

# Sompo Japan Insurance Monthly Sales Report

## 【Monthly sales premiums in FY2022】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Result>		August <Result>		September <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	119,464	(1.6)	77,037	0.5	87,244	(1.2)	89,862	(0.4)	79,231	(0.3)	87,256	(0.6)
CALI	15,659	(9.7)	16,865	0.4	18,956	(0.3)	18,473	0.1	17,308	3.2	20,684	8.5
Personal accident	20,314	(0.2)	14,015	3.6	15,327	4.7	12,565	7.3	10,784	5.5	9,714	9.4
Others	52,891	0.4	34,739	6.3	27,980	4.2	38,863	2.9	25,982	1.6	26,181	(0.3)
Fire	54,590	10.9	30,740	10.8	39,819	10.8	42,794	14.8	36,150	10.9	91,536	50.9
Marine	10,440	7.5	6,765	25.4	6,001	19.9	7,019	21.5	6,991	31.3	7,868	18.7
Total	273,359	0.9	180,162	4.3	195,326	3.0	209,576	4.2	176,445	3.8	243,240	16.2

Lines	October <Result>		November <Result>		December <Result>		January <Result>		February <Result>		March <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	92,250	0.5	80,526	(0.6)	96,522	0.3	64,934	(0.3)	80,608	0.4	133,504	0.2
CALI	18,019	6.9	18,100	2.5	17,566	4.2	17,275	2.6	20,593	6.1	25,071	(2.4)
Personal accident	12,041	2.8	9,778	1.2	10,966	1.6	17,010	5.4	6,832	10.8	10,459	(2.3)
Others	30,892	5.1	24,715	(1.7)	30,569	3.1	40,784	9.2	24,726	2.9	38,779	5.9
Fire	36,865	9.1	37,410	(6.3)	53,120	(8.2)	25,712	0.0	29,459	(1.4)	59,480	(1.3)
Marine	6,947	12.9	6,254	11.9	6,451	2.3	5,172	7.8	6,903	27.3	8,532	5.5
Total	197,015	3.9	176,783	(1.2)	215,193	(1.1)	170,887	3.0	169,121	2.4	275,825	0.4

## 【Cumulative total in FY2022】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Result>		August <Result>		September <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	119,464	(1.6)	196,502	(0.8)	283,746	(0.9)	373,608	(0.8)	452,839	(0.7)	540,096	(0.7)
CALI	15,659	(9.7)	32,524	(4.7)	51,480	(3.2)	69,953	(2.3)	87,261	(1.3)	107,945	0.5
Personal accident	20,314	(0.2)	34,329	1.3	49,656	2.4	62,221	3.3	73,005	3.6	82,719	4.3
Others	52,891	0.4	87,631	2.6	115,610	3.0	154,474	3.0	180,456	2.8	206,637	2.4
Fire	54,590	10.9	85,330	10.8	125,149	10.8	167,943	11.8	204,092	11.7	295,628	21.4
Marine	10,440	7.5	17,205	13.9	23,206	15.4	30,225	16.8	37,216	19.2	45,084	19.1
Total	273,359	0.9	453,520	2.2	648,847	2.4	858,423	2.9	1,034,868	3.0	1,278,109	5.3

Lines	October <Result>		November <Result>		December <Result>		January <Result>		February <Result>		March <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	632,346	(0.5)	712,872	(0.5)	809,394	(0.4)	874,328	(0.4)	954,936	(0.3)	1,088,441	(0.3)
CALI	125,964	1.3	144,063	1.5	161,629	1.8	178,904	1.9	199,496	2.3	224,568	1.7
Personal accident	94,760	4.1	104,538	3.8	115,503	3.6	132,513	3.8	139,345	4.1	149,805	3.7
Others	237,528	2.7	262,244	2.3	292,813	2.4	333,596	3.2	358,322	3.2	397,101	3.4
Fire	332,494	19.9	369,904	16.6	423,024	12.8	448,736	12.0	478,195	11.1	537,675	9.5
Marine	52,031	18.3	58,285	17.5	64,736	15.8	69,908	15.2	76,811	16.2	85,343	15.0
Total	1,475,123	5.1	1,651,906	4.4	1,867,099	3.7	2,037,986	3.7	2,207,107	3.6	2,482,932	3.2