ratio



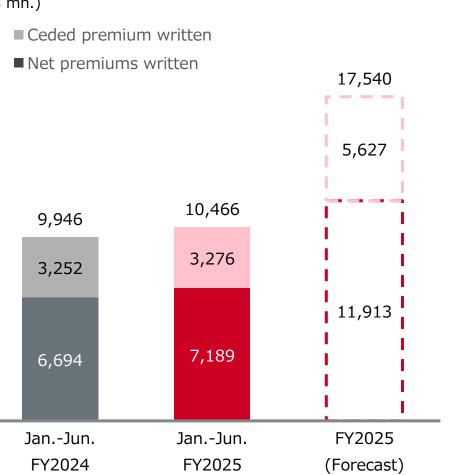


• Premium growth year over year was driven by strong new business growth benefiting in part from our geographic expansion initiatives.

#### **Gross written premiums**

#### **Topline by segment**

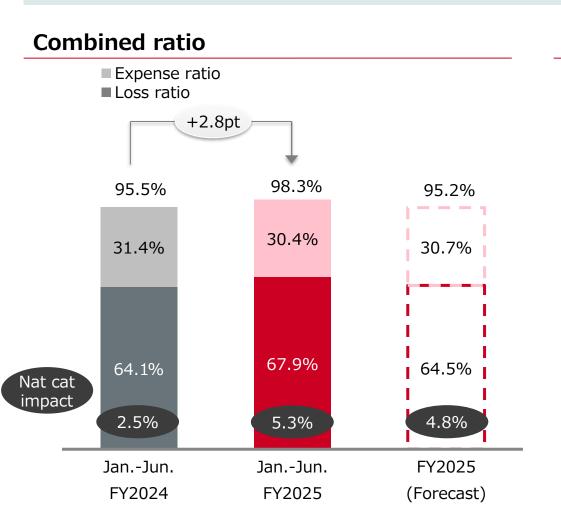
(\$ mn.)



		JanJun. FY2024	JanJun. FY2025	Variance	FY2025 (Forecast)
	Americas	4,460	4,657	+197	8,203
Gross written premiums	EMEA	1,373	1,578	+205	3,450
	APAC	461	457	-4	980
(\$ mn.)	Reinsurance	3,650	3,733	+82	4,906
	Total	9,946	10,466	+519	17,540
	Americas	51.5%	53.0%	+1.6%	56.6%
Dahaakiaa	EMEA	60.3%	65.7%	+5.5%	66.5%
Retention rate	APAC	62.1%	65.2%	+3.1%	69.0%
race	Reinsurance	89.9%	89.6%	-0.4%	87.7%
	Total	67.3%	68.7%	+1.4%	67.9%
	Americas	1,952	2,039	+87	4,392
Net premiums earned (\$ mn.)	EMEA	807	946	+139	1,995
	APAC	260	287	+27	642
	Reinsurance	1,869	1,956	+87	4,168
	Total	4,888	5,239	+350	11,200
<del></del>					



• Combined ratio was impacted year over year mainly by 1Q 2025 catastrophe activity, etc.



#### **Combined ratio by segment**

		JanJun. FY2024	JanJun. FY2025	Variance	FY2025 (Forecast)
	Americas	96.5%	95.4%	-1.1pt	94.1%
	EMEA	94.7%	107.7%	+13.0pt	102.3%
Combined ratio	APAC	94.1%	95.4%	+1.3pt	95.3%
	Reinsurance	91.7%	95.0%	+3.3pt	90.0%
	Total	95.5%	98.3%	+2.8pt	95.2%
	Americas	71.1%	70.8%	-0.3pt	68.7%
	EMEA	60.1%	74.3%	+14.1pt	69.7%
Loss ratio	APAC	52.2%	52.2%	+0.0pt	50.9%
	Reinsurance	60.4%	64.4%	+4.0pt	59.8%
	Total	64.1%	67.9%	+3.8pt	64.5%
	Americas	25.4%	24.6%	-0.8pt	25.4%
	EMEA	34.5%	33.4%	-1.1pt	32.5%
Expense ratio	APAC	41.9%	43.2%	+1.3pt	44.4%
	Reinsurance	31.3%	30.6%	-0.7pt	30.3%
	Total	31.4%	30.4%	-1.0pt	30.7%



#### **Note Regarding Forward-looking Statements**

Forecasts included in this document are based on currently available information and certain assumptions that we consider reasonable at this point in time. Actual results may differ materially from those projected herein depending on various factors.

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