

Sompo Japan Nipponkoa Insurance Monthly Sales Report

【Monthly sales premiums in FY2017】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Result>		August <Result>		September <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	118,389	1.7	78,098	0.7	87,640	1.1	89,756	0.3	78,694	0.2	85,603	0.2
CALI	21,662	1.8	24,011	0.4	26,879	1.3	25,297	(0.4)	22,258	(4.6)	25,881	(10.2)
Personal accident	22,781	0.9	15,548	5.0	17,172	(0.7)	16,557	0.0	13,431	0.4	11,450	(1.6)
Others	41,246	7.5	30,346	8.7	23,582	3.0	32,343	7.9	20,883	3.2	34,087	(1.0)
Fire	36,709	10.1	21,321	4.4	28,552	8.8	28,632	8.4	24,052	7.6	37,405	9.6
Marine	8,315	(6.1)	5,293	4.5	5,009	8.8	5,712	11.7	5,750	3.5	6,298	6.4
Total	249,102	3.4	174,618	2.9	188,835	2.5	198,298	2.8	165,069	1.1	200,725	0.2

Lines	October <Result>		November <Result>		December <Result>		January <Result>		February <Result>		March <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	90,832	(1.6)	80,592	(0.1)	95,864	(1.9)	64,040	1.7	79,363	(0.5)	134,108	(0.1)
CALI	22,892	(9.5)	22,466	(11.6)	22,183	(12.4)	21,628	(11.0)	26,437	(12.9)	34,718	(10.7)
Personal accident	13,756	(8.2)	11,433	(6.8)	12,509	(7.7)	17,392	(1.6)	7,451	(8.9)	12,248	(8.3)
Others	26,476	14.7	23,715	14.6	26,112	6.1	33,786	5.4	20,658	7.2	33,833	6.8
Fire	27,591	6.8	31,385	3.1	39,724	2.2	21,275	9.5	23,315	2.9	47,362	7.8
Marine	5,056	(1.3)	5,141	2.0	5,761	19.7	4,621	(2.4)	5,212	3.0	7,425	(0.2)
Total	186,604	(0.0)	174,732	0.1	202,153	(1.3)	162,742	1.0	162,437	(1.7)	269,694	0.1

(Note) "Personal accident" and "Total" include sales premiums of third sector products.

【Cumulative total in FY2017】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Result>		August <Result>		September <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	118,389	1.7	196,487	1.3	284,128	1.2	373,884	1.0	452,579	0.9	538,182	0.8
CALI	21,662	1.8	45,673	1.1	72,552	1.1	97,849	0.7	120,107	(0.3)	145,988	(2.2)
Personal accident	22,781	0.9	38,328	2.5	55,500	1.5	72,058	1.2	85,488	1.0	96,939	0.7
Others	41,246	7.5	71,592	8.0	95,175	6.7	127,518	7.0	148,401	6.5	182,488	5.0
Fire	36,709	10.1	58,031	7.9	86,582	8.2	115,214	8.3	139,266	8.1	176,672	8.5
Marine	8,315	(6.1)	13,608	(2.2)	18,618	0.5	24,330	2.9	30,080	3.1	36,378	3.6
Total	249,102	3.4	423,720	3.2	612,554	3.0	810,852	2.9	975,921	2.6	1,176,646	2.2

Lines	October <Result>		November <Result>		December <Result>		January <Result>		February <Result>		March <Result>	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	629,014	0.4	709,606	0.4	805,470	0.1	869,510	0.2	948,873	0.1	1,082,981	0.1
CALI	168,880	(3.3)	191,345	(4.3)	213,528	(5.2)	235,156	(5.8)	261,593	(6.6)	296,311	(7.1)
Personal accident	110,695	(0.5)	122,128	(1.1)	134,637	(1.7)	152,029	(1.7)	159,480	(2.1)	171,728	(2.6)
Others	208,964	6.1	232,680	6.9	258,791	6.9	292,577	6.7	313,235	6.7	347,069	6.7
Fire	204,263	8.2	235,648	7.5	275,373	6.7	296,648	6.9	319,963	6.6	367,325	6.8
Marine	41,433	3.0	46,575	2.9	52,336	4.5	56,957	3.9	62,169	3.8	69,594	3.4
Total	1,363,250	1.9	1,537,982	1.7	1,740,135	1.3	1,902,877	1.3	2,065,314	1.0	2,335,007	0.9

(Note) "Personal accident" and "Total" include sales premiums of third sector products.