



**Sompo Holdings  
Sustainability Report 2024**

Sompo Holdings

# Sustainability Report 2024

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## Editorial Policy

### Editorial Policy

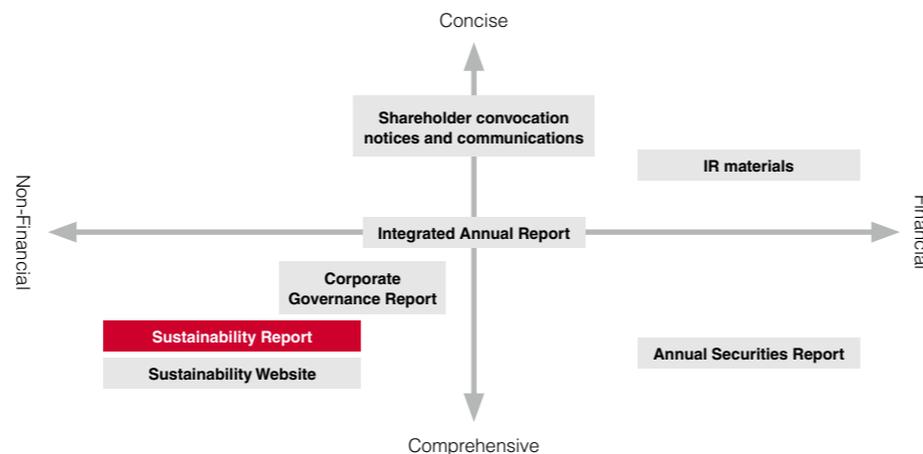
The purpose of the Sompo Holdings Sustainability Report 2024 is to communicate the Group's environmental (E), social (S) and governance (G) initiatives to a wide range of stakeholders, including shareholders, investors and business partners.

Because it is intended to serve as a tool for engagement with all stakeholders, this report was compiled based on international guidelines such as the United Nations Global Compact and the GRI Standards.

### Overview of information dissemination

The Sustainability Report is a comprehensive and systematic summary of the Group's most recent sustainability information.

By reading this report in conjunction with the Integrated Report 2024, which is being published simultaneously, readers can review the progress and data associated with our ESG initiatives, as well as their relevance to our business strategy.



#### Web Reference data

- [Integrated Annual Report 2024](#)
- [Sustainability Website](#)
- [Investor Materials](#)
- [Corporate Governance Report](#)
- [Annual Securities Report](#) (in Japanese)

### Reporting period

This Report relates mainly to initiatives from April 1, 2023, to March 31, 2024, but also contains some latest initiatives and policies to provide updated information.

### Scope of this report

This Report covers Sompo Holdings, Inc. and its affiliated group companies in and outside Japan. It also features some activities by group company agencies.

### Publication period

Japanese version: August 2024 English version: October 2024  
(Previous issue date: March 2024)

### Referenced guidelines

- GRI Sustainability Reporting Standards
- ISO 26000: International standard on social responsibility
- SDG Compass: The guide for business action on the SDGs
- TCFD recommendations
- ISO 14064-1: Specification with guidance at the organization level for quantification and reporting of greenhouse gas emissions and removals
- Sustainability Reporting Guidelines—SPI Report Guide, Network for Sustainability Communication
- The Ten Principles of the United Nations Global Compact
- United Nations Guiding Principles on Business and Human Rights
- Charter of Corporate Behavior and Its Implementation Guidance, Keidanren (Japanese Business Federation), the 9th version

### Planning and editing

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### Disclaimer

Our Sustainability Reports include forward-looking statements based on the Group's management policies and plans. These statements were created based on information available at the time of compilation. Actual outcomes and results of activities may differ from such statements due to future changes in the business environment.

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## SOMPO's Purpose

We have rephrased SOMPO's Purpose to make it easier for all stakeholders to understand:

"For a future of health, wellbeing and financial protection."

This new phrase expresses the Group's desire to provide services that go beyond insurance, paving the way for a future of health, wellbeing and financial protection.

In promoting initiatives to embody SOMPO's Purpose, we have established three values, "Integrity," "Self-motivation," and "Diversity" as SOMPO's Values, which all executives and employees of the Group wish to cherish.

We will use SOMPO's Values as the basis for decisions and actions as we will work to embody SOMPO's Purpose.

## SOMPO's Purpose

# For a future of health, wellbeing and financial protection



## SOMPO's Values

**Integrity**

Doing what's right for  
society and the people.

**Self-  
motivation**

Thinking for oneself  
and taking on  
challenges without  
being constrained  
by precedents.

**Diversity**

Welcoming diverse  
opinions and  
taking in their  
thoughts and  
feelings.



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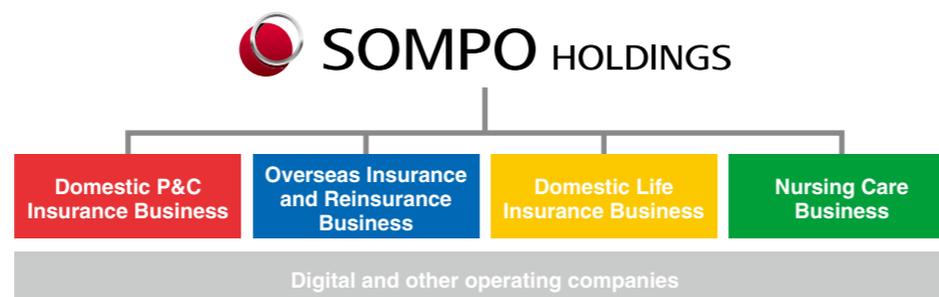
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## About the Sompo Group

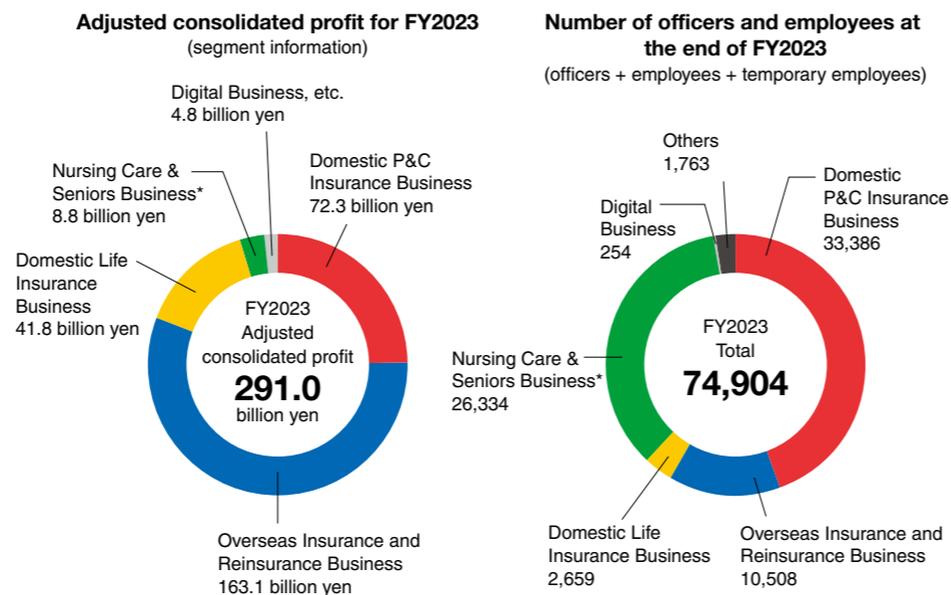
### The Sompo Group's businesses

#### Business structure

The Sompo Group is pursuing a business strategy centered on its core businesses: the Domestic P&C Insurance Business, the Overseas Insurance and Reinsurance Business, the Domestic Life Insurance Business, and the Nursing Care Business.



**Web** Reference data: [List of Group Companies](#)



\*The Nursing Care & Seniors Business has been renamed the Nursing Care Business as of April 1, 2024.

#### Domestic P&C Insurance Business

This business, which provides insurance products and services tailored to the needs of customers in Japan, consists of Sompo Japan Insurance Inc., which is the core Group company, as well as Saison Automobile and Fire Insurance Company, Limited, a direct sales company; Sompo Japan DC Securities Inc., a defined contribution pension plan business; and Sompo Risk Management Inc., which provides risk management services.

#### Overseas Insurance and Reinsurance Business

The Overseas Insurance and Reinsurance Business is led by Sompo International Holdings Ltd. and operates in the United States, the United Kingdom, continental Europe, Latin America, the Middle East, and Asia, providing high-quality insurance and insurance-related services. As the Group's growth driver, the company has continued to grow steadily in terms of both business scale and profitability, and has established itself as a leading provider in the global P&C insurance market.

#### Domestic Life Insurance Business

Sompo Himawari Life Insurance Inc. provides Insurhealth®, a new value combining the traditional role of life insurance to prepare for any possibility with day-to-day healthcare support functions, thereby establishing itself as a health support company that assists customers in improving their health.

#### Nursing Care Business

With Sompo Care Inc. at its core, this business offers a full lineup of wide-ranging services, from home care to facility care, and is taking on the challenge of resolving the growing gap between the supply and demand of nursing care personnel, a social issue, through the use of digital data and other means.

Under the two goals of "increase resilience" and "connect with customers and deliver connected services" stated in the Mid-Term Management Plan for fiscal 2024 to 2026, we will pursue sustainable enhancement of corporate value by focusing on three business domains: the Domestic P&C Insurance Business, which is working to regain trust and increase resilience; the Overseas Insurance and Reinsurance Business, which will drive the expansion and growth of the Group; and Wellbeing Business, which will drive medium- to long-term growth in the Domestic Life Insurance Business and Nursing Care Business.

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## Group CSuO (Chief Sustainability Officer) Message



**Ryoko Shimokawa**

Group CSuO

As Chief Sustainability Officer of Sompo Holdings, I strongly feel the influence of our stakeholders on our position in society and our need to face them and continuously review the way we conduct our business. I believe this will lead not only to our medium- to long-term growth but also enhance the sustainability of society. Accordingly, I listen to the views of our stakeholders and reflect them in our internal decision-making as a member of the management team.

I also work to promote understanding among Group employees for the importance of our stakeholder relationships so they can feel pride in Sompo for the positive impact of their actions on society. In fiscal 2021, we announced 7 materialities along with SOMPO's Purpose. At Sompo, we positioned these materialities as 'priority issues for realizing our Purpose' the Group must address to realize social value.

For our Medium-Term Management Plan starting in fiscal 2024, we took into account the internal environment, including impacts from issues we face in Japan, and engaged external stakeholders such as customers, investors, NPOs/NGOs, and domestic and overseas experts. At the same time, we re-expressed our Purpose as being "For a future of health, wellbeing and financial protection", while the management team held numerous discussions on what it means to realize our Purpose, what we aim to achieve from a long-term perspective, and what material issues we should address to achieve these aims. "Description of Purpose" is a collection of these discussions.

Inherent in "Description of Purpose" are the material issues we aim to solve. The CEOs of each business participated in the review process,

and defined the issues they face as well as their specific approaches and goals to resolve them. Each business will work to put these into practice over the next three years.

For the Group to continue to earn the trust of its stakeholders and its value to society, we believe it is important for executives and employees in our businesses to work together to realize the Purpose of Sompo Group, and enable as many employees as possible to find the alignment of their own aspirations with those of the Group.

In publishing this report, we asked one of the Group's stakeholders Hideto Kawakita of IIHOE, to give a third-party opinion. He talked with various divisions within the Group, and advised us on how to meet expectations and resolve issues. From the issues he pointed out, we are once again reminded of the importance of thinking from the customer's perspective, and we will work closely to reflect his advice in the efforts being made by each of our businesses.

This report is intended to provide stakeholders with an easily understood description of the Group's comprehensive efforts to create value and contribute to the environment and our society. We hope you will read this report alongside our Integrated Report 2024, which describes our efforts to regain trust and our growth strategies, and we appreciate your frank opinions, suggestions, and impressions of our efforts.

Finally, I would like to express our gratitude to Hideto Kawakita for his third-party opinion, and to our stakeholders for sharing their opinions through our dialogue on Sompo Group's material issues.

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## SOMPO's Purpose and Description of Purpose

What does a future of health, wellbeing and financial protection that we strive to create look like?

What social issues do we face and what kind of long-term vision do we aim for as we work to create this future?

What strategies should each of Sompo's businesses have, and what value should each provide to achieve this?

After engaging in a series of management discussions, we formulated "Description of Purpose."

We have positioned "Description of Purpose" as the Group's priority issues for realizing SOMPO's Purpose and each business will work to challenge them by carrying out their respective strategies.

\*We view "Description of Purpose" as a form of Materiality. Please refer to the next page onward for the process used to formulate "Description of Purpose."

### Description of Purpose

#### For a future of health, wellbeing and financial protection

Sompo prioritizes health, wellbeing and financial protection to create opportunities for everyone we serve, from individuals to enterprises.

In a rapidly changing world and shifting demographics that demand resilience and adaptability, we are steadfast in our commitment to build on insight and meticulously craft solutions for the future.

We leverage our deep collective expertise to connect across boundaries and beyond geographies, to deliver a collaborative and connected partnership that meets the unique aspirations and risk management needs of those we serve.

For a future of health, wellbeing and financial protection.  
We are SOMPO Group.

### SOMPO's Purpose

## For a future of health, wellbeing and financial protection





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## Process of Formulating "Description of Purpose"

For the 16 critical issues, we identified which businesses, strategies and specific initiatives should be taken to resolve them, and set financial and non-financial KPIs for each (Process 3). We then clearly articulated these issues that we need to solve, as well as the strategies to implement and values to provide in order to create the future we strive for, in "Description of Purpose" for both internal and external stakeholders (Process 4).



Sompo Group's high priority issues (□: Issues in the areas of very high importance) (□: Issues in the areas of high importance)	Strategy	Related financial and non-financial KPIs	Disclosure document and references
Providing a foundation for industrial and corporate growth through insurance	P&C Business Strategy	Domestic P&C Insurance Business: SJ-R Financial and Profitability KPIs (E/I combined ratio, etc.) Overseas Insurance and Reinsurance Business: Financial KPIs (gross premiums written, E/I combined ratio, etc.)	<a href="#">Integrated Annual Report 2024 (New Mid-Term Management Plan)</a>
Transforming business models to adapt to the external environment		SJ-R Financial and Resilience KPIs (ratio of long-term contracts for fire insurance, etc.), Volatility and Capital Efficiency KPIs (amount of domestic wind and flood insurance income, etc.), Profitability KPIs (E/I combined ratio, etc.)	<a href="#">Integrated Annual Report 2024 (New Mid-Term Management Plan, Domestic P&amp;C Insurance Business)</a>
Improving resilience to natural disasters (Insurance underwriting)		—	<a href="#">Response to TCFD and TNFD Nature-related Initiatives</a> <a href="#">Climate Change-related Initiatives ESG Risk Management</a> <a href="#">Integrated Annual Report 2024 (Domestic P&amp;C Insurance Business and SJ-R)</a>
Customer perspective and customer protection		SJ-R Non-financial and Business Process (including quality) KPIs (customer CSI, etc.)	<a href="#">Improving the Quality of Customer Services</a> <a href="#">Integrated Annual Report 2024 (Domestic P&amp;C Insurance Business and SJ-R)</a>
Improving the Quality of Customer Services		—	<a href="#">Compliance</a> <a href="#">Integrated Annual Report 2024 (Domestic P&amp;C Insurance Business and SJ-R)</a>
Compliance		—	<a href="#">Disaster Prevention and Mitigation (Improving Society's Resilience to Natural Disasters)</a>
Appropriate business promotion and legal compliance system		—	<a href="#">Contributing to a Safe and Secure Mobility Society</a>
Disaster prevention and reduction (Social resilience to natural disasters)		—	<a href="#">Financial Inclusion and Promoting Insurance for All Kinds of People and Risks</a>
Safe and secure mobility society		SJ-R Financial, Volatility, and Capital Efficiency KPIs (deemed earnings improvement rate)	<a href="#">Integrated Annual Report 2024 (Domestic P&amp;C Insurance Business and SJ-R)</a>
Financial inclusion		SJ-R Financial, Volatility, and Capital Efficiency KPIs (Reduction of amount of strategic holding stocks)	<a href="#">ERM</a> <a href="#">Integrated Annual Report 2024 (Domestic P&amp;C Insurance Business and SJ-R, Financial Strategy)</a>
Reduction of insurance underwriting risks	Wellbeing Business Strategy	Domestic P&C Insurance Business: SJ-R Non-financial, Mechanization, IT, Data, and Digital Management KPIs (mechanization progress rate, etc.) Nursing Care Business: Indicators for in-house egaku	<a href="#">Talent Development</a> <a href="#">Wellness Management</a>
Refining ERM		—	<a href="#">Integrated Annual Report 2024 (Data and Digital Strategy)</a>
Increase capital efficiency	HR strategy (including corporate culture transformation)	Domestic Life Insurance: no. of Himawari clients/users, no. of health actions Nursing care business: Indicators related to Advance Care Planning	<a href="#">Integrated Annual Report 2024 (Wellbeing)</a> <a href="#">Contributing to a Sustainable Social Security System</a> <a href="#">Extending Life Expectancy</a>
Improving productivity of employees		—	<a href="#">Human rights</a>
Use of digital, data	ESG	All Group businesses: Engagement score Domestic P&C Insurance: SJ-R Non-financial (corporate culture) KPIs (culture survey) Domestic Life Insurance: White 500	<a href="#">Integrated Annual Report 2024 (Regain Trust)</a> <a href="#">Value Creation Story to Realize SOMPO's Purpose</a> <a href="#">Talent Development</a> <a href="#">Wellness Management</a>
Wellbeing for all people		—	<a href="#">Human rights</a>
Sustainable social security system	ESG	All Group businesses: Ratio of female officers, branch managers and managers, ratio of employees with disabilities, number of harassment cases recognized, ratio of male employees who take childcare leave, ratio of female candidates in succession plan Nursing care business: Number of strategic hires	<a href="#">Integrated Annual Report 2024 (HR strategy)</a> <a href="#">DEI (Diversity, Equity &amp; Inclusion)</a>
Extending healthy life expectancy		—	<a href="#">Group Environmental Policy/SOMPO Climate Action Leadership on Global Environmental Issues</a> <a href="#">Response to TCFD and TNFD Climate Change-related Initiatives</a> <a href="#">Response to TCFD and TNFD Nature-related Initiatives</a>
Declining birthrate, aging population/Working-age population	ESG	All Group businesses: GHG Scope 1-3 (excluding Category 15) emissions, GHG Scope 3 Category 15 emissions of investments and loans, Transition Insurance Target	<a href="#">Financial Inclusion and Promoting Insurance for All Kinds of People and Risks</a> <a href="#">Corporate Citizenship Activities</a> <a href="#">Initiatives of Supporting Activities and Researches for Social Welfare</a>
Group synergy		—	<a href="#">Corporate Governance</a>
Transforming organizational and corporate culture	ESG	—	—
Improving engagement and job satisfaction		—	—
Appropriate efforts on human rights	ESG	—	—
Promoting DEI (Diversity, Equity & Inclusion)		—	—
Realizing a net-zero society	ESG	—	—
Biodiversity conservation		—	—
Support for the socially vulnerable	ESG	—	—
Improvement of governance effectiveness		—	—
Highly transparent information disclosure	ESG	—	—
—		—	—

Description of Purpose<sup>\*2</sup>

\*1 This table is an organized list of the Group's high-priority issues and the main strategies and KPIs associated with them.

\*2 "Description of Purpose" has been approved by the Group CEO (Director) following discussions at the Group Executive Committee, and has been presented to the Board of Directors.

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## Sustainability Vision and Policy

Sompo Group has established the following policies, including the Group Sustainability Vision, to help them fulfill their corporate social responsibilities.

### Group Sustainability Vision

We, the Sompo Group will positively engage our stakeholders in forward looking dialogue, respect international standards and codes of conduct, address environmental issues of climate change, biodiversity, and social issues of human rights and "diversity, equity and inclusion" in the course of our business operations in a transparent, fair and open manner.

By constantly maintaining a long-term outlook, and by providing services and products that contribute to security, health, and wellbeing, we will strive as a solutions provider to promote the realization of a resilient and sustainable society.

### Group Environmental Policy

We, the Sompo Group will contribute to developing a resilient, inclusive and sustainable society so that future generations can inherit our irreplaceable Earth, by addressing environmental issues in the course of our core business operations and working proactively to resolve environmental issues through active dialogue and engagement with stakeholders.

#### < Action Guidelines >

##### 1. Providing products and services to make a more resilient society

We will provide products and services that increase preparedness against the risk of natural catastrophes in order to contribute to adapting to climate change, building a low carbon society, conserving biodiversity and promoting stakeholders' eco-consciousness.

##### 2. Promoting resource conservation through the entire value chain

We will assess the environmental impact of our business including the emission of waste and comply with environmental laws and regulations. We will promote resources and energy conservation as well as recycling activities throughout the entire value chain by cooperating with various stakeholders.

##### 3. Raising awareness of environmental issues and corporate citizenship

We will broadly promote environmental education and awareness of environmental conservation by providing environmental information with the unique aspect of a global group engaged in a wide range of business centering on insurance. Furthermore, we will proactively encourage our employees' individual voluntary efforts as a global citizen to conserve the environment through involving in the local community.

To enable continuous improvements, we will periodically review the above-mentioned activities to reflect our environmental objectives and target.

### Group Policy for Human Rights

We, the Sompo Group pledge to respect human rights of our all stakeholders in global markets including our group and all value chains. We will respect the international norms of behavior\*, and simultaneously act with the highest ethical standards towards an inclusive, resilient, equitable and sustainable society. Based on the perspectives set out below, we will address the human rights impacts of our activities while communicating with our stakeholders, establish an effective company approach and act, and continuously improve our approach and information disclose. We respect human dignity as the foundation of universal human rights.

#### 1. Respecting human rights of stakeholders

We will respect human rights of all stakeholders associated with our global business activities, including customers and suppliers. We will avoid, prevent or mitigate indirect adverse impact on human rights of our stakeholders. Should there be any abuse of human rights, we will address it promptly and adequately.

#### 2. Respecting human rights of employees

In all facets of labour practices, we will not discriminate on the basis of race, color, ethnic origin, religion, creed, nationality, birthplace, social status, descent, gender, sexual orientation, gender identity, sexual expression, pregnancy, marital status, age, disability or any other status. We, as a company, will take

a global perspective, recognize individuality and diversity(-Diversity, Equity and Inclusion), respect every employee's challenging spirit and speedy action, and ensure a dynamic working environment by maintaining and promoting every employee's health.

#### 3. Promotion of human rights in global markets

We will comply with the laws and regulations of the countries and regions where our business operations and value chains are based. At the same time, we will conduct our business by taking into consideration the local culture and customs, as well as the environment and society in accordance with the expectations of stakeholders, and take into account local human rights issues. We will conduct the highly transparent business and contribute toward economic and social development and creation of social values of local communities.

#### 4. Expectations for suppliers and business partners

Our requirement for suppliers, business partners and other stakeholders is to respect human rights based upon the international norms of behavior. In the event that we identify any adverse impacts of human rights, we will encourage them to take appropriate measures through engagement such as dialogue and consultation.

#### 5. Human rights due diligence

We will continuously establish a system of human rights due diligence to identify and assess any actual or potential human rights risk in order to prevent or mitigate these adverse impacts on human rights Sompo Group may cause or contribute to.

This policy does not necessarily replace local laws and regulations. We will actively engage in this policy while complying with local laws and regulations.

\*International norms of behavior refers to the guidelines on human rights including the Universal Declaration of Human Rights, International Covenants on Human Rights (International Covenant on Civil and Political Rights, International Covenant on Economic, Social and Cultural Rights), ILO International Labor Standards, The United Nations Guiding Principles on Business and Human Rights known as "Ruggie Framework," Sustainable Development Goals, The United Nations Global Compact, Women's Empowerment Principles(WEPs), The OECD Guidelines for Multinational Enterprises and ISO26000.

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## Sustainability Vision and Policy

### Group Sustainable Procurement Policy

Sompo Holdings strives to maximize its beneficial impacts on the environment, society, and economy through procurement processes aligned with the following sustainability principles:

#### 1. Fair and equal transactions

We will conduct fair and equal transactions with all suppliers by engaging in anti-corruption efforts and by giving full consideration to quality, delivery time, economic feasibility, and social issues such as the environment and human rights.

#### 2. Compliance with laws and regulations

We will comply with all laws and related regulations in the countries and regions where we operate, and respect relevant social norms and their intent in our procurement practices. We will strictly manage the information obtained through our procurement activities.

#### 3. Consideration of global issues

We will collaborate with suppliers and other stakeholders to integrate sustainability into our value chain to maximize our contribution to climate change adaptation and mitigation, biodiversity conservation, and a circular economy; to tackle human rights issues in the global market, such as poverty and unequal opportunities for workers; and to promote better work-life balance, and diversity, equity and inclusion.

### Policy for ESG-related Underwriting, Investments and Loans

The SOMPO Group strives to make the world more resilient. We see sustainability as a long-term driver of value, and we rely on insights gained from SOMPO's Purpose to guide our underwriting, investment, and business decision-making.

To ensure that each company in the Group fulfills its corporate social responsibility, we have established a Group Sustainability Vision and other policies, and based on these, we identify market opportunities, manage risk, and enhance our corporate value through community involvement, social responsibility, and diversity, equity and inclusion.

The Group's ESG principles on underwriting, investments, and loans is as follows.

### Advancing the Energy Transition

As the most significant challenge humankind faces, we believe the world – and the financial services sector – must take meaningful climate action today. Therefore, we commit to net zero emissions in our underwriting, investments, and operations by 2050.

We promote the transition through our insurance of and investments in renewable energy and other innovative green technologies.

We will not underwrite new insurance or make new investments in or loans for new or existing coal power plants or thermal coal mine projects<sup>\*1</sup>. We also will not underwrite new insurance or make new investments in or loans for oil and gas extraction projects in the oil sands or the AMAP area (Arctic Monitoring and Assessment Programme)<sup>\*2</sup>.

We will not underwrite new or renewal insurance or make investments in or loans to companies whose primary business is coal<sup>\*3</sup>, or oil and gas extraction projects in the ANWR, unless a GHG reduction plan is established by January 2025<sup>\*4</sup>.

We have been a signatory to the United Nation's Principles for Sustainable Insurance (PSI) and Principles for Responsible Investment (PRI) for several years, and in order to more proactively realize the goals of the Paris Agreement, the Group has joined the Net Zero Asset Owner Alliance (NZAOA), and the Net Zero Asset Managers Initiative (NZAM).

We aim to support our customers on their sustainability journey, working with them to reduce their carbon footprint.

### Advancing Social Equity

Under the Group Policy for Human Rights, the Group acts with a commitment to respecting the fundamental human rights of all stakeholders in the global marketplace.

With the aim of enabling each and every employee to maximize his or her strengths, we have positioned diversity, equity and inclusion as an important management strategy for growth, and are working to build a system and corporate culture to realize this goal.

In addition, when underwriting insurance and making investments and/or loans, and/or when entering into new partnerships with business partners (brokers, reinsurers, investment managers, lessees, vendors, etc.), we are guided by our Group Sustainability Vision and Policy.

### Aspiring for Excellence in Governance

Based on the Group Sustainability Vision, the Group will make business decisions based on high ethical standards, respecting international codes of conduct and considering the interests of all stakeholders, including customers, employees, local communities, and shareholders.

In addition, we will proactively and fairly disclose transparent information to society regarding our progress toward achieving our goals, etc., in accordance with TCFD and other disclosure standards.

<sup>\*1</sup> We may carefully consider and respond to cases where there are innovative technologies such as Carbon Dioxide Capture, Utilization, and Storage (CCS, CCUS), carbon recycling, ammonia co-firing, or other innovative technologies in place that are expected to reduce GHG emissions and contribute to the realization of the Paris Agreement.

<sup>\*2</sup> Defined by AMAP, excluding operations in Norwegian territories.

<sup>\*3</sup> Defined as companies that derive at least 20% of their revenues from coal-fired power generation, thermal coal mines, or oil sands, or electric utilities companies that generate at least 20% of their energy from coal.

<sup>\*4</sup> These restrictions will not apply to insurance that supports the health and wellbeing of individuals, e.g. workers' compensation insurance.

### Corporate Citizenship Policy (Sompo Japan Insurance)

Our company and its Group companies will make proactive contributions to society with the objective of resolving community and global social issues, while supporting individual employees' voluntary efforts.

#### 1. Corporate citizenship activities

We will work proactively to realize a sustainable society for future generations in collaboration with various stakeholders, including NGOs/NPOs, civil society organizations and government, by focusing on three areas: the environment, welfare and fine arts, in which we have accumulated expertise and achievements.

#### 2. Support for individual employees' social contribution efforts

We will support and encourage employees' voluntary activities in contributing to society by developing human resources responsive to social issues.

Sompo Holdings

# Sustainability Report 2024

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### SOMPO's Sustainability

- SOMPO's Purpose and Description of Purpose
- Process of Formulating "Description of Purpose"
- Sustainability Vision and Policy
- Sustainability Promotion Structure**
- Sustainability Milestones and Impacts of Key Initiatives
- Stakeholder Engagement
- Participation in Sustainability Initiatives

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## Sustainability Promotion Structure

### Promotion structure

#### Structure

The Company has established a system of sustainability governance whereby Executive Officers and Senior Vice Presidents execute measures in line with Group-wide strategies and policies aimed at realizing SOMPO's Purpose, and the Board of Directors monitors their performance.

The Group Chief Sustainability Officer (Group CSuO) is in overall charge of sustainability at the Group, and is responsible for formulating and executing strategies related to sustainable management, and for overseeing the sustainability functions of the entire Group.

With regard to the promotion structure, the Group Sustainable Management Committee (hereinafter referred to as "the Committee") is positioned as the parent organization for promoting sustainability throughout the Group. The Committee, whose members include the sustainability officers and CSOs of Sompo Japan, Sompo International, Sompo Himawari Life, and Sompo Care, discusses and makes decisions on ESG issues, including climate change.

The Committee also drives the sustainability initiatives of the entire Group; to this end, it monitors the progress of and identifies potential issues in implementation plans formulated by Group companies to achieve materiality and KPIs.

By establishing a Climate Change Working Group and Sustainable Management Promotion Liaison Committee under the umbrella of the Committee, we are building a system to advance information sharing and policy implementation based on the consideration of individual issues and the content of the discussions of the Committee.

The matters discussed by the Committee are then presented to the Group Executive Committee, the Group's highest executive committee, leading to higher quality decision-making. The Board of Directors (including at preliminary briefing meetings) also receives reports on the discussions held by Group ExCo, thereby increasing the effectiveness of its supervisory functions.

### Most recent discussions and reports at the Committee

#### Activities and Achievements

##### August 2023

- Progress of targets and metrics committed to under SOMPO Climate Action and status of initiatives
- Progress of Materiality KPIs

##### October 2023

- Policies for GHG reduction activities in and after FY2024 (Scope 1 to 3, Category 15 (including Investments and Loans))
- Setting transition insurance targets in underwriting

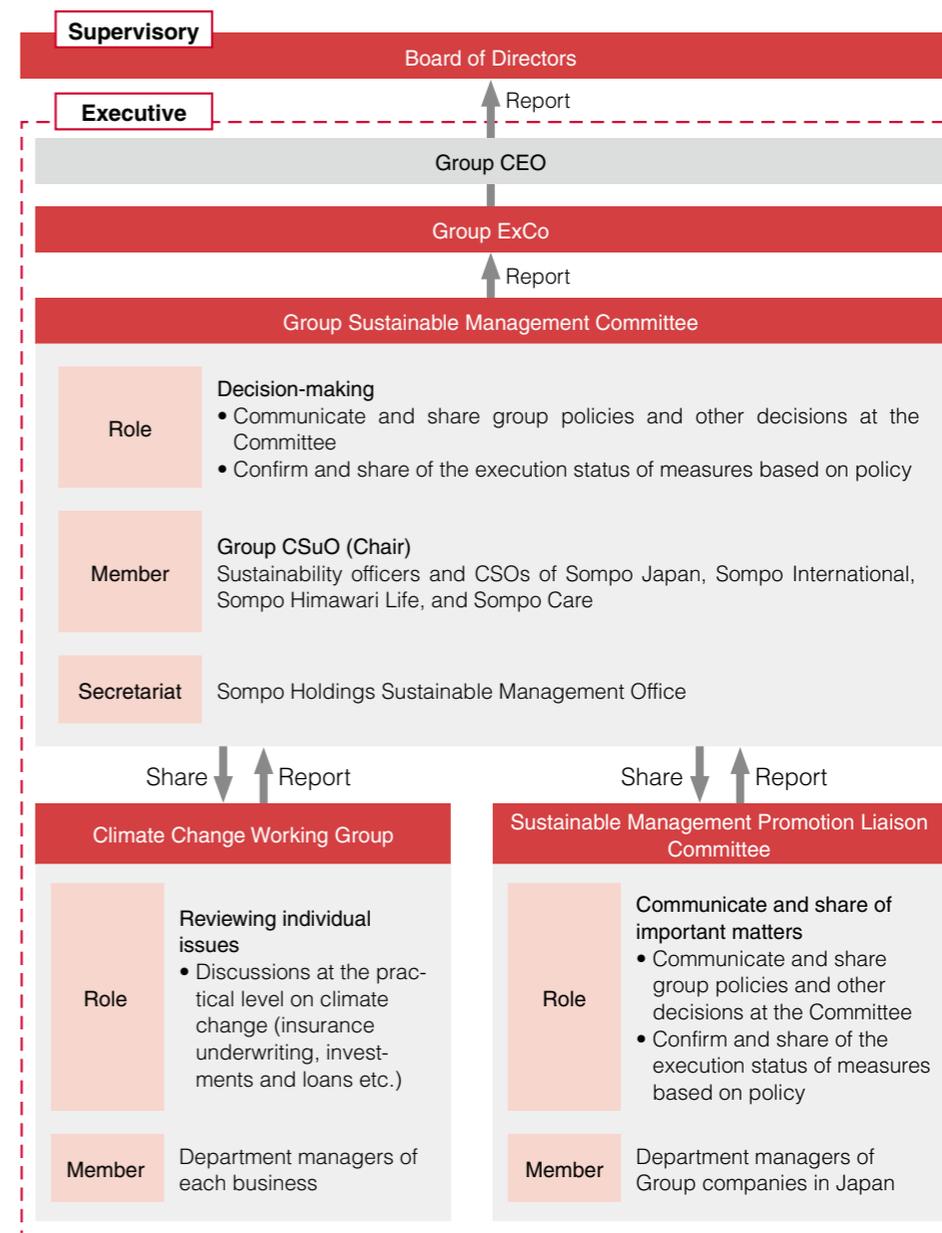
##### February 2024

- Materiality and non-financial KPI system in the next mid-term management plan
- Review of SOMPO Climate Action and action policy for FY2024 and beyond

##### June 2024

- Revision of Policy for ESG-related Underwriting, Investments and Loans
- GHG emissions from insurance underwriting (Insurance-Associated Emissions)

#### Promotion structure



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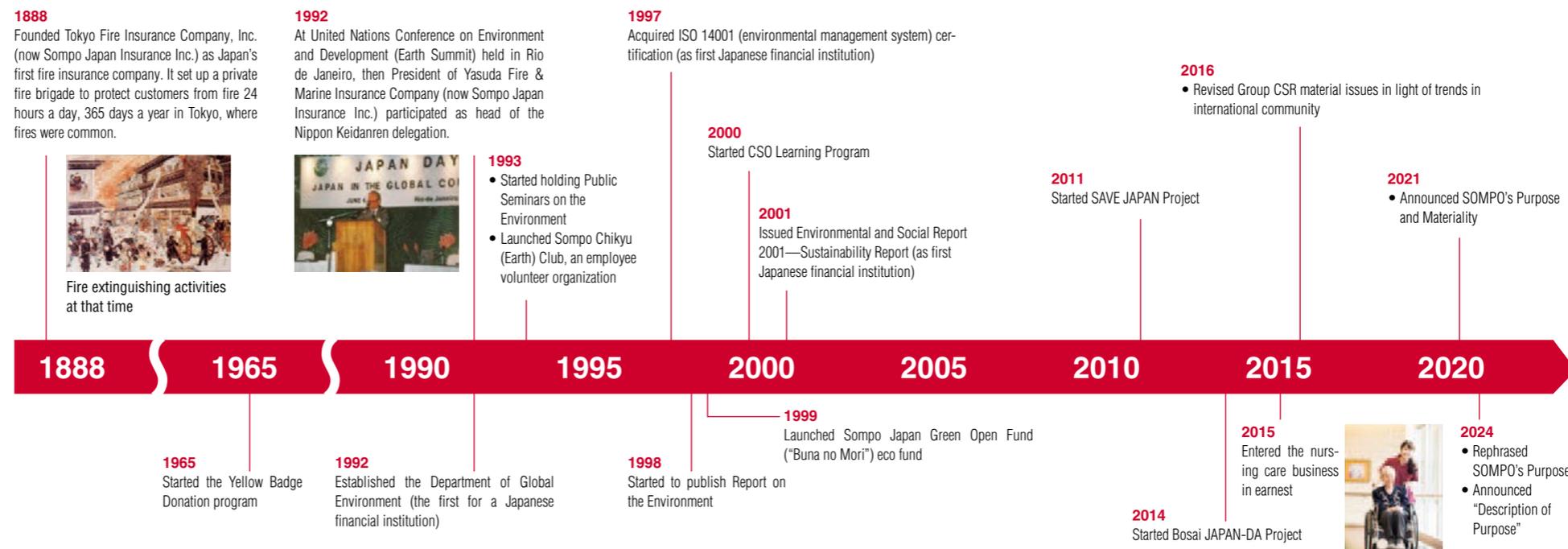
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## Sustainability Milestones and Impacts of Key Initiatives

### Activities and Achievements

Tokyo Fire Insurance Company, Inc., one of the Group's forerunners, was established in 1888 as Japan's first fire insurance company with the mission of protecting people from the threat of fire. We have deepened our sustainability efforts in keeping with the changes of the times, which have included population decline, low birthrate and population aging, climate change, and the evolution of technology. The following is an overview of our sustainability milestones and the impacts of key initiatives to date.

### Sompo Group's sustainability milestones



### Impacts of key initiatives

Yellow Badge Donation program  
**60 years of continuous operation**  
Approx. **71.86 million**  
badges donated  
(as of April 2024)

Public Seminars on the Environment  
**Total of 456 events held**  
Approx. **44,300**  
total attendees  
(as of March 2024)

CSO Learning Program  
**24 years of continuous operation**  
Total of **1,332**  
graduates  
(as of March 2024)

SAVE JAPAN Project  
**Total of 1,088 events held**  
Approx. **66,000**  
total attendees  
(as of March 2024)

Bosai JAPAN-DA Project  
**Total of 685 events held**  
Approx. **96,000**  
total attendees  
(as of March 2024)



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## Stakeholder Engagement

### Activities and Achievements

Key stakeholders that influence our business activities are highly diverse. We value stakeholder engagement because we believe communicating with our stakeholders is important for understanding social issues, building relationships of trust and collaboration, and accomplishing greater results.

Stakeholder	Policy	Main communication methods	Main communication themes
Customers	To become the best service provider for our customers, the Sompo Group has established the "Sompo Group Basic Policy for Responding to Customer Feedback." Each Group company will strive to develop a system for collecting and utilizing customer feedback in accordance with the characteristics of its business.	<ul style="list-style-type: none"> <li>Customer relations office and customer call centers</li> <li>Customer survey</li> <li>Provide information through websites, etc.</li> </ul>	<ul style="list-style-type: none"> <li>Improve quality of claims service</li> <li>Improve products and services</li> <li>Requests regarding employees and agencies of the Sompo Group</li> </ul>
Shareholders, investors	Through the timely and appropriate disclosure of information, we aim to ensure that shareholders and investors have a suitable understanding of the Group's business conditions and status of each initiative. We also make use of input received through constructive dialogue with shareholders and investors in order to promote sustainable growth and increase corporate value.	<ul style="list-style-type: none"> <li>General Shareholders Meeting</li> <li>Financial results briefings, IR meetings</li> <li>Provide information through Integrated Annual Report, Sustainability Report, and Website</li> </ul>	<ul style="list-style-type: none"> <li>Medium- to long-term company strategy</li> <li>Status of achievement of the Mid-Term Management Plan</li> <li>Status of initiatives in non-financial areas</li> </ul>
Local Communities	We strive to coexist with local communities by understanding the impact of our business activities on local communities, conducting business activities that respond to their needs, and maintaining communication with them.	<ul style="list-style-type: none"> <li>Social contribution activities, volunteer activities</li> <li>SAVE JAPAN Project</li> <li>Partnership agreements with local governments</li> </ul>	<ul style="list-style-type: none"> <li>Disaster prevention and mitigation in local communities</li> <li>Initiatives to address environmental issues</li> <li>Overall SDGs</li> </ul>
Agencies	We value the relationship of trust we have with agencies, who are our business partners, and we will strive to provide appropriate advice and sufficient services that satisfy our customers and cooperate with each other for mutual development.	<ul style="list-style-type: none"> <li>Conduct a survey of actual conditions for insurance agencies</li> <li>Establish management consultation desk</li> </ul>	<ul style="list-style-type: none"> <li>Insurance products and related services</li> <li>Promotion of sales to small and medium sized enterprises, etc.</li> <li>Agency system</li> </ul>
NPO/NGO Civil societies	We strive to understand and solve social issues through dialogue and collaboration with NPOs and NGOs in various countries.	<ul style="list-style-type: none"> <li>Regular meetings</li> <li>Survey responses</li> </ul>	<ul style="list-style-type: none"> <li>Climate change</li> <li>Human rights</li> </ul>
Business partners	Conduct fair and equitable business with partners, observe legislation and regulations, and collaborate with them to address social issues.	<ul style="list-style-type: none"> <li>Periodic requests for consideration of sustainability</li> <li>Provide information through websites, etc.</li> </ul>	<ul style="list-style-type: none"> <li>The Sompo Group's environmental and CSR procurement policies</li> </ul>
Employees	Aiming to create an environment where employees and the Company can grow together and to strengthen our management foundation, we will build an HR system and advance HR initiatives guided by the key concepts that all employees can feel pride and satisfaction, can feel empowered in their careers and growth, and can pursue their MY Purpose.	<ul style="list-style-type: none"> <li>Town Hall Meetings between management team and employees</li> <li>Engagement Survey</li> </ul>	<ul style="list-style-type: none"> <li>The Group's and its own Purpose</li> <li>Satisfaction with the work environment</li> </ul>



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## Participation in Sustainability Initiatives

### Activities and Achievements

To solve social issues on a global level, the collaboration of a broad range of stakeholders is indispensable. Our Group participates actively and endeavors to take a leading role in a wide variety of international and domestic initiatives.

Group or initiative	Overview	Sompo Group activity
United Nations Global Compact (UNGC) 	The United Nations Global Compact is a voluntary initiative for participation by companies in the creation of a global framework under which companies exercise responsible and creative leadership to act as good members of society to realize a sustainable society.	<ul style="list-style-type: none"> <li>• Signed in 2006</li> <li>• Submit an Annual Report on the status and results of the implementation of the four areas (human rights, labor, environment, and anti-corruption) and ten principles of the United Nations Global Compact</li> </ul>
Women's Empowerment Principles (WEPS) 	International principles representing seven steps companies and private organizations can take to promote and empower women.	<ul style="list-style-type: none"> <li>• Signed in 2012</li> <li>• Signed by Sompo Asset Management in 2018</li> </ul>
United Nations Environment Programme Finance Initiative (UNEP FI) 	The UNEP FI is an international financial sector network comprising financial institutions that aim to contribute to sustainable development.	<ul style="list-style-type: none"> <li>• Signed in 1995</li> </ul>
United Nations Principles for Responsible Investment (UN PRI) 	Investment principles that require financial institutions to consider environmental, social, and governance (ESG) issues when making investment decisions.	<ul style="list-style-type: none"> <li>• First Japanese insurance company to sign in 2006</li> <li>• Signed by Sompo Asset Management in 2012</li> </ul>

Group or initiative	Overview	Sompo Group activity
United Nations Principles for Sustainable Insurance (UN PSI) 	Declaration by insurance companies to consider ESG issues in their business operations.	<ul style="list-style-type: none"> <li>• Signed in 2012</li> <li>• Participation in TCFD Insurance Working Group sponsored by PSI</li> </ul>
Glasgow Financial Alliance for Net Zero (GFANZ) 	The GFANZ is a global coalition of financial institutions that aim to achieve net-zero greenhouse gas (GHG) emissions by the year 2050.	<ul style="list-style-type: none"> <li>• GFANZ-affiliated organizations of which the Sompo Group is a member: Net-Zero Asset Owner Alliance (NZAOA) •joined in 2022 Net Zero Asset Managers Initiative (NZAM) •Sompo Asset Management joined in 2022</li> </ul>
Partnership for Carbon Accounting Financials (PCAF) 	A global industry-led initiative, consisting of financial institutions and partners, that are working to develop and implement a harmonized accounting approach to measure and disclose greenhouse gas emissions associated with their financial activities.	<ul style="list-style-type: none"> <li>• Joined in 2021</li> </ul>
World Business Council for Sustainable Development (WBCSD) 	Global organization of more than 200 leading companies committed to sustainable development.	<ul style="list-style-type: none"> <li>• Joined in 1995</li> <li>• Only Japanese financial institution that is a member</li> </ul>

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## Participation in Sustainability Initiatives

Group or initiative	Overview	Sompo Group activity
Principles for Financial Action towards a Sustainable Society (Principles for Financial Action for the 21st Century) (PFA) 	Principles developed to guide the actions of financial institutions to fulfill their roles and responsibilities to create a sustainable society.	<ul style="list-style-type: none"> <li>Signed by 10 Group companies (currently 6) in 2011</li> <li>Sompo Japan serves as co-chair of the Steering Committee and chair of the Insurance Business Working Group</li> </ul>
Climate Action100+ 	Initiative aimed at effectively promoting the Principles for Responsible Investment (PRI) and the reduction of greenhouse gas emissions by asset owners and managers.	<ul style="list-style-type: none"> <li>Signed by Sompo Asset Management in 2018</li> </ul>
Japan Climate Initiative (JCI) 	Network established to enhance information dissemination and the exchange of opinions among non-government entities such as corporations, local governments, civic groups, and NGOs that are actively taking measures to combat climate change.	<ul style="list-style-type: none"> <li>Joined in 2018</li> </ul>
ECO-FIRST Program, the Ministry of the Environment, Japan 	Program under which environmentally advanced companies make a commitment to the Ministry of the Environment, Japan about the environmental conservation initiatives they will take in fields such as combating climate change.	<ul style="list-style-type: none"> <li>Became the first P&amp;C insurance company to be certified in 2008</li> </ul>
Official Supporters System of "River Basin Disaster Resilience and Sustainability by All" 	Program designed to advance initiatives that contribute to watershed management, as well as to promote widespread awareness of companies and organizations committed to it.	<ul style="list-style-type: none"> <li>Sompo Japan certified in 2023</li> </ul>

Group or initiative	Overview	Sompo Group activity
Taskforce on Nature-related Financial Disclosures (TNFD) Forum 	TNFD is an international organization established to build a framework for corporate risk management and disclosure related to nature. The TNFD Forum is a stakeholder organization established to help build the framework.	<ul style="list-style-type: none"> <li>Sompo Japan Insurance joined in 2021</li> <li>Sompo Holdings signed TNFD Adopters in 2024</li> </ul>
30by30 Alliance for Biodiversity 	A coalition of companies, local governments, and groups that support the registration of "other effective area based conservation measures" (OECMs) towards achieving the international goal of "30 by 30" —preserving more than 30% of land and sea by 2030.	<ul style="list-style-type: none"> <li>Sompo Japan Insurance joined in 2022</li> </ul>
Keidanren Initiative for Biodiversity Conservation 	Initiative by companies and groups that work on multiple items of Keidanren Declaration for Biodiversity and Guideline, or agree with its overall purpose.	<ul style="list-style-type: none"> <li>Sompo Japan Insurance has been a member of the initiative since 2009, when it started as "The Declaration of Biodiversity by Keidanren" Promotion Partners.</li> </ul>
Declarations of Partnership Building 	The "Partnership Building Declaration" was established at the "Council on Promoting Partnership Building for Cultivation the Future," whose members include the Chairman of KEIDANREN, the Chairman of Japan Chamber of Commerce and Industry (JCCI), the Chairman of Japanese Trade Union Confederation (JTUC), and relevant ministers of Japan (Cabinet Office, Ministry of Economy, Trade and Industry, Ministry of Health, Labor and Welfare, Ministry of Agriculture, Forestry and Fisheries, Ministry of Land, Infrastructure and Transport). It is a declaration of a company to build a new partnership by promoting cooperation and coexistence with business partners and value-creating businesses in the supply chain.	<ul style="list-style-type: none"> <li>The following Sompo Group companies have signed on to the declaration: Sompo Holdings, Sompo Japan Insurance, Sompo Himawari Life, Sompo Care, Sompo Health Support</li> </ul>

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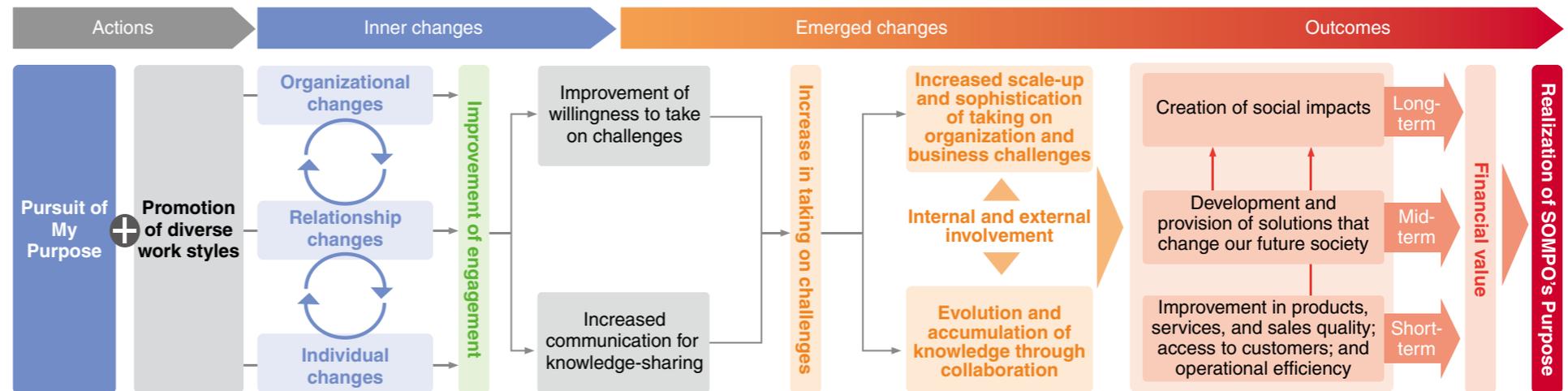
## Value Creation Story to Realize SOMPO's Purpose

The Sompo Group is pushing forward with its initiatives while sharing the story of what changes it will make as it creates value to realize SOMPO's Purpose of creating "a future of health, wellbeing and financial protection" based on the pursuit of My Purpose, while illustrating this as the impact path of human capital.

This initiative has been ongoing since the previous Mid-Term Management Plan (FY2021-2023), but as seen in the series of issues regarding fraudulent automobile insurance claims and the premium adjustment practice, etc. there were challenges with the pace of implementing the initiative as well as its alignment with strategies and values, and we were unable to ensure that it permeated down to individual behavior across the Group.

During the new Mid-Term Management Plan period, we aim to enhance corporate value and realize SOMPO's Purpose by promoting corporate culture transformation initiatives, based on the pursuit of My Purpose, under a new Group Management Philosophy system built around the rephrased SOMPO's Purpose and SOMPO's Values.

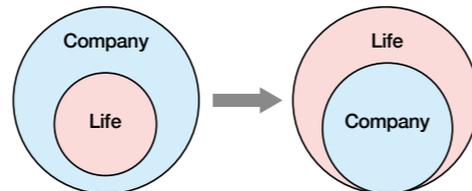
### The Impact Path of Human Capital



\*The impact path of human capital shows a roadmap of how actions related to pursuing My Purpose and promoting diverse work styles lead to changes that improve employee engagement within the organization (inner changes), and then to changes that encourage people to take on more challenges (emerged changes), which in turn leads to the achievement of short, medium, and long-term financial value (outcomes) and ultimately to the realization of our Purpose.

### Paradigm shift in the way we work and live

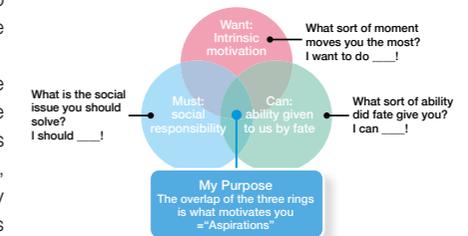
For the Group to turn its value creation story into reality, we believe it is most important for all employee to face their lives with their own purpose (My Purpose) in this era when there is a paradigm shift in the way we work and live from "positioning one's life as a part of the company" to "positioning the company as a part of one's life".



### What is My Purpose?

My Purpose refers to the "purpose of life" or "meaning of work," such as what kind of person you are, what happiness means to you, and what you want to accomplish in your life. My Purpose is something that each of us already has inside ourselves.

By expressing your purpose, you can use it as a guideline as well as a driving force for your own life and career. In the Sompo Group, we first look back at our own lives and careers from the three perspectives of "Want" (intrinsic motivation), "Must" (social responsibility), and "Can" (ability given to us by fate), and refer to the overlapping parts of these perspectives as "aspirations," which is what motivates us. This is what we mean when we say My Purpose.



In the following pages, we will focus on the changes that lead to improved engagement and promoting challenges through our initiative to drive inner changes.

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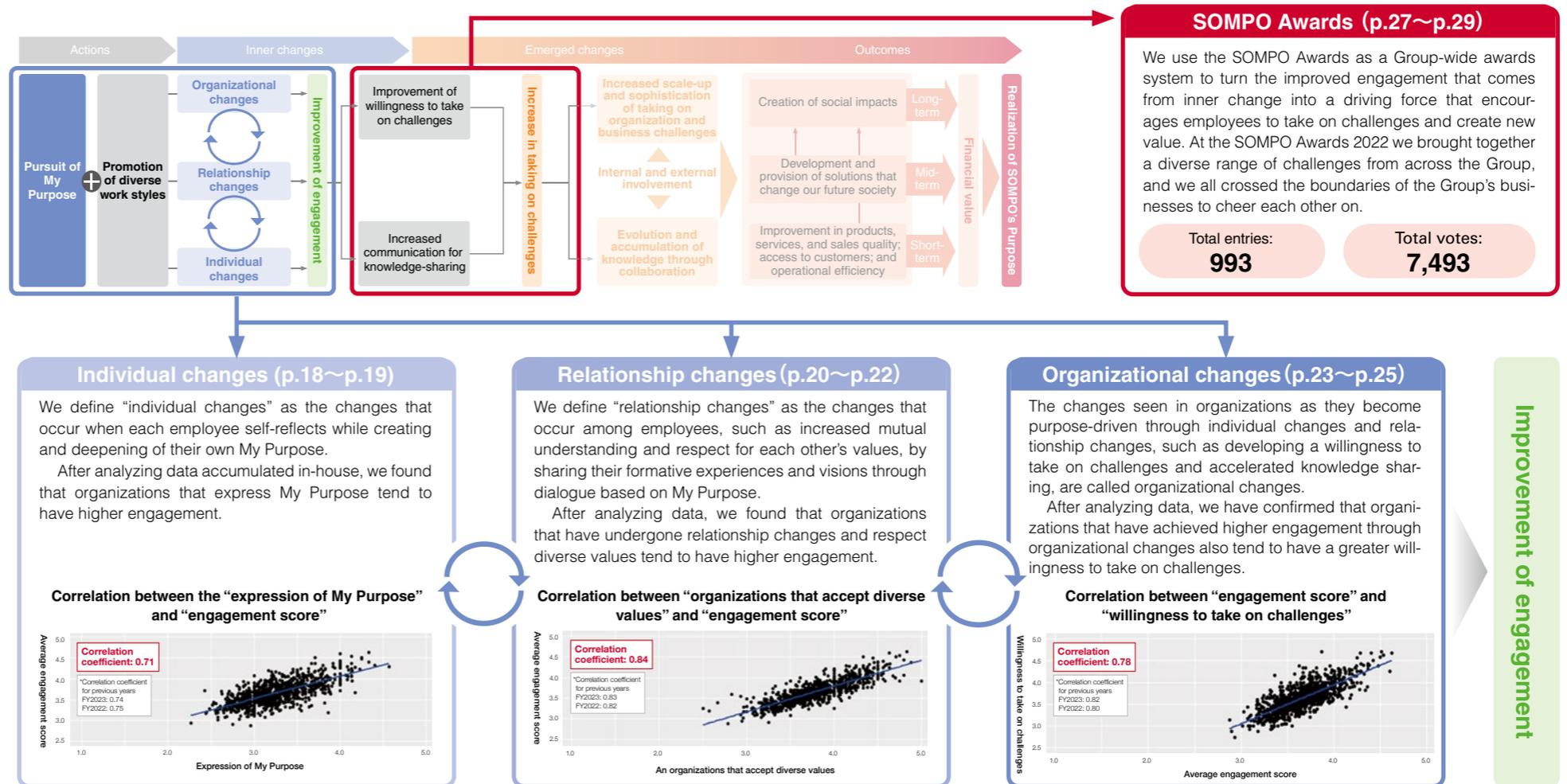
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## Value Creation Story to Realize SOMPO's Purpose

### Moving toward improving engagement and taking on challenges: Going from inner changes to emerged changes

Engagement improves through the mutual functioning of three types of changes within individuals and organizations: "individual changes," "relationship changes," and "organizational changes." With My Purpose as the starting point, we work to improve engagement by triggering the "inner changes" consisting of these three changes by taking various actions, such as spreading the concept of Purpose and promoting diverse work styles. Furthermore, we transform the improved engagement resulting from these changes into our strength and tie it into "emerged changes" that lead to taking on challenges and innovations.

In this section, we will focus primarily on topics from inner changes to increase in taking on challenges, introducing Group-wide initiatives and examples of organizational initiatives to improve engagement through the three changes, while also presenting the SOMPO Awards, a Group-wide program designed to encourage employees to take on challenges.



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## Value Creation Story to Realize SOMPO's Purpose

Individual  
changes

Group-wide initiatives

Pursuit of My Purpose  
+  
Promotion of diverse  
work styles1 Individual  
changes2 Relationship  
changes3 Organizational  
changesImprovement of  
engagement

The driving force behind the Sampo Group's growth is each and every employee. The first step of the transformation of the entire Group is for each and every employee to engage with their own My Purpose and bring about "individual changes."

By having each employee create their own My Purpose, they will be able to face themselves and identify what is important to them, what makes them unique, what makes them happy, and what makes them fulfilled. Realizing this while working will improve engagement and lead to willingness to take on challenges and creation of innovation based on their own intrinsic motivation.

In this section, we will introduce some of the Group-wide measures we are taking to inspire "individual changes" along with their effectiveness.

### Action 1-1 Creation of My Purpose

#### Creation of My Purpose: Support the formulation of My Purpose

The formulation of My Purpose is not easy. However, My Purpose is something that already exists within each of us, and we support employees to help them discover and express the My Purpose inside them.

- Dialogue between a lecturer and  
a panelist on the topic of My Purpose -



#### My Purpose discovery Training

To support each employee in formulating their own My Purpose, we provide a "My Purpose Discovery Training" across the Group, with a total of 6,600 employees participating in 29 sessions to date.

For the training, we invite external lecturers to explain the background of the need for My Purpose and how to create it. In addition, we have employees who have already created one in the past share their own My Purpose and their subsequent changes, so that participants can work on creating their own My Purpose with a positive attitude.

Through these efforts, we help each and every employee engage with My Purpose by considering what kind of a person they are and what happiness means to them.

### Action 1-2 Deepening of My Purpose

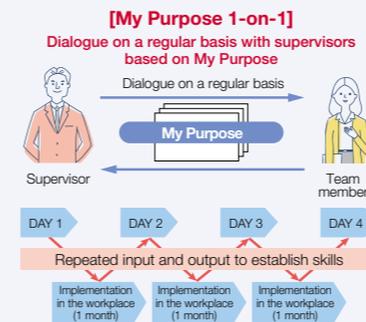
#### Deepening of My Purpose: [For management layer] My Purpose 1-on-1 Training

At each workplace, managers and team members engage in dialogue centered around My Purpose, and work to formulate and deepen their My Purpose.

To support team members in this effort through dialogue with managers, we have developed a Group-wide My Purpose 1-on-1 Training for all domestic managers.

The training is comprehensive and divided into multiple programs, covering everything from having managers create their own My Purpose to showing techniques on how to engage in My Purpose-based dialogue with team members.

In addition, we always include a workplace implementation period in between programs to ensure that the skills are retained through repeated input and output, while also aiming to establish a self-driven way of working based on each employee's My Purpose.

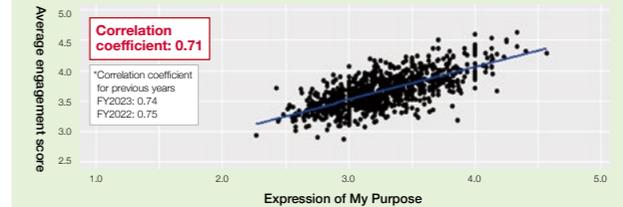


### Data verification Individual changes

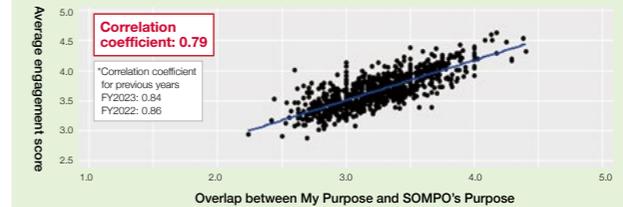
Expressing My Purpose and recognizing the overlap with SOMPO's Purpose is the foundation for increasing motivation for daily work.

Our company has found that the more the organization has expression of My Purpose and recognizes the overlap of My Purpose and SOMPO's Purpose, the higher the engagement.

#### Correlation between the "expression of My Purpose" and "engagement score"



#### Correlation between "overlap of My Purpose and SOMPO's Purpose" and "engagement score"



\*Our analysis is based on a survey about engagement aimed at employees of the Sampo Group and conducted by Sampo Institute Plus.

\*Please note that the coefficients for previous years differ from the figures published in the Integrated Annual Reports from previous years, as this year's analysis is being conducted at a more granular organizational scale, such as at the division or branch level.

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## Value Creation Story to Realize SOMPO's Purpose

Individual  
changes

Organizational example

Pursuit of My Purpose  
+  
Promotion of diverse  
work styles1 Individual  
changes2 Relationship  
changes3 Organizational  
changesImprovement of  
engagement

We will introduce a case in which individual changes are being created by each employee reflecting on their My Purpose.

Kariya Production Division, Nagoya Automobile Business Promotion Department, Sompo Japan Insurance Inc. **Toward taking on challenges based on each person's MY Purpose**

### Initiative introduction

In our division, we are engaged in purpose management with the aim of fulfilling our vision of becoming "a group of individuals who are loved by others as people, where each individual implements their purpose and feels their growth every day." Specifically, we all create and share our own My Purpose, and we follow up on the implementation of our purpose through monthly My Purpose 1-on-1 meetings. In addition, the general manager also supports the growth and learning of all team members through My Purpose 1-on-1 meetings twice a year. When I first took the position two years ago, engagement among team members was low and there was a shortfall in mutual understanding, but now we have become a workplace where we respect and recognize each other's MY Purpose. Furthermore, over the past year, we have continued to face challenging circumstances resulting from issues in our industry and our company, but I feel that each team member's My Purpose is supporting them as they work earnestly to regain trust of our customers and society.

### Changes that took place among section team members

In terms of quantitative results, our employee engagement, which was in the bottom 5% of the company two years ago, has risen to within the top 20%. In terms of qualitative results, we have team members who are attending school to further their own growth and others who are improving their office automation skills to help boost our section's productivity, as well as those who are implementing their My Purpose to help improve insurance-related results. We have also seen cases where team members have combined their own purpose with SOMPO's Purpose, and have gone beyond corporate boundaries to take on the challenge of addressing social issues together with partner companies.

### Examples of initiatives by team members

As the leader of the division's social issue resolution project, I held a series of discussions with Aisin Corporation, which I had connected with through our shared desire "to eliminate traffic accidents involving children," and we co-hosted an event for children in July 2024 driven by My Purpose of "creating a society that brings excitement and enjoyment to everyone." Over 600 people from the local community and employee families visited the com-center (the Aisin Group's exhibition hall), where all the Kariya team members took part in traffic safety awareness activities, including running a quiz rally and handing out children's driver's licenses. Seeing the smiles on the children's faces, I was grateful to Aisin Corporation for co-hosting the event, and at the same time I keenly felt the significance of our initiative, which inspired me to want to become a truly indispensable presence in society.



### Initiative narrator



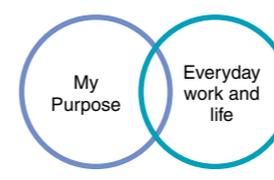
Katsuaki Namba

Manager, Kariya Production  
Division, Nagoya Automobile  
Business Promotion Department

### Personal growth based on My Purpose



### Combining My Purpose with everyday work and life



### Comments from team members

From my experience of short-time work, I have been honing my office automation skills in order to carry out my work in the limited time I have. Then, I wanted to use this expertise not only for myself but also to improve the productivity of the organization, so I started offering office automation training and consulting on system issues. The underlying driver is My Purpose, which is to "create an environment where people are always happy." I want to help create an environment that enables the organization to maximize its potential and bring more smiles to people.



Emiko Nakamura

### Comments from team members

By sharing My Purpose at workplace, I feel that we can create a relationship where we can all work together to solve any problems or issues that arise, while also respecting each other's thoughts and feelings. My Purpose is to "create a better society and company by mutual improvement with my team members." I believe that by capturing the essence of issues as the administrative chief while combining individual strengths by bringing together the thoughts of everyone to overcome challenges as a team, we can help contribute to our agencies and customers.



Akiko Kanzaki

Kazuki Umemura

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When individuals who have engaged with their My Purpose share it with their managers and team members and participate in dialogue based on their My Purpose, it can lead to changes in the relationships among them. In this way, "individual changes" and "relationship changes" are mutually reinforcing, and new value is created by accelerating both types of change.

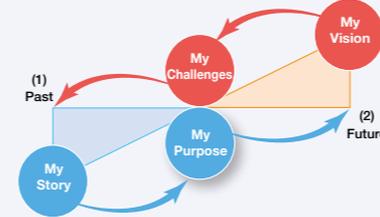
In this section, we will introduce some of the Group-wide initiatives we are working on to generate "relationship changes" along with their effectiveness.

### Action 2-1 Implementation of My Purpose-based Dialogue

#### Relationship changes between managers and team members: Daily dialogue through My Purpose

Once employees have formulated their own My Purpose, managers and team members in the workplace will engage in dialogue centered on My Purpose. This My Purpose 1-on-1 meeting is not a conventional 1-on-1 centered on work-related topics, but a "human-centric" 1-on-1 meeting focused on My Purpose, where employees reflect on their past experiences and are encouraged to take on the challenge of achieving their vision to realize their My Purpose.

By implementing and making a habit of engaging in "human-centric" dialogue in each organization, we are bringing about change that will create new opportunities to take on challenges and innovations.



### Action 2-2 Sharing of My Purpose

#### Relationship changes with workplace team members: Implementation of My Purpose Disclosure and Meetings to Share My Purpose

In addition to managers and team members engaging in dialogue centered on My Purpose, having team members share their formative experiences and values based on My Purpose can promote mutual understanding and respect for each other's values, and help build relationships that accept diversity.

Examples of effective efforts to create such relationship changes among team members in the workplace are "My Purpose Disclosure" and "Meetings to Share My Purpose."

By encouraging "human-centric" dialogue within an organization, employees can not only talk about themselves, but also gain feedback from their team members, which leads to new insights and deeper self-reflection. This can also help with gaining a better understanding of each other's skills, knowledge, and passion, which in turn can be a source of inspiration for new value creation.

My Purpose Disclosure: My Purpose Compilation



Meetings to Share My Purpose

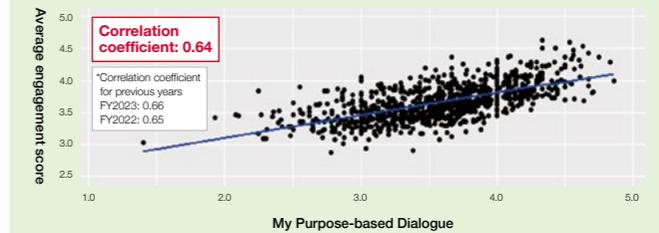


### Data verification Relationship changes

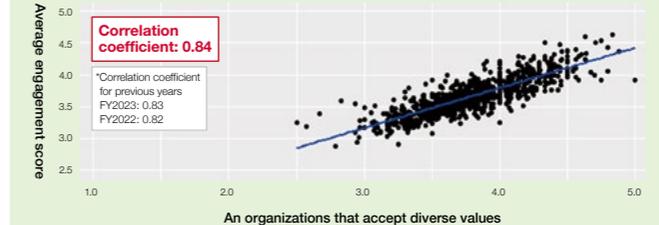
We believe that dialogue with managers based on My Purpose and mutual recognition of each other's values contributes to increased diversity and improved engagement.

We have confirmed that the more the organization has My Purpose-based Dialogue as well as mutual recognition of each other's values, the higher the engagement.

#### Correlation between "My Purpose-based Dialogue" and "engagement score"



#### Correlation between "organizations that accept diverse values" and "engagement score"



\*Our analysis is based on a survey about engagement aimed at employees of the Sompo Group and conducted by Sompo Institute Plus.

\*Please note that the coefficients for previous years differ from the figures published in the Integrated Annual Reports from previous years, as this year's analysis is being conducted at a more granular organizational scale, such as at the division or branch level.

# Value Creation Story to Realize SOMPO's Purpose



Sompo Japan Insurance Inc. is implementing initiatives to promote mutual understanding and fostering a sense of unity through dialogue on a company-wide scale, so that each and every employee takes ownership of the company's vision as well as their own path forward.

Specifically, we aim to foster a sound organizational culture focused on compliance and customer protection and create a "new Sompo Japan Insurance" by deepening the understanding of the "new value standards" of Sompo Japan Insurance Inc. that are being discussed by all officers and employees, and advancing our thinking and behavioral patterns, starting with the changes brought about by promoting a culture of "dialogue," "acceptance," "learning," and "DEI".



### Action 2-3 Town Hall Meetings with the senior management team

**Purpose of initiative and overview of implementation**

By holding Town Hall Meetings with the senior management team, the senior management team can interact directly with employees, providing feedback and reducing the gap between management and employees, thereby building trust and fostering a culture of "dialogue" and "acceptance". In addition, the senior management team quickly reflects the opinions and feedback of employees in managerial decisions.

The Town Hall Meetings are held with a small group of employees, rather than a large group as with training sessions, so that the employees who attend can speak honestly. We have also started holding Town Hall Meetings online. Going forward, we will explore holding open meetings where anyone who wants to participate can, and continue the dialogue between management and employees.

Implementation status by officers in charge of headquarters, sales, and claims supporting (as of the end of July 2024):  
**Dialogue with total of approximately 300 bases and approximately 3,500 employees**

**Comments from employees**

- We rarely have the opportunity to speak with the officers, so it would be nice to have more opportunities like this.
- Learning about the company's approach and policies helped me change my mindset.
- The series of issues is not just about management, and I want to take ownership and work on them.

### Action 2-4 Dialogue workshops held at each workplace

**Purpose of initiative and overview of implementation**

The "Dialogue Workshop" aims to deepen each employee's understanding of the direction Sompo Japan Insurance Inc. is aiming for by engaging in dialogue at each workplace at the division or branch level where daily operations are carried out, and to shift to a culture of "dialogue" and "acceptance" by providing opportunities to promote communication through a two-way dialogue rather than a command hierarchy approach.

For the "Dialogue Workshop," we use the "World Café" method\* to enable participants to share their values and ways of thinking through "dialogue", setting dialogue topics so that we can hold the workshop continuously throughout the year.

\*The World Café method is a well-established and effective way of facilitating dialogue for large groups of people to exchange ideas on a particular topic.

**Comments from employees**

- By narrowing down the topic and engaging in dialogue, we were able to realize many things and have a meaningful time.
- When I think about the fact that these dialogues are taking place in each department, I realize that the company is working to change.
- Even small actions for change can lead to big changes for the company if all employees take action.

PDF For further details, please refer to the section about [Discussion with Directors | Culture Change to Regain Trust \(Summary\)](#) (P.20) in Sompo Holdings Integrated Annual Report 2024.

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On this page, we will introduce an organizational example that has created relationship changes that promote mutual understanding and respect for others, through human-centric dialogue based on My Purpose.

1st Division, Gunma Automobile Business Production Department  
Sompo Japan Insurance Inc.

Toward creating an environment where we can respect each other through dialogue and acceptance

### Initiative introduction

Becoming an organization with relationships based on mutual respect, acceptance, and support, through dialogue

#### Self-improvement and sharing

With the mindset that I should work on developing myself if I expect my members to grow, I have been continuing to study on my own for about 100 themes a year, mainly to improve my management skills and increase humanity. I regularly shared what I had learned, telling people why I found it valuable and why they might too. At first, I was sharing on my own, but eventually everyone started to participate, and we began to share what we had learned on a weekly basis.

#### Creating an environment where we accept each other

During 1-on-1 meetings, I gathered comments of appreciation for other team members and provided them as feedback. Not only was I able to draw out comments from even the most reserved individuals, but I was also able to learn about the positive actions of my team members that I had not noticed before. I believed that as long as I continued to listen to my team members, this practice could be sustained, so I committed to it.

#### Building an organization that makes both the organization and individuals happy

We held a sharing session where we not only shared our strengths, but also presented our weaknesses, and I feel that our organization grew stronger as we learned to use our own strengths to cover for the weaknesses of other team members, which gave us a sense of contribution and built our confidence. In addition, we created opportunities to think about how to use our strengths to achieve our Purpose and tie this into achieving individual happiness.

### Changes that came out within and outside the company

By accepting one another and respecting one another's My Purpose through dialogue, the organization has become healthier, even as the workload per person continued to increase, and the sales department has also started to produce positive results.

In addition, the atmosphere of the organization has become more people-oriented than task-oriented, with more forward-looking medium- to long-term actions being taken, and more people coming up with ideas for things they want to accomplish.

Furthermore, the format of the division's policy briefings held once every six months has changed from having the leader do all the talking to having team members explain things, so I feel that the department has shifted from being under the leader to belonging to the team members.

We have also set our division's management plan to align more with everybody's Purpose by formulating the organization's mission, vision and values to align with each individual's Purpose, in order to ensure happiness not only for the company but also for each individual.

#### Engagement score

Improved from  
the bottom 5% to  
the top **20%** in 5 years

#### Stress check score

Improved by  
about **43%** in 4 years

#### Initiative narrator



**Ryusuke Yanai**  
Manager (as of 2023)  
1st Division, Gunma  
Automobile Business  
Production Department

### Comments from team members

We spent the last few years digging deep into our "Purpose" and "strengths" together, and had many opportunities to share them within the division. Through this initiative, I discovered my own strengths as well as a sense of fulfillment I get from my work that I had previously been unaware of, and have been able to think and act more proactively. Of course, communication within the division has become more lively, and I feel that more people are speaking up in meetings, which has made the atmosphere more positive. It is a happy workplace where we can respect one another, as we help each other out by leveraging each other's strengths when challenges arise, which reminds us that we are working as a team.



**Akiko Takechi**

### Comments from team members

Spending a lot of time thinking about and sharing our purposes and strengths with our team members gave me the opportunity to gain a better understanding of them, and I realized that each of their words and actions were based on their strengths. I think that I have grown as a person because I have learned to think that team members say and do certain things based on certain strengths, rather than just thinking that we are different. In addition, by paying close attention to the actions of team members and actively encouraging each other when we notice that someone is demonstrating their strengths, we were able to help each other recognize our own strengths in real time, and the whole division began to take on a positive atmosphere.



**Mika Kurabayashi**

Sompo Holdings

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In an organization that accepts diverse values based on each individual's My Purpose, engagement increases, which in turn inspires employees to take on challenges and enhances communication, creating an environment that is more conducive to innovation.

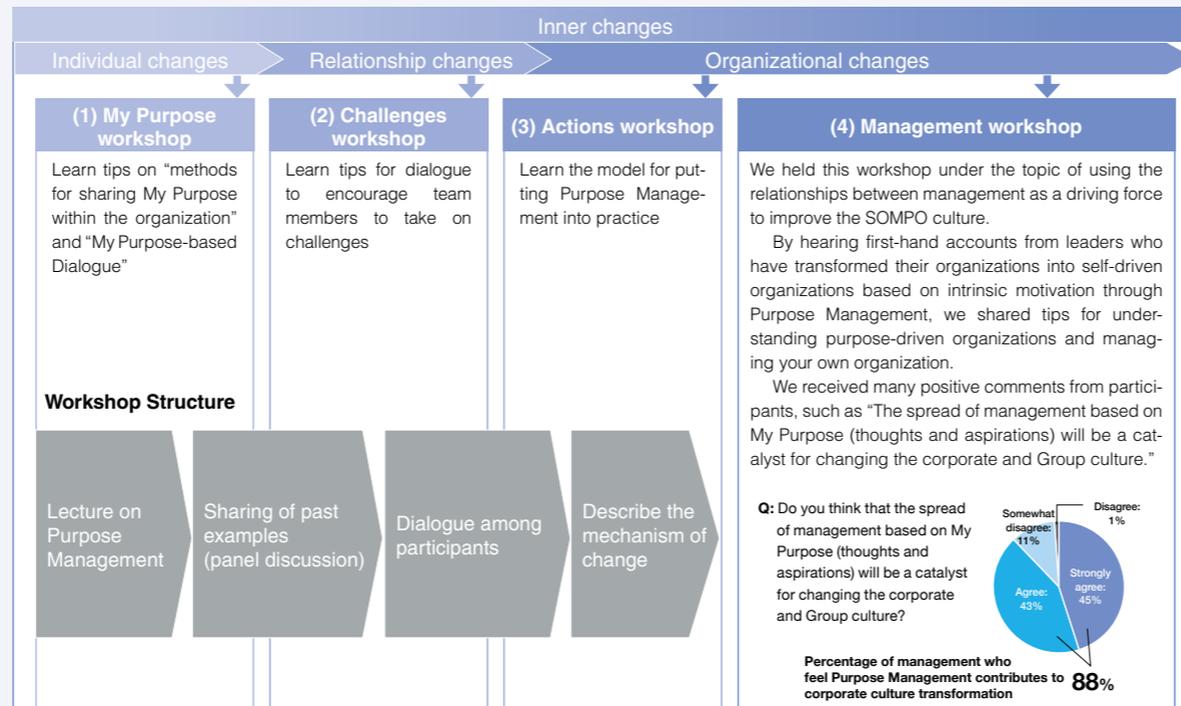
The key to implementing and establishing initiatives like this at the organizational level is the "management" of the organization. We implement a variety of measures in order to transform the management and bring about "organizational changes."

In this section, we will introduce some of the Group-wide initiatives aimed at driving "organizational changes" along with their effectiveness.

### Action 3-1 Implementation of Purpose-driven Management

As one of the measures, we have taken involves conducting a field survey of organizations that lead the way in Purpose Management in order to clarify the mechanisms of organizational transformation based on My Purpose. We are also designing and developing "workshops for management" that puts this Purpose Management model into practice. We have conducted four types of workshops for a total of 13 sessions, in line with the transformation phase of each organization.

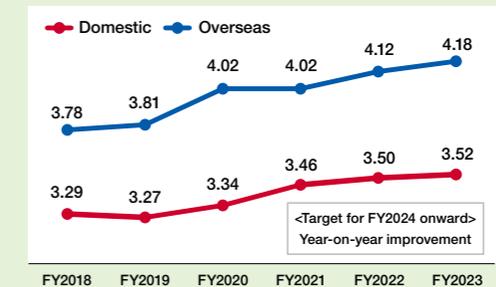
In the workshops, we set aside time for breakout sessions among participants, and gather feedback and information about what is happening in the field (tacit knowledge), and reflect this information in the Purpose Management model (explicit knowledge). By iterating through this cycle, we are working with the management in the field to promote management transformation.



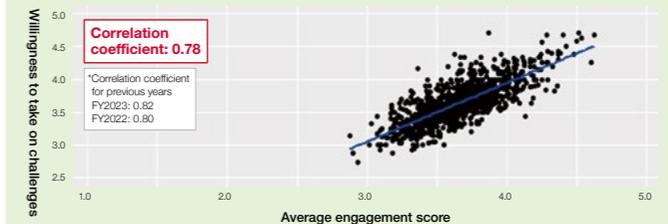
### Data verification Improvement of engagement

Initiatives that focus on individual, relationship, and organizational changes have shown improvement in engagement survey results over the past few years (although latest domestic scores have remained at the same level). We have also confirmed that organizations with high engagement scores tend to have a greater willingness to take on challenges.

#### Gallup Engagement Survey Results: Actual score out of 5 points



#### Correlation between "engagement score" and "willingness to take on challenges"



\*Our analysis is based on a survey about engagement aimed at employees of the Sompo Group and conducted by Sompo Institute Plus.

\*Please note that the coefficients for previous years differ from the figures published in the Integrated Annual Reports from previous years, as this year's analysis is being conducted at a more granular organizational scale, such as at the division or branch level.

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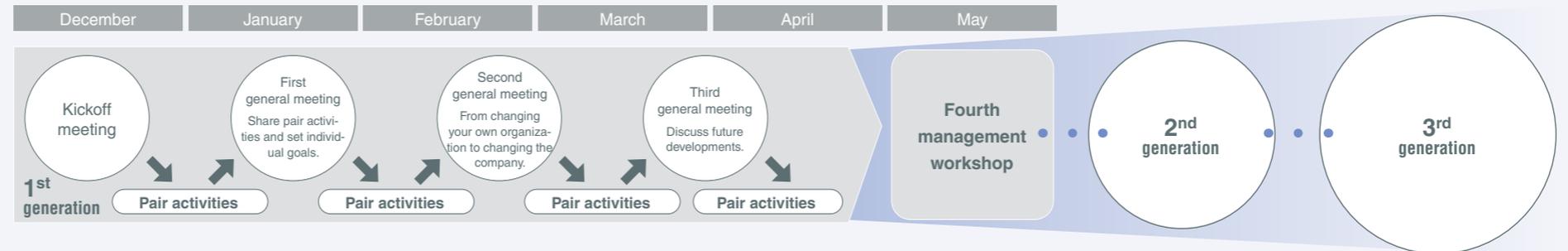
### Action 3-2 Purpose Management Community

A Group-wide community that transcends organizational boundaries, where leaders who are motivated to transform their organizations into ones that value the fulfillment and happiness of their employees can connect with each other and share their management experience as well as the knowledge they gained from their experiences spontaneously emerges.

The leaders taking part in the community are paired up in two-person teams and carry out "pair activities" in which they share their concerns and tips for solving problems related to transforming their own organizations. In addition, a general meeting is held once a month to share the practical knowledge gained through the pair activities with everyone participating in the community. Furthermore, we are expanding the scope of our activities, with the community leaders taking the lead in planning the fourth management workshop.

We have been expanding the circle of connections between leaders in the first and second generations of this community, and we believe that by expanding these lateral connections, more organizations will practice management aimed at pursuing the happiness and fulfillment of their employees, which will transform our overall corporate culture.

#### Illustration of community activities



#### Programs

The community is centered around learning together through pair activities, but we also get together once a month to share the knowledge we have gained through our respective pair activities, and we also invite guests to provide lectures.



#### Pair activities

Leaders who participate in the community are paired up in teams of two.

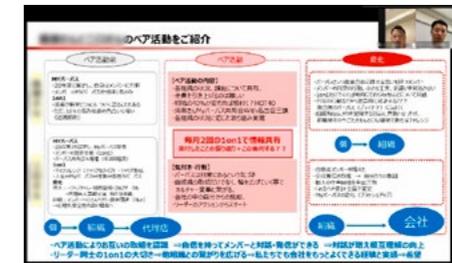
They share information about each other's management approaches, talk about the issues and concerns they face as they promote transformation, and learn from each other by working together to come up with solutions.

Various new changes have been brought about by these pair activities, such as holding My Purpose sharing sessions between departments that don't usually interact with each other, and gaining a better understanding of what one's boss normally says by listening to a leader from another department explain things from a different perspective.

#### Expanding the circle of learning: Planning workshops

In order to share the insights gained through these activities with the Group, we held a Group-wide management workshop.

We will expand the circle of learning among leaders to broaden our group of like-minded people.



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On this page, we will introduce a case of "organizational changes" that have taken place through purpose-driven organizational management based on each individual's My Purpose.

3rd Division, Osaka Automobile Business Marketing Department II, Sampo Japan Insurance Inc. **Creating a strong organization while valuing the individual**

### Initiative introduction

#### Developing the "individual" in the organization

We started initiatives to value the individual and to always aim for taking "an active approach with a sense of purpose." In this respect, creating a My Purpose enables us to confirm each individual's past experiences, perceptions, strengths, and also their vision. Centered on each individual's My Purpose, we provided guidance and training that focused on long-term career development, rather than on day-to-day work, through 1-on-1 meetings and everyday communication.

#### Leveraging individual strengths for the organization

We held a My Purpose sharing session by tier to improve empathy within the division, and this enabled each person to recognize their "past, lifestyle, and work" environment. By asking each person about the essence of each matter and the purpose of their actions, they were able to acquire the skills to confidently communicate within the organization, and by encouraging them to recognize that it is normal for people to have different opinions, the organization began to run itself.

#### Engaging outside of the company while transforming own organization

We incorporated the Purpose Model into our business operations. For example, when dealing with customers, we start by proposing a "shared vision" with key personnel (top management), and then present a wide range of "visions" and "possible actions" to move towards a "world we want to create together" through repeated discussions rather than proposals.

### Changes that came out within and outside the company

I think there were some team members who felt uncomfortable with the organization becoming less homogeneous under our initiatives to value individuality and DEI, and there was a temporary drop in efficiency and motivation, along with a weakening a sense of unity. On the other hand, familiarity with that state makes it easier to not go along with it, and a chain reaction was born in the organization, where individual potential expanded and strengths were leveraged to compensate for weaknesses.

I also realized that initiatives can be "accelerated and sustained" by interacting with team members and working together with them with a sense of empathy. In particular, it is easier to gain empathy when you share your understanding of the environment with team members and appeal to them with your vision. It is important to set a vision and reach this vision by gradually changing from your current state, rather simply aiming to change.

As a result, we have become an organization where, even when a problem arises, the person in charge knows what they need to do and speaks confidently, and customers sometimes comment that the personnel in charge at Sampo Japan Insurance Inc. work comfortably.

Perception scores of  
"wellbeing improvement  
driven by the company" in  
the engagement survey

About **17%**  
improvement from  
2H FY2022

Perception scores of  
"willingness to continue  
working at this company"  
in the engagement survey

the top **10%**

#### Initiative narrator



Shunji Takahashi

Manager  
3rd Division, Osaka  
Automobile Business  
Marketing Department II

### Comments from team members

Hisateru Kasagi, Satoshi Konno, Haruna Shiratani, Katsuki Kondo



Considering that the management at our partner agency is personally emphasizing the importance of "aspiration" to its employees, I feel that by accelerating initiatives like the purpose-driven business operations model we are currently exploring in our department, we can turn this into a strength for our company.

Some employees feel the need for certain numerical targets as an organization, and there are some things that have not been fully addressed, but I think changes are beginning to take place, with more team members beginning to see the importance of purpose-driven initiatives rather than placing too much emphasis on numerical targets, and taking action from a different perspective.



It is important to focus on your purpose and find what you want to do, but I also realized that valuing the true nature of each person is also a purpose, and that this is important.

I have started to approach my work with a sense of purpose, and I have often been thanked by agencies for the large amount of information and proposals I provide.

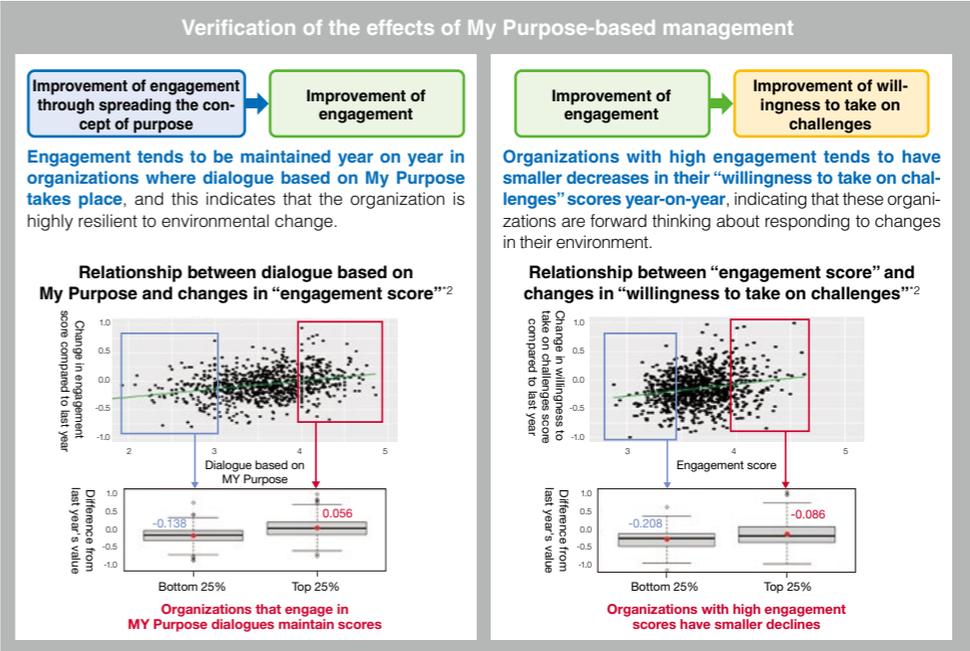
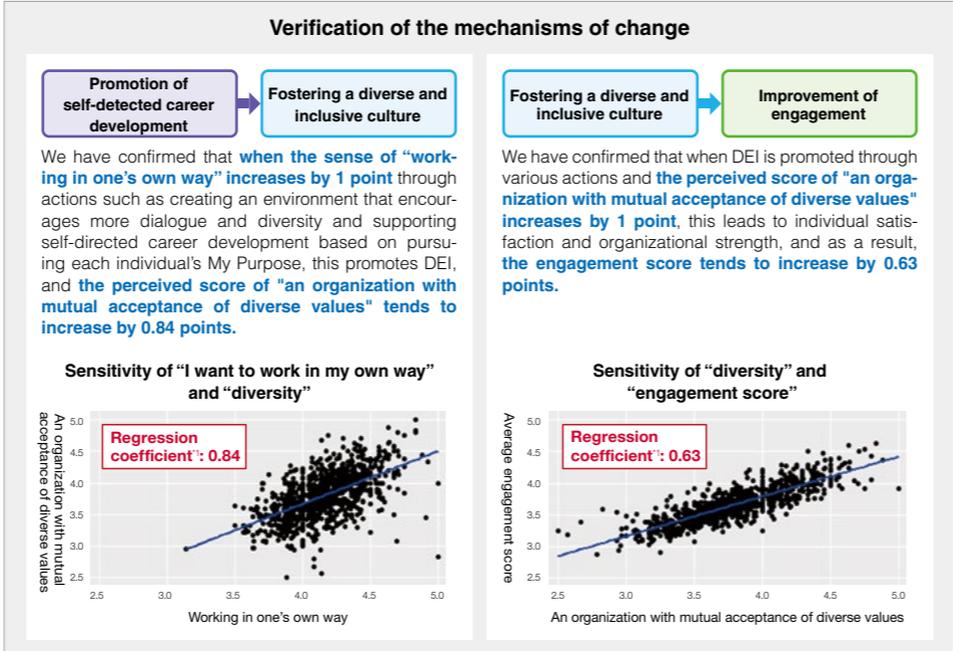
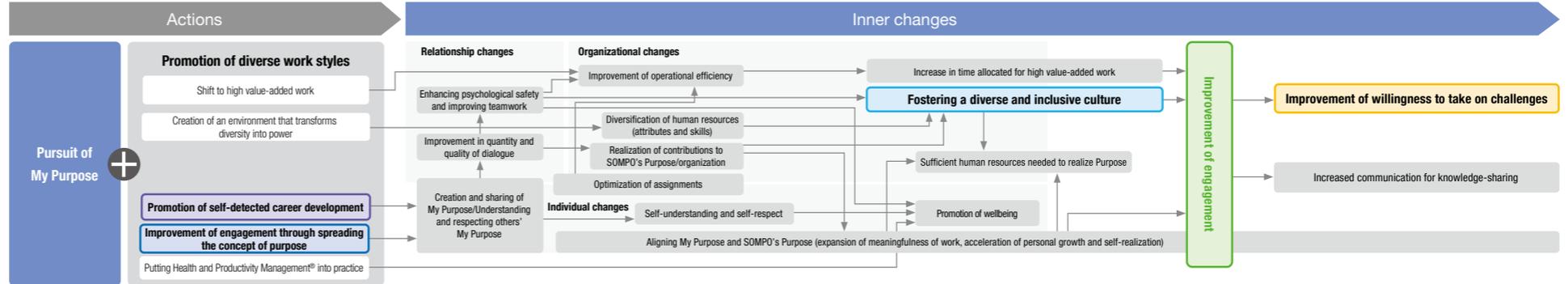


# Value Creation Story to Realize SOMPO's Purpose

## Toward improving employee engagement: Evidence of inner change



We are working to identify the mechanisms of changes which we call "inner changes", which entail various human capital improvement initiatives based on the pursuit of My Purpose that bring about changes in individuals, relationships among employees, and organizations to improve employee engagement, which in turn leads to people taking on more challenges. To this end, we are analyzing the data we have accumulated in-house as well as actual case studies from the field, and are taking an evidence-based approach to verifying hypotheses from a quantitative perspective.



\* Please note that the coefficients for previous years differ from the figures published in the Integrated Annual Reports from previous years, as this year's analysis is being conducted at a more granular organizational scale, such as at the division or branch level.  
 \*1 The regression coefficient expresses the "degree of influence (sensitivity) on the result," meaning how much the result will change if the factor used to predict that certain result changes by one. The verification results introduced in this report have been confirmed to be statistically significant (significance level of 5%).  
 \*2 We selected the target organizations (top 25% and bottom 25%) and verified that there was a statistically significant difference in the difference in the scores for the relevant questions between this year and the previous year (significance level of 5%).

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### Emerged changes: SOMPO Awards 2022

In fiscal 2022, the Sompo Group introduced the Group-wide SOMPO Awards to take the next step forward, moving on from the phase of building employee understanding and empathizing with My Purpose and DEI into the phase of turning these into power and actually taking action. We will use the SOMPO Awards as an opportunity to take on challenges and drive emerged changes that create value by harnessing the enhanced individual and organizational capabilities that came about through inner changes.

#### Overview of the SOMPO Awards

The SOMPO Awards are a group-wide internal award program that recognizes ideas and initiatives based on each employee's My Purpose which then lead to the realization of SOMPO's Purpose. In FY2022, the first year of the program, more than simply introducing a new awards program, we have also closely coordinated our efforts with such purpose dissemination strategies as holding town hall meetings and case study sessions to help spread the program, resulting in a total of 993 entries from Sompo Group companies in Japan and overseas.

We provided learning opportunities as incentives to encourage employees to take on further challenges through the following three initiatives that won the Hakken & Shinka Award, Jitsugen Award, and Kokorozashi Award, which are the top prizes given in each category, the Gutto Award, which is everyone's top choice for the initiative that resonated the most, and the SOMPO Award of the YEAR, which is the grand prize.

### SOMPO Awards 2022 Winning Projects and Initiatives after Winning

Best Category  
Award of  
Learning from  
Challenge  
Category

**Gutto**賞  
Hakken &  
Shinka賞



#### A Society Where Everyone Can Fully Enjoy Their Life Regardless of Disability "Eyeco Support"

##### Description of Initiative

The driving force behind the initiative was the desire of the organizer and team members with visual impairments to "create a more exciting society for everyone, regardless of one's disability." This led to the development of "Eyeco Support," which fuses people and digital technology to deliver information about the surrounding environment to people with visual impairments or low vision, and helps users take on new challenges.

##### After winning the award: The circle of the initiative continues to expand

In May 2024, Eyeco Support was adopted in Tottori Prefecture. This was the first time in Japan that a local government adopted a service like Eyeco Support, which uses dedicated operators to provide support remotely.

With the aim of creating a society that excites everyone, the Eyeco Support team is working to leverage this adoption as an opportunity to gain recognition from other local governments and expand the scale of the initiative.

Best Category  
Award of  
Building a  
Unified Culture  
Category

**SOMPO AWARD  
OF THE YEAR**  
Kokoro  
zashi賞



#### Promotion Project of the SOMPO style Children's Cafeteria in the Chubu Region!

##### Description of Initiative

Inspired by the desire of team members to "get everyone understand that nursing care is a valuable and wonderful job," the team carried out the initiative to operate the SOMPO style children's cafeterias, a place for intergenerational interaction, across the Chubu area. The team is helping to foster an aspiration for future nursing care providers and create a positive image that nursing care facilities are cheerful and open.

##### After winning the award: Inheriting on the spirit

Currently, new team members are leading the project and continuing to take on new challenges, such as using LINE to spread the word and putting on puppet shows at nursing homes.

In addition, as a result of winning the SOMPO Award, Sompo Care employees from all over the country have commented that it has been a source of inspiration and has helped to spark a movement within the company, and this has accelerated the spread of children's cafeterias nationwide, with a total of 24,008 children having participated as of the end of May 2024 (7,757 children at the time the award was received).

Best Category  
Award of  
Driving Sompo's  
Purpose  
Category

**Jitsugen**賞



#### Okinawa Children's Future Work Experience Event

##### Description of Initiative

Inspired by the desire of team members to "contribute to the development of Okinawa and to help resolve its issues," the team took on the challenge of resolving child poverty, which is one of Okinawa's issues.

As a result, the team organized "the Okinawa Children's Future Work Experience Event," where children learn about work from professionals as an opportunity to inspire them to have high aspirations, in co-creation with 17 companies and organizations.

##### After winning the award: Further contributing to Okinawa and expanding the circle of support

The work experience event has expanded further, with prefecture-sponsored events being held on the main island, Ishigaki Island, and Miyako Island, as well as initiatives being carried out in three cities outside Okinawa Prefecture by employees sharing the inspiration.

In addition, the team is working together to find solutions to the problems that Okinawa faces, such as holding social gatherings to support women who take an active role in companies, and delivering ceremonial clothes to families in need of them for school entrance and graduation ceremonies.

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## Value Creation Story to Realize SOMPO's Purpose

### Emerged changes: Summary of SOMPO Awards 2022 Initiatives

We attracted a diverse range of initiatives,  
both large and small!

Isn't this initiative by  
XX a challenge?



SOMPO Awards 2022

Total entries:  
**993**

SOMPO  
Awards 2022  
Comments from  
participants



I felt that this was a good initiative that highlighted the work and daily challenges that people around us are working hard on.

The SOMPO Awards gave us  
the opportunity to cheer our colleagues on!

This initiative by XX is  
always a great help!



SOMPO Awards 2022

Total votes:  
**7,493**



I realized the importance of my initiative and gained confidence after receiving comments from employee votes, even for an initiative that I thought was completely normal.

We shared the passion behind the initiatives with Group employees and stakeholders around the world!

Our jobs are different,  
but we share the same  
passion.



Maybe we can create new  
value by combining these  
with our own company's  
initiatives.



SOMPO Awards 2022  
Openly shared the  
My Purpose-based initiatives of  
around **300** employees  
both within and outside the company



SOMPO  
Awards 2022  
Comments from  
participants



I could really see how much thought the employees of each Group company were putting into the initiatives. After learning about the initiatives undertaken by Group companies, I felt that further strengthening the cooperation between our companies would be important for the future development of the entire Group.



I was inspired by seeing the diversity, sense of oneness of the Sompo Group, as well as the wide range of initiatives based on each person's My Purpose, while also feeling motivated to take on the challenge of achieving my own vision once again.

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## Value Creation Story to Realize SOMPO's Purpose

### Emerged changes: Vision for the SOMPO Awards 2024

The SOMPO Awards aims to create opportunities for Group members to get to know each other and experience a sense of oneness and diversity by sharing their aspirations and initiatives with their team members, offering mutual encouragement to each other's efforts, and learning about their team members' initiatives, based on the concept message of "Our Purpose begins with you."



### We will be carrying out various initiatives across the Group this fiscal year too!

#### Taking advantage of the SOMPO Award to interact with Group employees!

We will hold events to encourage employees to take on new challenges across the Group.



#### Employee voting event to mutually encourage each other!

We will be holding a vote among employees to show their support for the initiative that most resonates with them.



#### Group awards ceremony to celebrate all the challenges taken on by Group employees!

We are planning to hold a Group awards ceremony as a place for all Sampo Group employees to celebrate the challenges they took on.

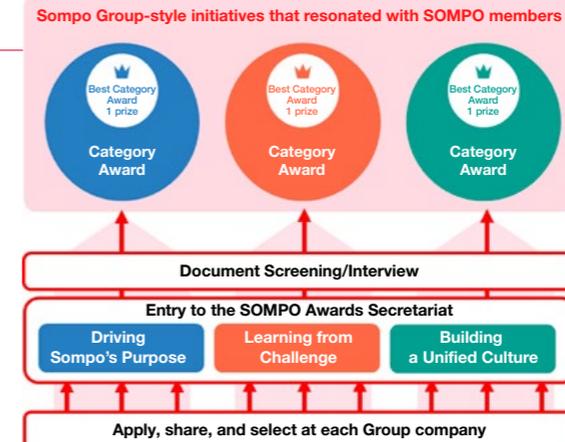


### About the selection process for this fiscal year

This fiscal year, we added a process to decide which initiatives would be entered into the SOMPO Awards within each group company.

This is intended to create opportunities for communication, such as sharing aspirations and initiatives with team members or to mutually encourage each other's efforts in small units, such as by workplace.

By advancing the selection process in conjunction with Group-wide initiatives, we will foster a sense of unity within the SOMPO Group.



Category winners will be chosen by employee vote!

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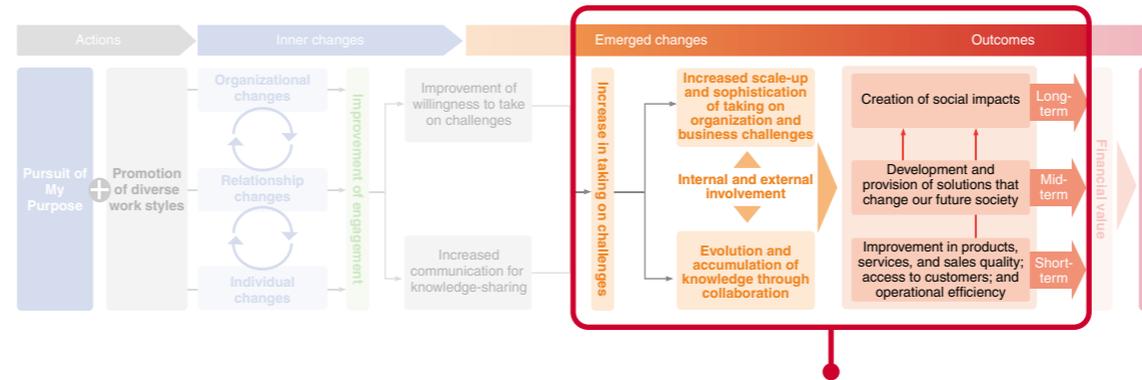
## Value Creation Story to Realize SOMPO's Purpose

### Emerged changes: Examples of emerged changes leading to value creation

Individuals and organizations that have increased their engagement as a result of "inner changes" will take specific actions, such as taking on challenges and communicating in order to realize their Purpose.

They then create outcomes by advancing and accumulating knowledge through collaboration as well as scaling up and enhancing these actions into organizational and business activities, while involving internal and external stakeholders.

We refer to this series of processes as "emerged changes," and through these changes we aim to achieve outcomes such as improving the quality of products and services and developing and providing solutions. By continuing to create value through these business activities, we aim to create social impacts and in turn lead to financial value and realization of SOMPO's Purpose.



### Examples of outcomes

#### Improvement in products, services, and sales quality; access to customers; and operational efficiency

##### Quality improvement

System to utilize Voice of Customer (VOC) in management  
>P.95

##### Operational efficiency

Digital transformation for wide-area disaster response (fire and allied insurance)  
>P.84

##### Quality improvement

Training of "HL Advisors<sup>®</sup>"  
>P.96

##### Quality improvement

Sompo Care University: Learning in the same environment as in the nursing home  
>P.97

#### Development and provision of solutions that change our future society

##### Solution development

ONE SOMPO WIND Service  
>P.51

##### Solution development

SORA Resilience: Disaster prevention and mitigation platform-based solution  
>P.83

##### Solution development

Developing telematics insurance and services solution  
>P.85

##### Solution development

Insurhealth<sup>®</sup> products  
>P.88

##### Solution development

Future Care Lab in Japan, a research center for technology related to nursing care  
>P.94

##### Solution development

Online cancellation insurance covering travel reservations  
>P.82

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# Group Environmental Policy/SOMPO Climate Action

## Group Environmental Policy

### Concept and Policy

We, the Sompo Group will contribute to developing a resilient, inclusive and sustainable society so that future generations can inherit our irreplaceable Earth, by addressing environmental issues in the course of our core business operations and working to resolve environmental issues through active dialogue and engagement with stakeholders.

We have established environmental objectives and targets based on the "Action Guidelines" listed below, and we periodically review them with the goal of continuous improvement.

### Action Guidelines

#### 1. Providing products and services to make a more resilient society

We will provide products and services that increase preparedness against the risk of natural catastrophes in order to contribute to adapting to climate change, building a low carbon society, conserving biodiversity and promoting stakeholders' eco-consciousness.

#### 2. Promoting resource conservation through the entire value chain

We will assess the environmental impact of our business including the emission of waste and comply with environmental laws and regulations. We will promote resources and energy conservation as well as recycling activities throughout the entire value chain by cooperating with various stakeholders.

#### 3. Raising awareness of environmental issues and corporate citizenship

We will broadly promote environmental education and awareness of environmental conservation by providing environmental information with the unique aspect of a global group engaged in a wide range of business centering on insurance. Furthermore, we will proactively encourage our employees' individual voluntary efforts as a global citizen to conserve the environment through involving in the local community.

To enable continuous improvements, we will periodically review the above-mentioned activities to reflect our environmental objectives and targets.

## SOMPO Climate Action

### Concept and Policy

Since the early 1990s, the Group has been tackling global environmental issues in collaboration with a wide range of stakeholders. Within the framework of the previous Mid-Term Management Plan that kicked off in fiscal 2021, we have undertaken Group-wide efforts to implement a comprehensive approach to addressing climate change risks and opportunities by advocating the SOMPO Climate Action initiative, which focuses on adapting to climate change, mitigating climate change, and contributing to a societal transformation.

The forward-looking initiatives we have implemented for more than 30 years are a strength of the Group, and even in the new Mid-Term Management Plan, we will continue to contribute to the transition to a green society by strengthening engagement through insurance underwriting, investments and loans, and by collaborating with community stakeholders.

SOMPO Climate Action		
1. Adapt to climate change	2. Mitigate climate change	3. Contribute to societal transformation
<p><b>Help enhance societal resilience by developing/offering products/services through collaboration</b></p>	<p><b>Achieve net zero<sup>*1</sup> group GHG emissions (by 2050)</b></p>	<p><b>Support the transition of society by collaborating with stakeholders, such as NPOs, and engaging as financial institution</b></p>
<p><b>Together with stakeholders, aim to realize an inclusive and resilient carbon neutral society where people and nature are in harmony</b></p>		
<p><b>Achievements of main initiatives (FY2023)</b></p>		
<ul style="list-style-type: none"> <li>Provision of products and services that contribute to disaster prevention and mitigation</li> <li><b>Expansion of SOMPO SUSTAINA</b>, etc.</li> <li>Efforts to improve resilience               <ul style="list-style-type: none"> <li>•Launch of <b>SOMPO-style Evacuation Map "Nigechizu" Workshops</b></li> <li>•Disaster prevention and road safety education</li> </ul> </li> </ul> <p><b>Participants: 24,616</b></p>	<ul style="list-style-type: none"> <li>GHG emissions (Scopes 1, 2, and 3, excluding insurance underwriting, investments and loans) <b>-25.7%</b> (vs. 2017)</li> <li>GHG emissions (Scope 3 / investments and loans)<sup>*2</sup> <b>-20.7%</b> (vs. 2019)</li> <li>Target set for insurance products that contribute to decarbonization <b>25 billion yen (FY2026)</b> (Japan and overseas total)</li> </ul>	<ul style="list-style-type: none"> <li>Engagement with companies (including those in which we hold shares): <b>1,007</b></li> <li>Review of Policy for ESG-related Underwriting, Investments and Loans</li> </ul>

\*1 Residual emissions will be offset using internationally acceptable methods.

\*2 Reduction results are calculated based on figures for FY2022.

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## Leadership on Global Environmental Issues

It is important that many stakeholders work collaboratively to address the challenges of climate change. As climate action is being discussed in numerous initiatives both in Japan and the world, we are making an effort to show leadership in such initiatives.

We also review the initiatives in which we participate in light of trends in the international community, such as alignment with the Paris Agreement.

### Leadership for climate change and biodiversity

#### Activities and Achievements

#### Activities by the Japan Business Federation (Keidanren)

Keiji Nishizawa, an Executive Advisor at Sompo Japan, serves as Chair of the Keidanren's Committee on Responsible Business Conduct & SDGs Promotion and is a member of the SDGs Promotion Roundtable, a meeting body organized under the auspices of the Sustainable Development Goals (SDGs) Promotion Headquarters that was established by the Cabinet in May 2016. He engages in discussions with a wide range of stakeholders, including the government, NGOs, and experts, regarding efforts aimed at achieving the SDGs.

Also, as Chair of the Keidanren Nature Conservation Council, Nishizawa headed up a business delegation consisting of 35 members from 18 companies affiliated with the council at the 15th Conference of the Parties (COP15) to the Convention on Biological Diversity, held in Montreal, Canada, in December 2022. He expressed the Keidanren's commitment to promote green transformation, circular economy and nature positive in an integrated manner in order to realize sustainable capitalism. He also exchanged opinions with top officials from international organizations, promoted Japan's efforts, and gathered insights on the latest global developments. Furthermore, following the adoption of the Kunming-Montreal Global Biodiversity Framework (GBF) at COP15, Nishizawa participated as a subcommittee member in discussions concerning the National Biodiversity Strategy of Japan 2023–2030, which was approved by the Cabinet in March 2023, ensuring that the perspectives of the business community were reflected. In June 2023, the Keidanren Nature Conservation Council released its own Action Plan for Nature Positive by 2030, which had been developed in consideration of these international goals and national strategies. The council has also been working to create an environment conducive to transitioning to nature-positive management, including amendments to the Keidanren Declaration for Biodiversity and Guideline.

In addition to COP15, Nishizawa participated in the inaugural Leaders Forum organized by the world's largest conservation network, the International Union for Conservation of Nature (IUCN), on Jeju Island in October 2022, as well as the 100th-anniversary meeting in London of BirdLife International, one of the world's oldest environmental NGOs. At these events, he communicated to the world the business community's efforts to contribute to the GBF.

#### Participation in the sector-specific alliances under GFANZ (Glasgow Financial Alliance for Net Zero)

The Sompo Group has joined the Net-Zero Asset Owner Alliance (NZAOA), and the Net-Zero Asset Managers Initiative (NZAM), where it works to improve rule-making and its own efforts toward net zero.

#### Participation in CDP

The CDP is an initiative to promote corporate environmental disclosure at the request of institutional investors around the world. Sompo Japan Insurance (Sompo Holdings) has been a member since 2005 as an institutional investor. As a responding company, Sompo Holdings was selected for the 2023 Climate A List as the highest rank in a CDP Climate Change for the seventh time.

#### Contributing to the development and awareness of the TNFD framework

In response to the recommendations of the Taskforce on Nature-related Financial Disclosures (TNFD) published in September 2023, we have participated in both the TNFD Forum and the pilot testing of the TNFD framework conducted by the United Nations Environment Programme Finance Initiative (UNEP FI). We are also registered as a TNFD Early Adopter, indicating our intention to disclose information in accordance with the TNFD framework by fiscal 2025.

Through these initiatives, we are endeavoring to contribute to the development of TNFD disclosures in the insurance industry.

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## Leadership on Global Environmental Issues

### The Conference of the Parties (COP)

In November 2016, the 22nd Session of the Conference of the Parties (COP22) to the United Nations Framework Convention on Climate Change was held in Marrakesh, Morocco. Sampo Japan spoke at a session of a side event organized by Japan's Ministry of the Environment, focusing on the efforts of Japanese corporations in adapting to climate change. The company also participated in a High-Level Meeting on Climate Change organized by Caring for Climate during COP22, as a steering committee member.

In November 2017, at a side event organized by the Japan International Cooperation Agency (JICA) at the 23rd Session of the Conference of the Parties (COP23) to the United Nations Framework Convention on Climate Change held in Bonn, Germany, Sampo Risk Management gave a presentation on Private Sector Perspective on Agricultural Insurance.

In December 2022, Sampo Japan gave a presentation at the Science Policy Forum, hosted by the Institute for Global Environmental Strategies (IGES) as a side event of COP15 in Montreal, Canada. The company communicated its contributions to building disaster-resilient communities through biodiversity conservation initiatives, such as the SAVE JAPAN Project.

In addition, Sampo Holdings endorsed the statement regarding the GBF, which calls for a society that coexists with nature by 2050, and which UNEP FI has called on private financial institutions to support.

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## Response to TCFD and TNFD

### SOMPO's approach to TCFD and TNFD

#### Concept and Policy

The Sompo Group is currently implementing initiatives aimed at tackling climate change — an important issue that poses a threat to people's safety, health and wellbeing. Based on SOMPO Climate Action, our policy on implementing these initiatives, we are strategically advancing efforts across the entire Group, while also working on disclosing climate-related financial information based on the recommendations of the Taskforce on Climate-related Financial Disclosures (TCFD).

Furthermore, given that the loss of biodiversity has been recognized as an important social issue in recent years, we are accelerating the biodiversity conservation efforts carried out thus far, and working on disclosing nature-related financial information based on the recommendations of the Taskforce on Nature-related Financial Disclosures (TNFD).

### Governance

#### Structure

#### (1) Role of Board of Directors

The Board of Directors is responsible for setting Group-wide strategies and policies, as well as supervising the execution of operations by senior vice presidents and executive officers in order to fulfill SOMPO's Purpose.

#### (2) Role of senior vice presidents and executive officers

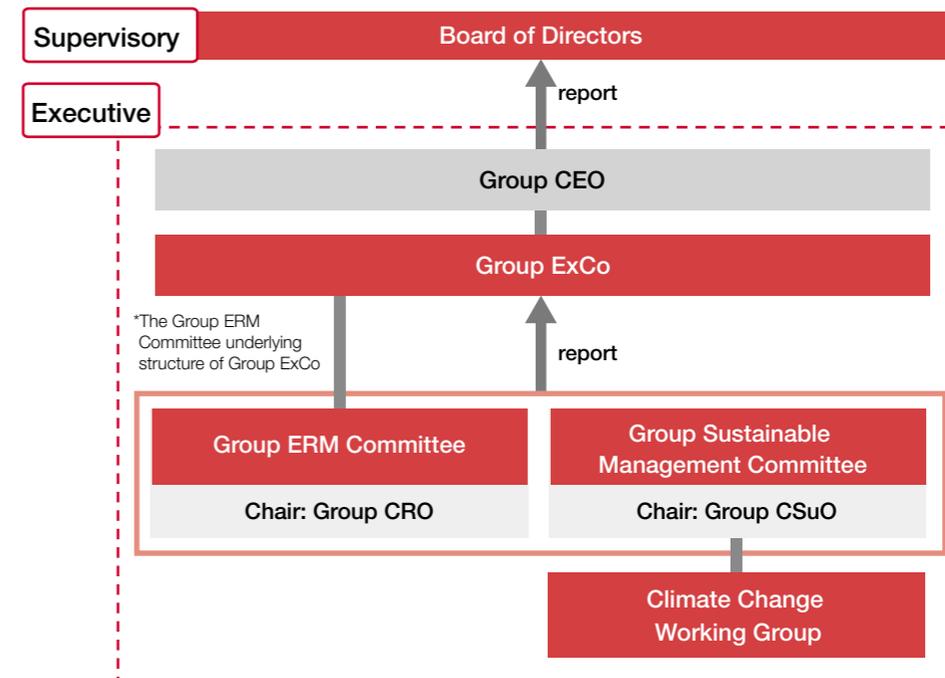
The Group Chief Sustainability Officer (CSuO) is responsible for formulating and implementing strategies related to the Group's sustainable management, including climate change and biodiversity, and overseeing the Group's overall sustainability function. We have established a Group-wide sustainability promotion framework by establishing a Group Sustainable Management Committee, chaired by the Group CSuO and consisting of Executive Officers in charge of sustainability and CSOs (Chief Strategy Officer) at group companies, to discuss how to respond to related risks and opportunities, and to support the Group CSuO's decision-making process. In addition, we established the Sustainable Management Office to support the execution of the Group CSuO's responsibilities.

Climate change and biodiversity strategies and their implementation status are discussed and reported at the Group Executive Committee and discussions are reported to the Board of Directors on a quarterly basis.

We have established a Climate Change Working Group under the Group Sustainable Management Committee, which holds working-level discussions on issues related to climate change in insurance underwriting and asset management, as well as on how to improve corporate value. Biodiversity contributes to improving corporate value, and is discussed within this working group.

In addition, the Group has established a risk control system to manage risks based on the Sompo Group Basic Policy on ERM established by the Board of Directors. The Group Chief Risk Officer (CRO) comprehensively identifies and evaluates the risks to each business, designates risks that may have a significant impact on the Group as material risks, and the Group ERM Committee, a subordinate body of the "Group Executive Committee," which is an advisory body to the Group CEO, reviews and discusses the status of management and control, and then regularly reports to the Board of Directors, Group Executive Committee and Executive Subcommittee.

#### Sustainable management promotion structure



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## Response to TCFD and TNFD

### (3) Oversight of stakeholder engagement

We have established the Group Environmental Policy based on which, through forward-looking dialogue, we proactively engage with stakeholders, respect international standards of conduct with a strong sense of ethics, and actively incorporate environmental issues such as climate change and biodiversity, as well as human rights, diversity, equity & inclusion (DE&I), and consideration for local communities, into our business processes. With this policy, we are also committed to proactively and fairly disclosing highly transparent information to society.

In addition, owing to the fact that our business activities, through insurance underwriting and asset management, could potentially infringe on the rights of local residents, Indigenous peoples and future generations, we perform human rights risk assessments targeting a wide variety of stakeholders, and have accordingly established the Group Policy for Human Rights. In these human rights risk assessments, we identify risks in the regions where the companies to whom we extend our insurance underwriting services and investments and loans are undertaking projects. For the human rights risks of the highest priority, we employ measures designed to mitigate such risks through engagement with these companies.

For stakeholder engagements, the Group Sustainable Management Committee deliberates on what actions to take. The progress thereof is then discussed and reported at the Group Executive Committee, before being reported to the Board of Directors on a quarterly basis. The Board of Directors oversees the entire process.

**PDF** For further details, please refer to [Group Environmental Policy](#) (P. 31) and [Group Policy for Human Rights](#) (P. 68).

## Strategy

### Concept and Policy

#### (1) Climate-related strategy

The Sompo Group established "SOMPO Climate Action" in FY2021, which includes climate change adaptation and mitigation along with contributing to social transformation as our commitment to implementing a comprehensive approach to climate change risks and opportunities, under which we will promote strategic initiatives throughout the Group.

#### 1. Climate-related risks and opportunities

In addition to physical risks such as the increased severity and frequency of natural disasters, droughts, and chronically rising sea levels due to climate change, transition risks may arise as a result of changes in industrial structures and markets brought about by strengthening of laws and regulations and development of new technologies for the transition to a carbon-free society that could affect corporate finances and reputations. These risks are accompanied by an increasing number of climate change lawsuits globally, particularly in the US, that seek to hold companies legally liable for the impact of climate change resulting from their business activities, investments in highly carbon-intensive businesses, and improper disclosure. Such lawsuits risk may increase liability insurance payouts in our P&C insurance business. On the other hand, the growing societal awareness of natural disaster risks and changes in social structure may bring business opportunities such as the creation of new service demands and technological innovations.

We have identified the risks and opportunities coverage of the entire value chain of insurance-related business activities (upstream: product/service development, mid-stream: sales/marketing and asset management, downstream: accident response and payment of claims) that climate change poses to our business based on the results of studies conducted by external organizations such as the Intergovernmental Panel on Climate Change (IPCC) and the Network for Greening the Financial System (NGFS), and we are assessing, analyzing, and responding to such risks and opportunities on a short- (within 2-3 years), medium- (5-10 years: around 2030), and long-term (10-30 years: around 2050) time horizon. The main environmental changes associated with physical and transition risks due to climate change, as well as risks and opportunities that are expected to have a significant impact on the Group, are shown in the following table and are continuously reviewed in light of changes in the internal and external environment.

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## Response to TCFD and TNFD

### Risks and opportunities arising from climate change

Environmental change		Impact on the Company	Risk	Opportunities	Time-frame
Acute	<ul style="list-style-type: none"> <li>Heat waves, extreme humidity</li> <li>Change in frequency and intensity of floods, typhoons and hurricanes</li> <li>Increased drought and wildfires</li> </ul>	Increased insurance payments due to weather disasters	●	—	See the <a href="#">climate change risk map</a> in risk management
		Deterioration in the agricultural insurance balance	●	●	
Chronic	<ul style="list-style-type: none"> <li>Sea level rise</li> <li>Average temperature increase</li> <li>Ocean acidification</li> <li>Desertification</li> <li>Deforestation, impacts on biodiversity</li> <li>Increased immigration, market instability, and populism; collapse of a nation</li> </ul>	Increased insurance payments by rising sea levels	●	—	
		Decline in the real estate market (a decline in asset prices)	●	—	
		Political instability and conflict	●	—	
		New pandemic	●	—	
Policy	<ul style="list-style-type: none"> <li>Renewable energy and energy conservation Promotion of association</li> <li>Subsidies (EV purchases, energy efficiency improvement etc.)</li> </ul>	Price fluctuations of stocks and bonds due to policy transitions	●	●	
		Higher energy prices	●	—	
Legal	<ul style="list-style-type: none"> <li>Revision of damage compensation system and laws; new legal interpretations</li> </ul>	Legal risks such as climate litigation	●	●	
Technology	<ul style="list-style-type: none"> <li>Advances in storage technology and infrastructure</li> <li>Development of new technologies like Renewable energy and energy conservation</li> </ul>	Decarbonization through the spread of new technologies	●	●	
		Reputation	●	●	
Market preference	<ul style="list-style-type: none"> <li>Investors and consumers preferring environmentally responsible companies</li> </ul>	Changes in consumer behavior	●	●	

## 2. Scenario analysis

### A. Physical risks

The Group's P&C insurance business could be financially affected by higher-than-expected insurance payouts due to the increased severity and frequency of natural disasters, including typhoons, floods, and storm surges. From 2018, we started working with universities and other research institutions to quantitatively grasp risks based on scientific findings. Based on large-scale analysis using weather and climate big data, such as the Database for Policy Decision-making for Future Climate Change (d4PDF)<sup>\*1</sup>, we are working to understand the long-term impacts of a climate with higher average temperatures with respect to changes in the average trends for storm surges affected by typhoons, floods and sea level changes and trends in the occurrence of extreme weather events. We are also analyzing and evaluating the medium-term impact over the next five to ten years and incorporating this information into our business strategies.

The Group was a member of the TCFD insurance working group of the United Nations Environment Programme Finance Initiative (UNEP FI) and estimates the impact related to typhoons using a quantitative model<sup>\*2</sup> based on the guidance issued by the working group in January 2021. We will continue our analysis using the scenario analysis framework being developed by the Network for Greening the Financial System (NGFS), which works on financial regulatory responses to climate change risks.

#### <Estimate results>

Frequency of typhoons	approx. -30% to +30%
Amount of damage per typhoon	approx. +10% to +50%

We are also analyzing the impact of climate change on natural disasters outside Japan, including US hurricanes and EU floods, through partnerships with external risk modeling companies and research institutions. We have developed our own scenarios and are working to apply them to our risk model for natural disasters outside Japan.

\*1 Database of climate simulations developed by Japan's Ministry of Education, Culture, Sports, Science and Technology's Program for Risk Information on Climate Change. By using a number of ensemble simulations, future changes in extreme events such as typhoons and heavy rains can be evaluated stochastically and with greater accuracy. The results will enable more reliable assessments of the impact on society of natural catastrophes caused by climate change.

\*2 Model that captures changes in the frequency and wind speed of typhoons between now and 2050 based on the RCP8.5 scenario used in the IPCC Fifth Assessment Report (AR5), and calculates changes in the amount of damage caused.

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### B. Transition risks

To understand the short-, medium- to long-term impact of the transition to a decarbonized society on our company, we analyzed the impact on our Group's assets using the Climate Value-at-Risk (CVaR)<sup>3</sup> provided by MSCI for policy risks arising from tighter laws and regulations and global economic changes that will affect companies in the transition to a decarbonized society and technology opportunity arising from climate change mitigation and adaptation initiatives, based on the NGFS scenarios<sup>4</sup> in the table below.

In addition, since it is important to encourage companies that have not yet made progress in decarbonization efforts to reduce transition risk, we use the Implied Temperature Rise (ITR)<sup>5</sup> provided by MSCI to quantitatively analyze whether our portfolio companies have set GHG emission reduction targets consistent with the goal of limiting global warming to 1.5°C by FY2100.

<sup>3</sup> Climate Value-at-Risk (CVaR)

- A method to measure the impact on corporate value associated with climate change-related policy changes and disasters.
- The future costs and profits arising from climate change-related risks and opportunities are discounted to their present value, and the impact is calculated as of March 31, 2023, taking into account the market value weighting of each security in the Group's asset management portfolio.

Category	Scenario	Summary
(1) Disorderly	Delayed transition	Assumes annual emissions do not decrease until 2030. Strong policies are needed to limit warming to below 2°C. Negative emissions are limited.
(2) Orderly	Net Zero 2050	Limits global warming to 1.5°C through stringent climate policies and innovation, reaching global Net Zero CO <sub>2</sub> emissions around 2050. Some jurisdictions such as the US, EU, Japan and etc. reach net zero for all GHGs.
(3) Hot House World	Nationally Determined Contributions (NDCs)	Assumes that all policies that countries have committed to are implemented. (It includes all pledged policies, even if they are not yet implemented, but is insufficient to stop global warming)

<sup>4</sup> NGFS (Network for Greening the Financial System) scenarios

Analyzed three climate change scenarios published by the NGFS in November 2023 as Phase 4: Delayed transition, Net Zero 2050, and NDCs.

<sup>5</sup> Implied Temperature Rise (ITR)

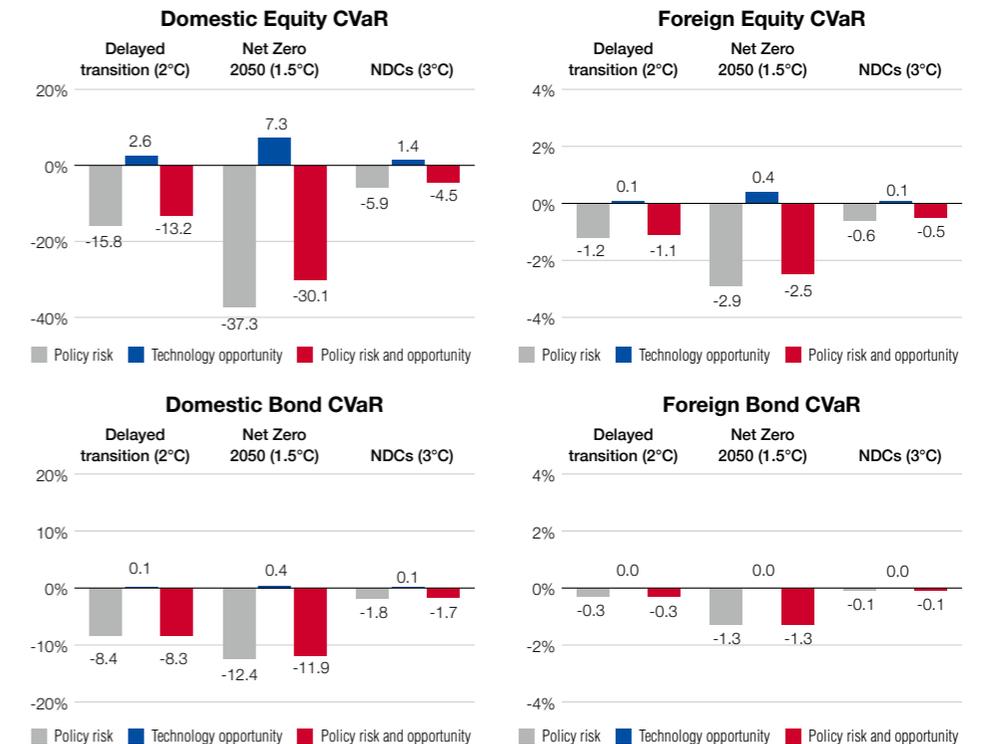
- One of the forward-looking assessment methods that evaluates the degree of likelihood of 1.5°C and 2°C of global warming by 2100.
- The contribution to temperature rise is based on the difference between the projected GHG emissions of portfolio companies (calculated based on current emissions and reduction targets set by the companies) and the carbon budget, and is calculated as of March 31, 2023, taking into account the market value weight of each stock in the Group's asset management portfolio.

### a. Climate Value-at-Risk (CVaR)

(NGFS scenarios - comparison by asset type)

For all assets, the impact is greatest in the Net Zero 2050 (1.5°C) scenario, which shows that even in an orderly transition, policy risks are significant in order to achieve the 1.5°C target. In the comparison by asset type, the impact of policy risk and technology opportunity is the largest for domestic equity, at -37.3% and 7.3% under the Net Zero 2050, respectively. Comparing stocks and bonds, we see that stocks have a larger impact because bonds never redeem above par value and the impact of policy risk and opportunity is limited.

### SOMPO Group CVaR analysis of policy risk and technology opportunity by asset and NGFS scenario



- Policy Risk: Figures calculated for each level of Scope 1, 2, and 3 for the cost required to achieve the GHG reduction targets.
- Technology opportunity: Figures calculated for the potential business opportunities created by environment-related technologies owned by companies against the backdrop of the transition to a low-carbon economy.

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(NGFS scenarios- comparison by short-term, medium-term, and long-term time horizon)

Comparing short-term, medium-term, and long-term time horizons, we can see that in our portfolio, the majority of the current costs will become apparent in the long term (between 2030 and 2050). In particular, the Delayed transition (2°C) (Disorderly: rapid transition to decarbonization) scenario assumes a rapid policy transition after 2030, so the long-term impact is particularly pronounced. In addition, the policy risk is the highest in the Net Zero 2050 (1.5°C) scenario at -18.52%, which shows that even in an orderly transition, policy risks are large in the long term to achieve the 1.5°C target.

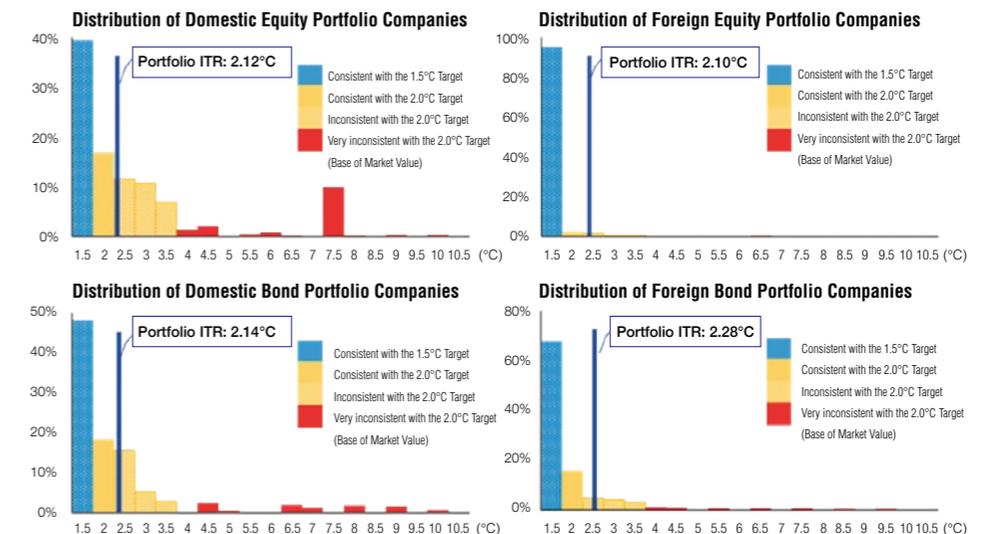
### SOMPO Group CVaR analysis results of policy risks and technological opportunities by time horizon

Horizon Year	Delayed transition (2°C)		Net Zero 2050 (1.5°C)		NDCs (3°C)	
	Policy risk	Technology opportunity	Policy risk	Technology opportunity	Policy risk	Technology opportunity
Short-term (Cumulative from 2023 to 2025)	-0.03%	0.00%	-0.36%	0.02%	-0.13%	0.01%
Mid-term (Cumulative from 2023 to 2030)	-0.11%	0.01%	-2.15%	0.10%	-0.66%	0.03%
Long-term (Cumulative from 2023 to 2050)	-8.69%	0.13%	-18.52%	0.33%	-3.14%	0.08%

### b. Implied Temperature Rise (ITR)

The percentages of companies with ITRs below 2°C are 56% for domestic equity, 97% for foreign equity, 67% for domestic corporate bond, and 83% for foreign corporate bond portfolios on a market value basis. The percentages of companies with ITRs below 1.5°C are 39% for domestic equity, 95% for foreign equity, 48% for domestic corporate bond, and 68% for foreign corporate bond portfolios. With the exception of domestic equity, the half of companies have set GHG emission reduction targets that are consistent with the 1.5°C target set by the Paris Agreement. On the other hand, for the portfolio as a whole, the ITRs for domestic equity, foreign equity, domestic bond, and foreign bond are 2.12°C, 2.10°C, 2.14°C, and 2.28°C, respectively, exceeding 1.5°C for all. We will use the results of our analysis to reduce transition risk by promoting engagement with companies that have high transition risk or have no GHG emissions targets.

### SOMPO Group ITR analysis by asset



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Source: Sompo Holdings, using MSCI's Climate Value-at-Risk and Implied Temperature Rise metrics



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### 3. Resilience improvement initiatives

#### A. Responding to risks

##### Physical risks

Our P&C insurance and reinsurance contracts are primarily short-term contracts, and by reviewing our insurance underwriting conditions and reinsurance policies in light of the increasingly severe trends in meteorological disasters, we can reduce the risk of insurance payments exceeding our expectations. We also aim to ensure resilience against physical risks through a multifaceted approach that includes global geographic diversification, quantification based on short- and medium-term climate forecasts, and identification and evaluation of significant risks through long-term scenario analysis.

##### Transition risks

As for our own GHG emissions, we have set a target of a 60% reduction (compared to 2017)\* in Scope 1, 2, and 3 (excluding insurance underwriting, investments and loans) by 2030 and a net zero emissions by 2050. To achieve this goal, we have set a target of "70% introduction of renewable energy by 2030," in addition to energy conservation efforts such as the use of LEDs for electricity, which accounts for a particularly large portion of GHG emissions. We are working on the roadmap to achieve this goal, including switching to renewable energy sources for power generation in our buildings.

\*Science-based targets consistent with the Paris Agreement's 1.5C\* target (a reduction of at least 4.2% each year)

As for the GHG emissions of our investees, we are promoting a switch from high GHG emitting sectors to low GHG emitting sectors at the time of maturity redemption of bonds, and engagement with the top 20 high GHG emitting companies among our equity holdings.

#### B. Responding to opportunities

In addition to developing and providing climate risk consulting services and working to improve natural disaster resilience through insurance products and services, the Sompo Group is developing and providing insurance products and services that contribute to carbon neutrality by promoting renewable energy and collaborating with business partners.

We have set a "Transition Insurance Target" for insurance products that contributes to decarbonization in both domestic and overseas market. In addition, we calculated GHG emissions associated to insurance underwriting (Insurance-Associated Emissions) using data from companies that disclose GHG emissions (Scope 1, 2) by utilizing a method for measuring GHG emissions in the commercial insurance sector developed by Partnership for Carbon Accounting Financials (PCAF) in November 2022.

In accordance with the principles of the Japanese Stewardship Code, Sompo Japan conducts an ESG survey ("Survey on ESG/Sustainability Initiatives") every year to confirm the policies and status of the companies in which it holds shares regarding the enhancement of their corporate value and sustainable growth. In fiscal 2023, the survey was sent to 1,446 companies in which it holds shares, and 318 companies responded. The survey is used to understand the needs of each company and create opportunities for collaboration, supporting sustainability efforts, including decarbonization.

Various organizations and groups around the world are actively discussing the formulation of regulations and guidance to realize a net zero society. By proactively participating in and leading these rule-making efforts, the Group will not only contribute to societal transformation but also seek to create and expand business opportunities for the Group, such as attracting partners by accumulating knowledge and enhancing our reputation through these efforts.

### 4. Addressing risks and opportunities

**PDF** For our main initiatives, please refer to [Climate Change-related Initiatives](#) (P.49-54).

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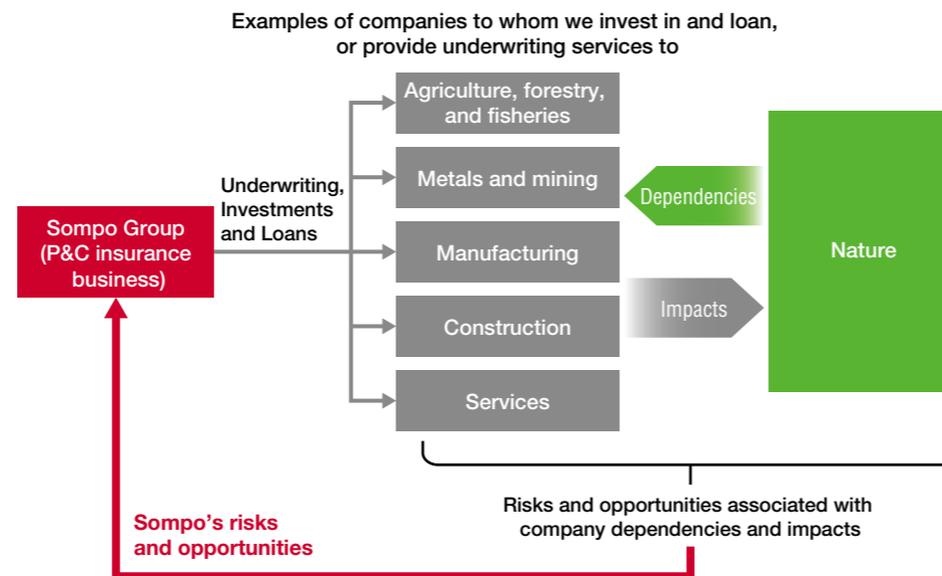
## Response to TCFD and TNFD

### (2) Nature-related strategy

Alongside climate change, nature-related environmental issues such as biodiversity loss, ecosystem collapse, and natural resource shortages are increasingly being recognized as global risks. The companies that we invest in and loan, or for whom we underwrite insurance policies, face the risks of future instability in raw material procurement and operations, cost increases associated with compliance, and decreased sales due to their dependencies on, and the impacts from, nature. As a result, there is a possibility that these risks could be transferred to the Group's P&C insurance business, mainly in the form of decreased insurance underwriting and higher claim payments.

On the other hand, the transition to nature-positive economy, as advocated by the Kunming-Montreal Global Biodiversity Framework, is expected to create business opportunities in Japan worth approximately 47 trillion yen by 2030 (estimated by Japan's Ministry of the Environment). Such a situation could lead to improved earnings at our investees and the companies for whom we underwrite insurance policies, and provides us opportunities to offer products and services that benefit the natural world.

To identify and assess these nature-related risks and opportunities, we are assessing, analyzing, and taking action based on the LEAP approach\* recommended by the TNFD with a focus on our domestic P&C insurance business (Sompo Japan Insurance Inc.) and consulting business (Sompo Risk Management Inc.).



\*An integrated assessment process for nature-related risk and opportunity management. LEAP stands for the four phases of Locate, Evaluate, Assess, and Prepare.

### 1. Identification of priority locations

In order to identify priority locations, we used the World Wide Fund for Nature (WWF)'s Biodiversity Risk Filter\* and other tools to check whether the Group's business sites are in ecologically sensitive locations from the perspectives of ecosystem integrity, biodiversity importance, water physical risk, and ecosystem service delivery importance.

The office locations of Sompo Japan Insurance and Sompo Risk Management are mainly in Japan, with other sites in Canada (Toronto), Russia (Moscow), Australia (Sydney), Guam, Vietnam (Ho Chi Minh and Hanoi), Myanmar (Yangon), Cambodia (Phnom Penh), India (Mumbai), UAE (Dubai) and South Africa (Johannesburg).

None of these locations are ecologically sensitive, and our business activities (domestic P&C insurance business and consulting business) have little dependence on, or have little impact on nature. Based on these assessment, we believe there to be no priority locations for Sompo Japan Insurance and Sompo Risk Management.

\*A tool developed by the World Wide Fund for Nature to help companies assess and respond to risks to biodiversity in their business, supply chains, etc.

### 2. Identification and assessment of dependencies and impacts

We identified high-risk sectors for Sompo Japan Insurance by identifying and assessing dependencies and impacts in the sectors we invest in and loan, or provide insurance underwriting services to, taking into account transaction amounts.

More specifically, we implemented the following steps.

- 1) Using ENCORE\*, we plotted the categories and magnitude of dependencies and impacts in each sector on a heatmap.
- 2) We reflected insurance underwriting, investments and loans amounts at Sompo Japan Insurance into 1) above.
- 3) We created heatmaps of the dependencies and impacts at Sompo Japan Insurance for both insurance underwriting, investments and loans.

\*ENCORE is a nature-related risk assessment tool jointly developed by the Natural Capital Finance Alliance (NCFA) and the UN Environment Programme World Conservation Monitoring Centre (UNEP-WCMC).

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## Response to TCFD and TNFD

### Insurance underwriting

For insurance underwriting, we have identified the following high-risk sectors that are highly dependent and impactful, and consider them as risk sources for the Group.

#### ■ Dependencies

We have assessed there to be the following high dependencies: "Climate regulation" in transportation services; "Groundwater" and "Surface water" in other services.

Sector	Category	Ecosystem services provided directly/physically					Ecosystem services that enhance production processes					Ecosystem services that mitigate direct impacts				Ecosystem services that provide protection from disturbances						
		Animal-based energy	Fibers and other materials	Genetic materials	Groundwater	Surface water	Maintain nursery habitats	Pollination	Soil quality	Ventilation	Water flow maintenance	Water quality	Bio-remediation	Dilution by atmosphere and ecosystems	Filtration	Mediation of sensory impacts	Buffering and attenuation of mass flows	Climate regulation	Disease control	Flood and storm protection	Mass stabilization and erosion control	Pest control
Oil, gas, metals and mining																						
Chemicals and other materials production																						
Paper and pulp																						
Land development and construction																						
Transportation services																						
Automotive, electrical equipment and machinery production																						
Appliances and general goods manufacturing																						
Textiles																						
Food and beverage production																						
Agriculture, forestry and fisheries																						
Retail and wholesale																						
Pharmaceuticals																						
Electricity and energy production																						
Telecommunication services (including wireless)																						
Finance																						
Real estate																						
Other services																						

Key: ■ very high  
■ high  
■ moderate  
■ low  
■ very low

#### ■ Impacts

We have assessed there to be the following high impacts: "Water use" in chemicals and other materials production; "Terrestrial ecosystem use" and "Marine ecosystem use" in land development and construction and "Terrestrial ecosystem use" in real estate; "Freshwater ecosystem use" and "Marine ecosystem use" in transportation services; "Water use", "GHG emissions", "Water pollutants", "Soil pollutants" and "Solid waste" in other services.

Sector	Category	Water use	Terrestrial ecosystem use	Freshwater ecosystem use	Marine ecosystem use	Other resource use	GHG emissions	Non-GHG air pollutants	Water pollutants	Soil pollutants	Solid waste	Disturbances
		Oil, gas, metals and mining										
Chemicals and other materials production												
Paper and pulp												
Land development and construction												
Transportation services												
Automotive, electrical equipment and machinery production												
Appliances and general goods manufacturing												
Textiles												
Food and beverage production												
Agriculture, forestry and fisheries												
Retail and wholesale												
Pharmaceuticals												
Electricity and energy production												
Telecommunication services (including wireless)												
Finance												
Real estate												
Other services												

Key: ■ very high  
■ high  
■ moderate  
■ low  
■ very low



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## Response to TCFD and TNFD

### Investments and loans

For investments and loans, we have identified the following high-risk sectors that are highly dependent and impactful, and consider them as risk sources for the Group.

#### Dependencies

We have assessed there to be the following high dependencies: "Groundwater" in oil, gas, metals and mining; "Climate regulation" in transportation services; "Groundwater" and "Surface water" in food and beverage production.

Classification of services		Ecosystem services provided directly/physically					Ecosystem services that enhance production processes					Ecosystem services that mitigate direct impacts				Ecosystem services that provide protection from disturbances						
Sector	Category	Animal-based energy	Fibers and other materials	Genetic materials	Groundwater	Surface water	Maintain nursery habitats	Pollination	Soil quality	Ventilation	Water flow maintenance	Water quality	Bio-remediation	Dilution by atmosphere and ecosystems	Filtration	Mediation of sensory impacts	Buffering and attenuation of mass flows	Climate regulation	Disease control	Flood and storm protection	Mass stabilization and erosion control	Pest control
		Oil, gas, metals and mining					High					Low	Moderate						Moderate			
Chemicals and other materials production				Low						Low												
Paper and pulp			Low							Low												
Land development and construction																						
Transportation services																	High			Moderate		
Automotive, electrical equipment and machinery production																						
Appliances and general goods manufacturing																						
Textiles			Low																			
Food and beverage production					High	High																
Agriculture, forestry and fisheries																						
Retail and wholesale																						
Pharmaceuticals																						
Electricity and energy production			Low																			
Telecommunication services (including wireless)									Low													
Finance																						
Real estate																						
Other services																						

Key:   
■ very high   
■ high   
■ moderate   
■ low   
■ very low

#### Impacts

We have assessed there to be the following high impacts: "Water use", "Terrestrial ecosystem use", "Freshwater ecosystem use" and "Marine ecosystem use" in oil, gas, metals and mining; "Water use" in chemicals and other materials production; "Freshwater ecosystem use" and "Marine ecosystem use" in transportation services; "Terrestrial ecosystem use" in real estate.

Sector	Category	Water use	Terrestrial ecosystem use	Freshwater ecosystem use	Marine ecosystem use	Other resource use	GHG emissions	Non-GHG air pollutants	Water pollutants	Soil pollutants	Solid waste	Disturbances
		Oil, gas, metals and mining		High	Moderate							
Chemicals and other materials production		High										
Paper and pulp												
Land development and construction												
Transportation services		Moderate	Moderate	High	High							
Automotive, electrical equipment and machinery production												
Appliances and general goods manufacturing												Low
Textiles												
Food and beverage production												
Agriculture, forestry and fisheries												
Retail and wholesale												
Pharmaceuticals												
Electricity and energy production												
Telecommunication services (including wireless)												
Finance												
Real estate			High									
Other services												

Key:   
■ very high   
■ high   
■ moderate   
■ low   
■ very low



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### 3. Identification and assessment of risks and opportunities

With our main focus on the insurance business, we continue to assess, analyze and take action in response to the physical risks and opportunities associated with degraded ecosystem services, as well as transition risks and opportunities associated with the strengthening of nature-positive policies and regulations, technological advancements and changes in market preference. Our assessment and analysis covers the entire value chain (upstream: product and service development; midstream: sales/marketing, investment; downstream: claims service and claim payments). The assessment timeframes are short-term (within 2-3 years), medium-term (5-10 years: around 2030) and long-term (10-30 years: around 2050). The main environmental changes related to nature and the risks and opportunities we assume, which will have a significant impact on our operations are outlined in the table below. We will continuously undertake reviews of these factors in light of changes in internal and external environments.

		Environmental change	Impact on the Company	Risk	Opportunities	Time-frame
Physical	Acute	<ul style="list-style-type: none"> <li>Heat waves, extreme humidity</li> <li>Change in frequency and intensity of floods, typhoons and hurricanes</li> <li>Increased drought and wildfires</li> </ul>	Increased insurance payments due to weather disasters	●	—	Short Medium Long
	Chronic	<ul style="list-style-type: none"> <li>Sea level rise</li> <li>Average temperature increase</li> <li>Ocean acidification</li> <li>Desertification</li> <li>Deforestation, impacts on biodiversity</li> <li>Increased immigration, market instability, and populism; collapse of a nation</li> </ul>	Earnings deterioration owing to degradation of ecosystem services	●	—	Medium Long
Transition	Policy	<ul style="list-style-type: none"> <li>Promotion of a nature-positive economy</li> <li>Subsidies (resource efficiency improvements, etc.)</li> </ul>	Fluctuations in revenue owing to changes in the operating environment	●	●	Medium Long
	Legal	<ul style="list-style-type: none"> <li>Revision of damage compensation system and laws; new legal interpretations</li> </ul>	Nature-related lawsuits and other legal risks	●	—	Medium Long
	Technology/Market preference	<ul style="list-style-type: none"> <li>Nature-based Solution</li> <li>Investors and consumers preferring environmentally responsible companies</li> </ul>	Products and services that address changes in the operating environment	●	●	Short Medium Long
			Reputation	●	●	Short Medium Long

### 4. Addressing risks and opportunities

**PDF** For our main initiatives, please refer to [Nature-related Initiatives](#) (P.55-56).

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### Risk Management

#### Structure

In order to realize the Group's Purpose and the goals in the Management Plan, we have established a risk appetite framework by clarifying "risks to be taken" and "risks to be avoided", so as to increase the certainty of achieving them.

For natural catastrophe risk, we clarify risk appetites and quantitatively assess the insurance claim payments expected in the event of a natural catastrophe based on scientific knowledge such as meteorology and the characteristics of our products. We then formulate and manage reinsurance policies and Group-wide risk retention strategies based on the impact on financial soundness, profitability and profit stability, as well as trends in the reinsurance market.

Climate change related risks are controlled through a multifaceted approach within the risk control system framework of our Enterprise Risk Management (ERM) that involves material risk management, capital adequacy management, stress testing, risk limit management, and liquidity risk management.

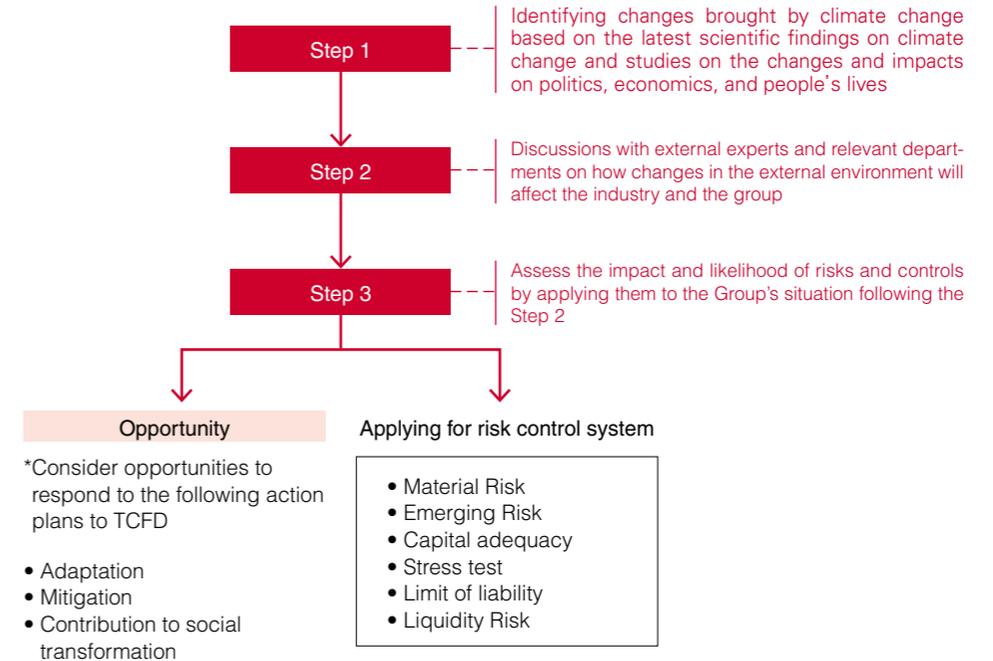
We are implementing SOMPO Climate Action to assess short-term, medium-term and long-term climate-related risks and opportunities through the Climate Change Risk Framework, conducting scenario analysis (physical risks and transition risks) based on the Framework, as well as various initiatives to improve our resilience to these risks and opportunities.

#### (1) Climate change risk framework (risk identification, assessment and management)

Climate change can impact various aspects of the Group's business, including our non-insurance business, and the impacts are long-term and highly uncertain. To manage climate change risks, including the risks associated with natural disasters, we have developed a climate change risk framework to complement our existing risk control system and to identify, assess, and manage risks by taking an in-depth look at scenarios in which the Group is affected through various pathways in the long-term.

In order to gauge the complex impacts of climate change, the climate change risk framework uses the following three steps to assess and organize the risks and opportunities described in the strategy section on page 35.

#### Climate Change Risk Framework



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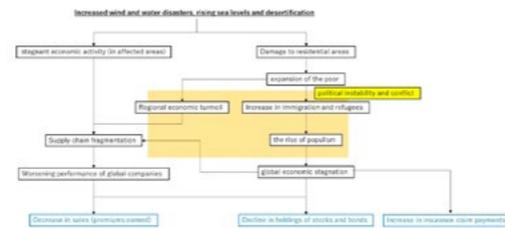
In assessing risk, we have assumed low, medium, and high environmental change scenarios, which are a combination of IPCC scenarios showing changes in average temperature and NGFS scenarios showing possible policy transition patterns (see "Scenarios of Risk Spillover and Impacts (Example)" below), and have assessed risks for each pattern.

### Patterns of environmental change (low, medium, high)

	IPCC	NGFS
Low	SSP1-1.9	Orderly / Net Zero 2050
Medium	SSP2-4.5	Disorderly / Delayed Transition
High	SSP5-8.5	Hot House World/ Current Policy, Nationally Determined Contributions (NDCs)

### Scenarios of Risk Spillover and Impacts (Example)

#### Spillover path (image of path leading to influence in our company)

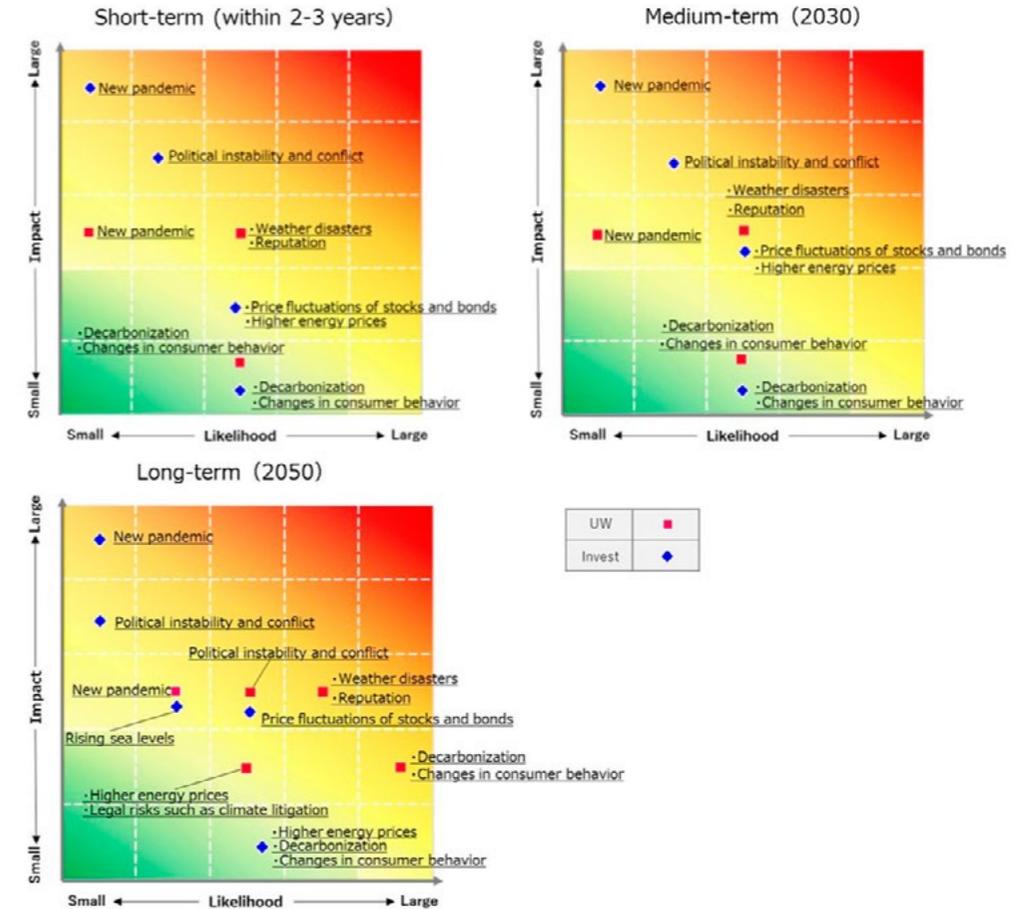


#### Expected impacts (impacts related to the spillover pathways shown at left)

Provide information on how impacts occur by presenting a story for the spillover path shown on the left handside

Based on the assessment results, risks that require continuous monitoring are visualized as a climate change risk map, which provides a bird's-eye view of the impact, likelihood, timing of occurrence, and trends of risks that primarily affect insurance underwriting and asset management, thereby stimulating discussion of climate change at the Board of Directors and other executive bodies.

### Risk map based on assessment results



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### (2) Other risks

The scenarios used in the assessment were conducted for insurance underwriting and asset management, but we believe that the legal impact of lawsuits has the potential to affect our business activities other than insurance underwriting and asset management. We believe that the impact and likelihood of each scenario in the risk assessment are moderate, and will continue to collect and analyze information to understand the risks.

	Cause	Impact
Risk of lawsuits	Delays in climate change initiatives and inadequate information disclosure	Lawsuits for compensation filed against the company

\*Risks to our business excluding insurance underwriting and asset management. Note that we conducted an assessment of the impact on insurance underwriting and asset management.

### (3) Integration with existing risk management frameworks

The risk perception captured by the climate change risk framework is reflected in the main assumed scenarios relating to material risks for management, while "Biodiversity", an event that interacts with climate change, is investigated and studied as an emerging risk. (See table below).

#### Climate-related material risks and their main scenarios

Material risk/Emerging risk	Main scenarios related to climate change
Climate change (physical risks)	Increased payments in fire and other insurance lines and reinsurance costs due to more severe and more frequent typhoons and hurricanes
Climate change (transition risks)	Tighter policies, laws and regulations for decarbonization, and price volatility of equity and bonds due to technological innovations
Business interruption	Prolonged interruption of critical operations, loss of human life, etc. due to large-scale natural disasters and other events that exceed the assumed scenarios
Pandemics	Increased occurrence of serious new infectious disease pandemics due to deforestation and thawing of permafrost
Loss of Biodiversity	Destruction of ecosystems due to climate change and other factors will damage biodiversity and adversely affect the growth of agricultural crops. It has a negative impact on mitigation measures, accelerate the intensification and frequency of meteorological disasters, and weaken disaster mitigation capabilities

We will also incorporate the knowledge gained through the climate change risk framework into our existing risk control system framework that involves capital management, stress testing, risk limit management, and liquidity risk management, thereby enhancing the overall sophistication of our risk management.

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## Response to TCFD and TNFD

### Metrics and targets

#### Activities and Achievements

#### (1) Metrics for assessing risks and opportunities

We are evaluating our climate actions based on the recognition that implementing them will reduce risks and capture new business opportunities for our group. We will also refer to the global core disclosure indicators in the TNFD framework for nature-related indicators and include them in the following indicators for our evaluation.

Item <sup>*1</sup>	Unit	FY2023 <sup>*2</sup>	Core Global Metrics (TNFD)		
			Driver of nature change	Indicator	
GHG emissions (Scope 1-3 excluding insurance underwriting, investments and loans)	t-CO <sub>2</sub> e	306,876	Climate change	GHG emissions	
GHG emissions (Scope 3 Category 15 Investments and loans) <sup>*3,4</sup>	Equities	867,087			
	Bonds	776,074			
	Total	1,643,161			
Weighted Average Carbon Intensity (WACI) (Scope 3 Category 15 Investments and loans) <sup>*5</sup>	Equities	t-CO <sub>2</sub> e/Million USD	115.25	—	
	Bonds	t-CO <sub>2</sub> e/Million USD	128.13	—	
Renewable energy introduction rate	%	9.0	—	—	
Electricity consumption	kWh	315,184,001	—	—	
Paper consumption	t	10,863	Resource use/ replenishment	Quantity of high-risk natural commodities sourced from land/ocean/freshwater	
No. of participants in biodiversity conservation activities and environmental education programs	persons	9,617	—	—	
Total surface area controlled/managed	m <sup>2</sup>	1,381,037	Land/freshwater/ocean-use change	Total spatial footprint	
Wastewater discharge	kℓ	4,155,566	Pollution/ pollution removal	Wastewater discharged	
Total amount of waste generated	t	19,504	Pollution/ pollution removal	Waste generation and disposal	
Breakdown by disposal method	landfill	t			11
	Incineration	t			13,891
	Other Dispositions	t			304
	Disposal method unknown	t	0		
Amount of waste recycled	t	5,298			
Clean water usage <sup>*6</sup>	kℓ	4,175,391	Resource use/ replenishment	Water withdrawal and consumption from areas of water scarcity	

\*1 The scope of the indicators covers domestic consolidated companies and overseas consolidated companies.

\*2 "GHG emissions (Scope 3 Category 15 investments and loans)" and "Weighted Average Carbon Intensity (WACI) (Scope 3 Category 15 investments and loans)" are the results for FY2022.

\*3 Calculated for Scope 1 and 2 of listed equities and corporate bonds in Japan and overseas using data provided by MSCI ESG Research. (Coverage: 84 % of listed equities and 81% of corporate bonds in FY2022 on a market value basis.)

\*4 GHG emissions are our company's share of the investee's EVIC (Enterprise Value Including Cash) base.

\*5 WACI is the weighted average of GHG emissions per unit of sales for each investee's portfolio holdings. The WACI calculation method has changed from the 2021 figures.

\*6 It shows the amount of water used by our Group. We will continue to check whether this applies to areas with water scarcity.



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## Response to TCFD and TNFD

### (2) Targets for managing risks and opportunities

The Sompō Group has set the following targets and is managing its progress.

Item	Target
SOMPO's GHG emissions reduction rate	<p>2030 60% reduction (compared to 2017) 2050 Net zero emissions</p> <p>*Scope 1, 2, 3 (excluding insurance underwriting, investments and loans) *The total emissions in 2017, the target base year, was 412,771 t-CO<sub>2</sub>e</p>
Investments and loans GHG emissions reduction rate	<p>2025 25% reduction (compared to 2019) 2050 Net zero emissions</p> <p>*Scope 3 category 15 is covered (target assets are listed equities and corporate bonds) *The emissions in 2019, the target base year, is as follows: Equities: 1,013,157 t-CO<sub>2</sub>e Bonds: 1,059,379 t-CO<sub>2</sub>e Total: 2,072,536 t-CO<sub>2</sub>e</p>
Switch to renewable energy for electricity usage	<p>2030 adoption rate 70% 2050 adoption rate 100%</p>
Transition Insurance Target	<p>2026 25 billion yen</p> <p>*We have set a target for the direct insurance premiums of insurance products that contribute to decarbonization</p>

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## Climate Change-related Initiatives

### Adapt to climate change

#### Activities and Achievements

#### SORA Resilience

SORA Resilience is a collaborative web service that combines Weathernews Inc.'s wealth of weather-related data and knowledge, Sompo Japan Insurance's insurance data and knowledge, and Sompo Risk Management's risk control know-how. We named the service "SORA Resilience" because its purpose is to enhance customers' resilience in the face of damage to their supply chains and to help them continue their business operations as climate change brings about more frequent natural disasters.

#### Disaster Prevention and Mitigation Expense Insurance

Sompo Japan Insurance has been offering insurance for municipalities since April 2017 to cover the costs of evacuation in the event of a natural disaster. By reducing the financial burden of early evacuation, Sompo Japan Insurance aims to help municipalities make prompt and appropriate decisions on evacuation orders, etc., and prevent or mitigate the damage caused by disasters.

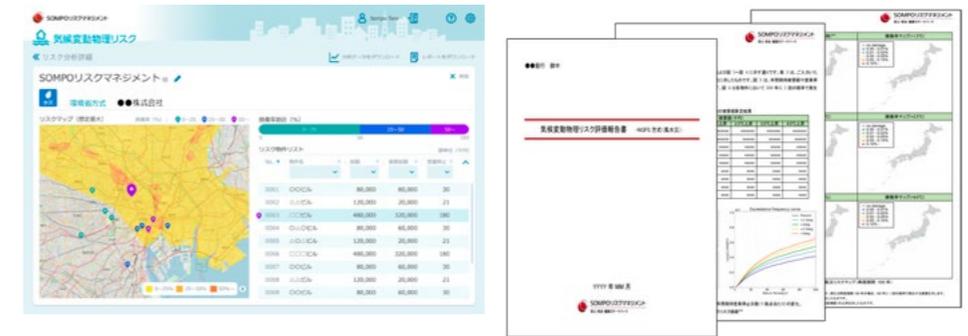
#### Evacuation Supporters' Insurance

Sompo Japan Insurance provides Evacuation Supporters' Insurance for municipalities to support evacuation activities of evacuation supporters in individual evacuation plans and residents participating in local disaster prevention activities.

#### SOMPO SUSTAINA

At Sompo Risk Management, we have accumulated the expertise to address corporate challenges and risks, such as adapting to climate change and enhancing resilience against natural disasters, which the Group has honed in the insurance business and other endeavors. To enable more customers to make effective use of this expertise for climate change action, we provide an online platform called SOMPO SUSTAINA, which allows users to easily quantify and visualize the future impact of physical risks from climate change, such as floods and typhoons, as well as earthquake risks on property and business activities. Climate change has brought about an increase in, and intensification of, natural disasters, including rising sea levels and more frequent heavy rainfall. These events are impacting people's livelihoods and natural ecosystems in various ways. As a result, accelerating efforts to achieve carbon neutrality has become a pressing issue for everyone worldwide. Around the world, initiatives are being implemented to promote decarbonization in businesses and industries and to strengthen competitiveness. Even in Japan, numerous projects are being carried out with the aim of achieving carbon neutrality by 2050. In addition to mitigating climate change, technological

innovation for the purpose of adapting to a changing environment is necessary, while the values of consumers and investors are also shifting. To respond to these changes, companies are expected to take action and drive innovative breakthroughs in order to achieve sustainable business growth. To address social issues—something that all companies are obligated to tackle—Sompo Risk Management and Sompo Japan Insurance are promoting the SOMPO SUSTAINA platform to corporate customers in collaboration with other financial institutions and partner organizations. Through SOMPO SUSTAINA, we will look to contribute to solving various challenges that companies face in achieving sustained growth and to the realization of a sustainable society.



SOMPO SUSTAINA enables corporate customers to visualize the physical risks of climate change

#### SOMPO-style Evacuation Map "Nigechizu" Workshops

Sompo Japan Insurance provides SOMPO-style Evacuation Map "Nigechizu" Workshops to raise disaster prevention awareness and revitalize local connections in response to the issue of people being aware of the risks of natural disasters but unable to take the first step to prepare for them.

\*\*"Nigechizu" is a registered trademark of NIKKEN SEKKEI LTD.

**PDF** For further details, please refer to [Corporate Citizenship Activities](#) (P.102).

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## Climate Change-related Initiatives

### Bosai JAPAN-DA Project

Sompo Japan Insurance is running experience-based disaster prevention workshops and puppet shows for children—society's future leaders—and their guardians with the aim of helping them acquire knowledge and safe behaviors to protect themselves in emergency situations.

**PDF** For further details, please refer to [Corporate Citizenship Activities](#) (P.102).

### Tsunagaru Bosai Project

In partnership with the Japan NPO Center and the Foundation for Promoting Sound Growth of Children, since October 2022 we have run the Tsunagaru Bosai Project (or Inclusive Disaster Prevention Project).

**PDF** For further details, please refer to [Corporate Citizenship Activities](#) (P.102).

### AgriSompo

Sompo International contributes to a stable food supply through the continued delivery of risk management tools through "AgriSompo", a global integrated platform for agricultural insurance.

AgriSompo offers a number of insurance and risk management products designed to help close the protection gap, including:

- Parametric Crop Insurance, which involves structured weather risk management solutions for the agricultural industry
- Global Reinsurance of existing and emerging crop insurance programs
- Growing U.S. platform including Micro Farm, a new U.S. Federal agricultural program that guarantees whole farm revenue for small farms
- Expansion of product offerings and scale of business through capacity in Brazil

**PDF** For the social contribution activities provided through AgriSompo, please refer to [Corporate Citizenship Activities](#) (P.104).

## Mitigate climate change

### Activities and Achievements

### Initiatives towards the Group's goal of net-zero GHG emissions by 2050

We aim to reduce our own GHG emissions by 60% by 2030 (compared to 2017)\* across Scopes 1, 2, and 3 (excluding insurance underwriting, investments and loans), and then achieve net-zero emissions by 2050. To achieve these goals, our focus will be on electricity, which accounts for a particularly large portion of our GHG emissions. In addition to energy-saving measures like switching to the use of LED lighting, we have set a target of achieving a 70% renewable energy adoption rate by 2030, and we are following a roadmap that includes switching the electricity in the buildings we own to renewable energy sources.

\*Science-based target that aligns with the 1.5°C target level (reduction of at least 4.2% every year) of the Paris Agreement.

### Initiatives encouraging a green transition at partner companies and in society

#### Investments and loans

As for the GHG emissions of our investees, we have set an interim target of a 25% reduction by 2025 (compared to 2019, based on total GHG emissions of equity and bonds). To achieve this target, we are promoting a switch from high GHG emitting sectors to low GHG emitting sectors at the time of maturity redemption of bonds, and engagement with the top 20 high GHG emitting companies among our equity holdings.

#### Insurance underwriting

We have set a "Transition Insurance Target" aiming to achieve premium income of 25 billion yen in fiscal 2026 for insurance products that contribute to decarbonization both domestically and overseas. To achieve this target, we are working to develop products and services that contribute to the spread of renewable energy and energy conservation, including the "ONE SOMPO WIND Service" (insurance and risk management service for offshore wind power operators).

In addition, we calculate GHG emissions in insurance underwriting (Insurance-Associated Emissions) using data\* from companies that disclose GHG emissions (Scope 1, 2).

\*We calculated by using a method for measuring GHG emissions in the commercial insurance sector developed by Partnership for Carbon Accounting Financials (PCAF) in November 2022.

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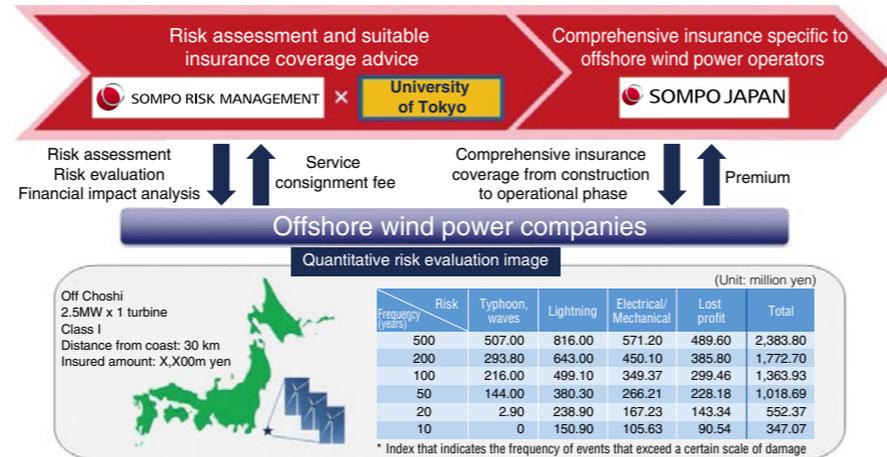
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## Climate Change-related Initiatives

### ONE SOMPO WIND Service

Sompo Japan Insurance and Sompo Risk Management launched the "ONE SOMPO WIND Service", which provides offshore wind power operators with risk assessments from construction work through business operation and comprehensive risk coverage, as part of efforts to promote offshore wind power projects with extremely low carbon dioxide emissions.



Note: Entrusted to Sompo Risk Management, the University of Tokyo collaborated in joint research on risk assessment models.

### Evolution of the offshore wind power risk assessment model and its utilization for enhancing insurance underwriting

Sompo Japan Insurance and Sompo Risk Management have evolved our Offshore Wind Power Risk Assessment Model\*, developed in May 2016, into the Cable Accident Model (frequency and intensity) and the Charter Cost Model (charter costs account for a large portion of repair costs), based on recent accident data on offshore wind powers in Japan and overseas, the latest academic research results, and other knowledge. We are also developing a new model for offshore wind powers. In addition, we have begun providing risk assessment services for offshore wind power operators that construct and operate offshore wind powers at multiple locations.

\*This is a tool for estimating the probability of property damage caused by wind damage, lightning, and mechanical and electrical failures at offshore wind farms, as well as the loss of profit resulting from such property damage.

### Demonstration testing of technology for analyzing greenhouse gas (methane) leaks from corporate facilities from satellite images

Sompo Japan Insurance and Sompo Risk Management have started a demonstration experiment with Momentick Ltd., an Israeli start-up company that has a methane detection technology based on information obtained from satellites, in order to develop services and insurance policies that address new corporate risks. In this experiment, Momentick uses its proprietary software to analyze the amount and location of methane emissions around specific assets based on satellite images, and provides the results and knowledge to Sompo Japan Insurance and Sompo Risk Management. Sompo Japan Insurance and Sompo Risk Management are jointly conducting technical validation and investigating the possibility of using the technology in risk consulting services and insurance product development. The technical verification also utilizes data acquired by the Greenhouse gases Observing SATellite (GOSAT) series, the world's first satellite dedicated to observing carbon dioxide and methane concentrations from space. Data utilization is conducted in cooperation with the Climate Change Observation Research Strategy Office, Ministry of the Environment, and the Earth System Division Satellite Observation Center, National Institute for Environmental Studies (NIES).

### SOMPO-ZELO\*

Sompo Japan Insurance and Sompo Risk Management launched "SOMPO-ZELO", a series of risk solutions to support the construction of supply chains for hydrogen, ammonia, and other next-generation energies, including peripheral technologies such as ammonia-fueled ships, as part of efforts to promote the development and provision of insurance and risk management consulting to contribute to the implementation and stable operation of next-generation energy supply chains. Under this series, we developed Japan's first insurance dedicated to ammonia transportation in April 2022, followed by insurance dedicated to hydrogen transportation in July 2022, thereby contributing to the stable supply of next-generation energy.

\*The "ZELO" in "SOMPO-ZELO" stands for "Zero carbon x Logistics."

Aiming for "net zero (carbon neutrality)" and "zero risk," SOMPO-ZELO seeks to support the construction of next-generation energy supply chains and their implementation in society by providing dedicated risk solutions designed from scratch (free from preconceived notions).



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## Climate Change-related Initiatives

### Comprehensive insurance for tidal current (ocean current) power generation to support the uptake of offshore renewable energy

Sompo Japan Insurance and Sompo Risk Management have developed comprehensive insurance for tidal current (ocean current) power generation and risk management services related to offshore renewable energy, with the goal of supporting, from the perspectives of insurance and risk management, initiatives and challenges aimed at practical application of power generation technology using various marine energies (ocean currents, tidal currents, etc.).

### Stabilization support insurance for municipal renewable energy supply

Sompo Japan Insurance has developed "electric power procurement cost stabilization insurance" to partially compensate for additional procurement costs that go higher than planned due to soaring wholesale electricity market prices when municipalities funded retail electric power companies procure locally generated renewable energy.

### A service to promote the reuse of solar panels damaged in a natural disaster

Sompo Japan Insurance and Sompo Risk Management have launched an initiative to reuse solar panels damaged by natural disasters that otherwise would have been discarded by referring owners to companies that can reuse and recycle the panels at the time of insurance claim payment.

### A rider for rebuilding expenses to cover the cost of rebuilding a damaged home

Sompo Japan Insurance in order to respond to the needs of customers who have experienced natural disasters such as typhoons and heavy rains, offers a rider to cover the cost of rebuilding the home, and through this rider, will encourage the spread of housing that complies with energy conservation standards.

### Dedicated insurance for everiwa Charger Share

Sompo Japan Insurance in collaboration with Panasonic, developed a dedicated insurance product for the EV charger-sharing platform, everiwa Charger Share\*. The purpose of this insurance is to cover risks such as property damage, personal injury, and illegal parking that may occur between EV charger hosts and EV users. This initiative aims to boost the prevalence of EVs and help create a sustainable community.

\*"everiwa Charger Share" is a trademark of the Panasonic Group.



### Initiatives through collaboration with stakeholders

#### Business partners

Sompo Japan Insurance is working on environmental and sustainability efforts with the entire value chain, in collaboration with all of our business partners. They communicate and ask for cooperation with our stances toward action by sharing the Group Sustainability Vision, Environmental Policy, and Sustainable Procurement Policy with business partners, including contractors that provide waste collection, transport and disposal, as well as printing, logistics, and food services. They also communicate to business partners about our efforts to consider the environment, including proper waste management and a ban on hazardous materials being brought into our buildings, as well as a ban on the use of products of international concern, such as products manufactured through child labor or forced labor, or the use of conflict minerals.

Also, in the selection and purchasing of paper, they select suppliers from the perspective of promoting recycled paper, and have established green procurement routes.

#### Agencies

Cooperating with its agencies nationwide, Sompo Japan Insurance is working to reduce environmental impacts throughout the entire value chain through continuous awareness raising and organizational promotion of environmental protection initiatives in communities.

Since 2008, the AIR Auto Club, a national organization of auto body shop agents, has been developing "Air eShop 21," a voluntary chain group of auto body shop operators who are actively engaged in environmentally friendly business activities. The Air eShop 21 group has been making efforts to reduce CO<sub>2</sub> emissions by acquiring ISO 14001 certification, an international environmental standard, for all its stores. In addition, each member store of the group has been making efforts to "promote the use of recycled parts" and "reduce the use of electricity," which are particularly effective in reducing CO<sub>2</sub> emissions in the auto body repair business. It has steadily reduced CO<sub>2</sub> emissions every year, achieving a reduction of approximately 105.25 tons in FY2023. This is equivalent to the amount of CO<sub>2</sub> absorbed by 9,568 beech trees in one year.

Meanwhile, the national pro agencies' organization, JSA Chukakukai, in partnership with the AIR Autoclub, is promoting green procurement using an Internet-based centralized purchasing system. The organizations have a combined membership of 2,600 registered members (as of March 2024).

Through social contribution activities rooted at the local level, the agency organizations are acting as points for information dissemination and spreading our efforts to customers nationwide.

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## Climate Change-related Initiatives

### Contribute to societal transformation

#### EV-One

In 2023, Sampo Japan Insurance and Prime Assistance launched a user support platform for battery EVs called EV-One. Recently, reducing the GHG emissions generated by vehicles has become a key topic of the carbon neutrality movement. In Japan, emissions from the transportation sector (automobiles, railways, aviation, and shipping) account for 17.4% of all CO<sub>2</sub> emissions, with approximately 80% of this coming from automobiles.<sup>\*1</sup> However, Japan's EV ownership rate is still only 0.16%<sup>\*2</sup>, meaning that contributing to the uptake of EVs is an important task for the Group.

According to data<sup>\*3</sup> from surveys concerning EVs conducted by Sampo Japan Insurance, EV users currently harbor a number of concerns, including range anxiety (running out of battery), uncertainty about the locations of charging stations, and the lack of information about available maintenance and repair service providers. To address these concerns and to support a safe and secure EV transition, EV-One was created as a dedicated EV user support platform that anyone can use, regardless of vehicle model or manufacturer.



EV-One smartphone app

\*1 Referencing the MLIT's data on CO<sub>2</sub> emissions in the transportation sector

\*2 The number of EVs at the end of fiscal 2020 reported by the Next Generation Vehicle Promotion Center was divided by the number of total vehicles as of the end of March 2020 reported by the Automobile Inspection & Registration Information Association to calculate the EV ownership rate

\*3 Data was obtained from an online survey and an interview survey conducted by Sampo Japan Insurance from July to August 2022

As of June 2024, the EV-One platform offers the following five functions.

- 1) A "maintenance shop search and reservation" function that allows users to find a nearby maintenance shop in the event a problem arises with the vehicle at home (place of business) or while traveling.
- 2) The "Charging Spot Search" function allows you to find a nearby charging spot that is compatible with the vehicle you own.
- 3) A function that provides contact information and response information in the event of an accident or breakdown.
- 4) EV-One road service (rush charging, towing, etc.) function for troubleshooting.
- 5) Push notification function to inform the user of the timing of inspections, maturity of automobile insurance, etc.

Going forward, we have plans to expand the services in each phase (considering, purchasing, use, and maintenance/reuse). Up until now, the Group has provided various mobility services primarily through automobile insurance, but up ahead, we aim to offer a range of services that go beyond this to support the EV shift and contribute to the realization of a decarbonized society.

#### Societal transition through collaboration with stakeholders

- Joint research agreement between the University of Tsukuba and Sampo Risk Management on climate change risk assessment.
- Partnership agreement with Weathernews Inc. to create new value and businesses to solve social issues related to climate change and global warming.
- Establishment of "Disaster Risk Finance-Industry-Academia Joint Research Division" in collaboration with Disaster Prevention Research Institute, Kyoto University.
- Gifu University of Tokai National Higher Education and Research System and SOMPO Institute Plus signed a joint research agreement to study flood risk prediction and social impact and adaptation measures due to climate change.

#### Initiatives for fostering environmental personnel

- The SOMPO Environment Foundation implements the "Public Seminars on the Environment," and the "CSO Learning Program," which provides an eight-month internship experience at a CSO (civil society organization) in the environmental field for university students and graduate students
- Group executives and staff members engage in volunteer activities, mainly through the "SOMPO Chikyu (Earth) Club," a volunteer organization of which they are members.

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## Climate Change-related Initiatives

### Policy for ESG-related Underwriting, Investments and Loans

We have formulated policies, including a Group sustainability vision, to present our approach to addressing climate change, human rights, and community engagement. To manage climate change risks in our insurance underwriting, investments and loans operations in particular, we are implementing initiatives in line with our Policy for ESG-related Underwriting, Investments and Loans.

- We will not underwrite new insurance or make new investments in or loans for new or existing coal power plants or thermal coal mine projects<sup>\*1</sup>.
- We also will not underwrite new insurance or make new investments in or loans for oil and gas extraction projects in the oil sands or the AMAP area (Arctic Monitoring and Assessment Programme)<sup>\*2</sup>.
- We will not underwrite new or renewal insurance or make investments in or loans to companies whose primary business is coal<sup>\*3</sup>, or oil and gas extraction projects in the ANWR (Arctic National Wildlife Refuge), unless a GHG reduction plan is established by January 2025<sup>\*4</sup>.

<sup>\*1</sup> We may carefully consider and respond to cases where there are innovative technologies such as Carbon Dioxide Capture, Utilization, and Storage (CCS, CCUS), carbon recycling, ammonia co-firing, or other innovative technologies in place that are expected to reduce GHG emissions and contribute to the realization of the Paris Agreement.

<sup>\*2</sup> Defined by AMAP, excluding operations in Norwegian territories.

<sup>\*3</sup> Defined as companies that derive at least 20% of their revenues from coal-fired power generation, thermal coal mines, or oil sands, or electric utilities companies that generate at least 20% of their energy from coal.

<sup>\*4</sup> These restrictions will not apply to insurance that supports the health and wellbeing of individuals, e.g. workers' compensation insurance.

### Identifying businesses and sectors that have a negative impact on the environment and society in insurance underwriting, investments and loans

The Group has identified operations in the insurance underwriting, investments and loans business that may have negative environmental or social impacts. In such cases, we carefully evaluate the potential negative environmental and social impacts and respond with caution. Also, by gathering information from stakeholders and exchanging opinions, we identify issues of high importance to our business. These issues are then discussed by the Group Sustainable Management Committee and its subcommittees, who update ESG risk cases, identify business activities that require attention, and regularly review various policies.

**PDF** For further details, please refer to [ESG Risk Management](#) (P.141-142).

### Engaging with investee companies

In line with the principles of Japan's Stewardship Code, Sompo Japan Insurance conducts an annual ESG questionnaire (Survey on ESG/Sustainability Initiatives) to assess and monitor the efforts and progress of investee companies to enhance corporate value and promote sustainable growth. In fiscal 2023, we sent the survey to 1,446 companies in which we hold shares and received responses from 318 companies. This helps us understand the needs of these companies, identify opportunities for collaboration, and support their sustainability initiatives, including decarbonization.

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## Nature-related Initiatives

### SAVE JAPAN Project

#### Activities and Achievements

#### Overview of the project

Sompo Japan Insurance is collaborating with the Japan NPO Center, regional NPO support centers, and environmental NPOs to conduct community-based biodiversity conservation activities. These activities are funded in part by the cost savings generated from the customers whom opt for web-based policy clauses and web-based insurance policy certificates. This project began in 2011, the year after the adoption of the Aichi Targets at the Tenth Meeting of the Conference of the Parties (COP10) to the Convention on Biological Diversity.

The goal is to "create livable environments for living creatures" by providing citizens with opportunities to become interested in the natural environment around them and by conducting environmental conservation activities in collaboration with NPOs based on citizen participation.



#### Results so far

As of the end of March 2024, we have successfully protected more than 300 rare species and engaged over 66,000 participants in a total of 1,088 events held across all 47 prefectures of Japan. Having undertaken initiatives for more than 10 years now, our biodiversity conservation activities are being deployed all over Japan. Our efforts have contributed to the creation of value by raising awareness among participants, strengthening the foundation of environmental organizations, and building networks within community.



Children learning about the significance of horseshoe crab conservation during a wildlife observation event at the Nakatsu Tidal Flat in Oita Prefecture

#### Implementation of the 5th phase (development period) for the FY 2023 (2023-2024)

At the 15th Conference of the Parties (COP15) to the Convention on Biological Diversity held in Montreal in December 2022, Kunming-Montreal Global Biodiversity Framework (GBF) was adopted, as the successor to the Aichi Targets, and set new global targets. In March 2023, Japan adopted its National Biodiversity Strategy 2023-2030, which incorporates the GBF, including the target of "30 by 30" – preserving more than 30% of land and sea by 2030. These developments mark a major milestone in the field of biodiversity, and momentum is building to achieve nature positive, which means halt and reverse the loss of biodiversity.

Therefore, in the SAVE JAPAN Project, which represents the next evolution of our efforts to date, we are proceeding the following initiatives to realize nature-positive future, including contributing to the "30 by 30" target.

- (1) Supporting activities that contribute to the dissemination and promotion of Ecosystem-based Disaster Risk Reduction (Eco-DRR), which offer an integrated response to biodiversity loss and climate change.
- (2) Supporting the certification process for "Nationally Certified Sustainably Managed Natural Sites\*" that contribute to the promotion of "Other Effective area-based Conservation Measures" (OECMs), which include areas other than protected areas such as national parks that are conducive to biodiversity conservation.

Two projects were submitted for certification as "Nationally Certified Sustainably Managed Natural Sites" in the first half of fiscal 2024.

\*As protected areas are also included in the areas designated by the Ministry of the Environment where biodiversity conservation is being achieved through private sector initiatives and other means, the ministry certifies these as "Nationally Certified Sustainably Managed Natural Sites" and then registers the non-overlapping portions with protected areas as OECMs in international databases.

#### Future prospects

The biodiversity conservation activities and fields that the SAVE JAPAN Project has been involved in so far are consistent with the direction of the GBF and the National Biodiversity Strategy 2023-2030. By implementing more advanced initiatives with all of our stakeholders, we will work to spread understanding of the issues and solutions in the field of biodiversity among civil society.

#### Comments from a co-sponsoring partner



How companies should approach biodiversity conservation has become an increasingly important topic in the last few years. The SAVE JAPAN Project has been undertaking initiatives in this field since 2011. By collaborating with various stakeholders, such as environmental NGOs in each region, the project has provided many citizens with the opportunity to think about biodiversity. This has also led to developments in initiatives such as OECMs and Eco-DRR.

Additionally, the "Tsunagaru Bosai Project" was launched 2022, through which children's centers across Japan organize and carry out disaster prevention and mitigation initiatives that are inclusive of vulnerable individuals. Unique disaster prevention and mitigation programs have been developed in collaboration with various stakeholders in the community, which have even enabled swift responses during wind and flood events. We look forward to further promoting collaboration and partnerships with NPOs, connecting with more people, and contributing as a partner to the development of better communities.

**Kenji Yoshida, Managing Director, Japan NPO Center (JNPOC)**

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## Nature-related Initiatives

### Nature-related initiatives

#### Activities and Achievements

#### 100 OECMs Project

The “30 by 30” target—which aims to effectively protect at least 30% of the world’s land and sea as healthy ecosystems by 2030—was incorporated into the Kunming-Montreal Global Biodiversity Framework (GBF) adopted at the 15th Conference of the Parties (COP15) to the Convention on Biological Diversity. This goal has also been included in the National Biodiversity Strategy of Japan 2023–2030 based on cabinet approval.

Given the strong affinity with the P&C insurance business, Sampo Japan Insurance is actively promoting the creation of OECMs, which contribute to achieving the “30 by 30” initiative and also align with Eco-DRR. We are implementing a project that aims to build disaster-resilient communities by supporting the registration of OECMs for urban green, forests, and coastal areas owned and managed not only by the Sampo Group, but also by other corporations and local governments.

#### Sampo's Forest

Sampo Japan Insurance has signed agreements with eight municipalities across Japan with the aim of supporting forest management activities. We run volunteer activities for forest management and environmental education involving people from the community, Group employees, our agencies, and their families. Through the Sampo's Forest initiative, we are communicating information about the relationship between forest conservation and improving disaster resilience, and ultimately building disaster-resilient communities.



Forest management work in Nagano Prefecture (left) and Miyazaki Prefecture (right)

#### Japan's first compensation scheme for forest-derived carbon credits

Since December 2022, Sampo Japan Insurance has been providing compensation for forest-derived carbon credits<sup>\*1</sup> for the voluntary credit market<sup>\*2</sup>, the first initiative of its kind in Japan to reduce greenhouse gas emissions with the utilization of natural capital.

With the aim of promoting the introduction of forest credits, this compensation addresses the risk associated with reduced CO<sub>2</sub> absorption in the event that a forest owned by a credit creator is damaged, potentially resulting in the inability to obtain expected credits. Also, we have been involved with the Natural Capital Credit Consortium (NCCC) since its inception. We are contributing to the preservation of natural capital through our participation in this organization, which focuses on the creation of voluntary carbon credits. Professor Shunsuke Managi of Kyushu University serves as chairperson of the NCCC.



<sup>\*1</sup> A credit that certifies reductions in CO<sub>2</sub> or other greenhouse gases through forest protection, afforestation, and similar activities.  
<sup>\*2</sup> A system that allows companies to issue credits (emission credits) for reductions in CO<sub>2</sub> and other greenhouse gases (amount reduced or absorbed) through forest protection, afforestation, introduction of energy-saving equipment, etc., and to trade them with other companies.

#### TNFD Disclosure Support Service (Nature-related Risk Analysis)

The disclosure of information on natural capital and biodiversity is gaining traction among corporations, and in September 2023, the TNFD released a framework for companies to follow when disclosing such information. Coinciding with the release of the TNFD framework, Sampo Risk Management started providing its own TNFD Information Disclosure Support Service (Nature-related Risk Analysis) in September 2023 in order to assist companies with their efforts to analyze and disclose information about natural capital and biodiversity.

#### Sampo Japan Green Open Fund (“Buna no Mori”)

Sampo Asset Management manages a fund called Sampo Japan Green Open Fund (“Buna no Mori”), which it launched in September 1999. The fund invests in companies actively tackling environmental issues, which means that investors can expect their contributions in the fund are indirectly contributing to environmental conservation efforts. As a pioneer in ESG investment in Japan, Sampo Risk Management Inc. conducts an environmental management analysis, in which it surveys and evaluates the company’s environmental initiatives, before selecting the stocks to be included in the analysis, including biodiversity initiatives and TNFD disclosures.

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### Sompo Environment Foundation

#### Activities and Achievements

Sompo Environment Foundation, based on its philosophy of "Fostering People Who Plant Trees," supports education, human resource development, action and research in conservation and other environmental fields with the goal of contributing to global environmental protection.

#### Public Seminars on the Environment

The foundation, in collaboration with Sompo Holdings and the Japan Environmental Education Forum, has been running environmental lectures for the public for the last 31 years since 1993. The lectures are geared towards raising an understanding and awareness of environmental issues among citizens so that people can implement concrete actions in their own way. The lectures usually focus on themes of the SDGs and sustainability. Since fiscal 2020, the lectures have been held online due to the COVID-19 pandemic, which means people from all over Japan can participate. In fiscal 2023, the overarching theme was "Re-Style: Nine Perspectives to Create a New Fulfilling Lifestyle." In response to the dynamic changes needed to achieve a sustainable society, the series featured an opening special lecture on considering new "fulfilling" lifestyles from various angles, followed by nine regular lectures. As of March 2024, a total of 44,300 participants had attended. Also, recordings of the lectures are also provided for the benefit of people who were unable to attend on the day or for people who wish to view the lecture again to deepen their understanding.

#### Comments from a co-sponsoring partner



I am proud of our work together as co-hosting partners of this pioneering corporate-NGO partnership project since 1993. There is no doubt that the environmental activities of all three of our organizations have grown along with this lecture series. In addition, based on what they learn in the lectures, participants are taking concrete actions to solve environmental problems. That's why I believe these lectures play an important role from the perspective of human resource development. I hope to contribute to the realization of a sustainable society by continuing these lectures into the future as well.

**Tatsuhiro Kato, Secretary General, Japan Environmental Education Forum (JEEF)**

#### Comments from participants in 2023

- It is a very good series and I look forward to it every time. It has always been very informative and also a catalyst for me to change my own behavior.
- I am happy to learn about environmental issues. I don't think people will take action unless they understand the issues themselves.
- Since I live in a rural area, and I'm often unable to attend on the day of the lecture, it's really helpful to have the video available to watch at a later date. It's very valuable to be able to hear talks on topics I don't usually get to hear.
- It's very meaningful to be able to listen to interesting talks gathered from experience for free. I enjoyed learning new things. Thank you very much.
- The lecturer presented a wide range of information on biodiversity and international conferences in a compact format. That said, there was so much information in each presentation that I watched it about five times. It was something I wanted to share with my friends.
- Talking about the environment is often difficult, and there are many things I don't understand even if it's only an hour-long talk, but the lecturer really explained everything in detail, so it was very easy to grasp and my understanding deepened.

#### Grant program for environmental protection projects

Since 1999 the foundation has awarded grants for environmental conservation projects to support groups working on environmental issues. These grants support projects that carry out practical activities and awareness-raising activities in a wide range of environment-related fields, including nature conservation, ecosystem conservation, waste problems, and climate and energy.

#### Grant program for doctoral course students

Since 2001 the foundation has provided academic research funding for graduate students' costs of writing PhD theses in the humanities and social sciences to support outstanding young researchers who are inspired to write on environmental themes. So far, a total of 117 people have been granted assistance through this program.

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## Encouraging People to Develop Skills Needed for Environmental Protection

### CSO Learning Program

The foundation operates the CSO Learning Program, which provides an eight-month internship experience at a CSO (Civil Society Organization: a concept that encompasses NPOs and NGOs) in the environmental field for university students and graduate students. Since the program was launched in 2000, we have worked together with CSOs to develop human resources who can contribute to the creation of a sustainable society. Even during the COVID-19 pandemic, online meetings and remote work were adopted to ensure the program continued without interruption, and the program has now run for over 20 years. So far, 1,332 students have completed the program (as of March 2024). Reflecting the foundation's philosophy of "Fostering People Who Plant Trees," graduates are now active as "those who plant trees" in a wide range of fields, including government offices, private companies, and CSOs. In 2019, the program was launched in Jakarta, Indonesia, and to date, five sessions have been held in Jakarta with a total of 103 students completing the program. Local governments and NGOs have high expectations for this program as a training program for new leaders.



FY2023 CSO Learning Program closing ceremony



Batch 6 kick-off ceremony in Indonesia

### Comments from people involved in the CSO Learning Program

#### Sayuki Mizokami

(FY2023 intern at the Nature Conservation Society of Japan (NACS-J))



The value of the CSO Learning Program is not only learning about environmental issues through the internship experience, but also learning about the position of CSOs in civil society. When I heard that the organization where I did my internship was having a hard time increasing donations to fund its activities, I was surprised to learn that donations to CSOs are so low in Japan. I want to do what I can to help CSOs, which are carrying out important activities to protect our nature, continue their work, such as letting the public know about their activities.

#### Shunichiro Toya

Deputy Director/Office for Mainstreaming Biodiversity, Biodiversity Policy Division, Nature Conservation Bureau, Ministry of the Environment, Japan\* (FY2011 internship graduate)



As a staff member of Japan's Ministry of the Environment, I have been engaged in work such as conservation of rare wildlife, protection and management of birds and animals, and mainstreaming of biodiversity. I participated in the CSO Learning Program when I was a senior at university and learned the importance and difficulties of carrying out various environmental initiatives from the perspective of an NGO or NPO. I feel that this was a very important experience for me in my current job as an administrative officer, in which I have to build consensus among stakeholders. I'm still in contact with my peers whom I met through the program more than a decade ago, and we remain close colleagues who continue to take on new challenges together. \*As of the end of June, 2024.

#### Tomonori Watanabe

Head of the Brand Communication Office, WWF Japan (CSO where interns are placed)



Our interns gain experience on the frontlines of environmental conservation activities, and it's actually an exciting and valuable opportunity for the staff of WWF Japan as well. I am always amazed by the students' dedication and energy, such as the spirit with which they carry out even the humblest tasks, such as data analysis, with precision, the creation of excellent ideas that our staff would never have thought of, and the sense of responsibility they feel in taking on everything from planning to running a seminar. It is a truly wonderful program that also provides a training opportunity for the organization.

#### Ms. Jo Kumala Dewi

Director, Environmental Partnership, Ministry of Environment and Forestry, Indonesia



The SOMPO NGO Learning Internships Program, now in its sixth year, shows a commitment to environmental conservation and societal betterment. Its social significance lies in nurturing over 100 graduates, who are already contributing to environmental initiatives, indicating its success as more than just an educational program but a trigger for real-world environmental action. Through this program, the SOMPO group is playing a vital role in fostering young talent. We look forward to the continued success of this program, hoping it will produce many more leaders in the future.

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## Encouraging People to Develop Skills Needed for Environmental Protection

### External recognition

#### Awarded the Minister of the Environment Awards for Climate Action 2023

Sponsored by the Ministry of the Environment, this award recognizes organizations that have made outstanding achievements in mitigating and adapting to climate change. The Sompo Environment Foundation received the award in the dissemination and promotion category for two initiatives addressing climate change: Public Seminars on the Environment and the CSO Learning Program in Indonesia.



#### Awarded the ESD\* Activity Award for activities to create a sustainable society in FY2023

Under the auspices of the Ministry of the Environment, the Ecological Life and Culture Organization recognizes outstanding organizations that are engaged in environmental education, biodiversity conservation, and other activities that nurture the leaders of a sustainable society. The Sompo Environment Foundation was awarded the ESD Activity Award for its efforts to foster environmental talent in the youth generation through the CSO Learning Program.

\*ESD: Education for Sustainable Development

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## DEI (Diversity, Equity & Inclusion)

### The Sompo Group's DEI vision

#### Concept and Policy

We promote DEI as one of the key initiatives essential to the Group's growth from the perspectives of employees, the company and society. The employee perspective is to foster a corporate culture that respects individual differences, encourages dialogue, and increases employee pride and job satisfaction, thereby supporting their growth. The company's perspective is to encourage diverse individuals to play an active role in better decision making, thereby improving value creation and resilience. The social perspective aims to create a workplace and a society in which all people can play an active role with confidence. To embody SOMPO's Purpose - a future of health, wellbeing and financial protection - we will respect the values of each and every employee, regardless of gender, disability, nationality or age. We will engage in dialogue and make the most of our talents and strengths. We will stay ahead of change to create new value. In this way, we will put true DEI into practice.

### Initiatives to promote DEI

#### Activities and Achievements

#### Close the gender gap

We implement training programs and workshops to promote self-directed career development in each company and across the Group. In this way, we create an environment and culture that supports women's career advancement.

The Group is committed to improving diversity in management decision-making. To this end, we have set numerical targets to increase the proportion of female executives, general managers and managers to 30% or more by 2030. We formulate succession plans for key positions in the Group (98 positions in total), including the Group CEO and other senior executives. We aim to fill 50% of these positions with female candidates. As of April 1, 2024, Holdings had five female executives (three Outside Directors, one Executive Officer, and one Senior Vice President) while Sompo Japan had six female executives (one Outside Director and five Senior Vice President). The percentage of female managers in the Group was 25.5%.\*

\*After continuous efforts to empower women, Sompo Japan has largely achieved its 30% target for women in management positions, previously defined as "team leaders and above in charge of evaluation." Sompo Japan has redefined management positions as "higher decision-making positions," with the percentage target for women in these positions. It will accelerate its efforts to achieve this goal.

#### Topic Title partner agreement with women's professional soccer "WE League"

We have signed a title partner agreement with the Women's Professional Soccer League, "WE League," for the seasons starting from September 2024. With a mission to "promote an inclusive society, filled with diverse dreams and ways of living, and where individuals can shine, through the power of women's football and sports," WE League works to solve problems such as gender issues and contribute to society throughout the country. We will promote DEI in cooperation with the WE League by working to solve various social and regional problems. We will create "a future of health, wellbeing and financial protection" together.



### Empower people with disabilities

The Group strives to create a stable environment in which people with disabilities can demonstrate their abilities and achieve self-fulfillment in the workplace. To realize DEI through their active engagement, the Group has been empowering people with disabilities. As of April 1, 2024, the Group's employment rate for people with disabilities was 2.49%.

Sompo Japan has developed a manual for executives and managers. It has deployed employment counselors for people with disabilities nationwide. Sompo Japan has established a system to support employees with disabilities and create a comfortable workplace.

#### Special purpose subsidiary\*, "SOMPO Challenged," to empower people with disabilities

In April 2018, a special purpose subsidiary, SOMPO Challenged, was established to promote the stable employment of people with disabilities across the Group and to create an environment where people with disabilities can actively work. Since December 2023, Holdings and SOMPO Challenged have been working together to recruit, retain and promote the active participation of people with disabilities in all Group companies.



\*A special purpose subsidiary is a company that pays special attention to the employment of people with disabilities and must meet the requirements specified in the Employment Promotion of People with Disabilities Act and be certified by the Minister of Health, Labor and Welfare.

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## DEI (Diversity, Equity & Inclusion)

### We joined The Valuable 500, an international initiative to empower people with disabilities

The Valuable 500 is an international organization founded by social entrepreneur Caroline Casey at the World Economic Forum Annual Meeting (Davos Forum) in January 2019, based on the idea that "inclusive businesses create inclusive societies." The organization's goal is to encourage business leaders to implement reforms that enable people with disabilities to demonstrate their potential value to business, society and the economy.

As a member of the Valuable 500, we will work to drive change. We published our commitment when we became a member of the Valuable 500.

**Web** Click on the link below for more information:  
[Sampo Group Commitment, "The Valuable 500"](#)

### Universal Manners Certification training

Universal Manners Certification is a certification test that encourages people to systematically learn and practice universal manners (the attitudes and actions required when working in a diverse environment). We strive to provide customers with "reasonable accommodation" and valuable products and services based on proper understanding and empathy. We make every effort to understand and respect people with disabilities as our fellow employees.

With this in mind, Holdings and the main operating companies in Japan held a workshop in June 2023. The workshop, attended by executives, was designed to raise awareness, broaden their understanding of diversity, and help them achieve Universal Manners Certification Level 3.

All the management leaders at Sampo Himawari Life Insurance have obtained Universal Manners Level 3 certification. Workshops at each workplace are designed to deepen employees' understanding of the employment and the active participation of people with disabilities.



### Empower LGBTQ+

#### Improved human resource systems and workplace facilities

Holdings and Sampo Japan have a system that treats same-sex partners as "deemed spouses" if certain conditions are met. As with other employees, they are considered to be entitled to various benefits, including condolence payments, congratulatory and condolence leave, childcare leave, and access to various welfare facilities. In addition to these benefits, we have all-gender facilities. The headquarters building and training facilities have all-gender restrooms. The Headquarters Clinic provides all-gender locker rooms.

#### Initiatives to promote understanding

Sampo Japan promotes various initiatives to create a comfortable and rewarding environment and culture for everyone, including LGBTQ+. For example, the LGBTQ+ Circle, one of the activities of the Employee Resource Group (ERG), takes the lead in sharing information and exchanging opinions, holding internal social gatherings, participating in external events, holding study sessions for all employees, implementing e-learning, and providing educational materials and workbooks to all workplaces.

Since 2019, we have been a sponsor of the LGBTQ+ event "Tokyo Rainbow Pride." In fiscal 2024, Holdings and Sampo Japan jointly set up a booth at the event, which attracted many employees and their families. Based on the idea offered by the LGBTQ+ Circle, we have been sponsoring "Nagoya Rainbow Pride" for three consecutive years since fiscal 2022.



Participation in "Tokyo Rainbow Pride"

#### Products and services

Sampo Japan has changed the definition of spouse in automobile, fire and personal accident insurance policies to include same-sex partners as "deemed spouses" for coverage under certain conditions.

Sampo Himawari Life Insurance has simplified the process for beneficiaries. When a same-sex partner is designated as a beneficiary, it is now possible to receive insurance payouts by submitting a copy of the "Certificate of Partnership" or other documents.

\* We use LGBTQ+ as a generic term for SOGIE (Sexual Orientation, Gender Identity and Gender Expression).

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## DEI (Diversity, Equity & Inclusion)

### Human resources systems that support diverse work styles

Work-life balance is an issue for all employees, regardless of gender or age. We sincerely hope that our employees will work actively and sustainably. Therefore, it is necessary to embody a variety of work styles appropriate to each individual's situation.

The Group is working to create an environment that supports healthier work-life balance. Here are some examples introduced at major Group companies, such as Sompo Japan.

#### Career Transfer Program

We have a system in place that allows employees in non-relocation positions to continue working by relocating if they are required to relocate for unavoidable reasons, such as a spouse's relocation, provided they meet certain requirements.

#### Support systems for pregnancy, childbirth and childcare

We have the following systems in place to support a healthier work-life balance: "Maternity leave before and after childbirth," "Paternity leave," "Childcare leave" and "Shorter work hours for childcare."

The childcare leave schemes allow employees to take leave until the child reaches 25 months of age. Under such schemes, the leave of seven consecutive days is categorized as "Short Term Childcare Leave." This paid leave is available regardless of gender. "Shorter Work Hours for Childcare" offers multiple working hour arrangements until the child completes third grade. If there are unavoidable circumstances due to the child's illness or disability and the company deems it necessary, the employee may choose a shorter work hour schedule until the child reaches 18 years of age. We have systems in place that make it easy for all genders to take parental leave and balance work and childcare.

We recommend that male employees take at least one month of parental leave. From fiscal 2023, we have been holding training sessions for all relevant parties and management throughout the Group to further support a healthier work-life balance and promote the use of parental leave by male employees.

#### Workshops to support those on parental leave

We hold online workshops for employees on parental leave to help reduce anxiety about returning to work. This helps them make a smooth transition back to work and facilitates their career development when they return. Their managers participate in these workshops. We create a work environment that welcomes returning employees, allowing them to settle into their roles and perform to their full potential.

### "Amore Support," a program to support employees returning from parental leave

We are strengthening our tools to create a supportive workplace for everyone, especially those returning to work after parental leave. We have a Pregnancy, Childbirth and Childcare Guide, an interview sheet for people taking parental leave, and a guide for managers dealing with employees on parental leave. We communicate important company policies regularly.

#### Caregiver support system

Due to the rapid aging of society, caregiving for family members has become a familiar issue. To help employees achieve a better balance between work and caregiving, we promote the use of the "Caregiving leave system (up to a total of 365 days)," "Caregiving holiday system," "Caregiving shift work system," and "Caregiving shorter work hour system." We create a better work environment by holding workshops to support healthier work-life balance. We provide a manual to help employees balance between work and caregiving and promote understanding among supervisors and colleagues.

## Related KPIs and Achievements

### Activities and Achievements

KPI items	FY2021	FY2022	FY2023
Percentage of female managers*1	26.8	28.1	25.5
Percentage of female executives*2	9.0	11.5	12.7
Percentage of female succession candidates	32.4	41.9	42.6
Percentage of foreign national executives	14.7	15.2	12.5
Gender pay gap*3	—	67.2	73.5
Percentage of male employees who take childcare leave	71	75	81
Percentage of employees with disabilities*2	2.41	2.36	2.49

\*1 Figures as of April 1 of the following fiscal year. As mentioned on page 60, Sompo Japan has changed its definition of management positions. The FY2023 Achievements reflect the company's figures based on the new definition. The FY2023 Achievements reflecting the Company's figures based on the previous definition were 29.9%.

\*2 Figures are as of April 1 of the following fiscal year.

\*3 Figures for Sompo Holdings.

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## DEI (Diversity, Equity & Inclusion)

### External awards

#### Activities and Achievements

##### FY2021

- Sampo Himawari Life Insurance certified as “Tomonin” by the Ministry of Health, Labor and Welfare.
- Sampo Himawari Life Insurance was selected as one of the “Consortium 40” companies in the “Cancer Control Promotion Corporate Action Consortium” of the Ministry of Health, Labor and Welfare.
- Sampo Holdings and Sampo Japan were selected as “2021 Semi-Nadeshiko Stocks” by the Ministry of Economy, Trade and Industry and the Tokyo Stock Exchange.
- Sampo Himawari Life was selected as a “2021 Excellent Company for Cancer Control Promotion” by the Ministry of Health, Labor and Welfare and the Cancer Control Promotion Corporate Action Consortium.

##### FY2022

- Sampo Holdings certified as a 5-star company in the Nikkei Smart Work Management Survey.
- Sampo Himawari Life Insurance certified as a D&I AWARD 2022 Advance Company by Job Rainbow Inc.

##### FY2023

- Sampo Holdings Wins Grand Prix at “Career Ownership Management AWARD 2023.
- Sampo Himawari Life Insurance received the two-star “Eruboshi Certification” from the Ministry of Health, Labor and Welfare.
- Sampo Japan has won the Work with Pride “PRIDE Index” Gold Award for five consecutive years since 2019.
- Sampo Holdings certified as a four-star company in the Nikkei Smart Work Management Survey.
- Sampo Himawari Life was selected as a “2023 Excellent Company for Cancer Control Promotion” by the Ministry of Health, Labor and Welfare and the Cancer Control Promotion Corporate Consortium.
- Sampo Himawari Life was selected as a “D&I AWARD 2023 Best Workplace” by Job Rainbow Co.

##### FY2024

- Sampo Himawari Life Insurance ranked 2nd out of 479 companies in the Nikkei Cross Woman 2024 “Companies that are Easy to Work for with Dual-Career Parents” ranking.



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## Talent Development

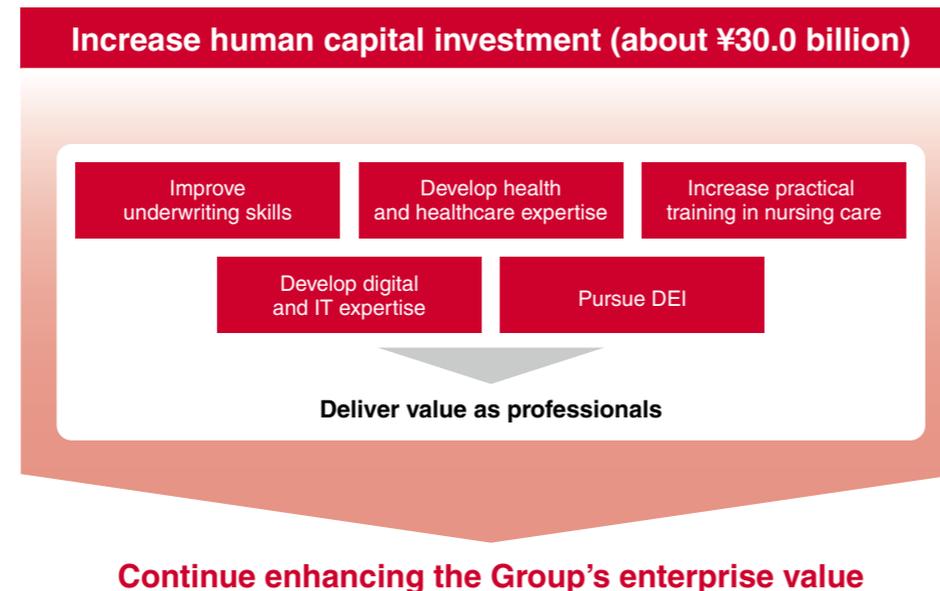
### Human capital investment across the Group

#### Concept and Policy

#### Expanding human capital investment across the Group

As a form of growth investment in human capital, the most important component of capital that drives the growth of the Group, we have established a 30-billion-yen SOMPO Human capital Fund to expand our human capital investment (talent development, recruitment, etc.) across the Group. By investing in human capital with the aim of enabling individual employees in each field and business to raise the level of their expertise in a self-driven manner, we will build the human capital portfolio necessary for the execution of the Group's businesses and strategies, and achieve sustainable enhancement of the Group's corporate value.

#### Overview of Group-wide human capital investment



### Succession planning

#### Concept and Policy Activities and Achievements

#### 1. Purpose of formulating succession plans

We formulate succession plans for key posts to realize SOMPO's Purpose and achieve further transformation and growth for the Group. The succession plans are prepared for key posts that are vital in leading these efforts, with a view to building a system that can steadily and effectively produce high-quality human capital with diverse expertise and backgrounds.

#### 2. Applicable positions

The succession plans are for a total of 98 key posts in the Group, including key positions in our line of businesses in Japan and overseas, such as Group CEO, Business CEOs, and Group CxOs, based on the importance of and scarcity of talent for these positions throughout the Group and in each line of business.

#### 3. Selection and development of executive candidates

In order to increase diversity, candidates for each position must meet certain criteria. Candidates may be selected from talent systematically nurtured within the Company, or recruited from outside of the Group. For management development, we are implementing the following development programs.

##### NLP (Next Leaders Program)

In the succession plans for key posts for each Group, we select successors, so-called "N" talent (as in the "next" talent), from Japan and overseas who we think are capable of assuming these positions within the next five years. We run the NLP program to foster development in these "N" talents. Through dialogue with Group Executive Officers and outside instructors, we ensure that the candidates acquire the necessary knowledge to become Sompo leaders while at the same time fostering a sense of awareness and determination.

##### FLP (Future Leaders Program)

We select so-called "F" talents (as in "future" talents) in Japan and overseas who we believe have the potential to assume Group key posts in 5–10 years' time. We run the FLP program to foster development of these "F" talents. In partnership with world-class business schools, we aim to deepen their understanding of the perspectives required of SOMPO leaders and the Group's key vision, while instilling in them the right mindset and determination to aspire to become executive officers.

**PDF** For further details on this plan, please refer to [Succession plan](#) (P.117).

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## Talent Development

### Developing global management personnel

#### Concept and Policy | Activities and Achievements

We aim to build a system that reliably and effectively produces high-quality management personnel with diverse backgrounds. We are currently developing global management personnel in conjunction with our succession planning program.

#### SOMPO Global University

SOMPO Global University is comprised of two main components: (1) the acquisition of business knowledge by attending the lectures of a world-class business schools; and (2) practical experience in a global environment for the purpose of gaining practical knowledge. It aims to nurture future business leaders of any nationality who possess knowledge, experience, and broad perspectives.

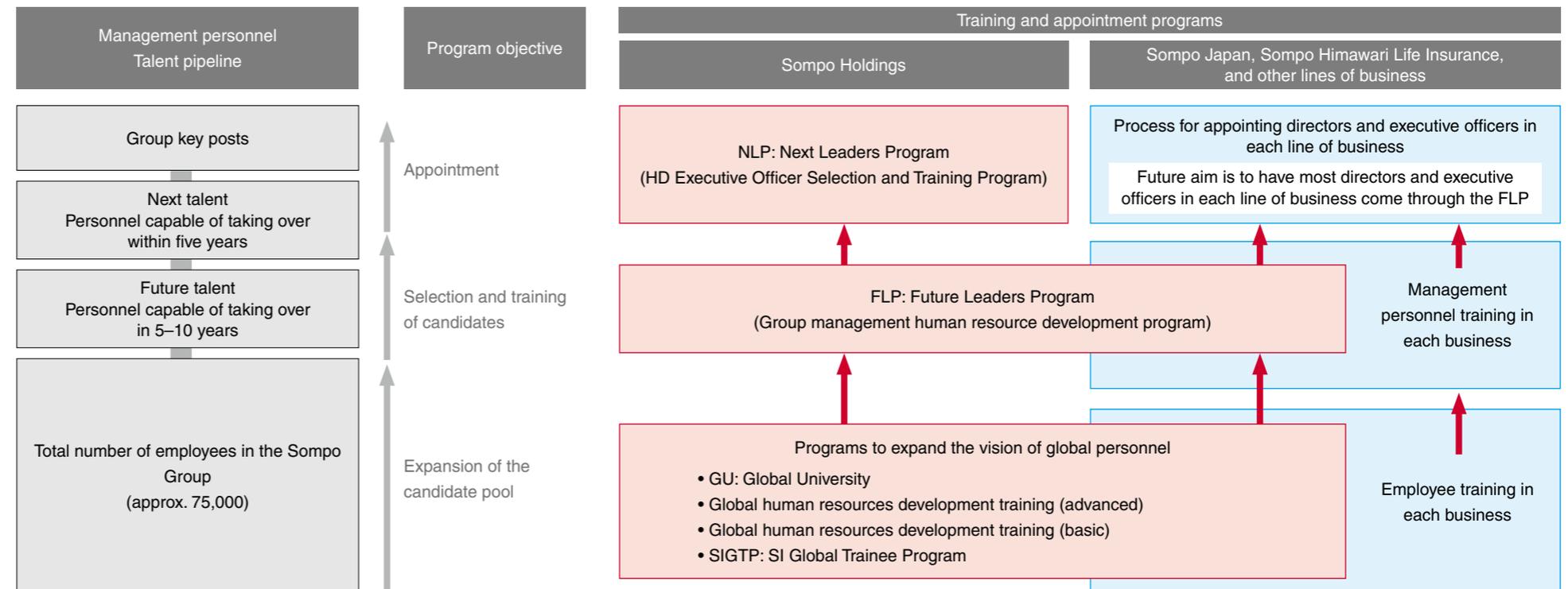
#### Global human resources development training (basic and advanced)

In the basic course, participants are provided output opportunities through discussions in both Japanese and English with the aim of developing a global mindset and a foundation in communication skills. In the advanced course, we invite instructors from within the Group to teach the participants practical English language skills and deepen their cross-cultural understanding by informing them about the Group's overseas business operations and through lecture-based discussions.

#### Sompo International Global Trainee Program

In this program, trainees are dispatched to Sompo International – a Group company boasting professionals from different fields centered around underwriting – to acquire knowledge and expertise, typically over a period of three years. By having employees embrace the challenge of working in a culturally different business environment overseas, we are developing global human resources armed with considerable expertise to drive further growth of the Group.

#### Group-wide framework for training and appointing management personnel



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## Talent Development

### Providing self-motivated learning opportunities

#### Activities and Achievements

#### SOMPO Cross-Training Challenge

We conduct a program through which employees are dispatched to startups, NPOs, or other entities outside of the Group to work on solving issues in society that contribute to the achievement of their My Purpose. Under this program, they take on tough assignments in environments with no clear answers. In this way, we are developing human resources who personify strong leadership to bring about change in our corporate culture and can forge a self-directed career based on their My Purpose.

#### Digital work shift

We are currently implementing a digital work shift (to nurture digital-savvy employees) with the aim of changing people, our work, and the Company. To achieve a digital transformation, or DX, a wide range of skills are required, which is why we have classified all of our employees into three categories: (1) DX specialists, who possess expert-level skills; (2) DX planning personnel, who plan digital initiatives and lead organizations as the core in promoting DX; and (3) DX support personnel, who shoulder the responsibility of providing value to customers with the use of digital technology. Training is provided to employees according to which category they belong to.

#### Number of DX human resources as of the end of FY2023

DX human resources: 26,714 (completion rate 110%)

#### \*Breakdown

- (1) DX specialists: 89
- (2) DX planning personnel: 9,344
- (3) DX support personnel: 17,281

#### Planned Group-wide learning platform

We are currently exploring the introduction of a Group-wide learning management system that is geared towards helping each and every employee achieve self-directed career development based on My Purpose. Also, by aligning it with our talent management system, we aim to construct a framework that connects learning to career-building efforts (realization of My Purpose) and suitable assignments for every employee.

### Expansion of our “Choose Your Own Career” system

#### Concept and Policy Activities and Achievements

#### Job-based HR system

In FY2020 we introduced a job-based HR system at Sompo Holdings to support self-directed career development in areas where My Purpose overlaps with SOMPO's Purpose. The main feature of the system is that it abolishes company-initiated personnel transfers in principle. We will seek to have employees deliver results as professionals by letting them choose their own career path rather than being driven (or led) by the company. Moreover, unlike typical job-based HR systems, we not only allow employees to forge a career in the same organization or function, but also respect their decision to seek a position beyond their traditional area of expertise by utilizing open recruitment systems and the like that are open to any Group employee. Accordingly, we provide a wide range of options to employees in terms of their career path in the Group. For example, (1) continuing to work in the same department or position to enhance their expertise in a specific area, (2) regularly volunteering to switch between compatible job roles in order to broaden the scope of their career, and (3) opting to change jobs by moving to various departments so as not to remain in a specific area for an extended period. The job-based HR system is being rolled out to all Group companies, including Sompo Japan Insurance, with each company adopting a system that aligns with its own characteristics.

#### Job challenge system

As one opportunity for employees to choose their own career path, we are currently promoting the Internal Job Posting System called “Job Challenge System,” under which employees can voluntarily apply for job postings and seek a transfer to a department of their choosing. This system allows employees to apply for open positions not only at their own company, but at any company in the Sompo Group. In FY2023, a total of 840 available positions across 28 Group companies, along with the descriptions of those job postings, were disclosed to Group employees. Also, in FY2021 we added a remote job challenge component to the system for the purpose of posting fully remote-based job openings. And for employees who are unable to apply for a desired position that requires a relocation because of their nursing care or childcare obligations, we offer a scheme that allows them to take up the challenge of a post of their own choosing without having to change their place of residence.

#### Himawari My Purpose career system (Sompo Himawari Life Insurance)

Starting in FY2022, we have implemented a system where employees apply for positions by internally disclosing their My Purpose, knowledge, skills, experience, and other information. Departments can offer employees a position if they feel the employee in question is the right fit for the role. The employee can then transfer to that department if they wish to do so. We are supporting the career-building efforts of every employee by having them influence each other, which in turn generates the motivation for them to actively learn new things. And by clearly envisioning their own future, they can achieve personal growth and work towards that vision of their future selves.

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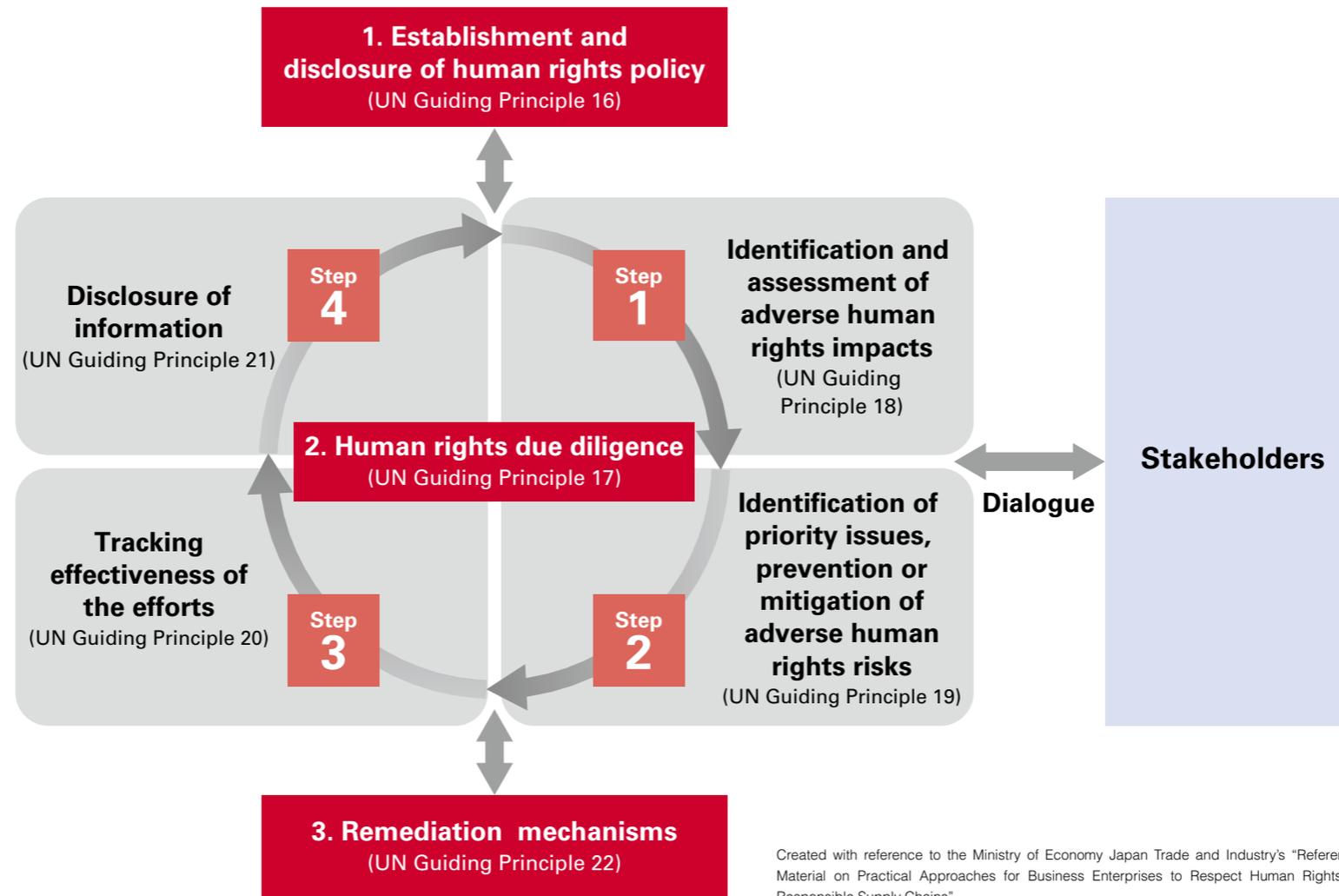
### Overall picture of human rights initiatives

#### Structure

To fulfill our responsibility to respect human rights, the Group is committed to:

1. Establishment and disclosure of human rights policy; 2. Human rights due diligence ("Human rights DD"); and 3. Remediation mechanisms.

In addition, we will also continue to engage in dialogue with stakeholders and make improvements based on the Group's situation.



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# Human Rights

## 1. Establishment and disclosure of human rights policy

### Concept and Policy

In the Group Policy for Human Rights, we declares that we will respect the fundamental human rights of all stakeholders in the Group and in the global marketplace, including the value chain, and that we will act with high ethical standards to create a sustainable society, while respecting international codes of conduct.

The policy applies to all employees in the Group and we will make an effort to extend its application to suppliers, business partners and other stakeholders.

In addition, we do not tolerate any form of forced labor, human trafficking, child labor, discrimination or harassment, or any other practices that undermine human dignity. We also respect fundamental rights concerning freedom of association and the right to collective bargaining in accordance with applicable local laws and regulations.

We will conduct procurement in accordance with the Group Sustainable Procurement Policy to ensure fair and equitable transactions with all suppliers, while giving due consideration to human rights and preventing corruption at suppliers and business partners.

### Group Policy for Human Rights

We, the Sompo Group pledge to respect human rights of our all stakeholders in global markets including our group and all value chains. We will respect the international norms of behavior\*, and simultaneously act with the highest ethical standards towards an inclusive, resilient, equitable and sustainable society.

Based on the perspectives set out below, we will address the human rights impacts of our activities while communicating with our stakeholders, establish an effective company approach and act, and continuously improve our approach and information disclose. We respect human dignity as the foundation of universal human rights.

### 1. Respecting human rights of stakeholders

We will respect human rights of all stakeholders associated with our global business activities, including customers and suppliers.

We will avoid, prevent or mitigate indirect adverse impact on human rights of our stakeholders. Should there be any abuse of human rights, we will address it promptly and adequately.

### 2. Respecting human rights of employees

In all facets of labour practices, we will not discriminate on the basis of race, color, ethnic origin, religion, creed, nationality, birthplace, social status, descent, gender, sexual orientation, gender identity, sexual expression, pregnancy, marital status, age, disability or any other status.

We, as a company, will take a global perspective, recognize individuality and diversity(Diversity, Equity and Inclusion), respect every employee's challenging spirit and speedy action, and ensure a dynamic working environment by maintaining and promoting every employee's health.

### 3. Promotion of human rights in global markets

We will comply with the laws and regulations of the countries and regions where our business operations and value chains are based. At the same time, we will conduct our business by taking into consideration the local culture and customs, as well as the environment and society in accordance with the expectations of stakeholders, and take into account local human rights issues. We will conduct the highly transparent business and contribute toward economic and social development and creation of social values of local communities.

### 4. Expectations for suppliers and business partners

Our requirement for suppliers, business partners and other stakeholders is to respect human rights based upon the international norms of behavior. In the event that we identify any adverse impacts of human rights, we will encourage them to take appropriate measures through engagement such as dialogue and consultation.

### 5. Human rights due diligence

We will continuously establish a system of human rights due diligence to identify and assess any actual or potential human rights risk in order to prevent or mitigate these adverse impacts on human rights Sompo Group may cause or contribute to.

This policy does not necessarily replace local laws and regulations. We will actively engage in this policy while complying with local laws and regulations.

\* International norms of behavior refers to the guidelines on human rights including the Universal Declaration of Human Rights, International Covenants on Human Rights(International Covenant on Civil and Political Rights, International Covenant on Economic, Social and Cultural Rights), ILO International Labor Standards, The United Nations Guiding Principles on Business and Human Rights known as "Ruggie Framework", Sustainable Development Goals, The United Nations Global Compact, Women's Empowerment Principles(WEPs), The OECD Guidelines for Multinational Enterprises and ISO26000.

### Group Sustainable Procurement Policy

By carrying out procurement based on the Group Sustainable Procurement Policy, we will continue to take the environment, society, and the economy into consideration when doing business and help bring about a sustainable society.

**PDF** For further details, please refer to [Group Sustainable Procurement Policy](#) (P.10).

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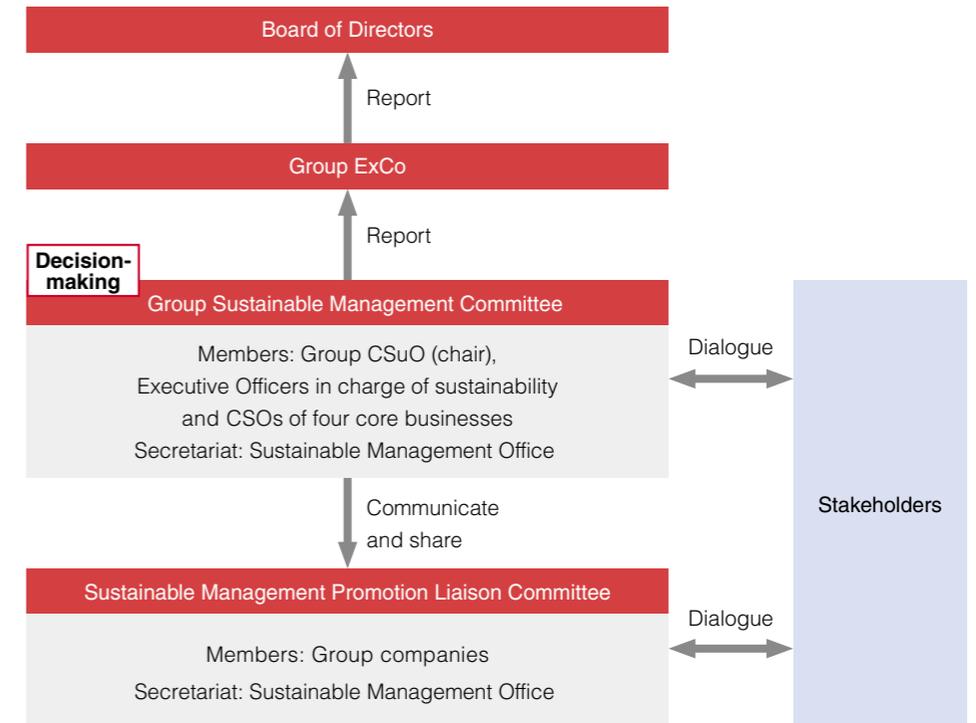
### 1. Establishment and disclosure of human rights policy

#### Structure

To encourage appropriate responses to ESG issues, including human rights, we have established a promotion system centered around the Group Sustainable Management Committee – the driving force behind Group-wide sustainability efforts.

The committee functions as the decision-making body on Group sustainability issues and is chaired by the Group CSuO. Its members comprise the CSuOs and CSOs of the four core businesses – Sompo Japan Insurance, Sompo International, Sompo Himawari Life Insurance, and Sompo Care. As the committee communicates and shares decisions with the Sustainable Management Promotion Liaison Committee under its umbrella, a framework is in place for implementing measures on a Group-wide basis. In addition, the Group has established a system under which matters discussed and reported at the committee are regularly reported to the Board of Directors via the Group Executive Committee.

Regarding human rights issues, the Sustainable Management Office, which serves as the secretariat of the committee, plays a central role in establishing an effective internal system in light of stakeholder opinions. We believe it is important to continuously improve on our priority issues and the status of our initiatives, and to disclose the status of these efforts.



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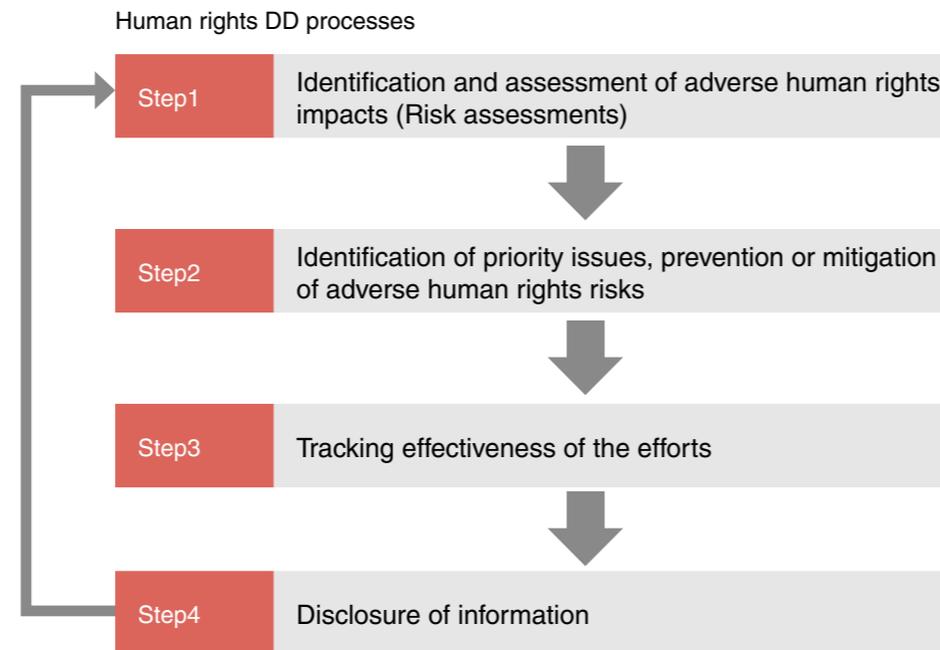


## Human Rights

### 2. Human rights due diligence

#### Structure Activities and Achievements

In accordance with the UN Guiding Principles on Business and Human Rights, the Group has established a human rights due diligence (human rights DD) framework for identifying, preventing, mitigating, implementing appropriate measures, and disclosing information on risks that adversely impact human rights with the following four steps. We also recognize that the human rights situation is constantly changing, and we need to address it in a regular, iterative and increasingly in depth.



#### Step1 Identification and assessment of adverse human rights impacts (Risk assessments)

The Group utilizes the Enterprise Risk Management (ERM) framework to identify "potential impacts and risks related to respecting human rights" that may occur in all of its businesses to identify priority issues and work to assessment.

In identifying human rights risks, we use various international guidelines such as the UNEP FI Human Rights Guidance Tool for the Financial Sector, and the CSR procurement selfassessment questionnaire published by the UN Global Compact Network Japan.

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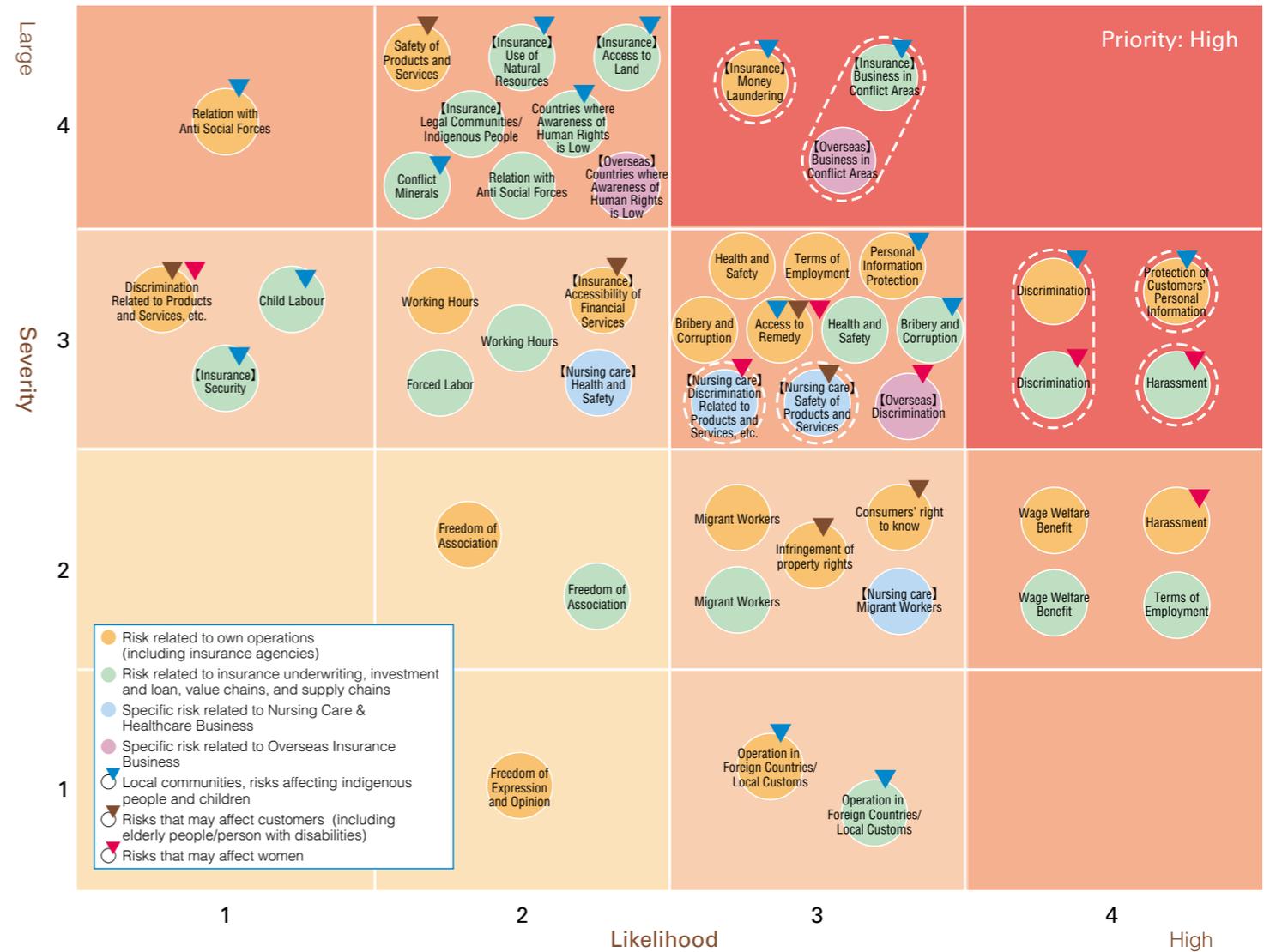
#### Human rights risk mapping

Based on the risk assessment conducted for the entire Group, we analyze the degree of adverse impact once a year, using severity\*1 and likelihood of occurrence\*2 as the evaluation criteria in order to identify issues to be addressed as a priority.

In our FY2024 human rights risk evaluation, we identified new human rights risks, including health and safety, harassment, leakage of personal information and privacy violations of employees and others, and respect for human rights and prohibition of discrimination related to products and services, and organized these risks from multiple perspectives.

\*1 Evaluated based on scale (gravity of the adverse human rights impact), scope (scope of the adverse impact), and irremediability (difficulty of restoring to the situation equivalent to the situation before the impact).

\*2 Evaluated based on the likelihood (frequency) of the risk actually occurring, i.e., whether it occurs approximately once every n years.



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## Human Rights

### 2. Human rights due diligence

#### Step2 Identification of priority issues, prevention or mitigation of adverse human rights risks

Based on the results of the risk assessment, we will prioritize addressing the high-priority risks from the human rights risk map in the fiscal year 2024.

#### Priority issues and main initiatives

Priority issues	Target stakeholders	Business	Main initiatives
Inappropriate disclosure of customer private data or privacy violations	Customers	All businesses	<ul style="list-style-type: none"> <li>Raising awareness mainly through operations-related accident training and compliance training</li> <li>Raising awareness of cyber risks through targeted attack e-mail training and other measures</li> </ul>
Money laundering and transparency (including tax avoidance)	Employees, workers in supply chain, customers	All businesses	<ul style="list-style-type: none"> <li>Establishing a Group-wide third-party internal reporting contact point</li> <li>Holding compliance training sessions</li> </ul>
Workplace discrimination	Employees and workers in the supply chain of the company and insurance underwriting, etc.	All business / Insurance underwriting, etc.	<ul style="list-style-type: none"> <li>Having employees confirm and sign codes of conduct/ethics</li> <li>Preventing workplace harassment with mandatory compliance training</li> <li>Ensuring employees read the handbook regarding the specific circumstances of each country (Overseas business)</li> </ul> <p>* The response of insurance underwriting, etc. will be discussed in future</p>
Harassment	Employees and workers in the supply chain at insurance underwriting, etc.	Insurance underwriting, etc.	<p>* Consideration of response in future</p>
Business in Conflict Areas	Employees and workers in the supply chain of the company and insurance underwriting, etc.	All business / Insurance underwriting, etc.	<p>* Consideration of response in future</p>
Discrimination Related to Products and Services	Customers	Nursing care business	<ul style="list-style-type: none"> <li>Ensuring employees are aware of the management philosophy of respecting humanity (by way of communication from the management team)</li> <li>Implementing training for employees on the topic of preventing accidents and abuse</li> </ul>
Migrant labor (including foreign workers)	Employees	Nursing care business	<ul style="list-style-type: none"> <li>First year training for foreign workers after they come to Japan (three times a year)</li> <li>Enrich initial education (a new 15-day group training program)</li> </ul>

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## Human Rights

### 2. Human rights due diligence

#### Prevention or mitigation initiatives

- Human rights awareness training for all group employees

We conduct Sustainability and Human Rights Training (including e-Learning) for Group employees every year to further deepen employee mutual understanding for respecting human rights and to create a rewarding, comfortable, lively, and energetic workplace.

In addition to familiarizing employees with the Group Policy for Human Rights the training includes an overview of Business and Human Rights, while also covering a broad range of many human rights issues that reflect social issues, such as normalization of people with disabilities, LGBTQ+, harassment, foreign residents, and the SDGs.

- Training for Group Directors and Executive Officers

The Group held a training session for Directors and Executive Officers to enhance understanding and awareness of diversity across the entire Group.

**PDF** For further details, please refer to [DEI \(Diversity, Equity & Inclusion\)](#) (P.60-63) .

- Insurance underwriting, Investment and Loan Initiatives

As part of our efforts to mitigate human rights risks through insurance underwriting and investment and loans, we identify businesses that require caution with regard to insurance underwriting and investment and loans that may have an adverse impact on the environment and society. We take careful actions after evaluating the adverse impact on the environment and society. In identifying specific cases within the applicable businesses, we conduct assessments after engaging in dialogue with our stakeholders.

**Web** For further details, please visit the website:  
[Building ESG Considerations Into Our Operations](#)

- Health & safety in the workplace and wellness management initiatives

Based on our health and productivity management strategy, we are working to ensure health and safety in the workplace and maintain and improve our employees' wellbeing. We set KPIs based on the results of risk assessments and priority issues presented at the Group Health and Productivity Management Promotion Headquarters Committee, and monitor the results of measures that have been implemented to verify how effective they have been.

In the FY2024 human rights risk assessments, 79.5% of all our organizations identified "long working hours for employees and workers in the supply chain" as a risk. All affected organizations developed and implemented measures to mitigate the risk of long working hours.

#### Step3 Tracking effectiveness of the efforts

##### Field survey on initiatives for respecting human rights

We conduct human rights risk assessments for all of the Group's businesses. Each company and division identifies its own human rights risks and formulates plans, including corrective measures, for identified human rights risks. The corrective measure formulation rate is 100%.

#### Step4 Disclosure of information

In line with Group Policy for Human Rights, we report on the progress of initiatives to address adverse impacts on human rights on our website and in our Sustainability Report. We also disclose our position on the UK Modern Slavery Act on our website. Through this type of communication, we are reviewing and improving our assessment process.

**Web** [Human Rights](#)

**Web** [Our Response to the UK Modern Slavery Act](#)

**Web** [Modern Slavery Act Policy and Statement](#)

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## Human Rights

### 3. Remediation mechanisms

#### Structure Activities and Achievements

After comparing our internal reporting system with the eight requirements called for in the United Nations' Guiding Principles on Business and Human Rights, we have recognized there to be some issues in terms of effectiveness that will require overhauling. For example, with regard to the requirement that the whistleblower system be "based on engagement and dialogue," we believe that it is necessary to build relationships with stakeholders and NGOs and emphasize dialogue and deliberation on the Group's systems and performance with regard to human rights initiatives.

Going forward, we will continue to work on improving access to redress, and by taking into account the requirements of the aforementioned Guiding Principles, we will take steps toward the establishment of an effective internal reporting system.

#### Receiving and addressing feedback and complaints

Each company in the Group receives complaints, including those relating to human rights, plus enquiries and feedback, from various stakeholders.

For example, at Sompo Japan Insurance, an expression of dissatisfaction from a customer regarding any aspect of the Group's business is considered to be a complaint. We take all of the complaints received from customers very seriously and by recording the details of complaints and analyzing them, we can seek ways to improve our operations, products, and services.

#### Reporting and consultation system from employee and corrective measures

In addition to providing a reporting and consultation desk for general compliance issues, the Group has established a human rights consultation desk that accepts individual consultations by phone or e-mail to create a comfortable working environment by quickly identifying information on harassment, bullying, and other problematic behaviors in the workplace. In addressing the issues, we check the intentions of the person reporting or consulting with us while working to resolve the problem.

If any of the reports or consultations received are found to be in violation of laws and regulations, internal rules, or the spirit of the SOMPO Group Compliance Code of Conduct, we conduct a strict and fair investigation of the matter.

Also, in the event that a violation of applicable laws and regulations, the code of conduct or other internal rules is found, the offender may be subject to disciplinary action including dismissal based on the standards and requirements stipulated by the employment contract and employment rules of the Group Company.

**Web** Details of each reporting system

- [System to Utilize Voice of Customer \(VOC\) in Management](#)
- [Complaints received](#) (in Japanese)
- [Whistle-blowing and Consultation System](#)
- [Sompo Group Compliance Code of Conduct](#)

### Dialogue with stakeholders

#### Activities and Achievements

By engaging in dialogue with human rights-related NGOs and NPOs, the SOMPO Group deepens its understanding of various human rights issues, the relationship between such issues and the business activities of each company, and adverse impacts related to human rights, and utilizes this understanding in its efforts to respect human rights at each company.

By the end of May 2024, we exchanged opinions and received advice on the following two points regarding human rights risks for all Group companies.

1. Human rights risks that should be newly identified in each business based on the business activities of Group companies.
2. Human rights issues of particular importance or that of requiring close attention going forward across the finance and insurance industry.

#### Advices from Stakeholders

We will add the human rights risks clarified through the exchange of opinions to the human rights risk identification items for FY2024, and evaluate and analyze these risks.

- In the nursing care business, risks related to working hours, employment conditions, migrant workers, and safety of goods and services need to be considered.
- AI and human rights have become a major topic. Possible adverse impacts on human rights need to be discussed from the technology development stage.
- It is important to have a dialogue on human rights risks with investee and borrower companies as well as insurance underwriters to establish a framework for human rights risks in each business sector.
- Strict human rights DD is necessary for overseas bases and business activities in conflict-affected areas.
- In the insurance industry, where services are provided according to a wide range of standards, it is necessary to consider whether there is any discrimination from the perspective of minorities.

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## Wellness Management

### What our Health and Productivity Management<sup>®\*1</sup> aims to achieve

#### Concept and Policy

To achieve SOMPO's purpose of creating a future of health, wellbeing and financial protection, we will continue our initiatives to build a foundation for health and productivity management and take good care of the mental and physical health of our employees and their families.

The Group Policy for Human Rights stipulates that we must take steps to maintain and improve the health of employees and ensure that they are afforded a vibrant workplace environment, while the Sompo Group Health Management Declaration<sup>\*2</sup> says that we must prioritize the mental and physical wellbeing of employees and their families. In addition to this, we are currently informing and educating various stakeholders about health and productivity management and supporting initiatives to that end.

<sup>\*1</sup> The Japanese term for Health and Productivity Management<sup>®</sup> is a registered trademark of the NPO Kenkokeiei.

<sup>\*2</sup> Group companies are also proactively announcing their own declarations on wellbeing in order to give shape to, and put into practice, the concept of prioritizing the health of employees and their families.

•Sompo Japan Insurance: Health Management Declaration (October 2016)

•Sompo Himawari Life Insurance: Employee Health Support Project (April 2016); Health and Productivity Management Declaration (October 2020)

In order to accelerate specific measures on Health and Productivity Management, we have formulated a Health and Productivity Management strategy map and we are systematically executing various investments (measures) in wellbeing with the aim of ensuring that all employees are healthy, both mentally and physically. In all of this, we are stepping up efforts on compliance with laws and regulations related to occupational health and safety, as well as mental health measures, which form the basis of our Health and Productivity Management, as well as initiatives aimed at reducing overtime outside of the statutory hours of work.

## What Our Health and Productivity Management Aims to Achieve

**SOMPO's Purpose**  
For a future of health,  
wellbeing and financial protection

Management Issues we want to solve through Health and Productivity Management (SOMPO Group Health Declaration)

Sompo Group values its contribution to society and ensures the highest quality services for customers' safety, security and health. To this end, we strive to provide healthy and happy lives for employees and their families.

- 1) We respect a sense of ownership; we support individual health activities that suit each employee's mission and work style.
- 2) We provide a place where people can express their diverse talents and strengths; we try to boost individuals' and organizations' productivity in a healthy working environment.
- 3) We contribute to the realization of a healthier and more energetic society by increasing employees' motivation and creating innovations.

Health-related final target indicators  
*\*Examples are shown in parentheses.*

Reduce absenteeism (e.g., absenteeism rate)

Improve presenteeism (e.g., WLQ-J score)

Enhancing Engagement (boosting employee motivation and productivity)

Maintaining and promoting mental and physical health  
(overall health risks / check up abnormality rate / BMI maintenance rate)

Indicators related to employees' awareness and behavior  
*\*Examples are shown in parentheses.*

Engagement survey  
(Improvement of organizational and workplace health)

Improve medical checkup rates  
(Regular health checkups, stress checks)

Promote New Work Style  
(% of remote work, % of participation in My Purpose-related workshops)

Ensure an appropriate work environment  
(Total actual working hours, % of paid days off ("PDOs" taken))

Improve medical treatment status  
(% of complete checkups, % of specific health guidance implementation)

Investments in Health (Various measures)

Deliver messages

Improve health literacy

- Deliver messages to the outside world
- Implement measures to boost employees' health literacy (e.g., e-learning, video distribution)

Various Approaches

"Population Approach" for maintaining and improving health

- Establish a regular exercise environment
- Improve dietary habits
- Support women's health
- Organize various other events

"High-risk Approach" for disease prevention

- Provide health guidance and encourage re-examination
- Follow up with people under high stress conditions
- Non-smoking measures
- Other disease prevention strategies (e.g., for those who are at risk of high blood pressure and high blood sugar)

Approaches to mental health

- Providing line care training for managers
- Follow-up for high-stress individuals

Infrastructure development

Establish a health investment framework

- Research / analyze Health and Productivity Management (e.g., Data Analytics in Health) and develop strategies
- Work with physicians and medical specialists
- Encourage checks, regular health checkups, various medical examinations, complete physical checkup

Ensure a vibrant work environment

- Prevent overwork (reduce work hours, promote taking paid days off)
- Promote "Work from Anywhere."
- Promote 1-on-1 meetings to reinforce MY Purpose initiatives
- Elimination of harassment

<sup>\*</sup>What Our Health and Productivity Management Aims to Achieve" will be reviewed and updated regularly in line with the Group's management strategies and practical results of health management measures.

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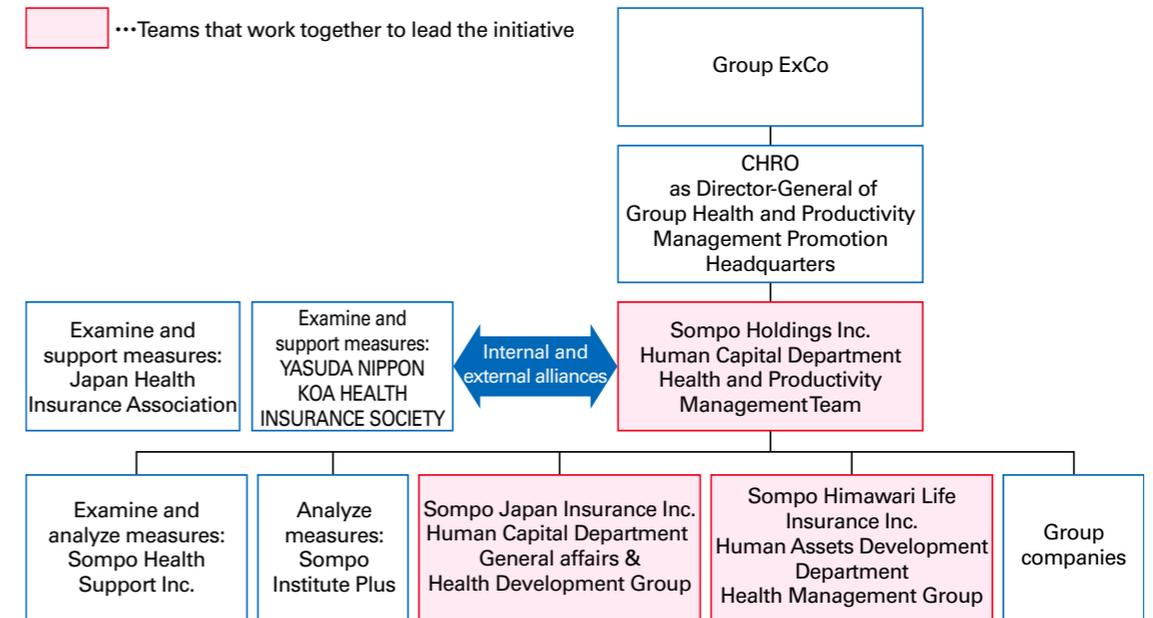
## Wellness Management

### Health management initiatives in the Group

#### Structure

As head of the Group Health and Productivity Management Promotion Headquarters, the Group Chief Human Resource Officer (CHRO) strengthens and spearheads efforts to maintain and improve wellbeing and provide support on health and productivity management to employees, their families, customers, business partners in the supply chain, and other business entities involved in the creation of value.

Also, to maintain and improve the mental and physical health of Group employees, we team up with Group companies such as Sompo Japan and Sompo Himawari Life, as well as health insurance associations, to implement different kinds of initiatives.



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## Wellness Management

### Main initiatives

#### Activities and Achievements

Initiatives are underway to build a foundation for the Group's health and productivity management with the following three priority issues.

#### (1) Increase in the number of employees on mental health leave

#### (2) Normalization of long working hours

#### (3) Variation in the status of promoting health and productivity management among companies

#### (1) Increase in the number of employees on mental health leave

Over the three fiscal years from FY2020 to FY2022, the number of applications for private injury and illness benefits due to mental illness among our Group companies belonging to YASUDA NIPPON KOA HEALTH INSURANCE SOCIETY has increased by 2.2 times.

As this suggests that the number of employees on mental health leave in our Group has been growing, we need to take immediate measures to address it.

Although no clear improvement has yet been made, we will consider many various opinions and then address this issue in the medium to long term.

#### Conducting line care training

This training program helps managers prevent mental health issues among their subordinates by implementing mental health measures.

They will learn how to quickly identify and address mental health issues before conditions worsen, enabling them to provide or organize appropriate support.

In FY2023, training was conducted on a voluntary basis for the management level of all Group companies, with 334 participants from 23 Group companies. To this end, a Q&A session was held using case studies and responses to mental health issues, and the participants' satisfaction rate was 99.1%.

A survey of the training participants showed that approximately 80% of the respondents answered that they had mental health issues, regardless of their industry, and that 78.4% of the respondents from the headquarters divisions and 75.3% of the respondents from the frontline divisions also had mental health issues, regardless of their division.

The respondents who indicated that they had issues with long working hours were 58.6% from the headquarters divisions and 47.3% from frontline divisions, a gap of about 10 percentage points. This indicated that the headquarters divisions were more aware of the issues regarding long working hours.

According to the Ministry of Health, Labour and Welfare entitled "Status of Mental Health

Measures in the Workplace," it was clear that the quantity and quality of work is the number one cause of stress. In other words, long working hours and mental health problems are not unrelated, and we will continue to address this topic in our training programs.

#### Initiatives to increase employee motivation and team vitality

"Happiness at Work" is a must-have factor for companies to grow sustainably. The Group believes that promoting health and productivity management can enhance not only wellbeing and the ease and satisfaction of working through work but also the mental and physical health of employees.

Since the health of employees and their families is the driving force behind realizing the Group's Purpose, we will further promote health and productivity management to bring about diverse work styles by clearly declaring that we recognize mental and physical health management as a management issue and linking it to SOMPO's Talent & Organization Transformation.

Specifically, in order to quantify employee engagement, we conduct regular engagement surveys at all Group companies to uncover any decline in motivation or dissatisfaction with the work environment. By visualizing the survey results as well as the status of working hours and stress check results at each workplace, we are promoting initiatives such as setting up opportunities for dialogue and improving the workplace environment at each organization, thereby increasing employee engagement and motivation and revitalizing the organization.

Sompo Japan and Sompo Holdings have also begun conducting culture change surveys every month with the aim of ascertaining the status of corporate culture change and further improving it.

#### (2) Normalization of long working hours

The monthly average of overtime work hours across Japan is 13.3 hours, which is about half of the Sompo Group companies' average of more than 30 hours per month. This far exceeds the national average, and when converted to an annual pace, the work hours are in violation of the 36 Agreement.

However, since each company has demonstrated improvement compared to the previous year, we will continue to share information with those in charge of promoting health and productivity management at each company and consider measures to improve health and productivity management.

#### Complying with occupational health and safety rules

The Health Committee at each workplace in the Sompo Group is endeavoring to maintain and improve employee wellbeing by engaging in discussions about occupational health and safety.

The Health Committee shares the status of working hours with the labor union and employee representatives and reports discussions on measures to prevent overwork to the human capital manager, branch general manager, and other superiors at each location. Thereafter, the Health

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## Wellness Management

Committee receives requests for further improvement.

To make the most of the Health Committee and prevent it from being a mere formality, we are educating our employees so that they can implement the PDCA cycle for issues through the Health Committee with the participation of their superiors at each site.

### (3) Variation in the status of promoting health and productivity management among companies

Given that each company's approach to health and productivity management varies and that the engagement survey scores on questions related to wellbeing were low, we created a forum for sharing best practices, exchanging opinions on issues, and consulting with each Group company to promote health and productivity management throughout the Group.

#### Health and Productivity Management Headquarters meeting

The purpose of this meeting is to understand and emphasize the importance of health and productivity management by re-communicating the current year's health and productivity management promotion policy and to foster Group synergy through the health and productivity management community.

With 89 people from 27 Group companies having attended the meeting, the Group CHRO communicated the health and productivity management policy and priority issues to the top management of each company. Some said that they had gained a more profound empathy and understanding of the Group's policies and priority issues, and the importance of health and productivity management as a management strategy was reaffirmed. Some participants also commented favorably on the opportunity to learn about the efforts of other companies.

#### Hosting a Health and Productivity Management Community

The Health and Productivity Management Community was formed in response to the lack of opportunities to build horizontal ties among Group companies and the desire to learn about the initiatives and problems facing other Group companies.

In FY2023, Community meetings took place three times from June to December, with the people in charge of promoting health and productivity management at each company sharing various issues and good practices, exchanging information, and other details.

The Community also provides opportunities to learn some basic knowledge about mental health.

#### Results for FY2023

June	Participants: 61 people in 24 companies	Satisfaction average: 81.3%
October	Participants: 33 people in 21 companies	Satisfaction average: 90.5%
December	Participants: 38 people in 24 companies	Satisfaction average: 100.0%

The initiatives indicated below are currently underway.

### Promotion of physical health

#### Data analytics in health

The Group analyzes health data offered by Sompo Health Support, while working with health insurance associations. Sompo Japan and Sompo Himawari life are working to improve lifestyle habits, which were found to correlate with the results of health checkups, stress check results, WLQ-J scores, and other analyses.

#### Spaces for boosting productivity and improving health

As part of our efforts to drive Talent & Organization Transformation and undertake health and productivity management, we have established working spaces geared towards boosting employee productivity and improving health. The implementation of flexible working arrangements regardless of physical location, including spaces where employees can work efficiently and hold meetings, plus booths for taking power naps, has successfully boosted productivity.

In addition, as an "open head office" and a symbol of cultural change, a special cafeteria on the 43rd floor of the Sompo Japan head office building, which had been used mainly by executives of Sompo Japan and Sompo Holdings, was opened to general employees (including those of Group companies). On the top floor, which has a stunning view, there is a work area that can be used for small group meetings as well as individual workspaces, providing a new place for Group connections.

#### Prohibiting smoking during working hours

To promote the health of our employees, the entire Group will actively work toward a smoking cessation policy.

At Sompo Himawari Life Insurance, company smoking rules were already tightened in April 2019. Not only are all employees prohibited from smoking during working hours, but the company's recruitment guidelines now state that all new graduates recruited after April 2020 must be non-smokers at the time of joining the company. Individual assistance is also provided to smokers, including the recommendation of online quit smoking programs.

The overall smoking rate is 15.5%, and although we are one step away from the national goal of 12%, there is a significant barrier at 3%. Therefore, to achieve this goal, we are considering promoting the goal of first physically reducing opportunities to smoke, namely a total smoking ban indoors and outdoors.

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## Wellness Management

### Health Issues and Major Verification Indicators

#### Activities and Achievements

To realize the "Sompo Group's Aim for Health and Productivity Management," the Sompo Group has established indicators for changing the awareness and behavior of employees, etc., and is continuously measuring progress to improve its initiatives.

SOMPO Holdings Inc.								
Health Issues		Target KPI	Unit	Target	FY2020	FY2021	FY2022	FY2023
Lifestyle disease preventive measures	1 <sup>*1</sup>	Rate of regular medical checkup	%	100.0	100.0	99.1	99.4	100.0
	2 <sup>*2</sup>	Completion of specific health guidance	%	90.0	40.0	60.0	30.0	16.0
	3 <sup>*2</sup>	Maintain appropriate weight (BMI 18.5 - 24.9)	%	80.0	47.1	63.4	68.9	66.5
	4 <sup>*2</sup>	Rate of regular exercise	%	30.0	41.2	40.2	37.0	38.5
Smoking prevention measures	5 <sup>*1</sup>	Rate of smoking	%	12.0	11.8	9.8	10.9	11.5
Mental health measures (stress check examination)	6 <sup>*1</sup>	Rate of stress check examination	%	100.0	92.3	94.4	95.8	95.3
		General health risk	—	below 100	85	84	87	85
Improve presenteeism	7 <sup>*1</sup>	Total Performance Evaluation*3 WLQ-J score (most productive = 100%)	%	Improvement from the previous fiscal year	95.4	95.3	95.3	95.5

Sompo Japan Insurance Inc.								
Health Issues		Target KPI	Unit	Target	FY2020	FY2021	FY2022	FY2023
Lifestyle disease preventive measures	1 <sup>*1</sup>	Rate of regular medical checkup	%	100.0	100.0	99.9	99.9	99.9
	2 <sup>*1</sup>	Rate of detailed examination following regular medical checkup	%	100.0	36.0	65.6	71.0	75.6
	3 <sup>*2</sup>	Completion of specific health guidance	%	90.0	52.3	75.9	82.5	64.8
	4 <sup>*2</sup>	Maintain appropriate weight (BMI 18.5 - 24.9)	%	80.0	66.2	66.0	66.4	65.8
	5 <sup>*2</sup>	Rate of regular exercise	%	30.0	19.8	21.3	21.7	22.5
Smoking prevention measures	6 <sup>*1</sup>	Rate of smoking	%	12.0	14.9	14.5	14.0	14.3
Mental health measures (stress check examination)	7 <sup>*1</sup>	Rate of stress check examination	%	100.0	93.1	93.3	97.8	97.9
		General health risk	—	below 100	101	100	104	100
Improve presenteeism	8 <sup>*1</sup>	Total Performance Evaluation*3 WLQ-J score (most productive = 100%)	%	95.0	94.1	94.0	93.6	93.8

Sompo Himawari Life Insurance Inc.								
Health Issues		Target KPI	Unit	Target	FY2020	FY2021	FY2022	FY2023
Lifestyle disease preventive measures	1 <sup>*1</sup>	Rate of regular medical checkup	%	100.0	99.9	100.0	100.0	100.0
	2 <sup>*2</sup>	Completion of specific health guidance (BMI 18.5 - 25)	%	80.0	68.2	67.3	66.7	66.9
	3 <sup>*2</sup>	Rate of regular exercise	%	30.0	24.0	26.8	26.6	26.0
Smoking prevention measures	4 <sup>*1</sup>	Rate of smoking	%	12.0	11.1	9.3	7.5	6.9
Mental health measures (stress check examination)	5 <sup>*1</sup>	Rate of stress check examination	%	100.0	95.1	97.7	92.5	98.1
		General health risk	—	90	98	95	94	91
Improve presenteeism	6 <sup>*1</sup>	Total Performance Evaluation*3WLQ-J score (most productive = 100%)	%	100.0	94.0	93.9	93.9	93.9

\*1 for all employees  
 \*2 for employees aged 40+  
 \*3 Same examination rate as for stress checks

Medical expense/insurance op expense (SOMPO Holdings Inc.)					
Item	Unit	FY2020	FY2021	FY2022	FY2023
Medical expense/person	JPY	218,814	240,301	262,745	178,234
Insurance op expense/person	JPY	28,957	31,113	30,367	36,777

Information on health initiatives (SOMPO Holdings Inc.)			
Item	FY2021	FY2022	FY2023
Employee satisfaction with health initiatives (5-point scale)	3.02	3.06	3.08

Long working hours data (SOMPO Holdings Inc.)					
Item	Unit	FY2020	FY2021	FY2022	FY2023
Ratio of overtime work	%	10.4	11.2	11.3	10.8

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## Wellness Management

### External evaluation

#### Activities and Achievements

For the eighth consecutive year, we have been selected as one of the 2024 Health & Productivity Management Outstanding Organizations, which is jointly awarded by the Ministry of Economy, Trade and Industry and the Tokyo Stock Exchange in recognition of companies that excel in health and productivity management.

In addition, 21 Sompo Group companies were certified as 2024 Health & Productivity Management Outstanding Organizations in the Large Enterprise Category and Small and Medium Enterprise Category by the Ministry of Economy, Trade and Industry and the Nippon Kenko Kaigi (Japan Health Council). Eight of these companies were certified as 2024 Health & Productivity Management Outstanding Organizations in the Large Enterprise Category (White 500) and one as a 2024 Health & Productivity Management Outstanding Organization in the Small and Medium-sized Enterprise Category (Bright 500).

**PDF** For further details, please refer to [External Evaluation](#) (P.151).

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## Financial Inclusion and Promoting Insurance for All Kinds of People and Risks

### Basic concept

#### Concept and Policy

Financial inclusion refers to the support extended to people excluded from utilizing financial services because of poverty, discrimination, or other reasons so that they may gain access to such basic services in order to alleviate economic instability in their lives.

We aim to help build a society in which people from all walks of life can lead peaceful, safe, and healthy lives. We also strive to support economic development in emerging and developing countries and develop and provide products and services that contribute to improvements in peoples living standards.

### Promoting universal access to insurance

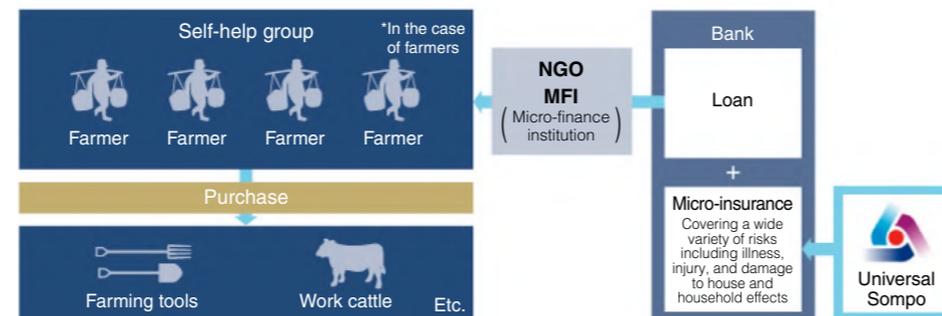
#### Activities and Achievements

#### Micro-insurance in India — Helping to alleviate poverty and supporting self-reliance in rural areas —

In 2008, Universal Sompo General Insurance (USGI), a Group company in India, started to offer micro-insurance services for the protection of low-income individuals who are vulnerable to health risks and have difficulties repaying their loans.

USGI's products include livestock insurance for economically marginalized farmers, insurance packages and accident insurance for farmers, and medical insurance coupled with microfinance offered by banks and other financial institutions covering five major illnesses. These insurance product's premiums are set low. In order to support independence, poverty reduction, and the sustainable development of the country, USGI is thus striving to spread insurance as one basic social security service among the economically vulnerable sections of society in India, where social divisions are large.

#### Mechanism of Micro-insurance



#### Insurance program supporting women just before and after childbirth

In February 2013, Sompo Japan started to offer liability insurance for doulas in collaboration with the Japan Doula Association. The insurance program covers the cost of damages in cases where the insured doula (a professional who assists a woman before and just after childbirth) is liable for damages under law as a result of an accident occurring in the course of their work. In recent years, expectant mothers and mothers with young children have been finding it difficult to receive childcare support from their own family and others. This program was developed based on input from female employees who experienced such difficulties. On December 6, 2019, the Act for the Partial Revision of the Maternal and Child Health Act was announced. Sompo Japan will use this insurance program to support the spread of doulas, demand of which is expected to rapidly increase in the future.

#### Insurance scheme to support a balance between fertility treatment and work

As a way of supporting the welfare of employees at companies promoting diverse work styles, Sompo Japan Insurance provides a plan that helps employees balance fertility treatment with work.

In Japan, the growing trend of marrying later in life and delaying childbirth has led to an increase in the number of couples seeking fertility treatment.

Even though costly fertility treatment has been covered by Japan's public health insurance scheme since 2022, thereby making it more accessible, it still remains a heavy financial burden.

Therefore, we will work to promote the Support Plan for Balancing Infertility Treatment and Work as an underpinning benefit package for employees undergoing infertility treatment and their spouses, thereby helping to realize a society in which it is easier for employees to work.

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## Financial Inclusion and Promoting Insurance for All Kinds of People and Risks

### Promoting insurance in readiness for all kinds of risk

#### Activities and Achievements

Mysurance, the Group's small amount, short-term insurance provider, is committed to planning, developing, and selling products in keeping with its mission of bringing new value to insurance, providing customers with new experiences, and making the world smarter through the use of digital tools.

Mysurance aims to continuously create products in quick fashion to accommodate changes in society and the environment, and to also meet emerging customer needs, thus providing a level of preparedness for all types of risk.

#### Online cancellation insurance covering travel reservations

This insurance protects customers from the uncertainty of booking a forthcoming event or expensive travel, and in the unlikely event of a cancellation, it reimburses the full amount of the cancellation fee up to the amount covered by the insurance policy.

Canceling a trip that you are looking forward to can be a disappointing experience, especially with the letdown of being unable to travel and the financial burden of cancellation fees making it difficult to book another trip.

In light of this, we have developed domestic travel cancellation insurance and international travel cancellation insurance. This insurance covers a wide range of travel reservations, including accommodation and airline tickets, with the hope of turning them into positive experiences that lead to the next travel reservation. As of the end of May 2024, the number of policyholders exceeded 550,000 through the support from many customers.

Online travel partners have thanked us for providing a safe environment for customers to make early travel reservations by incorporating cancellation insurance into their travel booking sites, thereby increasing the close rate of travel reservations themselves.

#### Feedback from policyholder customers

- "I was able to make a reservation with peace of mind because of the insurance."
- "My child suddenly developed a fever and I was forced to cancel at the last minute, so having the insurance was a real lifesaver."

#### Solving various issues with smartphone insurance

Smartphones are now an indispensable part of our lives. At the same time, the impact of inflation has sent smartphone prices skyrocketing, so replacing a broken phone is not as simple as it used to be. Consumers are therefore choosing to repair their phones in order to use them for longer. In this context, Mysurance offers comprehensive smartphone insurance coverage for less than ¥500 a month.

The student smartphone insurance product for students comes with a free legal consultation service in the event that the student gets caught up in trouble on social media. While smartphones offer a lot of convenience, they have also uncovered many issues in society playing out on social media. For this reason, we aim to realize a society where customers can use their smartphones with peace of mind.

We also provide free literacy materials summarizing the information parents and children should confirm when the child gets their first smartphone. These materials are widely used as a resource to reconsider how to use smartphones safely and securely and to establish household rules on smartphone use.

#### Feedback from policyholder customers

- "Given the high cost of repairing my smartphone, it's reassuring to know that for about ¥500 per month I can use my phone with peace of mind."
- "I feel reassured knowing that there is proper coverage when my child uses their phone. The coverage of online trouble in the student plan is also excellent."

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# Disaster Prevention and Mitigation (Improving Society's Resilience to Natural Disasters)

## Contributing to disaster prevention and mitigation with products and services

### Activities and Achievements

### SORA Resilience: Disaster prevention and mitigation platform-based solution

SORA Resilience is a disaster prevention and mitigation platform-based solution jointly developed by Sompo Risk Management, which has expert knowledge of risks, Sompo Japan Insurance, which specializes in insurance knowledge, and Weathernews Inc., a company that has access to meteorological data and boasts analytical capabilities.

In recent times, the world's attention has been focused on the growing risk of climate change. According to a report of the Intergovernmental Panel on Climate Change, the probability of torrential rainfall and other weather disasters is expected to grow even stronger up ahead as the world's temperature continues to increase, and as such, the threat of natural disasters around us is intensifying year after year.

On the other hand, the accuracy of numerical forecasts related to typhoon path predictions and weather is improving year by year, and the forecast information can be used as a reference to select more effective disaster prevention and mitigation actions. Even when a disaster is difficult to predict, such as an earthquake, it is essential for resilient organizational management to quickly gather information, make decisions, and take action. SORA Resilience is a platform that can contribute to gathering and managing such information.

SORA Resilience allows (1) the ability for the user to easily grasp a variety of risk information in real time, (2) the capability to predict risks up to 72 hours in advance for each site and consideration of "when" and "which sites" need to be addressed, and (3) the ability to ensure smooth operations in disaster response, where opportunities are rare. Having developed the system based on these three concepts, we are able to use a wide range of customers in a wide range of industries.

In FY2024, we began offering functions such as Global Alert, which provides information on overseas earthquakes and local risks, to meet the needs of customers with offices in Japan and overseas. SORA Resilience will continue to evolve with the aim of becoming a platform that can better help customers prevent or mitigate their exposure to disasters.



Screenshots of the SORA Resilience service

©Mapbox ©OpenStreetMap

### The Sumai no Hazard Map: Comprehensive hazard map service to safeguard customers from natural disaster risks

Sompo Japan develops and provides unique hazard maps, the Sumai no Hazard Map, by combining its insurance payment data with the hazard maps issued by public institutions.

The main features and merits of the service are (1) assessment and display of risks for each customer address, (2) display of disaster and accident examples for the actual visualization of natural disaster risks, (3) display of recommended evacuation centers, facility information, and insurance coverage.

This service is an information tool that staff at our agencies explain to customers when proposing new policies or renewal of fire and earthquake insurance. The service aims to encourage customers to correctly understand the risks of natural disasters in their own communities and to further convince them of the need for the insurance policy.



(1) Assessment and display of risks for each customer address



(2) Display of disaster and accident examples



(3) Display of recommended evacuation centers, facility information, and insurance coverage

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## Disaster Prevention and Mitigation (Improving Society's Resilience to Natural Disasters)

### Support for corporate and municipal BCP and disaster preparedness

Sompo Risk Management also provides support for corporate and municipal BCPs and disaster preparedness.

#### Corporate offering

Following the Great East Japan Earthquake and other natural disasters and COVID-19, corporate initiatives for disaster prevention and mitigation as well as business continuity have shifted to a phase of formulating business continuity plans that anticipate a wide variety of risks, conducting education and training to improve effectiveness in a variety of scenarios, and establishing disaster prevention, mitigation and business continuity systems that support new work style. Sompo Risk Management provides comprehensive support for companies with various concerns through a service lineup that includes formulating an all-hazards approach business continuity plan, planning and implementing a variety of training and drills tailored to specific issues and needs, and providing a disaster headquarters management kit "HONBU-kun" and an online disaster response training program "STG-DX (Saigai Taio Game)" on top of its existing consulting services.

#### Local government offerings

Local governments are required to formulate action plans to protect the lives of residents from various crises, such as back-to-back large-scale natural disasters, the COVID-19 pandemic, and incidents like ballistic missile launches. They must also provide training and run drills in order to enhance emergency response capabilities.

Sompo Risk Management supports the development of disaster- and crisis-resilient communities through formulating plans and manuals (regional disaster prevention plans, operational continuity plans, support plans, regional plans for national land resilience, national protection plans, etc.), planning and conducting education and training, operating councils for people unable to return home after a big earthquake, and conducting surveys and research related to disaster countermeasures and other issues.

**PDF** For related information, please refer to [Climate Change-related Initiatives \(Adapt to climate change\)](#) (P.49-50).

### Digital transformation for wide-area disaster response (fire and allied insurance)

#### Activities and Achievements

Following the Fukushima Earthquake on March 16, 2022, Sompo Japan, Palantir Technologies Japan K.K. ("Palantir") and ABEJA Inc. formed a Disaster Response Project in April 2022 to improve business operations in the event of a major natural disaster, and began collecting and integrating data about accidents and insurance payouts and building an app for disasters. This has led to faster payment of insurance claims by substantially streamlining operations through digital transformation in claim processing operations.

In the past, the information required for damage assessment was dispersed across multiple systems, which required a lot of labor and time for printing and sorting documents, as well as for managing dispatch routes to visit customer homes. By collecting and integrating the scattered data onto Palantir's Foundry platform, restructuring it to suit our business processes, and utilizing it in the app we developed, we have been able to streamline our business operations.

Following the Noto Peninsula Earthquake, we established disaster response headquarters in Ishikawa, Toyama, and Niigata Prefectures. Through the use of the Foundry platform, we were able to complete payment of insurance claims to more than 90% of customers who reported damage in the four months following the January 2024 disaster.

We will continue striving for faster payouts by using this app.

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## Contributing to a Safe and Secure Mobility Society

### Safe driving support using digital technology

#### Activities and Achievements

#### Developing telematics insurance and services

Sompo Japan has been engaged in research and development aimed at supporting safe driving and reducing insurance premiums for drivers through the use of telematics technology. Our product line-up currently includes "Driving!"\*1, "SOMPO Drive," and "SMILING ROAD"\*2.

\*1 "Driving!" is the name of the service attached to the "Rider on Notice of Accident by Drive Recorder."

\*2 Refers to a service for businesses designed to prevent accidents by using a drive recorder. The service was launched in March 2015 as the first telematics service in the property and casualty insurance industry and the drive recorder service was renewed in July 2022.

#### Safe driving support service "Driving!" for individual drivers

Sompo Japan believes that its mission as a P&C insurance company is to relieve customers' anxiety in the event of an accident and to reduce the number of car accidents that occur. In 2018, the company started to provide "Driving!," a telematics-based service with automobile insurance for individuals who use a driving recorder (dashboard camera).

Since then, road rage has become a social problem for all generations, so in September 2021, we updated our drive recorder terminals in order to provide greater peace of mind to our customers. The use of drive recorder footage has led to prompt and convincing insurance claim payments, with cumulative sales exceeding 310,000 units.

"Driving!" offers driver peace of mind while driving using a dedicated driving recorder with a telecommunications function that supports safe driving, as well as safe driving assessments after driving to help users maintain their driving skills. By using the telecommunications feature to enable users to directly connect to an insurance company, the company can provide an accident reporting service that utilizes the driving recorder's impact detection function and ALSOK Kaketsuke Anshin Service, an accident-scene callout service offered in collaboration with Sohgo Security Services Co., Ltd. (ALSOK). Sompo Japan is the first major P&C insurance company in Japan to collaborate with ALSOK in providing this service. In this way, the company provides customers with total support for peace of mind and safety when driving.

Sompo Japan will continue to leverage digital technology to provide all drivers with even greater peace of mind and safety, and contribute to achieving an accident-free society.

#### Main functions of "Driving!"

01

#### Accident response support in case of emergency

In the event of an accident, the ALSOK Kaketsuke Anshin Service provides peace of mind in addition to automatic and manual reporting. We handle the securing of any accident scene and arrange ambulances on behalf of our customers.

Note: ALSOK Kaketsuke Anshin Service is available to customers whenever necessary.



02

#### Functions to support safe driving

Our support function for safe driving uses a high-performance drive recorder. It alerts the driver with on-screen displays and warning sounds to avoid or mitigate accidents before they occur.



03

#### Data visualization of driving ability

While analyzing driving characteristics and other information, a driving diagnosis report is displayed on a dedicated smartphone app. If the driving characteristic score\* is 80 or higher, a 5% discount on the next year's auto insurance premium is applied.

\*This score is calculated based on driving information and other data determined by the Company.



### "SMILING ROAD" safety driving support service for companies and individual proprietors

Sompo Japan lends drive recorders with communication functions to corporations and individual business owners. It offers "SMILING ROAD," a safe-driving support service that uses advanced technology to analyze driving data obtained from the drive recorders. Specifically, the three functions of "see," "understand," and "praise" provide feedback on safe-driving diagnoses, dangerous driving, and other information to the safe-driving manager's PC and the driver's smartphone, thereby helping to raise driver awareness of safe driving and provide efficient guidance to the safe driving manager. In the event of an accident, the drive recorder's communication function can detect the impact and notify the administrator of the vehicle's location and other information to enable an immediate grasp of the accident situation, prompt notification of the accident to our company, and rapid resolution of the accident. Launched in March 2015, the new terminals and services were updated in July 2022. As of February 2024, approximately 238,000 units had been installed by a total of 6,200 companies.

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## Contributing to a Safe and Secure Mobility Society

### ALSOK reliable accident site support service

Saison Automobile and Fire Insurance provides the ALSOK Reliable Accident Site Support Service, which will send ALSOK personnel to respond to the scene of the accident when the company receives a report of an accident from a customer. The service ensures safety to prevent secondary disasters, arranges for ambulances when damage or harm has been caused to the customer or other parties involved in the accident, provides suitable advice to prevent problems with the other party involved in the accident, and so on. The ALSOK Reliable Accident Site Support Service has been well received by customers, with a service satisfaction rate of 89.4% in FY2023.

### Joint research realizes the concept of “Human Health Checkup for Driving”

Sompo Japan has entered a joint research agreement with AI Driving Instructor Co., Ltd. to develop a new solution based on data-driven driving evaluations to address transportation issues, such as the increasing number of elderly drivers and “paper drivers,” the driver shortage, and the increasing number of people with reduced mobility.

In recent years, legal measures have been implemented to address the increase in traffic accidents caused by elderly drivers. However, to prevent traffic accidents not only for elderly drivers but also for a wide range of others, it is important for drivers to understand the state of their own cognitive functions and driving skills and to provide efficient and personalized training.

To resolve these issues, Sompo Japan (which provides safe driving support services using telematics technology) and AI Driving Instructor (which aims to provide higher-quality driving education using autonomous driving technology and AI) will share their data and expertise. Through this, the two companies aim to develop highly accurate driving diagnosis methods and effective training methods that lead to behavioral change.

## Insurance products for automated driving

### Activities and Achievements

### Development of automated driving insurance (tailor-made for pilot tests) services

Automated driving is expected to solve social issues, including reducing traffic accidents and the impact on the environment. Many pilot tests have been conducted jointly by industry, government, and academia to examine both technical development and social acceptability.

Using the long-accumulated insurance design know-how, Sompo Japan has developed and now offers an automated driving insurance (tailor-made for pilot tests) that covers a wide range of risks during automated driving pilot tests.

The product incorporates automated driving insurance that comprehensively compensates for various risks relating to automated driving, risk consulting by Sompo Risk Management, and a dedicated service that supports pleasant automated driving by analyzing driving data using the latest IoT technologies.

As an example, vehicle developers who provide automated driving technology may be obligated to compensate for damages in the event of a system malfunction or other problem. However, not only does it take time to identify the cause of the malfunction, but developers will be likely to hesitate to promote such development if they have to bear indemnity risks.

To ensure that automated driving technology can be developed without having to worry about such issues, Sompo Japan now offers a new Additional Rider for Insured Parties Such as Automated Vehicle Developers, which eliminates the need to discuss the division of fault among vehicle developers, and does not seek compensation from developers insured under the rider. Through these initiatives, the company aims to solve issues faced by businesses that has adopted automated driving.

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## Contributing to a Safe and Secure Mobility Society

### New protection for automated driving vehicles

The automated driving technology currently in practical use is a driving support technology that assumes a human driver is driving the vehicle, and that the driver assumes liability in principle for accidents. Because of this, the likelihood of a human driver not being liable for compensation for damage under the law is low at present, and in the majority of cases, it is possible to provide insurance payments using current bodily injury liability insurance and property damage liability insurance. However, due to diversified risks resulting from the high pace of recent technological developments and increase in cyber-attacks, Sompo Japan anticipates cases in which it is unclear whether a human driver is liable for damages and cases that will take time to settle.

For such cases we have newly added a rider for the injured (provided for all customers) that pays insurance payments even when there is no liability for compensation on the part of the human driver, so as to continue to provide security to customers who use automobiles fitted with automated driving technology and connected-cars, and ensure prompt injured party relief and early amicable accident settlement.

We have revised our no-fault accident provision (provided for all customers of vehicle insurance) to ensure there is no impact on customers' ongoing automobile insurance policy rating as a result of accidents due to system defects or unauthorized access by a third party in which there is no negligence on the part of the customer.

### Solutions for the social implementation of automated driving services Launch of SOMPO ALCS\*<sup>1</sup>

Together with Sompo Risk Management, Sompo Business Solutions, and Prime Assistance, Sompo Japan launched SOMPO ALCS, a packaged solution to support local governments and transportation operators, in April 2024.

By utilizing the knowledge gained from the demonstration experiments\*<sup>2</sup> to date, we will provide comprehensive support from the planning stage before the start of automated driving with our Group companies until after-sales service following the start of automated driving. This will help to resolve issues associated with implementing automated driving services, such as who and how to respond to problems in the event of an accident and how to secure a factory that can service automated driving vehicles. As a result, we will support the implementation of safe and secure automated driving services.

\*1 ALCS stands for Autonomous Level 4 Comprehensive Support.

\*2 Sompo Japan has participated in more than 120 demonstration tests. It has provided Level IV Discovery, an InsurTech solution that packages Automated Driving Risk Assessment, Connected Support Center, and Dedicated Insurance for Automated Driving (for demonstration tests). We are also supporting the safe and secure introduction of automated driving.

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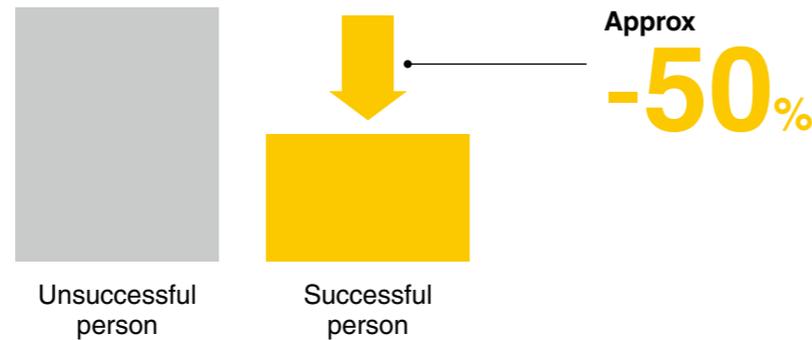
## Extending Life Expectancy

### Health products initiative

#### Activities and Achievements

As a "health support company," Sampo Himawari Life Insurance aims to support customers to lead prosperous lives and realize their dreams, and to bring about a society in which people can live their own way. Toward this goal, we are working to deliver innovative health-centered insurance products and health-related services, centered on apps, to a large number of customers, and to support their behavioral change toward better health. Our initiatives to date have steadily increased the number of users of our insurance and health-related services to more than 5 million. Among them, the Get☆ Healthy Challenge! program one of the services to support customers' behavioral change, has been showing results in health support. These include a lower hospitalization rate for those who succeeded in the challenge compared to those who did not. In the Mid-Term Management Plan starting from FY2024, we will accelerate our initiatives to help solve social issues to extend healthy life expectancy, and contribute to resolving the three concerns of Sampo Wellbeing.

#### Get☆ Healthy Challenge! Hospitalization rate of successful applicants



\* The hospitalization rate is based on the Get☆ Healthy Challenge! system and is calculated based on actual payments during the study period for FY2018–2019 contracts that are challengeable and in effect at the start of the study period. Percentages are based on the hospitalization rate for unsuccessful persons as 100.

\* The classification of "successful" and "unsuccessful," as well as the duration of the study, is as follows:

FY2018 Contract: Based on the success status at the end of March 2021, the study examined actual payments from April 2021 to March 2023.

FY2019 Contract: Based on the success status at the end of March 2022, the study examined actual payments from April 2022 to March 2023.

\* Payment results for hospitalization are based on the total of payments for injuries and illnesses that fall under the seven major life-style-related diseases defined by SOMPO in medical insurance policies for the same insured person in the subject policy.

### Insurhealth® products

We provide Insurhealth®, representing new value from combining a traditional insurance function with a healthcare function. Insurhealth® products have been well received by many customers, with cumulative sales exceeding 1.6 million since their launch in 2018 (End of FY2023). In our newly launched Mid-Term Management Plan, we are committed to expanding the number of Himawari clients/users through Insurhealth® products, and we will continue to deliver Insurhealth® to as many customers as possible in order to eliminate "just in case" situations to the extent possible.

#### Income Compensation Insurance to Support Health "Protection for You and Your Family" (First in the Industry)

This product features a Get☆ Healthy Challenge! system, which allows policyholders to lower their insurance premiums by measuring improvements in their health (stopping smoking, BMI, blood pressure) over a certain period from enrollment, and to receive the amount equivalent to the difference in the premiums paid from the time of first enrollment in the form of a monetary reward for completing health challenges.

#### Health Support Cancer Insurance "Yuuki no Omamori"

Our Health Support Cancer Insurance Yuuki no Omamori is a new form of cancer insurance that provides total support from pre-onset to post-treatment care. In terms of prevention, smokers who successfully quit smoking after enrollment can change to a less expensive non-smoker premium rate, and apps are used to encourage maintenance and improvement of health. Cancer risk testing services are provided for early detection. In terms of protection, it takes a rational approach that is compatible with Japan's social security system and the latest cancer treatments.

#### Health support variable insurance "Shorai no Omamori"

In addition to death protection in the event it is needed, "Shorai no Omamori" health support variable insurance also provides comprehensive protection for being unable to work, including disability and nursing care, which are a growing risk in terms of asset formation for the working generation. Additionally, the product also includes industry firsts\*, such as a "health reserve" scheme that enables customers to leverage their good health to enhance their asset formation, and a secondary insurance period in which customers can continue to have their assets managed in a special account after the insurance pay-in period is complete.

\*According to research by Sampo Himawari Insurance in February 2023

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## Extending Life Expectancy

### Deployment of health-related services

We offer a variety of healthcare services to support Himawari clients/users in their behavioral change toward health. By offering a rich lineup of services, from light services such as health behavior support (walking) and health checkup readings to services for women's health issues and lifestyle-related diseases, we have been helping more Himawari clients/users to change their behavior toward health.

#### Paid health care services

##### “Linkx Blood Sugar Coaching”

This service allows users to monitor changes in their daily blood sugar levels, which cannot be done through conventional means such as health checkups, by wearing a “continuous glucose monitoring” device. The service also helps users learn the causes of and remedial measures for their blood sugar issues. Obtaining awareness of the relationship between one's own lifestyle and changes in blood sugar levels will lead to proactive lifestyle improvement actions.

##### “Linkx Life Is” life design support service for women (first in the industry)

“Linkx Life Is” is the industry's first\*<sup>1</sup> paid healthcare service in the Femtech space.

The health issues of menstruation, future pregnancy, and menopause, along with hormonal fluctuations, are closely related to work performance and life design. Promoting understanding of the impact of hormones on women's lives and presenting remedies will help resolve discomfort and distress.

By addressing the health, career, and other concerns of female employees in companies, and supporting each woman's ideal life design, we can improve the performance of the company as a whole.

\*1 As of August 2022. Sompo Himawari Life Insurance research

#### Health-related apps

##### Health Support App “Linkx Kenko Try”

“Linkx Kenko Try” app, which supports improvement of lifestyle habits, is available free of charge to everyone, regardless of whether or not you have a policy with us. “Linkx Kenko Try” can predict the risk of abnormal values in six years simply by taking a picture of the results of a health checkup. Furthermore, by adding a brief questionnaire, it shows the risk of developing cancer within five years for people with similar conditions\*<sup>2</sup>. It also suggests health activities (actions) tailored to your daily mood and physical condition. By following the action cards, you can develop healthy lifestyle habits that are less prone to illness.

\*<sup>2</sup> Cancer Risk Simulator is intended to predict the risk of developing cancer based on input data and does not provide diagnostic, medical, or therapeutic services.

##### “Linkx Aruku,” an application to improve health through continuous walking

Linkx Aruku (pronounced “link cross aruku”) is a walking app for daily, strain-free, enjoyable walking. The app offers over 1,000 walking courses throughout Japan and users can share photographs and make comments on things they discover during their walk. The app records steps taken, calories consumed, and distance walked merely by carrying the device around, and promotes healthy living by encouraging continuous walking.

##### “MY Himawari,” an application that delivers Insurhealth® to the palm of the customer's hand

In September 2024, we will release a new “MY Himawari.” This application delivers safety, security, and health to customers through the three experiences of seeing, connecting, and being able to change.

Available free of charge not only to customers subscribing to Insurhealth® products, but also to all of the more than 5 million Himawari clients/users, it is truly a comprehensive support application that combines insurance and health, allowing you to check your risk, preparedness and health status in one stop. In addition, a point program\*<sup>3</sup> will be introduced to encourage customers to engage in healthy behaviors (actions to maintain and improve health) and to make it a habit, thereby contributing to extending healthy life expectancy, which is a social issue.

\*<sup>3</sup> There are conditions for using the point program. Please refer to the point details page in the application and the Terms of Use.

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## Extending Life Expectancy

### Initiatives to maintain and promote the health of employees through healthcare services

#### Activities and Achievements

#### Providing Japan's largest service in specific health guidance

As Japan's society ages and the rising number of people suffer from lifestyle diseases such as diabetes and myocardial infarction, the increase in medical and other social security costs has become a social issue for Japan. Under these circumstances, public medical insurers, such as health insurance societies, have been obligated to provide specific health checkups and specific health guidance focusing on metabolic syndrome since FY2008. From FY2015, the data health plan has required health projects based on the analysis of receipts and medical checkup data. In addition, with the start of the fourth phase of the Japanese government's Medical Cost Optimization Plan from FY2024, the introduction of outcome evaluation and the use of ICT for specific health guidance will improve the implementation rate to achieve the target. Furthermore, medical insurers are expected to implement ever more effective and efficient approaches.

Drawing on its nationwide network of health professionals, which includes more than 1,000 health workers, nurses, and national registered dietitians, Sompo Health Support provides support to corporate employees as Japan's largest provider of special health guidance. One study shows that approximately 40% of employees who received follow-up advice from Sompo Health Support improved to the point that they required no further guidance the following year. In addition, we are developing a project to help prevent severe illness and an information-provision project for those who are non-obese at risk of high blood pressure, high blood sugar, high lipids, and other conditions, those who are on medication and the like, and those who are not eligible for specific health guidance. We have provided health guidance to approximately 470,000 cases per year for about 640 organizations, mainly health insurance societies and mutual aid associations.

Sompo Health Support will continuously provide face-to-face health support that matches each customer's need, as well as original seminars and technical support on health to professionals nationwide to develop a framework that enables the provision of high quality services.

### Support services for corporate mental health measures and health & productivity management

At Sompo Health Support, consultants and specialist occupational mental health coordinators (OMC) provide services to solve problems facing corporate customers in various sectors. These include support for the development of occupational health systems that focus on mental health measures, support for disabled workers and employees on leave, the employment of industrial physicians, and the planning and implementation of healthcare training.

In addition to services that employ stress checks to improve workplace environments, the company provides two presenteeism\* measurement tools: WLQ-J and WFUn.

With the aim of helping to make businesses healthy places, the company also provides comprehensive support for promoting health and productivity management. This covers support for preparing related surveys, visualization of health issues through data analysis, and provision of solution services based on the results of these surveys in order to ensure employee productivity, which is a critical issue for corporate management.

\*Situation in which employees report to work despite being ill and work while physically unwell.

**SOMPOヘルスサポート**  
安心・安全・健康のテーマパーク

### 健康経営コンサルティングサービス

「健康経営」とは、従業員の健康維持・増進の取り組みが長期的にコスト、経費の削減につながることで、健康経営（LWLQJ）を実現することです。

**「足りないところだけサポートしてほしい」「総合的にサポートしてほしい」ご要望に応じたサービスをご提供します**

**健康経営調査票作成支援サービス**

- 専任コンサルタントが健康経営調査票についてご説明いたします。
- 経営者様へ、実施時期や内容の健康経営調査票を無料で健康経営アドバイザーから説明・取寄・送付まで企業毎の準備をご代行し、貴社の健康経営実現のサポートをいたします。

**データ分析による健康課題の可視化支援サービス**

- 現状のデータを分析し、データ集計が可能な健康課題（例：喫煙、飲酒、運動不足、肥満、高血圧、糖尿病、脂質異常症、がん検診受診率）を可視化し、必要に応じて提案いたします。

**健康経営総合コンサルティング ～総合支援サービス～**

- 健康経営が実現できようとするためには組織体制・従業員の状態について十分な理解が必須で、課題を明確にします。その上で具体的な対策が決定でき、業務内容・健康経営推進体制の構築が重要となります。
- 実績・課題・体制を構築し、結果として「健康経営優良法人」に認定されることを目指します。

**STEP0 提案～キックオフ** ・コンサルティングの全体像を共有・合意します

**STEP1 現状分析** ・貴社現状を共有し、課題を分析します（定量的・定性的）

**STEP2 コンプレメタリー** ・健康経営推進のコンセプト（目的）作成のアドバイスを行います

**STEP3 ゴール設定** ・短期的＆長期的なゴール（目標）設定のアドバイスを行います

**STEP4 体制構築** ・健康経営を推進するための組織体制構築をご支援いたします

**STEP5 施策の検討・実行** ・ゴールに近づけるための施策を検討し、実行をご支援いたします

**STEP6 評価改善** ・定期的に評価を実施、施策改善をご提案します

### 健康経営支援サービスメニュー一覧

認定項目	認定項目	ソリューションサービス
1. 経営者へのサポート	健康経営の重要性を説明するセミナー・研修 健康経営の推進体制構築 健康経営の推進体制構築	健康経営の重要性を説明するセミナー・研修 健康経営の推進体制構築 健康経営の推進体制構築
2. 従業員へのサポート	健康経営の推進体制構築 健康経営の推進体制構築 健康経営の推進体制構築	健康経営の推進体制構築 健康経営の推進体制構築 健康経営の推進体制構築
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健康経営を目指す企業様へ多数ご活用いただいております。令和3年度実績  
当社健康経営コンサルティング導入企業様の認定取得率：95%超  
ホワイト500認定企業様の当社ソリューションサービスご活用率：10%超

SOMPOヘルスサポート株式会社 | 健康経営推進法 | 企業コンサルティング部  
〒101-0063 東京都千代田区神田淡路町1-2-3  
TEL: 03-5209-8092

Health and productivity management consulting services

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## Extending Life Expectancy

### New hay fever self-care based on intestinal flora Joint development of intestinal flora test "Mykinso Hana"

Sompo Health Support has developed "Mykinso Hana," a new intestinal flora test and self-care program that encourages behavioral change by providing advice on improving lifestyle and dietary habits tailored to each of five types of intestinal environments classified based on their similarity. The product is based on joint research on the relationship between intestinal flora and hay fever with Cykinso, Inc., a company with a proven track record in intestinal flora testing.

Intestinal flora tests were carried out on 282 Sompo Group employees to see if conditions such as allergies that affect "presenteeism" (employees reporting to work despite being ill and working while physically unwell) could be alleviated by improving the intestinal environment. By scoring the severity of hay fever symptoms and conducting questionnaires on lifestyle habits, the study revealed lifestyle patterns that contribute to hay fever symptoms.

"Mykinso Hana" is available to medical insurers, businesses, organizations, and their members. It is used by companies to promote health and productivity management that encourages awareness of conditions affecting presenteeism, by various organizations to improve services for their members, and by medical insurers to reduce medical costs.



"Mykinso Hana" kits

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## Extending Life Expectancy

### Group-wide initiatives to tackle dementia SOMPO Dementia Support Program

#### Activities and Achievements

The Sompo Group has been developing the SOMPO Dementia Support Program since 2018 under the slogan "A society in which every person can live a healthy, prosperous and happy life in one's own way."

**Web** For further details, please visit the website (in Japanese): [SOMPO Dementia Support Program](#)

### Initiatives through the development and provision of services

#### "SOMPO Smile Aging Program" for effective control of cognitive decline

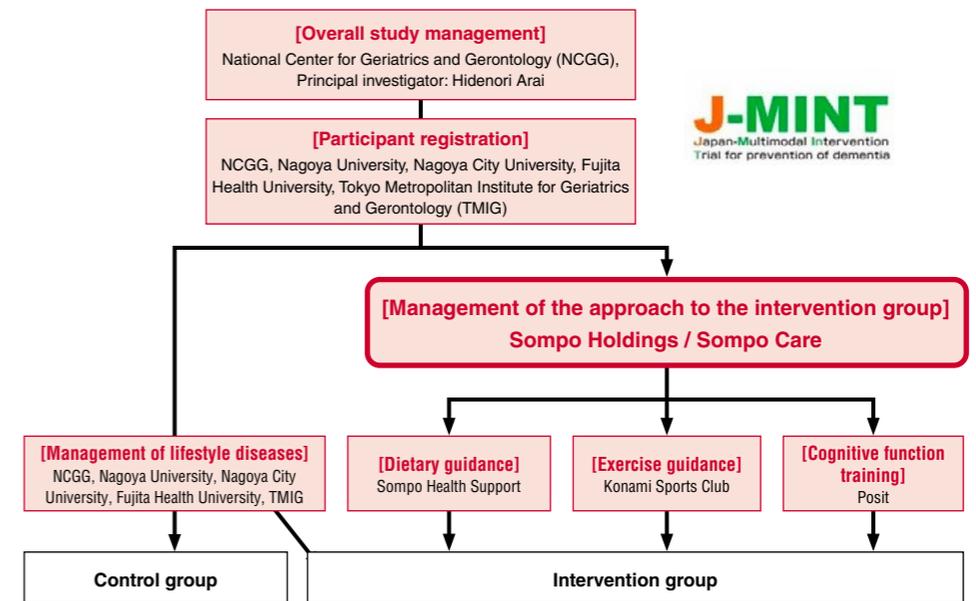
In 2020, under the supervision of Professor Miia Kivipelto of the Karolinska Institutet, who led the FINGER study, and the National Center for Geriatrics and Gerontology, we developed the "SOMPO Smile Aging Program," a program to help prevent cognitive decline by improving the lifestyle of older people. This program is the world's first nationwide FINGER study social implementation program approved by Professor Kivipelto. Currently, Sompo Care has introduced this program to elderly housing with supportive services (138 locations) across Japan, with more than 1,400 residents participating every week as preventive care. In the future, we aim to reduce the risk of developing dementia and extend healthy life expectancy in Japan by rolling out the program throughout Japan.



#### Participation in J-MINT study (Japanese FINGER study) and publication of results

The SOMPO Group is a co-participant in the J-MINT study, which began in November 2019. In July 2023, the National Center for Geriatrics and Gerontology found that a multimodal intervention program (management of lifestyle-related diseases, exercise, nutritional guidance, and cognitive training) was effective in improving cognitive function in seniors with mild cognitive impairment.

#### Structure of J-MINT study



#### Publication in "Alzheimer's & Dementia" (International Journal of the Alzheimer' Association)

The achievements of the above J-MINT Study were published in the prestigious international journal "Alzheimer's & Dementia," published by the Alzheimer's Association.

**Web** For further details, please visit the website: [Alzheimer's & Dementia](#)

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## Extending Life Expectancy

### Raising awareness on dementia

The Sompo Group conducts a variety of activities to promote correct knowledge about dementia and a proper understanding of people with dementia, which is needed to promote their harmonious integration into society.

#### Activities for World Alzheimer's Month (September)

##### Living Together: Seminar for thinking about dementia

In cooperation with a number of companies and organizations that support the objectives of the seminar, we have been holding a seminar called "Living Together: Seminar for thinking about dementia" every year since 2017. In fiscal year 2023, the event continued under the theme of "Talk with: Let's talk with everyone," and more than 3,000 people attended.



##### Transmission of a message to raise awareness of dementia from the Sompo Japan headquarters building

Every year on September 21, World Alzheimer's Day, the Sompo Japan headquarters building is lit up in orange, the color used to indicate awareness and support of dementia. We have been lighting up our headquarters building on this date since 2017.



##### Initiatives to ensure correct knowledge and understanding of dementia among Sompo Group employees

###### Dementia Barrier-Free Declaration by Sompo Group companies

In order to create a barrier-free society for people with dementia so that they and their families can live safely, securely, and healthily, Sompo Group companies are promoting the formulation of their Dementia Barrier-Free Declaration.

\*10 companies as of June 30, 2024



#### In-house lecture for employees

In August 2023, we held an in-house lecture on the theme of "the expected role of financial institutions with the enactment of the Basic Act on Dementia" by Professor Jin Narumoto of Kyoto Prefectural University of Medicine Graduate School.

#### "Sompo Cafe" (dementia cafe) for employees

In August 2023, Sompo Japan Insurance Inc. held the "Sompo Cafe" (dementia cafe), mainly for employees living in the vicinity of its headquarters building. The purpose of the event was to make people become more familiar with dementia and understand it from the perspective of the person with dementia. On the day of the event, we welcomed Ms. Miki Sato, who suffers from dementia, to speak about her feelings and personal experiences and what she thought we should know about the condition. Attendees deepened their understanding of dementia through Q&A with Ms. Sato and group discussion.



#### Others

##### Sponsorship and participation in "Run Tomo"

We support the "Run Tomo" event, in which people with dementia, their families, supporters, and the general public run in a relay race. Instead of passing a baton, the runners pass a tasuki, the traditional cloth sash worn by relay marathon runners in Japan. Executives and employees of the Sompo Group also participate as runners in events held in various regions.



##### Launch of "Anna Konna" website full of hints for dementia care

This website, which supports people providing dementia care at home, is operated by Sompo Care in the hope that our knowledge of nursing care will be useful to home nursing care providers. The website draws on the knowledge of frontline dementia care professionals to introduce lifehacks on how to apply wisdom and ingenuity when providing nursing care at home, in relation to all kinds of problems associated with caring for people with dementia. The "Anna Konna" website was awarded the Good Design Award 2020.



**Web** For further details, please visit the special site (in Japanese): [Anna Konna](#)

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## Contributing to a Sustainable Social Security System

### Goal of SOMPO's nursing care business

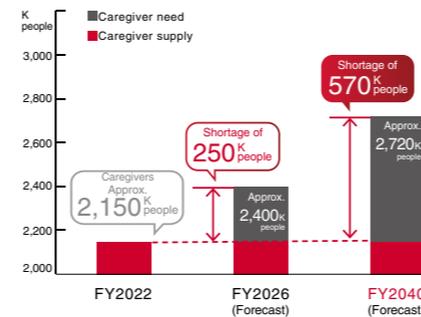
#### Concept and Policy

In Japan, which continues to grapple with a low birth rate and an aging population, there is an enormous imbalance between those providing care and those receiving it. Estimates indicate that by 2040, there will be a shortage of approximately 570,000 caregivers\*. Also, given the decline in the working-age population, concerns have been increasingly raised about the future of social security.

Sompo Care continues to take on the challenge of shaping the future of nursing care in order to address this social issue of the widening gap between the supply and demand of caregivers.

\* Source: Ministry of Health, Labour and Welfare, "The Number of Long-Term Care Workers Needed Based on the Ninth Long-Term Care Insurance Business Plan" (July 12, 2024)

#### Estimated shortage of caregivers



### SOMPO's approach to leveraging data and technology

#### Activities and Achievements

In order to change the coming future, it is imperative that we transform the field of nursing care. And the key to that lies in the utilization of data and technology. First, in anticipation of the widening gap between the supply and demand for caregivers in the future, we will promote thorough efficiency with quality in day-to-day operations. Moreover, we will endeavor to foster greater motivation and pride among our staff by focusing on providing better, evidence-based nursing care to our users and realizing a work style that ensures our staff delivers a level of care that only humans are capable of providing to others. Moreover, we aim to transform the future of nursing care by spreading this approach throughout the entire nursing care industry.

In realizing this, Sompo Care, as a nursing care service provider, and ND Software, as a developer and provider of nursing care operation support software, will provide their accumulated expertise and services to other nursing care providers. Contributing to improving productivity with quality through support for transforming care operations, such as visualization of care record data, is one example.

### Future Care Lab in Japan, a research center for technology related to nursing care

Guided by a mission to create a new ways of nursing care through the coexistence of humans and technology, this lab utilizes technology to eliminate the supply-demand gap in caregivers. With the aim of contributing to the nursing care industry as a whole, not just the locations where Sompo Care has a business presence, it undertakes testing and research and development of technology that is appealing to both those receiving and providing care.

#### <Purpose>

- Improve quality of life (QOL) of users
- Reduce the burden on and improve conditions for nursing care workers
- Improve productivity of nursing care services

**Web** For further details, please visit the special site: [Future Care Lab in Japan](#)



#### Implementation of various technologies to support nursing care



"Sleep Measurement Sensor," capable of monitoring and collecting data on sleep conditions



"LAGUNA," an air mattress that reduces bedsores by automatically adjusting positions



"LOVOT," a family-type robot to stay close to users



"PURETE," Ultra Fine Bubble Generator



"Viami," a reclining shower bathing device that warms the whole body



"wrappon-PACKET," a diaper collection box with an automatic wrapping mechanism

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## Improving the Quality of Customer Services

### Sompo Japan Insurance's initiatives

#### Activities and Achievements

#### Policy on customer-oriented business operations

In FY2023, Sompo Japan received business improvement orders from the Financial Services Agency regarding the premium adjustment practices the Company's inappropriate responses to fraudulent auto insurance claims.

The business improvement orders pointed out problems with the Company's business administration (governance) system and corporate culture. Although we have always promoted customer-oriented business operations, we believe that our failure to incorporate the customer's point of view led to the above issues. We intend to prevent the same problems from occurring again and regain the public's trust by reviewing our policy on customer-oriented business operations and ensuring that all executives and employees adhere to the "customer-oriented" principle.

To achieve its purpose of "creating a future of health, wellbeing, and financial protection," the Sompo Group seeks to enhance its corporate value by facing a broad range of stakeholders and contributing to the resolution of many different social issues through each business.

Given this, Sompo Japan Insurance has established this policy to achieve customer-oriented business operations based on our thorough understanding of our customers' views at all contact points in our P&C insurance business and to fulfill our corporate social responsibilities to all of our stakeholders\*.

\*Stakeholders include customers, business partners, stockholders, employees, and local communities

Policy 1: Conduct business operations from the customer's point of view

Policy 2: Develop products and services that meet customer needs

Policy 3: Propose optimal insurance products for customers

Policy 4: Ensure the appropriateness and carefulness of insurance claim payment procedures

Policy 5: Instill policy on customer-oriented business operations

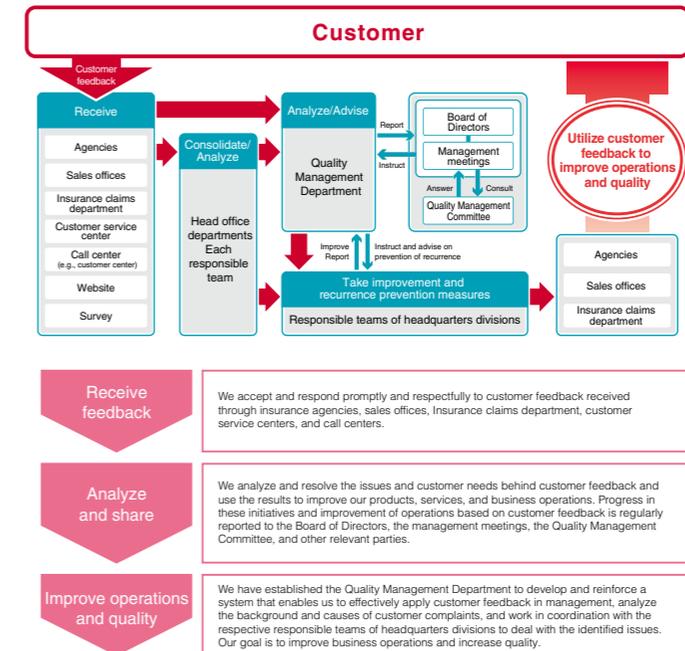
Policy 6: Properly manage conflicts of interest

Policy 7: Take steps to uphold our corporate social responsibility

**Web** For further details, please visit Sompo Japan Insurance official website (in Japanese): [Policy on Customer-Oriented Business Operations](#)

### System to utilize Voice of Customer (VOC) in management

To incorporate customer feedback into management, Sompo Japan analyzes trends and content related to customer feedback and then shares the results with headquarters divisions in an effort to improve operations and enhance service quality.



### Utilize customer feedback to improve quality

Sompo Japan has published the Voice of Customer (VOC) White Paper annually since FY2007 with the aim of keeping all our stakeholders informed of our initiatives to incorporate customer feedback in our management and efforts to make improvements. The FY2024 white paper includes reports on customer feedback on the series of issues regarding fraudulent auto insurance claims and the premium adjustment practices and progress in our business improvement efforts following them.

**Web** For further details, please visit Sompo Japan Insurance official website (in Japanese): [Voice of Customer \(VOC\) White Paper](#)



Voice of Customer (VOC)  
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## Improving the Quality of Customer Services

### Sompo Himawari Life's initiatives

#### Activities and Achievements

Sompo Himawari Life Insurance is committed to always emphasizing compliance and FD\* when making decisions, while considering the interests of its customers.

To achieve this, we have developed a Policy on Customer-Oriented Business Operations and intend to establish our reason for existence as a health support company that helps customers stay healthy with a focus on life insurance.

\*FD: Fiduciary Duty

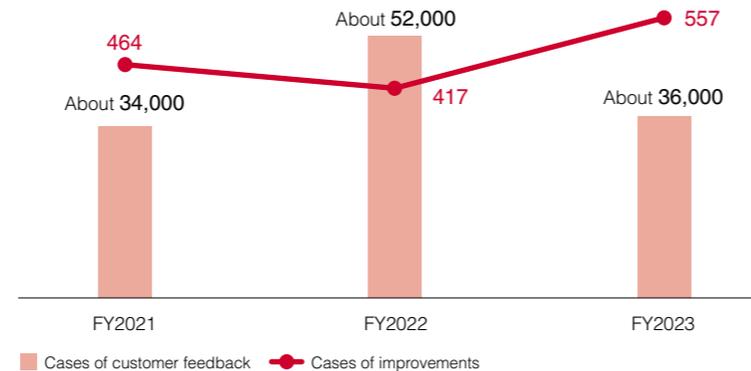
#### Structure for promoting customer-centric operations

One of the Company's directors or executive officers has been appointed to supervise the promotion of fiduciary duty and a FD Promotion Department has been established to take responsibility for promoting, instilling, and further evolving this policy. Furthermore, the FD External Monitor Committee has been established and meets regularly to receive opinions from external experts such as consumer life counselors and consumer life advisors.

#### System to utilize Voice of Customer (VOC) in management

We actively engage in collecting a broad spectrum of customer feedback, including direct expressions of gratitude, complaints, opinions, and requests through various channels such as customer centers, consultation desks, surveys, sales branches, and agencies. Additionally, we gather a wide range of suggestions and ideas from employees based on customer perspectives.

Cases of customer feedback and improvements



We centrally manage the customer feedback we have collected and utilize it to develop products and services, improve operations, enhance quality, and improve customer convenience. We continue to use customer feedback to make improvements and disclose them on our website.

**Web** For further details, please visit Sompo Himawari Life official website (in Japanese):  
[Examples of improvement initiatives](#)

### Enhancing the service quality of insurance agencies and sales representatives

To maintain and strengthen the framework for providing customers with appropriate products and services, we endeavor to improve the quality of work provided by agencies and sales representatives by running training sessions and educational programs with a focus on the following.

- (1) Topics related to insurance solicitation, including understanding customer intent, explanations of important details, and the handling of notices
- (2) Topics related to the continuous provision of optimal coverage and services to customers (follow-up services)
- (3) Topics related to the establishment and strengthening of the agency's own business improvement cycle (agency's internal control system)

As a concrete initiative, we aim to enhance the quality of agency and soliciting work through continuous training programs. This includes education on matters related to insurance solicitation, such as understanding customer intentions, explaining important details, handling notices, and providing appropriate explanations regarding the selection and recommendation of certain products. We also focus on training related to after-sale services.

#### Training of "HL Advisors®"

We recognize our top-quality sales representatives with the title of HL Advisor® in recognition of their high-level consulting and proposal capabilities, their ability to support people's health by promoting Insurhealth®, and their customer-oriented work ethic. We are working to foster the development of sales representatives that make an impression on our customers.

The HL Advisor® certification criteria include not only sales criteria, such as the number of Insurhealth® product sales and the like, but also quality standards such as the percentage of paperless applications and FP qualifications. As of the end of March 2024, a total of 394 sales representatives had been certified as HL Advisors® in FY2023.

\* Insurhealth®: The provision of unprecedented new value combining the traditional functions of insurance with features that support health (healthcare).

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## Improving the Quality of Customer Services

### Sompo Care's initiatives

#### Activities and Achievements

#### Sompo Care University: Learning in the same environment as in the nursing home

Achieving both improved service quality and staff retention are key missions in supporting the future of caregiving. Sompo Care University is the industry's first corporate university. We aim to facilitate company-wide and continuous skill development and job satisfaction through a training program based on medium-to-long term career planning. In addition to the Shibaura Campus and Osaka Campus, both of which provide practical and theoretical learning environments that faithfully replicate real-world scenarios, we have also opened an online campus. Accordingly, these learning environments have been further enhanced.

#### Practical and theoretical training

The facility serves as a comprehensive learning space where employees can acquire practical skills and attend classroom lectures. Since its opening, newcomers and veteran employees alike have made an effort to improve their skills by attending training sessions implemented according to their years of service and skill level.

#### Recreation of facility and home nursing care environments

We provide realistic training environments by replicating each setting, whether it be facility-based care of home-based care, including a traditional Japanese home with rooms and bathroom similar to the major home brands, plus the many steps and small toilet spaces. In particular, we have plenty of beds, bathrooms, and toilets, which are essential for hands-on training. Also, by creating spaces that allow for a multifaceted approach to hands-on learning, we can efficiently manage large training groups.



#### Opening of online campus, which enables staff to learn anytime and anywhere

We opened an online campus in July 2023 so that staff can engage in learning anytime and anywhere. This has resulted in a significant increase in training items, and by attending many different genres of training programs, around the three pillars of "compulsory training," "open training" and "elective seminars," as well as accessing the Company's intranet, employees can participate in various training sessions in real time, even from remote locations. Archived videos can also be viewed from a personal device, which means employees nationwide have equal learning opportunities regardless of their location or working arrangement.

#### HR training curriculum to support quality of care

As the gap between the supply and demand of caregivers grows more serious, securing enough workers has become one of the challenges for nursing care providers. Sompo Care has established an education and training system tailored to each stage, along with a career structure that individuals can pursue based on their own preferences. We want to equip our employees with highly specialized knowledge and skills that fosters a sense of pride in their work. We are also endeavoring to create environments where employees will want to work for as long as possible.

#### Well-developed curriculum for every employee at every stage

Regular follow-up training sessions are held for employees, in addition to the training provided immediately after they join the Company. Furthermore, we aim to facilitate medium- and long-term skill development and maintain motivation among employees by offering training suited to the career path each employee aspires to.

#### Care Pride Meister System

By nominating and appointing iconic caregivers who embody the pride of nursing care, we aim to make nursing care pride more visible and create an environment in which caregiving staff can continue to work with pride in their own expertise and personal growth. As of April 2024, 169 caregivers have been accredited with the title of "meister."



#### Standards for certification

1. Individuals who have pride in the nursing care profession and motivation for growth
2. Individuals who excel in (1) attitude, (2) communication and hospitality, (3) nursing care and medical knowledge, and (4) skills

#### Selection method

Care Pride Meisters are selected from among care staff across Japan through multiple selection processes, including examination of reports on care practices, executive interviews and group discussions.

Web

For further details, please visit Sompo Care official website (in Japanese):

[Care Pride Meister System](#)

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## Corporate Citizenship Activities

### Basic concept

#### Concept and Policy

We are proactively taking initiatives to contribute to social welfare as a corporate citizen while working to develop a corporate culture and systems that encourage each employee to voluntarily take part in various activities for the communities in which we live and work. We also emphasize collaboration with specialist NPOs to promote our activities.

### Corporate Citizenship Policy

#### Structure

Under our Corporate Citizenship Policy, the Group promotes community initiatives from two perspectives: commitment as a corporate citizen and commitment by individual employees.

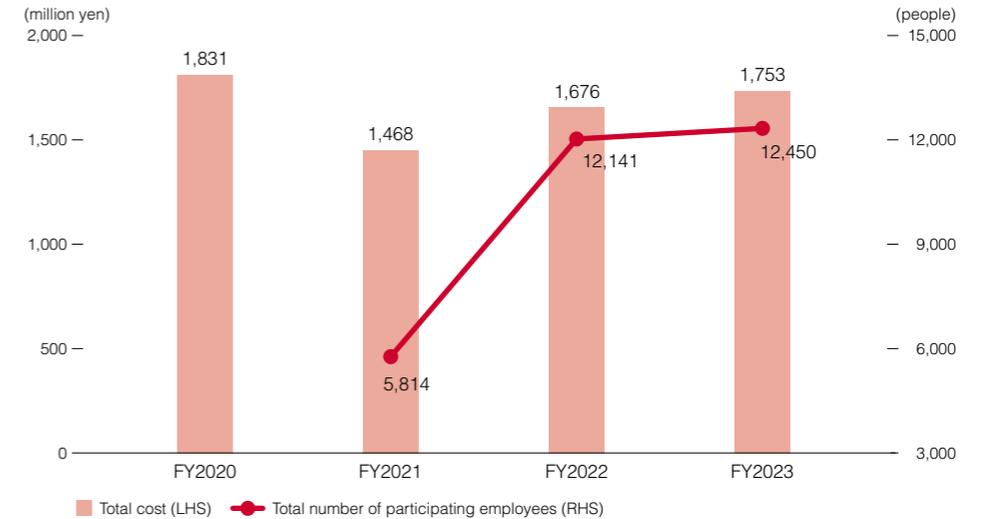
As a corporate citizen, we promote our activities for future generations mainly through our foundations with focus on the following three areas: fine arts, welfare, and the environment. We also support and encourage individual employees to proactively take part in community outreach activities mainly through the Sompo Chikyu (Earth) Club, a volunteer activity organization of which all employees are members.

### Social contribution expenses and participants

#### Activities and Achievements

Our activities are centered on three areas (fine arts, welfare, and the environment) with an awareness of nurturing the next generation. In FY2023, we spent 1.75266 billion yen on social contribution activities. Moreover, a total of 12,450 Group employees participated in social contribution activities.

#### Social contribution expenses and total number of participating employees



### Reference: Programs to support and encourage employee efforts

#### Volunteer work leave

At Sompo Japan, employees are entitled to take short-term volunteer leave (up to 10 days per year) and long-term volunteer leave (from six to 18 months) in addition to annual paid leave.

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## Corporate Citizenship Activities

### Volunteer organization: Sompo Chikyu (Earth) Club

**Structure** **Activities and Achievements**

#### Sompo Chikyu (Earth) Club

The members of the Sompo Chikyu (Earth) Club – a volunteer organization – consist of the Group's executives and employees. They voluntarily and proactively undertake social contribution activities for the purpose of cultivating a heightened sensitivity to social issues and contributing to the building of a resilient and sustainable society.

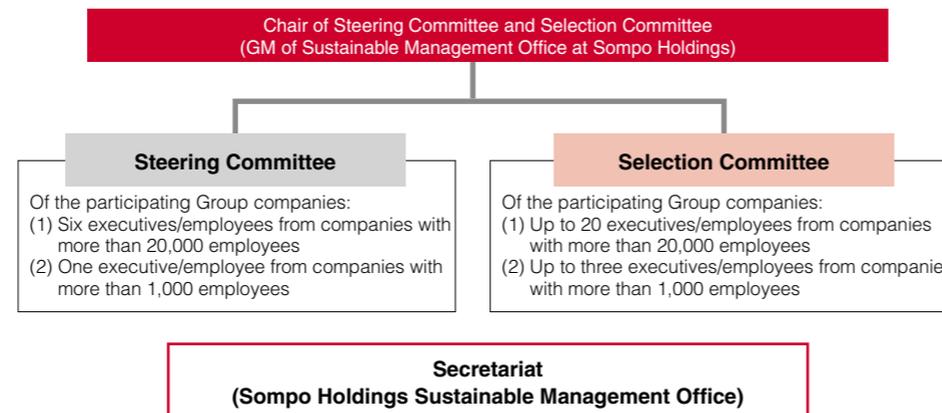
Since its establishment in 1993, the Club has undertaken various volunteer activities in collaboration with agencies and the like, including forest conservation, food banks, and visiting welfare facilities to repair and clean wheelchairs. For more than thirty years, each project has been tailored according to the needs and characteristics of the local communities nationwide.

#### Operation structure

The Sompo Chikyu (Earth) Club has a Steering Committee and a Selection Committee, each comprising representatives of the Club's members.

The chair of both these committees is the general manager of the Sustainable Management Office at Sompo Holdings. The secretariat is also located within the Sustainable Management Office.

#### Organization



### Sompo Chikyu (Earth) Club Corporate Citizenship Fund

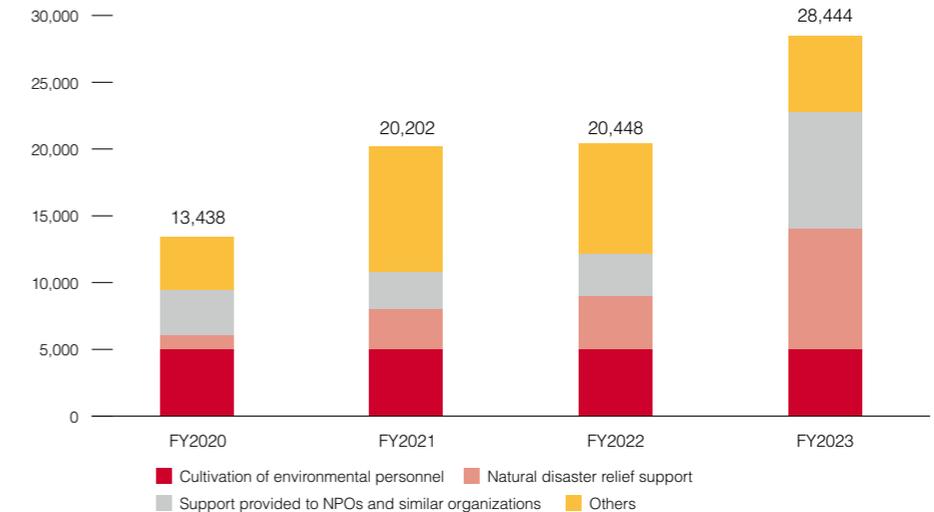
Group executives and employees voluntarily donate money to this fund through salary deductions. The funds are then put towards social contribution activities carried out by the Sompo Chikyu (Earth) Club. The funds raised are used primarily for community outreach activities, such as the payment of expenses of volunteer activities performed across Japan, support for disaster relief and donations to NPOs and other organizations supported by the Club's members.

#### Utilization of the Corporate Citizenship Fund

In FY2023, a total of ¥28.44 million from the Corporate Citizenship Fund was used to finance social contribution activities.

#### Sompo Chikyu (Earth) Club Corporate Citizenship Fund spending

(Thousand yen)



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## Corporate Citizenship Activities

### Assisting in the disaster-stricken region and victims of the Noto Peninsula Earthquake in 2024

#### Structure Activities and Achievements

The Group has provided the assistance indicated below to help restore the lives of people affected by the Noto Peninsula Earthquake (January 1, 2024) and support various types of relief activities in cooperation with the affected municipalities.

#### Main forms of assistance

##### Provision of food (20,000 emergency rations and 20,000 pre-cooked meals suitable for elderly residents)

Through Sompo Japan's sales offices, we have provided residents of the disaster-stricken region with 20,000 emergency rations that were sold by one of our Group companies, Alpha Foods Co., Ltd. We have also furnished senior care facilities and other such locations in the disaster-stricken region with 20,000 pre-cooked meals suitable for elderly residents, which Sompo Care Foods Inc. provides to long-term care facilities.

##### Dispatch of caregivers

We have dispatched Sompo Care caregivers to evacuation shelters in order to provide support and assistance to elderly residents.

##### Relief funds

To support the affected region and victims of the disaster, the Sompo Group donated approximately 129 million yen and the volunteer organization Sompo Chikyu (Earth) Club, which consists of executives and employees of the Group, donated 1 million yen.

In addition, the Group has arranged contributions from its executives and employees and donated disaster relief funds that total approximately 21 million yen.



Providing food to Nanao City's Senior Citizens Support Section



Evacuation shelter

### Running "SOMPO-style children's cafeterias" as community exchange hubs

#### Activities and Achievements

In November 2022, Sompo Care started running SOMPO-style children's cafeterias at mainly residential facilities, such as the nursing homes it operates nationwide. It currently operates these cafeterias once a month at approximately 460 residential facilities and day-care service centers.

As of the end of May 2024, a total of 24,008 meals had been provided to children in the community. Both the facility users and the children have enjoyed these intergenerational exchange opportunities by sitting down to eat a meal together or engaging in recreational activities.

By running these SOMPO-style children's cafeterias, Sompo Care aims to provide community exchange hubs, bring more smiles and energy to its facility users, and continue enhancing the job satisfaction of staff members. Furthermore, by providing children with the opportunity to experience caregiving work, they can get a feel for what it might be like to work as a caregiver, thereby helping to solve the multitude of social issues in the community.



SOMPO-style children's cafeteria

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## Corporate Citizenship Activities

### Donation of “Yellow Badges” with traffic personal accident insurance

#### Activities and Achievements

Four companies—Sompo Japan, Mizuho Financial Group, Meiji Yasuda Life Insurance Company, and Dai-ichi Life Insurance Company—jointly conduct a road traffic safety program that donates Yellow Badges to first-grade students just entering elementary school across Japan. To mark the program's 60th anniversary, commemorative Yellow Pikachu Badges were distributed in FY2024 in collaboration with The Pokémon Company.

Having been linked to traffic personal accident insurance coverage since 1968, the Yellow Badges will pay the insurance benefit if a new first-grader who has been provided with a Yellow Badge should be killed or permanently disabled in a road traffic accident on their way to or from school. The aim of the Yellow Badges is to raise schoolchildren's awareness of road traffic safety and enlist the cooperation of guardians and car drivers to reduce road traffic accidents.



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### Provision of “The Action!—SDGs Card Game—,” an SDGs promotional tool

#### Activities and Achievements

Sompo Japan and Project Design Inc. have jointly developed “The Action!—SDGs Card Game—” which allows players to experience working to resolve social issues and achieve the SDGs while exploring specific actions toward a better future.

In workshops using this content, participants can experience a journey from the present to the year 2030 as they carry out project activities using the time and money given to them in the game world that simulates real society to achieve their goals.

Since its launch in 2021, the content has been promoted to companies, municipalities, schools, and other organizations with the aim of providing local community members with the opportunity to feel closer to the SDGs. As of now, we have hosted over 400 workshops in different parts of Japan, with a total of approximately 9,000 participants.

Through this content, we collaborate with bases and stakeholders across Japan and continue with our efforts toward achieving the SDGs, thereby contributing to the resolution of social issues and the realization of a more sustainable society.



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## Corporate Citizenship Activities

### Disaster prevention and mitigation initiatives (Sompo Japan Insurance)

#### Activities and Achievements

##### Bosai JAPAN-DA Project

In this project, we host experience-based workshops and puppet shows to teach children—society's future leaders—and their guardians how to protect themselves and others in emergency situations. In December 2023, we fully launched a new SOMPO-style workshop on the creation of Nige-Chizu Escape Maps. This workshop, which enables participants to communicate among themselves through an evacuation simulation, aims to promote "mutual aid"—in other words, community members helping each other. As of March 2024, these events have been held a total of 685 times across Japan, attracting approximately 96,000 people.



##### SOMPO-style Evacuation Map "Nigechizu\*" Workshops

The Nigechizu is a hand-made map that visualizes evacuation routes by color-coding the times required to indicate how to reach the evacuation areas in the event of disasters. Having grown in scale, frequency and severity over time, natural disasters clearly present the most significant social problem to local communities. This workshop facilitates risk communication between participants, thereby contributing to the promotion of both "mutual aid" (which enables community members to help each other) and a spirit of "self-help" (with which people can seek to protect themselves) by making disaster prevention and evacuation as their own personal issues.



##### Promotion of Psychological First Aid (PFA) for Children

Psychological First Aid (PFA) for Children is about how children can be supported after experiencing natural disasters and other emergencies. In collaboration with Save the Children, Sompo Japan produced a video and a leaflet on "PFA for Children" and supported Save the Children's awareness-raising activities on PFA for Children. We also supported PFA training and disaster preparedness workshops for after-school program staff in Kumamoto and Saga Prefectures. PFA has been incorporated in our SOMPO-style Evacuation Map "Nigechizu\*" Workshops to further raise awareness. As part of Save the Children's emergency response, the PFA leaflets were distributed at evacuation centers and other places in the aftermath of the Noto Peninsula Earthquake in January 2024.



\*Nigechizu is a registered trademark of NIKKEN SEKKEI LTD.

**Web** For more details, please visit the website and watch the video (in Japanese):

[Psychological First Aid \(PFA\) for Children.](#)

##### Tsunagaru Bosai Project

We have been implementing Tsunagaru Bosai Project (or Inclusive Disaster Prevention Project) since October 2022 in collaboration with the Japan NPO Center and the Foundation for Promoting Sound Growth of Children. We support various events, such as the creation of disaster prevention maps involving people who require special care\* at children's centers, training programs and lecture meetings. These efforts, help raise public awareness about community-based disaster prevention and foster more connected, sustainable communities. As of March 2024, we have held 158 events, attracting approximately 14,000 participants in total.



\* Senior citizens, infants, people with disabilities, people from other countries, and others stipulated by the Disaster Countermeasure Basic Act

##### Partnership agreements with NPOs

Sompo Japan collaborates with municipalities in different parts of Japan on the SDGs and works in partnership with NPOs. In March 2022, we signed a partnership agreement to promote the proliferation of the online service for the adjustment of relief supplies called the Dekirukamo List (List of Possible Assistance)\*, which resulted from the experience of the torrential rain that had pounded parts of western Japan. Operated by the Okayama NPO Center and other organizations, we registered ourselves as the first supporter on the list. In October 2022, a new relief supply transport scheme was jointly built with local transport business operators based on this list. The list helps expand the aid network, leading to the creation of local communities that are more resistant to disasters.

\* A new mechanism that enables companies to select goods and other forms of aid that they could provide in the event of disasters from a catalog of pre-listed alternatives and register themselves as potential supporters.

##### Real SOMPO Park

Given our current weather anomalies, even "once-in-a-million-years" disasters have occurred almost every year in recent years. "What can we do to make local communities more resistant to disasters and prevent anyone from suffering from them?" Employees who were enthusiastic about addressing this challenge in different parts of Japan voluntarily gathered and launched a new project, the Real SOMPO Park. The space was established on the first floor of the Sompo Japan Nihonbashi Building on September 1, 2023, with the hope that it would help people learn basic knowledge about disaster prevention and better prepare to protect lives in the event of disasters.



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## Corporate Citizenship Activities

### Okinawa Children's Future Work Experience Event

#### Activities and Achievements

This is a work experience workshop that the Okinawa branch of Sompo Japan hosts for elementary school students and their guardians. Based on the challenge of resolving Okinawa's issue of child poverty, this workshop aims to show local children what future options they have and inspire them to become more ambitious. At the end of the workshop, participants will receive a salary and even gain some shopping experience with the money they have earned. This is also designed to help children learn better about money. The second event, which was held in August 2023, helped expand the possibilities of children under the special sponsorship of 30 companies and other organizations of varied actions (which ran their respective booths at the event).



### SOMPO Tochigi Park

#### Activities and Achievements

The Tochigi Branch and Tochigi Automobile Sales Department of Sompo Japan have been working in partnership and collaboration with stakeholders in Tochigi Prefecture to improve health, wellbeing and financial protection of local communities. By transcending the boundaries of different Group companies, they have addressed the issues faced by local governments.

In May 2024, a regional revitalization event entitled "SOMPO Tochigi Park—for health, wellbeing and financial protection" was held to provide local people with the opportunity to see with their own eyes and feel the efforts of Sompo Japan. This event provided 89 contents, organized in collaboration with 60 municipalities, companies, and other organizations with the theme of creating communities resistant to accidents and disasters. It included booths run by individual companies, hands-on experience programs and seminars, and it attracted 8,860 visitors.



### SOMPO Smile Kids Edogawabashi Nursery (Accredited)

#### Activities and Achievements

SOMPO Smile Kids Foundation, established in 2011, operates the SOMPO Smile Kids Edogawabashi Nursery, an accredited nursery school in Tokyo's Bunkyo Ward.

It accommodates 64 children up to preschool. Day by day, children grow and thrive in the district of Edogawabashi, which is blessed with a bounty of natural beauty, including many parks and cherry blossom trees along the Kanda River, despite its central urban location.

A nursery is both a place of daily life and education. The nursery school aims to enable children to shine as individuals while fulfilling group experiences at the same time and to ensure that the guardians and local residents can see the benefits of this good quality of life.

Efforts are also made to improve the working environment of childcare workers, and this led us to be recognized by the Tokyo Metropolitan Government as a company working earnestly to promote work-life balance and be drawn so much public attention that we have received media coverage as a nursery that is easy to work for.



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## Corporate Citizenship Activities

### Corporate Citizenship Activities of Group companies

#### Activities and Achievements

Our Group companies carry out a wide variety of corporate citizenship activities in collaboration with local stakeholders.

#### [Sompo International]

##### Volunteer activities through "AgriSompo" and sponsorship

In addition to conducting a wide range of volunteer activities through "AgriSompo," a global integrated platform for providing agriculture insurance solutions, Sompo International sponsors the 2024 Borlaug-Ruan International Internship program, provided by the World Food Prize Foundation.



#### [All Group companies]

##### Criacao Shinjuku: Cheering on matches and volunteering to clean up

As part of its efforts to achieve its purpose, the Sompo Group has signed a partnership agreement with Criacao Shinjuku. Based in Shinjuku (the same location as found in the Group's head office), this soccer club seeks to contribute to the local community, thereby making it more symbiotic by combining the liveliness of Shinjuku and the power of sports.

A night game featuring Criacao Shinjuku took place at the Japan National Stadium on Friday, June 7, 2024, when the Sompo Chikyu (Earth) Club ran the event "Criacao Shinjuku Cheering & Cleanup Volunteering." Our Group employees voluntarily attended the game as Criacao Shinjuku supporters from a corporate partner. After the game, about 130 employees of our Group companies participated in the volunteer activity organized by the Sompo Chikyu (Earth) Club to clean up the stadium. In addition, about 10 employees also participated in the home game administration volunteer work together on the same day. This provided our Group employees with the opportunity to increase their autonomy, spontaneity, and social connections.

In the future, we plan to expand these partnership-based initiatives to the entire Group to stimulate the activities of the Sompo Chikyu (Earth) Club and promote a greater sense of unity within the Group.

#### [Sompo Japan Insurance and three other Group companies]

##### Volunteer work at the Saga International Balloon Fiesta

Four Group companies—Sompo Japan Insurance, Saison Automobile and Fire Insurance Company, Sompo Japan Partners, and Sompo Corporate Service—conducted volunteer work at the 2023 Saga International Balloon Fiesta. This included launching and collecting hot-air balloons and guiding and controlling the flow of the audience in the early morning and during the night mooring.



#### [Sompo Himawari Life Insurance]

##### Selling bread baked at a welfare workshop

Members from a welfare workshop sell bread fresh from the oven in the Sompo Himawari Life Insurance Head Office Building once a month, which company employees purchase. "Welfare workshops" are employment support facilities for people with disabilities, where those mainly with intellectual disabilities engage in different types of work, thereby participating in their local communities.



#### [Sompo Systems]

##### Holding programming events at schools

Since FY2016, Sompo Systems has been holding programming events at schools in collaboration with NPO Code for Everyone.

In FY2023, the company hosted programming events at two elementary schools in the Tama District of Tokyo, where its head office is located, to help local children enjoy technology with a creative approach. Seventy pupils joined the events.



#### [Prime Assistance]

##### Sponsorship and participation in the distribution event of the mini-sized mimosa bouquets

Prime Assistance sponsored and participated in the distribution event of the mini-sized mimosa bouquets held at commercial facilities in Kagoshima City during International Women's Day on March 8 to provide people in Kagoshima Prefecture with the opportunity to think about gender equality.



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## Initiatives of Supporting Activities and Researches for Social Welfare

### Sompo Welfare Foundation

#### Activities and Achievements

The Sompo Welfare Foundation, established in 1977, conducts various programs such as providing financial assistance to civil society organizations in the social welfare field in Japan, ASEAN countries, India and South Africa, holding academic conferences and funding research on social welfare, social security, insurance and gerontology, and awarding outstanding academic papers. The objective is to contribute to the advancement and improvement of social welfare.

Aware of the rapid aging of society, the foundation also promotes activities that help to resolve increasingly complex social issues, including supporting families that provide home care to senior citizens with dementia or other conditions and providing scholarships for students studying to become certified care workers. Its programs are designed to meet contemporary needs through both research and practice in the field of social welfare.

#### Support for purchase of vehicles

Since 1999, the foundation has financially supported organizations that need to purchase vehicles for their welfare activities for people with disabilities.

In FY2023, the foundation invited applications from Eastern Japan and selected ten organizations. These vehicles allow organizations to expand the range and scale of their activities and to increase the income of people with disabilities and the number of users of their welfare services.



Supporting the purchase of  
wheelchair-accessible vehicles

#### Support for organizational and operational reinforcement of civil society groups

In 2004, the foundation started to provide financial support for organizational and operational reinforcement of civil society organizations that render welfare services to communities.

In FY2023, financial support was provided to 32 organizations in total through programs to promote their organizational and operational reinforcement, to help them acquire official status as approved specified non-profit corporations, and to support citizen-participatory activities through which local residents work to provide comprehensive support to address life tasks. The foundation offers support not only to help create quality incorporated civil society organizations that can work sustainably by playing core roles in their respective communities but also to contribute to realizing more inclusive local communities.



Aiming to develop the rich imagination of children through sponsorship of the All-Japan Kids Comedy Competition

#### Support for overseas welfare activities

The foundation has supported civil society organizations in the social welfare field in ASEAN countries, India, and South Africa since 2010. In FY2023, the foundation provided grants to five organizations in five countries. Specifically, these comprised the following: a grant for hearing aids and other forms of assistance needed for the development of hearing-impaired pupils (Indonesia); assistance for WAO's shelter program for violence survivors in need of a one-year supply of food at shelters (Malaysia); assistance for a healthcare and wellness program needed to pay medical and food expenses for poor senior citizens and plant vegetable and fruit seedlings for them (the Philippines); a grant for charity food bags provided to poor students and their families in cooperation with schools (Singapore); and assistance for a music appreciation event as part of an educational enrichment project for children who have lost their parents to COVID-19 (Vietnam).



Donation ceremony in Philippines



Donation ceremony in Indonesia

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Talent Development  
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Wellness Management  
Financial Inclusion and Promoting  
Insurance for All Kinds of People and  
Risks  
Disaster Prevention and Mitigation  
(Improving Society's Resilience to  
Natural Disasters)  
Contributing to a Safe and Secure  
Mobility Society  
Extending Life Expectancy  
Contributing to a Sustainable Social  
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**Initiatives of Supporting Activities and  
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## Initiatives of Supporting Activities and Researches for Social Welfare

### Sompo welfare foundation award

The foundation has awarded outstanding academic literature in the field of social welfare since FY1999. In FY2023, Mr. Fuminori Tamba received the award for "Double-Track Recovery from the Nuclear Disaster: Path to Supporting Sufferers." Furthermore, Mr. Yugaku Ikawa received the Encouragement Award for "Buddhist social work in modern Japan : with reference to public space and Buddhist social ethics." The presentation ceremony was held in March 2024, and the commemorative lecture and symposium by Fuminori Tamba in July 2024.



Prof. Tamba (recipient of the Foundation Award) and President Nishizawa



Presentation ceremony in Tokyo

### Support for networking and learning of family caregivers for the elderly

Since 1991, the foundation has provided support for networking events and learning programs intended to help reduce the stress of family caregivers caring at home for elderly dementia patients, and improve their care-giving skills.



Training for improving their care-giving skills

### Scholarships for students studying to become certified care workers

To boost the workforce of caregivers, which is facing a shortage of workers, the foundation offers scholarships for students in two year vocational school programs and high school students in the welfare field.

In 2023, the foundation gave scholarships to ten first-year vocational school students and three second-year high school students. After graduating from the school, many of them are playing an active role as care professionals.



Practicum for students to become certified care workers

### Financial support for gerontology research

The foundation provides financial support for creative and innovative research in the field of social sciences relating to gerontology. In addition, the foundation organizes study groups on the Insurance Business Act, the health insurance and nursing care insurance systems, gerontology, and other topics. The foundation also publishes a report series and distributes it widely to libraries and elsewhere to spread information about research findings.



Study groups on the Insurance Business Act

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## Contributing to Community through the Arts and Culture

### Sompo Fine Art Foundation (Sompo Museum of Art)

#### Activities and Achievements

The Sompo Museum of Art opened its doors in Shinjuku in 1976 based on the desire to provide the general public with a venue for art appreciation as part of our corporate citizenship activities.

The only museum in Asia where you can view Van Gogh's "Sunflowers" painting, it also hosts unique and captivating exhibitions covering a wide range of themes, from Western paintings to contemporary art. The museum aims to bring about a culturally enriched society mainly by expanding the horizons for art appreciation by lending out its collections. Moreover, the museum seeks to leverage knowledge from art and culture to solve issues in society, mainly with educational initiatives focused on interactive art appreciation and open-call exhibitions that support new and emerging artists.

The museum is working to create a space that attracts visitors of all ages from within Japan and overseas and will continue to contribute to society by further promoting culture and art.

#### Exhibitions in FY2023

In FY2023, when Japan downgraded COVID-19 to Category 5 so museums began returning to their normal operations, the Sompo Museum of Art hosted "La lumière et le vent en Bretagne" in spring, "100th Anniversary of the Birth of Yamashita Kiyoshi: A Retrospective" in summer, "Van Gogh and Still Life" in autumn, and "FACE (Frontier Artists Contest Exhibition) 2024" (an open-call exhibition) in winter. In particular, although the "Van Gogh and Still Life" exhibition had originally been scheduled for 2020 to commemorate the opening of the new building but was canceled due to the COVID-19 pandemic, it was finally held three years later, attracting many visitors.

#### La lumière et le vent en Bretagne, collection du musée des beaux-arts de Quimper

Brittany is a peninsula in the north-west of France, known for its abundance of nature and unique culture characterized by deep-rooted Celtic traditions and heritage. This exhibition introduced a wide range of history, scenery, and customs through the works of artists who have been fascinated by the allure of Brittany. The exhibition consists of 69 oil paintings, prints, and drawings by 45 artists, mainly from the collection of the Musée des beaux-arts de Quimper, which is known for the finest collections of Brittany-themed paintings in France. It offered an opportunity for Japanese viewers to vicariously experience the curiosity of these artists from the 19th and 20th centuries who discovered the attractions of this "frontier region," which is generally lesser known to Japanese people, as another world within their own country.

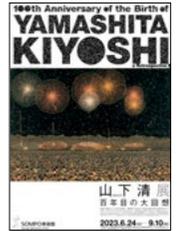
Exhibition Period: March 25, 2023 to June 11, 2023



#### 100th Anniversary of the Birth of Yamashita Kiyoshi: A Retrospective

Known as a wandering painter of artistic genius, Kiyoshi Yamashita (1922-1971) captured the hearts of many people with his hari-e collages of nostalgic Japanese landscapes and sites of scenic beauty. Celebrating the 100th anniversary of his birth, this exhibition took viewers through the life of Kiyoshi Yamashita. Providing about 190 works, it provided them with an opportunity to examine anew his true self as a prolific artist who continued to create works of art until his death at the age of 49. They included not only his representative hari-e collages but also his pencil sketches from when he was a child, his oil paintings, ceramics and pen drawings from his later years, as well as the array of related materials such as his backpack and yukata, which he had used during his wanderings around Japan.

The museum also created a worksheet kit in association with this exhibition and provided it to elementary school students who visited. The purpose of worksheet kits is for children to have fun while developing a deeper understanding of artists and their works through experiencing some techniques used in exhibited works. The museum has utilized these worksheets for many different exhibitions held during the summer vacation in the past. This kit is entitled "Creating a Hari-e Calendar Featuring Van Gogh's Sunflowers!" The theme is "hari-e," the unique collage technique that Kiyoshi Yamashita used. To create a calendar, the user first tears colored paper into tiny fragments, next pastes them onto a sheet of paper printed with a line drawing of Van Gogh's "Sunflowers" from the museum's collection and finally writes down numbers and schedules. This kit can be downloaded from the museum's website. The museum has also created and released a three-minute how-to video. Exhibition Period: June 24, 2023 to September 10, 2023



Completed worksheet kit

#### Van Gogh and Still Life: From Tradition to Innovation

One slogan for the exhibition was "You cannot talk about Van Gogh without understanding still life," essentially focusing on the relationship between "still life" and Van Gogh (1853-1890). To introduce how still life first evolved and how Van Gogh became Van Gogh, the exhibition showed 25 still-life works by Van Gogh alongside those by other artists from the 17th century through the early 20th century, including Claesz, Delacroix, Manet, Renoir, Cézanne, Gauguin and Vlaminck.

In addition, a wide variety of original merchandise was created exclusively for this exhibition and sold at the museum shop. The cans of cookies featuring Van Gogh's "Irises," the main feature of this exhibition, are decorated with a special exhibition logo.

Exhibition Period: October 17, 2023 to January 21, 2024



"Irises" canned  
cookies

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## Contributing to Community through the Arts and Culture

### Art appreciation education and initiatives in the welfare field in FY2023

#### Art appreciation education

The dialogue-based art appreciation education support project for elementary and junior high schools in Shinjuku Ward is now in its 16th year. The art appreciation classes finally escaped the constraints of the COVID-19 pandemic. Children were able to encounter real-life works of art in person and enjoy "looking at," "feeling," "thinking about," "talking about," and "hearing about" them.

In FY2023, we were able to support art appreciation lessons at all 29 elementary schools and at seven of the 10 junior high schools. As a new initiative, we launched and created "Multilingual art appreciation cards" in English, Korean, and Chinese (simplified and traditional) as a communication tool and have begun using them in the exhibition rooms. The goal was to deliver art appreciation classes that included pupils and students of different nationalities.

This fiscal year, 12 new students (from the 15th group of graduates) joined the ranks of volunteers working at the museum, bringing the total number of gallery guides to 80. At the summer lecture meeting, Director Hiroko Mizutani of the Almond Community Network, a specified non-profit organization, gave a lecture themed on "listening." Participants relearned about "attentiveness," the most important element of dialogues with children.

#### Initiatives in the welfare field

In response to the revision of the Museum Act, the museum started a new initiative in the welfare field this fiscal year by creating a video series to be used in art appreciation sessions, mainly in welfare facilities for senior citizens, entitled "Ten Minutes of Art by the Sompo Museum of Art (Episode 1: Sunflowers by Van Gogh)."

Another of the museum's initiatives aimed at contributing to welfare was the distribution of the "Creating a Hari-e Calendar Featuring Van Gogh's Sunflowers!" worksheet kit to nursing homes for senior citizens (about 450 facilities run by the Group company Sompo Care). Residents of each facility enjoyed art with elementary school students who visited them through the Children's Cafeteria event.



Art appreciation in the gallery



Children's Cafeteria program

### Support and recognition of artists

#### Nationwide Call for "FACE" and the Holding of the "FACE Exhibition"

The nationwide public contemporary painting competition, known as FACE, first took place in FY2012. In the 12th FACE exhibition in 2024, there were 1,184 pieces submitted from all over Japan. The five judges were Mr. Reiichi Noguchi (Senior Curator, Mitsubishi Ichigokan Museum), Mr. Tetsuya Oshima (Professor, Tama Art University), Ms. Kae Moritani (Curator, Kanagawa Prefectural Gallery), Ms. Mio Akita (Researcher, Curation Department, The National Museum of Western Art), and Mr. Takefumi Umemoto (Director, Sompo Museum of Art at that time). Following a process of preliminary screening and selection for awards, 78 works were chosen for display, with nine pieces being selected for an award. The FACE 2024 Exhibition, held at the Sompo Museum of Art, showcased selected works that "have a genuine power and the potential to be internationally recognized in the future" by capturing the essence of the times with various techniques and motifs. An audience award was also presented to one of the pieces in the exhibition based on visitor votes.

The grand prize was awarded to Ms. Hikari Tsumura (born in 2000). The results were announced on the museum's website and elsewhere, and during the presentation ceremony and private viewing, the recipients were awarded with a shield trophy. The award winners and all the other artists were also provided the opportunity to connect with the judges, other people in the art community, and the media.

We hope that this open competition serves as a gateway for new and emerging artists, regardless of age or affiliation, and will be a source of support for many years to come for emerging talent. FACE (Frontier Artists Contest Exhibition) 2024

Exhibition Period: February 17, 2024 to March 10, 2024

#### Provision of the Sompo Museum of Art Award

The SOMPO Museum Award was provided to a public exhibition run by 21 art associations for the purpose of supporting and nurturing emerging artists.



Hikari Tsumura  
"Tokete"  
2023  
Soluble vat color batik print  
on a cotton cloth panel  
160x200cm

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## Contributing to Community through the Arts and Culture

### Cooperating on loaning out major works

In FY2023, seven works from the museum's collection were loaned out to five different exhibitions. The "Surrealism and Japan" exhibition was also held at the Itabashi Art Museum and Mie Prefectural Art Museum from March 2023 to FY2024.

#### "Jewelry" by Pablo Picasso

Imaged and Imagined: Spain Seen through Prints from Japanese Collections  
(April 8 to June 11 at Nagasaki Prefectural Art Museum & July 4 to September 3 at the National Museum of Western Art)

#### "Shogyo Mujo: Time" by Yukimasa Yokosuka

Yukimasa Yokosuka Exhibition: Seaside Prism  
(May 31 to July 30 at Joyo Geibun Center)

#### "nature morte sur deux tables" by Seiichi Kasai & "Moon, Reminiscence" by Kojiro Kosugi

Étrangers du nouvel âge  
(September 16 to November 19 at Kosugi Hoan Museum of Art, Nikko)

#### "Surrealistic Stroll" by Seiji Togo

The 100th Anniversary of "Manifeste du Surréalisme" - Surrealism and Japan  
(December 16, 2023 to February 4, 2024 at the Museum of Kyoto)

#### "Parisienne" & "Spanish Actress" by Seiji Togo

Marie Laurencin: An Eye for Her Time  
(December 9, 2023 to March 3, 2024 at Artizon Museum)

## The Puppet Theater "Himawari Hall"

### Activities and Achievements

The Himawari Hall puppet theater on the Nagoya Building has been jointly operated by the local NPO Aichi Puppetry Center which was established by people involving puppet shows in the region and our Group since its opening in 1989.

The Himawari Hall puppet theater continue to offer a wide range of activities that gain national attention in regions known for their vibrant puppet theater scene. For example, we host domestic and international puppet shows at the Himawari Hall, run workshops, hold children's art festivals utilizing the entire Sompo Japan Nagoya Building, and host the P-Shinjinsho NEXT workshops, which are geared towards uncovering new talent that will shape the future of puppet theater.

Since 2023, Sompo Care has been focused on social contribution activities in the local community. For example, it organizes touring puppet performances alongside hosting the children's cafeteria program at Sompo Care's nursing facilities in Aichi Prefecture.



Performance at Himawari Hall  
Puppet Show "Hogi Uta"



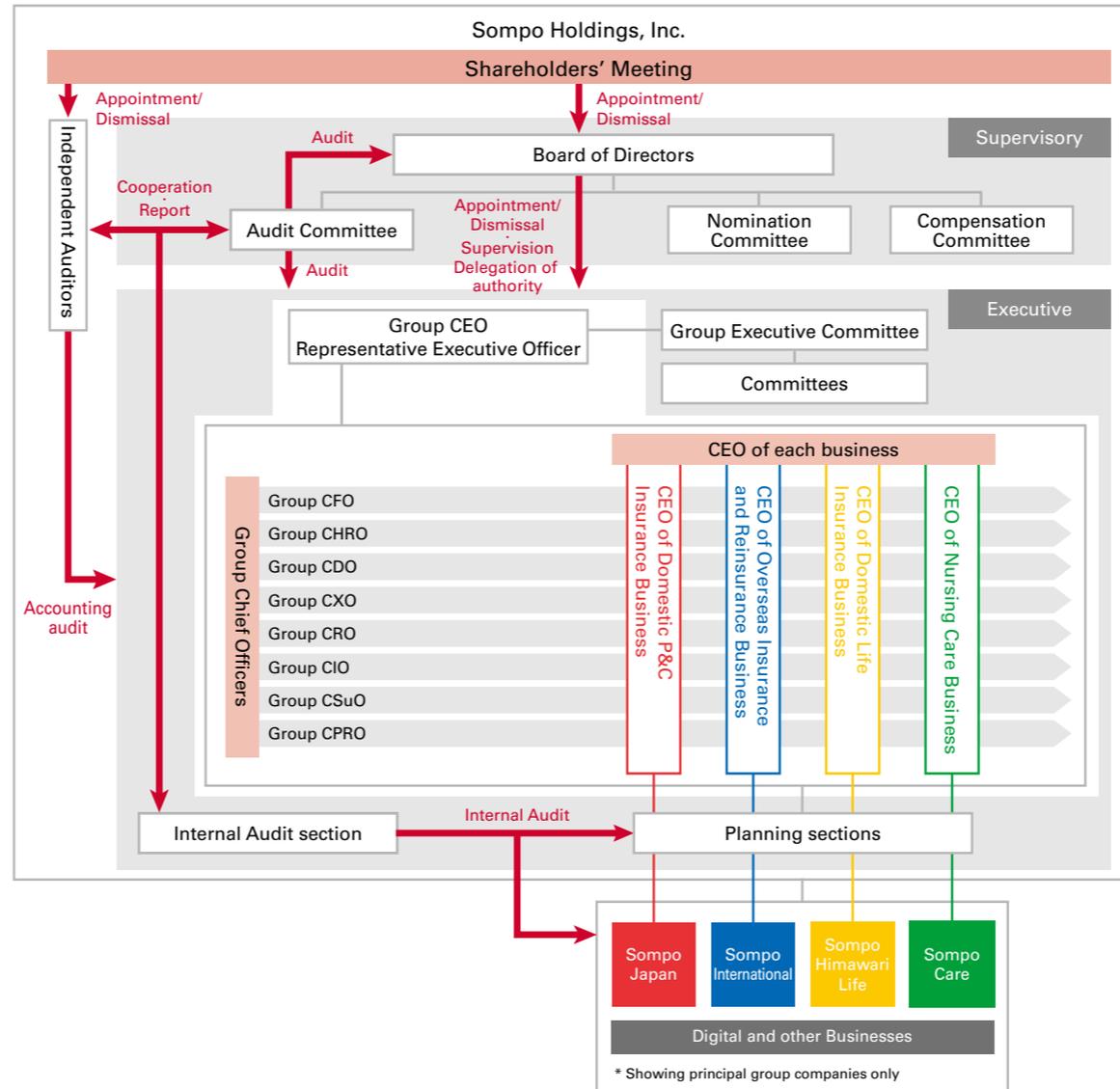
Puppet show performance at Sompo Care's nursing homes

# Corporate Governance

## Overview of corporate governance structure

\*As of April 1, 2024

### Structure



Group CEO and other abbreviated titles represent the following positions:  
 Group CEO : Group Chief Executive Officer  
 Group CFO : Group Chief Financial Officer  
 Group CHRO : Group Chief Human Resource Officer  
 Group CDO : Group Chief Digital Officer  
 Group CXO : Group Chief Transformation Officer  
 Group CRO : Group Chief Risk Officer  
 Group CIO : Group Chief Information Officer  
 Group CSuO : Group Chief Sustainability Officer  
 Group CPRO : Group Chief Public Relations Officer

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## Corporate Governance

### Characteristics of the Board of Directors

\*As of July 1, 2024

Structure Activities and Achievements

#### Function and role of the Board of Directors

The Board of Directors fulfills its responsibilities as stipulated by laws and regulations and the Articles of Incorporation. It also makes decisions on important business matters as set forth in the Rules of Board of Directors, whilst also exercising its supervisory function regarding business execution.

In April 2024, we adopted a system under which an Independent director serves as the chair of the Board of Directors. This change aims to enhance the fairness of management discussions at the Board level, strengthen the supervisory functions over the executive divisions, and improve the objectivity and transparency of management practices.

A briefing for outside directors is held every time the Board convenes a meeting so that the outside directors can be briefed on the agenda items. Opinions and questions from the outside directors raised during the briefing are shared with all members of the Board before the meeting. In this way, the Board meeting and the briefing are managed in an integrated manner. In addition, the Company's executive divisions and the secretariat for the Board of Directors provide information when needed. Through these efforts, we aim to ensure constructive and substantial discussions at Board meetings, as well as effectiveness in the way the meetings are run.

#### Efforts to ensure and improve the effectiveness of the Board of Directors

To guarantee and improve the effectiveness of the Board, we have established a cycle of constantly engaging in discussions and utilizing opinions to share timely and appropriate information about the Company's business over the course of the year with the following specific initiatives.

##### Preliminary briefing sessions for the Board of Directors

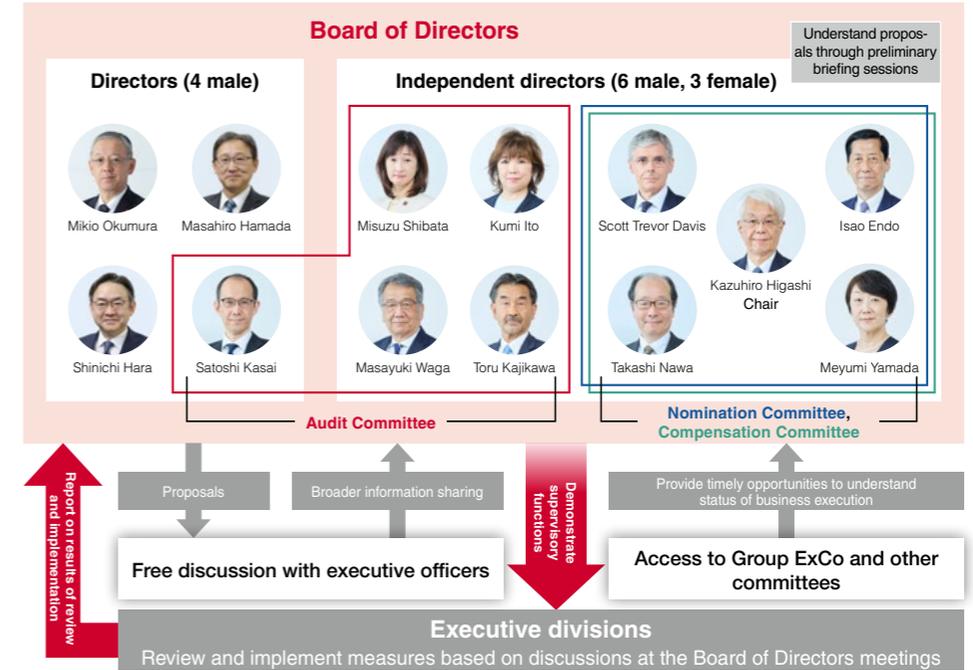
In order to ensure that the discussions of the Board of Directors are constructive and productive, preliminary briefing sessions are held for all outside directors before every meeting of the Board. During the Board meetings, discussions are informed by the opinions and questions raised at these sessions.

Integrating preliminary briefings and Board meetings in this way allows for discussions to be both efficient and substantial, and ensures that the knowledge and perspectives of outside directors are also directly reflected in how the Board operates.

##### Giving scope to the supervisory function of the Board of Directors

We actively undertake initiatives that help the Board demonstrate its supervisory function, such as by strengthening information sharing so that the directors can better understand how business is being executed. This ensures sufficient communication is maintained without creating a sense of distance between the Board of Directors and the executive divisions.

#### A virtuous cycle created by demonstrating the supervisory function of the Board of Directors



#### Evaluating of the effectiveness of the Board of Directors

We also attach great value to initiatives designed to actively incorporate the opinions of directors. For example, we conduct a questionnaire every year that includes a self-assessment section to be completed by each director. It provides us with an opportunity to analyze and evaluate the overall effectiveness of the Board of Directors.

**Web** For further details, please refer to the section about [Evaluating the effectiveness of the Board of Directors](#) (P.44) in Sampo Holdings Integrated Annual Report 2024.

#### Specific initiatives

- Appropriate business execution reports by the Group CEO, business CEOs, and Group Chief Officers at Board meetings
- Participation of directors as observers at Group ExCo and access to other meeting committees
- Securing opportunities to provide timely updates to outside directors regarding items of business execution, without restricting the discussions solely to Board agenda items
- Holding free discussions about information concerning business operations
- Having outside directors and representative executive officers exchange opinions, etc.

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## Corporate Governance

### Main activities of the Board of Directors

In fiscal 2023, the Board of Directors met a total of 13 times. The main agenda items of the Board of Directors in fiscal 2023 are outlined below.

Topic	Details
Steps to prevent recurrence of misconduct based on business improvement order	The Board assessed the responses taken to address the serious cases of misconduct in the Group that came to light this fiscal year and made recommendations for effective Group governance, including the drafting of business improvement plans. The Board also deliberated on important policies, such as measures to prevent recurrence, including the strengthening of Group governance and internal controls.
The Group's vision and Mid-Term Management Plan	In light of changes in the Group's operating environment, the Board considered rewording SOMPO's Purpose to better align with the Group's vision and the steps needed to achieve it. The Board also examined the initiatives in the Mid-Term Management Plan (FY2024–2026), including the business strategy, financial strategy, HR strategy, and data and digital strategy, with a view to achieving the Group's vision.
Management that is mindful of capital costs and return on capital	The Board examined the Group's approach to capital allocation to improve ROE, as well as the details of KPIs. It also reviewed the future direction of investments in light of past results.
Policy on constructive communication with the capital markets	The Board reviewed the summary of IR activities for fiscal 2022 and the IR implementation plan for fiscal 2023, including further expansion of investor communication to enhance corporate value. It also confirmed and addressed the need to deliver appropriate explanations to the public regarding business operations and in the event of serious cases of misconduct.

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## Corporate Governance

### Nomination Committee

#### Activities and Achievements

The Nomination Committee aims to improve transparency and fairness in the Group's governance by introducing a third-party perspective to deliberations concerning the appointment and dismissal of Directors, Executive Officers, and Senior Vice Presidents at all Group companies. Aiming for the realization of SOMPO's Purpose, the Company is currently promoting the enhancement of resilience in the P&C insurance business, and the provision of seamless services to our customers in the Wellbeing Business, as part of the Group's vision. Selecting key personnel for critical leadership positions is of utmost importance to further drive our transformation and growth. When deliberating on individual appointments of Directors and Executive Officers, as well as the development of succession plans, the Nomination Committee continuously engages in discussions on how to ensure stable and effective development of high-caliber talent with diverse expertise and backgrounds, as well as how to nominate such talent for the positions.

In fiscal year 2023, in addition to executing the succession plan to nominate the new Group CEO, we adopted a number of resolutions in light of the serious misconduct that surfaced within the Group last year, including appointing an Independent director as chairperson of our Board of Directors. This was part of our efforts to revise our management structure, as well as to enhance the effectiveness of our supervisory and advisory functions, and the execution of business operations.

We will continue to build a portfolio of executives within our group that is rich in diversity and specialized expertise, such as will contribute to the realization of the Group's Purpose and enhancement of corporate value.

In fiscal 2023, the Nomination Committee met a total of 16 times. Its main agenda items are listed below.

Topic	Details
<b>Overhauling the management structure in response to the surfacing of the serious misconduct and other issues</b>	In light of the serious misconduct that surfaced in fiscal year 2023, the Committee reviewed and adopted a resolution to establish a new management structure with a focus on strengthening group governance and internal controls.
<b>Executing the succession plan to nominate the new Group CEO</b>	To bring about further transformation and growth of the Group with the coming compilation of the Post-MTMP in mind, the Committee deliberated on the nomination of the new Group CEO throughout the fiscal year, and adopted a resolution thereon.
<b>Strengthening of the segregation of business execution and supervision</b>	In order to realize more effective supervisory and advising functions in business management, as well as business execution, the Committee adopted a resolution to appoint an Independent director to chair Board of Directors meetings.
<b>Appointing Director candidates</b>	After considering the criteria for the appointment of Directors and the balance of the Board of Directors as a whole, the Committee adopted a resolution on the appointment of Director candidates to be submitted to the Annual General Meeting of Shareholders.
<b>Appointing Executive Officers and Senior Vice Presidents</b>	The Committee adopted a resolution on the appointment of Executive Officers and Senior Vice Presidents, to be submitted to the Board of Directors.
<b>Appointing Directors at Sampo Japan Insurance and Sampo Himawari Life Insurance</b>	The Committee adopted a resolution on the appointment of Director candidates at Sampo Japan Insurance and Sampo Himawari Life Insurance to be recommended to the Board of Directors of both companies.

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## Corporate Governance

### Audit Committee

#### Activities and Achievements

The Audit Committee consists of five audit committee members, four of whom are outside audit committee members. The committee is composed primarily of outside audit committee members, ensuring a highly independent and objective structure. Under this framework, the committee conducts audit activities with the mission to protect the interests of stakeholders, through facilitation of information sharing and active discussions among audit committee members, and by working closely with the Internal Audit Department.

The Audit Committee formulates basic policies for audits and audit plans, carries out audits year-round in accordance with these plans, and compiles an audit report and a summary of its auditing activities at the end of each fiscal year. A report is provided to the Audit Committee following the completion of each audit activity, enabling the Committee to regularly verify the progress of the audit plan.

As for the Committee's year-round auditing activities, in addition to attending Board Meetings and other important meetings on business execution, and verifying important decisions, the Committee provides oversight on, and necessary comments and suggestions to the business execution by the Directors and Executive Officers. This is done by collecting information through meetings with Representative Executive Officers, Business CEOs, Group CxOs, general managers of departments and offices, and through meetings with Group company directors and executives.

In fiscal year 2023, in light of the serious misconduct incident that surfaced within the Group, the Audit Committee revised its audit plan compiled at the start of the fiscal year to strengthen its auditing activities on the incident, continuously provided oversight for the Group's response to the incident, and provided recommendations and opinions as necessary. In fiscal year 2023, the Audit Committee met a total of 14 times.

In fiscal year 2024 which marks the initial year of the new MTMP, the Audit Committee will designate the following as key audit focus areas: (1) efforts related to the MTMP, (2) the status of risk controls, and (3) the progress on the business improvement plan in response to the serious misconduct. The committee will thereby closely monitor risk management to ensure it is executed under appropriate governance.

Our auditing activities for fiscal 2023 are outlined below.

Topic	Details
Compiling the basic auditing policy and audit plans	Established key audit focus areas after taking into consideration the Sompo Group's vision, and the issues found through the activities of the Audit Committee in the previous fiscal year, and also compiled the basic auditing policy and audit plans.
Attending key meetings related to business execution	The Committee members attended key meetings related to business execution and reviewed relevant documents to monitor the Company's decision-making processes on important issues and the execution of its operations, and expressed their opinions where necessary.
Conducting meetings with the Representative Executive Officers, Business CEOs, Group CxOs, general managers of departments and offices, and Group company executives	The Committee members made efforts to gauge their awareness of issues and grasp the actual business conditions through these meetings. They reviewed the progress made and collected their opinions on the key audit focus areas, while also engaging in open and constructive discussions.
Response in light of the occurrence of the serious misconduct and other issues	In fiscal 2023, in light of the serious misconduct that surfaced within the Group, the Committee strengthened its auditing activities on the incidents, continuously supervised the Group's response to the incidents, and provided recommendations and opinions as necessary.

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## Corporate Governance

### Compensation Committee

#### Activities and Achievements

The Compensation Committee aims to improve transparency and fairness in the Group's governance by introducing a third-party perspective to deliberations concerning the compensation for Directors, Executive Officers, and Senior Vice Presidents at all Group companies. It is imperative that the executive compensation structure not only imparts positive effects on governance, but also provides real incentives for Group officers to contribute to the enhancement of corporate value.

In fiscal year 2023, the Compensation Committee confirmed the necessity of conducting a review of the basic principles and system of executive compensation from aspects including the appropriateness of the overall executive compensation structure, the effectiveness of incentives, and stakeholder acceptance. The committee resolved to carry out an overall assessment throughout fiscal year 2024. It also resolved to reduce fringe benefits for executives, such as company cars, offices, and company housing, based on the principle that these benefits should be limited to what is truly necessary for each executive to fulfill their mission, and to enhance fairness and transparency.

The committee will continue to discuss the Sompo Group's executive compensation structure, with a view to increasing its incentivizing effects to contribute to the enhancement of corporate value.

In fiscal 2023, the Compensation Committee met a total of 11 times. Its main agenda items are listed below.

Topic	Details
<b>Ideal executive compensation structure</b>	<ul style="list-style-type: none"> <li>The Committee confirmed the necessity of conducting a review of the basic principles and system of executive compensation, from aspects including the appropriateness of the overall executive compensation structure, the effectiveness of incentives, and stakeholder acceptance. The Committee resolved to carry out an overall assessment throughout fiscal year 2024.</li> <li>The Committee resolved to reduce fringe benefits for executives, such as company cars, offices, and company housing, based on the principle that these benefits should be limited to what is truly necessary for each executive to fulfill their mission, and to enhance fairness and transparency.</li> </ul>
<b>Performance-linked compensation of the Group CEO</b>	The Committee resolved the Group CEO's fiscal year 2024 strategic goals, and the base amount of compensation for fiscal year 2024 based on such strategic goals.
<b>Performance-linked compensation of Executive Officers and Senior Vice Presidents</b>	The Committee resolved the performance-linked compensation payment rates and payment amounts for each Executive Officers and Senior Vice Presidents based on their fiscal year 2023 performance appraisal, taking into consideration their degree of management responsibility in relation to the serious misconduct incidents that surfaced within the Group in fiscal year 2023.
<b>Strategic goals and base amount of compensation of Executive Officers and Senior Vice Presidents</b>	The Committee resolved the fiscal year 2024 strategic goals, and the base amount of compensation for fiscal year 2024 based on such strategic goals for each Executive Officers and Senior Vice Presidents.
<b>Compensation structure of Senior Vice Presidents of major operating companies</b>	The Committee made a recommendation to the Board of Directors of each major operating company to revise the composition ratio of fixed and performance-linked compensation for its Senior Vice Presidents, as a means to provide such officers with a constructive incentive more effectively, in order to accelerate the execution of the Group's business strategy geared to realizing SOMPO's Purpose.

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## Corporate Governance

### Composition of the Board of Directors

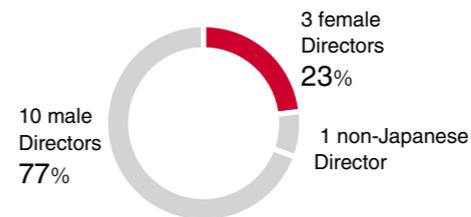
#### Structure

Name	Mikio Okumura	Masahiro Hamada	Shinichi Hara	Scott Trevor Davis	Isao Endo	Kazuhiro Higashi	Misuzu Shibata	Takashi Nawa	Meyumi Yamada	Kumi Ito	Masayuki Waga	Toru Kajikawa	Satoshi Kasai
Reappointment/new appointment	Reappointment	New appointment	New appointment	Reappointment	Reappointment								
Positions	Director	Director	Director	Independent Director	Independent Director	Independent Director	Independent Director	Independent Director	Independent Director	Independent Director	Independent Director	Independent Director	Director
Tenure	2 years	—	—	10 years	10 years	4 years	4 years	4 years	3 years	3 years	2 years	1 year	2 years
Chair of the Board	—	—	—	—	—	●	—	—	—	—	—	—	—
Nomination Committee	—	—	—	●(Chair)	●	●	—	●	●	—	—	—	—
Audit Committee	—	—	—	—	—	—	●(Chair)	—	—	●	●	●	●
Compensation Committee	—	—	—	●	●	●	—	●	●(Chair)	—	—	—	—
Expected roles, skills and areas of expertise	1) Business strategy	●	●	●	●	●	●	●	●	●	●	●	●
	2) Global management	●	●	●	●	●	●	●	●	●	●	●	●
	3) ESG, SDGs	●	●	—	●	—	●	●	●	—	●	—	—
	4) Transformation strategies	●	●	●	●	●	●	—	●	●	●	—	●
	5) Digital	●	●	—	—	●	—	—	●	●	—	—	—
	6) Talent strategy	●	—	●	●	●	●	—	●	—	●	●	●
	7) Finance, accounting	●	●	●	—	●	●	—	—	●	●	●	—
	8) Corporate governance	●	●	●	●	—	●	●	●	—	—	●	●
	9) Legal, risk management	●	—	●	—	—	●	●	—	—	—	●	●

\* Details of each skill and area of expertise are as follows.  
 Items 1) and 2): Skills and areas of expertise where all Directors are expected to provide useful advice and supervision to the executive sector  
 Items 3) through 9): Skills and areas of expertise where each Director is expected to provide useful advice and supervision to the executive sector based on professional knowledge gained through his or her specific insight and experience  
 The above tables show skills and areas of expertise particularly expected for each director and do not indicate all of the skills and areas of expertise possessed by each director.  
 \* As of July 1, 2024

#### Diversity of the Board of Directors

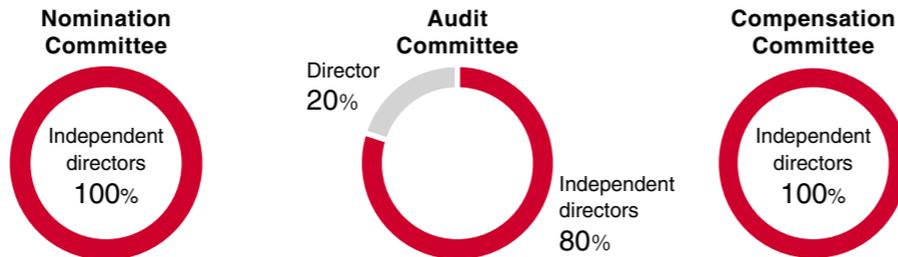
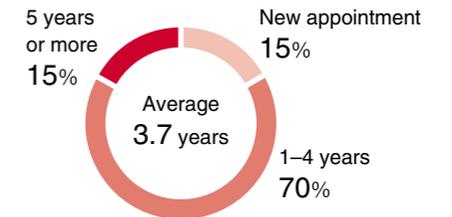
Of the 13 members of the Board of Directors,  
 3 are female and 10 are male;  
 1 of the male Directors is non-Japanese



#### Director tenure

The average tenure of the Directors is 3.7 years (including previous periods as a director)

\* When the tenure of the outside director exceeds 8 years, the existence of a strong reason for reappointment is carefully assessed and reappointment is not prevented if such reason exists.



The Nomination Committee and Compensation Committee are comprised of Independent directors only  
 The Audit Committee is comprised mainly of Independent directors

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## Corporate Governance

### Succession plan

\*As of August 1, 2024

#### 1. Goals of the succession plan

With a view to achieving SOMPO's Purpose and to also drive further transformation and growth of the Group, we are formulating succession plans for key leadership positions with the aim of establishing a system to reliably and effectively produce high-quality personnel with different specializations and backgrounds.

#### 2. Positions covered in the plan

The succession plans are for a total of 98 key posts in the Group, including key positions in our business lines in Japan and overseas, such as Group CEO, business CEOs, and Group CxOs based on the importance of, and scarcity of talent for, these positions throughout the Group and in each line of business.

#### 3. Criteria for Selecting Candidates

Succession candidates are selected according to the categories listed below. In order to increase diversity, candidates for each position must meet certain criteria. Candidates may be selected from talent systematically nurtured within the Company, or recruited from outside of the Group.

##### (1) Candidate category

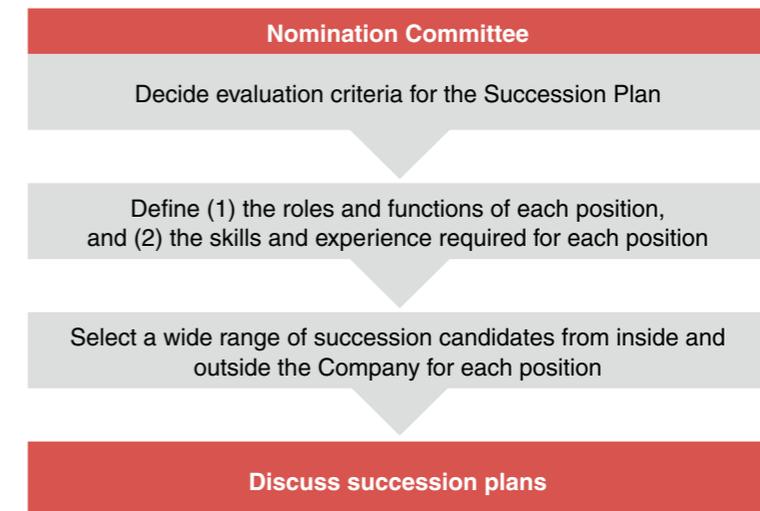
Talent who might assume key positions within 5 years	N (Next) talent
Talent who might assume key positions in 5 to 10 years	F (Future) talent

##### (2) Criteria for selecting candidates with the goal of increasing diversity of talent pool

- Six or more N talent candidates and F talent candidates must be selected for each position.
- Women must account for 50% or more of N talent candidates and F talent candidates for each position.
- An age distribution ratio for candidates must be set for each position.
- At least one candidate from either another business within the Sompo Group or an external candidate from outside the Sompo Group must be selected for each position.

#### 4. Procedures for Considering the Succession Plan

The Succession Plan is formulated by the Nomination Committee according to predetermined evaluation criteria. The roles, functions, and required skills and experience for each position are defined both for the present and the future. Based on these definitions, a wide range of succession candidates for each position is selected both from inside and outside the Company. The Succession Plan is drawn up using the diverse and expert insight of the members of the Nomination Committee. The Committee also engages in proactive and constructive discussions to build a stronger and more diverse pool of candidates.



#### 5. Coordinating the Succession Plan with the Appointment, Placement, and Development of Executive Officers and Senior Vice Presidents

For the purpose of effectively linking the formulated succession plan with the appointment, placement, and development of Sompo Group Executive Officers and Senior Vice Presidents, we disclose selected facts to each candidate and then at a Group-wide roundtable meeting we formulate placement and development plans for each post, including tough assignments, investing in talent based on individual challenges, and sending candidates to management training programs. Appropriate training plans are then implemented based on these plans.

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## Corporate Governance

### Policies for appointment of Directors and Executive Officers

#### Concept and Policy

The appointment of Directors and Executive Officers is conducted in accordance with the following policies for appointment of Directors and Executive Officers. The candidates for Directors selected by the Nomination Committee are approved at the General Shareholders Meeting, and the candidates for Executive Officers are selected by the Nomination Committee and approved by the Board of Directors.

#### Policies for appointment of Directors

The Company supervises and guides its subsidiaries, formulates management strategy for the Group that encompasses management strategies for subsidiaries that are engaged in the P&C insurance business and other various businesses, and is responsible for ensuring the execution and realization of these strategies. From this perspective, the Board of Directors selects Outside Directors to facilitate objective decision-making with respect to management issues from a diverse and independent viewpoint and perspective with consideration of diversity such as gender and nationalities, and the majority of the Board of Directors consists of Outside Directors.

Additionally, the Directors are selected based on the selection criteria that incorporate the Comprehensive Guidelines for Supervision of Insurance Companies. Outside Directors are selected based on 1) "Ability Requirements", 2) "Standards regarding Independence of Outside Directors", and 3) "Requirements for Terms of Office". For the purpose of carrying out substantive discussions, the number of Directors shall be limited to 15 in accordance with the Articles of Incorporation.

\*In this policy, gender refers to all gender-related events, knowledge, and values, including the existence of the gender division of labor and LGBTQ.

#### 1) Ability Requirements

The Company selects Outside Directors from corporate executives, academic experts, and legal professionals who have a wide range of knowledge and experiences in various fields or individuals who have expert knowledge of finance and accounting. In addition, the appointment shall require him/her to be in a position where he/she is able to devote the time and effort necessary to fulfill the role and responsibilities of Director appropriately.

#### 2) Standards regarding Independence of Outside Directors

The Company will determine the independence from the Company of Outside Directors based on the matters set forth below:

- Personal Relationships: A kinship between the candidate and any officer or employee of the Group, status of mutual appointments of officers between the Company and the company which the candidate is originally from.
- Capital Relationships: The holding of shares in the Company by the candidate and the status of shareholding by the Group.
- Business Relationships: Business transactions or donations between the Group and the candidate.
- Significant interests other than the above.

#### 3) Requirements for Terms of Office

If the total terms of office as Outside Director or Outside Audit & Supervisory Board Member of the Company exceeds eight years, the Company will carefully consider whether there are any positive reasons for reappointment, and if there are any reasons, the Company shall not preclude reappointment.

### Policies for the composition and criteria for appointment of Executive Officers and Senior Vice Presidents

#### 1) Policies for the composition of Executive Officers and Senior Vice Presidents

The Company implements systematic development of managerial talent based on the succession plan. As for the composition of Executive Officers and Senior Vice Presidents as a whole, the Company places emphasis on diversity including gender, age, experience, and nationalities as well as the balance in the management team.

#### 2) Criteria for appointment of Executive Officers and Senior Vice Presidents

The Company selects Executive Officers and Senior Vice Presidents in accordance with the following criteria:

- Able to realize transformation based on SOMPO's Purpose
- Able to develop the next generation of leaders who will drive transformation
- Able to foster a culture in which employees have confidence and pride, and boldly take on challenges with high aspirations
- Is driven by one's own mission and able to take actions
- Has a high level of expertise and insight regarding the mission and roles to be assumed
- Has experience and a track record related to the mission and roles to be assumed
- Understands the value of diversity and is able to leverage it for value creation
- Has the ability to make fair and impartial judgments and to achieve goals
- Has a fair and honest personality

### Outside Director support system

#### Structure

Prior to meetings of the Board of Directors, Outside Directors are provided with explanations by the Corporate Legal Department of the secretariat of the Board of Directors, and by the departments in charge of each agenda item. Additionally, the Human Capital Department provides assistance to Outside Directors as the secretariat of the Nomination Committee and the Compensation Committee, and the Audit Committee Office provides assistance to Outside Directors as the secretariat of the Audit Committee.

The Company also makes efforts to provide Outside Directors with various types of information, including the Integrated Annual Report, Annual Securities Report, and IR presentation materials.

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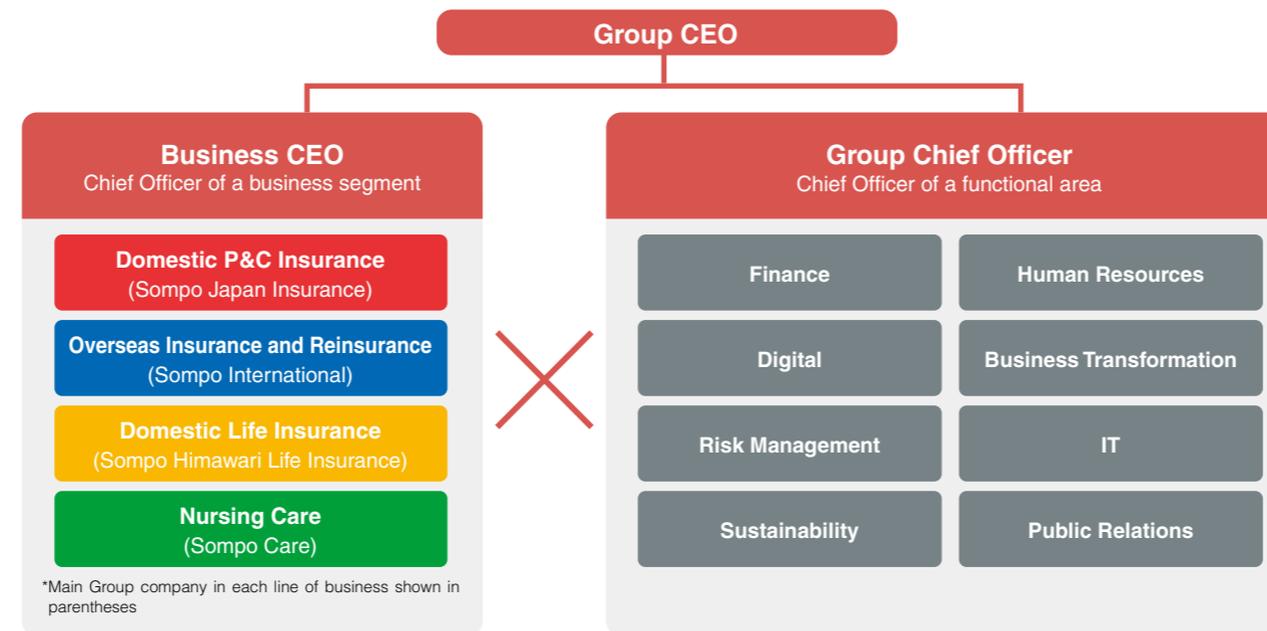
## Corporate Governance

### Executive structure

\*As of July 31, 2024

#### Structure

We employ a matrix-style executive framework that is a combination of the Business Segment System and Group Chief Officer (CxO) System. It enables the Company to make agile and flexible decisions and conduct business even in such rapidly changing times.



### Business Segment System

With this system, the business CEOs drive the Group's growth and expansion by formulating business policies, accomplishing business plans, and improving the quality of business operations as the Chief Officers of business segments.

### Group CxO System

This system enables the Group CxOs – all of whom possess a high degree of expertise in their functional areas – to exert as much influence required throughout the Group to help realize SOMPO's Purpose and enhance corporate value.

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## Corporate Governance

### Business execution structure

#### Executive Officers and Senior Vice Presidents

Executive Officers are responsible for making decisions and executing business operations delegated by the Board of Directors. They execute business operations in accordance with the Group's management strategies within the scope of their duties in accordance with laws and regulations, the Articles of Incorporation, and internal rules. Senior Vice Presidents, having received a partial delegation of business execution authority from the Executive Officers, are in charge of the execution of business operations.

#### Group CEO

The Group CEO oversees overall operation of the Group as the Chief Executive Officer of the Group by strategically assigning Business CEOs who are the Chief Officers of business segments and Group CxOs who are the Chief Officers of functional areas of the Group to realize agile and flexible business operation in response to discontinuous changes in business environment.

#### Business CEO

The Business CEO (CEO of Domestic P&C Insurance Business, CEO of Overseas Insurance and Reinsurance Business, CEO of Domestic Life Insurance Business, and CEO of Nursing Care Business) are delegated authority as Chief Officer of a business segment for business strategy formulation, investment decisions, and personnel deployment to enable agile and flexible decision-making and business execution in each business segment that is close to customers.

#### Group CxO

The Group CxO oversees group-wide operation of each function (Group CFO (finance), Group CHRO (human resources), Group CDO (digital), Group CXO (business transformation), Group CRO (risk management), Group CIO (IT), Group CSuO (sustainability), and Group CPRO (public relations)) as Chief Officer of a functional area of the Group to enable agile and flexible decision-making, and group-wide business execution in the Group's best interest.

### Group Executive Committee

The Group Executive Committee serves as both an advisory body to the Group CEO and a committee of executives, discussing topics that have a significant impact on management, such as Group-wide management strategy and business execution policies. The Group Executive Committee is chaired by the Group CEO and is comprised of the Business CEOs, Group CxOs, Executive Officers in charge of specific areas, and others. It also cooperates with the Board of Directors to ensure thorough communication for the Directors to obtain a clear understanding of the status of business execution.

### Committees

#### Group ERM Committee

Established as a subcommittee of the Group Executive Committee, the Group ERM Committee holds management discussions across the Group on important issues in the Group's strategic risk management and on material risks faced by the Group.

#### Global Transaction Committee

Established as a subcommittee of the Group Executive Committee, the Global Transaction Committee conducts flexible and substantive discussions regarding investment considerations in the Overseas Insurance and Reinsurance Business, and post acquisition integration.

#### Investment Committee

Established as a subcommittee of the Group Executive Committee, the Investment Committee evaluates investment activities undertaken by the Group for business expansion, new business development, and other purposes from a specialist and impartial perspective.

#### Wellbeing Committee

Established as a subcommittee of the Group Executive Committee, the Wellbeing Committee conducts management discussions on strategies and policies related to the Wellbeing Business.



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## Corporate Governance

Name	Current title
Mikio OKUMURA	Group CEO President and Representative Executive Officer
Masahiro HAMADA	Group CFO Senior Executive Vice President and Representative Executive Officer
Shinichi HARA	Group CHRO Senior Executive Vice President and Representative Executive Officer in charge of Legal Affairs and Internal Audit
Koji ISHIKAWA	CEO of Domestic P&C Insurance Business Senior Vice President and Executive Officer
James SHEA	CEO of Overseas Insurance and Reinsurance Business Senior Vice President
Yasuhiro OBA	CEO of Domestic Life Insurance Business Senior Vice President and Executive Officer
Takamitsu WASHIMI	CEO of Nursing Care Business Senior Vice President and Executive Officer
Koichi NARASAKI	Group CDO Senior Executive Vice President and Executive Officer
Katsuyuki TAJIRI	Senior Executive Vice President in charge of Corporate Strategy and Overseas M&A General Manager, Office of Group CEO General Manager, Global Strategy Office
Kazufumi WATANABE	Group CXO Executive Vice President and Executive Officer
Yoshihiro UOTANI	Group CRO Executive Vice President and Executive Officer

Name	Current title
Albert CHU	Group Co-CDO Senior Vice President
Yoshiyasu SUZUKI	Group CIO Senior Vice President and Executive Officer General Manager, IT Strategy Planning Department
Ryoko SHIMOKAWA	Group CSuO Senior Vice President and Executive Officer
Hirofumi SHINJIN	Group CPRO Senior Vice President and Executive Officer
Kenneth REILLY	Executive Vice President General Manager, Global Business Department
Hiroshi HORIE	Executive Vice President in charge of Compliance
Yuji KAWAUCHI	Executive Vice President in charge of Overseas Business, Wellbeing
Yasuki KUME	Executive Vice President Deputy Head of Wellbeing
Tsutomu YAMAGUCHI	Senior Vice President Group Deputy CFO
Yohei NAMIKI	Senior Vice President in charge of Wellbeing General Manager, Wellbeing Business Department
Yuko NAKAGAWA	Senior Vice President in charge of Wellbeing

\*The official name of each position is as follows

Group CEO : Group Chief Executive Officer

Group CFO : Group Chief Financial Officer

Group CHRO : Group Chief Human Resource Officer

Group CDO : Group Chief Digital Officer

Group CXO : Group Chief Transformation Officer

Group CRO : Group Chief Risk Officer

Group CIO : Group Chief Information Officer

Group CSuO : Group Chief Sustainability Officer

Group CPRO : Group Chief Public Relations Officer

\*Executive structure and the officers are as of July 1, 2024



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## Corporate Governance

### Executive compensation structure

#### Structure

The Company regards its executive compensation structure as an important aspect of corporate governance. The goal of the executive compensation structure is to increase corporate value and to share interests with shareholders. The executive compensation structure is formulated by the Compensation Committee, which is chaired by the independent director, and incorporates objective points of view. It is based on the basic policies outlined below. The Company's Policies on Decisions Pertaining to Executive Compensation describes the Basic Policies on Executive Compensation, the composition of executive compensation, how compensation is determined for each position, and the details of each type of compensation.

#### Basic concept of Compensation for Directors and Executive Officers (Group-wide policy)

- (i) The level and system of compensation ensures acquisition and retention of top talent as management of the Group.
- (ii) The compensation system for Directors and Executive Officers shall be consistent with business strategy and heightens the Directors' and Executive Officers' awareness of performance improvement for the Group's growth.
- (iii) Compensation shall reflect medium to long-term results and initiatives of Directors and Executive Officers, not just performance in a single fiscal year.
- (iv) Compensation shall be determined in accordance with the magnitude of the mission with a forward-looking mindset and accomplishments. Additionally, fixed factors associated with specific job title or position may be taken into consideration.
- (v) The compensation system of the Company and major subsidiaries shall have objectivity, transparency and fairness to fulfill accountability to stakeholders through the deliberation process at the Compensation Committee of the Company.

### Overview of executive compensation structure

Under the new MTMP, commencing from fiscal year 2024, the Group is promoting the enhancement of resilience in the P&C insurance business, and the provision of seamless services to our customers in the Wellbeing business as part of the Group's vision. The Company positions executive compensation as a governance and incentive mechanism for the officers leading these initiatives, linking it to the scale of the mission, the efforts undertaken, and the Company's performance.

#### Scale of mission and approach to realizing a transformation and earnings-linked executive compensation structure

Stock price-linked compensation (phantom stock)	Shared value with shareholders
	Incentives for achieving medium- and long-term plans
	Retention of human resources
Performance-linked compensation	Reflective of financial results <span style="border: 1px dashed black; padding: 2px;">Adjusted consolidated ROE</span>
	Reflective of strategies <span style="border: 1px dashed black; padding: 2px;">Strategic goals</span>
Fixed compensation (monthly salary)	

The Company believes that all officers should demonstrate and act in accordance with their own duties and mission, based on the principles of being mission-driven (having a sense of mission and job satisfaction, and working with a sense of personal involvement) and of being results-oriented. The executive compensation structure is not designed to award officers a fixed compensation amount based only on their duties or position; instead, compensation is determined in accordance with the scale of the future-oriented mission they are undertaking, and with the results of these missions.

The Company assigns a grade to each position according to its responsibilities, with Group CEO being the position with the highest grade. The standard amount of total compensation packages for each position are determined according to these grades. The base amount of the total compensation package for each officer is determined every fiscal year, and reflects the scale of the mission assigned to the officer in question.

We also introduced malus clauses for stock price-linked compensation and clawback clauses for both performance-linked compensation and stock price-linked compensation as mechanisms to further enhance governance.

The Compensation Committee deliberates and determines the amount and composition of compensation for each Director and Executive Officer at the Company, in accordance with the decision-making process and calculation methods described in the following pages.

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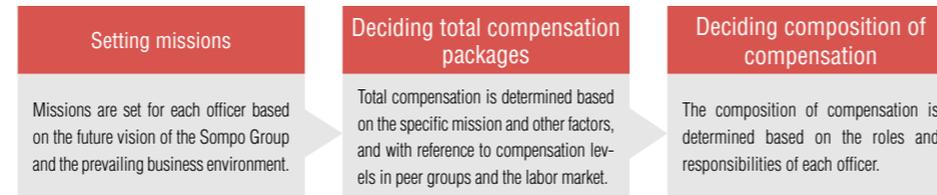
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## Corporate Governance

### (1) Decision-making process for total compensation packages

The Company sets compensation levels for each officer on an individual basis, according to the scale of the mission assigned to each officer and their own personal performance. The Company does not adopt the conventional approach of determining compensation according to a table that assigns different amounts of compensation for each officer rank.



### (2) Composition of compensation for officers

Compensation for officers consists of: fixed compensation (monthly salary), which is based on the duties and responsibilities of each officer; and variable compensation, which is linked to performance. Variable compensation comprises: performance-linked cash compensation, which is compensation linked to short-term performance paid out every fiscal year in accordance with fiscal-year performance; and performance-linked stock compensation, which is compensation linked to long-term performance, and whose goal is to increase the association between compensation and medium- to long-term growth in corporate value. The composition of compensation is designed to incentivize officers to make decisions based not only from a single-fiscal-year perspective but from medium- and long-term perspectives, and to take Company performance and share price into consideration.

### Overview of executive compensation system

	Type of compensation	% of total		Comments
		Group CEO	Other officers	
Fixed compensation	Monthly salary	33.4%	50-70%	<ul style="list-style-type: none"> <li>Set for each officer in accordance with the roles and duties of their position</li> <li>Cash compensation paid monthly</li> </ul>
Variable compensation	Performance-linked cash compensation	33.3%	15-25%	<ul style="list-style-type: none"> <li>A base amount is set; actual payment is determined based on annual performance</li> <li>Based on an assessment of each officer's level of achievement for financial and strategic goals</li> <li>Paid in cash in June after the conclusion of the fiscal year</li> </ul>
	Stock price-linked compensation	33.3%	15-25%	<ul style="list-style-type: none"> <li>Payment amount is determined in accordance with the share price in order to share value with shareholders and promote medium- and long-term growth of the Group</li> <li>Payment in cash at any time after a certain period has elapsed since the granting of units up until retirement and also upon retirement</li> </ul>
	Subtotal	66.6%	30%-50%	
Total		100%	100%	

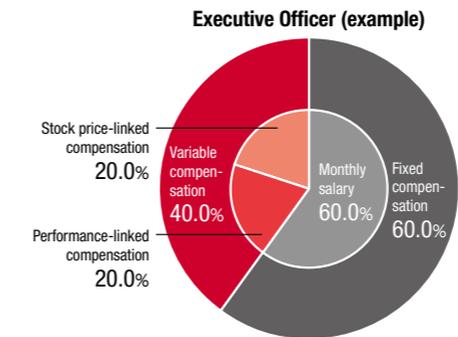
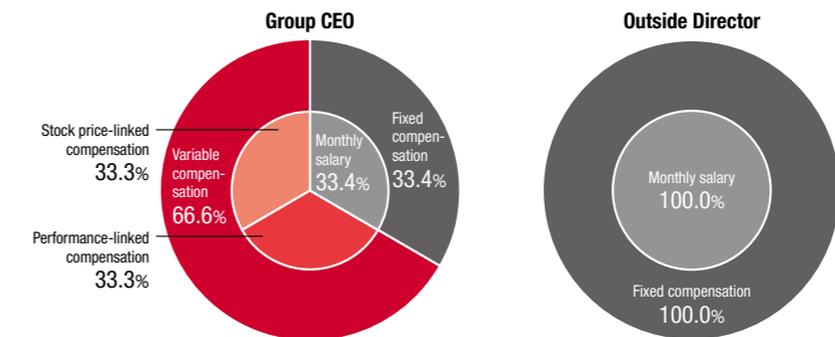
### (3) Approaches and calculation methods for each of type of compensation

#### 1) Fixed compensation (monthly salary)

The Company sets fixed compensation (monthly salary) in accordance with the responsibilities of each officer's position. In principle, an equal amount is paid each month.

An appropriate level of fixed compensation (monthly salary) is set according to the following parameters: the standard amount of fixed compensation is based on the total compensation package for the grade assigned to the officer's position; the base amount takes into consideration the mission of the individual officer, and the nature of the officer's roles and responsibilities. Reference is also made to market compensation levels, as quantified by officer compensation surveys conducted by third-party compensation consulting firms.

#### Examples of compensation structure by position



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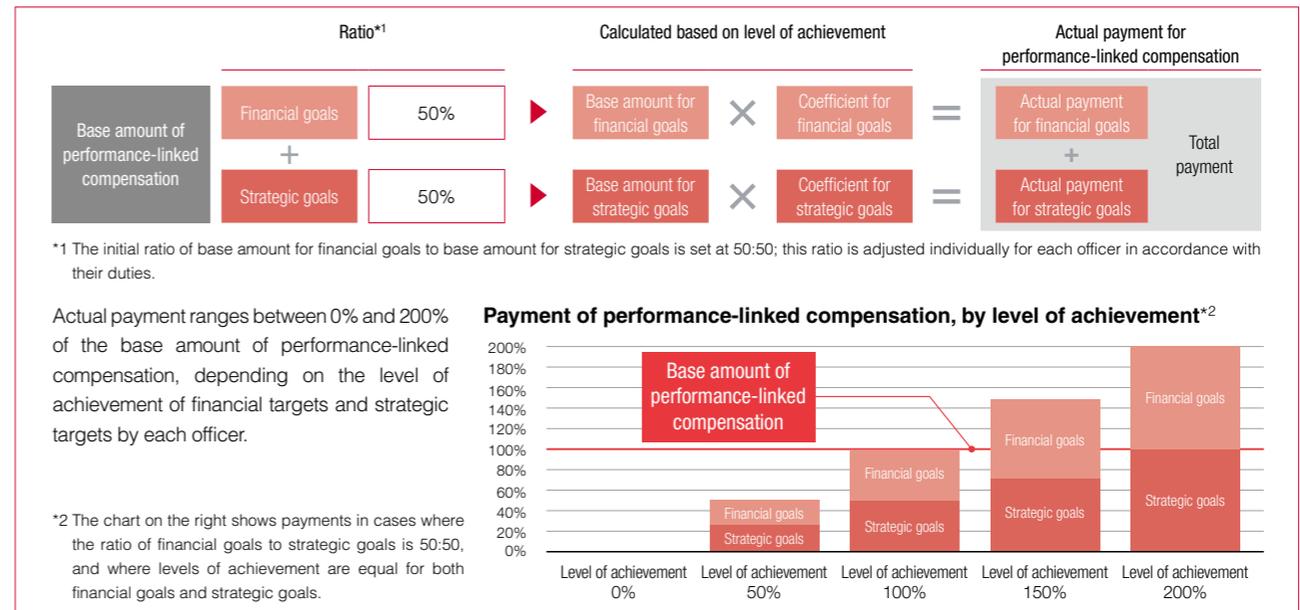
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### 2) Performance-linked compensation

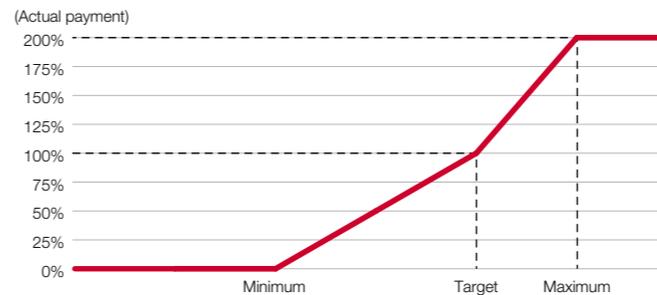
The Company operates a performance-linked compensation system that rewards officers for the contributions they made to each business's single-fiscal-year performance.

In order to ensure that performance-linked compensation reflects both the financial performance and the strategic performance goals associated with management plans in a balanced manner, the Company adopts a performance-linked compensation system that comprises "financial performance-linked compensation" and "strategic performance-linked compensation." To provide stronger incentives, the Company applies a coefficient to the base amounts of performance-linked compensation. This coefficient varies according to the level of achievement of strategic goals set for the mission assigned to each officer, ranging from 0% to 200%.

- To determine performance-linked compensation, the Company first sets a base amount of performance-linked compensation. This base amount is then multiplied by a coefficient that reflects the level of achievement of single-fiscal-year financial goals and strategic goals.
- The base amount of performance-linked compensation is defined as the amount to be paid if financial goals and strategic goals are fully achieved. The base amount is determined individually for each officer.
- Performance-linked compensation comprises financial performance-linked compensation and strategic performance-linked compensation. The allocation ratio of these two compensations is determined by the Compensation Committee in accordance with the nature of the mission assigned to each officer.
- The performance indicators adopted as the financial goals include adjusted consolidated ROE, among others, for the fiscal year, and the coefficient is determined according to the actual results versus the targets in the business plan.
- The performance indicators applied to the strategic goals are the metrics agreed on by the Group CEO, Business CEO, or other Director or Executive Officer responsible for appraisals, in accordance with the mission of each Director and Executive Officer, and the coefficient is determined according to the level of achievement.



### Financial goals



The financial goal coefficient is 100% when the targeted financial performance is achieved; in this case, the base amount of compensation will be paid. Depending on the level of achievement of financial goals, actual payment will range from 0% to 200% of the base amount.

\*The graph above indicates the relationship between level of achievement and actual payment.

### Strategic goals

Description	Level of achievement
Results better than expected	200%
	175%
	150%
	125%
Results as expected	100%
Results worse than expected	75%
	50%
	25%
	0%

The coefficient is determined in accordance with the level of achievement of strategic goals established for each officer; this coefficient is then multiplied with the base amount. A coefficient of 100% is used when strategic targets have been fully met; 200% is the maximum and 0% the minimum.

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### Indicators used for performance-linked compensation

The table on the right summarizes the financial indicators used to determine performance-linked compensation. Financial indicators are set for each business; strategic goals are set for each officer.

Business domain	Financial indicators for FY2023
Entire Group	Adjusted profit, Adjusted consolidated ROE
Domestic P&C Insurance Business	Adjusted profit
Overseas Insurance and Reinsurance Business	Adjusted profit
Domestic Life Insurance Business	Adjusted profit, Increase in adjusted EV
Nursing Care Business	Adjusted profit
Digital	Adjusted profit, Revenue

\*1 The financial indicator applied to the president of SOMPO Care in the Nursing Care Business, is non-consolidated adjusted profit of Sampo Care.

\*2 Adjusted profit and sales in the Digital are those of Palantir Technologies Japan on a non-consolidated basis.

### 3) Stock price-linked compensation

The Company believes it is vital that the Group as a whole grows sustainably over the long term. For the purpose of maintaining the link between compensation for directors and executive officers and stock value, as well as further raising the awareness and talent retention that contributes to stronger earnings and greater corporate value over the medium-to-long term, we discontinued the previous performance-linked stock compensation plan and introduced a new stock price-linked compensation (phantom stock, or PS), effective from April 1, 2023.

For this compensation, PS offering the same economic value as cash stock is issued to the directors and executive officers. An overview of this system is as follows.

- The number of units granted is determined by multiplying the stock price-linked compensation base amount, which varies depending on the magnitude of the mission of each director and executive officer, by the previous year's strategic goal evaluation coefficient and dividing it by the Company's share price.

$$\left[ \begin{array}{c} \text{Stock price-linked} \\ \text{compensation base} \\ \text{amount} \end{array} \times \begin{array}{c} \text{Strategic goal} \\ \text{evaluation coefficient} \\ \text{from previous FY} \end{array} \right] \div \begin{array}{c} \text{Company's closing} \\ \text{share price on} \\ \text{the grant date} \end{array} = \begin{array}{c} \text{Number of} \\ \text{units granted} \end{array}$$

- The units granted will vest at the end of the fiscal year three years after the grant date. Once vested, they will be categorized into PS 1 and PS 2. If the director or executive officer resigns voluntarily before the vesting date, the units will not be eligible for vesting.
- PS 1 and PS 2 units will be divided evenly (50% each) and be subject to the following.
  - PS 1: After vesting, an amount based on the current share price at any time up until retirement, along with an equivalent cumulative dividend amount, will be paid in cash.
  - PS 2: Upon retirement, an amount based on the share price calculated with a prescribed method, along with an equivalent cumulative dividend amount, will be paid in cash.
- The payment amount will be determined as follows.

#### Payment based on the exercise of rights for PS 1 at any time

$$\left[ \begin{array}{c} \text{Number of PS 1 units} \\ \text{designated by the director or} \\ \text{executive officer} \end{array} \times \begin{array}{c} \text{Closing share price on the day the} \\ \text{director or executive officer indicated} \\ \text{their intention to receive PS 1} \end{array} \right] + \begin{array}{c} \text{Equivalent} \\ \text{cumulative} \\ \text{dividend amount} \end{array}$$

#### Payment based on the exercise of rights for PS 1 and PS 2 upon retirement

$$\left[ \begin{array}{c} \text{Number of unexercised} \\ \text{PS 1 and PS 2 units up until} \\ \text{the day of retirement} \end{array} \times \begin{array}{c} \text{Share price at the time of retirement} \\ \text{(calculated based on a prescribed} \\ \text{method)} \end{array} \right] + \begin{array}{c} \text{Equivalent} \\ \text{cumulative} \\ \text{dividend amount} \end{array}$$



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### Total compensation, total compensation by type, and number of eligible officers for each officer category, in FY2023

The total compensation, total compensation by type, and the number of eligible officers for each officer classification in the current fiscal year are outlined below.

Officer category	Total compensation (million yen)	Compensation by type (million yen)				Non-cash compensation included in the left	No. of eligible executives
		Fixed compensation No. of eligible executives (monthly compensation)	Retirement benefits, etc.	Performance-linked compensation			
				Performance-linked cash compensation	Stock price-linked compensation		
Directors (excluding outside directors)	52	50	—	1	—	—	4
Outside directors	180	180	—	—	—	—	11
Executive Officers	1,120	743	—	364	13	—	14
Total	1,353	974	—	365	13	—	27

\*1 The amounts for total compensation, total compensation by type, and the number of eligible directors and executive officers include: one executive officer who resigned on March 31, 2021; two executive officers who resigned on March 31, 2023, and three directors who resigned at the end of the 13th Annual General Meeting of Shareholders held on June 26, 2023.

\*2 Compensation for the two Directors who concurrently serve as Executive Officers, is separated into Director compensation and Executive Officer compensation; the compensation for each position is included in the applicable total compensation amount. For this reason, the total number of eligible Directors and Executive Officers differs from the combined number for each classification.

\*3 "Performance-linked compensation," included in "Performance-linked compensation, etc.," is comprised of compensation based on performance in the previous fiscal year and provisions booked for compensation based on performance in the current fiscal year (less provisions booked in the previous fiscal year). "Stock price-linked compensation," included in "Performance-linked compensation, etc.," is the amount expensed in the current fiscal year.

\*4 All compensation for Directors and Executive Officers is compensation from the insurance holding company. There is no compensation from the parent of the insurance holding company.

### Total consolidated compensation for each officer in FY2023

Executives who received compensation totaling 100 million yen or more are listed below.

Name	Total compensation from the Company and its consolidated subsidiaries (million yen)	Officer category	Company category	Total compensation by type from the Company and its consolidated subsidiaries (million yen)				
				Fixed compensation No. of eligible executives (monthly compensation)	Retirement benefits, etc.	Performance-linked compensation		Non-cash compensation included in the left
						Performance-linked cash compensation	Stock price-linked compensation	
Kengo Sakurada	262	Director	Sompo Holdings, Inc.	6	—	1	—	—
		Executive Officer		127	—	127	—	—
		Director	Sompo Japan Insurance Inc.	—	—	—	—	—
Mikio Okumura	164	Director	Sompo Holdings, Inc.	6	—	1	—	—
		Executive Officer		97	—	59	—	—
		Director	Sompo International Holdings Ltd.	—	—	—	—	—
James Shea	467	Executive Officer	Sompo Holdings, Inc.	264	—	—	—	—
		Director	Sompo International Holdings Ltd.	—	—	203	—	—
Nigel Frudd	103	Executive Officer	Sompo Holdings, Inc.	—	—	103	—	—

\*1 The amounts of performance-linked compensation show compensation paid in the current fiscal year; provisions to reserves in the current fiscal year are not included.

\*2 For compensation paid in foreign currencies, the amounts show yen equivalents.

\*3 James Shea resigned as Executive Officer on March 31, 2023 and was appointed Senior Vice President on April 1, 2023.

\*4 Nigel Frudd resigned as Executive Officer on March 31, 2021 and was appointed Senior Vice President on April 1, 2021.

\*5 Compensation, etc. for James Shea and Nigel Frudd is the compensation, etc. paid to them in the relevant fiscal year for their services during their tenure as Executive Officer.

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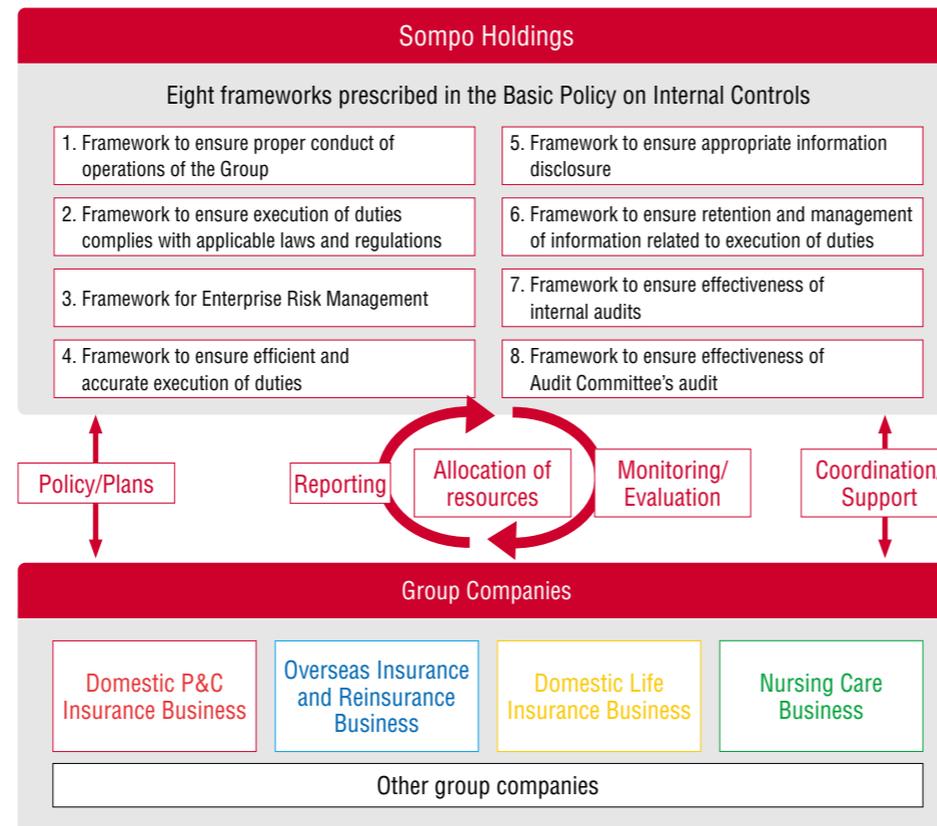
### Group internal controls to support corporate governance

#### Concept and Policy

The Board of Directors has established eight frameworks in the Basic Policy on Internal Controls as a foundation for improving corporate value and for ensuring the proper conduct of operations within the Group.

Despite the existence of such internal control frameworks, it was pointed out by regulatory authorities in relation to our response to the fraudulent auto insurance claims involving our domestic P&C insurance subsidiary, that our framework for monitoring key initiatives, as well as the information sharing and reporting requirements with regard to the subsidiary, had weaknesses in their effectiveness. In response to the above, we have established a business improvement plan, which we are steadily implementing to enhance our internal control framework.

#### Group internal controls systems



**Web** For further details, please visit the website: [Basic Policy on Internal Controls](#)

### Group internal audits

#### Concept and Policy

#### Status of internal Audits

We have established the Internal Audit Department with organizational and operational independence, as the department responsible for conducting internal audits within the Company and overseeing internal audits across Group companies. The Internal Audit Department has a total staff of 16, as of August 1, 2024, who have extensive experience in the management of the Group's businesses including overseas activities. We are also actively promoting acquisition of qualifications such as Certified Internal Auditor, a professional qualification on internal control.

Based on the Sompo Group Basic Policy on Internal Audits, the Internal Audit Department conducts audits of the status of business execution of each Company department, as well as requests the internal audit sections of each Group company to carry out highly effective internal audits. The Internal Audit Department compiles summaries and analyses of the audit results and progress of follow-up activities to rectify the findings/issues, etc., which are reported to the Audit Committee and Board of Directors.

#### Developing the Group's internal audit framework

We have established the Sompo Group Basic Policy on Internal Audits, which defines internal audits as processes for assessing the internal control framework and providing recommendations on methods for its improvement. Accordingly, we endeavor to enhance corporate value and meet the expectations of stakeholders by developing an efficient and effective Group-wide internal audit framework, and by conducting risk-based internal audits that take into account our business characteristics and management strategies.

Specifically, we have expanded our monitoring functions and adopted a flexible approach to the auditing of evolving risks. In conjunction with these efforts, we help Group companies develop their own internal audit frameworks mainly by evaluating the quality of their internal audits, and by recommending ways to rectify any issues they have identified.

In addition, we are preparing to undergo verification by external evaluation agencies of our internal audit framework including those of domestic and overseas insurance business companies in fiscal year 2024.

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## Compliance

### Basic concept and policy

#### Concept and Policy

As part of its commitment to compliance, the Sompo Group has formulated various policies and codes of conduct, such as the Sompo Group Basic Policy on Compliance, and established compliance systems, and raised awareness of these policies among Group officers and employees. As a company seeking to maintain a sound social presence which does not view compliance solely as compliance with laws and regulations, we are striving to foster a corporate culture where each employee can proactively and autonomously act in accordance with corporate ethics and social norms, through the steady implementation of the business improvement plan devised in response to the fraudulent auto insurance claims.

#### Basic Policy on Compliance

The Company Group shall comply with laws and regulations in accordance with the following policy and realize corporate activities that are in conformity with social norms and corporate ethics.

#### Basic Policy on Compliance (Overview)

##### 1. Compliance as the major premise for business operations

With the deep awareness that profits gained by disregarding compliance is not sustainable, we will set compliance as the precondition for our business operations.

##### 2. Nurturing and enhancing compliance awareness of officers and employees

We will nurture and enhance the awareness that compliance must be taken seriously so that officers and employees will comply with laws and regulations and act in conformity with social norms and corporate ethics.

##### 3. Systematic efforts to ensure compliance

With the deep awareness that continuous and perpetual efforts are needed to ensure compliance, we will systematically work toward the realization of it.

##### 4. Early detection of issues and prompt actions

We will establish an early detection system in order to be prepared for any occurrence of compliance issues in association with business operations, and take prompt and appropriate actions if any issue occurs.

**Web** For specific compliance-related policies, please visit the website (in Japanese): [Management of Conflict of Interest Transactions](#), [Protection of Customer Information](#), and [Response to Anti-social Forces](#)

### Sompo Group Compliance Code of Conduct

The Group has established the Sompo Group Basic Policy on Compliance (collectively, "Basic Policy") with the aim of being a corporate group trusted by society by remaining constantly aware of the important public mission and social responsibility of its businesses and providing customers with the highest-quality services and sense of security through appropriate corporate activities that comply with laws and regulations, societal norms, and corporate ethics.

The Sompo Group Compliance Code of Conduct lays down the norms to ensure that, based on the Basic Policy, all officers and employees of the Sompo Group understand the importance of compliance and act in ways that take compliance seriously. All officers and employees must act in compliance with the Code of Conduct shown below. In addition, if anyone becomes aware of any compliance or ethical concerns, or issues involving themselves or their colleagues that may violate the Code of Conduct, they are obligated not to ignore or conceal, but to promptly report such concerns or issues to their supervisors or the consultation desk.

**Web** For further details, see the following: [Sompo Group Compliance Code of Conduct](#)

#### Sompo Group Compliance Code of Conduct

##### 1. Compliance with Laws, Regulations and Internal Rules

We will act with integrity and good sense in compliance with laws, regulations and internal rules, and based on social norms and corporate ethics.

##### 2. Respect for Human Rights

We will respect human rights in every aspect of our business activities.

##### 3. Maintain and Promote a Healthy and Safe Working Environment

We will aim to maintain and promote a healthy and safe working environment in which Employees can have peace of mind and demonstrate their abilities fully without any concerns that threaten their mental or physical safety.

##### 4. Protection of Company Assets

We will only use the assets of the Group for the Group's business activities and properly protect them.

##### 5. Proper Document Creation and Management

We will properly create and manage documents, emails, and data, etc. related to our transactions and operations in accordance with laws, regulations and internal rules.

##### 6. Fair and Free Competition

We will conduct our business under fair and free competition in accordance with laws, regulations, and internal rules related to Anti-Trust and Anti-Competition. We will not engage in unfair business practices such as cartels, bid riggings, and other acts that restrict competition or take advantage of our business position.



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### 7. Prohibition of Bribery

To contribute to the maintenance and development of an orderly free competitive market, we will promote fair business activities with high ethical sense and will not engage in bribery.

### 8. Prohibition of Conflict of Interest

Under situations where the interests of Employees conflict with the interests of the company, we will take actions with preference to the interests of the company in accordance with related laws, regulations and internal rules.

### 9. Protection and Management of Personal and Confidential Information

We will properly deal with personal information, confidential information that we obtain and data, etc. that we create in connection with our business in accordance with laws, regulations and internal rules.

### 10. Protection of Intellectual Property

We will protect intellectual property possessed by the Group, and will not infringe it possessed by third parties.

### 11. Prohibition of Insider Trading

By strictly prohibiting insider trading by Employees, we will ensure investors' trust in the securities market.

### 12. Elimination of Relationships with Organized Crime Forces

We will strive not to have any relationship with organized crime forces, maintain public confidence, and realize a safe society and sound corporate management.

### 13. Prevention of Money Laundering and Terrorist Financing

We will strive to ensure that the Group's products and services are not used to transfer proceeds from crime, to finance terrorists, or to proliferate weapons of mass destruction.

### 14. Appropriate Political Activities

As a corporation, we will conduct fair business activities while maintaining an appropriate relationship with politics. In addition, we will clarify the distinction between public and private regarding personal political activities of Employees.

### 15. Appropriate Financial Reporting, Tax Processing Based on Laws and Regulations

We will accurately record financial information and appropriately report and disclose such information in a timely and appropriate manner so that shareholders, investors, and other stakeholders can make decisions fairly and equitably, and also aim to maintain and improve tax compliance in accordance with tax related laws and regulations.

## Initiatives

### Structure Activities and Achievements

The Company was subjected to a business improvement order regarding our responses to the fraudulent auto insurance claims involving our domestic P&C insurance subsidiary, to which it compiled a business improvement plan on March 15, 2024. In addition, in light of the business improvement order regarding the premium adjustment practices, etc. of the same subsidiary, the Company is making fundamental efforts to strengthen our management structure by taking measures such as appointing an officer in charge of compliance and establishing the Compliance Office, in order to enhance Group governance and improve its effectiveness. Through the implementation of the initiatives in the business improvement plan, we will strive to ensure "compliance with laws and regulations" and "customer-oriented business operations" on a Group-wide basis.

Looking at our business environment, in addition to the Domestic P&C Insurance Business and Overseas Insurance and Reinsurance Business, the Group engages in the Wellbeing Business, which involves the provision of various solutions related to health/nursing care/retirement savings through our Domestic Life Insurance Business and the Nursing Care Business. In developing our compliance framework, it is imperative that we consider not only the relevant laws, but also the business characteristics, scale, and operating conditions of each Group company, as well as the potential risks involved in their business models and industry practices. In collaboration with our Group companies, to not only ensure compliance with laws and regulations but also respond to societal and public demands, we are actively addressing conduct risk and will continue to strive to establish a compliance framework that aligns with our Group strategy and the external environment.

In our whistleblowing/consultation system, which is an important mechanism for early detection of problem events, we are considering the creation of a new contact point that accepts not only reports but also concerns in order to enhance the effectiveness of identifying early warning signs. In fiscal year 2023, there were 252 internal reports or consultations.

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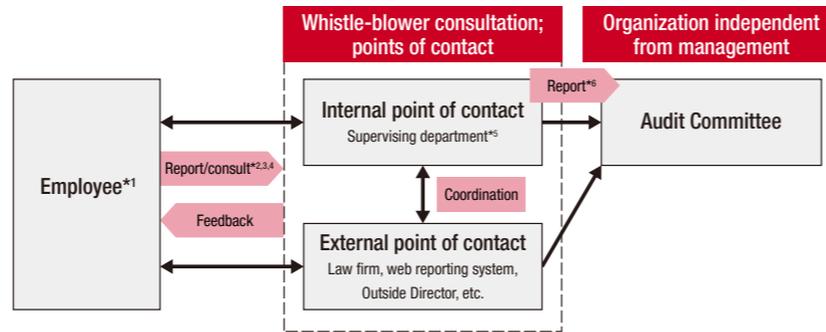
# Compliance

## Whistle-blowing and consultation system

- With the aim of preventing misconduct, including violations of laws and regulations, as well as harassment and other problematic behavior, and maintaining and enhancing corporate value through self-regulation, the Sompo Group maintains a whistle-blowing system for internal reporting and consultation by establishing external hotlines in addition to internal hotlines at each Group company, and by continuously informing employees of these hotlines.
- Each Group company has a system in place in accordance with the relevant laws and regulations of each country. In Japan, we have a system in place in accordance with the revised Whistleblower Protection Act (effective June 2022), and overseas, we have a system in place based on both local laws and Group system development standards.

System for receiving reports and consultations	<ul style="list-style-type: none"> <li>• Reports and consultations are handled by a specific person in charge ("Response Person"), who is obliged to maintain confidentiality.</li> <li>• Reports and consultations received through external hotlines will be appropriately forwarded to the supervisory division, taking into consideration the intentions of the whistle-blowing or consulter.</li> <li>• The results of the investigation will be reported back to the whistleblower or consulter by the internal or external hotlines as appropriate.</li> </ul>
Protection of reports and consulters	<p>We are working to strengthen protections for whistleblowers and those seeking consultation, and we have prepared an internal reporting and consultation system that can be used quickly and safely when problems that are difficult to resolve at work occur.</p> <ul style="list-style-type: none"> <li>• We require our Response Person to maintain strict confidentiality.</li> <li>• We prohibit any attempt to identify the whistleblower or person seeking consultation, or any disadvantageous treatment of them, and clearly stipulate the disciplinary measures to be taken against those who violate the rules.</li> </ul>

## Flow of procedures after receiving reports or consultations



\*1 This includes persons who have resigned from their jobs within one year, and persons who are employed by other companies and engaged in work for SOMPO in Japan (eligibility varies depending on circumstances in each country).  
 \*2 Anonymous reporting is also accepted.  
 \*3 Email, telephone, and other reporting and consultation methods are available (available methods vary depending on circumstances in each country).  
 \*4 Consultations regarding how to use the system and how whistleblowers and consulters are protected are also available (scope of consultation available varies depending on circumstances in each country).  
 \*5 The supervisory department is responsible for leading investigations and corrective actions in cases, as well as analyzing trends and formulating countermeasures.  
 \*6 Significant reports (including reports in which directors and executive officers are suspected to be involved) shall be reported to the Audit Committee which is an independent body from the management, and response policies shall be determined by the Audit Committee.

## Examples of receiving reports and consultations

■ Work environment ■ Harassment ■ Violation of human rights ■ Violation of laws and rules etc.

Information on how to contact customers and stakeholders is available on each company's website.

## Number of whistle-blowing cases

Item	FY2021	FY2022	FY2023	Companies covered		
				Consolidated companies in Japan		Overseas consolidated companies
				Sompo Japan	Other group companies	
Number of whistle-blowing cases	256	261	252	●	●	●
Number of reports and consultations regarding human rights violations, including harassment	175	180	167	●	●	●

## Compliance training

The Sompo Group systematically implements compliance-related education and training to ensure that officers and employees comply with laws and regulations and act in accordance with social norms and corporate ethics.

Item	FY2020	FY2021	FY2022	FY2023	Companies covered		
					Consolidated companies in Japan		Overseas consolidated companies
					Sompo Japan	Other group companies	
Ratio of employees who received compliance training	93.9%	98.7%	92.8%	93.2%	●	●*	●

\*Covers all consolidated subsidiaries excluding the Nursing Care Business.



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## Compliance

### Establishment of Group Tax Policy

#### Concept and Policy

In recent years, the environment surrounding taxation has been characterized as follows;

1. The progress of the BEPS\* project by the OECD has brought tax compliance into the spotlight on a global scale.
2. In Japan, there are calls for large companies to enhance and improve their corporate governance with respect to taxation, and the importance and necessity of active involvement and guidance by top management and the formulation of a "global transfer pricing policy (transfer pricing strategy for the entire group)" are pointed out as examples of such efforts.

Against these backgrounds, we established the Group Tax Policy in August 2018 as a practical guideline for the entire SOMPO Group, including overseas Group companies.

\*BEPS: Base Erosion and Profit Shifting

#### Group Tax Policy

##### 1. Regulatory Compliance

The Sompo Group sets out a basic principle of "Compliance with applicable laws and regulations relevant to its business activities in each country." The Group aims to maintain and improve its tax compliance in accordance with tax related laws, regulations and standards published by international organizations, such as OECD, EU and UN guidelines, as well as the domestic laws, regulations and standards of each country and region, and fulfills its corporate social responsibility by properly paying its taxes.

##### 2. Approach to International Taxation

The Sompo Group strives to mitigate any risk of damaging corporate value by exposing the Group to tax penalties and/or double taxation, based on understanding the purpose of the BEPS initiative led by the OECD.

International transactions between intra-group entities are conducted at an arm's length price. The Sompo Group also ensures international income is allocated between parties on an appropriate basis.

##### 3. Optimization of Tax Burden

In order to maximize corporate value, the Sompo Group aims to minimize tax risks and to make appropriate and effective use of tax mitigation measures in accordance with each jurisdiction's laws and morals. The Sompo Group does not perform tax avoidance by, for example, utilizing excessive tax saving practices based on interpretations and/or applications that deviate from the actual content, meaning and/or intention of the relevant laws and regulations.

##### 4. Relationship with the Tax Authorities

The Sompo Group seeks to maintain a positive relationship with the tax authorities of each country by ensuring that its explanations of its positions are always sincere, transparent and based on true facts.

The tax filing and payment practices of the Sompo Group will be timely and appropriate, and tax-related information will be submitted to the tax authorities when it is requested. On this basis, in cases where it is agreed with the tax authorities that there is a need for corrective and remedial measures, such measures will be appropriately taken by the Sompo Group.

### Tax Management System of SOMPO Group

#### Structure

In principle, the head of each region's domestic tax department is responsible for managing tax issues in each region. However, since global transactions within the group affect multilateral, tax management is conducted to consider the tax systems of multiple countries and examine tax issues from multiple perspectives.

Specifically, the global tax sections in Japan, US and UK handle any tax issues on a global basis, and regular meetings by the three sections are held to exchange information closely and discuss various global tax-related issues. The appropriate solutions are then presented to the CFOs and/or each business unit as necessary.

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## ERM

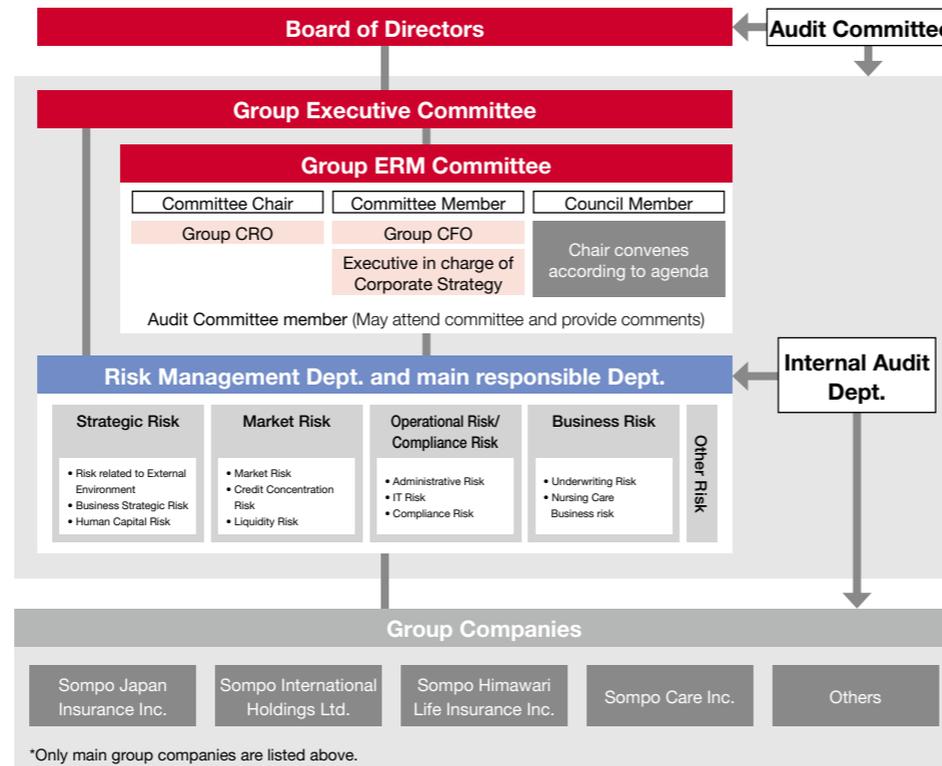
### Our basic approach to ERM

**Concept and Policy** **Structure**

Through the practice of Enterprise Risk Management (ERM), which is a framework for risk management, the Sompo Group aims to minimize unexpected losses, improve profits by effectively utilizing capital, and maximize corporate value, based on the Sompo Group Basic Policy on ERM established by the Board of Directors.

In order to ensure the effectiveness of the Group's ERM, the company has established the Sompo Group's Risk Appetite Statement to act as guidance for risk taking. Additionally, in the Group ERM Committee, a subordinate organization to the Group Executive Committee, important matters related to the Group's risk management strategies, including risk-taking strategies and the control of material risks across the Group, are confirmed and discussed to implement an ERM that responds to the changing business environment.

#### Risk Management Governance Structure



### 1. ERM as the “Compass of Management”

The increased severity and frequency of natural disasters caused by climate change, heightened geopolitical risks, the threat of cyberattacks, and the rapid advancement of AI and other digital technologies, among other factors, are increasing uncertainty in our business environment.

The Sompo Group is striving to maximize its corporate value by setting “Increase Resilience” and “connect with customers and deliver connected services” as its goals in its MTMP (FY2024-2026). The ERM framework, which is the enterprise risk management framework underpinning the achievement of these goals, acts as our “compass of management,” serving to guide the Group in the best direction, to not only avoid losses before they happen, but to reduce opportunity losses, such as missed investments in new businesses. This is achieved through (1) accurately analyzing and grasping the Group's current position (multifaceted analysis), (2) sensitively detecting potential future risks (accurately understanding and addressing key risks), and (3) clearly indicating which course the Group should be taking (recommendation of an optimal business portfolio).

### 2. Pursuing resilience from two aspects

The COVID-19 pandemic served as a valuable lesson for companies about the importance of resilience in the face of operational disruptions and interruptions. Amid widening geopolitical divisions, and further sophisticated cyberattacks enabled by emerging technologies, the Group's ERM requires “resilience” from two aspects.

The first aspect involves the “establishment of a resilient portfolio” by continually reviewing “risks that should be taken” and “risks that should be avoided,” taking into account the rapidly changing internal and external business environment.

The second aspect involves analyzing and visualizing the potential impact of new risks, such as cyberattacks and climate change risks, on the Group, striving to prevent occurrence of risks, and “establishing resilient operations” capable of continuously providing businesses and services from the customer's perspective, assuming the actual occurrence of risks.

Pursuing these two aspects of resilience in our ERM will contribute to the sustained growth of the Group.



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## ERM

### ERM of the Sampo Group

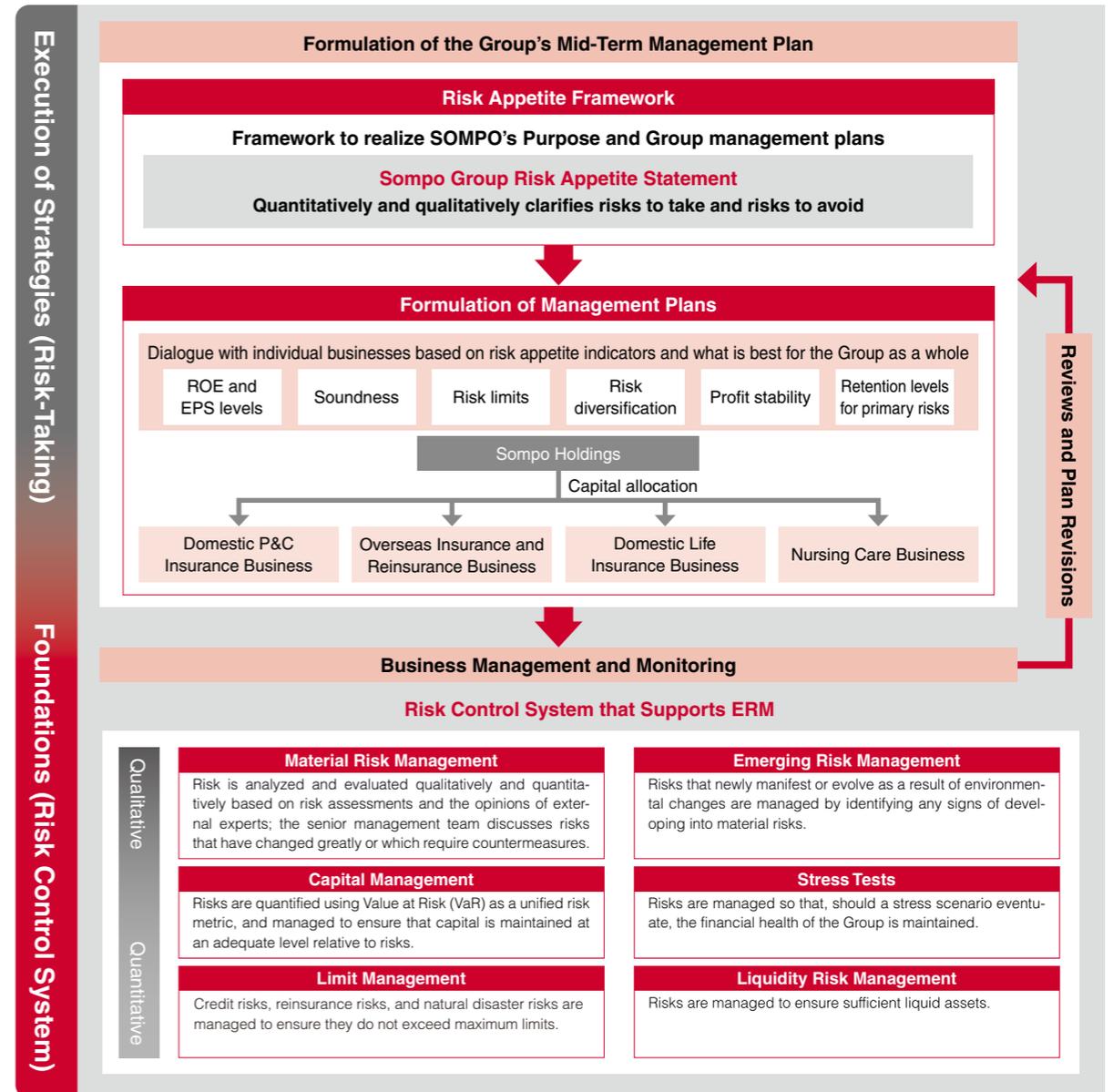
#### Activities and Achievements

The Group ERM framework aims to maximize corporate value while balancing capital, risk, and return. To effect this, it has two main components: the "Risk Appetite Framework," which supports conscious risk-taking in pursuit of strategic objectives, and the "Risk Control System," which contributes to stabilizing the foundations of our business.

#### 1. Risk appetite framework

From the perspective of risk-taking, we utilize a risk appetite framework as the main tool for analyzing capital, risk, and return, which we then apply to important management decisions. The "Risk Appetite Framework" is a system for increasing the certainty of achieving the Group's strategic goals - as set forth in SOMPO's Purpose, and the Group Management Plan - by conducting risk-taking based on the Group's "Risk Appetite Statement," which clearly states the risks to be taken and the risks to be avoided. We formulate a Group Management Plan and allocate capital to each business, after dialogue with the respective management teams, based on risk appetite indicators and the perspective of overall optimization as a Group.

### Overview of the Sampo Group's Enterprise Risk Management



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### 2. Risk Control System

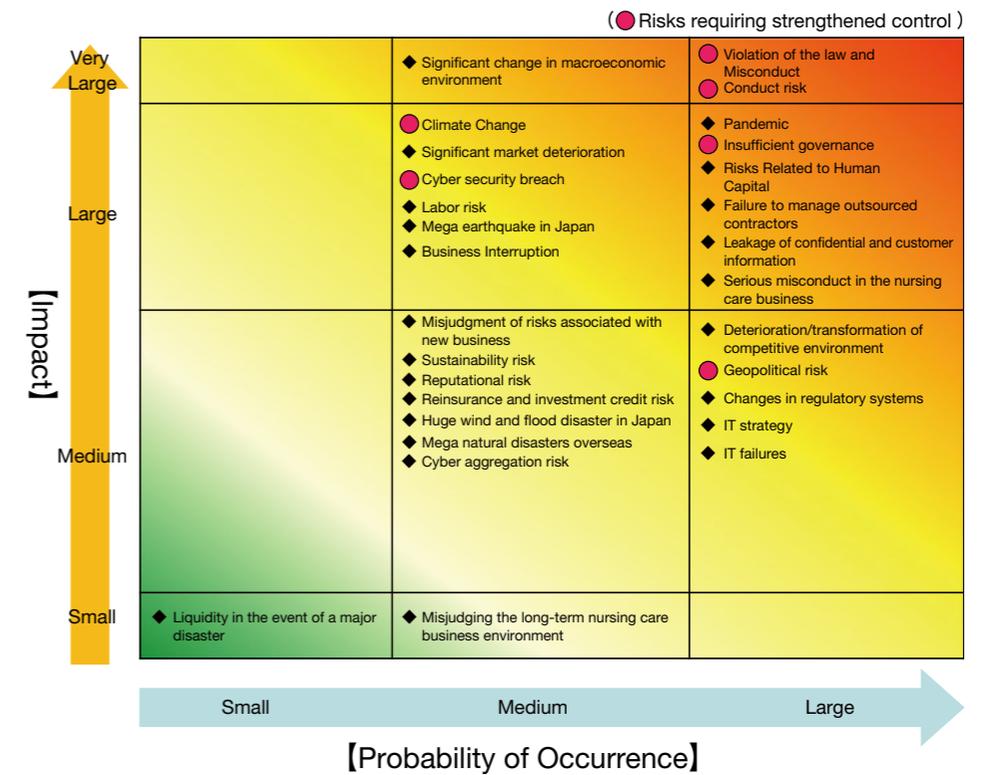
On the aspect of risk control, the Group utilizes a "Risk Control System" that identifies, analyzes, and evaluates the various risks surrounding the Group. We define risks that could have a significant impact on business as "material risks," and comprehensively identify and evaluate the risks associated with our businesses through a bottom-up risk assessment process, combined with top-down reviews and deliberations by the Board of Directors and other relevant organs. In conducting risk assessments, we refined our criteria to focus on the potential reputational damage to our stakeholders, including customers and the broader community, in addition to the aspects of financial losses and business continuity. We comprehensively identify material risks through risk assessments and expert opinions, assess the impact of the risks on the Group based on concrete scenarios, evaluate the probability of occurrence and the degree of impact from both qualitative and quantitative aspects, and then discuss the adequacy of our countermeasures. Evaluation of material risks, probability of their occurrence, and degree of impact is as shown in the Material Risks Heat Map (Probability of Occurrence and Degree of Impact) on the right.

Additionally, the Group defines "emerging risks" as risks that are difficult to assess based on concrete scenarios at present, but have the potential to emerge or transform, through changes in the environment or other factors, such that they would have a significant impact on the Group in the future. We manage emerging risks by linking such risks to individual material risks. Outline of emerging risks and response measures thereon are as shown in the "List of Emerging Risks" on the following page.

Through "Capital Adequacy Management," "Stress Testing," "Limit Management," and "Liquidity Risk Management," we strive to minimize unexpected losses and stabilize profits.

**Web** For further details on the "Risk Appetite Framework" and the "Risk Control System," please visit the website: [ERM Framework](#)

### Material Risk Heat Map



	Impact			Probability of occurrence
	Economic loss	Business continuity	Reputational damage	
Maximum	Over 500 billion yen	Cancellation of operating license	Extremely serious loss of trust	Once or more a year
Major	Over 200 billion yen	Suspension of major operations	Serious loss of trust (taking five years or more to regain trust)	Once or more in ten years
Medium	Over 10 billion yen	Partial suspension of operations	Loss of trust (taking two to three years or more to regain trust)	Once or more in 100 years
Minor	Less than 10 billion yen	—	Low risk of trust loss	Less than once in 100 years

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### List of Emerging Risks

No.	Emerging risk	Outline of risk	Response examples
1	Innovative medical technologies	Change of insurance needs due to changes in methods of treatment for illness and injury	Monitoring of innovative medical technologies
2	Loss of biodiversity	Physical risks associated with biodiversity (degradation of natural capital through feedback loops with climate change), and transition risks (stricter regulations and reputational damage)	Monitoring of impacts of changes in governmental policy, consumer preferences, and disclosure requirements, as well as engaging in issue-solving attempts
3	New risks posed by generative AI and other technologies	Opportunity losses and reputational damage resulting from the rapid advancement and widespread adoption of AI and other technologies, coupled with evolving societal expectations	Establishing a governance framework to support the appropriate internal use of generative AI and other technologies, while ensuring compliance with various regulations and societal demands
4	Failure of crucial infrastructure (including risks associated with highly uncertain factors such as space storms)	Large-scale, long-term outages of critical physical or digital infrastructure due to inadequate security	Investigating and analyzing scenarios where critical infrastructure becomes disrupted due to a combination of factors, such as aging infrastructure and external factors

## Initiatives to foster and embed a risk culture

### Activities and Achievements

Within our Group, a domestic P&C insurance subsidiary was subjected to a business improvement order on the premium adjustment practices, etc. the Company and the subsidiary together received a business improvement order regarding fraudulent auto insurance claims and related matters, to which the Group is making best efforts to implement measures to prevent recurrence. On risk control, we are revising our Group risk identification and evaluation processes to make them more effective.

In today's society, the business environment is becoming increasingly uncertain, and the needs of stakeholders, including customers, are constantly evolving. In such an environment, it is crucial to not only avoid risks but also take the risks that are necessary in order to continuously provide customers with services that contribute to their "health, wellbeing and financial protection," as well as to enhance corporate value. In order to foster and embed a sound risk culture, we will promote risk awareness and dialogue through training and other measures and will also develop and institutionalize a system where each employee, in addition to complying with laws and regulations, is encouraged to proactively think, judge, and act in accordance with the expectations of our customers and society.

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## Crisis Management and Business Continuity

### Basic concept

#### Concept and Policy

In order to fulfill its social mission and role in times of crisis, the Sompo Group is striving to systematically improve its systems in a manner that ensures the continuation and early recovery of important operations in each of its businesses.

Damage estimates for an earthquake directly hitting the Tokyo metropolitan area predict that major infrastructure will be shut down or severely restricted for a significant period. The Group is striving to improve the reliability of business continuity by establishing alternate bases outside the Tokyo metropolitan area, and strengthening infrastructure, such as deploying communications and emergency power supplies to key locations.

We are constantly updating our countermeasures based on the latest information on potential threats, including weather disasters (typhoons, torrential rain, floods, etc.) which are expected to become more severe due to climate change.

### Initiatives

#### Activities and Achievements

#### Preparing alternate business continuity bases: Establishment of an interim alternate base in the Kansai region

The headquarters and other important offices of Group companies are concentrated in the Tokyo metropolitan area. We are preparing alternate business continuity bases, mainly in the Kansai region, to mitigate the impact on business continuity in the event of a disruption to functions in the Tokyo metropolitan area.

For example, in the case of Sompo Japan Insurance Inc., if a major earthquake in the Tokyo metropolitan area forces a shutdown of the head office functions, a system and manuals are in place for the interim base in Osaka to take over crisis response and critical operations, for which scenario drills are held on an annual basis. In addition, the Group has established a system in which crisis response personnel are stationed at all times in the Kansai region to oversee the Group's crisis response.

#### Occurrence of a major earthquake, etc.



#### Strengthening communication countermeasures: Introduction of Starlink satellite communications

In the event of a large-scale earthquake, communications may stop or become severely overloaded, rendering not only telephone calls but also the Internet unusable.

The Sompo Group has therefore deployed the Starlink satellite communications system, which became a hot topic at the start of the conflict in Ukraine, at the Group's alternate base in Nishitokyo City, which will enable the Group to carry out some of its important operations.



Starlink kit

#### Deployment of emergency power sources: Deployment of EVs at Sompo Care's nursing care facilities

Anticipating that power may not be supplied to its nursing care facilities in the event of a disaster, SOMPO Care is proceeding with the deployment of electric vehicles (EVs) and hybrid vehicles (PHVs) that can be used as emergency power sources. (Approximately 50 vehicles as of June 2024)

This will ensure the minimum amount of electricity required to operate the facilities and protect the precious lives of the residents.



Deployment of emergency power supply

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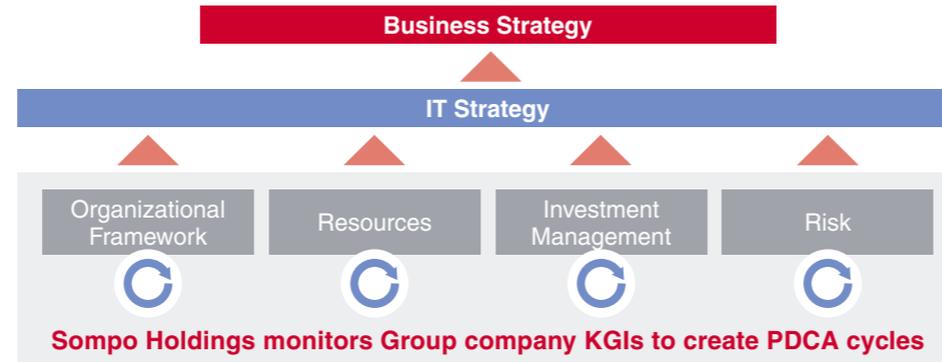
# IT Governance/Cybersecurity

## Basic approach to IT Governance

Concept and Policy Structure

### Monitoring KGIs to create PDCA cycles

Each entity's system implementation, operation processes are aligned in accordance with each country and industry regulations. By continuously improving the PDCA cycle via KGI monitoring and aligning to international standards, we strive to optimize the IT processes to support the Group-wide business and IT strategy.

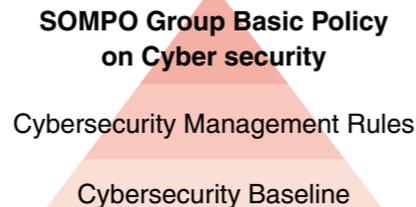


## Basic approach to cybersecurity

Concept and Policy

### Promoting Group-wide cybersecurity measures

Recognizing that it is the social responsibility of enterprises to build a safe and secure society by devoting themselves to cybersecurity, the Sompo Group has established the "SOMPO Group Basic Policy on Cyber security" as the cornerstone to continuously improve the efficiency and effectiveness of its cyber risk management. The risk related to cyberattacks is positioned as an important risk to be managed in the Group, and under the leadership of management, we are promoting Groupwide cybersecurity measures.



## Visualizing the status of cybersecurity measures

Recognizing that it is of the utmost importance to establish a corporate culture that respects cybersecurity and to continuously improve our ability to respond to cyberattacks, which are becoming increasingly sophisticated and ingenious every day, the Group is working together to improve and maintain its cybersecurity management system.

We have formulated basic concepts and standards for cybersecurity based on global standard frameworks such as the NIST\* CSF (Cyber Security Framework), and each Group company is working to strengthen its cybersecurity and resilience measures and systems under their respective roles and responsibilities. To ensure the continuous improvement of these initiatives in a PDCA cycle, we have built a "Cyber Metrics" tool to quantitatively monitor and visualize the status of cybersecurity measures at Group companies, and we use it to ascertain the status of measures at each company, as well as to formulate and manage KPIs. Through this series of ongoing initiatives, we aim to turn cybersecurity into a competitive advantage in Group management by linking it not only with Group defense and operational risk mitigation, but also with various strategies such as cyber insurance and the promotion of digital transformation.

\*NIST: National Institute of Standards and Technology

## Image of visualization of cybersecurity countermeasures by Cyber Metrics



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### Promotion structure

#### Structure

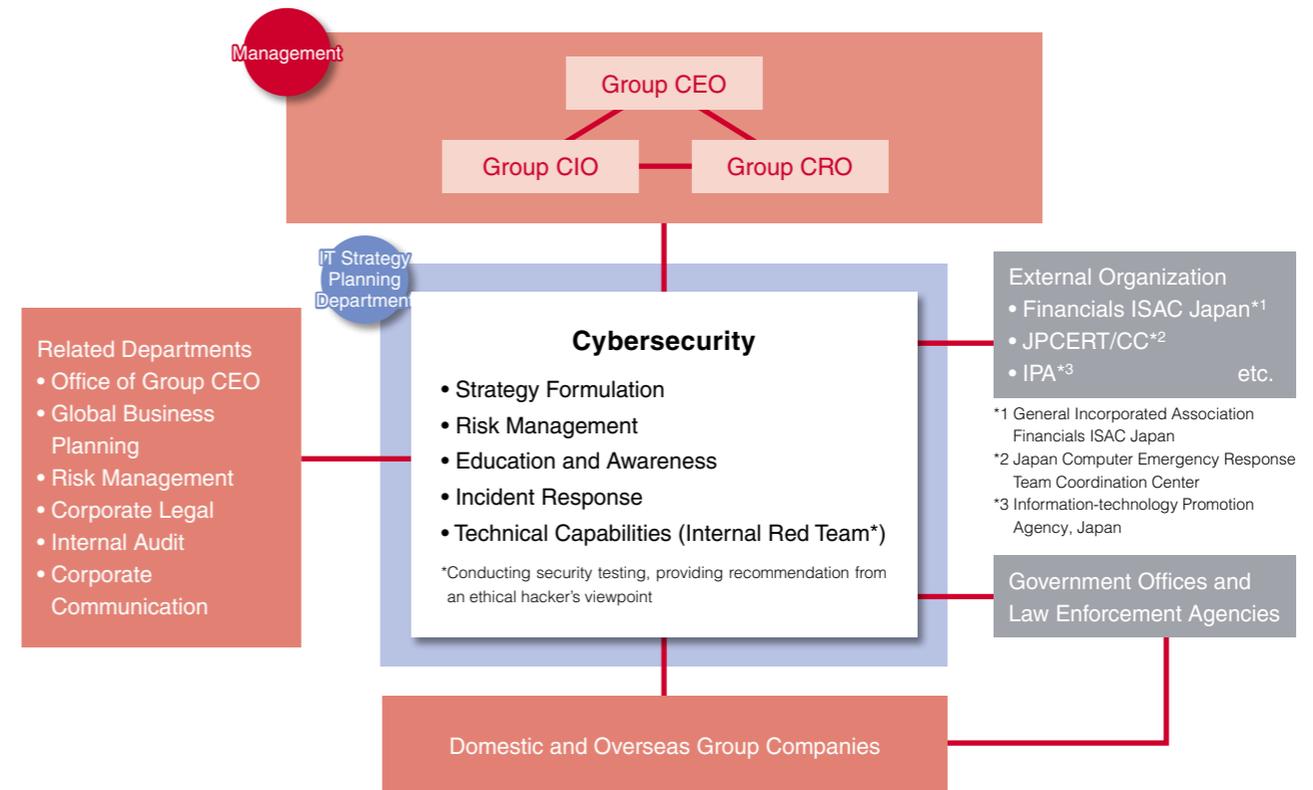
#### A team of cyber experts that transcends departmental boundaries

Cybersecurity is a domain in which the environment is constantly changing, and knowledge and application of cutting-edge technologies are required. We have therefore established a Cyber Center of Excellence (COE) structure within SOMPO Holdings, in which cybersecurity personnel with the relevant qualifications, such as Registered Information Security Specialists and Certified Information Systems Security Professionals (CISSP), play a central role in promoting effective enhancement of the structure based on a division of roles among the companies at a global level. The policy and direction have been decided based on discussions by relevant executives, led by the Group CIO. In particular, in addition to the IT departments, the Office of Group CEO, Risk Management Department, and other related departments are working together to increase resilience, which requires action that transcends departmental boundaries. Similarly, in preparation for the occurrence of security incidents, we have established HD-CSIRT (Computer Security Incident Response Team) within Sompo Holdings. In this way, we have an organizational structure in place that enables quick and timely actions, including information sharing, decision-making, and forensic investigations, in response to a variety of emergencies.

HD-CSIRT also collaborates with other companies in the industry and security-related organizations to improve the level of maturity not only of the Group but also of the entire security community.

#### Global risk response framework

Cyber risk knows no borders. To address this global risk, we have established cybersecurity response centers overseas as well as in Tokyo. These cyber units at overseas bases are staffed by highly knowledgeable and skilled "white hat hackers" who conduct various security tests, train each company's security personnel, and conduct research and investigations of cyber technology.



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## IT Governance/Cybersecurity

### Initiatives

#### Activities and Achievements

#### Implementing protection measures

In addition to management-side measures such as organizational systems and rules, the Sampo Group has put in place comprehensive technical measures with a precondition for defense in depth. For networks, in particular, we are striving to ensure security by introducing the Secure Access Service Edge (SASE) platform, an integrated security model, and conducting monitoring activities at our Security Operation Center (SOC). These efforts are made to respond flexibly to changes in work style and system configurations, based on the concept of "zero trust security" which involves authenticating the security of all communications. Moreover, we implement various measures, including the application of security guardrails to prevent errors in cloud configurations, cyber patrol activities to monitor and protect Internet assets regardless of country or region, and vulnerability assessment and penetration tests for the IT assets of domestic and overseas Group companies. We monitor the safety of assets within the Group under normal conditions, and issue Group-wide warnings and provide technical support when we identify urgent vulnerabilities in our assets, suspected information leaks, or attacker activities.



Monitoring activities by the Security Operation Center (SOC)

#### Nurturing cybersecurity personnel

Cybersecurity measures sometimes require expertise. For this reason, we have established the Cyber Lab, a cybersecurity R&D center, within Sampo Holdings to support and train each company's cybersecurity personnel through cybersecurity-related technical research and hands-on training. The Cyber Lab hosts regular "Cyber Tech Talk" to share knowledge about cybersecurity. At these events, our global network of cybersecurity personnel shares its knowledge and expertise and promotes the cultivation of future talent while learning from each other in a spirit of mutual encouragement. This Cyber Tech Talk initiative is based on the idea that in order to respond to cyber risks that are spreading on a global scale, it is necessary to have a network where the Group's cybersecurity personnel can connect and interact with each other. The goal is to create an environment where information can be exchanged beyond the boundaries of one's organization, country, region, or language.



Cyber Tech Talk at the Cyber Lab

#### Adapting to new technologies

The Group is also actively researching new technologies, such as AI and Web 3.0, in order to incorporate and utilize them. Similarly, with regard to security, we work with the relevant departments to formulate procedures, rules, and guidelines for the safe use of new technologies and take the necessary measures to introduce innovations in a safe manner. New technologies can be applied not only to business applications but also to security. In addition to researching how new technologies can be used in cyberattacks and other threats, we conduct research and investigation on a daily basis so that we can stay alert to changes in various IT environments and always adopt the latest security measures. The Cyber Lab is also used as a base for this research and investigation. The Cyber Lab has a dedicated network environment that is isolated from the normal business environment, making it possible to conduct technical verification and similar activities safely.



Cyber Lab set up at the headquarters in Shinjuku



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## IT Governance/Cybersecurity

### Initiatives

#### Activities and Achievements

#### Fostering a culture of security and security education

To ensure cybersecurity, it is essential to foster a "security culture" in which each employee understands the importance of cybersecurity and is aware of how to use IT assets safely.

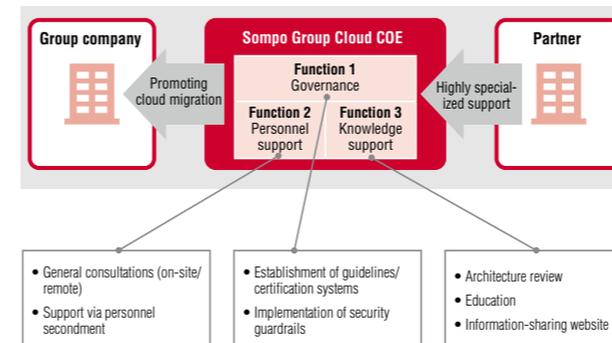
The Group implements educational programs at multiple levels, from employees to management. We are also working to acquire knowledge related to cyberattacks and raise awareness at Group companies through e-learning, phishing email training, cyber incident drills, and newsletters. In recent years, we have been focusing on increasing resilience across the entire business and in management; for example, in our cyber incident exercises, we have introduced ransomware attack scenarios that incorporate more hands-on elements.



Security newsletter distributed to Group company personnel

#### Promoting cloud migration

The Group has established a Cloud Center of Excellence (COE) system within Sompo Holdings to promote cloud migration as a means of responding flexibly to the constantly evolving business environment while remaining competitive. The Cloud COE establishes guidelines for the safe and secure use of public cloud systems, and provides personnel and knowledge support to enable the promotion of cloud migration among Group companies. Cloud migration enables us to reduce costs and to ensure scalability and service availability, as well as security through common security functions, among other benefits. It also helps us to contribute to reducing carbon emissions by actively adopting public cloud systems that are committed to and invest in clean energy.



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## ESG Risk Management

### Basic concept and policy

#### Concept and Policy

By providing services and products that contribute to health, wellbeing and financial protection, the Sompo Group aims to promote the realization of a resilient and sustainable society as a solutions provider. As stated in our Group Sustainability Vision and other policies, we incorporate considerations for climate change, human rights, and local communities into our business processes, and engage in insurance underwriting, investments and loans in a way that takes into account the environment, society, and governance.

The Group's Policy for ESG-related Underwriting, Investments and Loans are as follows.

#### Policy for ESG-related Underwriting, Investments and Loans

##### Advancing the Energy Transition

As the most significant challenge humankind faces, we believe the world – and the financial services sector – must take meaningful climate action today. Therefore, we commit to net zero emissions in our underwriting, investments, and operations by 2050.

We promote the transition through our insurance of and investments in renewable energy and other innovative green technologies.

We will not underwrite new insurance or make new investments in or loans for new or existing coal power plants or thermal coal mine projects\*<sup>1</sup>. We also will not underwrite new insurance or make new investments in or loans for oil and gas extraction projects in the oil sands or the AMAP area (Arctic Monitoring and Assessment Programme)\*<sup>2</sup>.

We will not underwrite new or renewal insurance or make investments in or loans to companies whose primary business is coal\*<sup>3</sup>, or oil and gas extraction projects in the ANWR, unless a GHG reduction plan is established by January 2025\*<sup>4</sup>.

We have been a signatory to the United Nation's Principles for Sustainable Insurance (PSI) and Principles for Responsible Investment (PRI) for several years, and in order to more proactively realize the goals of the Paris Agreement, the Group has joined the Net Zero Asset Owner Alliance (NZAOA), and the Net Zero Asset Managers Initiative (NZAM).

We aim to support our customers on their sustainability journey, working with them to reduce their carbon footprint.

#### Advancing Social Equity

Under the Group Policy for Human Rights, the Group acts with a commitment to respecting the fundamental human rights of all stakeholders in the global marketplace.

With the aim of enabling each and every employee to maximize his or her strengths, we have positioned diversity, equity and inclusion as an important management strategy for growth, and are working to build a system and corporate culture to realize this goal.

In addition, when underwriting insurance, making investments and/or loans, and/or when entering into new partnerships with business partners (brokers, reinsurers, investment managers, lessees, vendors, etc.), we are guided by our Group Sustainability Vision and Policy.

#### Aspiring for Excellence in Governance

Based on the Group Sustainability Vision, the Group will make business decisions based on high ethical standards, respecting international codes of conduct and considering the interests of all stakeholders, including customers, employees, local communities, and shareholders.

In addition, we will proactively and fairly disclose transparent information to society regarding our progress toward achieving our goals, etc., in accordance with TCFD and other disclosure standards.

\*<sup>1</sup> We may carefully consider and respond to cases where there are innovative technologies such as Carbon Dioxide Capture, Utilization, and Storage (CCS, CCUS), carbon recycling, ammonia co-firing, or other innovative technologies in place that are expected to reduce GHG emissions and contribute to the realization of the Paris Agreement.

\*<sup>2</sup> Defined by AMAP, excluding operations in Norwegian territories.

\*<sup>3</sup> Defined as companies that derive at least 20% of their revenues from coal-fired power generation, thermal coal mines, or oil sands, or electric utilities companies that generate at least 20% of their energy from coal.

\*<sup>4</sup> These restrictions will not apply to insurance that supports the health and wellbeing of individuals, e.g. workers' compensation insurance.

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## ESG Risk Management

### Sensitive projects and sectors

#### Concept and Policy

When considering insurance underwriting, investments and loans, we identify businesses that require attention because of their potential negative impact on the environment and society as shown in the table below. In identifying specific project within the target businesses, we conduct assessments based on dialogue with stakeholders and in collaboration with Sompo Risk Management.

#### Insurance underwriting

For insurance underwriting, Sompo Japan prohibits "Anti Social" corporations and persons, which threatens the order of civil society and the safety of citizens. The company also identifies projects which have potentially negative environmental or social impact, evaluates their impact on the environmental and society, and takes an appropriate approach. As necessary, the Sustainability Department discusses with the sales department and underwriting department on matters to be addressed from the perspective of ESG.

#### Investment and loans

As for Investments and loans that may have a negative impact on the environment and society, in addition to the cluster bomb manufacturers that prohibit Investments and loans, the company identifies the projects as shown in the table below, evaluates the risks, and responds appropriately.

#### List of sensitive projects/sectors

Category	Related to
Environmental	<ul style="list-style-type: none"> <li>■ Projects with negative impact on UNESCO World Heritage Sites</li> <li>■ Projects with negative impact on Ramsar-listed wetlands</li> </ul>
Social	<ul style="list-style-type: none"> <li>■ Human rights violations Projects on child labor and forced labor</li> <li>■ Inhumane weapons Nuclear, biological or chemical weapons, anti-personnel mines and other inhumane weapons</li> </ul>

### ESG risk response structure

#### Structure

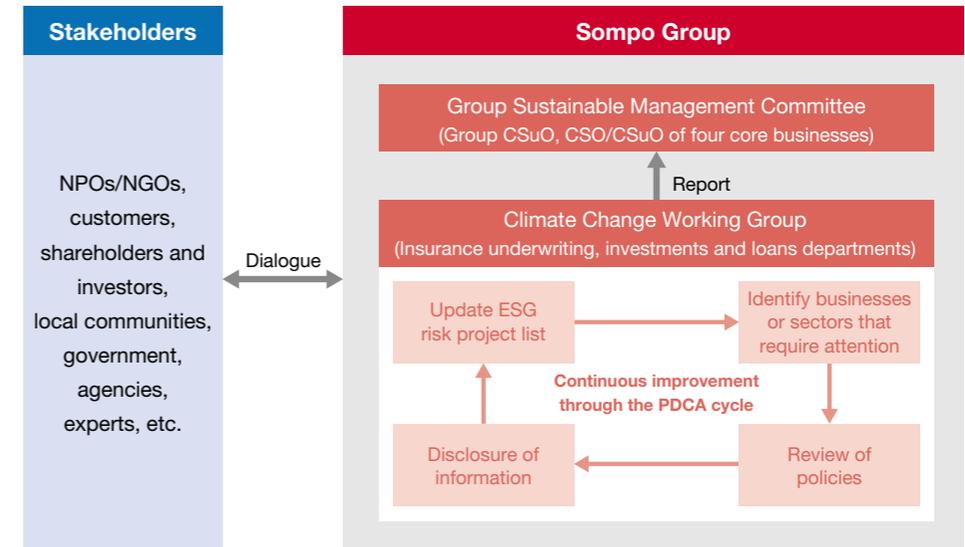
#### ESG risk management through the ERM framework

The Sompo Group considers ESG-related risk to be one of its material sustainability risks, with the potential to exert a significant impact on the Group, and manages it within its ERM framework.

#### Incorporating ESG factors into business processes

In terms of matters that are recognized as highly important in the business of insurance underwriting, investments and loans through collecting information and exchanging opinions with stakeholders, the Group Sustainable Management Committee and its subordinate organizations discuss them. In addition, we regularly update the list of projects with ESG risks, identify businesses and sectors that require attention, and review various policies.

In FY2023, the list of projects with ESG risks was updated to 85 projects.



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## Sustainability Data

### General information on ESG data

To identify our ESG-related issues, we have conducted ESG surveys targeting our Group companies since fiscal year 2011.

The tables below show our major ESG data, as obtained from the survey results. The survey is conducted on Sompo Holdings and its consolidated companies in and outside Japan.

#### Organizations surveyed in FY2023

##### <Company Name>

- Sompo Holdings, Inc.
- Sompo Japan Insurance Inc.
- SAISON AUTOMOBILE AND FIRE INSURANCE COMPANY, LIMITED
- Sompo Japan Partners Inc.
- Mysurance Inc.
- Sompo International Holdings Ltd.
- Endurance Specialty Insurance Ltd.
- Endurance Assurance Corporation
- Endurance Worldwide Insurance Limited
- SI Insurance (Europe), SA
- Sompo Holdings (Asia) Pte. Ltd.
- Sompo Sigorta Anonim Sirketi
- Berjaya Sompo Insurance Berhad
- Sompo Seguros S.A.
- Sompo Himawari Life Insurance Inc.
- Sompo Care Inc.
- ND Software Co.,Ltd.
- Sompo Warranty Inc.
- SOMPO Light Vortex Inc.
- Sompo Asset Management Co.,Ltd.
- Sompo Japan DC Securities Inc.
- Sompo Risk Management Inc.
- Sompo Health Support Inc.
- Other 46 companies

#### Scope of the report and coverage ratio

Scope of the report by category		Coverage ratio based on sales revenue*		
Consolidated companies in Japan	Sompo Japan	54.5%	41.4%	100%
	Other group companies		13.1%	
Overseas consolidated companies		45.5%	45.5%	

\* Formula for coverage ratio

$$\text{Coverage ratio (\%)} = \frac{\text{Total sales revenue of Group companies for which data are valid}}{\text{Total sales revenue of domestic and overseas consolidated companies}} \times 100$$

To disclose ESG data that includes our consolidated subsidiaries engaged in various types of businesses (including insurance and financial business, and nursing care business), this report uses sales revenues as the basis to calculate coverage ratios.

#### Reporting period

##### [1] Companies with head office in Japan

Unless otherwise stated, data reported are for fiscal year 2023 (April 2023 to March 2024).

##### [2] Companies other than [1]

Unless otherwise stated, data reported are for calendar year 2023 (January to December 2023).

#### Changes in the scope of ESG data acquisition

- FY2021: Expansion of the scope of data acquisition through the acquisition of Diversified Crop Insurance Services (2020); addition of Sompo Care to the scope of "water consumption" data acquisition
- FY2022: Establishment of SOMPO Light Vortex (2021), expansion of data acquisition scope through acquisition of ND Software (2022), addition of Sompo Care to the scope of data acquisition for "paper consumption," etc.
- FY2023: Expanded the scope of GHG calculation to the entire Sompo Holdings' consolidated companies; expanded the scope of data acquisition for "Upstream transportation & distribution" and "Employee commuting" to the entire Group

### Group employee data

#### Number of employees (by employment status)

Item	Unit	Male	Female	Total
Regular employees	People	20,349	28,072	48,421
Temporary employees	People	1,489	12,655	14,144
Total	People	21,838	40,727	62,565

#### Number of employees (by region)\*1

Item	Unit	Japan	Asia & Middle East	Europe & North/South America	Total
Regular employees	People	41,125	2,577	4,719	48,421
Temporary employees	People	14,083	48	13	14,144
Total	People	55,208	2,625	4,732	62,565

#### Ratio of employees (by nationality)\*2

Item	Unit	Japanese nationals	Asian nationals	U.S. or European nationals	Total
Employees	%	99.55	0.44	0.01	100
(Managers and above)	%	99.82	0.10	0.08	100

\*1 Number of employees by region is calculated based on the locations of consolidated companies under Sompo International.

\*2 Calculated for employees of Sompo Holdings, Sompo Japan, Sompo Himawari Life and Sompo Care.

### Reporting of greenhouse gas (GHG)

- Since fiscal year 2012 we have been receiving annual third-party verification by a certification body.
- Although maximum attention is paid to accuracy and validity, calculation methods that are considered to be reasonable and versatile are adopted for activities for which quantification is difficult.
- The scope of calculation is as indicated by the coverage ratio and the list of reporting companies for each data item.
- Scope 1 emissions, as appearing in the data below, are direct GHG emissions from sources owned or controlled by the Group, such as emissions from the use of gas and gasoline. Scope 2 emissions are indirect GHG emissions resulting from the generation at power stations and other external sites of electricity and heat that are purchased by the Group. Scope 3 emissions are indirect GHG emissions other than Scope 2 emissions that are generated in any part of the value chain of the Group.
- The table below shows activity items subject to calculation.

Scope	Category	Activity items subject to calculation
Scope 1	Direct emissions	City gas consumption, class A heavy oil consumption, kerosene consumption, LPG consumption, fuel consumption by company fleets, Diesel oil usage, chlorofluorohydrocarbon leakage, LNG consumption, Lubricating oil consumption
Scope 2	Indirect emissions from energy sources	Electricity consumption, heat (steam) consumption
Scope 3	Category 1	Purchased goods & services
	Category 3	Fuel- and energy-related activities not included in Scope 1 and 2
	Category 4	Upstream transportation & distribution
	Category 5	Waste generated in operations
	Category 6	Business travel
	Category 7	Employee commuting
	Category 15	Investments(Equities)
		Investments(Bonds)
		Listed equity
		Publicly traded corporate bonds

# Sustainability Data

## Environmental performance data

Environmental data*1													
Item	Unit	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	Companies covered			Third Party Assurance	
									Consolidated companies in Japan		Overseas consolidated companies		
									Sompo Japan	Other group companies			
GHG (Scope 1-3) Total (excluding Scope 3 Category 15) **2	t-CO <sub>2</sub> e	412,771	400,469	384,454	345,225	309,207	308,692	306,876	●	●	●	✓	
GHG (Scope 1)**2	t-CO <sub>2</sub> e	43,784	42,822	42,250	37,818	33,778	35,421	39,311	●	●	●	✓	
GHG (Scope 2)**2	t-CO <sub>2</sub> e	196,233	187,866	178,258	165,785	142,977	134,311	128,054	●	●	●	✓	
GHG (Scope 3)**2	Total (excluding Category 15)	t-CO <sub>2</sub> e	172,753	169,781	163,946	141,622	132,452	138,958	139,511	●	●	●	✓
	Category1	t-CO <sub>2</sub> e	29,333	28,011	27,432	25,314	22,806	23,621	22,168	●	●	●	✓
	Category3	t-CO <sub>2</sub> e	41,760	40,422	40,124	37,637	34,836	34,312	34,826	●	●	●	✓
	Category4	t-CO <sub>2</sub> e	29,852	29,487	28,528	27,344	23,697	22,929	21,641	●	●	●	✓
	Category5	t-CO <sub>2</sub> e	17,676	17,361	16,558	15,936	15,922	17,830	19,208	●	●	●	✓
	Category6	t-CO <sub>2</sub> e	29,477	30,539	29,003	13,047	12,754	21,038	22,880	●	●	●	✓
	Category7	t-CO <sub>2</sub> e	24,656	23,960	22,301	22,344	22,438	19,227	18,788	●	●	●	✓
Category15	Total	t-CO <sub>2</sub> e	—	—	2,072,536	1,854,737	1,841,714	1,643,161	—	●	●	●	✓
	Equities	t-CO <sub>2</sub> e	—	—	1,013,157	948,530	931,821	867,087	—	●	●	●	✓
	Bonds	t-CO <sub>2</sub> e	—	—	1,059,379	906,207	909,893	776,074	—	●	●	●	✓
Total GHG emissions per employee	t-CO <sub>2</sub> e	6.32	6.16	6.18	5.50	5.00	4.96	4.90	●	●	●	✓	
City gas consumption	m <sup>3</sup> -N	4,705,878	4,612,788	5,062,377	4,816,802	4,990,164	5,025,276	5,147,507	●	●	●	✓	
Class A heavy oil consumption	kℓ	223	200	216	202	181	40	38	●	●	●	✓	
Kerosene consumption	kℓ	303	280	272	257	302	250	248	●	●	●	✓	
Diesel oil consumption	kℓ	19	19	20	21	21	25	15	●	●	●	✓	
LPG consumption	t	1,809	1,780	1,811	1,729	629	626	618	●	●	●	✓	
Fuel consumption by company fleets	kℓ	11,253	10,996	10,190	8,645	8,398	8,704	10,518	●	●	●	✓	
Electricity consumption	kWh	392,644,738	383,834,812	377,864,446	358,500,426	332,926,224	322,729,309	315,184,001	●	●	●	✓	
Heat (steam) consumption	MJ	137,688,790	115,510,682	132,525,070	130,079,109	126,192,255	128,180,096	127,231,813	●	●	●	✓	
Paper consumption	t	16,058	15,111	15,002	13,744	12,266	12,059	10,863	●	●	●	✓	
Clean water usage	kℓ	5,935,500	4,372,844	4,467,640	4,229,784	2,402,025	3,717,593	4,175,391	●	●	●	✓	
Wastewater discharge	kℓ	5,914,224	4,352,028	4,449,191	4,209,016	2,428,958	3,690,581	4,155,566	●	●	●	✓	
Total amount of waste generated	t	23,141	21,676	21,150	18,652	19,461	19,285	19,504	●	●	●	✓	
Amount of waste recycled	t	8,258	7,151	7,185	5,828	6,363	6,171	5,298	●	●	●	✓	
Amount of non-recycled waste (total amount disposed)	t	14,883	14,525	13,964	12,824	13,099	13,114	14,206	●	●	●	✓	
Breakdown by disposal method	landfill	t	4	4	6	6	24	20	11	●	●	●	✓
	Incineration (with thermal)	t	14,599	14,245	13,678	12,551	12,795	12,808	13,889	●	●	●	✓
	Incineration (without thermal)	t	0	0	0	0	7	10	2	●	●	●	✓
	Other Dispositions	t	280	275	278	266	272	274	304	●	●	●	✓
Disposal method unknown	t	0	0	0	0	0	0	0	●	●	●	✓	
Total floor space*3	m <sup>2</sup>	1,394,190	1,607,397	1,516,395	1,499,409	1,460,206	1,401,330	1,381,037	●	●	●	✓	
Share of green purchasing	%	89.4	94.6	52.2	52.3	46.5	45.9	44.9	●	●	●	✓	
Human development of environmental field	Attendees of Public Seminars on the Environment**4	Persons	1,428	1,415	1,173	7,176	5,610	7,146	6,878	—	—	—	✓
	Students who completed the CSO Learning Program, which supports internships for environmental NPO/NGOs**5	Persons	59	55	74	62	78	71	81	—	—	—	✓
	Participants of SAVE JAPAN Project**6	Persons	5,234	5,426	2,652	1,502	907	2,517	2,658	—	—	—	✓

\*1 The scope was expanded from "major domestic and overseas consolidated subsidiaries" to "all domestic and overseas consolidated subsidiaries" when calculating FY2023 results, and the figures for FY2022 and earlier were also recalculated. (This includes some estimated calculations.)

\*2 The Group has been received an annual Assurance Statement by a third-party certification organization.

The coverage of the survey is Sompo Holdings, Inc., and its all domestic and overseas consolidated subsidiaries, and in the process of data collection in FY2023, we reviewed and recalculated the data collected and calculated prior to FY2022.

\*3 Total floor space includes the results of Sompo Holding and its domestic and overseas consolidated subsidiaries, excluding Sompo Care.

\*4 The "Public Seminars on the Environment" has shifted from a traditional face-to-face format to an online program from FY2020 onward.

\*5 The number of students who completed the CSO Learning Program includes those who have completed the NGO Learning Internship in Indonesia for FY2019 onward.

\*6 The number of participants in the "SAVE JAPAN Project" includes participants in online-type events.



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## Sustainability Data

### GHG emissions from investments and loans, and insurance underwriting

We calculate the GHG emissions\*1 of the companies to which our group invest and underwrite, using a calculation method developed by the Partnership for Carbon Accounting Financials (PCAF).

\*1 Numerical data may be revised retroactively due to revisions to published data and calculation methods, etc.

#### GHG emissions from investments and loans\*2

Asset class		Unit	FY2019	FY2020	FY2021	FY2022	Third Party Assurance
Equities	GHG emission*3	t-CO <sub>2e</sub>	1,013,157	948,530	931,821	867,087	✓
	Intensity*4	t-CO <sub>2e</sub> /100 million yen	105.79	64.55	76.41	75.36	✓
	Weighted Average Carbon Intensity (WACI)*5	t-CO <sub>2e</sub> /Million USD	119.60	100.58	125.05	115.25	✓
Bonds	GHG emission*3	t-CO <sub>2e</sub>	1,059,379	906,207	909,893	776,074	✓
	Intensity*4	t-CO <sub>2e</sub> /100 million yen	91.86	73.52	76.24	66.38	✓
	Weighted Average Carbon Intensity (WACI)*5	t-CO <sub>2e</sub> /Million USD	121.07	133.77	167.04	128.13	✓

\*2 Calculated for Scope 1 and Scope 2 of listed equities and corporate bonds in Japan and overseas using data provided by MSCI ESG Research. (Coverage: 84 % of listed equities and 81% of corporate bonds in FY2022 on a market value basis.)

\*3 GHG emissions are our company's share of the investee's EVIC (Enterprise Value Including Cash) base.

\*4 Intensity is the amount of GHG emissions per unit of investment. The amount of investment in overseas business is calculated in yen using the exchange rate in 2019 (base year).

\*5 WACI is the weighted average of GHG emissions per unit of sales for each investee's portfolio holdings. The WACI calculation method has changed from the 2021 figures.

#### GHG emissions from insurance underwriting(Insurance-Associated Emissions)\*6

Portfolio	Unit	FY2022
Commercial Sector	t-CO <sub>2e</sub>	390,391

\*6 Calculated for Scope 1 and Scope 2 for companies that hold shares in Sompo Japan's insurance underwriting clients, using data provided by MSCI ESG Research (Coverage: 68.83%, Data Quality Score:1.00 in FY2022, on net premiums written basis).

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### Environmental accounting (GHG reduction investment cost and effect)

Item		Unit	FY2020	FY2021	FY2022	FY2023
Scope1 and 2	Amount Invested*1	JPY	1,301,539,067	1,505,280,000	850,946,900	1,548,121,000
	Investment Effect*2	JPY	80,118,884	110,223,195	19,806,077	677,320,119
	Reduction in GHG	t-CO <sub>2e</sub>	695	18,489	5,271	8,429

\*1 The amount invested is mainly the total cost of energy-saving construction work, such as work to upgrade air conditioning and lightning equipment in our Group-owned buildings.

\*2 The investment effect is calculated based mainly on the reduction in the consumption of electricity as a result of energy-saving construction work on our Group-owned buildings.



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### Social performance data

#### Social performance data

Item	Unit	FY2019	FY2020	FY2021	FY2022	FY2023	Companies covered			Third Party Assurance	
							Consolidated companies in Japan		Overseas consolidated companies		
							Sompo Japan	Other group companies			
Executive or higher*1	Male	Persons	214	188	355	348	393	●	●	●	
	Female	Persons	16	19	35	45	57	●	●	●	
	Total	Persons	230	207	390	393	450				
Department manager level or higher but lower than executive*1	Male	Persons	837	821	1,103	1,075	1,056	●	●	●	
	Female	Persons	164	178	229	244	265	●	●	●	
	Total	Persons	1,001	999	1,332	1,319	1,321				
Section manager level or higher but lower than department manager level*1	Male	Persons	2,642	3,014	3,926	4,015	3,560	●	●	●	
	Female	Persons	794	1,060	1,614	1,748	1,311	●	●	●	
	Total	Persons	3,436	4,074	5,540	5,763	4,871				
Ratio of female employees in managerial positions*2	%		23.8	24.2	26.8	28.1	25.5	●	●	●	
Share of female in management positions in revenue-generating functions*3	%		18.0	22.0	24.1	25.5	25.9	●	●	●	
Share of female in STEM-related positions*4	%		36.9	32.2	41.0	33.9	32.4	●	●	●	
Ratio of employees with disabilities	%		2.29	2.42	2.41	2.36	2.49	●	●	●	
Union membership rate	%		98.0	98.0	97.9	97.9	97.8	●	●	●	
Total number of new employee hires	Male	Persons	1,590	1,243	1,655	1,896	1,971	●	●	●	
	Female	Persons	4,504	3,720	3,895	4,604	4,567				
	Total	Persons	6,094	4,963	5,550	6,500	6,538				
	Managerial position	Persons	60	41	153	189	155				
	Non-managerial position	Persons	6,034	4,922	5,397	6,311	6,383				
	Total	Persons	6,094	4,963	5,550	6,500	6,538				
Percentage of open positions filled by internal candidates (internal hires)	Male	%	—	—	55.3	58.1	58.2	●	●	●	
	Female	%	—	—	31.6	31.6	33.4				
	Total	%	—	—	41.0	42.3	43.5				
Number of employees who took childcare leave	Male	Persons	377	443	513	472	449	●	●	●	
	Female	Persons	2,045	2,090	2,017	2,035	1,932				
	Total	Persons	2,422	2,533	2,530	2,507	2,381				
Average number of days taken off work for childcare leave by employees	Male	Days	5.6	6.8	10.3	18.6	18.0	●	●	●	
	Female	Days	183.0	183.6	181.2	183.3	194.0				
	Total	Days	155.4	152.7	146.5	152.3	160.8				
Number of employees who took childcare support system (Shorter work hour system + Earlier / later work hour system)	Persons		2,724	2,839	2,905	2,965	3,148	●	●	●	
Number of employees who took family care leave	Male	Persons	50	22	32	36	40	●	●	●	
	Female	Persons	90	70	71	74	84				
	Total	Persons	140	92	103	110	124				
Number of employees using telecommuting system	Persons		13,241	31,008	28,740	26,036	24,089	●	●	●	
Number of employees who used flextime work system	Persons		2,354	4,333	3,911	3,888	3,316	●	●	●	

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Item	Unit	FY2019	FY2020	FY2021	FY2022	FY2023	Companies covered			Third Party Assurance	
							Consolidated companies in Japan		Overseas consolidated companies		
							Sampo Japan	Other group companies			
Ratio of flextime work system use	%	6.8	12.3	11.5	11.5	10.0	●	●	●		
Ratio of paid vacation use	%	67.0	70.8	73.8	76.2	79.7	●	●	●		
Occupational accident frequency rate	—	5.71	6.07	5.44	5.22	7.01	●	●	●		
Total days lost due to absenteeism	Days	63,690	59,980	69,024	79,569	85,268	●	●	●	✓	
Absentee Rate*5	%	0.42	0.39	0.45	0.52	0.56	●	●	●		
Ratio of overtime work	%	10.9	10.4	11.2	11.3	10.8	●	●	●		
Employee turnover rate (all)	Total	%	11.2	10.5	11.4	11.9	12.0				
	Of these, voluntary	%	8.3	7.8	8.8	9.3	9.4				
Employee turnover rate (Excluding Nursing Care Business)	Total	%	7.9	6.8	8.9	9.4	9.2	●	●	●	
	Of these, voluntary	%	4.0	3.0	5.1	5.7	5.3				
Employee turnover rate (Nursing Care Business only)	Total	%	18.0	17.3	15.7	15.9	16.2				
	Of these, voluntary	%	17.2	16.5	15.0	15.4	15.6				
Ratio between CEO compensation and employee average compensation	Total CEO compensation	Million JPY	326	400	432	477	262				
	Employee compensation (average amount)	JPY	11,069,985	11,090,287	11,284,115	12,319,899	14,550,657		●		
	Ratio	Times	29.4	36.1	38.3	38.7	18.0				
Employee Engagement*6	Japan	Point	3.27	3.34	3.46	3.50	3.52				
		Response Rate (%)	—	52.0	76.0	72.0	80.0				
	Overseas	Point	3.81	4.02	4.02	4.12	4.18				
		Response Rate (%)	—	—	91.2	98.0	95.1	●	●	●	
Percentage of employees with high employee engagement calculated by Gallup	Japan	%	—	11.0	15.0	17.0	18.0				
	Overseas	%	—	—	39.5	48.0	56.5				
	Total	%	—	12.9	18.2	20.5	23.7				
Customer Satisfaction Rate*7	%	89.1	89.1	89.2	88.7	87.1	●				
Number of volunteers from employees*8	Persons	39,297	29,730	5,814	12,141	12,450	●	●			
Social Contribution	JPY	2,031,288,146	1,830,737,862	1,467,676,195	1,676,276,065	1,752,660,419	●				

\*1 We count the number of male and female employees by position, in FY2019 and FY2020 the number of employees in domestic consolidated companies and overseas consolidated companies, and from FY2021 onwards the number of employees in domestic group companies and overseas consolidated companies.

\*2 Figures are as of 1 April of the following year. Sampo Japan has changed its definition of managerial positions and the actual figures for FY2023 reflect the figures based on the changed definition. The actual figure for FY2023 reflecting the figures based on the definition before the change is 29.9%.

\*3 We count the share of women in management positions responsible for revenue-generating functions among managers in departments involved in the output of products and services, such as sales, with the exception of support departments such as HR, legal, and IT.

\*4 We count STEM (Science, Technology, Engineering, or Mathematics) related employees who have skills on mathematic or IoT such as actuaries, web developer, etc.

\*5 Absentee Rate is a Total number of days lost due to absenteeism ÷ Number of scheduled working days per year ÷ Total number of employees × 100 at SOMPO Holdings and major domestic and overseas consolidated companies.

\*6 We use Q12 provided by Gallup in our engagement surveys.

\*7 Sampo Japan conducts customer satisfaction survey to customers who were involved in car accidents by sending them questionnaire upon insurance payment.

\*8 In FY2020, the total number of Group employees and agency employees participating was counted; In FY2021 and FY2022, due to a change in data aggregation methods, only the number of Group employees participating was counted.

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### Amount of contributions to initiatives in FY2023

We make monetary contribution to the following organizations as part of our commitment to initiatives in Japan and the world as well as to help resolve global social issues through business activities.

(Currency: JPY)

Purpose	Addressing social issues by cooperating with below initiatives				
Organization	WBCSD	UNGC	Council for Better Corporate Citizenship	UNEP FI	UN PRI
Amount of Contribution	16,176,450	1,860,000	220,000	3,057,901	1,586,719

\*1 Contributions to trade associations or tax-exempt trade associations are as follows.  
FY2020: 156,266,712 yen, FY2021: 147,841,122 yen, FY2022: 133,798,540 yen, FY2023: 106,255,434 yen  
\*2 Political donations in Sompo Japan Inc. are as follows.  
FY2020: 13.4 million yen, FY2021: 13.1 million yen, FY2022: 13.0 million yen, FY2023: 13.0 million yen  
(There are no contributions in lobbying, interest representation or similar activities in Sompo Japan Inc.)

### Training & development inputs\*

Item	Unit	FY2021	FY2022	FY2023	Companies covered		
					Consolidated companies in Japan		Overseas consolidated companies
					Sompo Japan	Other group companies	
Average hours per person of training and development	Hours	5.38	9.48	5.35	●	●	
Average amount spent per person on training and development	JPY	7,591	20,088	28,098	●	●	

\*Data cover amounts for Sompo Japan and Himawari Life for FY2021, and for Sompo Holdings, Sompo Japan, and Himawari Life for FY2022, 2023.

## Third-party assurance

### About third-party assurance

To ensure the reliability of reported numbers, Sompo Holdings has received third-party assurance from British Standards Institution (BSI) for some of the environmental and social performance data for fiscal year 2023.

The relevant data is indicated with a checkmark (✓) in Sustainability Data.

[Web Assurance Statement \(Environment Performance Data FY2023\)](#)

[Assurance Statement \(Social Performance Data FY2023\)](#)

### Average annual compensation of employees (by position)

Employee compensation is determined in accordance with role-based ranks which reflect the role and responsibility of each employee. Ranking system is structured so employees will be promoted based on their roles, responsibilities and how much they have contributed to the Group's performance.

The main reasons for the difference in compensation between men and women are the difference in the number of men and women who could be transferred nationwide, the type of occupation, the number of managers, and the number of employees who work shorter hours, etc. If employee's classification, type of occupation, duties, position, and working hours are the same, we have a wage system in which there is no difference in compensation due to gender.

Item	Unit	Female	Male	Companies covered			
				Consolidated companies in Japan		Overseas consolidated companies	
				Sompo Japan	Other group companies		
Officers	base salary only	JPY	20,604,467	21,320,091	●	●	
	base salary + other cash incentives	JPY	23,213,100	27,594,007	●	●	
Managers	base salary only	JPY	5,968,163	8,461,016	●	●	
	base salary + other cash incentives	JPY	7,767,301	11,783,374	●	●	
Non-managerial positions	base salary only	JPY	3,575,906	5,193,500	●	●	

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### ND Software



ND Software develops software in-house to support office management and on-site operations, with a focus on nursing care and welfare.

In February 2023, the company joined the SOMPO Group. It is committed to offering products and services that help support more customers. By enhancing the features and improving the quality of its product lineup, particularly the flagship product Honobono NEXT, the company aims to realize a future of health, wellbeing and financial protection. Furthermore, to help address Japan's pressing social challenges, such as a super-aging society and labor shortages in the nursing care sector, the company will integrate the SOMPO Group's operational expertise and technology as a nursing care provider with its experience in developing, deploying, and managing software for nursing care and welfare operations. This collaboration will enable the creation of new products and services that will drive DX in the nursing care industry.

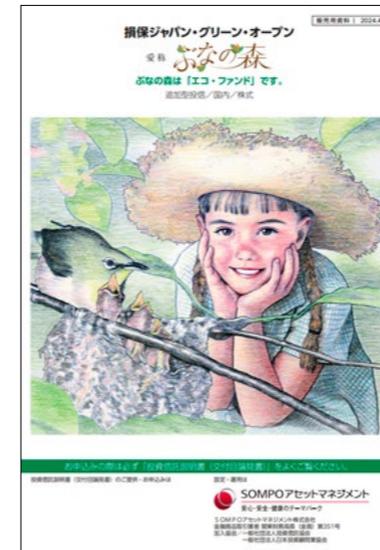


Web [ND Software](#) (in Japanese)

### Sompo Asset Management



In the asset management business, Sompo Asset Management has incorporated ESG considerations into its investment process since 1993, operating as a manager focused on active value management, which bases investment decisions on the assets' medium- to long-term intrinsic value. It actively promotes investment products that emphasize ESG perspectives, such as the Sompo Japan Green Open Fund ("Bunano Mori"), a trailblazer in ESG investing in Japan. Additionally, the company is committed to sharing information about its ESG and stewardship activities through impact and engagement reports.



Web [Sompo Asset Management](#)

### Sompo Health Support



Sompo Health Support caters to the diverse needs of health insurance providers, offering support for various insurance services and health promotion initiatives.

It delivers outcome-focused services, ranging from health information provision to specific health guidance and serious illness prevention, by combining a nationwide network of professionals with cutting-edge digital support tools.

In corporate occupational health activities, the company offers comprehensive support for occupational health systems, including mental health services provided by psychological health professionals, through a network of occupational physicians and public health nurses.

Along with offering tools like stress checks and productivity measurement, it also provides services that support health management by analyzing health data to identify health issues.



Web [Sompo Health Support](#) (in Japanese)

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## Group Companies in the Domestic P&C Insurance Business

### SAISON AUTOMOBILE AND FIRE INSURANCE



Saison Automobile and Fire Insurance Company Limited plans to change its name to "Sompo Direct Insurance Inc." on October 1, 2024.

The main product, "Otona no Jidosha Hoken" was recognized for services, including "ALSOK Accident Scene Support," with the number of active policies surpassing 1.4 million in March 2024. Its goal is to make insurance, often seen as complex, easier to understand, more straightforward, and more reasonably priced, directly connecting with all adults seeking peace of mind, being accessible in their everyday lives and unexpected situations.

[Web](#) [SAISON AUTOMOBILE AND FIRE INSURANCE](#) (in Japanese)

### Prime Assistance



To help customers lead secure, safe, and healthy lives, Prime Assistance offers superior services across the mobility, lifestyle, and global business sectors. It also strives to become a company that assists customers with a wide range of challenges by launching new businesses that address social issues and benefit local communities. Examples include Eyeco Support, a service for the visually impaired, and EV-One, a support platform for EV users.

[Web](#) [Prime Assistance](#)

### Sompo Japan DC Securities



SOMPO JAPAN DC SECURITIES

Sompo Japan DC Securities (SJDC) is one of the few companies in Japan that specializes in defined contribution pension (DC), offering comprehensive end-to-end service. Our full range of English services has made SJDC the industry leader in the number of contracts with foreign-affiliated companies with DC plans. SJDC also offers comprehensive services related to individual-type DC plans (iDeCo). SJDC is committed to providing high-quality services, such as the industry's first web service that utilizes a robo-advisor in Japan.

[Web](#) [Sompo Japan DC Securities](#)

### Sompo Warranty



SOMPO WARRANTY

Offers repair services for household appliances, home equipment, and smartphones that have malfunctioned after the manufacturer's warranty has expired under extended warranty service terms. To meet the diverse needs of its customers, the company is committed to improving the quality of its services by expanding the range of covered products and developing a system that enhances customer convenience. It aims to provide innovative, top-quality extended warranty services, contributing to safety and peace of mind.

[Web](#) [Sompo Warranty](#) (in Japanese)

### Sompo Risk Management



SOMPO RISK MANAGEMENT

Sompo Risk Management specializes in management consulting, risk engineering, data-driven solution, and cybersecurity businesses. Our goal is to become an indispensable partner to local communities by offering solutions and services that address customer needs in relation to emerging social issues and risks. We aim to be a trusted partner that customers can rely on, not only during times of crisis but also in their everyday operations, by providing security, safety, and health solutions.

[Web](#) [Sompo Risk Management](#)

### Sompo Japan Partners



SOMPO JAPAN PARTNERS

As one of the largest insurance agencies in Japan with service bases around the country, Sompo Japan Partners provides roughly one million customers with comprehensive P&C and life insurance services to help them find health, wellbeing and financial protection. It places great importance on the opinions and thoughts of every customer, and aims to continue pleasing them as their agency of choice by fulfilling one of its main principles— the promise to its customers to reach out to them and understand how they live.

[Web](#) [Sompo Japan Partners](#) (in Japanese)

### Mysurance



As the Sompo Group's small amount, short-term insurance provider, Mysurance collaborates with platform providers and other partners in the various industries to provide digitally driven online insurance products, including travel cancellation insurance, smartphone insurance, and renters insurance. Mysurance aims to continuously create products in quick fashion to accommodate changes in society and the environment, and to also meet emerging customer needs. Its goal is to provide customers with a comfortable and convenient experience every step of the way, from insurance enrollment to the payment of claims.

[Web](#) [Mysurance](#) (in Japanese)

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## External Evaluation

Sompo Group has been highly recognized by institutions in Japan and around the world, and we are included in several socially responsible investment (SRI) indices and funds. The following is a list of some of the recent external evaluation received by the Group.

### Evaluation

#### Recognized with prestigious A score for Climate Action by CDP

Sompo Holdings

Sompo Holdings has been awarded an A (the highest rating) in the 2023 CDP climate change assessment, which recognizes the company's commitment to environmental transparency in response to global institutional investor requests. This marks the seventh time it has been named to the CDP "Climate Change A List."

(February 2024)



#### Received the Highest "S" Rating in the Registered and Certified Institution Evaluations for the Tokyo Cap and Trade Program

Sompo Risk Management

Sompo Risk Management has been awarded the highest "S" rating for 11 consecutive years in the Registered Verification Agency in the Tokyo Cap-and-Trade Program. Of the 21 registered and certified institutions currently registered with the Tokyo Metropolitan Government, only five have received an "S" rating. Sompo Risk Management is the only registered and certified institution to have received an "S" rating for 11 consecutive years since the rating system was launched in 2013.

(September 2023)

#### Regarding the certification of "Information Technology Federation of Japan (IT-renmei) Cyber Index Enterprise Survey 2023"

Sompo Holdings

In December 2023, Sompo Holdings was awarded a one-star rating as an outstanding company in the Information Technology Federation of Japan (IT-renmei)'s survey on corporate cybersecurity initiatives and information disclosure.

Sompo Holdings, Inc. was highly commended for its proactive disclosure of information on cyber security in annual securities reports and other documents, active dissemination of information at external seminars, implementation of comprehensive and cross-sectional cyber security measures across the SOMPO Group, and establishment of specialized security bases overseas.

[Web Information Technology Federation of Japan \(IT-renmei\)](#)



(December 2023)

#### Certified as a 2024 Health & Productivity Management Outstanding Organization in the Large Enterprise Category (White 500)

Sompo Holdings

For the eighth consecutive year, we have been selected as one of the 2024 Health & Productivity Management Outstanding Organizations<sup>\*1</sup>, which is jointly awarded by the Ministry of Economy, Trade and Industry and the Tokyo Stock Exchange in recognition of companies that excel in health and productivity management.

In addition, 21 Sompo Group companies were certified as 2024 Health & Productivity Management Outstanding Organizations in the Large Enterprise Category and Small and Medium Enterprise Category by the Ministry of Economy, Trade and Industry and the Nippon Kenko Kaigi (Japan Health Council). Eight of these companies were certified as 2024 Health & Productivity Management Outstanding Organizations in the Large Enterprise Category (White 500) and one as a 2024 Health & Productivity Management Outstanding Organization in the Small and Medium-sized Enterprise Category (Bright 500).

We will continue to collaborate with health insurance associations to communicate the ongoing benefits of our initiatives both internally and externally. By continuously verifying and reviewing our efforts, we aim to further promote health management across our group companies and client companies.

[Certified Group Companies]

#### Health & Productivity Management Outstanding Organization (White 500)

- Sompo Holdings, Inc. (eight consecutive years)
- Sompo Japan Insurance Inc. (eight consecutive years)
- Sompo Himawari Life Insurance Inc. (eight consecutive years)<sup>\*2</sup>
- Sompo Health Support Inc. (eight consecutive years)
- Prime Assistance Inc. (six consecutive years)
- Sompo Japan Partners Inc. (five consecutive years)
- Sompo Corporate Services Inc. (four consecutive years)
- Sompo Systems, Inc. (second time)

#### Health & Productivity Management Outstanding Organizations (Large Enterprise Category)

- Sompo Risk Management Inc. (eight consecutive years)
- Sompo Business Services, Inc. (eight consecutive years)
- Sompo Communications Inc. (six consecutive years)
- SAISON AUTOMOBILE AND FIRE INSURANCE COMPANY, LIMITED (five consecutive years)
- Sompo Care, Inc. (three consecutive years)

#### Health & Productivity Management Outstanding Organization in the Small and Medium-sized Enterprise Category (Bright 500)

- Sompo Japan Career Bureau, Inc. (first time)<sup>\*3</sup>

#### Health & Productivity Management Outstanding Organizations (Small and Medium-sized Enterprise Category)

- Sompo Asset Management Co., Ltd. (five consecutive years)
- Sompo Japan DC Securities Inc. (four consecutive years)
- Sompo Business Solutions Inc. (four consecutive years)
- Sompo Commercial Line Claims Support Inc. (four consecutive years)
- Sompo Credit Inc. (four consecutive years)
- Sompo Warranty Inc. (four consecutive years)
- Sompo Challenged Inc. (three consecutive years)

<sup>\*1</sup> "Health and productivity management" is a registered trademark of the Workshop for the Management of Health on Company and Employee.

<sup>\*2</sup> 4th place out of 2,466 companies in the overall evaluation, 1st place in the industry (ranking among companies that agreed to disclose evaluation results)

<sup>\*3</sup> Sixth time when counted with White 500 certification

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### Inclusion in ESG Indices

The Sompo Holdings is included in the following ESG Related Indices (as of August 1, 2024).

#### Dow Jones Sustainability Indices\*1

Sompo Holdings

Dow Jones Sustainability Indices (DJSI) is a stock index developed by S&P Dow Jones Indices, Inc. in the U.S. It is a leading global ESG index that evaluates corporate sustainability from three aspects: economic, environmental, and social, and selects companies that are making progressive efforts. We have been selected for inclusion in DJSI Asia Pacific, which covers the Asia-Pacific region, since 2020.



\*1 We had selected for inclusion in DJSI World for a total of 21 times until 2021, since Sompo Japan Insurance Inc. was first included in 2000.

#### FTSE4Good Index Series\*2

Sompo Holdings

The FTSE4Good Index Series, created by the global index provider FTSE Russell, is designed to measure the performance of companies demonstrating strong Environmental, Social and Governance (ESG) practices. The FTSE4Good indices are used by a wide variety of market participants to create and assess responsible investment funds and other products.



#### FTSE Blossom Japan Index\*2

Sompo Holdings

The FTSE Blossom Japan Index, created by the global index and data provider FTSE Russell, is designed to measure the performance of companies demonstrating strong Environmental, Social and Governance (ESG) practices. The FTSE Blossom Japan Index is used by a wide variety of market participants to create and assess responsible investment funds and other products.



#### FTSE Blossom Japan Sector Relative Index\*2

Sompo Holdings

The FTSE Blossom Japan Sector Relative Index is used by a wide variety of market participants to create and assess responsible investment funds and other products.



\*2 FTSE Russell (the trading name of FTSE International Limited and Frank Russell Company) confirms that Sompo Holdings has been independently assessed according to the criteria of the FTSE4Good Index Series, FTSE Blossom Japan Index, and FTSE Blossom Japan Sector Relative Index, and has satisfied the requirements to become a constituent of these indices. These indices, created by the global index provider FTSE Russell, are designed to measure the performance of companies demonstrating strong Environmental, Social and Governance (ESG) practices. They are used by a wide variety of market participants to create and assess responsible investment funds and other products.

#### S&P/JPX Carbon Efficient Index

Sompo Holdings

S&P/JPX Carbon Efficient Index is an index jointly developed by the U.S. S&P Dow Jones Indices LLC and the Japan Exchange Group that weights constituent stocks by focusing on the status of disclosure of environmental information and the level of carbon efficiency (carbon emissions per unit sales) within TOPIX, a representative stock index reflecting the trend of the Japanese market.



#### iSTOXX MUTB Japan Platinum Career 150 Index

Sompo Holdings

This ESG index, which focuses on human capital, was jointly developed by Mitsubishi UFJ Trust and Banking Corporation and STOXX, an index provider under Deutsche Börse. It comprises 150 Japanese companies that are actively engaged in career development for their employees.



#### MSCI ESG Leaders Indexes\*3

Sompo Holdings

MSCI ESG Leaders Indexes comprise companies from various industries that have earned high evaluations in relation to the environment, society, and governance.



#### MSCI Japan ESG Select Leaders Index\*3

Sompo Holdings

MSCI Japan ESG Select Leaders Index is designed to select companies with high evaluation in ESG (Environment, Society, Governance) aspects from among the MSCI Japan IMI Top 500 Index.



#### MSCI Nihonkabu ESG Select Leaders Index\*3

Sompo Holdings

MSCI Nihonkabu ESG Select Leaders Index, which is based on the MSCI Japan IMI Index, is a selection of companies in each industry that have high ESG ratings.



#### MSCI Japan Empowering Women Index (WIN)\*3

Sompo Holdings

MSCI Japan Empowering Women Index (WIN) is designed to select companies with high evaluation in gender diversity from among the MSCI Japan IMI Top 700 Index.



\*3 The inclusion of Sompo Holdings in any MSCI Index, and the use of MSCI logos, trademarks, service marks or Index names herein, do not constitute a sponsorship, endorsement or promotion of Sompo Holdings by MSCI or any of its affiliates. The MSCI Indexes are the exclusive property of MSCI. MSCI and the MSCI Index names and logos are trademarks or service marks of MSCI or its affiliates.

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## Comparative Table of Stakeholder Capitalism Metrics

Sompo Holdings endorses the Stakeholder Capitalism Metrics (hereinafter referred to as "the metrics") developed under the leadership of the International Business Council (IBC) of the World Economic Forum.

The metrics define universal and comparable disclosures by companies across countries and industries in order to render stakeholder capitalism measurable.

The metrics consist of four categories – Principles of Governance, Planet, People, and Prosperity – and corresponding sets of 21 core metrics and 34 extended metrics. The table below shows the status of disclosure for each standard relevant to the Sompo Group's businesses.

Principle of Governance		
Theme	Core metrics and disclosures	Page References
Governing purpose	<p><b>Setting purpose</b> The company's stated purpose, as the expression of the means by which a business proposes solutions to economic, environmental and social issues. Corporate purpose should create value for all stakeholders, including shareholders.</p>	<a href="#">Group Corporate Philosophy</a>
Quality of governing body	<p><b>Governance body composition</b> Composition of the highest governance body and its committees by: competencies relating to economic, environmental and social topics; executive or non-executive; independence; tenure on the governance body; number of each individual's other significant positions and commitments, and the nature of the commitments; gender; membership of under-represented social groups; stakeholder representation.</p>	<a href="#">Corporate Governance</a> <a href="#">Management System</a> <a href="#">ESG Data (Governance Data)</a>
Stakeholder engagement	<p><b>Material issues impacting stakeholders</b> A list of the topics that are material to key stakeholders and the company, how the topics were identified and how the stakeholders were engaged.</p>	<a href="#">Stakeholder Engagement</a> <a href="#">Key Issues for Realizing SOMPO's Purpose</a> <a href="#">Building ESG Considerations Into Our Operations</a>
Ethical behavior	<p><b>Anti-corruption</b> 1. Total percentage of governance body members, employees and business partners who have received training on the organization's anti-corruption policies and procedures, broken down by region. a) Total number and nature of incidents of corruption confirmed during the current year, but related to previous years; and b) Total number and nature of incidents of corruption confirmed during the current year, related to this year. 2. Discussion of initiatives and stakeholder engagement to improve the broader operating environment and culture, in order to combat corruption.</p>	<a href="#">Compliance System</a> <a href="#">Overview of the Status of Internal Control System</a> <a href="#">Whistle-blowing and Consultation System</a>
	<p><b>Protected ethics advice and reporting mechanisms</b> A description of internal and external mechanisms for: 1. Seeking advice about ethical and lawful behaviour and organizational integrity; and 2. Reporting concerns about unethical or unlawful behaviour and lack of organizational integrity.</p>	<a href="#">Overview of the Status of Internal Control System</a> <a href="#">Stakeholder Engagement</a> <a href="#">Building ESG Considerations Into Our Operations</a>
Risk and opportunity oversight	<p><b>Integrating risk and opportunity into business process</b> Company risk factor and opportunity disclosures that clearly identify the principal material risks and opportunities facing the company specifically (as opposed to generic sector risks), the company appetite in respect of these risks, how these risks and opportunities have moved over time and the response to those changes. These opportunities and risks should integrate material economic, environmental and social issues, including climate change and data stewardship.</p>	<a href="#">Response to TCFD and TNFD</a> <a href="#">Key Issues for Realizing SOMPO's Purpose</a>

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Theme	Expanded metrics and disclosures	Page References
Governing purpose	<b>Purpose-led management</b> How the company's stated purpose is embedded in company strategies, policies and goals.	<a href="#">Key Issues for Realizing SOMPO's Purpose</a>
Quality of governing body	<b>Progress against strategic milestones</b> Disclosure of the material strategic economic, environmental and social milestones expected to be achieved in the following year, such milestones achieved from the previous year, and how those milestones are expected to or have contributed to long-term value.	<a href="#">Key Issues for Realizing SOMPO's Purpose</a>
	<b>Remuneration</b> 1. How performance criteria in the remuneration policies relate to the highest governance body's and senior executives' objectives for economic, environmental and social topics, as connected to the company's stated purpose, strategy and long-term value. 2. Remuneration policies for the highest governance body and senior executives for the following types of remuneration: <ul style="list-style-type: none"> <li>• Fixed pay and variable pay, including performance-based pay, equity-based pay, bonuses and deferred or vested shares</li> <li>• Sign-on bonuses or recruitment incentive payments</li> <li>• Termination payments</li> <li>• Clawbacks</li> <li>• Retirement benefits, including the difference between benefit schemes and contribution rates for the highest governance body, senior executives and all other employees</li> </ul>	<a href="#">ESG Data (Governance Data)</a> <a href="#">Remuneration, etc., for Officers</a>
Risk and opportunity oversight	<b>Economic, environmental and social topics in capital allocation framework</b> How the highest governance body considers economic, environmental and social issues when overseeing major capital allocation decisions, such as expenditures, acquisitions and divestments	<a href="#">Corporate Governance Policy</a> <a href="#">Management Structure of Corporate Governance</a> <a href="#">Business and other risks</a> <a href="#">Management System</a> <a href="#">Key Issues for Realizing SOMPO's Purpose</a>
<b>Planet</b>		
Theme	Core metrics and disclosures	Page References
Climate change	<b>Greenhouse gas (GHG) emissions</b> For all relevant greenhouse gases (e.g. carbon dioxide, methane, nitrous oxide, F-gases etc.), report in metric tonnes of carbon dioxide equivalent (tCO <sub>2</sub> e) GHG Protocol Scope 1 and Scope 2 emissions. Estimate and report material upstream and downstream (GHG Protocol Scope 3) emissions where appropriate.	<a href="#">ESG Data (Environmental Performance Data)</a>
	<b>TCFD implementation</b> Fully implement the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD). If necessary, disclose a timeline of at most three years for full implementation. Disclose whether you have set, or have committed to set, GHG emissions targets that are in line with the goals of the Paris Agreement – to limit global warming to well below 2°C above pre-industrial levels and pursue efforts to limit warming to 1.5°C – and to achieve net-zero emissions before 2050.	<a href="#">Response to TCFD and TNFD</a>
Nature loss	<b>Land use and ecological sensitivity</b> Report the number and area (in hectares) of sites owned, leased or managed in or adjacent to protected areas and/or key biodiversity areas (KBA).	Information unavailable. Will collect/ analyze information and work toward its disclosure.
Freshwater availability	<b>Water consumption and withdrawal in water-stressed areas</b> Report for operations where material: megalitres of water withdrawn, megalitres of water consumed and the percentage of each in regions with high or extremely high baseline water stress, according to WRI Aqueduct water risk atlas tool. Estimate and report the same information for the full value chain (upstream and downstream) where appropriate.	<a href="#">ESG Data (Environmental Performance Data)</a>

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Theme	Expanded metrics and disclosures	Page References
Climate change	<b>Paris-aligned GHG emissions targets</b> Define and report progress against time-bound science-based GHG emissions targets that are in line with the goals of the Paris Agreement – to limit global warming to well below 2°C above pre-industrial levels and pursue efforts to limit warming to 1.5°C. This should include defining a date before 2050 by which you will achieve net-zero greenhouse gas emissions, and interim reduction targets based on the methodologies provided by the Science Based Targets initiative, if applicable. If an alternative approach is taken, disclose the methodology used to calculate the targets and the basis on which they deliver on the goals of the Paris Agreement.	<a href="#">Response to TCFD and TNFD</a> <a href="#">SOMPO Climate Action</a>
	<b>Impact of GHG emissions</b> Report wherever material along the value chain (GHG Protocol Scope 1, 2 & 3) the valued impact of greenhouse gas emissions. Disclose the estimate of the societal cost of carbon used and the source or basis for this estimate.	<a href="#">ESG Data (Reporting of Greenhouse Gas (GHG))</a>
<b>People</b>		
Theme	Core metrics and disclosures	Page References
Dignity and equality	<b>Diversity and inclusion</b> Percentage of employees per employee category, by age group, gender and other indicators of diversity (e.g. ethnicity).	<a href="#">Key Initiatives (Employees - DEI (Diversity, Equity &amp; Inclusion))</a> <a href="#">ESG Data (Social Performance Data)</a>
	<b>Pay equality</b> Ratio of the basic salary and remuneration for each employee category by significant locations of operation for priority areas of equality: women to men, minor to major ethnic groups, and other relevant equality areas.	<a href="#">ESG Data (Social Performance Data)</a>
	<b>Wage level</b> 1. Ratios of standard entry level wage by gender compared to local minimum wage. 2. Ratio of the annual total compensation of the CEO to the median of the annual total compensation of all its employees, except the CEO.	<a href="#">ESG Data (Social Performance Data)</a>
	<b>Risk for incidents of child, forced or compulsory labour</b> An explanation of the operations and suppliers considered to have significant risk for incidents of child labour, forced or compulsory labour. Such risks could emerge in relation to: a) type of operation (such as manufacturing plant) and type of supplier; and b) countries or geographic areas with operations and suppliers considered at risk.	<a href="#">Key Initiatives (Employees - Human Rights)</a>
Health and well-being	<b>Health and safety</b> 1. The number and rate of fatalities as a result of work-related injury; high-consequence work-related injuries (excluding fatalities); recordable work-related injuries; main types of work-related injury; and the number of hours worked. 2. An explanation of how the organization facilitates workers' access to non-occupational medical and healthcare services, and the scope of access provided for employees and workers.	<a href="#">ESG Data (Social Performance Data)</a> <a href="#">Key Initiatives (Employees - Wellness Management)</a>
Skills for the future	<b>Training provided</b> Average hours of training per person that the organization's employees have undertaken during the reporting period, by gender and employee category (total number of hours of training provided to employees divided by the number of employees). Average training and development expenditure per full time employee (total cost of training provided to employees divided by the number of employees).	<a href="#">ESG Data (Training &amp; Development Inputs)</a>

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Dignity and equality	<b>Pay gap</b> 1. Mean pay gap of basic salary and remuneration of full-time relevant employees based on gender (women to men) and indicators of diversity (e.g. BAME to non-BAME) at a company level or by significant location of operation. 2. Ratio of the annual total compensation for the organization's highest-paid individual in each country of significant operations to the median annual total compensation for all employees (excluding the highest-paid individual) in the same country.	<a href="#">ESG Data (Social Performance Data)</a>
	<b>Discrimination and harassment incidents and the total amount of monetary losses</b> Number of discrimination and harassment incidents, status of the incidents and actions taken, and the total amount of monetary losses as a result of legal proceedings associated with: a) law violations; and b) employment discrimination.	<a href="#">ESG Data (Governance Data)</a> <a href="#">Whistle-blowing and Consultation System</a>
	<b>Freedom of association and collective bargaining at risk</b> 1. Percentage of active workforce covered under collective bargaining agreements. 2. An explanation of the assessment performed on suppliers for which the right to freedom of association and collective bargaining is at risk, including measures taken by the organization to address these risks.	<a href="#">ESG Data (Social Performance Data)</a>
	<b>Human rights review, grievance impact and modern slavery</b> 1. Total number and percentage of operations that have been subject to human rights reviews or human rights impact assessments, by country	<a href="#">Key Initiatives (Employees - Human Rights)</a>
Health and well-being	<b>Employee well-being</b> 1. The number of fatalities as a result of work-related ill-health, recordable work-related ill-health injuries, and the main types of work-related ill-health for all employees and workers. 2. a) Percentage of employees participating in "best practice" health and well-being programmes, and b) Absentee rate (AR) of all employees.	<a href="#">ESG Data (Social Performance Data)</a>
<b>Prosperity</b>		
Theme	Core metrics and disclosures	Page References
Employment and wealth generation	<b>Absolute number and rate of employment</b> Total number and rate of new employee hires during the reporting period, by age group, gender, other indicators of diversity and region. Total number and rate of employee turnover during the reporting period, by age group, gender, other indicators of diversity and region.	<a href="#">ESG Data (Social Performance Data)</a>
	<b>Economic contribution</b> 1. Direct economic value generated and distributed (EVG&D), on an accruals basis, covering the basic components for the organization's global operations, ideally split out by: <ul style="list-style-type: none"> <li>• Revenues</li> <li>• Operating costs</li> <li>• Employee wages and benefits</li> <li>• Payments to providers of capital</li> <li>• Payments to government</li> <li>• Community investment</li> </ul> 2. Financial assistance received from the government: total monetary value of financial assistance received by the organization from any government during the reporting period.	<a href="#">Investor Materials</a> <a href="#">ESG Data (Social Performance Data)</a>
	<b>Financial investment contribution</b> Total capital expenditures (CapEx) minus depreciation, supported by narrative to describe the company's investment strategy. Share buybacks plus dividend payments, supported by narrative to describe the company's strategy for returns of capital to shareholders.	<a href="#">FY14 Securities report/confirmation/internal control report. P140-144 (Japanese only)</a>



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Innovation of better products and services	<b>Total R&amp;D expenses</b> Total costs related to research and development.	Information unavailable.
Community and social vitality	<b>Total tax paid</b> The total global tax borne by the company, including corporate income taxes, property taxes, non-creditable VAT and other sales taxes, employer-paid payroll taxes, and other taxes that constitute costs to the company, by category of taxes.	<a href="#">Investor Materials</a>
Theme	Expanded metrics and disclosures	Page References
Employment and wealth generation	<b>Infrastructure investments and services supported</b> Qualitative disclosure to describe the below components: 1. Extent of development of significant infrastructure investments and services supported. 2. Current or expected impacts on communities and local economies, including positive and negative impacts where relevant. 3. Whether these investments and services are commercial, in-kind or pro bono engagements.	<a href="#">Response to TCFD and TNFD</a> <a href="#">Key Initiatives (Stockholders / Investors - Our Response to the Stewardship Code)</a> <a href="#">Key Initiatives (Communities - Socially Beneficial Activity by Our Employees)</a> <a href="#">Key Initiatives (Communities - Support for Areas Affected by Major Disasters)</a>
	<b>Significant indirect economic impacts</b> 1. Examples of significant identified indirect economic impacts of the organization, including positive and negative impacts. 2. Significance of the indirect economic impacts in the context of external benchmarks and stakeholder priorities (e.g. national and international standards, protocols, policy agendas).	<a href="#">Key Issues for Realizing SOMPO's Purpose</a> <a href="#">Key Initiatives (Customers)</a>
Innovation of better products and services	<b>Social value generated</b> Percentage of revenue from products and services designed to deliver specific social benefits or to address specific sustainability challenges.	Information unavailable.
Community and social vitality	<b>Total Social Investment</b> Total Social Investment (TSI) sums up a company's resources used for "S" in ESG efforts defined by CECP Valuation Guidance.	<a href="#">ESG Data (-Amount of Contributions to Initiatives in FY2023)</a>
	<b>Total tax paid by country for significant locations</b> Total tax paid and, if reported, additional tax remitted, by country for significant locations.	<a href="#">Key Initiatives (Stockholders / Investors - Our Response to the Stewardship Code)</a>

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**The statement of use;** Sompo Group has reported in accordance with the GRI Standards for the period from 1 April 2023 to 31 March 2024.  
\*It also covers some activities after April 2024.

**The title of GRI 1 used;** GRI 1: Foundation 2021

### General Disclosures 2021

Disclosures No.	Requirements	Page References (or Reasons for Omission)
<b>The organization and its reporting practices</b>		
2-1	a. report its legal name; b. report its nature of ownership and legal form; c. report the location of its headquarters; d. report its countries of operation.	<a href="#">Web Corporate Profile</a> <a href="#">Web Overseas Insurance</a>
2-2	a. list all its entities included in its sustainability reporting; b. if the organization has audited consolidated financial statements or financial information filed on public record, specify the differences between the list of entities included in its financial reporting and the list included in its sustainability reporting; c. if the organization consists of multiple entities, explain the approach used for consolidating the information, including: i. whether the approach involves adjustments to information for minority interests; ii. how the approach takes into account mergers, acquisitions, and disposal of entities or parts of entities; iii. whether and how the approach differs across the disclosures in this Standard and across material topics.	<a href="#">Web Group Businesses</a> <a href="#">Web FY14 Securities report/confirmation/internal control report. P7 Business (Japanese only) (PDF/8.121KB)</a> <a href="#">Web Overview of Sustainability Communications and Policy</a>
2-3	a. specify the reporting period for, and the frequency of, its sustainability reporting; b. specify the reporting period for its financial reporting and, if it does not align with the period for its sustainability reporting, explain the reason for this; c. report the publication date of the report or reported information; d. specify the contact point for questions about the report or reported information.	<a href="#">Web Overview of Sustainability Communications and Policy</a> <a href="#">Web Sustainability Reports</a>
2-4	a. report restatements of information made from previous reporting periods and explain: i. the reasons for the restatements; ii. the effect of the restatements.	Not applicable.
2-5	a. describe its policy and practice for seeking external assurance, including whether and how the highest governance body and senior executives are involved; b. if the organization's sustainability reporting has been externally assured: i. provide a link or reference to the external assurance report(s) or assurance statement(s); ii. describe what has been assured and on what basis, including the assurance standards used, the level of assurance obtained, and any limitations of the assurance process; iii. describe the relationship between the organization and the assurance provider.	Have received third-party assurance on some quantitative social and environmental data. <a href="#">Web Third-Party Assurance</a>

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Activities and workers		
2-6	<p>a. report the sector(s) in which it is active;</p> <p>b. describe its value chain, including:</p> <ul style="list-style-type: none"> <li>i. the organization's activities, products, services, and markets served;</li> <li>ii. the organization's supply chain;</li> <li>iii. the entities downstream from the organization and their activities;</li> </ul> <p>c. report other relevant business relationships;</p> <p>d. describe significant changes in 2-6-a, 2-6-b, and 2-6-c compared to the previous reporting period.</p>	<p><a href="#">Web Group Businesses</a></p> <p><a href="#">Web Corporate Profile</a></p> <p><a href="#">Web Financial Highlights</a></p> <p><a href="#">Web Value Chain</a></p> <p><a href="#">Web FY14 Securities report/confirmation/internal control report (Japanese only) (PDF/8,121KB)</a></p>
2-7	<p>a. report the total number of employees, and a breakdown of this total by gender and by region;</p> <p>b. report the total number of:</p> <ul style="list-style-type: none"> <li>i. permanent employees, and a breakdown by gender and by region;</li> <li>ii. temporary employees, and a breakdown by gender and by region;</li> <li>iii. non-guaranteed hours employees, and a breakdown by gender and by region;</li> <li>iv. full-time employees, and a breakdown by gender and by region;</li> <li>v. part-time employees, and a breakdown by gender and by region;</li> </ul> <p>c. describe the methodologies and assumptions used to compile the data, including whether the numbers are reported:</p> <ul style="list-style-type: none"> <li>i. in head count, full-time equivalent (FTE), or using another methodology;</li> <li>ii. at the end of the reporting period, as an average across the reporting period, or using another methodology;</li> </ul> <p>d. report contextual information necessary to understand the data reported under 2-7-a and 2-7-b;</p> <p>e. describe significant fluctuations in the number of employees during the reporting period and between reporting periods.</p>	<p><a href="#">Web Corporate Profile</a></p> <p><a href="#">Web ESG Data (Group Employee Data)</a></p>
2-8	<p>a. report the total number of workers who are not employees and whose work is controlled by the organization and describe:</p> <ul style="list-style-type: none"> <li>i. the most common types of worker and their contractual relationship with the organization;</li> <li>ii. the type of work they perform;</li> </ul> <p>b. describe the methodologies and assumptions used to compile the data, including whether the number of workers who are not employees is reported:</p> <ul style="list-style-type: none"> <li>i. in head count, full-time equivalent (FTE), or using another methodology;</li> <li>ii. at the end of the reporting period, as an average across the reporting period, or using another methodology;</li> </ul> <p>c. describe significant fluctuations in the number of workers who are not employees during the reporting period and between reporting periods.</p>	<p><a href="#">Web ESG Data (Group Employee Data)</a></p>
Governance		
2-9	<p>a. describe its governance structure, including committees of the highest governance body;</p> <p>b. list the committees of the highest governance body that are responsible for decisionmaking on and overseeing the management of the organization's impacts on the economy, environment, and people;</p> <p>c. describe the composition of the highest governance body and its committees by:</p> <ul style="list-style-type: none"> <li>i. executive and non-executive members;</li> <li>ii. independence;</li> <li>iii. tenure of members on the governance body;</li> <li>iv. number of other significant positions and commitments held by each member, and the nature of the commitments;</li> <li>v. gender;</li> <li>vi. under-represented social groups;</li> <li>vii. competencies relevant to the impacts of the organization;</li> <li>viii. stakeholder representation.</li> </ul>	<p><a href="#">Web Management System</a></p> <p><a href="#">Web Corporate Governance</a></p> <p><a href="#">Web Corporate Governance Report</a></p> <p><a href="#">Web ESG Data (Governance Data)</a></p>
2-10	<p>a. describe the nomination and selection processes for the highest governance body and its committees;</p> <p>b. describe the criteria used for nominating and selecting highest governance body members, including whether and how the following are taken into consideration:</p> <ul style="list-style-type: none"> <li>i. views of stakeholders (including shareholders);</li> <li>ii. diversity;</li> <li>iii. independence;</li> <li>iv. competencies relevant to the impacts of the organization.</li> </ul>	<p><a href="#">Web Management System</a></p> <p><a href="#">Web Corporate Governance</a></p> <p><a href="#">Web Corporate Governance Report</a></p>

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2-11	<p>a. report whether the chair of the highest governance body is also a senior executive in the organization;</p> <p>b. if the chair is also a senior executive, explain their function within the organization's management, the reasons for this arrangement, and how conflicts of interest are prevented and mitigated.</p>	<p><a href="#">Web Management System</a></p> <p><a href="#">Web Corporate Governance</a></p> <p><a href="#">Web Corporate Governance Report</a></p>
2-12	<p>a. describe the role of the highest governance body and of senior executives in developing, approving, and updating the organization's purpose, value or mission statements, strategies, policies, and goals related to sustainable development;</p> <p>b. describe the role of the highest governance body in overseeing the organization's due diligence and other processes to identify and manage the organization's impacts on the economy, environment, and people, including:</p> <ol style="list-style-type: none"> <li>whether and how the highest governance body engages with stakeholders to support these processes;</li> <li>how the highest governance body considers the outcomes of these processes;</li> </ol> <p>c. describe the role of the highest governance body in reviewing the effectiveness of the organization's processes as described in 2-12-b, and report the frequency of this review.</p>	<p><a href="#">Web Building ESG Considerations Into Our Operations</a></p> <p><a href="#">Web Management System</a></p> <p><a href="#">Web Corporate Governance</a></p> <p><a href="#">Web Corporate Governance Report</a></p>
2-13	<p>a. describe how the highest governance body delegates responsibility for managing the organization's impacts on the economy, environment, and people, including:</p> <ol style="list-style-type: none"> <li>whether it has appointed any senior executives with responsibility for the management of impacts;</li> <li>whether it has delegated responsibility for the management of impacts to other employees;</li> </ol> <p>b. describe the process and frequency for senior executives or other employees to report back to the highest governance body on the management of the organization's impacts on the economy, environment, and people.</p>	<p><a href="#">Web Management System</a></p>
2-14	<p>a. report whether the highest governance body is responsible for reviewing and approving the reported information, including the organization's material topics, and if so, describe the process for reviewing and approving the information;</p> <p>b. if the highest governance body is not responsible for reviewing and approving the reported information, including the organization's material topics, explain the reason for this.</p>	<p><a href="#">Web Management System</a></p>
2-15	<p>a. describe the processes for the highest governance body to ensure that conflicts of interest are prevented and mitigated;</p> <p>b. report whether conflicts of interest are disclosed to stakeholders, including, at a minimum, conflicts of interest relating to:</p> <ol style="list-style-type: none"> <li>cross-board membership;</li> <li>cross-shareholding with suppliers and other stakeholders;</li> <li>existence of controlling shareholders;</li> <li>related parties, their relationships, transactions, and outstanding balances.</li> </ol>	<p><a href="#">Web Management System</a></p> <p><a href="#">Web Corporate Governance</a></p> <p><a href="#">Web Corporate Governance Report</a></p>
2-16	<p>a. describe whether and how critical concerns are communicated to the highest governance body;</p> <p>b. report the total number and the nature of critical concerns that were communicated to the highest governance body during the reporting period.</p>	<p><a href="#">Web Management System</a></p> <p><a href="#">Web Corporate Governance</a></p> <p><a href="#">Web Corporate Governance Report</a></p>
2-17	<p>a. report measures taken to advance the collective knowledge, skills, and experience of the highest governance body on sustainable development.</p>	<p><a href="#">Web Management System</a></p>
2-18	<p>a. describe the processes for evaluating the performance of the highest governance body in overseeing the management of the organization's impacts on the economy, environment, and people;</p> <p>b. report whether the evaluations are independent or not, and the frequency of the evaluations;</p> <p>c. describe actions taken in response to the evaluations, including changes to the composition of the highest governance body and organizational practices.</p>	<p><a href="#">Web Corporate Governance</a></p> <p><a href="#">Web Corporate Governance Report</a></p>
2-19	<p>a. describe the remuneration policies for members of the highest governance body and senior executives, including:</p> <ol style="list-style-type: none"> <li>fixed pay and variable pay;</li> <li>sign-on bonuses or recruitment incentive payments;</li> <li>termination payments;</li> <li>clawbacks;</li> <li>retirement benefits;</li> </ol> <p>b. describe how the remuneration policies for members of the highest governance body and senior executives relate to their objectives and performance in relation to the management of the organization's impacts on the economy, environment, and people.</p>	<p><a href="#">Web ESG Data (Governance Data)</a></p> <p><a href="#">Web Corporate Governance</a></p> <p><a href="#">Web Corporate Governance Report</a></p>



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2-20	<p>a. describe the process for designing its remuneration policies and for determining remuneration, including:</p> <ol style="list-style-type: none"> <li>whether independent highest governance body members or an independent remuneration committee oversees the process for determining remuneration;</li> <li>how the views of stakeholders (including shareholders) regarding remuneration are sought and taken into consideration;</li> <li>whether remuneration consultants are involved in determining remuneration and, if so, whether they are independent of the organization, its highest governance body and senior executives;</li> </ol> <p>b. report the results of votes of stakeholders (including shareholders) on remuneration policies and proposals, if applicable.</p>	<p><a href="#">Web ESG Data (Governance Data)</a></p> <p><a href="#">Web Corporate Governance</a></p> <p><a href="#">Web Corporate Governance Report</a></p>
2-21	<p>a. report the ratio of the annual total compensation for the organization's highest-paid individual to the median annual total compensation for all employees (excluding the highest-paid individual);</p> <p>b. report the ratio of the percentage increase in annual total compensation for the organization's highest-paid individual to the median percentage increase in annual total compensation for all employees (excluding the highest-paid individual);</p> <p>c. report contextual information necessary to understand the data and how the data has been compiled.</p>	<p><a href="#">Web ESG Data (Governance Data)</a></p> <p><a href="#">Web FY14 Securities report/confirmation/internal control report (Japanese only) (PDF/8.121KB)</a></p>
<b>Strategy, policies and practices</b>		
2-22	<p>a. report a statement from the highest governance body or most senior executive of the organization about the relevance of sustainable development to the organization and its strategy for contributing to sustainable development.</p>	<p><a href="#">Web Top Commitment</a></p>
2-23	<p>a. describe its policy commitments for responsible business conduct, including:</p> <ol style="list-style-type: none"> <li>the authoritative intergovernmental instruments that the commitments reference;</li> <li>whether the commitments stipulate conducting due diligence;</li> <li>whether the commitments stipulate applying the precautionary principle;</li> <li>whether the commitments stipulate respecting human rights;</li> </ol> <p>b. describe its specific policy commitment to respect human rights, including:</p> <ol style="list-style-type: none"> <li>the internationally recognized human rights that the commitment covers;</li> <li>the categories of stakeholders, including at-risk or vulnerable groups, that the organization gives particular attention to in the commitment;</li> </ol> <p>c. provide links to the policy commitments if publicly available, or, if the policy commitments are not publicly available, explain the reason for this;</p> <p>d. report the level at which each of the policy commitments was approved within the organization, including whether this is the most senior level;</p> <p>e. report the extent to which the policy commitments apply to the organization's activities and to its business relationships;</p> <p>f. describe how the policy commitments are communicated to workers, business partners, and other relevant parties.</p>	<p><a href="#">Web Top Commitment</a></p> <p><a href="#">Web Response to TCFD and TNFD</a></p> <p><a href="#">Web Management System</a></p> <p><a href="#">Web Participation in Sustainability Initiatives</a></p> <p><a href="#">Web SOMPO Climate Action</a></p> <p><a href="#">Web Enterprise Risk Management (ERM)</a></p> <p><a href="#">Web Sustainability Vision and Policy</a></p> <p><a href="#">Web Human Rights</a></p>
2-24	<p>a. describe how it embeds each of its policy commitments for responsible business conduct throughout its activities and business relationships, including:</p> <ol style="list-style-type: none"> <li>how it allocates responsibility to implement the commitments across different levels within the organization;</li> <li>how it integrates the commitments into organizational strategies, operational policies, and operational procedures;</li> <li>how it implements its commitments with and through its business relationships;</li> <li>training that the organization provides on implementing the commitments.</li> </ol>	<p><a href="#">Web Human Rights</a></p> <p><a href="#">Web DEI (Diversity, Equity &amp; Inclusion)</a></p> <p><a href="#">Web Compliance System</a></p> <p><a href="#">Web ESG Data (Governance Data)</a></p>
2-25	<p>a. describe its commitments to provide for or cooperate in the remediation of negative impacts that the organization identifies it has caused or contributed to;</p> <p>b. describe its approach to identify and address grievances, including the grievance mechanisms that the organization has established or participates in;</p> <p>c. describe other processes by which the organization provides for or cooperates in the remediation of negative impacts that it identifies it has caused or contributed to;</p> <p>d. describe how the stakeholders who are the intended users of the grievance mechanisms are involved in the design, review, operation, and improvement of these mechanisms;</p> <p>e. describe how the organization tracks the effectiveness of the grievance mechanisms and other remediation processes, and report examples of their effectiveness, including stakeholder feedback.</p>	<p><a href="#">Web Sustainability Vision and Policy</a></p> <p><a href="#">Web Human Rights</a></p> <p><a href="#">Web Whistle-blowing and Consultation System</a></p>

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2-26	<p>a. describe the mechanisms for individuals to:</p> <ul style="list-style-type: none"> <li>i. seek advice on implementing the organization's policies and practices for responsible business conduct;</li> <li>ii. raise concerns about the organization's business conduct.</li> </ul>	<p><a href="#">Web Stakeholder Engagement</a></p> <p><a href="#">Web Building ESG Considerations Into Our Operations</a></p> <p><a href="#">Web Overview of the Status of Internal Control System</a></p>
2-27	<p>a. report the total number of significant instances of non-compliance with laws and regulations during the reporting period, and a breakdown of this total by:</p> <ul style="list-style-type: none"> <li>i. instances for which fines were incurred;</li> <li>ii. instances for which non-monetary sanctions were incurred;</li> </ul> <p>b. report the total number and the monetary value of fines for instances of noncompliance with laws and regulations that were paid during the reporting period, and a breakdown of this total by:</p> <ul style="list-style-type: none"> <li>i. fines for instances of non-compliance with laws and regulations that occurred in the current reporting period;</li> <li>ii. fines for instances of non-compliance with laws and regulations that occurred in previous reporting periods;</li> </ul> <p>c. describe the significant instances of non-compliance;</p> <p>d. describe how it has determined significant instances of non-compliance.</p>	<p><a href="#">Web ESG Data (Governance Data)</a></p>
2-28	<p>a. report industry associations, other membership associations, and national or international advocacy organizations in which it participates in a significant role.</p>	<p><a href="#">Web Participation in Sustainability Initiatives</a></p>
<b>Stakeholder engagement</b>		
2-29	<p>a. describe its approach to engaging with stakeholders, including:</p> <ul style="list-style-type: none"> <li>i. the categories of stakeholders it engages with, and how they are identified;</li> <li>ii. the purpose of the stakeholder engagement;</li> <li>iii. how the organization seeks to ensure meaningful engagement with stakeholders.</li> </ul>	<p><a href="#">Web Stakeholder Engagement</a></p> <p><a href="#">Web ESG Data (Governance Data)</a></p> <p><a href="#">Web ESG Investment Through Our Asset Management Business</a></p> <p><a href="#">Web Case Studies – Stockholders, Investors, Companies we invest in: Initiatives to Promote Uptake and Expansion of ESG Funds</a></p> <p><a href="#">Web Building ESG Considerations Into Our Operations</a></p>
2-30	<p>a. report the percentage of total employees covered by collective bargaining agreements;</p> <p>b. for employees not covered by collective bargaining agreements, report whether the organization determines their working conditions and terms of employment based on collective bargaining agreements that cover its other employees or based on collective bargaining agreements from other organizations.</p>	<p><a href="#">Web ESG Data (Social Performance Data)</a></p>

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### Material Topics 2021

Disclosures No.	Requirements	Page References (or Reasons for Omission)
<b>Material Topics</b>		
3-1	<p>a. describe the process it has followed to determine its material topics, including:</p> <ul style="list-style-type: none"> <li>i. how it has identified actual and potential, negative and positive impacts on the economy, environment, and people, including impacts on their human rights, across its activities and business relationships;</li> <li>ii. how it has prioritized the impacts for reporting based on their significance;</li> </ul> <p>b. specify the stakeholders and experts whose views have informed the process of determining its material topics.</p>	<p><a href="#">Web Key Issues for Realizing SOMPO's Purpose</a></p> <p><a href="#">Web Response to TCFD and TNFD</a></p> <p><a href="#">Web Human Rights</a></p>
3-2	<p>a. list its material topics;</p> <p>b. report changes to the list of material topics compared to the previous reporting period.</p>	<p><a href="#">Web Key Issues for Realizing SOMPO's Purpose</a></p>
3-3	<p>a. describe the actual and potential, negative and positive impacts on the economy, environment, and people, including impacts on their human rights;</p> <p>b. report whether the organization is involved with the negative impacts through its activities or as a result of its business relationships, and describe the activities or business relationships;</p> <p>c. describe its policies or commitments regarding the material topic;</p> <p>d. describe actions taken to manage the topic and related impacts, including:</p> <ul style="list-style-type: none"> <li>i. actions to prevent or mitigate potential negative impacts;</li> <li>ii. actions to address actual negative impacts, including actions to provide for or cooperate in their remediation;</li> <li>iii. actions to manage actual and potential positive impacts;</li> </ul> <p>e. report the following information about tracking the effectiveness of the actions taken:</p> <ul style="list-style-type: none"> <li>i. processes used to track the effectiveness of the actions;</li> <li>ii. goals, targets, and indicators used to evaluate progress;</li> <li>iii. the effectiveness of the actions, including progress toward the goals and targets;</li> <li>iv. lessons learned and how these have been incorporated into the organization's operational policies and procedures;</li> </ul> <p>f. describe how engagement with stakeholders has informed the actions taken (3-3-d) and how it has informed whether the actions have been effective (3-3-e).</p>	<p><a href="#">Web Top Commitment</a></p> <p><a href="#">Web Management System</a></p> <p><a href="#">Web Participation in Sustainability Initiatives</a></p> <p><a href="#">Web Response to TCFD and TNFD</a></p> <p><a href="#">Web SOMPO Climate Action</a></p> <p><a href="#">Web Enterprise Risk Management (ERM)</a></p> <p><a href="#">Web Human Rights</a></p>

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### Economic

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<b>Economic Performance 2016</b>		
201-1	<p>a. Direct economic value generated and distributed (EVG&amp;D) on an accruals basis, including the basic components for the organization's global operations as listed below. If data are presented on a cash basis, report the justification for this decision in addition to reporting the following basic components:</p> <ul style="list-style-type: none"> <li>i. Direct economic value generated: revenues;</li> <li>ii. Economic value distributed: operating costs, employee wages and benefits, payments to providers of capital, payments to government by country, and community investments;</li> <li>iii. Economic value retained: "direct economic value generated" less "economic value distributed."</li> </ul> <p>b. Where significant, report EVG&amp;D separately at country, regional, or market levels, and the criteria used for defining significance.</p>	<p><a href="#">Web Financial Highlights</a></p> <p><a href="#">Web Investor Materials</a></p> <p><a href="#">Web ESG Data (Social Performance Data)</a></p> <p><a href="#">Web FY14 Securities report/confirmation/internal control report (Japanese only) (PDF/8.121KB)</a></p>
201-2	<p>a. Risks and opportunities posed by climate change that have the potential to generate substantive changes in operations, revenue, or expenditure, including:</p> <ul style="list-style-type: none"> <li>i. a description of the risk or opportunity and its classification as either physical, regulatory, or other;</li> <li>ii. a description of the impact associated with the risk or opportunity;</li> <li>iii. the financial implications of the risk or opportunity before action is taken;</li> <li>iv. the methods used to manage the risk or opportunity;</li> <li>v. the costs of actions taken to manage the risk or opportunity.</li> </ul>	<p><a href="#">Web Response to TCFD and TNFD</a></p> <p><a href="#">Web Case Studies – Group CSR Procurement Policy and Initiatives to Reduce Paper Usage</a></p> <p><a href="#">Web Case Studies – Agencies: Cooperating with Insurance Agencies Nationwide to Reduce Environmental Burden</a></p> <p><a href="#">Web Third-Party Assurance</a></p> <p><a href="#">Web Building ESG Considerations Into Our Operations</a></p> <p><a href="#">Web SOMPO Climate Action</a></p>
201-3	<p>a. If the plan's liabilities are met by the organization's general resources, the estimated value of those liabilities.</p> <p>b. If a separate fund exists to pay the plan's pension liabilities:</p> <ul style="list-style-type: none"> <li>i. the extent to which the scheme's liabilities are estimated to be covered by the assets that have been set aside to meet them;</li> <li>ii. the basis on which that estimate has been arrived at;</li> <li>iii. when that estimate was made.</li> </ul> <p>c. If a fund set up to pay the plan's pension liabilities is not fully covered, explain the strategy, if any, adopted by the employer to work towards full coverage, and the timescale, if any, by which the employer hopes to achieve full coverage.</p> <p>d. Percentage of salary contributed by employee or employer.</p> <p>e. Level of participation in retirement plans, such as participation in mandatory or voluntary schemes, regional, or country-based schemes, or those with financial impact.</p>	<p><a href="#">Web FY14 Securities report/confirmation/internal control report (Japanese only) (PDF/8.121KB)</a></p>
201-4	<p>a. Total monetary value of financial assistance received by the organization from any government during the reporting period, including:</p> <ul style="list-style-type: none"> <li>i. tax relief and tax credits;</li> <li>ii. subsidies;</li> <li>iii. investment grants, research and development grants, and other relevant types of grant;</li> <li>iv. awards;</li> <li>v. royalty holidays;</li> <li>vi. financial assistance from Export Credit Agencies (ECAs);</li> <li>vii. financial incentives;</li> <li>viii. other financial benefits received or receivable from any government for any operation.</li> </ul> <p>b. The information in 201-4-a by country.</p> <p>c. Whether, and the extent to which, any government is present in the shareholding structure.</p>	Not applicable.

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Indirect Economic impacts 2016		
203-1	a. Extent of development of significant infrastructure investments and services supported. b. Current or expected impacts on communities and local economies, including positive and negative impacts where relevant. c. Whether these investments and services are commercial, in-kind, or pro bono engagements.	<a href="#">Web ESG Data (Social Performance Data)</a> <a href="#">Web Key Initiatives (Civil society groups)</a> <a href="#">Web Key Initiatives (Communities)</a>
203-2	a. Examples of significant identified indirect economic impacts of the organization, including positive and negative impacts. b. Significance of the indirect economic impacts in the context of external benchmarks and stakeholder priorities, such as national and international standards, protocols, and policy agendas.	<a href="#">Web ESG Data (Social Performance Data)</a> <a href="#">Web Key Initiatives (Civil society groups)</a> <a href="#">Web Key Initiatives (Communities)</a>
Anti-corruption 2016		
205-1	a. Total number and percentage of operations assessed for risks related to corruption. b. Significant risks related to corruption identified through the risk assessment.	Information unavailable. Will collect/ analyze information and work toward its disclosure.
205-2	a. Total number and percentage of governance body members that the organization's anti-corruption policies and procedures have been communicated to, broken down by region. b. Total number and percentage of employees that the organization's anti-corruption policies and procedures have been communicated to, broken down by employee category and region. c. Total number and percentage of business partners that the organization's anti-corruption policies and procedures have been communicated to, broken down by type of business partner and region. Describe if the organization's anti-corruption policies and procedures have been communicated to any other persons or organizations. d. Total number and percentage of governance body members that have received training on anti-corruption, broken down by region. e. Total number and percentage of employees that have received training on anti-corruption, broken down by employee category and region.	<a href="#">Web ESG Data (Governance Data)</a>
205-3	a. Total number and nature of confirmed incidents of corruption. b. Total number of confirmed incidents in which employees were dismissed or disciplined for corruption. c. Total number of confirmed incidents when contracts with business partners were terminated or not renewed due to violations related to corruption. d. Public legal cases regarding corruption brought against the organization or its employees during the reporting period and the outcomes of such cases.	Information unavailable. Will collect/ analyze information and work toward its disclosure.

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### Environmental

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<b>Materials 2016</b>		
301-1	a. Total weight or volume of materials that are used to produce and package the organization's primary products and services during the reporting period, by: i. non-renewable materials used; ii. renewable materials used.	<a href="#">Web ESG Data (Environmental Performance Data)</a>
301-2	a. Percentage of recycled input materials used to manufacture the organization's primary products and services.	<a href="#">Web ESG Data (Environmental Performance Data)</a>
301-3	a. Percentage of reclaimed products and their packaging materials for each product category. b. How the data for this disclosure have been collected.	<a href="#">Web ESG Data (Environmental Performance Data)</a>
<b>Energy 2016</b>		
302-1	a. Total fuel consumption within the organization from non-renewable sources, in joules or multiples, and including fuel types used. b. Total fuel consumption within the organization from renewable sources, in joules or multiples, and including fuel types used. c. In joules, watt-hours or multiples, the total: i. electricity consumption ii. heating consumption iii. cooling consumption iv. steam consumption d. In joules, watt-hours or multiples, the total: i. electricity sold ii. heating sold iii. cooling sold iv. steam sold e. Total energy consumption within the organization, in joules or multiples. f. Standards, methodologies, assumptions, and/or calculation tools used. g. Source of the conversion factors used.	<a href="#">Web ESG Data (Environmental Performance Data)</a>
302-2	a. Energy consumption outside of the organization, in joules or multiples. b. Standards, methodologies, assumptions, and/or calculation tools used. c. Source of the conversion factors used.	<a href="#">Web ESG Data (Environmental Performance Data)</a>
302-3	a. Energy intensity ratio for the organization. b. Organization-specific metric (the denominator) chosen to calculate the ratio. c. Types of energy included in the intensity ratio; whether fuel, electricity, heating, cooling, steam, or all. d. Whether the ratio uses energy consumption within the organization, outside of it, or both.	<a href="#">Web ESG Data (Environmental Performance Data)</a>
302-4	a. Amount of reductions in energy consumption achieved as a direct result of conservation and efficiency initiatives, in joules or multiples. b. Types of energy included in the reductions; whether fuel, electricity, heating, cooling, steam, or all. c. Basis for calculating reductions in energy consumption, such as base year or baseline, including the rationale for choosing it. d. Standards, methodologies, assumptions, and/or calculation tools used.	<a href="#">Web ESG Data (Environmental Performance Data)</a>
302-5	a. Reductions in energy requirements of sold products and services achieved during the reporting period, in joules or multiples. b. Basis for calculating reductions in energy consumption, such as base year or baseline, including the rationale for choosing it. c. Standards, methodologies, assumptions, and/or calculation tools used.	<a href="#">Web ESG Data (Environmental Performance Data)</a>

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Biodiversity 2016		
304-1	<p>a. For each operational site owned, leased, managed in, or adjacent to, protected areas and areas of high biodiversity value outside protected areas, the following information:</p> <ul style="list-style-type: none"> <li>i. Geographic location;</li> <li>ii. Subsurface and underground land that may be owned, leased, or managed by the organization;</li> <li>iii. Position in relation to the protected area (in the area, adjacent to, or containing portions of the protected area) or the high biodiversity value area outside protected areas;</li> <li>iv. Type of operation (office, manufacturing or production, or extractive);</li> <li>v. Size of operational site in km<sup>2</sup> (or another unit, if appropriate);</li> <li>vi. Biodiversity value characterized by the attribute of the protected area or area of high biodiversity value outside the protected area (terrestrial, freshwater, or maritime ecosystem);</li> <li>vii. Biodiversity value characterized by listing of protected status (such as IUCN Protected Area Management Categories, Ramsar Convention, national legislation).</li> </ul>	<p><a href="#">Web Response to TCFD and TNFD</a></p>
304-2	<p>a. Nature of significant direct and indirect impacts on biodiversity with reference to one or more of the following:</p> <ul style="list-style-type: none"> <li>i. Construction or use of manufacturing plants, mines, and transport infrastructure;</li> <li>ii. Pollution (introduction of substances that do not naturally occur in the habitat from point and non-point sources);</li> <li>iii. Introduction of invasive species, pests, and pathogens;</li> <li>iv. Reduction of species;</li> <li>v. Habitat conversion;</li> <li>vi. Changes in ecological processes outside the natural range of variation (such as salinity or changes in groundwater level).</li> </ul> <p>b. Significant direct and indirect positive and negative impacts with reference to the following:</p> <ul style="list-style-type: none"> <li>i. Species affected;</li> <li>ii. Extent of areas impacted;</li> <li>iii. Duration of impacts;</li> <li>iv. Reversibility or irreversibility of the impacts.</li> </ul>	<p><a href="#">Web Response to TCFD and TNFD</a></p> <p><a href="#">Web Biodiversity</a></p>
304-3	<p>a. Size and location of all habitat areas protected or restored, and whether the success of the restoration measure was or is approved by independent external professionals.</p> <p>b. Whether partnerships exist with third parties to protect or restore habitat areas distinct from where the organization has overseen and implemented restoration or protection measures.</p> <p>c. Status of each area based on its condition at the close of the reporting period.</p> <p>d. Standards, methodologies, and assumptions used.</p>	<p><a href="#">Web Response to TCFD and TNFD</a></p> <p><a href="#">Web Biodiversity</a></p>
304-4	<p>a. Total number of IUCN Red List species and national conservation list species with habitats in areas affected by the operations of the organization, by level of extinction risk:</p> <ul style="list-style-type: none"> <li>i. Critically endangered</li> <li>ii. Endangered</li> <li>iii. Vulnerable</li> <li>iv. Near threatened</li> <li>v. Least concern</li> </ul>	Not applicable.

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Emissions 2016		
305-1	<p>a. Gross direct (Scope 1) GHG emissions in metric tons of CO<sub>2</sub> equivalent.</p> <p>b. Gases included in the calculation; whether CO<sub>2</sub>, CH<sub>4</sub>, N<sub>2</sub>O, HFCs, PFCs, SF<sub>6</sub>, NF<sub>3</sub>, or all.</p> <p>c. Biogenic CO<sub>2</sub> emissions in metric tons of CO<sub>2</sub> equivalent.</p> <p>d. Base year for the calculation, if applicable, including:</p> <ol style="list-style-type: none"> <li>the rationale for choosing it;</li> <li>emissions in the base year;</li> <li>the context for any significant changes in emissions that triggered recalculations of base year emissions.</li> </ol> <p>e. Source of the emission factors and the global warming potential (GWP) rates used, or a reference to the GWP source.</p> <p>f. Consolidation approach for emissions; whether equity share, financial control, or operational control.</p> <p>g. Standards, methodologies, assumptions, and/or calculation tools used.</p>	<p><a href="#">Web ESG Data (Environmental Performance Data)</a></p> <p><a href="#">Web Third-Party Assurance</a></p>
305-2	<p>a. Gross location-based energy indirect (Scope 2) GHG emissions in metric tons of CO<sub>2</sub> equivalent.</p> <p>b. If applicable, gross market-based energy indirect (Scope 2) GHG emissions in metric tons of CO<sub>2</sub> equivalent.</p> <p>c. If available, the gases included in the calculation; whether CO<sub>2</sub>, CH<sub>4</sub>, N<sub>2</sub>O, HFCs, PFCs, SF<sub>6</sub>, NF<sub>3</sub>, or all.</p> <p>d. Base year for the calculation, if applicable, including:</p> <ol style="list-style-type: none"> <li>the rationale for choosing it;</li> <li>emissions in the base year;</li> <li>the context for any significant changes in emissions that triggered recalculations of base year emissions.</li> </ol> <p>e. Source of the emission factors and the global warming potential (GWP) rates used, or a reference to the GWP source.</p> <p>f. Consolidation approach for emissions; whether equity share, financial control, or operational control.</p> <p>g. Standards, methodologies, assumptions, and/or calculation tools used.</p>	<p><a href="#">Web ESG Data (Environmental Performance Data)</a></p> <p><a href="#">Web Third-Party Assurance</a></p>
305-3	<p>a. Gross other indirect (Scope 3) GHG emissions in metric tons of CO<sub>2</sub> equivalent.</p> <p>b. If available, the gases included in the calculation; whether CO<sub>2</sub>, CH<sub>4</sub>, N<sub>2</sub>O, HFCs, PFCs, SF<sub>6</sub>, NF<sub>3</sub>, or all.</p> <p>c. Biogenic CO<sub>2</sub> emissions in metric tons of CO<sub>2</sub> equivalent.</p> <p>d. Other indirect (Scope 3) GHG emissions categories and activities included in the calculation.</p> <p>e. Base year for the calculation, if applicable, including:</p> <ol style="list-style-type: none"> <li>the rationale for choosing it;</li> <li>emissions in the base year;</li> <li>the context for any significant changes in emissions that triggered recalculations of base year emissions.</li> </ol> <p>f. Source of the emission factors and the global warming potential (GWP) rates used, or a reference to the GWP source.</p> <p>g. Standards, methodologies, assumptions, and/or calculation tools used.</p>	<p><a href="#">Web ESG Data (Environmental Performance Data)</a></p> <p><a href="#">Web Third-Party Assurance</a></p>
305-4	<p>a. GHG emissions intensity ratio for the organization.</p> <p>b. Organization-specific metric (the denominator) chosen to calculate the ratio.</p> <p>c. Types of GHG emissions included in the intensity ratio; whether direct (Scope 1), energy indirect (Scope 2), and/or other indirect (Scope 3).</p> <p>d. Gases included in the calculation; whether CO<sub>2</sub>, CH<sub>4</sub>, N<sub>2</sub>O, HFCs, PFCs, SF<sub>6</sub>, NF<sub>3</sub>, or all.</p>	<p><a href="#">Web ESG Data (Environmental Performance Data)</a></p>
305-5	<p>a. GHG emissions reduced as a direct result of reduction initiatives, in metric tons of CO<sub>2</sub> equivalent.</p> <p>b. Gases included in the calculation; whether CO<sub>2</sub>, CH<sub>4</sub>, N<sub>2</sub>O, HFCs, PFCs, SF<sub>6</sub>, NF<sub>3</sub>, or all.</p> <p>c. Base year or baseline, including the rationale for choosing it.</p> <p>d. Scopes in which reductions took place; whether direct (Scope 1), energy indirect (Scope 2), and/or other indirect (Scope 3).</p> <p>e. Standards, methodologies, assumptions, and/or calculation tools used.</p>	<p><a href="#">Web ESG Data (Environmental Performance Data)</a></p> <p><a href="#">Web Third-Party Assurance</a></p>

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305-6	a. Production, imports, and exports of ODS in metric tons of CFC-11 (trichlorofluoromethane) equivalent. b. Substances included in the calculation. c. Source of the emission factors used. d. Standards, methodologies, assumptions, and/or calculation tools used.	Not applicable.
305-7	a. Significant air emissions, in kilograms or multiples, for each of the following: i. NOx ii. SOx iii. Persistent organic pollutants (POP) iv. Volatile organic compounds (VOC) v. Hazardous air pollutants (HAP) vi. Particulate matter (PM) vii. Other standard categories of air emissions identified in relevant regulations b. Source of the emission factors used. c. Standards, methodologies, assumptions, and/or calculation tools used.	Not applicable.

## Social

Disclosures No.	Requirements	Page References (or Reasons for Omission)
<b>Training and Education 2016</b>		
404-1	a. Average hours of training that the organization's employees have undertaken during the reporting period, by: i. gender; ii. employee category.	<a href="#">Web ESG Data (Social Performance Data)</a>
404-2	a. Type and scope of programs implemented and assistance provided to upgrade employee skills. b. Transition assistance programs provided to facilitate continued employability and the management of career endings resulting from retirement or termination of employment.	<a href="#">Web Case Studies – Employees: Talent Development</a>
404-3	a. Percentage of total employees by gender and by employee category who received a regular performance and career development review during the reporting period.	<a href="#">Web Case Studies – Employees: Talent Development</a>
<b>Diversity and Equal Opportunity 2016</b>		
405-1	a. Percentage of individuals within the organization's governance bodies in each of the following diversity categories: i. Gender; ii. Age group: under 30 years old, 30-50 years old, over 50 years old; iii. Other indicators of diversity where relevant (such as minority or vulnerable groups). b. Percentage of employees per employee category in each of the following diversity categories: i. Gender; ii. Age group: under 30 years old, 30-50 years old, over 50 years old; iii. Other indicators of diversity where relevant (such as minority or vulnerable groups).	<a href="#">Web ESG Data (Social Performance Data)</a>
405-2	a. Ratio of the basic salary and remuneration of women to men for each employee category, by significant locations of operation. b. The definition used for "significant locations of operation."	<a href="#">Web FY14 Securities report/confirmation/internal control report (Japanese only) (PDF/8.121KB)</a> <a href="#">Web ESG Data (Social Performance Data)</a>



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Local Communities 2016		
413-1	a. Percentage of operations with implemented local community engagement, impact assessments, and/or development programs, including the use of: <ol style="list-style-type: none"> <li>social impact assessments, including gender impact assessments, based on participatory processes;</li> <li>environmental impact assessments and ongoing monitoring;</li> <li>public disclosure of results of environmental and social impact assessments;</li> <li>local community development programs based on local communities' needs;</li> <li>stakeholder engagement plans based on stakeholder mapping;</li> <li>broad based local community consultation committees and processes that include vulnerable groups;</li> <li>works councils, occupational health and safety committees and other worker representation bodies to deal with impacts;</li> <li>formal local community grievance processes.</li> </ol>	<a href="#">Web Key Initiatives (Civil society groups)</a> <a href="#">Web Key Initiatives (Communities)</a>
413-2	a. Operations with significant actual and potential negative impacts on local communities, including: <ol style="list-style-type: none"> <li>the location of the operations;</li> <li>the significant actual and potential negative impacts of operations.</li> </ol>	Not applicable.
Customer Privacy 2016		
418-1	a. Total number of substantiated complaints received concerning breaches of customer privacy, categorized by: <ol style="list-style-type: none"> <li>complaints received from outside parties and substantiated by the organization;</li> <li>complaints from regulatory bodies.</li> </ol> b. Total number of identified leaks, thefts, or losses of customer data. c. If the organization has not identified any substantiated complaints, a brief statement of this fact is sufficient.	<a href="#">Web ESG Data (Governance Data)</a>

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## Third-Party Opinion of the Sompo Group's CSR and Sustainability Initiatives



### Hideto Kawakita

CEO, International Institute for Human,  
Organization and the Earth

Editor of Socio Management Review

IIHOE: An NPO established in 1994 "for the democratic and balanced development of all life on earth." While its main focus is providing management support to community-based organizations and social workers, IIHOE also offers extensive CSR support to major corporations.

<https://blog.canpan.info/iihoe/>  
(in Japanese)

This third-party opinion is based on the information available in the CSR and sustainability section of the Sompo Holdings website, the Integrated Annual Report released in August 2024, and with reference to interviews with personnel from Sompo Holdings and Sompo Japan Insurance's quality management, culture change, compliance, human resources, administration, and CSR/sustainability departments. It concerns activities undertaken through fiscal year 2023 and those ongoing in fiscal year 2024 (up to late July 2024).

The Group has continued to implement CSR and sustainability initiatives with a pioneering spirit primarily by participating in global initiatives and establishing policies and systems geared towards addressing medium- and long-term material issues. On the other hand, however, it must be pointed out that the corporate culture of respecting customers and social norms, especially in the Domestic P&C Insurance Business, is being undermined by the string of misconducts that came to light recently, suggesting that the Group's governance is not functioning effectively.

Moving forward, I have high expectations for the Group to return to its roots and reassess and reshare the principles and values outlined in its purpose, and to rebuild its organizational culture to ensure that all decisions are made with a customer-centric approach. I also hope to see the Group revamp its governance structure, particularly by replacing ineffective outside directors. Considering Japan's demographics and makeup of households, including the shrinking family size and the sharp increase in the population over 85, the Group must establish long-term sustainability both in its businesses and in its contributions to society. This can be achieved by flexibly implementing initiatives that improve services and enhance customer value in existing businesses. By doing so, it can aim to become the world's most consultative and customer value-driven insurance company, so expanding upon its partnerships with various stakeholders outside the Group will be key to achieving this goal.

### Special comments on data management and optimization of customer value (on domestic insurance business)

At the core of the recent series of misconducts, there was a tendency to prioritize the Group's own interests. At the same time, there is no denying that there was also consideration for customer convenience, whereby the Group sought to minimize the administrative burden of insurance renewals for both the car dealerships, which serve as domestic P&C insurance agencies, and

their customers, who are both car buyers and insurance policyholders.

Of course, it should not be denied that reducing the burdens on customer, improving convenience, and creating new value can lead to company profits. And considering the further evolution of ICT, AI, and other forms of digital technology, and the fact that about 50% of people over 80 years old have dementia or mild cognitive impairment (according to a study by the Ministry of Health, Labour and Welfare), with around 10% of all households by the mid-2030s expected to be individuals over the age of 80 living by themselves, the necessity and importance of utilizing customer data (including data from both corporate clients such as agencies and their individual and corporate customers) will only increase further up ahead. In fact, without the effective use of data, the Group's own sustainability may even be at risk.

As such, I strongly expect the Group to reassess how it manages not only transactional data but also a wide range of customer data, including attributes and life records, from a customer-oriented perspective. This should also lead to the appointment of a Chief Customer Value Officer in charge of establishing and executing a business model that suitably protects customer safety and benefits, while also generating profits for the Group. In addition, I expect to see the drafting of an agreement on the handling of shared personal information for dealership agencies that offer insurance alongside the sale of cars or homes. There should also be efforts to provide information tailored to life stages from the moment of enrolling in life insurance, bicycle insurance, and other products. Also, considering the demographic shifts in Japan, customer services in anticipation of various issues should be provided, such as the use of easy-to-understand Japanese for the growing number of foreigners in the country and people with dementia. With these initiatives, I look forward to seeing SOMPO become the world's leading insurance group in terms of preventive consultation capabilities and in delivering exceptional value to customers.

### Initiatives progressing well but requiring further effort

On the topic of [improving the quality of customer service](#), an officer has been appointed to achieve a level of trust and quality that exceeds expectations, including in the area of insurance payouts. While I do applaud this measure, going forward, as I mentioned in the special comments above, single-person households over the age of 80 will account for 10% of all households by the mid-2030s, and the growing proportion of households headed by elderly individuals, people with disabilities, and foreign nationals will necessitate

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## Third-Party Opinion of the Sompo Group's CSR and Sustainability Initiatives

the development of services and measures that cater to the diversity of customers. For example, the use of Plain Japanese and measures to encourage the gradual adoption of smartphone apps. Furthermore, it is expected that the knowledge gained will not only benefit value chain partners, including insurance agencies, but will also be utilized in the form of services to other companies. I also expect that the entire Group will quantitatively manage how well it protects and provides value to customers and conduct focused reviews within a set period (such as by establishing a so-called "comprehensive customer quality assessment month").

On the topic of [mitigating and adapting to climate change](#), I commend the Group for establishing greenhouse gas (GHG) emission reduction targets in its investments and loans, responding to climate change risks and opportunities primarily by suspending the underwriting of new insurance contracts for, and investments and loans to, coal-fired power plants and coal mine developments, and by extending services to offshore wind farm operators, as well as continuing long-term programs in collaboration with civil society, such as public seminars on environmental issues and wild-life conservation activities. Going forward, I continue to strongly urge the Group to assist clients in introducing renewable energy and improving business efficiency and insulation so that its Group companies and agencies can benefit from a knock-on effect in order to reduce their GHG emissions in Japan with a view to minimizing wind and flood damage (a factor behind the increase in insurance claims in the P&C insurance business), and to expand its collaboration with business partners with a view to protecting biodiversity and other resources at the Group's paper suppliers and improving energy efficiency, including the adoption of heat insulating materials and cogeneration power systems at nursing care service centers. Also, in Japan and overseas, I would also like to see the Group support, from a financial and insurance perspective, the so-called "eco-driving campaign" and decarbonization investments. With that in mind, in order to ascertain, in concrete terms, the kind of world, customers, and Group situation it will likely encounter in the 2050s, particularly in terms of population and economy, I think the Group's TCFD and TNFD scenarios need to be quantitative and more accurate by incorporating not only the Group's own perspectives, but those of its major customers. Furthermore, I still hope to see an evolution in the Group's services by way of active collaboration with agencies, business partners, and NPOs/NGOs, which is one of the Group's major strengths, including the strengthening of services that support the formulation of sector-specific assumption scenarios.

On the topic of [human rights initiatives](#), I commend the Group for creating a human rights risk map and identifying and addressing priority issues in line with Group Policy for Human Rights. In the future, to seriously promote human rights transformation and financing that respects human rights (and prevents infringements) in the P&C insurance sector and at business partners, I hope to see successive developments starting with industries thought to have the biggest impact regarding human rights due diligence, the avoidance of negative impacts, and services that promote and support access to remedy in the event that issues do arise. I also hope to see more opportunities for the Group's executives and employees, as well as those of agencies of domestic insurance business to receive relevant training, in light of the Group's interaction with society on multiple fronts and the fact that it may be in a dominant position in numerous settings. I would particularly like to see the Group drive the establishment of procedures for handling cases of harassment at agencies.

On the topic of [maintaining and improving the health of employees and providing a supportive workplace](#), it is positive that more than 400 male employees have taken childcare leave and that the number of employees making use of shorter working hours, teleworking arrangements, and nursing care leave has remained steady. In the future, I strongly hope that the Group will continue to provide support to young female employees to prevent illness and manage their health in order to reduce the gender gap in the years of service to a more reasonable level. I would also like to see the Group clearly demonstrate, even tentatively, the value that a much more diverse workforce brings to the Group. On the other hand, with regard to the hiring of people with disabilities, I once again strongly expect to see medium-to-long-term measures taken, such as collaboration with other companies, including those in different industries, because the Group has yet to meet the legally mandated quota.

On the topic of [the Group's governance structure](#), and in particular, the Board of Directors and Audit & Supervisory Board members, it is commendable that there is so much diversity in terms of gender and nationality, but it must be said that the recent string of issues indicates that both the internal and outside directors have failed to fulfill the roles expected of them. Consequently, I think a shakeup of the Group's outside directors and Audit & Supervisory Board members is needed. I hope to see the Group adopt a more hands-on approach to governance instead of focusing on the balance of the Board's makeup and perfunctory meetings and structures.





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