

Highlights of 1H FY2022 Results

November 18, 2022
Sompo Holdings, Inc.

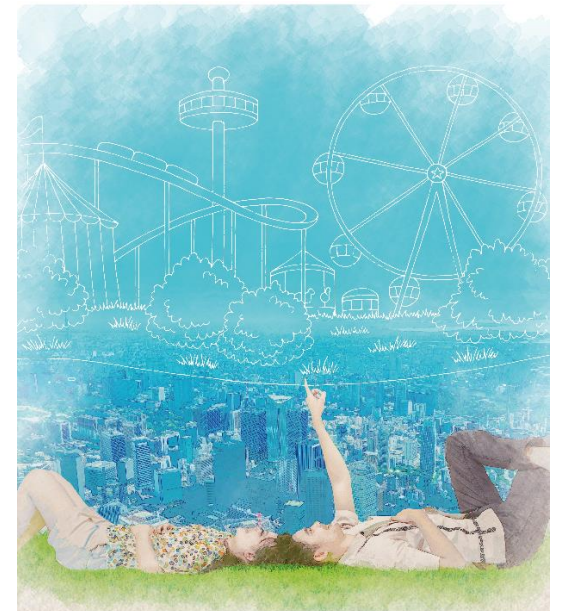


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ERM

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Exchange rate (USD/JPY)

1H FY2022	144.81 (YOY +29.4%)	End of Sep. 2022
	- For overseas entities 136.68 (YOY +23.6%)	End of Jun. 2022
FY2022 full year forecast	Revised forecast : 144.81 (Against initial forecast +18.3%)	End of Sep. 2022
	(Reference) Initial forecast : 122.39	End of Mar. 2022

* SI stands for "Sompo International". (the same shall apply hereafter.)

Highlight of 1H FY2022 Results

1H FY2022 Actual

- Net premiums written increased by ¥401.4 bn. (+23.6%) to ¥2,103.2 bn. mainly due to growth in SI Commercial P&C
- Consolidated net income was - ¥20.0 bn. and adjusted consolidated profit was ¥50.8 bn. mainly due to one-time factors such as domestic natural disasters and impact of COVID-19

Sompo Japan Underwriting profit decreased due to the impact of domestic natural disasters and COVID-19, while investment profit was strong

Overseas insurance Steady earnings growth and higher top-line growth than planned in SI Commercial P&C

Himawari Life Annualized new premium increased steadily, mainly driven by Insurhealth® products, while results were impacted by COVID-19

SOMPO Care The impact of improved occupancy rate as well as acquisition of Nexus Care led top-line growth

Revision of FY2022 Forecast

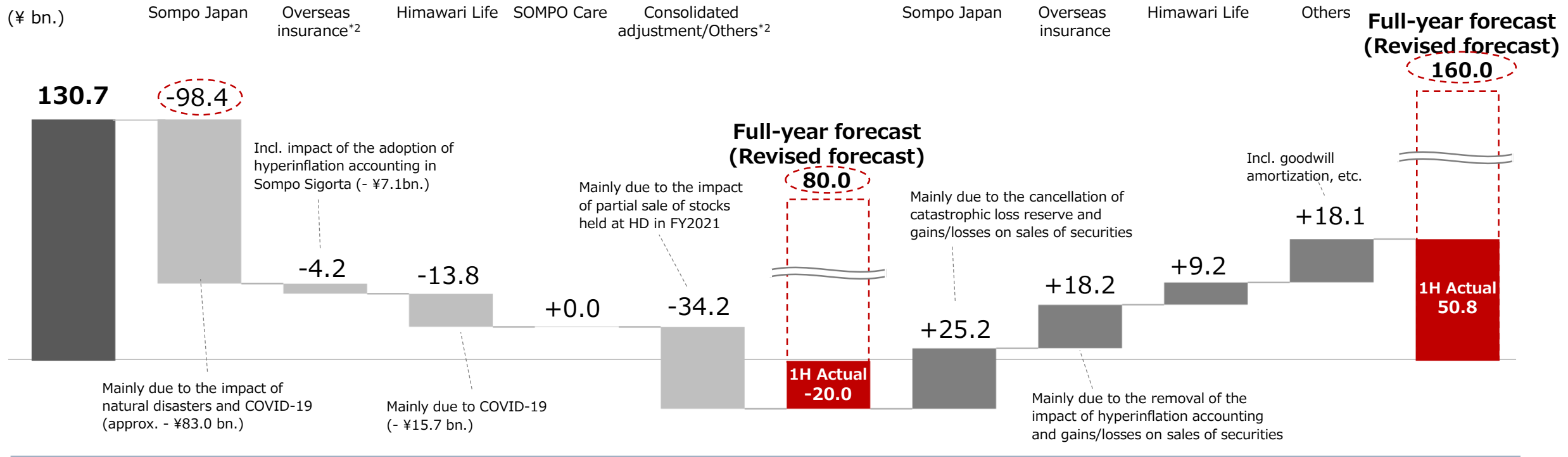
- Net premiums written reach ¥3,818.0 bn., outperforming the initial forecast by ¥377.0 bn., mainly due to upward revision within SI Commercial P&C
- Based on 1H FY2022 actual, consolidated net income and consolidated adjusted profit are predicted to be ¥80.0 bn. and ¥160.0 bn. respectively, conservatively incorporating incurred losses
- In 2H FY2022, consolidated net income and adjusted consolidated profit are expected to be above ¥100.0 bn.

Performance Overview for 1H FY2022

- Consolidated net income was - ¥20.0 bn., mainly due to one-time negative factors in Sompo Japan and the impact of partial sale of stocks held at HD in FY2021
- Adjusted consolidated profit for 1H FY was ¥50.8 bn. and earnings of Sompo Japan decreased, partly offset by earnings increasing within Overseas insurance business

Increase/decrease factors of consolidated net income*1

Conversion to adjusted consolidated profit



1H FY2021
Consolidated net income

FY2022
Consolidated net income

FY2022
Adjusted consolidated profit

	Sompo Japan	Overseas insurance	Himawari Life	SOMPO Care	Consolidated adjustment/Others	Consolidated net income	Adjusted consolidated profit
1H FY2021	¥64.1 bn.	¥37.0 bn.	¥10.0 bn.	¥2.5 bn.	¥16.9 bn.	¥130.7 bn.	¥148.7 bn.
1H FY2022	- ¥34.3 bn.	¥32.7 bn.	- ¥3.7 bn.	¥2.5 bn.	- ¥17.2 bn.	- ¥20.0 bn.	¥50.8 bn.

*1 Consolidated net income denotes net income (loss) attributable to shareholders of the parent (The same shall apply hereafter)

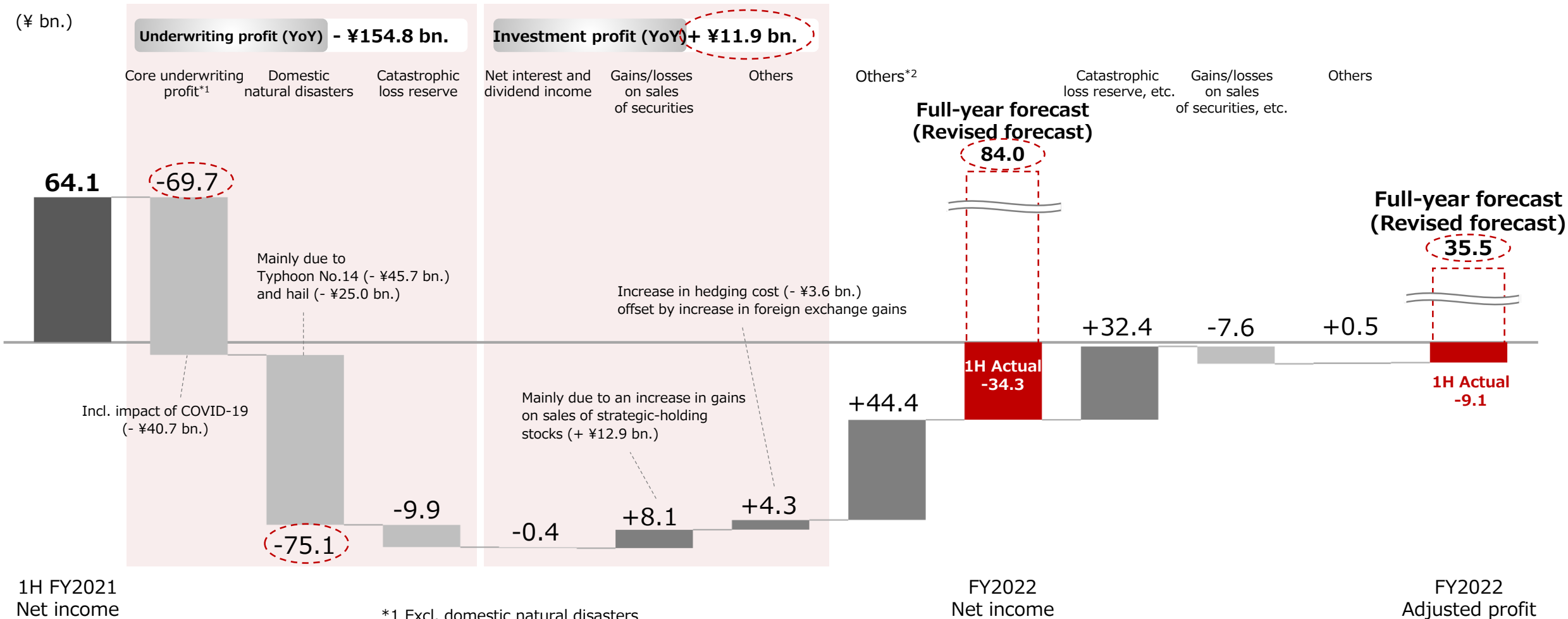
*2 Impacted by adjustment on SI local accounting standard (See page 11)

Performance Overview of Domestic P&C Insurance (Sompo Japan)

- Net income for 1H FY2022 was - ¥34.3 bn., mainly due to the impact of natural disasters and COVID-19 in underwriting profit, partially offset by strong investment profit
- Adjusted profit for 1H FY2022 was - ¥9.1 bn. In 2H FY2022, the impact of incurred losses related to natural disasters and COVID-19 is predicted to be softened

Increase/decrease factors of net income

Conversion to adjusted profit



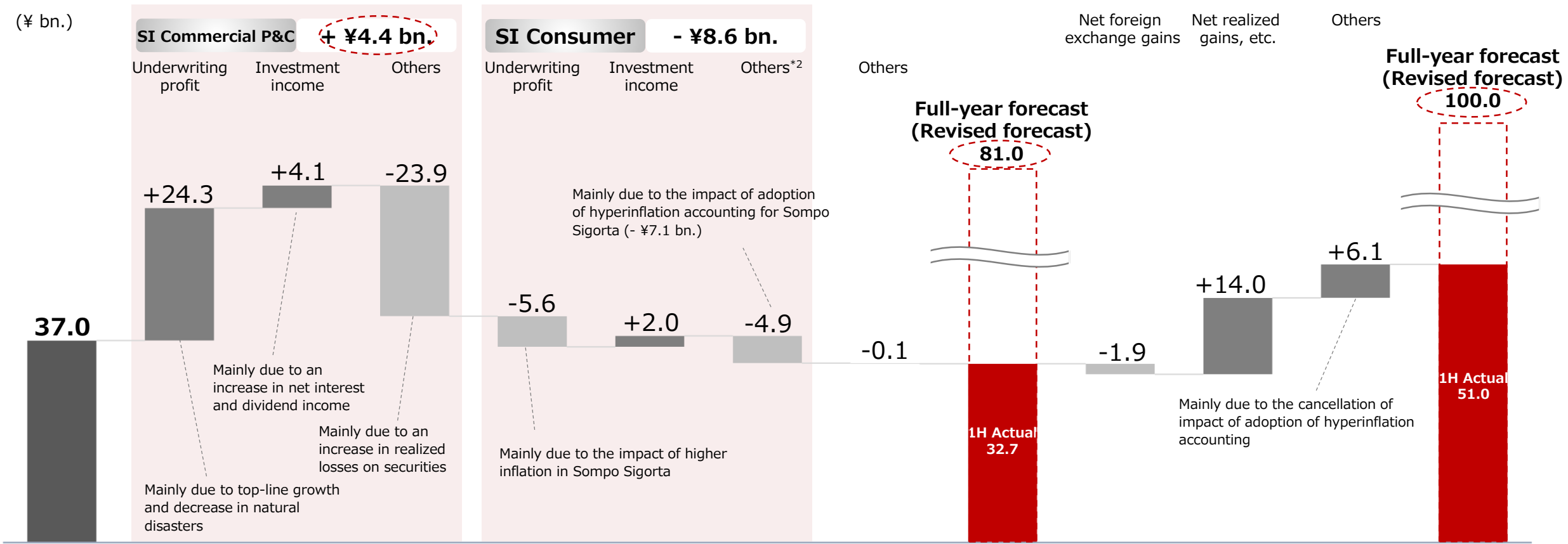
*1 Excl. domestic natural disasters
 *2 Extraordinary gains/losses, corporate taxes, etc.

Performance Overview of Overseas Insurance

- Net income for 1H FY2022 increased to ¥32.7 bn, excluding the impact of adoption of hyperinflation accounting
- Adjusted profit for 1H FY2022 was ¥51.0 bn., mainly due to improvement of the combined ratio within SI Commercial P&C and top-line growth

Increase/decrease factors of net income*1

Conversion to adjusted profit



1H FY2021
Net income

*1 Impacted by adjustment on SI local accounting standard (See page 11)
*2 Incl. minority interest

FY2022
Net income

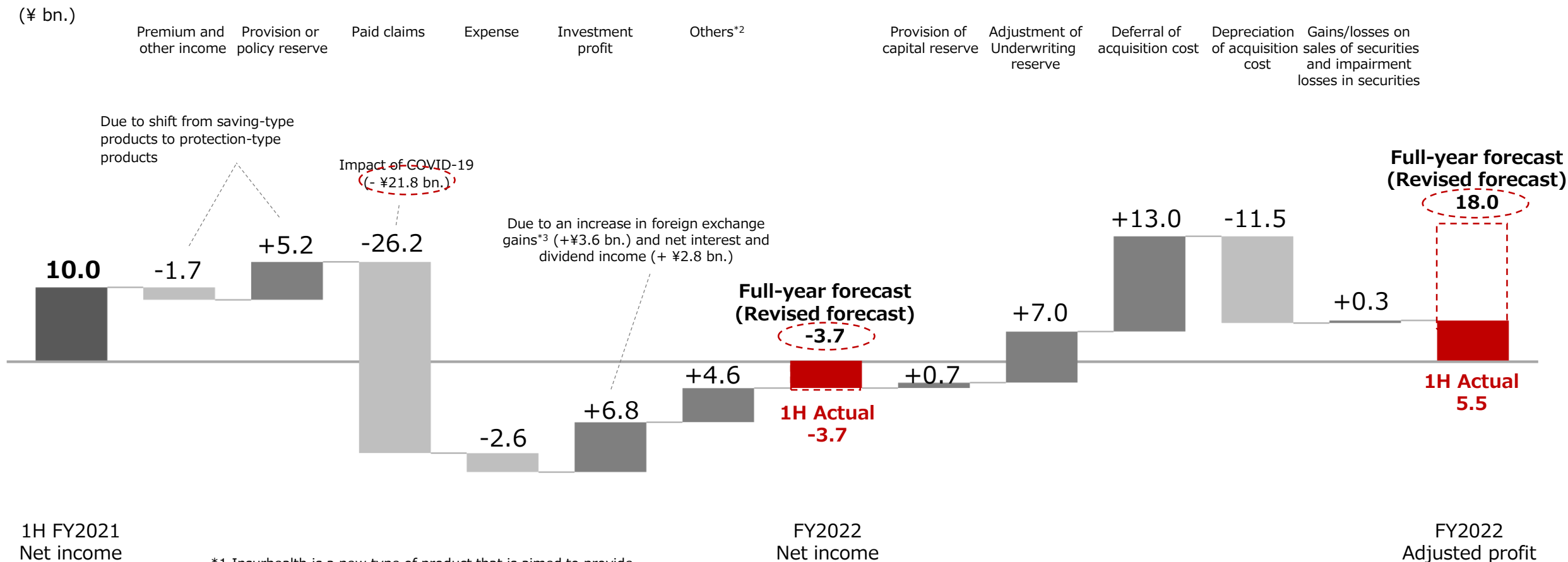
FY2022
Adjusted profit

Performance Overview of Domestic Life Insurance (Himawari Life)

- Net income for 1H FY2022 was - ¥3.7 bn., mainly due to an increase in paid claims related to COVID-19
- Adjusted profit for 1H FY2022 was ¥5.5 bn., and annualized new premium has grown steadily led by Insurhealth® products*1

Increase/decrease factors of net income

Conversion to adjusted profit



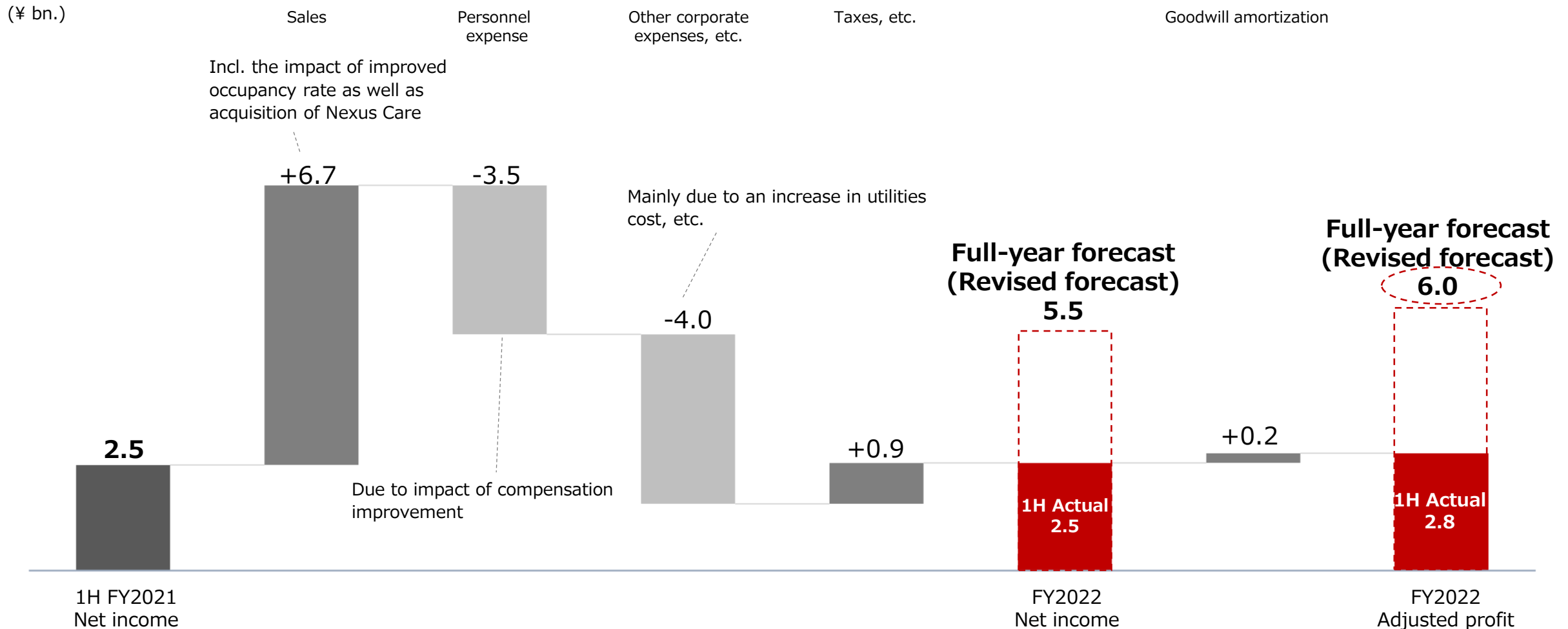
*1 Insurhealth is a new type of product that is aimed to provide both traditional insurance and healthcare support
 *2 Corporate income tax, etc.
 *3 Incl. hedging cost

Performance Overview of Nursing Care & Seniors (SOMPO Care)

- Sales increased mainly due to improved occupancy rate and acquisition of Nexus Care Co., Ltd.
- Net income for 1H FY2022 was ¥2.5 bn., and the adjusted profit was ¥2.8 bn., both as planned

Increase/decrease factors of net income

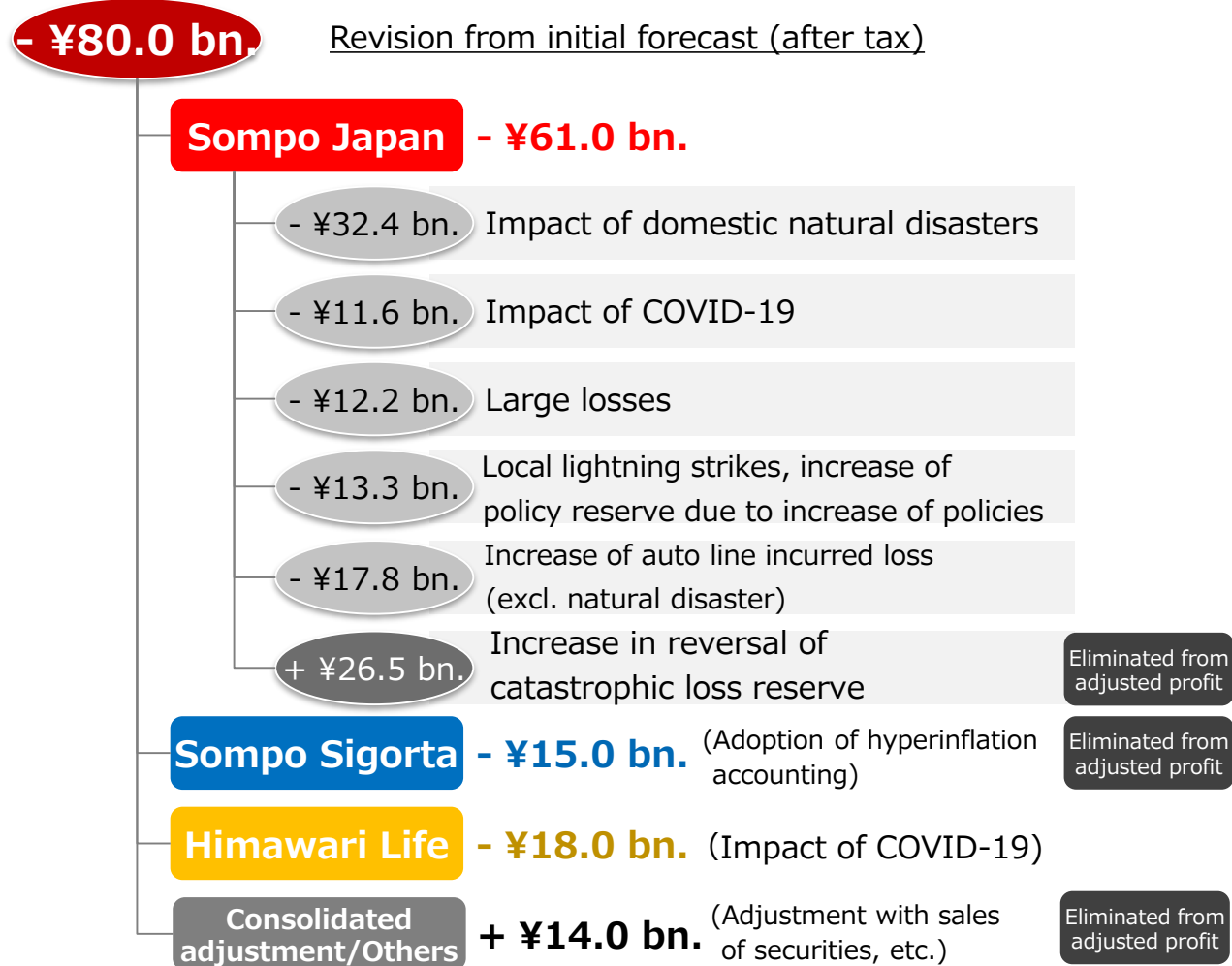
Conversion to adjusted profit



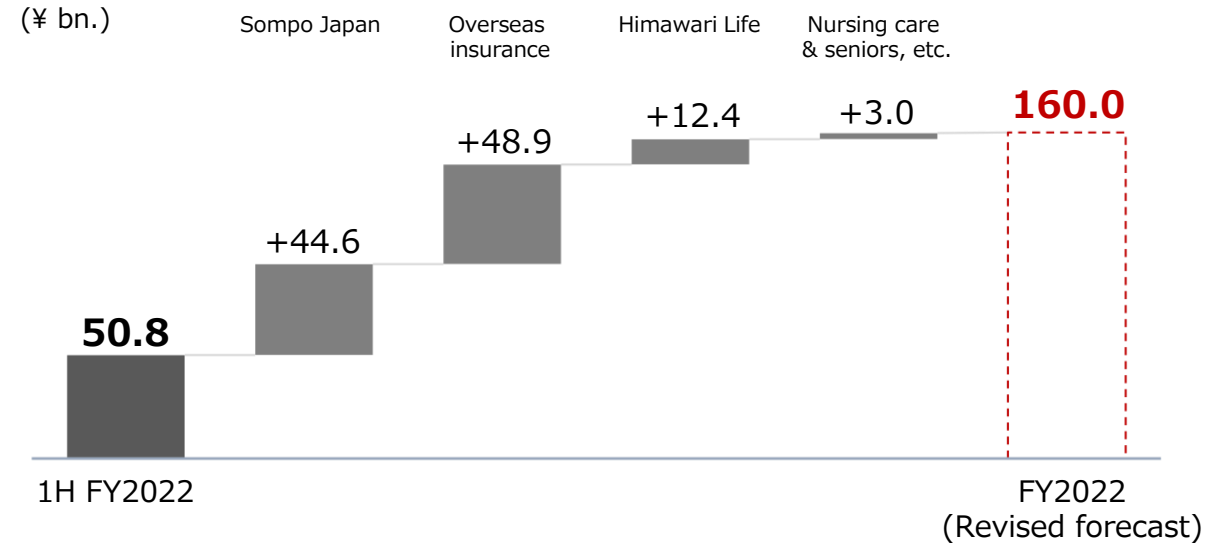
Main Points of Revised Business Forecasts for FY2022

- Main points of the revision are impact of domestic natural disasters, COVID-19, and incurred losses in auto line
- In 2H FY2022, core business lines will underpin the profit, while claims related to COVID-19 phase out

Main points of assumptions (consolidated net income)



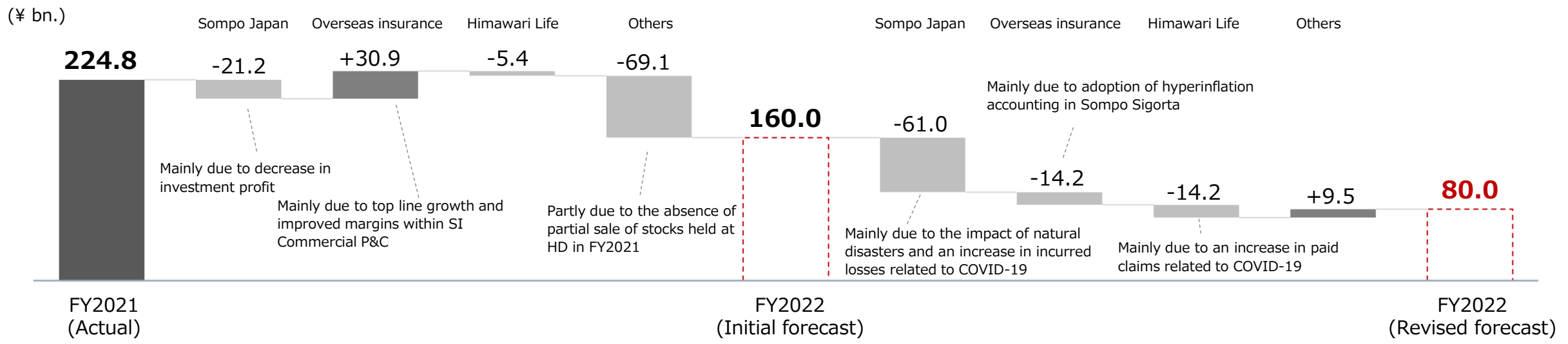
(Reference) Difference between the initial and revised forecasts of adjusted consolidated profit



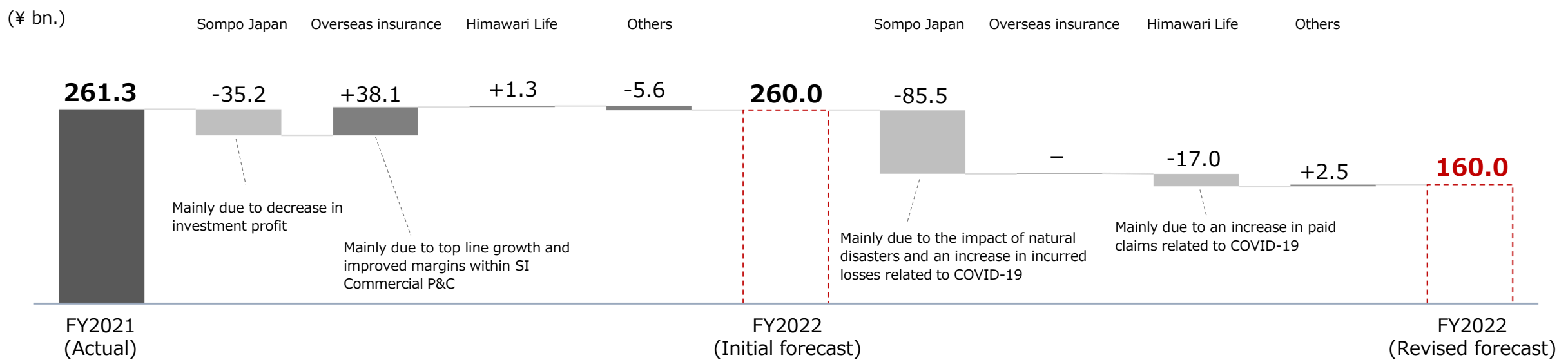
- Sompo Japan**
 - Impact of rate increase in Fire & Allied Lines
 - Decline of paid claims related to COVID-19
 - Investment profit
- Overseas insurance**
 - Impact of price increase and increased retention
- Himawari Life**
 - Increase in policies in force
 - Decline of paid claims related to COVID-19

(Reference) Breakdown of Revised Business Forecasts for FY2022

Increase/decrease factors of consolidated net income



Increase/decrease factors of adjusted consolidated profit



(Reference) Consolidated Financials

(¥ bn.)	1H Actual			Full-year forecasts				
	1H FY2021	1H FY2022	Variance	FY2021 Actual (A)	Initial forecasts (B)	FY2022 Revised forecasts (C)	Variance (C-B)	Variance (C-A)
Consolidated ordinary income	2,179.7	2,565.7	+386.0	4,167.4	-	-	-	-
Net premiums written (P&C)	1,701.7	2,103.2	+401.4	3,215.7	3,441.0	3,818.0	+377.0	+602.2
Life insurance premiums	157.9	156.8	-1.1	325.1	327.0	327.0	-	+1.8
Consolidated ordinary profit	190.5	-23.6	-214.2	315.5	235.0	115.0	-120.0	-200.5
Sompo Japan	87.8	-50.0	-137.8	210.8	187.5	99.0	-88.5	-111.8
Overseas insurance subsidiaries*1	49.8	45.1	-4.6	86.1	124.5	103.8	-20.6	+17.7
Himawari Life	14.5	-4.6	-19.2	23.2	15.8	-3.9	-19.8	-27.2
SOMPO Care	3.9	3.7	-0.2	9.3	8.9	8.0	-0.8	-1.2
Consolidate adjustment*1*2/Others	34.3	-17.8	-52.2	-14.0	-101.8	-92.0	+9.7	-77.9
Consolidated net income	130.7	-20.0	-150.7	224.8	160.0	80.0	-80.0	-144.8
Sompo Japan	64.1	-34.3	-98.4	166.2	145.0	84.0	-61.0	-82.2
Overseas insurance subsidiaries*1	37.0	32.7	-4.2	64.3	95.2	81.0	-14.2	+16.7
Himawari Life	10.0	-3.7	-13.8	15.9	10.5	-3.7	-14.2	-19.7
SOMPO Care	2.5	2.5	+0.0	5.9	5.5	5.5	-0.0	-0.3
Consolidate adjustment*1*2/Others	16.9	-17.2	-34.2	-27.5	-96.3	-86.8	+9.5	-59.2
(Reference) Adjusted consolidated profit	148.7	50.8	-97.8	261.3	260.0	160.0	-100.0	-101.3
Domestic P&C insurance	91.6	-9.5	-101.1	157.4	120.0	35.0	-85.0	-122.4
Overseas insurance	35.1	51.0	+15.8	61.8	100.0	100.0	-	+38.1
Domestic life insurance	18.5	5.5	-13.0	33.6	35.0	18.0	-17.0	-15.6
Nursing care & seniors	2.5	2.8	+0.2	5.9	6.0	6.0	-	+0.0
Digital, etc.	0.8	1.0	+0.2	2.4	1.0	1.0	-	-1.4

*1 Impacted by adjustment on SI local accounting standard.

*2 Incl. goodwill amortization (1H FY2022 : ¥13.6 bn.) and profits and losses of consolidated companies other than the above and adjustments due to consolidation adjustment.
(1H FY2022 : ¥2.2 bn. (before tax), ¥1.6 bn. (after tax))

(¥ bn.)	1H FY2021	1H FY2022	FY2021 (Actual)	FY2022 (Revised forecasts)
Before tax	12.7	121.1	30.1	187.8
After tax	10.6	101.6	25.5	157.5

(Reference) Numerical Management Targets, etc.

Numerical management targets for plan

(¥ bn.)	1H FY2022		FY2022		FY2023	
	(Actual)	(Variance)	(Revised forecasts)	(Segment ROE)*4	(Plan)	(Segment ROE)
Domestic P&C insurance	-9.5	-101.1	35.0	2.5%	150.0+	11.4%
Overseas insurance	51.0	+15.8	100.0	9.6%	100.0+	11.6%
Domestic life insurance	5.5	-13.0	18.0	2.5%	40.0+	5.7%
Nursing care & seniors	2.8	+0.2	6.0	10.3%	8.0+	14.3%
Digital, etc.	1.0	+0.2	1.0	-	2.0+	-
Total (Adjusted consolidated profit)	50.8	-97.8	160.0	-	300.0+	-
Adjusted consolidated ROE*3	-	-	5.8%	-	10%+	-
ROE (J-GAAP)	-	-	4.1%	-	-	-

Definition of adjusted profit*1

Domestic P&C insurance	<ul style="list-style-type: none"> Net income + Provisions for catastrophic loss reserve, etc. (after tax) + Provisions for reserve for price fluctuation (after tax) - Gains/losses on sales of securities and impairment losses on securities (after tax) 		
Overseas insurance	<ul style="list-style-type: none"> Operating Income*2 Equity-method affiliates are in principle included as net income 		
Domestic life insurance	<ul style="list-style-type: none"> Net income + Provision of contingency reserve (after tax) + Provision of reserve for price fluctuation (after tax) + Adjustment of underwriting reserve (after tax) + Deferral of acquisition costs (after tax) - Depreciation of acquisition costs (after tax) - Gains/losses on sales of securities and impairment losses on securities (after tax) 		
Nursing care & seniors		Others	
Digital	<ul style="list-style-type: none"> Net income - Gains/losses and impairment losses on investment (after tax) 		

*1 Adjusted profit for each business excludes one-time factors and special factors such as subsidiary dividends, etc.

*2 Operating income excluding one-time factors (= Net income - Net foreign exchange gains/losses - Net realized and unrealized gains/losses - Net impairment losses recognized in earnings, etc.)

*3 Adjusted consolidated ROE = Adjusted consolidated profit / Adjusted consolidated net assets (The denominator is the average balance at the end/start of each fiscal year.)

Adjusted consolidated net assets = Consolidated net assets (excluding life insurance subsidiary's net assets) + Catastrophic loss reserve, etc., in domestic P&C insurance (after tax) + Reserve for price fluctuation in domestic P&C insurance (after tax) + Domestic life insurance adjusted net assets

Domestic life insurance adjusted net assets = Net assets (J-GAAP) + Contingency reserve (after tax) + Reserve for price fluctuation (after tax) + Adjustment of underwriting reserve (after tax) + Non-depreciated acquisition cost (after tax)

*4 ROE for each business = Adjusted profit for each business / Allocated capital for each business (Total consolidated net assets of the companies of each business or the required capital based on risk model. Average at the end/start of each fiscal year.)

Regarding the ROE for each business, it is not suitable to use for comparison between businesses since each business is defined differently based on its characteristics. The introduction of this aims to increase the probability of achieving the adjusted consolidated ROE and ROE targets for each business by monitoring the progress of each business.

Results by business

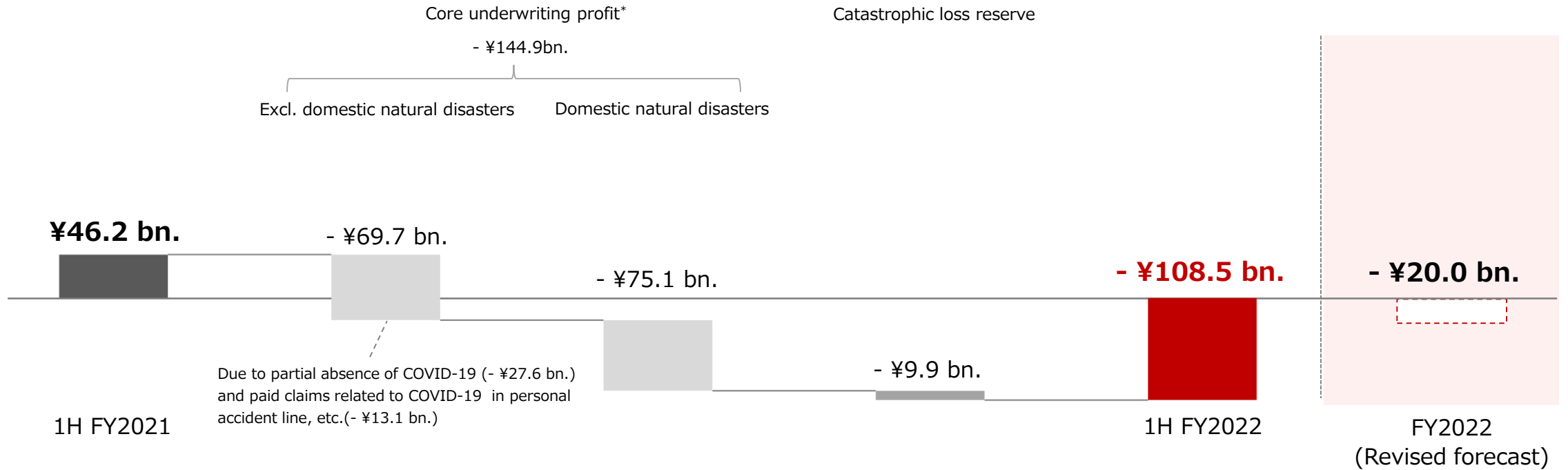
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Underwriting Profit (Sompo Japan)

- Underwriting profit for 1H FY2022 was - ¥108.5 bn., mainly due to the impact of COVID-19 in auto and personal accident lines as well as domestic natural disasters
- FY2022 full-year revised forecast of underwriting profit incorporated 1H FY2022 Actual and estimated impact of snow damage in 2H FY2022

Increase / decrease factors of underwriting profit (Sompo Japan)



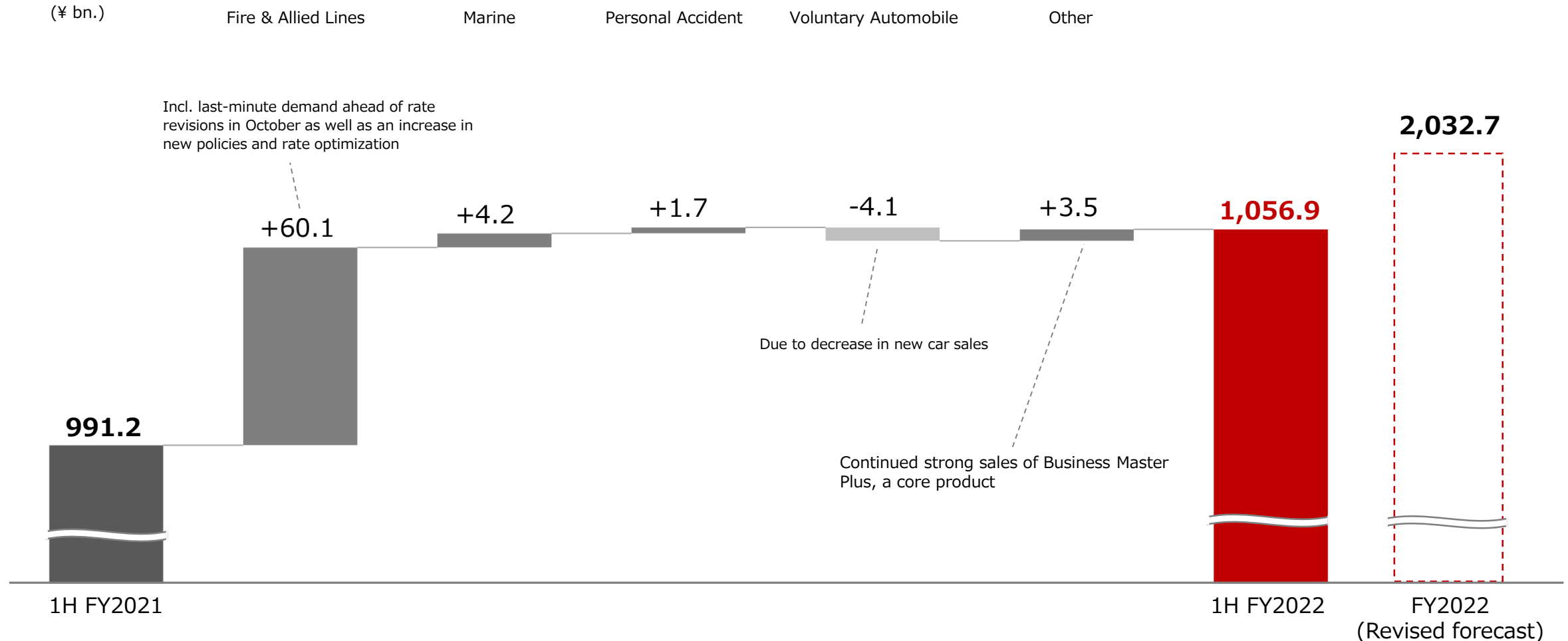
	Core underwriting profit			Catastrophic loss reserve	Underwriting profit
		(Excl. domestic natural disasters)	(Domestic natural disasters)		
1H FY2021	¥80.9 bn.	¥107.4 bn.	- ¥26.5 bn.	- ¥34.6 bn.	¥46.2 bn.
1H FY2022	- ¥63.9 bn.	¥37.7 bn.	- ¥101.6 bn.	- ¥44.5 bn.	- ¥108.5 bn.

* Core underwriting profit is underwriting profit less the impact related to catastrophic loss reserve.

Net Premiums Written (Sompo Japan)

- Fire and allied lines and other line continued to lead top line growth and net premiums written for 1H FY2022 increased ¥65.6 bn. (+6.6%)
- Predominantly due to fire and allied lines, net premiums written for full-year forecast of FY2022 is revised up by ¥45.0 bn. (+2.3%) against initial forecast

Increase / decrease factors of net premiums written (excl. CALI, household earthquake)



(Reference) Net Premiums Written (Sompo Japan)

Net premiums written by product line

(¥ bn.)	1H FY2021	1H FY2022	Variance		FY2022 (Revised forecasts)
Fire & Allied Lines	158.7	218.8	+60.0	(+37.9%)	404.7
Marine	25.5	29.7	+4.2	(+16.8%)	53.6
Personal Accident	83.1	84.9	+1.7	(+2.2%)	154.8
Voluntary Automobile	542.7	538.6	-4.1	(-0.8%)	1,080.9
CALI	114.2	105.0	-9.2	(-8.1%)	207.0
Other	181.2	184.8	+3.5	(+2.0%)	338.6
Of which Liability	94.6	95.1	+0.4	(+0.5%)	161.8
Total	1,105.7	1,162.0	+56.3	(+5.1%)	2,240.0
Total (excl. CALI, household earthquake)	991.2	1,056.9	+65.6	(+6.6%)	2,032.7

(Reference) Year-on-Year comparison of voluntary automobile insurance (April 2022 – September 2022)
(Sales performance basis)

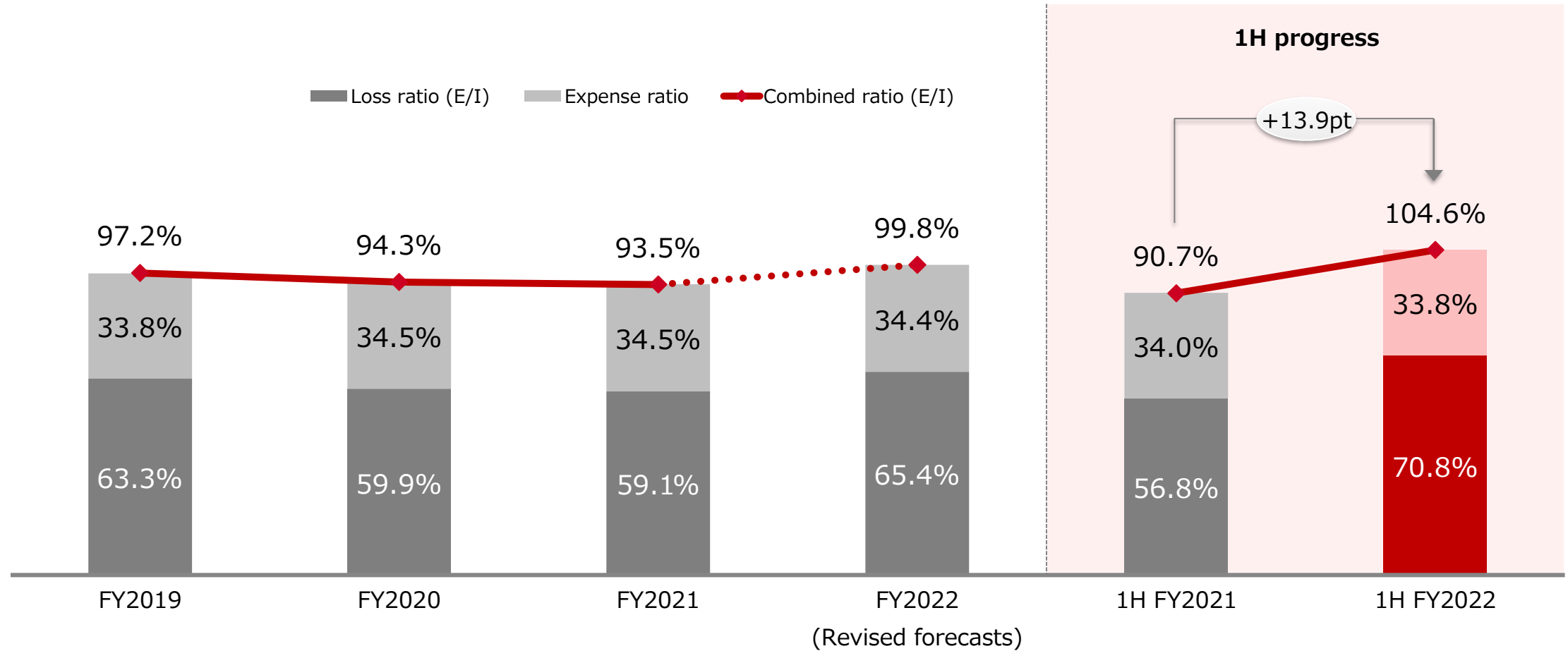
	# of vehicles*	Unit premium	Total premium
Non-fleet	-0.4%	+0.2%	-0.2%
Fleet	+0.2%	-4.0%	-3.8%
Total	-0.2%	-0.5%	-0.8%

* Excl. per hour type automobile insurance

Combined Ratio (Sompo Japan)

- Combined ratio for 1H FY2022 was 104.6%
- Based on the 1H FY2022 increased loss ratio, combined ratio for the FY2022 full-year forecast is revised to 99.8%

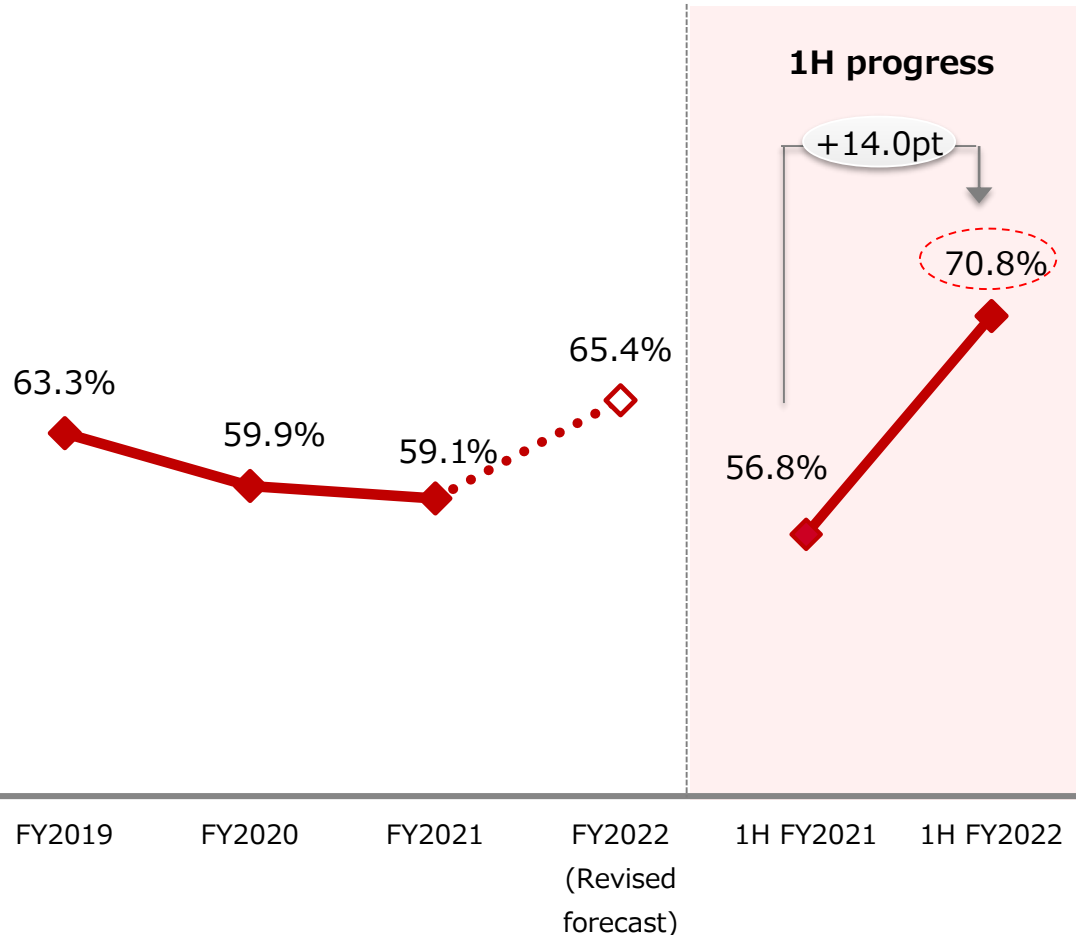
Combined ratio (E/I) (excl. CALI, household earthquake)



Loss Ratio (Sompo Japan)

- E/I loss ratio for 1H FY2022 was 70.8% due to impact of domestic natural disasters (+7.6pt) and COVID-19 (+4.2pt)
- E/I loss ratio for FY2022 full-year revised forecast is expected to be 65.4%, factored in the impact of estimated snow damage by approximately ¥20.0 bn. in 2H FY2022

Loss ratio (E/I) (excl. CALI, household earthquake)



* Impact of exchange rates on reserve for outstanding loss and claims (Provision) : +¥7.1bn. (+0.7pt)

Loss ratio (E/I) by product line

	1H FY2022		FY2022(Revised forecasts)
	Loss ratio	Variance	Loss ratio
Fire & Allied lines (excl. household earthquake)	110.4%	+39.7pt	82.1%
Marine	41.2%	-18.0pt	61.9%
Personal Accident	68.2%	+18.0pt	62.4%
Voluntary Automobile	61.9%	+7.7pt	61.2%
Other	63.6%	+8.8pt	62.5%
Total (excl. CALI, household earthquake)	70.8%	+14.0pt	65.4%

(Main factors of variance) Fire & Allied Lines : Domestic Natural disasters (+31.1pt)

Personal Accident : Paid claims related to COVID-19 (+13.9pt)

Voluntary automobile : Partial absence of COVID-19 (increase in traffic) and domestic natural disasters (+3.2pt)

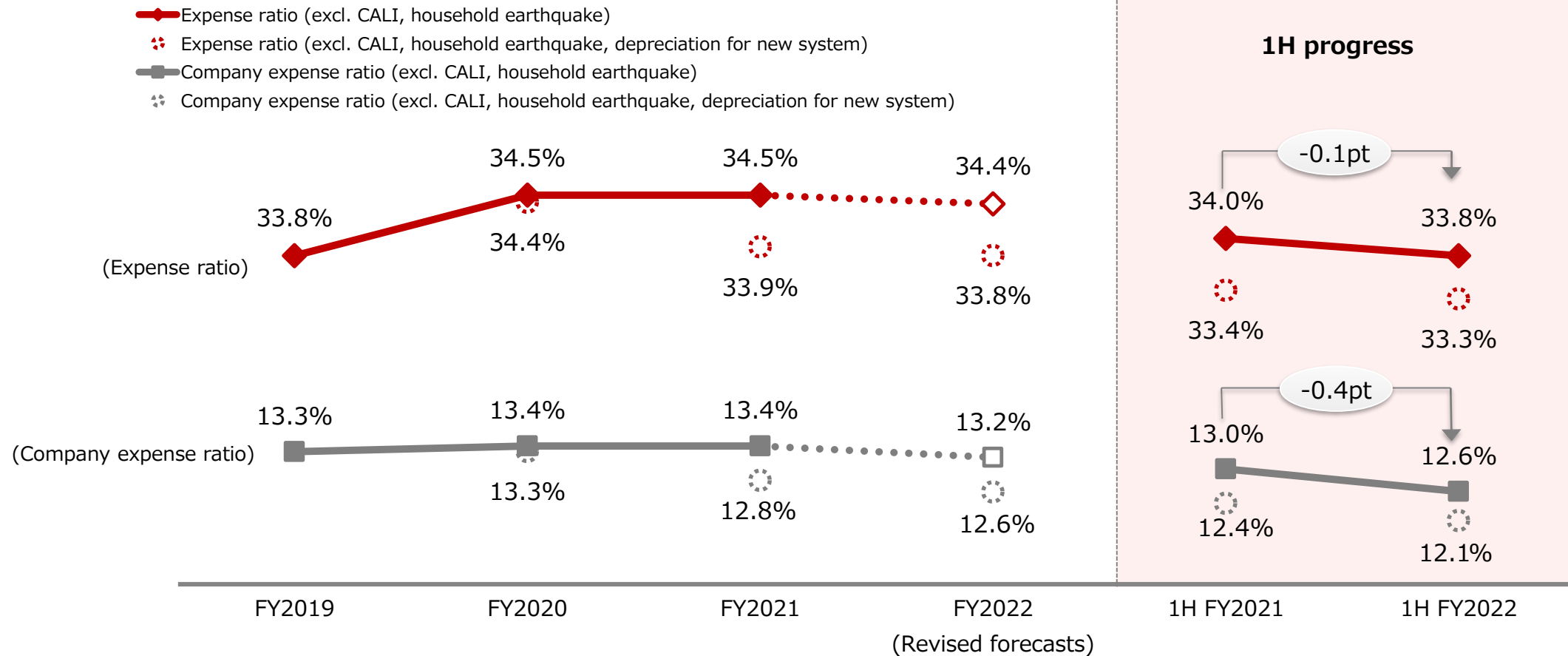
(Reference) Loss ratio (W/P) by product line

	1H FY2022		FY2022 (Revised forecasts)
	Loss ratio	Variance	Loss ratio
Fire & Allied lines (excl. household earthquake)	59.9%	-13.4pt	69.8%
Marine	35.7%	-12.0pt	53.3%
Personal Accident	55.3%	+9.9pt	59.8%
Voluntary Automobile	57.8%	+3.2pt	59.3%
Other	51.6%	+2.8pt	59.4%
Total (excl. CALI, household earthquake)	56.3%	+0.7pt	61.3%

Expense Ratio (Sompo Japan)

- Progress of expense ratio and company expense ratio for 1H FY2022 has been generally on track
- Company expense ratio for full-year revised forecast of FY2022 is expected to improve by 0.2pt against initial forecast

Expense Ratio/Company expense ratio* (excl. CALI, household earthquake)

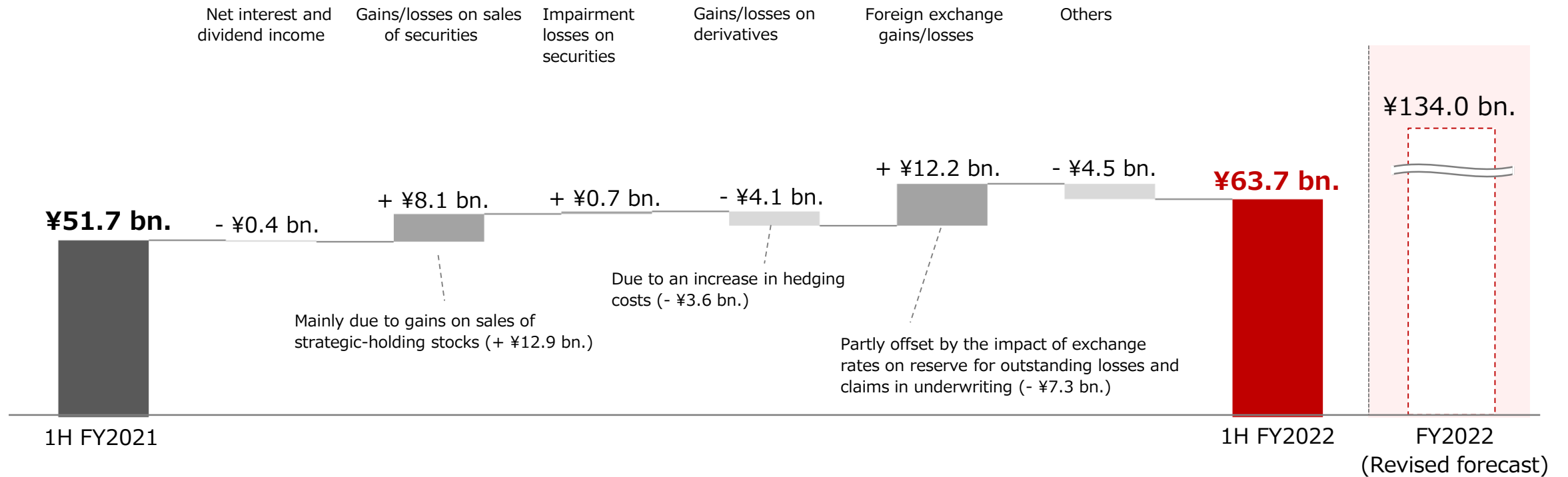


* Ratio of general administrative and selling expense related with underwriting to net premiums written

Investment Profit (Sompo Japan)

- Reduction of strategic-holding stocks has been on track, and investment profit for 1H FY2022 increased by ¥11.9 bn. partly due to gains on those sales, etc.
- Based on the trend of increasing dividend income from domestic stocks, FY2022 full-year forecast of investment profit revised up by ¥7.3 bn. against initial forecast

Increase/decrease factors of investment profit

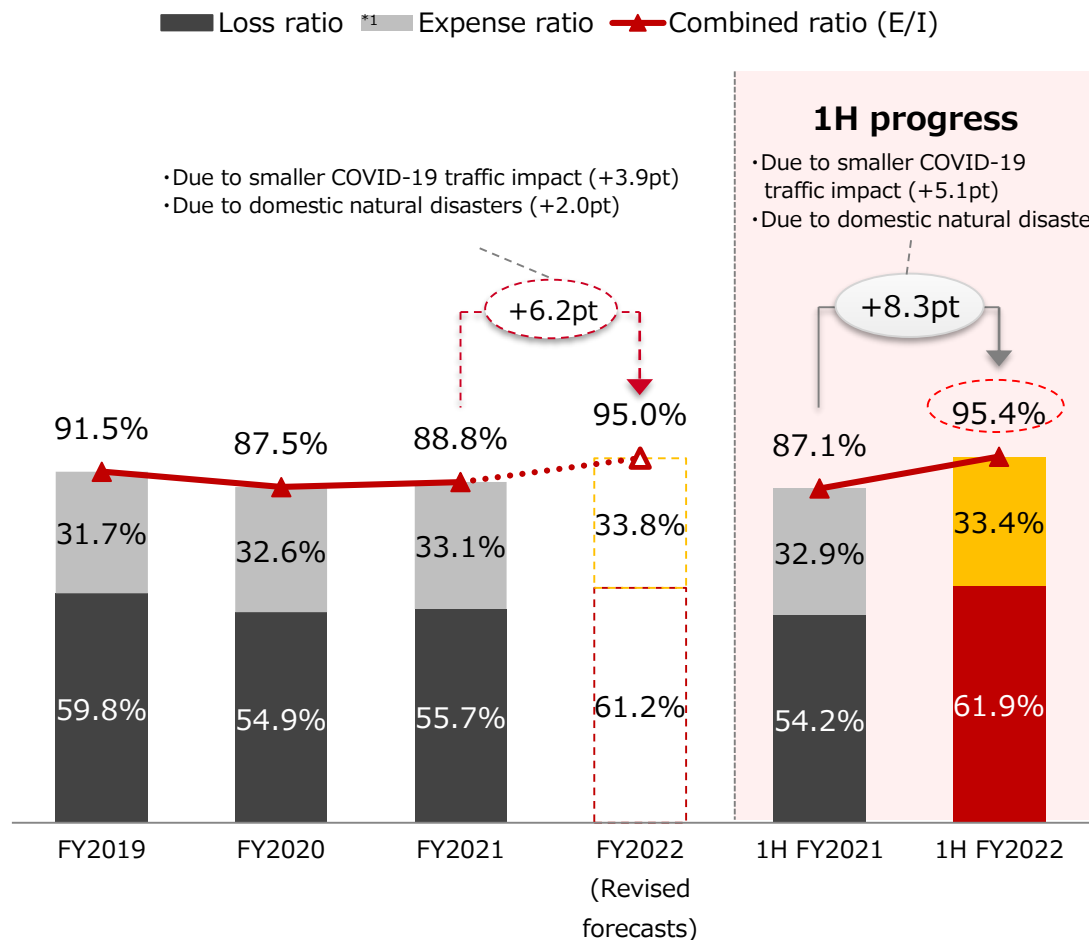


	Net interest and dividend income	Gains/losses on sales of securities	Impairment losses on securities	Gains/losses on derivatives	Foreign exchange gains/losses	Others	Investment profit
1H FY2021	¥47.3 bn.	¥3.9 bn.	- ¥2.1 bn.	- ¥0.0 bn.	¥1.0 bn.	¥1.6 bn.	¥51.7 bn.
1H FY2022	¥46.8 bn.	¥12.0 bn.	- ¥1.3 bn.	- ¥4.2 bn.	¥13.2 bn.	- ¥2.8 bn.	¥63.7 bn.

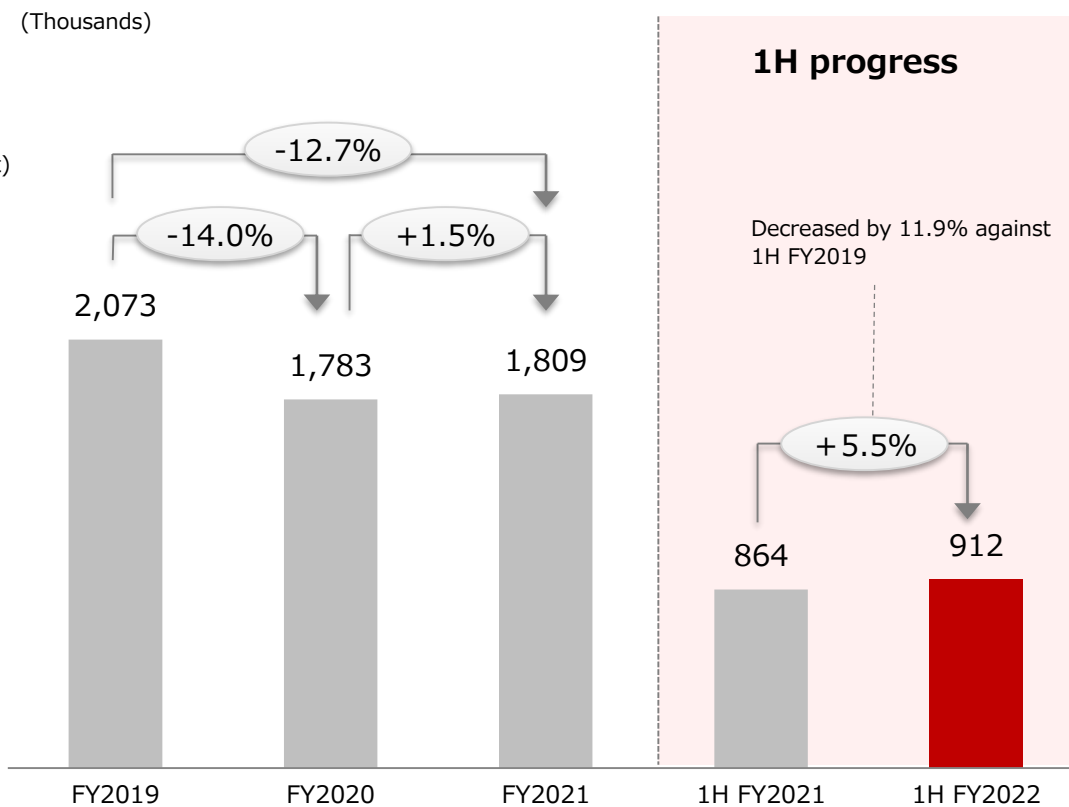
(Reference) Indicators Related to Automobile Insurance (Sompo Japan)

Combined ratio (E/I)

The number of reported claims*2



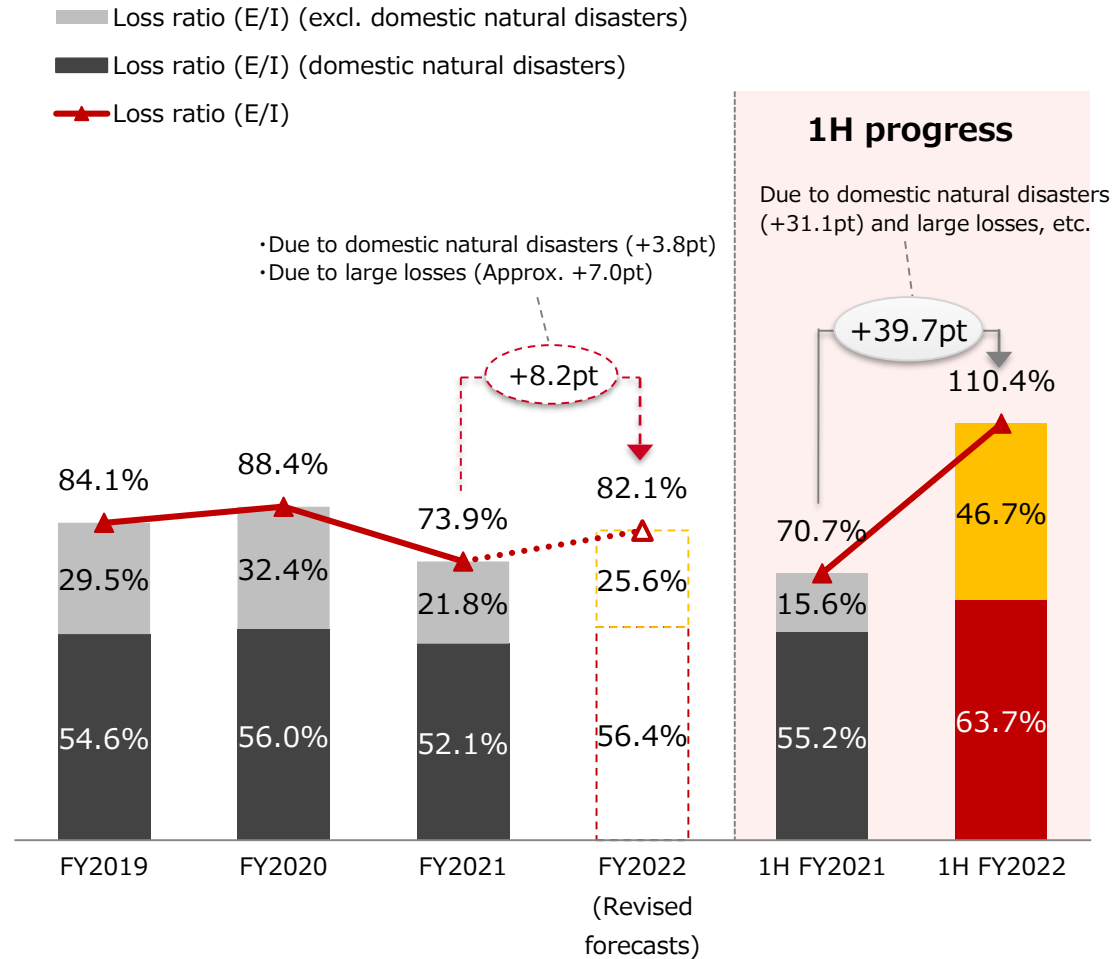
*1 Loss ratio is on a E/I basis (incl. loss adjustment expense)



*2 Excl. natural disasters

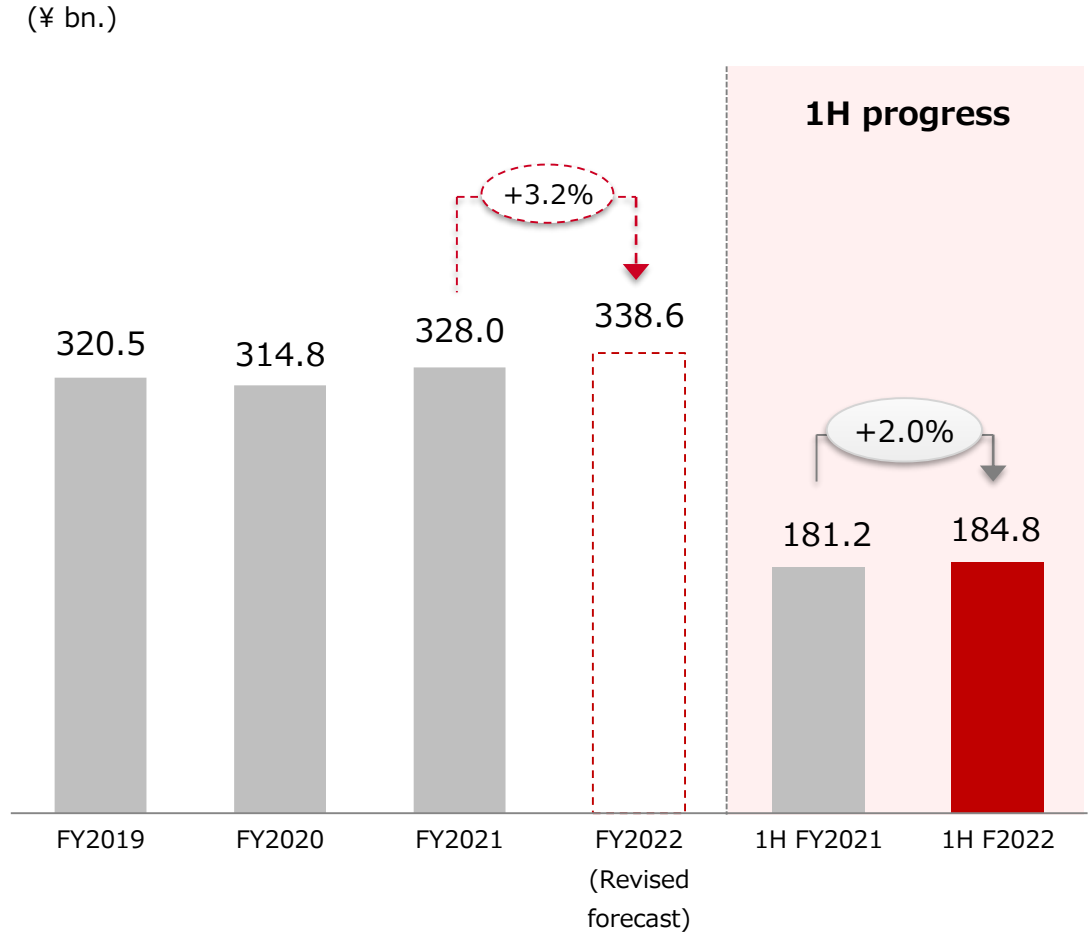
(Reference) Indicators Related to Fire & Allied and Casualty (Other) Insurance (Sompo Japan)

Fire & Allied insurance* loss ratio (E/I)



* Excl. household earthquake

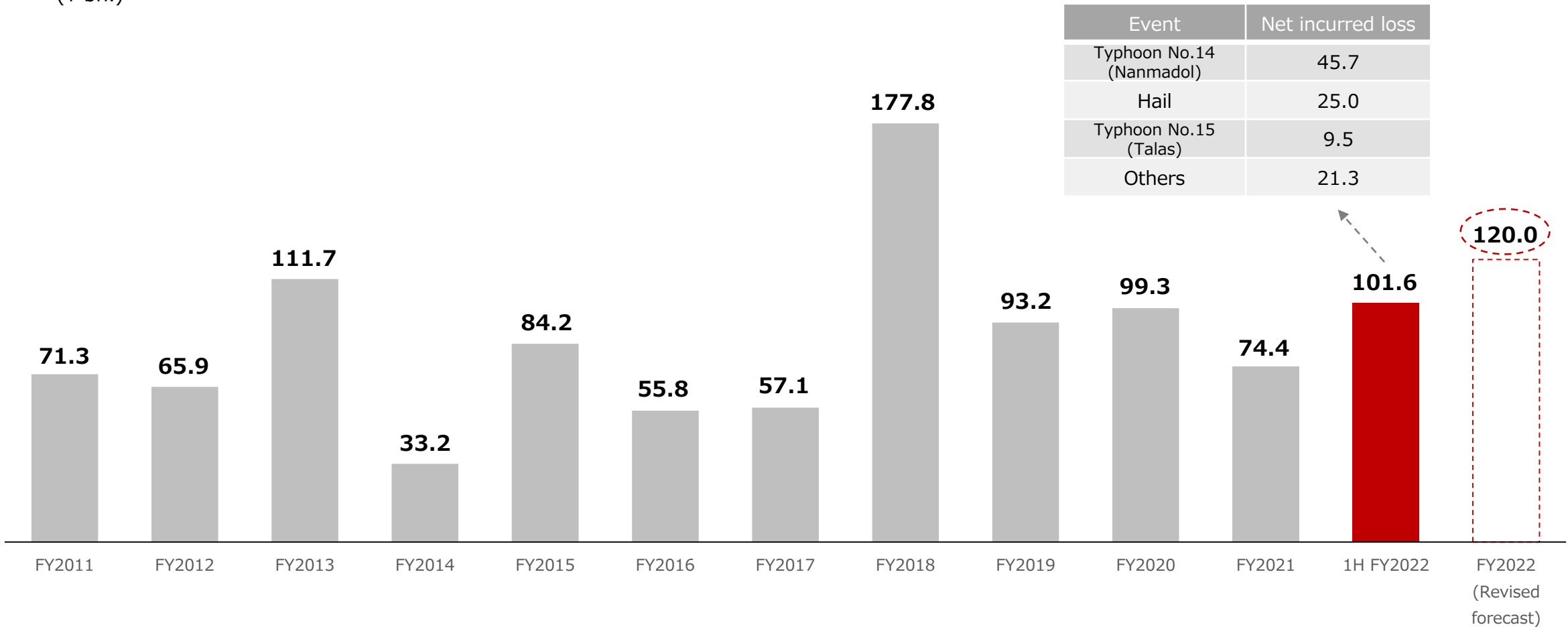
Casualty (Other) insurance net premiums written



(Reference) Domestic Natural Disasters (Sompo Japan)

Impact of domestic natural disasters (excl. CALI, household earthquake)*

(¥ bn.)



* Excl. CALI, household earthquake

(Reference) Investment Profit (Sompo Japan)

Overview			By business		
Consolidated	Domestic P&C	Overseas	Domestic life	Nursing care & seniors	ERM



Investment profit

(¥ bn.)	1H FY2021	1H FY2022	Variance	FY2022 (Revised forecasts)
Net interest and dividend income	47.3	46.8	-0.4	127.4
Interest and dividend income	62.5	61.3	-1.2	156.1
of which, dividends from overseas subsidiaries	0.0	0.6	+0.5	49.7
Gains on sales of securities	3.9	12.0	+8.1	19.4
of which, domestic stocks	3.0	16.0	+12.9	32.0
Impairment losses on securities	-2.1	-1.3	+0.7	-7.3
of which, domestic stocks	-2.1	-1.3	+0.7	-3.3
Gains/losses on derivatives	-0.0	-4.2	-4.1	-15.7
Foreign exchange gains/losses	1.0	13.2	+12.2	12.9
Other investment income	1.6	-2.8	-4.5	-2.6
Total	51.7	63.7	+11.9	134.0

(Reference) Reduction of Strategic-holding stocks

Spot*1	¥25.6 bn.
Stock future*2	¥3.7 bn.
Total	¥29.4 bn.

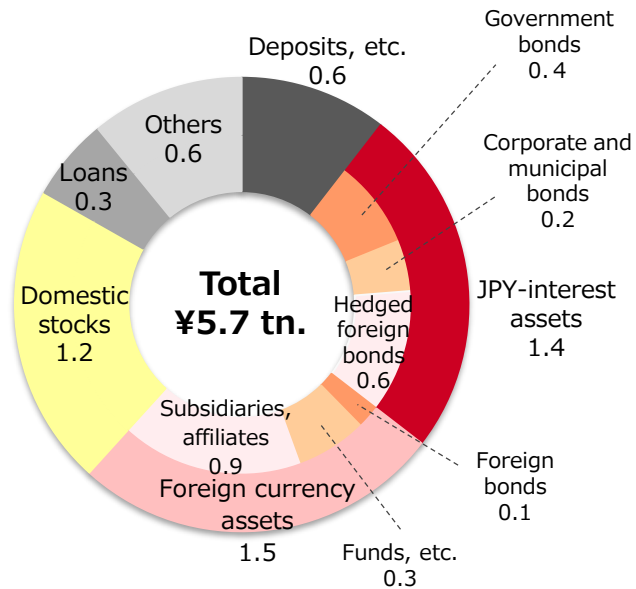
- *1 Net reduction on fair basis (market value of sales minus market value of purchase)
The target amount of reduction in FY2022 on a full-year basis : around ¥50.0 bn.
*2 Short position of Nikkei 225 Futures

(Reference) Asset Portfolio (Sompo Japan)

Asset portfolio

(as of the end of September 2022, General account)

(¥ tn.)



End of Mar. 2022 End of Sep. 2022

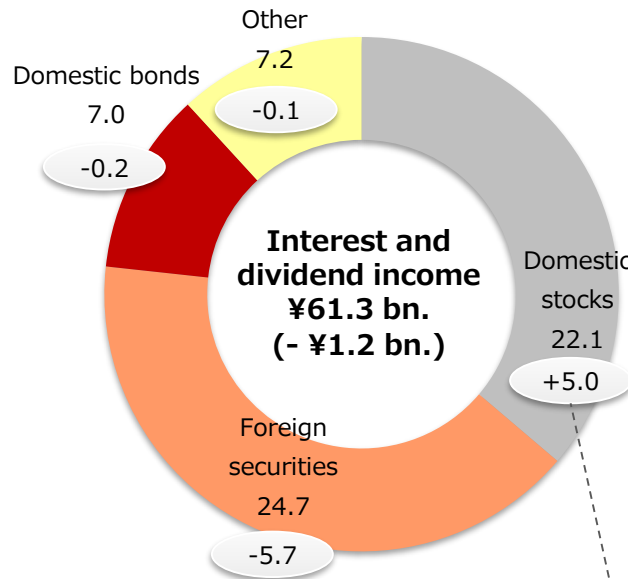
Income yield*		3.0%	3.0%
Duration (years)	Asset	7.9	7.6
	Liability	7.7	8.0

* Excl. overseas subsidiaries' shares, etc.

(Reference) Composition of rating (Total of JPY interest assets and foreign currency bonds) : No holdings below BB rating

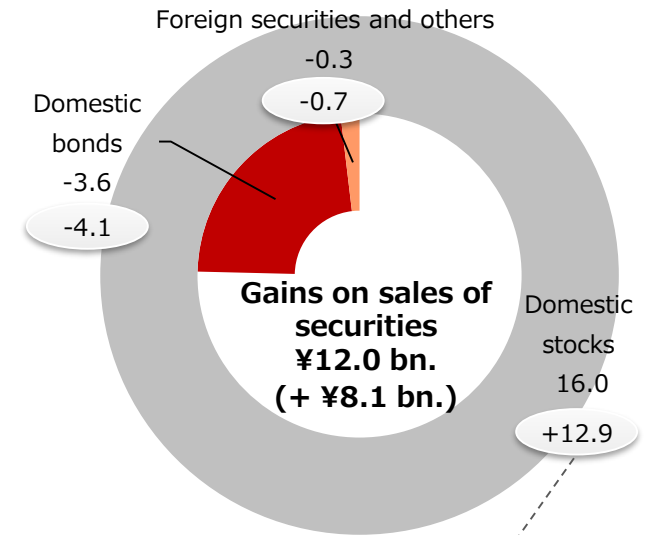
Breakdown of interest and dividend income and gains/losses on sales of securities (1H FY2022)

(¥ bn.)




Increase in dividend income from domestic stocks

Mainly due to the impact of the absence of net interest and dividend income related to the redemption of investment fund in 1H FY2021



Due to steady progress of reduction of strategic-holding stocks (spot) against 1H FY2021 (Amount of reduction increased by ¥19.7 bn.)

 : Variance from 1H FY2021

(Reference) Sompo Japan Financials

(¥ bn.)	1H Actual			Full-year forecast				
	1H FY2021	1H FY2022	Variance	FY2021 (Actual) (A)	Initial forecasts (B)	Revised forecasts (C)	Variance (C-B)	Variance (C-A)
Net premiums written	1,105.7	1,162.0	+56.3	2,158.7	2,204.0	2,240.0	+36.0	+81.2
(excl. CALI, household earthquake)	991.2	1,056.9	+65.6	1,941.7	1,987.6	2,032.7	+45.0	+91.0
Net premiums earned (excl. CALI, household earthquake)	957.5	982.0	+24.4	1,937.7	1,980.8	1,994.3	+13.4	+56.5
E/I loss ratio (excl. CALI, household earthquake)	56.8%	70.8%	+14.0pt	59.1%	59.3%	65.4%	+6.1pt	+6.3pt
Written paid (W/P) loss ratio	57.8%	58.2%	+0.4pt	59.8%	61.3%	63.5%	+2.3pt	+3.8pt
(excl. CALI, household earthquake)	55.6%	56.3%	+0.7pt	57.4%	59.1%	61.3%	+2.2pt	+3.9pt
Expense ratio	33.5%	33.5%	-0.0pt	33.7%	33.8%	33.8%	+0.1pt	+0.1pt
(excl. CALI, household earthquake)	34.0%	33.8%	-0.1pt	34.5%	34.4%	34.4%	-0.0pt	-0.0pt
Combined ratio (E/I)* ¹ (excl. CALI, household earthquake)	90.7%	104.6%	+13.9pt	93.5%	93.7%	99.8%	+6.1pt	+6.3pt
(Reference) Combined ratio (W/P) (excl. CALI, household earthquake)	89.6%	90.2%	+0.6pt	91.9%	93.5%	95.7%	+2.2pt	+3.8pt
Underwriting profit	46.2	-108.5	-154.8	63.0	79.0	-20.0	-99.0	-83.0
Investment profit	51.7	63.7	+11.9	163.3	126.7	134.0	+7.3	-29.2
Ordinary profit	87.8	-50.0	-137.8	210.8	187.5	99.0	-88.5	-111.8
Net income	64.1	-34.3	-98.4	166.2	145.0	84.0	-61.0	-82.2
Provisions for catastrophic loss reserve (after tax)	+25.1	+32.4	+7.3	+41.8	+31.0	+4.4	-26.5	-37.3
Provisions for reserve for price fluctuation (after tax)	+1.4	+1.5	+0.0	+3.0	+2.9	+2.9	-	-0.0
Gains/losses on sales of securities and impairment losses on securities (after tax)	-0.8	-7.3	-6.4	-25.8	-10.1	-6.6	+3.5	+19.2
Special factors (after tax)* ²	+3.1	-1.4	-4.5	-28.9	-47.8	-49.3	-1.4	-20.3
Adjusted profit	92.9	-9.1	-102.1	156.2	121.0	35.5	-85.5	-120.7

*1 Sum of E/I loss ratio and expense ratio

*2 Dividend from consolidated subsidiaries and gains/losses related to stock futures, etc.

Results by business

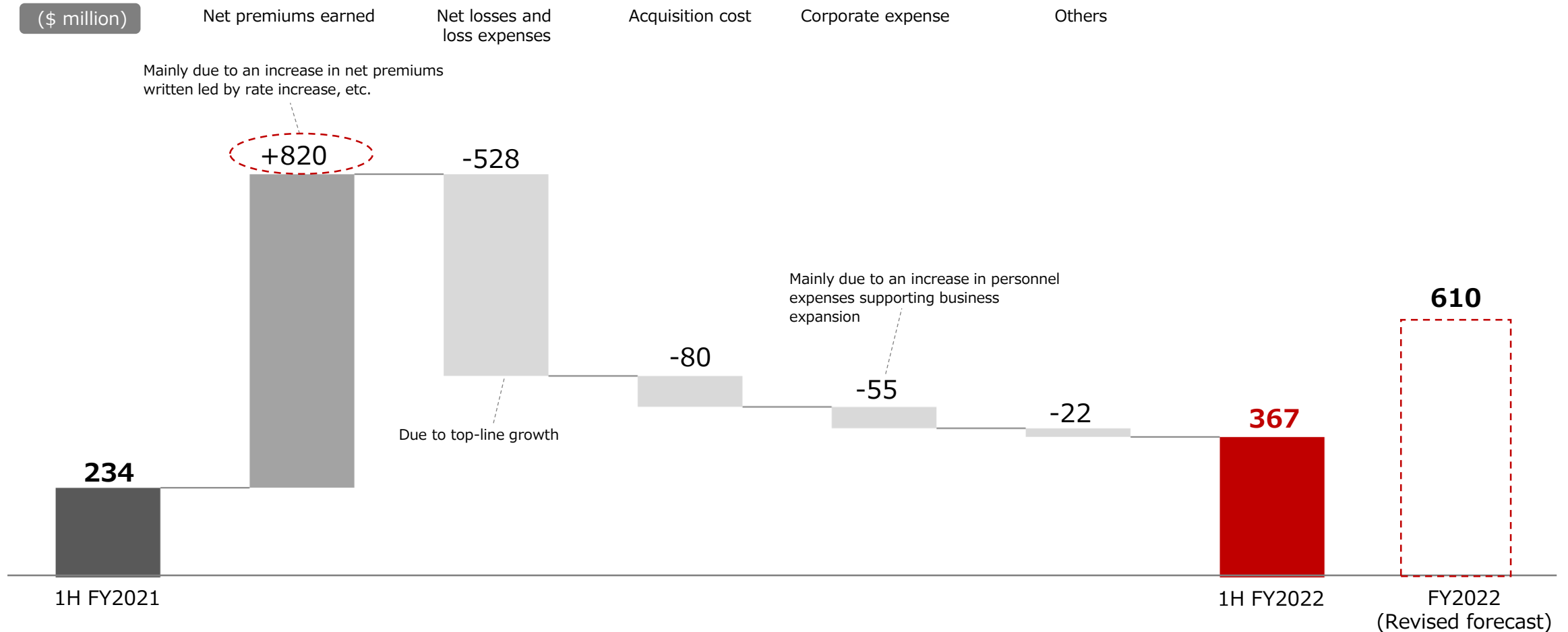
Title	Page
Domestic P&C insurance business (Sompo Japan)	13
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ERM	46



Underwriting Profit (SI Commercial P&C)

- Underwriting profit for 1H FY2022 increased by +57% against 1H FY2021 to \$367 million due to steady top-line growth
- Revised full-year forecast of FY2022 underwriting profit increases by 43% against FY2021, including the impact of Hurricane Ian

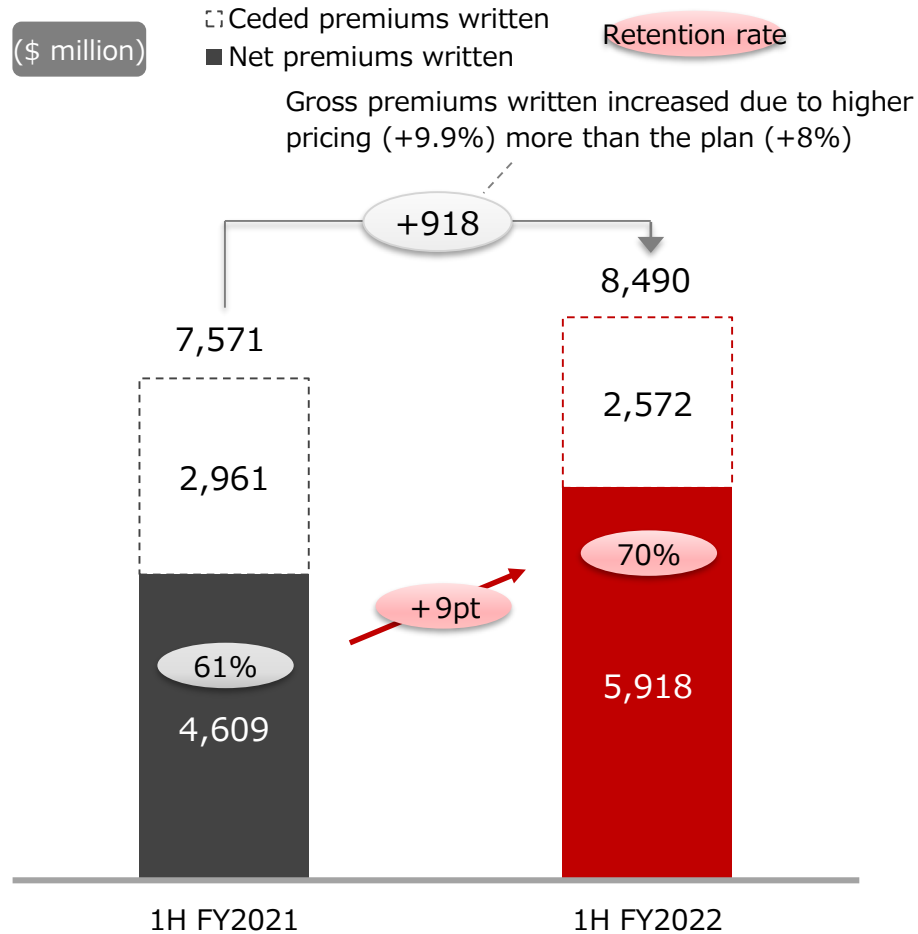
Increase/decrease factors of underwriting profit (SI Commercial P&C)



Top-line (SI Commercial P&C)

- Net premiums written for 1H FY2022 increased by +28.4% to \$5,918 million, mainly due to rate increase and increased retention within crop insurance
- Net premiums written for full-year forecast FY2022 is revised by +6.0% against initial forecast, led by casualty reinsurance line and crop insurance

Gross premiums written



(Reference) Top-line by segment
(\$ million)

	1H FY2022	Variance	FY2022 (Revised forecasts)
Gross premiums written	Insurance (excl. crop)	2,955	+156 (+5.6%)
	AgriSompo	2,187	+368 (+20.3%)
	Reinsurance	3,347	+393 (+13.3%)
	Total	8,490	+918 (+12.1%)
Net premiums written	Insurance (excl. crop)	1,557	+152 (+10.8%)
	AgriSompo	1,271	+703 (+124.0%)
	Reinsurance	3,061	+425 (+16.1%)
	Total	5,918	+1,308 (+28.4%)
Net premiums earned	Insurance (excl. crop)	1,568	+340 (+27.7%)
	AgriSompo	631	+313 (+98.4%)
	Reinsurance	1,752	+151 (+9.5%)
	Total	3,967	+820 (+26.1%)
Retention rate	Insurance (excl. crop)	53%	+2pt
	AgriSompo	58%	+27pt
	Reinsurance	91%	+2pt
	Total	71%	+9pt

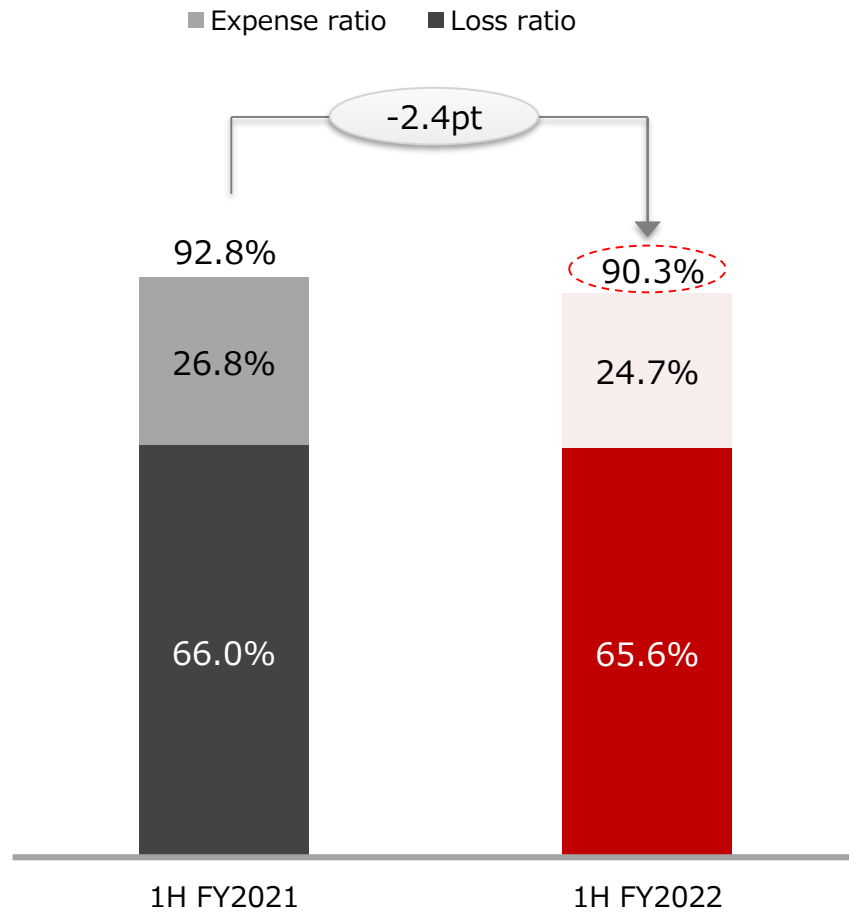
(Main drivers of variance)

- Insurance (excl. crop) : Continued rate increases across most lines of business
- AgriSompo : Impact of higher commodity price and increase in retention related to Diversified's policies
- Reinsurance : Largely driven by growth in casualty line (D&O, etc.)

Combined Ratio (SI Commercial P&C)

- Combined ratio in 1H FY2022 improved by 2.4pt to 90.3% due to top-line growth
- Full-year FY2022 revised forecast combined ratio is 92.8% and includes the impact of Hurricane Ian (+4.6pt)

Combined Ratio



(Reference) Combined ratio by segment

		1H FY2022	Variance	FY2022 (Revised forecasts)
Loss ratio	Insurance (excl. crop)	66.8%	-1.5pt	-
	AgriSompo	82.5%	-4.9pt	-
	Reinsurance	58.6%	-1.3pt	-
	Total	65.6%	-0.3pt	69.5%
Expense ratio	Insurance (excl. crop)	22.1%	+0.0pt	-
	AgriSompo	7.7%	-10.5pt	-
	Reinsurance	29.9%	+0.1pt	-
	Total	24.7%	-2.1pt	23.3%
Combined ratio	Insurance (excl. crop)	88.9%	-1.5pt	-
	AgriSompo	90.2%	-15.4pt	-
	Reinsurance	88.5%	-1.3pt	-
	Total	90.3%	-2.4pt	92.8%

(Main drivers of variance)

- Insurance (excl. crop) : Partially due to decrease in natural disasters and improved pricing
- AgriSompo : Due to decrease in corporate expenses from the acquisition of Diversified and reversal of 2021 reserve for outstanding losses and claims (-3.1pt)
- Reinsurance : Due to impact of improved pricing achieved and decrease in natural disasters

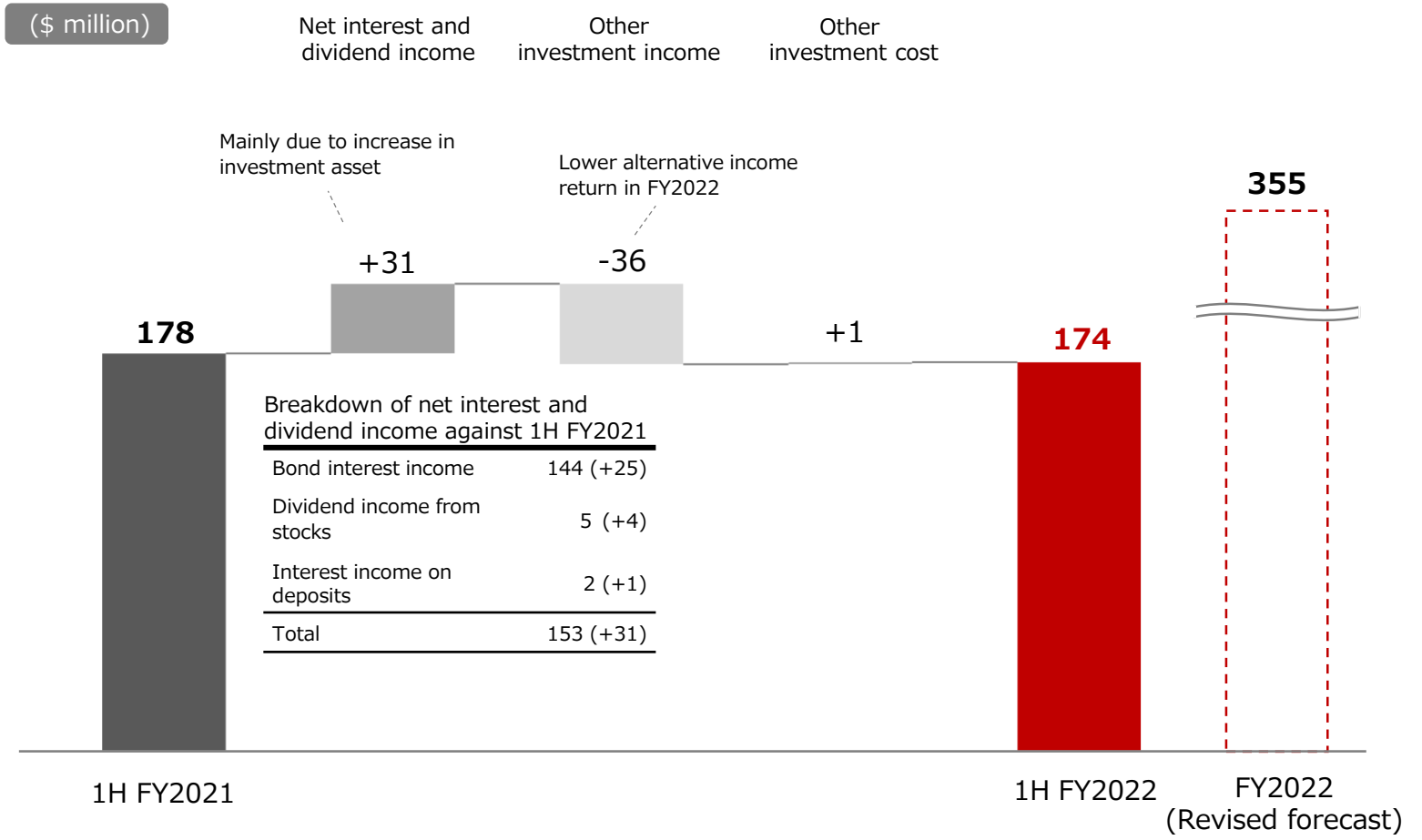
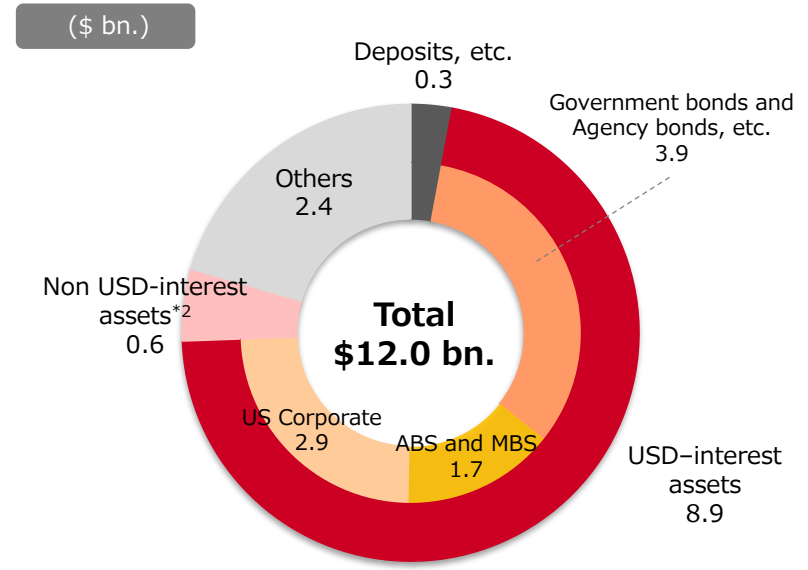
* Incurred losses related to overseas 1H FY2022 natural disasters : \$53 million (decreased by \$108 million and loss ratio improved by 3.8pt against 1H FY2021)

Investment Income/Asset Portfolio (SI Commercial P&C)

- Investment income for 1H FY2022 remained flat against 1H FY2021 as lower alternative income in FY2022 were offset by increased net interest and dividend income on a larger investment base
- The revised full-year FY2022 forecast for investment income is expected to be \$355 million, mainly due to higher reinvestment yields following U.S. interest rate hikes

Asset portfolio*1 (as of the end of June 2022)

Breakdown of investment income (1H FY2022)

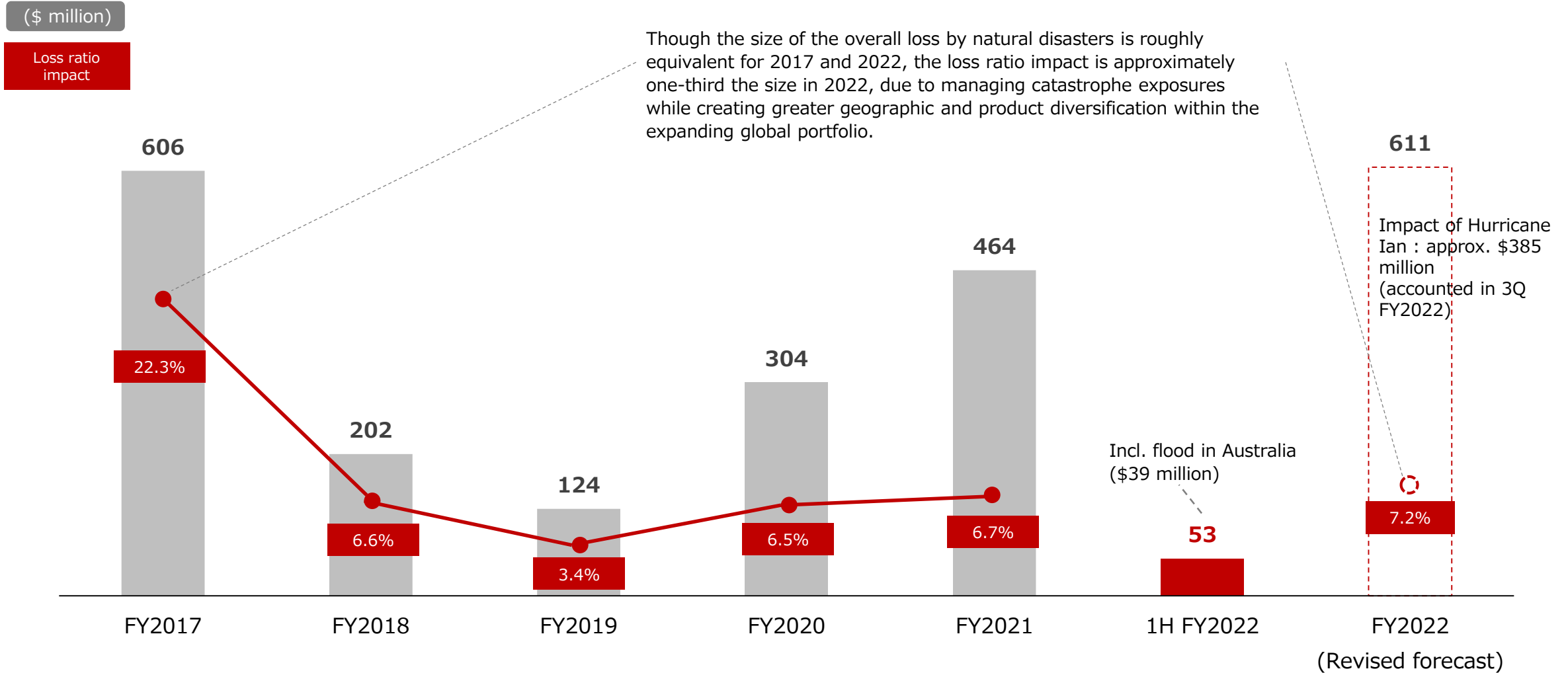


		End of Dec. 2021	End of Jun. 2022
Book yield		2.1%	2.5%
Duration (years)	Asset	3.1	3.6
	Liability	3.1	2.8

*1 Composition of rating (Total of bond assets) :
10% of the total is BB-rated or lower
*2 Incl. cash

(Reference) Overseas Natural Disasters (SI Commercial P&C)

Net incurred losses related to overseas natural disasters (accident year)



(Reference) SI Commercial P&C Financials

Overview			By business		
Consolidated	Domestic P&C	Overseas	Domestic life	Nursing care & seniors	ERM



Major indicators

	FY2021	1H FY2022		FY2022		
	Actual	Actual	YoY Variance	Revised forecasts	YoY Variance	
(\$ million)						
Gross premiums written	12,272	8,490	+918 (+12.1%)	13,465	+1,192 (+9.7%)	
Net premiums written	7,564	5,918	+1,308 (+28.4%)	8,993	+1,429 (+18.9%)	
Net premiums earned	6,889	3,967	+820 (+26.1%)	8,437	+1,547 (+22.5%)	
Net losses and loss expenses	4,697	2,604	+528 (+25.4%)	5,861	+1,163 (+24.8%)	
Expense	1,769	979	+136 (+16.2%)	1,966	+196 (+11.1%)	
Loss ratio* ¹	68.2%	65.6%	-0.3pt -	69.5%	+1.3pt -	
Expense ratio* ¹	25.7%	24.7%	-2.1pt -	23.3%	-2.4pt -	
Combined ratio* ¹	93.9%	90.3%	-2.4pt -	92.8%	-1.1pt -	
Underwriting income	426	367	+133 (+56.7%)	610	+183 (+43.1%)	
Net investment income	335	174	-3 (-2.1%)	355	+20 (+6.0%)	
Other income* ²	-255	-1,020	-914 -	-1,470	-1,214 -	
Net income* ²	427	-416	-683 -	-443	-870 -	
Net foreign exchange gains	-59	+7	+31 -	-26	+33 -	
Net realized and unrealized gains, net impairment losses, etc.* ²	+220	+962	+880 -	+1,398	+1,178 -	
Tax (loss) benefit	-25	-155	-143 -	-229	-203 -	
Adjusted profit	562	397	+84 (+26.9%)	699	+137 (+24.4%)	

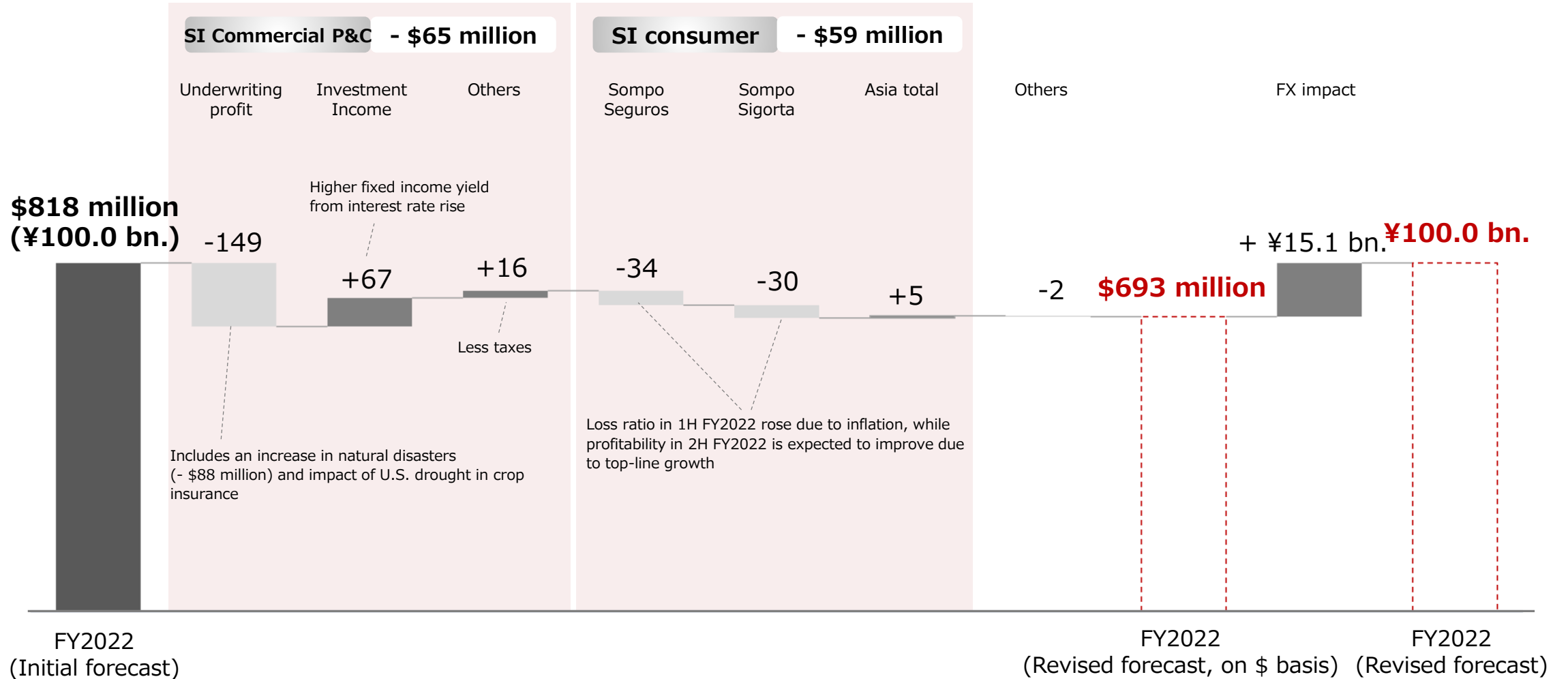
*1 The denominator of loss ratio, expense ratio and combined ratio is net premiums earned

*2 Incl. unrealized gains and losses of securities on local IFRS standard.

(Reference) Increase/Decrease Factors of the Revised Forecast

Increase/decrease factors of the revised forecast of adjusted profit

(\$ million)



(Reference) Performance Overview of SI Consumer

Increase/decrease factors of adjusted profit (SI Consumer)



* Adjusted to remove for hyperinflation accounting

(Reference) Business Results by Region

Overview		By business			
Consolidated	Domestic P&C	Overseas	Domestic life	Nursing care & seniors	ERM



Business results by region

		(¥ bn.)		Net premiums written				Adjusted profit			
				1H FY2022		FY2022		1H FY2022		FY2022	
				Actual	Variance	Initial forecasts	Revised forecasts	Actual	Variance	Initial forecasts	Revised forecasts
SI Commercial P&C (North America & Europe)		808.8	+299.1	1,038.3	1,302.4	54.3	+19.7	93.5	101.2		
	Sompo Sigorta (Middle East, Turkey)	16.7	+5.7	24.5	53.7	-1.1	-3.9	3.7	-0.0		
SI Consumer	Sompo Seguros (Latin America, Brazil)	48.1	+23.6	55.9	94.0	-5.8	+0.6	-1.0	-6.2		
	Asia Total	35.3	+11.6	61.3	72.5	4.6	+0.4	6.5	8.5		
Other*1		-	-	-	-	△1.0	-1.0	-2.6	-3.5		
Total		909.0	+340.2	1,180.1	1,523.7	51.0	+15.8	100.0	100.0		

(Reference) Exchange rate*2	Jun. 2022	YoY Variance
JPY/USD	136.68	+23.6%
JPY/TRY	8.18	-35.3%
JPY/BRL	26.37	+18.2%

*1 Incl. corporate cost, etc.

*2 Exchange rate for initial forecasts for FY2022 is based at the end of March 2022. (JPY/USD 122.39)
Exchange rate for revised forecasts for FY2022 is based at the end of September 2022. (JPY/USD 144.81)

Results by business

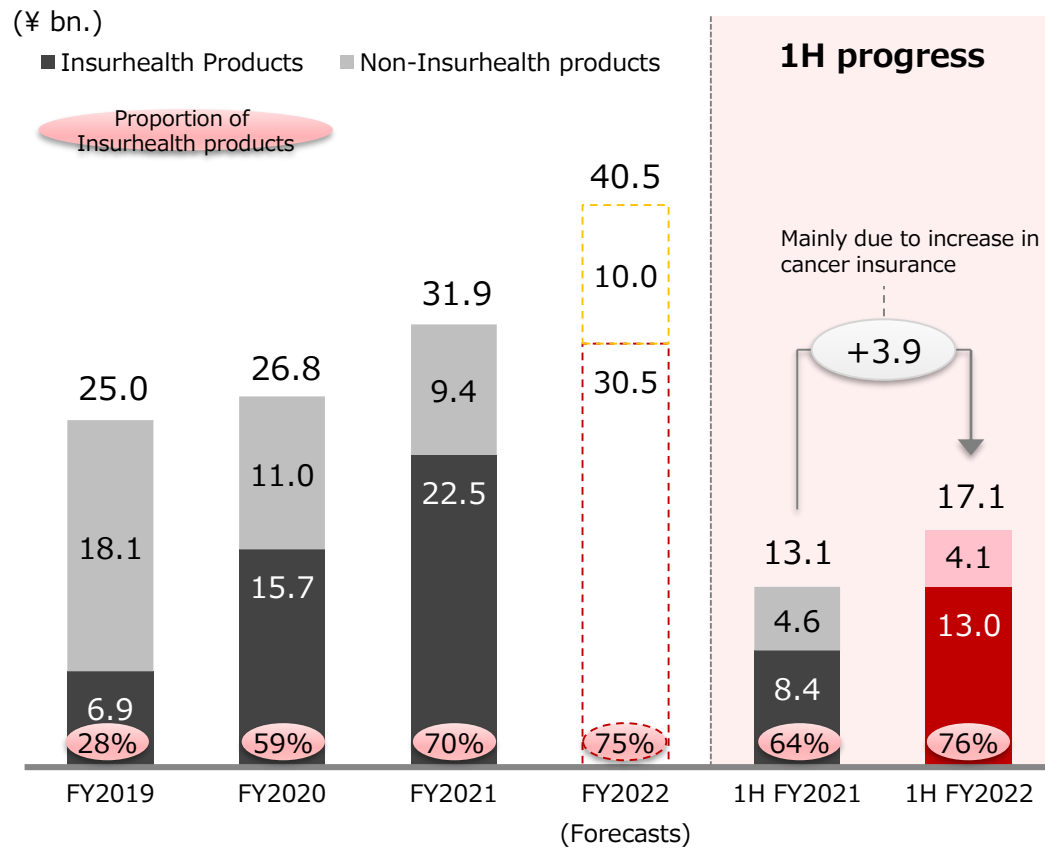
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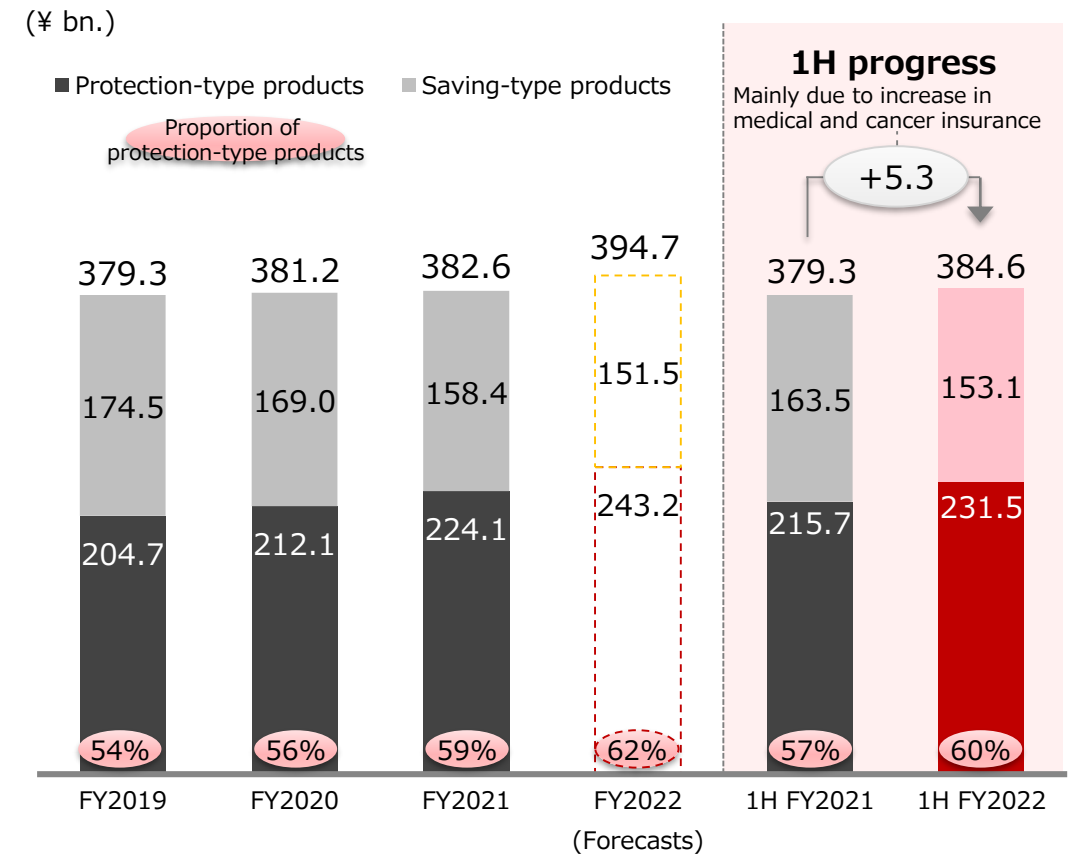
Annualized New Premium and Annualized Premium in Force

- Annualized new premium for 1H FY2022 increased by ¥3.9 bn. to ¥17.1bn., led by Insurhealth® products (cancer insurance, etc.)
- Annualized premium in force for 1H FY2022 grew steadily to ¥384.6 bn.

Annualized new premium



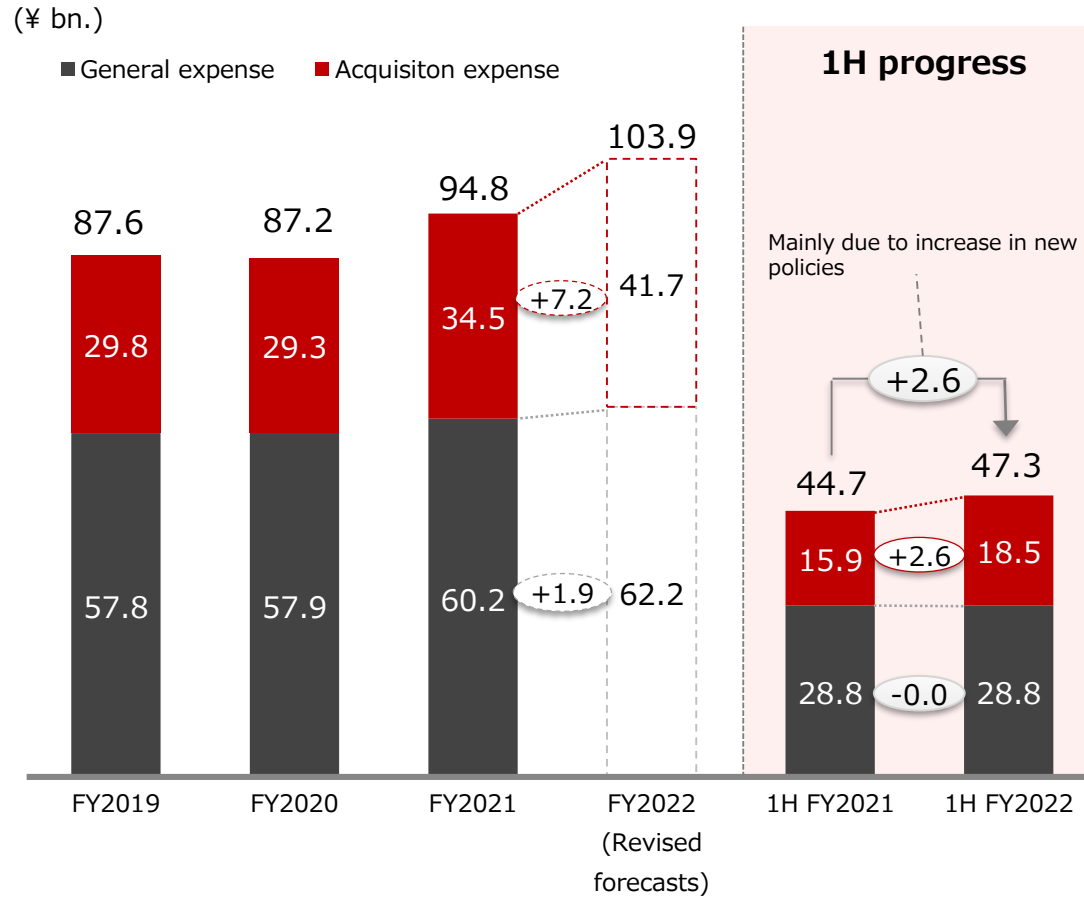
Annualized premium in force



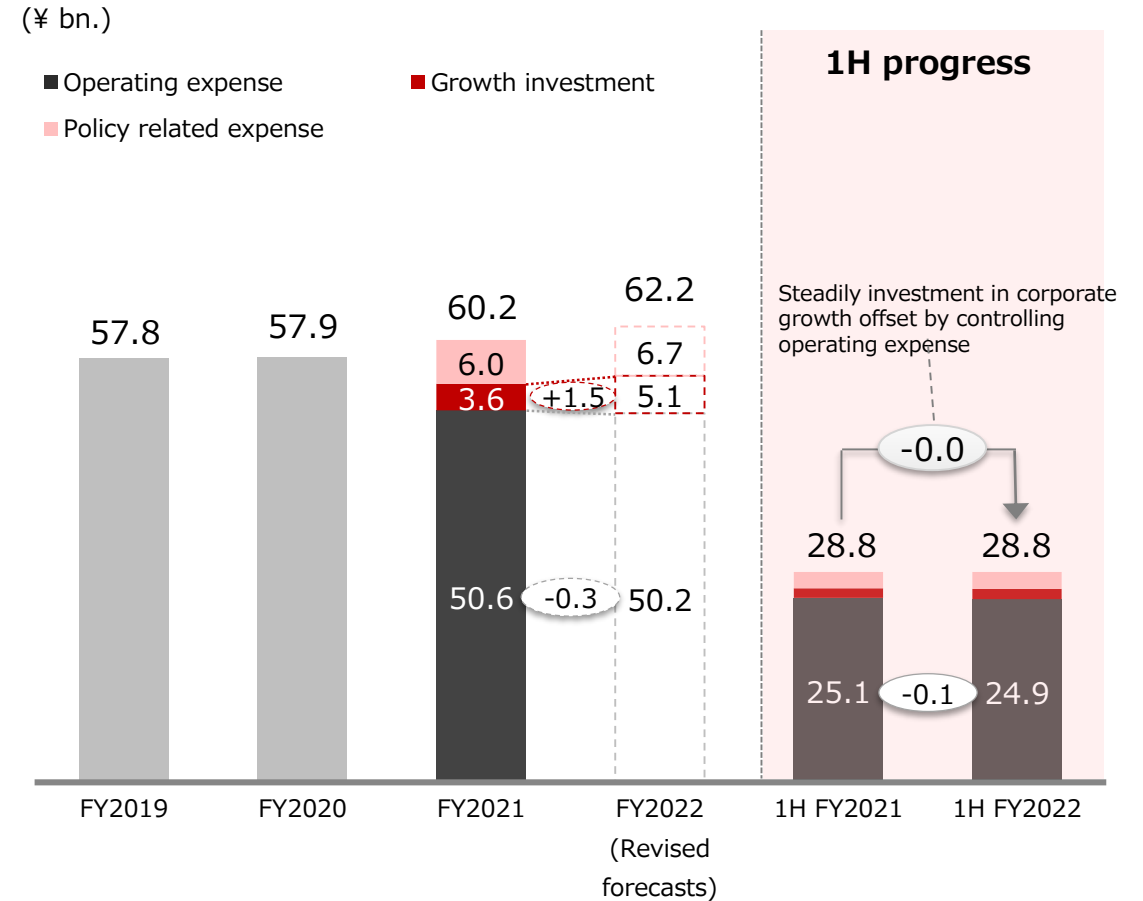
Expense

- Acquisition expense in 1H FY2022 increased due to an increase in new policies, offset by controlling operating expense

Expense



General expense



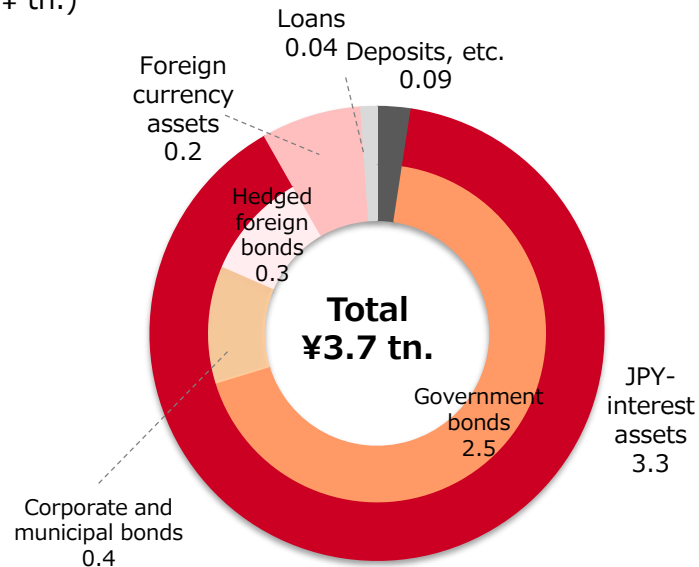
Investment Profit/Asset Portfolio

- Investment profit for 1H FY2022 was ¥30.4bn., which outperformed the initial forecast by ¥5.3 bn. mainly due to increase in net interest and dividend income from increase in investment assets and increase in foreign exchange gains led by JPY depreciation
- Investment profit of revised full-year forecast for FY2022 is predicted to outperform the initial forecast by ¥6.5 bn., including an increase in hedging costs

Asset portfolio

(as of the end of September 2022, General account)

(¥ tn.)



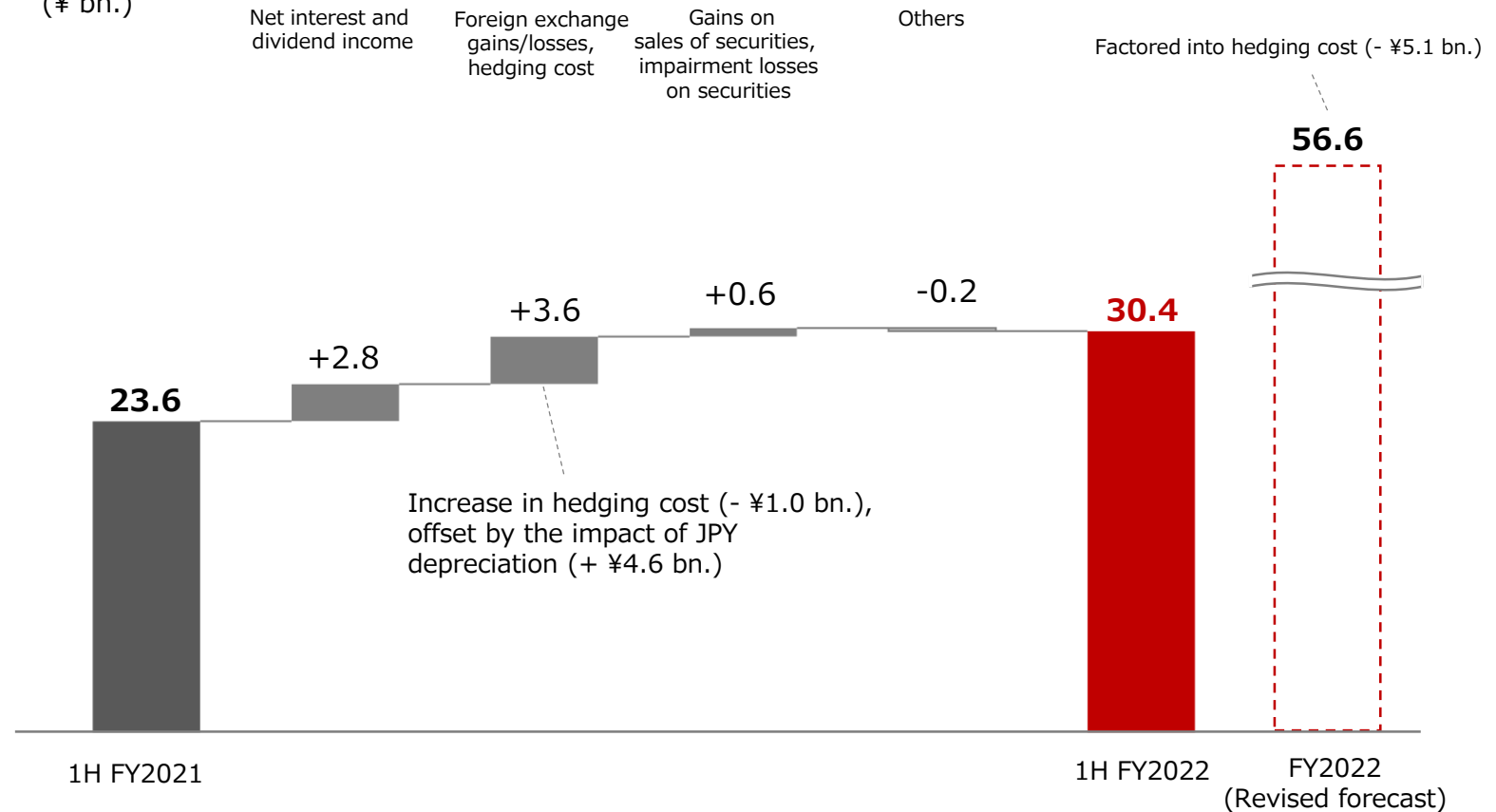
		End of Mar. 2022	End of Sep. 2022
Income yield		1.5%	1.5%
Duration (years)	Asset	16	16
	Liability	24	22

(Reference) Composition of rating (Total of JPY-interest assets and foreign currency bonds) : No holdings below BB rating

(Reference) Amount of separate account : ¥25.0 bn.
(mainly investment in domestic stocks and bonds in the separate account)

Increase/decrease factors of investment profit (General account)

(¥ bn.)



(Reference) Himawari Life Financials

Overview			By business		
Consolidated	Domestic P&C	Overseas	Domestic life	Nursing care & seniors	ERM



Major indicators

(¥ bn.)	1H FY2021	1H FY2022	Variance	FY2021 Actual (A)	FY2022			Variance (C-A)	
					Initial forecasts (B)	Revised forecasts (C)	Variance (C-B)		
Annualized new premium	13.1	17.1	+3.9	(+30.1%)	31.9	40.5	40.5	-	+8.5
Premium and other income* ¹	214.0	212.3	-1.7	(-0.8%)	436.8	444.8	437.8	-6.9	+0.9
Provision for policy reserve, etc.* ²	136.6	131.4	-5.2	(-3.8%)	278.6	282.5	271.9	-10.5	-6.6
Paid claims, etc.	37.8	64.0	+26.2	(+69.3%)	80.3	83.3	113.6	+30.2	+33.2
Expense	44.7	47.3	+2.6	(+5.8%)	94.8	104.9	103.9	-0.9	+9.1
Investment profit	24.5	30.2	+5.7	(+23.4%)	50.2	51.8	56.2	+4.3	+5.9
of which, general account	23.6	30.4	+6.8	(+28.9%)	48.4	50.0	56.6	+6.5	+8.1
Basic profit* ³	17.6	-6.2	-23.8	(-135.3%)	27.5	22.5	1.2	-21.2	-26.7
Ordinary profit* ¹	16.3	-2.4	-18.7	(-115.0%)	26.4	18.7	-0.2	-19.0	-26.7
Net income	10.0	-3.7	-13.8	(-137.5%)	15.9	10.5	-3.7	-14.2	-19.7
Adjusted profit	18.5	5.5	-13.0	(-70.3%)	33.6	35.0	18.0	-17.0	-15.6

*1 Figures based on legally required format for life insurance companies (which differ from the consolidated statement format)

*2 Incl. the impact of cancellation refund, maturity insurance payment, survival benefits, pension & other refund, and gains or losses on investments in separate accounts

*3 Incl. hedging cost

(Reference) Conversion from Net Assets to Adjusted Net Assets

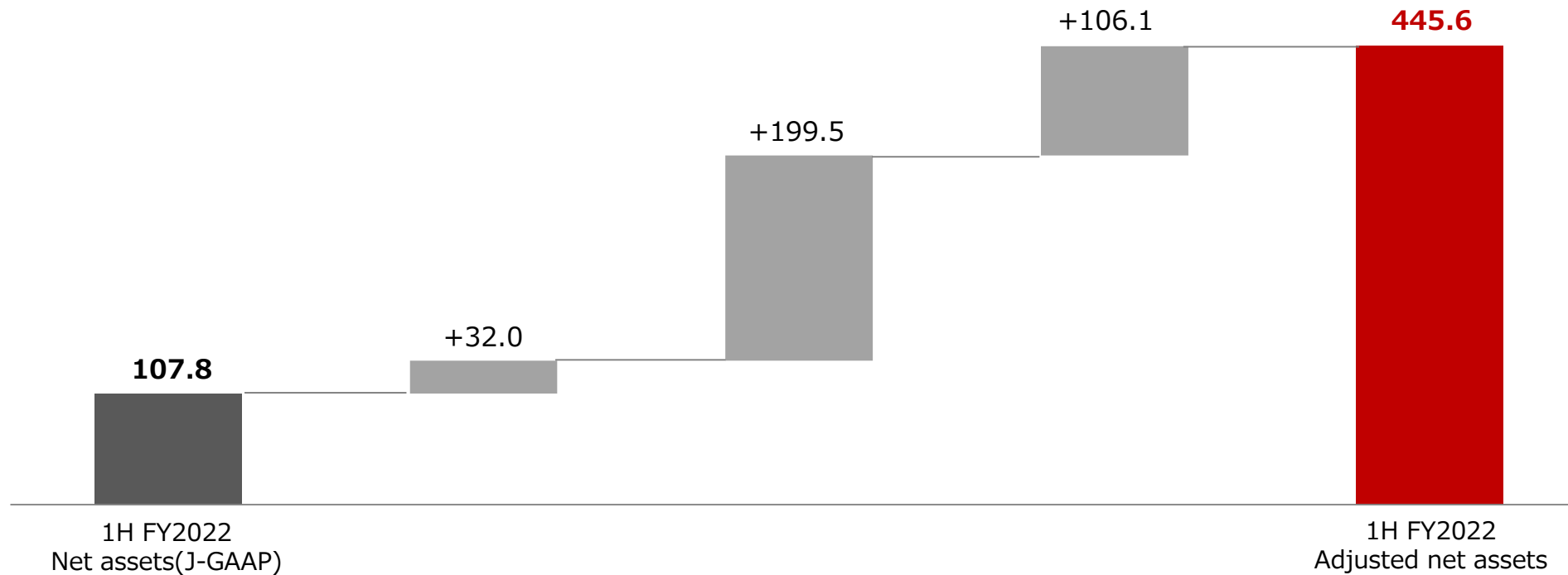
Conversion from net assets to adjusted net assets

(¥ bn.)

Capital reserve*1

Adjustment of underwriting reserve*2

Non-depreciated acquisition cost*3



*1 Contingency reserve and reserve for price fluctuation (after tax)

*2 Re-calculation of underwriting reserve, which was calculated conservatively, with factors used for calculation of premiums (after tax)

*3 Acquisition cost, such as commissions for new contacts, depreciated over 10 years (after tax)

Results by business

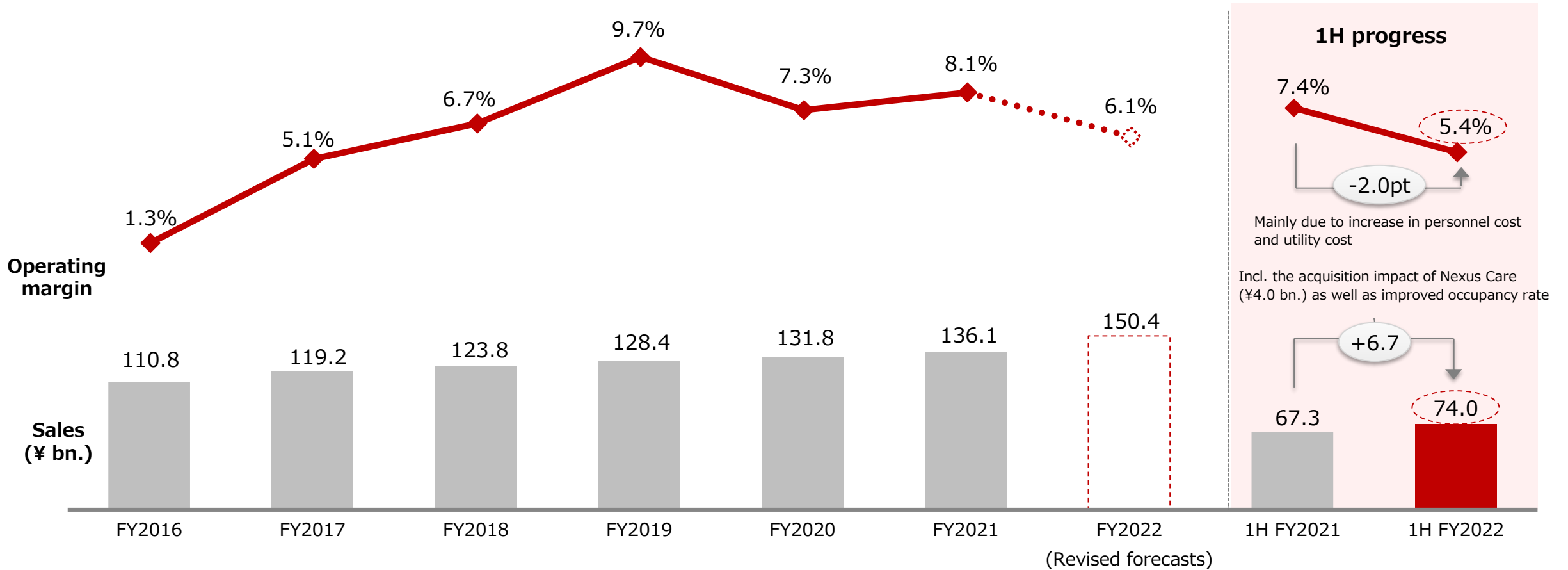
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Sales/Operating Margin

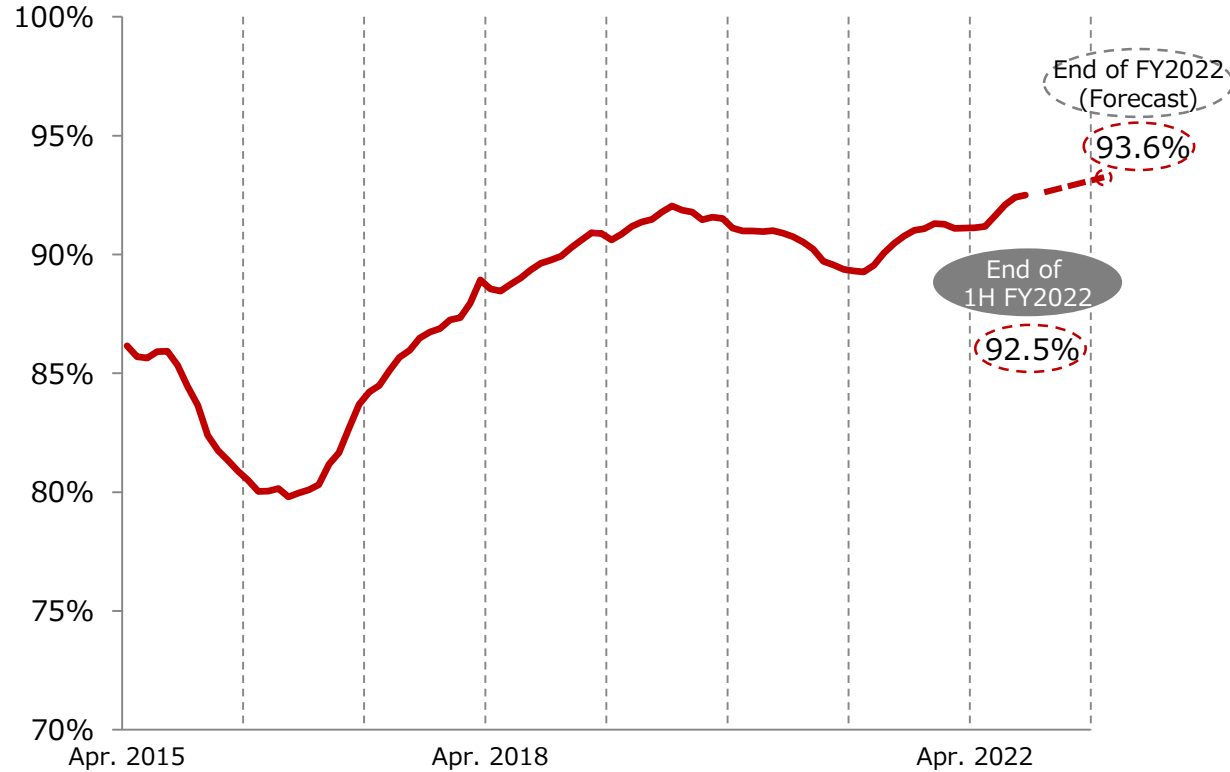
- Revenue for 1H FY2022 increased by ¥6.7 bn., mainly due to improved occupancy rate and acquisition of Nexus Care
- Progress has been on track and full-year forecast for FY2022 remains unchanged

Sales and operating margin of SOMPO Care



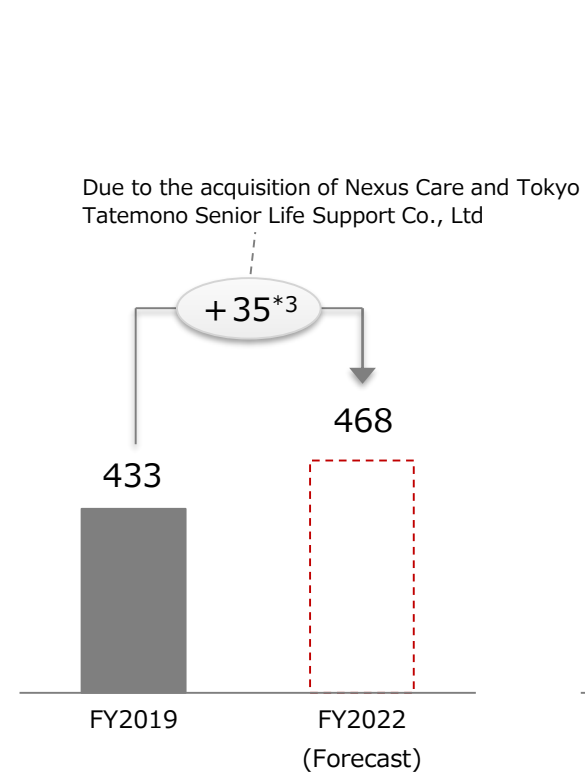
(Reference) Occupancy Rate/Number of Facilities

Occupancy rate*1*2

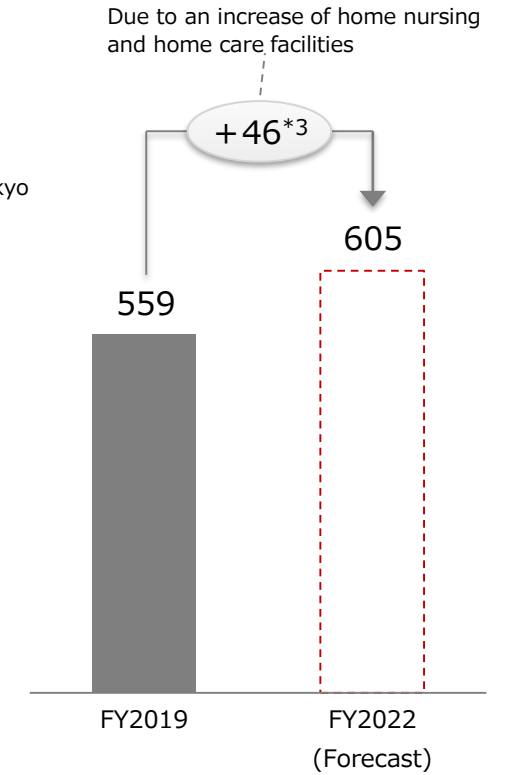


Number of facilities

Number of residential facilities



Number of facilities of home care service



*1 Occupancy rate = the number of residents / capacity of facilities
 *2 The occupancy rate represents the sum of former SOMPO Care and SOMPO Care Next

*3 Net increase in the number of facilities
 (Number of new facilities opened + M&A contribution - Number of facilities closed)

Results by business

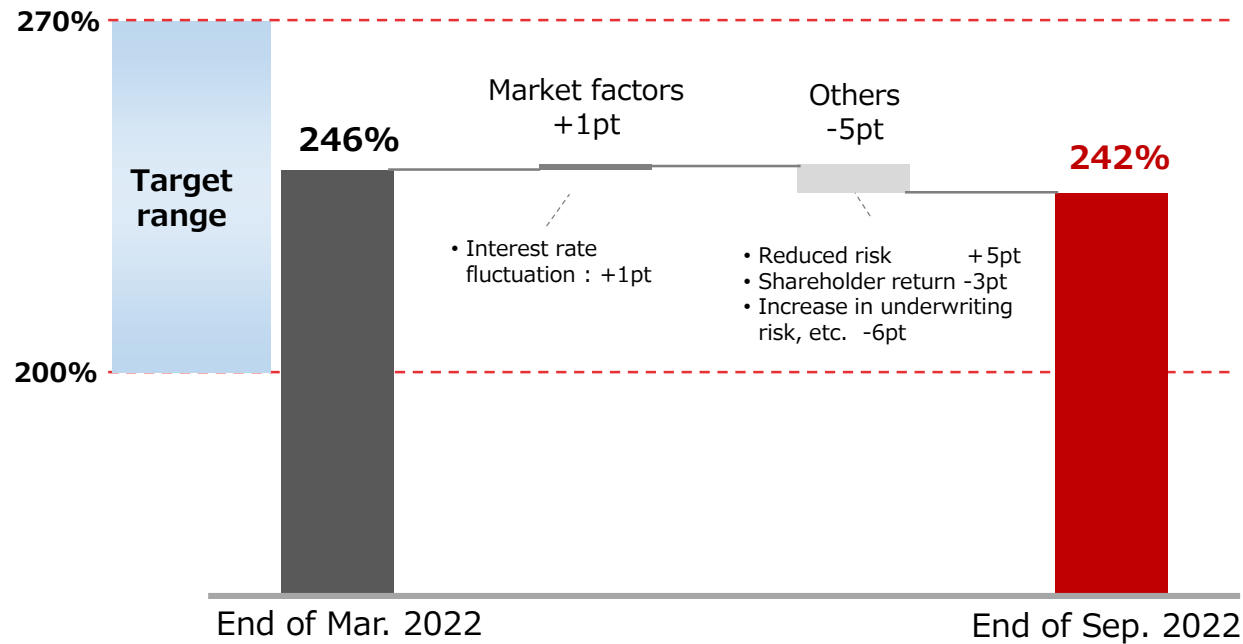
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Financial Soundness – ESR (99.5% VaR)

- ESR as of the end of Sep. 2022 was 242% and remained within the target range
- Sensitivity of ESR to domestic interest rate fluctuation has narrowed, due to reduction of interest rate risk by investing in super long-term bonds

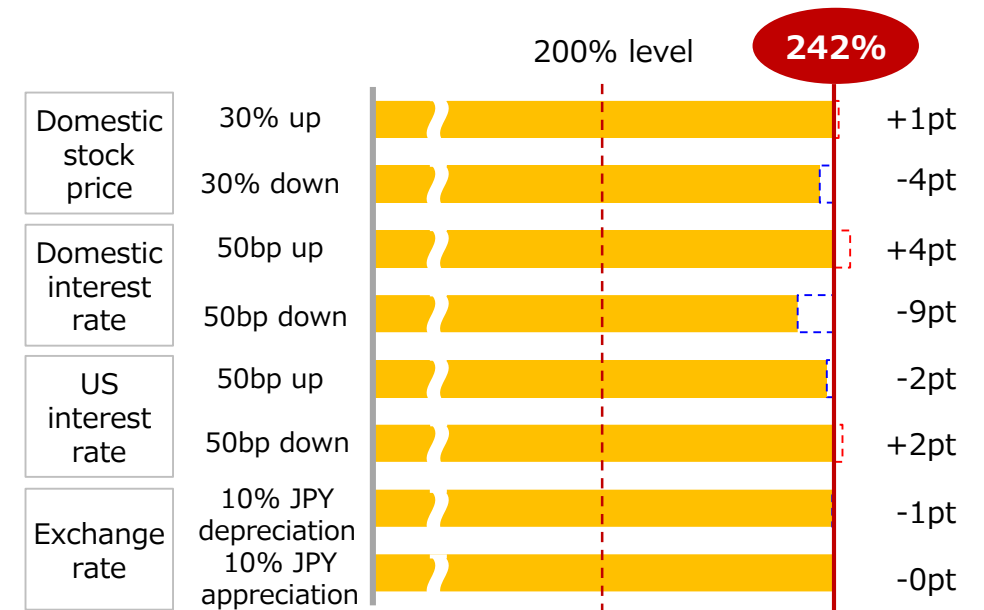
Trend of ESR (99.5%VaR)*1



Risk reduction initiative (progress against the FY2022 target)		
Stock price risk	Reduction of strategic-holding stocks	¥29.4 bn./¥50.0 bn.
Interest rate risk	Investment in super long-term bonds	¥264.9 bn./¥300.0 bn.

*1 In accordance with Solvency II

Sensitivity analysis of ESR (99.5%VaR) (as of the end of Sep. 2022)

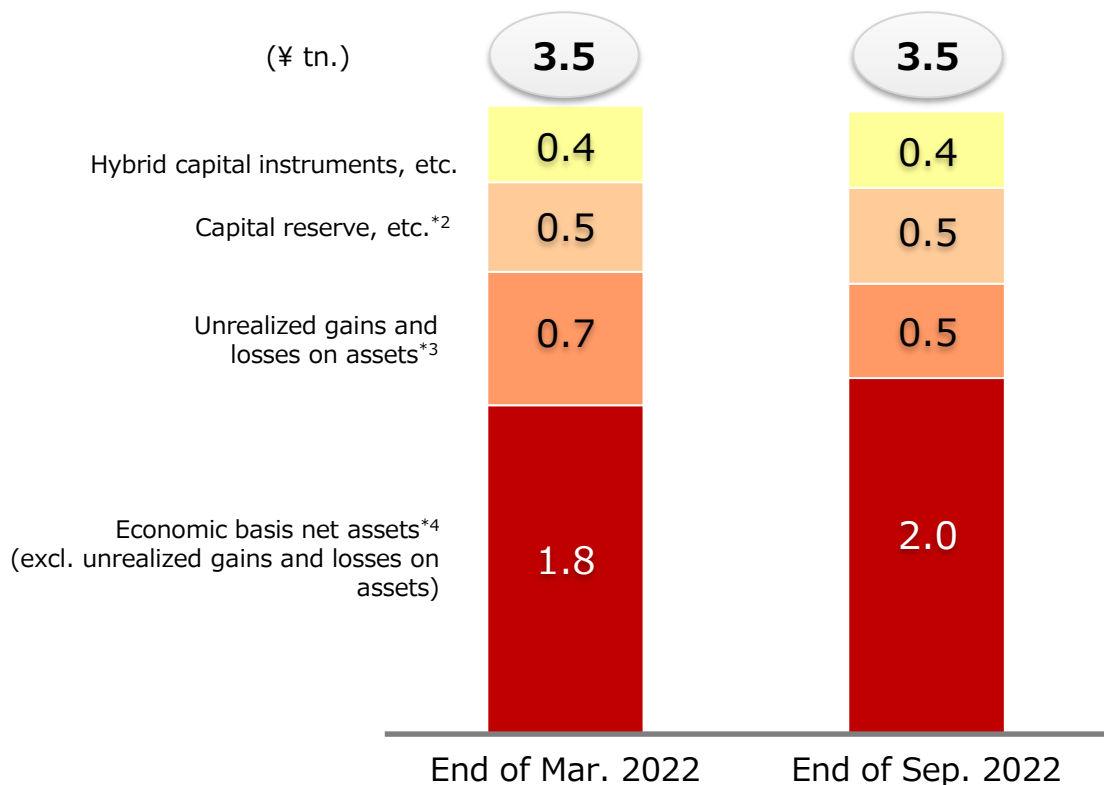


(Reference) Market indicators	End of Sep. 2022	(Variance*2)
Domestic stock price (TOPIX)	1,835.94	(-5.7%)
Domestic interest rate (30y JGB)	1.39%	(+45bp)
US interest rate (10y Treasury)	3.83%	(+149bp)
Exchange rate (JPY/USD)	¥144.81	(+18.3%)

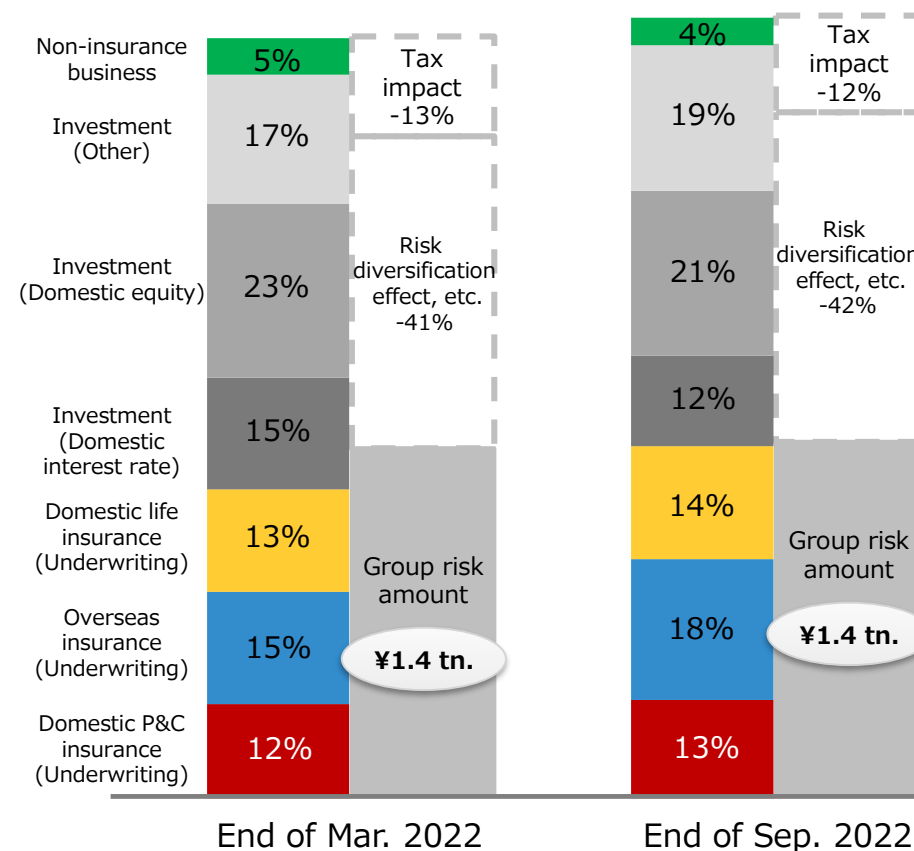
*2 Against end of Mar. 2022

(Reference) Breakdown of Adjusted Capital and Risk

Adjusted capital*1



Risk amount*5



*1 Formula for adjusted capital: Adjusted capital = Total of net assets on the non-consolidated balance sheet + value in force – goodwill, etc. + unrealized gains and losses on non mark-to-market assets + capital reserve, etc. + hybrid capital instruments

*2 Reserve for price fluctuation and catastrophic loss reserve, etc. (after tax)

*3 Unrealized gains and losses on securities, etc., including non mark-to-market assets

*4 Total of net assets on non-consolidated balance sheets, and value in force of P&C and life insurance business (excl. goodwill and attributable to non-controlling shareholders, etc.)

*5 Risk : 1 year holding period, 99.5%VaR

- Risk amount of each risk factor : Before reflecting risk diversification effect among risk factors and before-tax basis
- Group total risk : Sum of risk amount of each risk factor less risk diversification effect among risk factors and tax impact

Note Regarding Forward-looking Statements

Forecasts included in this document are based on currently available information and certain assumptions that we consider reasonable at this point in time. Actual results may differ materially from those projected herein depending on various factors.

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