

Information Meeting for Fiscal Year 2006 1st Half Results

November 30, 2006 SOMPO JAPAN INSURANCE INC.

Overview of Fiscal Year 2006 1st Half Results

Including impact of the abolition of the government reinsurance program for Compulsory Automobile Liability Insurance (CALI) and impact of reinsurance contracts handled by Fortress Re.



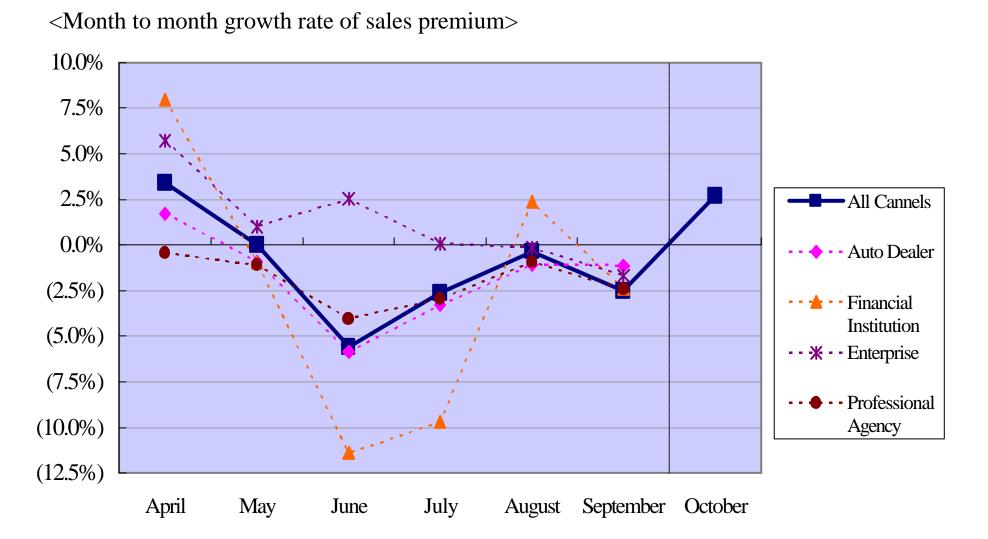
Overview of FY2006 1st Half Results (Non-consolidated)

	FY2005 1 st Half	FY2006 1 st Half
Net Premiums Written	695.9 bil. JPY growth:+1.6%	694.7 bil. JPY growth:(0.2%) - Declined mainly by business suspension in June
Loss Ratio (Including Loss Adjustments)	57.9%	59.7% -Claim payments by natural disaster were 2 bil. JPY
Expense Ratio	30.5%	30.6% -Loss ratio was 57.2%, excluding impact of the abolition of the government reinsurance program for CALI and reinsurance contracts handled by Fortress Re
Combined Ratio	88.4%	90.3%
Underwriting Balance	80.9 bil. JPY	67.3 bil. JPY -20.6 bil. JPY booked as outstanding claims by natural disasters
Underwriting Profit	16.7 bil. JPY	8.7 bil. JPY -The increases in interest and dividend income contributed
Investment Profit	32.5 bil. JPY	37.7 bil. JPY
Ordinary Profit	51.9 bil. JPY	49.0 bil. JPY -8.4 bil. JPY special loss by shortage of underwriting reserves of automobile insurance
Net Income	39.1 bil. JPY	22.8 bil. JPY -2.1 bil. JPY special loss for the expense of administrative order

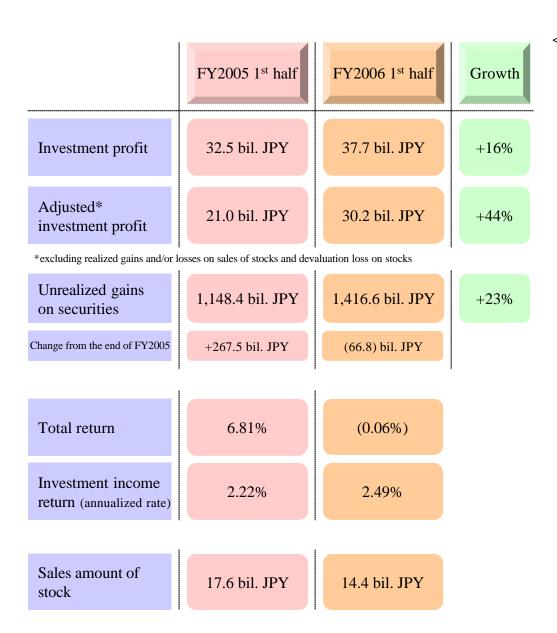
		Ordinary profit		Net income
	Non-consolidated	49.0 bil. JPY		22.8 bil. JPY
	Consolidated	57.6 bil. JPY		28.2 bil. JPY
<pr< th=""><td>incipal consolidated subsidiaries></td><td>Ordinary profit</td><td>Net income</td><td>Net income after consolidated adjustment</td></pr<>	incipal consolidated subsidiaries>	Ordinary profit	Net income	Net income after consolidated adjustment
	Yasuda Seguros S.A.	0.6 bil. JPY	0.4 bil. JPY	0.4 bil. JPY
	Sompo Japan Europe	0.5 bil. JPY	0.4 bil. JPY	0.4 bil. JPY
	Sompo Japan America	0.4 bil. JPY	0.4 bil. JPY	0.4 bil. JPY
	Sompo Japan Asia	0.3 bil. JPY	0.2 bil. JPY	0.2 bil. JPY
	Sompo Japan Himawari Life	8.4 bil. JPY	5.2 bil. JPY	3.8 bil. JPY
	Sompo Japan DIY Life	(0.3) bil. JPY	(0.3) bil. JPY	(0.0) bil. JPY
	Sompo Japan DC Securities	(0.3) bil. JPY	(0.3) bil. JPY	(0.3) bil. JPY

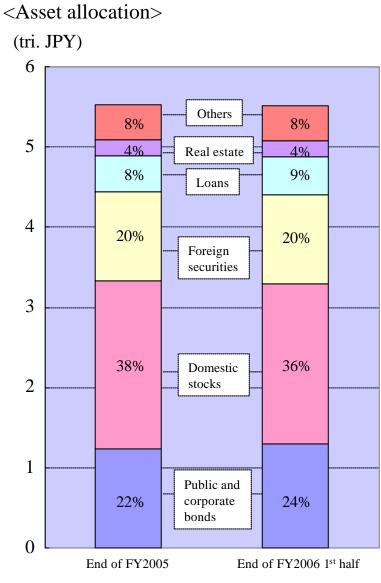
P&C Insurance Business: by Insurance Products

	Net premiums written FY2006 1 st half	Growth rate	Overview
Automobile	334.4 bil. JPY	(0.7%)	Number of policies and unit price by sales premium (Excluding the impact of extraordinary policy) Non-fleet : Number (1.3%) Unit (1.0%) Fleet : Number (1.8%) Unit +0.2%
CALI	118.3 bil. JPY	(2.4%)	Number of policies by sales premium (5.7%)
Fire	69.5 bil. JPY	+0.4%	Reinsurance premium grew by change of booked timing Direct premiums written (3.9%)
Personal Accident	68.7 bil. JPY	+1.3%	Long-term medical insurance "Dr. Japan" grew by 1.7 bil. JPY
Marine	15.6 bil. JPY	+11.9%	Sales of cargo insurance were firm supported by a recovery in corporate business results
Others	87.9 bil. JPY	+1.3%	Uptrend of commercial line, mainly liability insurance



In all cannels excluding enterprise, growth rate declined in June due to business suspension. Thereafter, it recovered gradually and turned to positive in October.





Sompo Japan Himawari Life	-FY2006 1 st half Annualized new premiums : 20.5 bil. JPY growth (8.9%) Annualized premiums : 219.8 bil. JPY growth +9.1% -Although new business slowed down due to Sompo Japan's administrative order, annualized premiums grew.
Sompo Japan DIY Life	-FY2006 1 st half Premiums : 1.5 bil. JPY growth +13.1% Policies in force : 43,504 growth + 8.3% Renewal rate : 97.0% growth + 0.3 points
Sompo Japan DC Securities	 -As of the end of September 2006 Commercial type : Presumably ranked 2nd with market share 12.1% Personal type : Presumably ranked top with market share 24.0%

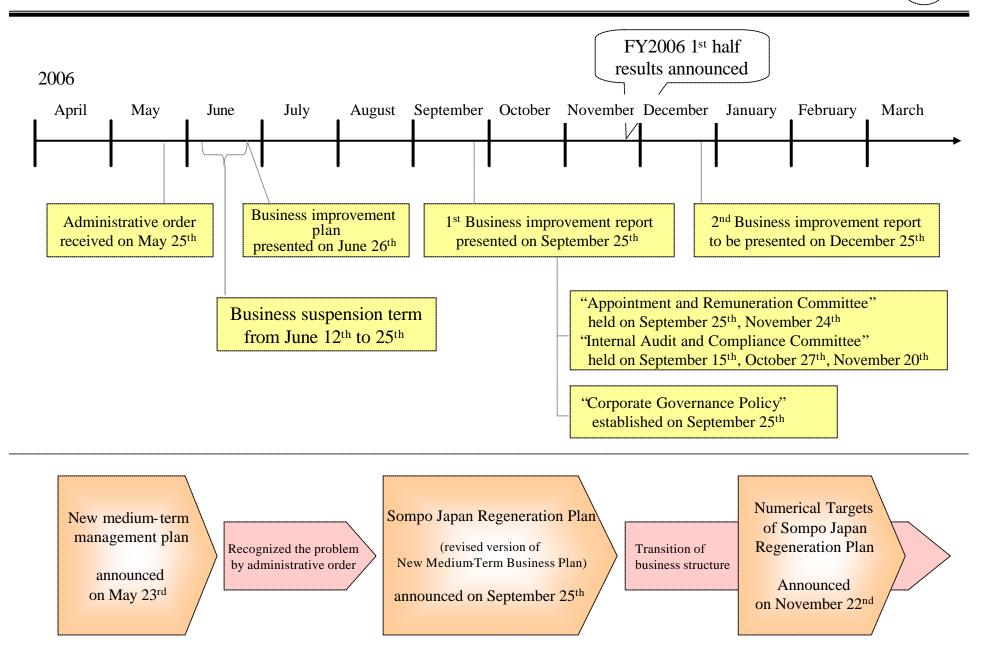
-Developing	-Developing approaches tailored by respective market, focusing on profitability and growth					
	India	 -Sompo Japan agreed to establish P&C insurer with Indian state-owned banks, private owned bank, etc. Operation is to start in FY2007. -Those banks have 3,700 branches all over India with strong customer base, and the new insurer will develop local retail business. 				
BRICs	SJ China	-Net income : 0.1 bil. JPY in FY2006 1 st half -Alliances with leading players : Ping An Life, PICC, Sunshine P&C, Bohai Property				
	Yasuda Seguros S.A. (Brazil)	-Net income was all-time high in FY2004 and 2005, and trended favorably in FY2006.				
Russia		-Moscow representative office opened in December 2005. -Alliances with Ingosstrakh and Allianz Russia				
Asia	SJ Asia	-Net income was all-time high in FY2005, and trended favorably in FY2006.				
Europe/U.S.	SJ Europe SJ America	 -Focusing on support for Japanese corporate clients -SJ Europe became profitable in FY2005 and SJ America is expected to be profitable in FY2006. 				

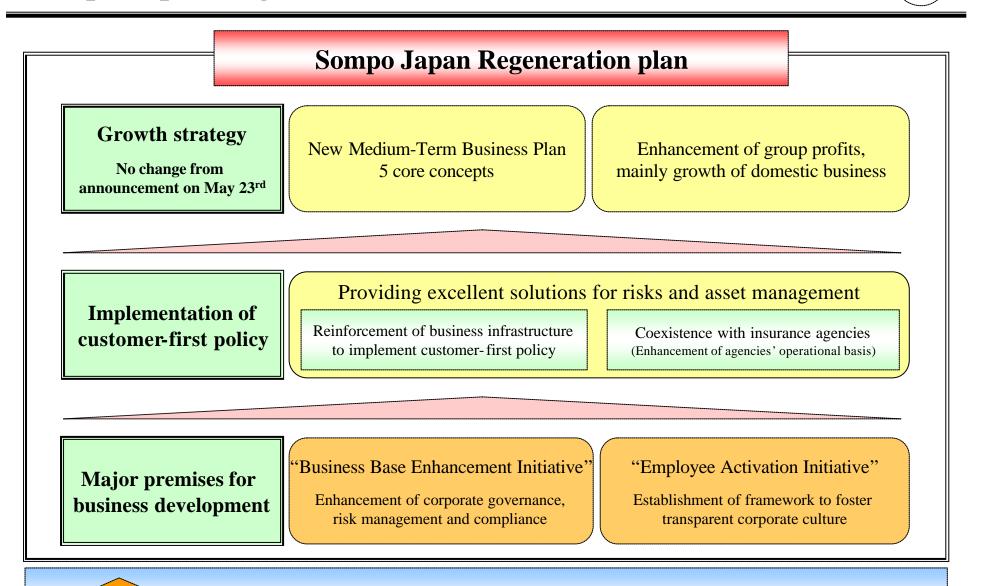
Administrative Order and Sompo Japan Regeneration Plan (Revised Version of New Medium-Term Business Plan)



Administrative Order and Medium-Term Business Plan







Implementation of Business Improvement Plan

Most

important

Establishment of transparent corporate governance system with external persons

-Establishment and announcement of "corporate governance policy" -Establishment of "Internal Audit and Compliance Committee" and "Appointment and Remuneration Committee"

Monitoring front-line business operations and reflection to corporate strategies

-Free discussions by executive officers and front-line employees, and reflection to corporate strategies -Introduction of knowledge management system

Enhancement of infrastructure for implementing customer-first policy

-Establishment of "Customer Relations Office" to reflect customers' opinion to corporate strategies -Improvement of quality of claim payment, reinforcement of claim payment system and management system -Establishment of front-line infrastructure (expansion of strategic call-center, innovation of products, clerical works and systems etc.)

Coexisting with agencies (Enhancement of agencies' operation basis)

-Implementation of agency monitoring system to reflect agencies' opinions to corporate strategies -Creating new business models, primarily in retail market

(expansion of strategic call-center, innovation of products, clerical works and systems etc.)

From recovery of credibility to sustainable growth

No change in growth strategy of New Medium-Term Business Plan

No change in 5 core concepts

Designating domestic business as core business domain

2

Improving front-line productivity and making more time available for sales efforts by enhancing "pro-active sales infrastructure" 11

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Creating new business models, primarily in retail market (*) (*) includes small and medium-sized companies, large corporate employees market and organizations

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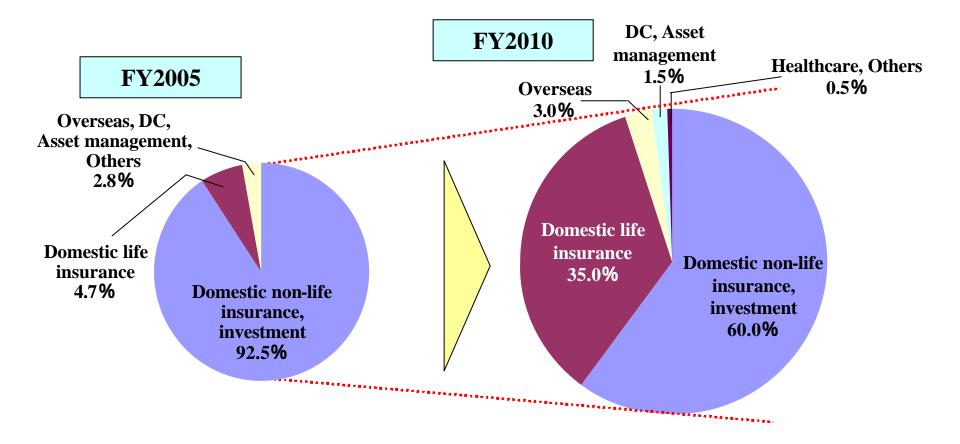
Contributing to profits through overseas profitable business

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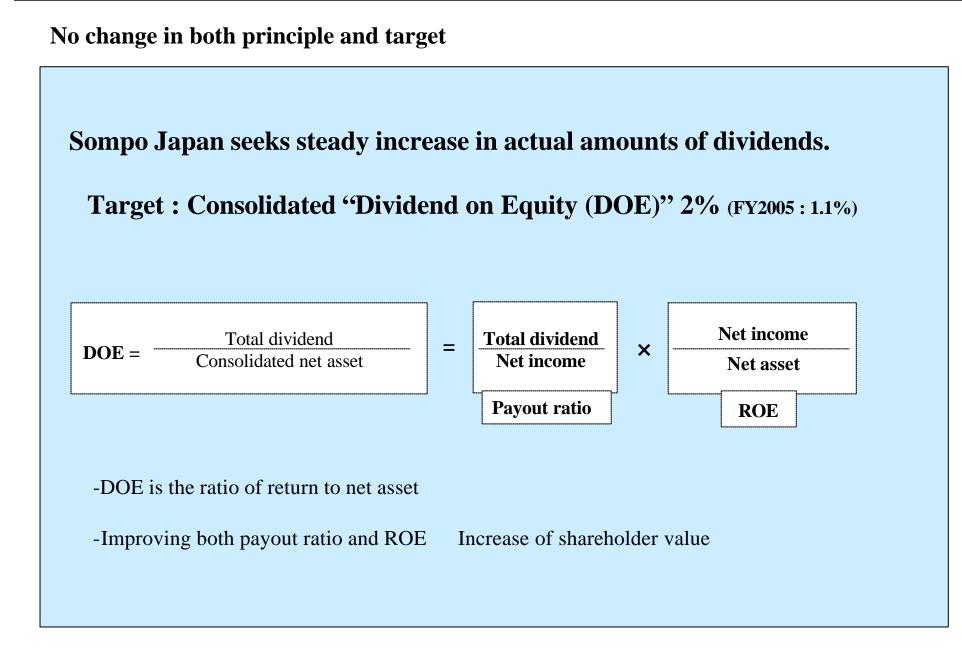
Reinforcing life insurance business and defined contribution pension business, and further investment in new business We stick to medium-targets of "size" (net premiums written) and "profitability" (ROE), with revision of their level.

	FY2005 (Result) FY2008 (Plan)					
Net premiums written (non-consolidated)	Revised					
-The plan announced in May -Toward sustainable growth, as our major premises for bu strategies was delayed.	Medium-targets					
-Annualized growth rate from						
Net income (consolidated)	82.8 bil. JPY					
Adjusted consolidated ROE	13.0%					
-The plan announced in May						
0	t premiums written is delayed, i income and profit due to acco	-				

No change in the direction

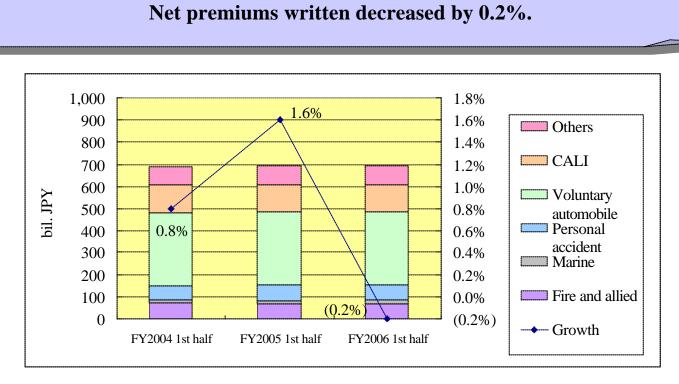


Only Himawari Life Insurance uses adjusted EV increases (note); others use current net income. (Note) The impacts of (1) interest rate fluctuations, (2) discount rate fluctuations, and (3) capital increases and shareholder dividends are deducted from the EV increase.



Fiscal Year 2006 1st Half Results

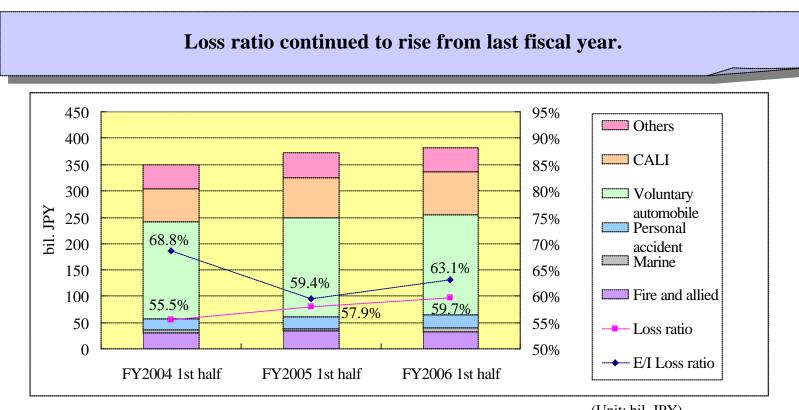




(Unit: bi	l. JPY)
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Line	FY2004 1st half		FY2005	1st half	FY2006 interim		
Line	Amount	Growth(%)	Amount	Growth(%)	Amount	Growth(%)	
Fire and allied	70.9	(2.4%)	69.3	(2.3%)	69.5	0.4%	
Marine	12.6	2.9%	14.0	10.7%	15.6	11.9%	
Personal accident	63.8	4.9%	67.8	6.2%	68.7	1.3%	
Voluntary automobile	334.1	(1.1%)	336.6	0.7%	334.4	(0.7%)	
CALI	127.3	2.2%	121.3	(2.3%)	118.3	(2.4%)	
Others	79.2	6.4%	86.8	9.6%	87.9	1.3%	
Total	688.2	0.8%	695.9	1.6%	694.7	(0.2%)	

Note)For FY05 1st half and FY06 1st half, CALI figures are after deduction of postdated policies within the fiscal year.

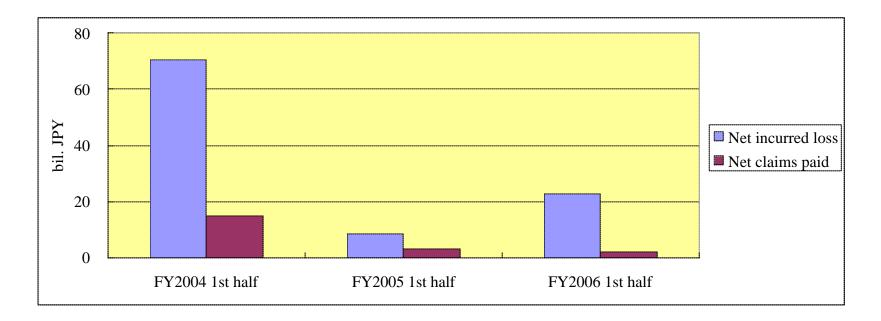


(Unit: bil. JPY)								
T :	FY2004 1st half		FY2005	1st half	FY2006 1st half			
Line	Amount	L/R(%)	Amount	L/R(%)	Amount	L/R(%)		
Fire and allied	29.9	43.5%	33.2	49.3%	32.1	47.7%		
Marine	5.6	49.4%	5.4	43.0%	6.7	46.3%		
Personal accident	21.8	37.9%	22.8	37.1%	25.6	40.4%		
Voluntary automobile	185.4	60.7%	187.8	60.7%	190.4	62.7%		
CALI	62.4	54.7%	75.8	68.5%	81.2	74.2%		
Others	45.1	61.0%	46.7	57.6%	46.1	55.8%		
Total	350.4	55.5%	372.0	57.9%	382.4	59.7%		
E/I Loss ratio		68.8%		59.4%		63.1%		

Note 1) "L/R"= (Net claims paid + Loss adjustment) / Net premiums written

2) "E/I Loss ratio" = (Net incurred loss + Loss adjustment) / Earned premiums : ex. Household earthquake, CALI

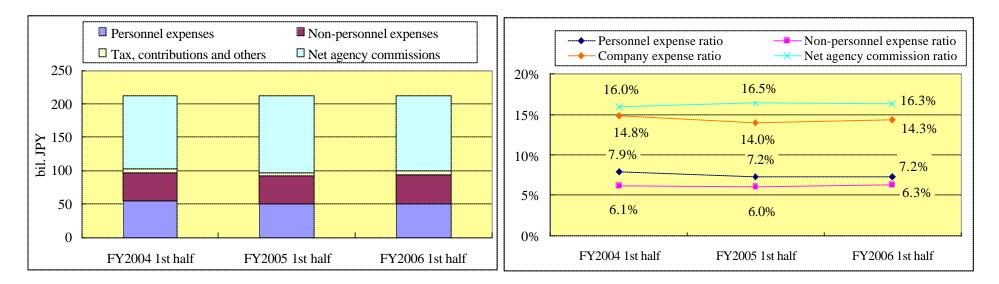
Net incurred loss increased due to typhoon No.13.



(Onice one of it)	(Unit:	bil.	JPY)
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T in a	FY2004 1st half		FY2005	1st half	FY2006 1st half		
Line	Net incurred loss	Net claims paid	Net incurred loss	Net claims paid	Net incurred loss	Net claims paid	
Fire and allied	57.0	9.1	6.6	2.2	20.2	1.2	
Voluntary automobile	11.2	5.5	1.5	0.9	2.2	0.7	
Others	2.0	0.3	0.3	0.0	0.0	0.0	
Total	70.3	15.1	8.5	3.2	22.6	2.0	

Expense ratio was stable with the increase of Non-personal expense and decrease of Agency commission.

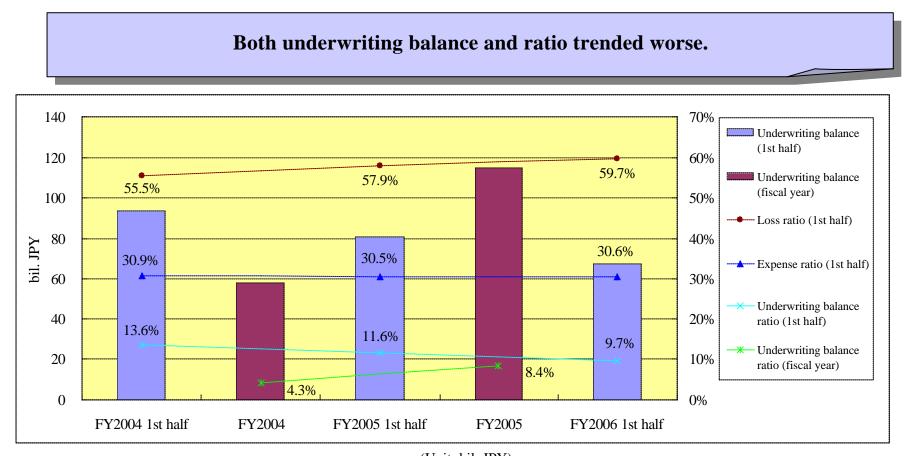


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(Unit: bil. JPY)							
I.t.	FY2004	FY2004 1st half		FY2005 1st half		1st half	
Item	Amount	Change	Amount	Change	Amount	Change	
Personnel expenses	54.6	(6.9)	50.1	(4.4)	49.8	(0.3)	
Non-personnel expenses	41.7	(1.0)	41.5	(0.1)	43.9	2.4	
Tax, contributions and others	5.8	(0.2)	5.8	(0.0)	5.7	(0.0)	
Total company expenses	102.2	(8.3)	97.5	(4.6)	99.5	2.0	
Net agency commissions	110.3	(1.2)	114.6	4.3	112.9	(1.7)	
Total operating expenses	212.5	(9.5)	212.2	(0.2)	212.5	0.2	
<reference></reference>							
Net premiums written	688.2	5.4	695.9	7.7	694.7	(1.2)	

FY2004	1st half	FY2005	1st half	FY2006 1st half		
Expense ratio	Change	Expense ratio	Change	Expense ratio	Change	
7.9%	(1.1%)	7.2%	(0.7%)	7.2%	0.0%	
6.1%	(0.2%)	6.0%	(0.1%)	6.3%	0.3%	
0.9%	0.0%	0.8%	(0.1%)	0.8%	0.0%	
14.8%	(1.4%)	14.0%	(0.8%)	14.3%	0.3%	
16.0%	(0.3%)	16.5%	0.5%	16.3%	(0.2%)	
30.9%	(1.6%)	30.5%	(0.4%)	30.6%	0.1%	

Note) Figures above are operating expenses regarding underwriting business.



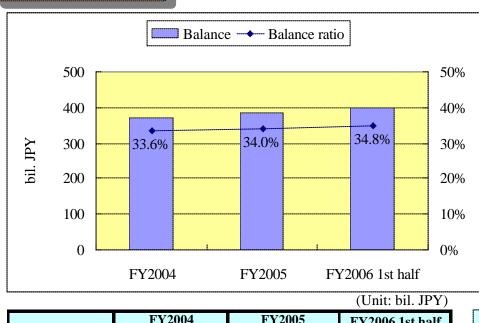
			(Ui	nıt: bil. JPY)
		FY2004	FY2005	FY2006
1st half	Loss ratio	55.5%	57.9%	59.7%
	Expense ratio	30.9%	30.5%	30.6%
	Underwriting balance ratio	13.6%	11.6%	9.7%
	Underwriting balance	93.5	80.9	67.3
Fiscal year	Underwriting balance ratio	4.3%	8.4%	
	Underwriting balance	57.8	114.8	

Expense ratio was stable and loss ratio rose. Thus, profitability slightly deteriorated.

Note) Loss adjustments are included in the "Loss ratio"

Balance and ratio of catastrophic loss reserve increased/rose. Solvency margin ratio was maintained at appropriate level.

Total



	(Unit: bil. JPY)					
	FY2004	FY2005	FY2006 1st half			
Balance	371.3	384.5	400.2			
Change	(56.2)	13.2	15.6			
Balance ratio	33.6%	34.0%	34.8%			

Provision	66.6	68.5	34.5
Reversal	122.9	55.2	18.9

<Reference> Solvency Margin Ratio

		(Unit: mil. JPY)
		FY2006 interim
Tota	l of Solvency Margin	2,377,414
Tota	of Risks	471,588
	Ordinary Insurance Risks	76,027
	Assumed Interest Risks	3,592
	Asset Management Risks	263,612
	Business Management Risks	10,529
	Major Catastrophe Risks	183,248
Solve	ency Margin Ratio	1,008.3%

For fire group, provisioning will be continued to compensate the reversal made in FY2004.

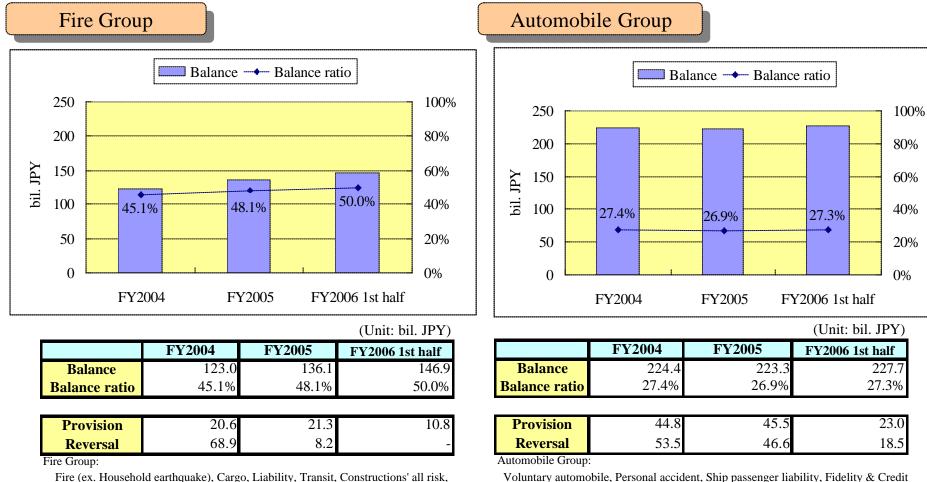
Notes) -"Balance ratio" = Catastrophic loss reserve balance / Net premiums written

(ex. CALI, Household earthquake)

-"Balance" and "Balance ratio" other than FY2006 1st half figures are for the full fiscal year

-Net premiums written as the denominator to calculate FY2006 1st half "Balance ratio" is the doubled figures of the 1st half result

Both balance and ratio increased/rose in Fire Group and stable in Automobile Group.



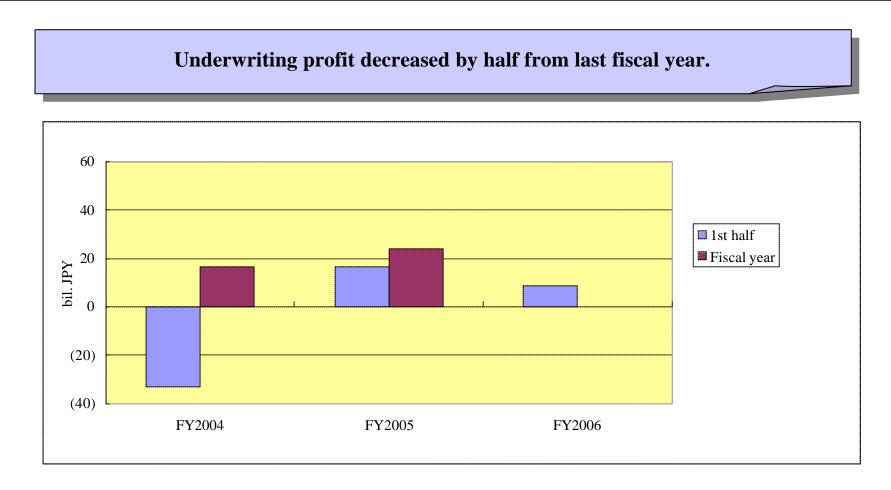
Fire (ex. Household earthquake), Cargo, Liability, Transit, Constructions' all risk, Movables' all risk, Windstorm & Flood

Note) Net premiums written as the denominator to calculate FY2006 1st half "Balance ratio" is the doubled figures of the 1st half result Workers' compensation, Boiler, Business interruption (ex. Nursing care expense) Note) Net premiums written as the denominator to calculate FY2006 1st half

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"Balance ratio" is the doubled figures of the 1st half result

Guarantee(ex.Guarantee securities), Glass, Machinery, Burglary, Animal,



(Unit:	bil	JPY)
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	FY2004 FY2005		FY2006
1st half	(33.1)	16.7	8.7
Fiscal year	16.4	24.0	

Net interest and dividend income increased steadily.

(Unit: mil. JPY)

					FY2006	1st half
	FY2004 1st half	FY2004	FY2005 1st half	FY2005		(Compared with FY2005 1st half)
Net interest and dividend income (·	•) 15,365	36,411	22,324	49,354	29,360	7,036
Interest and dividend income	37,636	82,705	44,154	95,039	51,766	7,611
Assumed interest for policyholders, etc.	(22,271)	(46,294)	(21,829)	(45,685)	(22,405)	(575)
Gains on Money in trust (•	•) 1,085	1,442	1,066	2,808	1,534	467
Gains on Trading securities (*	•) (63)	(83)	(28)	(74)	112	141
Realized gains on securities (*) 19,475	36,401	16,845	40,898	17,247	401
Redemption gains on securities (*	•) 464	31	(14)	103	(234)	(220)
Devaluation losses on securities (1,106	1,626	1,570	308	2,491	920
Gains on derivatives* (•) (10,708)	(9,225)	(1,286)	(4,661)	(5,341)	(4,054
Gains on foreign exchange transactions* (•	•) (45)	(2,069)	(972)	82	609	1,582
Other investment balance (·	•) (244)	(650)	(467)	(1,145)	(260)	206
Gross investment margin						
(excluding activities other than investments)	24,221	60,631	35,895	87,057	40,536	4,641
Investment expenses (·	4,359	8,203	3,970	7,119	3,460	(509)
Allowances and losses for bad debts* ((3,142)	(5,969)	(635)	(1,624)	(637)	(2)
Written-off expense and devaluation allowances						
for equities and bonds (·) 46	72	(18)	(109)	2	21
Investment profit	22,958	58,324	32,578	81,672	37,710	5,131

* Excluding gains and/or losses as below

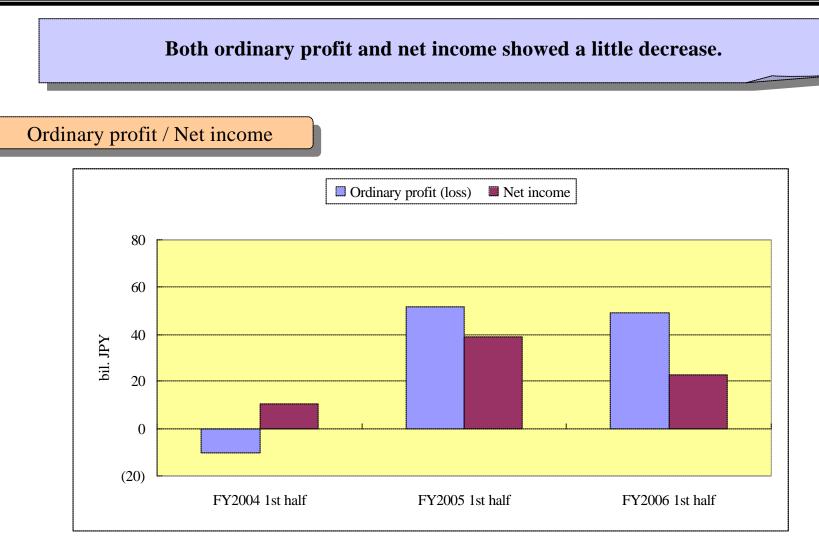
-Gains/losses on derivatives other than asset management purpose

-Gains/losses due to foreign exchange fluctuation on credits to foreign agencies, etc. incurred not by investment divisions

-Allowances and losses for bad debts which are held not for the investment purpose

<Reference>

Unrealized gains in securities as of the end of FY2006 1st half : 1,416.6 bil. JPY (66.8 bil. JPY decrease from the end of FY2005)



	FY2004 1st half	FY2005 1st half	FY2006 1st half
Ordinary profit (loss)	(10.1)	51.9	49.0
Net income	10.5	39.1	22.8

Major items were expense for administrative order and shortage of liability reserves of automobile insurance.

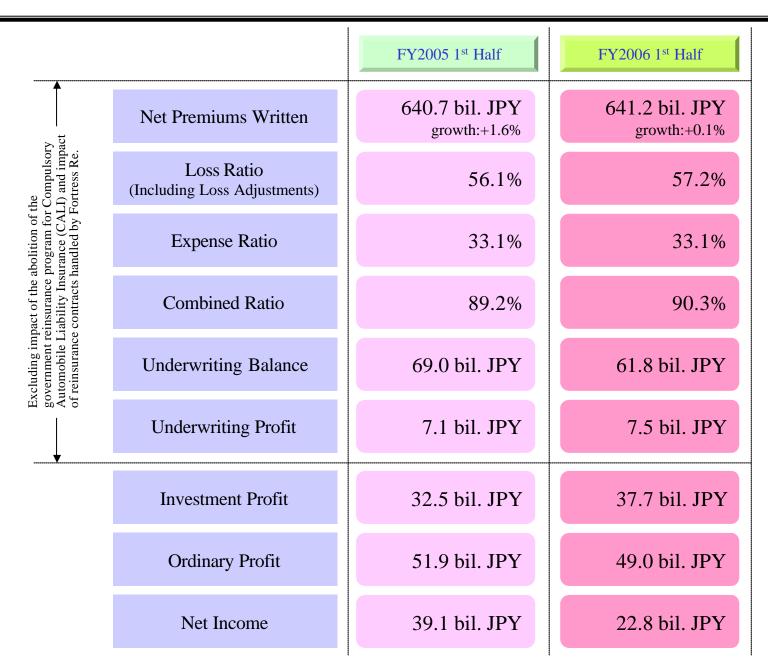
Special gains and losses : (11.3) bil. JPY



- (-)Expense for administrative order : <u>2.1 bil. JPY</u>
- (-)Shortage of liability reserves of automobile insurance : <u>8.4 bil. JPY</u>
- (-)Impairment loss of fixed assets : <u>0.7 bil. JPY</u>

Adequate cap	pital level : approx. 1.55 tri. JPY	
Minimum capital	Risk amount	
	Total capital : approx. 2.5 tri. JPY	
Quanti [Minimum Capital] Require even	ting Risk, Investment Risk, Operational risk ified by Tail-VaR method with 99% reliance interval ired capital to maintain Solvency Margin Ratio of 200% after occurrence of losses equal to total risk amount ent value of existing policies' future cash flow, sharehold	lers' equity after

- Approx. 950 bil. JPY surplus, stemming primarily from increased unrealized gains on securities.
- Sompo Japan seeks steady increase in actual amounts of dividends. Dividend on Equity (DOE) is used as an indicator with the long-term target 2%.
- Surplus earmarked for capital allocation to risk-taking toward higher investment return and expansion of profit in existing and new business.



Reference: Overview of FY2006 1st Half Results (Non-consolidated) Excluding Special Factors

Forecast for Fiscal Year 2006



Growth rate of net premiums written will recover to positive. Loss ratio and expense ratio will rise because of increase of net claims paid and IT investment.

	FY2005			F	Y2006 1st h	alf	FY2006 forecast		
		YOY change	Growth(%)		YOY change	Growth(%)		YOY change	Growth(%)
Net premiums written	1,370.9	19.0	1.4%	694.7	(1.2)	(0.2%)	1,372.0	10.8	0.1%
Net claims paid	776.0	(37.0)	(4.6%)	382.4	10.4	2.8%	823.0	46.9	6.1%
Loss ratio (Including loss adjustments)	61.3%			59.7%			64.7%		
Expense	416.0	(2.0)		212.5	0.2		433.0	16.9	
Expense ratio	30.3%		(0.6%)	30.6%		0.1%	31.6%		1.2%
Underwriting balance	114.8	57.0	98.7%	67.3	(13.6)	(16.8%)	51.0	(63.8)	(55.6%)
Underwriting balance ratio	8.4%			9.7%			3.7%		
Underwriting profit	24.0	7.5	46.1%	8.7	(7.9)	(47.8%)	29.0	4.9	20.5%
Interest and dividend income	95.0	12.3	14.9%	51.7	7.6	17.2%	98.0	2.9	3.1%
Ordinary profit	114.2	40.0	54.0%	49.0	(2.8)	(5.6%)	100.0	(14.2)	(12.5%)
Net income	67.8	10.9	19.3%	22.8	(16.2)	(41.6%)	53.0	(14.8)	(21.9%)

Savings premium income	157 4	(25,2)	(10.20)	60.1	(0,1)	(10.60)	145.0	(12.4)	(7.00())
Savings premium income	157.4	(35.3)	(18.3%)	69.1	(8.1)	(10.6%)	145.0	(12.4)	(7.9%)
Maturity refunds	235.3	(37.5)	(13.8%)	99.4	(18.7)	(15.9%)	226.0	(9.3)	(4.0%)

Note) Dividends to policyholders are included in the "Maturity refunds"

(Unit: bil IDV)

Special factors and strategies in 2nd half are reflected to the trend in 1st half.

Net premiums written	1				(Unit:	bil. JPY)	Net claims paid					(Unit: 1	bil. JPY)
	FY2005		FY2006 1st half FY2006 forecast				FY2005		FY2006 1st half		FY2006 f	orecast	
	Amount	Growth	Amount	Growth	Amount	Growth		Amount	L/R	Amount	L/R	Amount	L/R
Fire and allied	152.0	1.1%	69.5	0.4%	148.8	(2.2%)	Fire and allied	74.0	50.5%	32.1	47.7%	78.9	55.0%
Marine	28.3	12.5%	15.6	11.9%	29.8	5.1%	Marine	12.4	47.5%	6.7	46.3%	14.2	50.7%
Personal accident	127.6	5.7%	68.7	1.3%	133.0	4.2%	Personal accident	48.0	41.3%	25.6	40.4%	51.7	42.0%
Voluntary automobile	674.0	0.7%	334.4	(0.7%)	672.0	(0.3%)	Voluntary automobile	393.7	63.6%	190.4	62.7%	405.8	66.0%
CALI	237.9	(2.6%)	118.3	(2.4%)	232.2	(2.4%)	CALI	155.3	71.2%	81.2	74.2%	164.4	76.7%
Others	150.8	6.0%	87.9	1.3%	156.2	3.5%	Others	92.4	65.6%	46.1	55.8%	108.0	72.8%
Total	1,370.9	1.4%	694.7	(0.2%)	1,372.0	0.1%	Total	776.0	61.3%	382.4	59.7%	823.0	64.7%

Note) Loss adjustments are included in L/R (Loss Ratio)

-4.2 bil. JPY increase in net premiums written is expected, owing to strategies in 2nd half.

-24 bil. JPY of net incurred loss for natural disasters is expected, including 19 bil. JPY for fire, 4 bil. JPY for automobile and 1 bil. JPY for others.

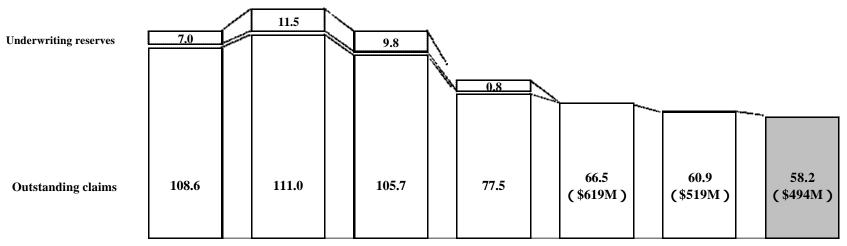
		Ordinary profit		Net income
	Non-consolidated	100.0 bil. JPY		53.0 bil. JPY
	Consolidated	112.0 bil. JPY		60.0 bil. JPY
<pr< td=""><td>incipal consolidated subsidiaries></td><td>Ordinary profit</td><td>Net income</td><td>Net income after consolidated adjustment</td></pr<>	incipal consolidated subsidiaries>	Ordinary profit	Net income	Net income after consolidated adjustment
	Yasuda Seguros S.A.	1.1 bil. JPY	0.8 bil. JPY	0.8 bil. JPY
	Sompo Japan Europe	0.5 bil. JPY	0.4 bil. JPY	0.4 bil. JPY
	Sompo Japan America	0.6 bil. JPY	0.6 bil. JPY	0.6 bil. JPY
	Sompo Japan Asia	0.6 bil. JPY	0.5 bil. JPY	0.5 bil. JPY
	Sompo Japan Himawari Life	12.8 bil. JPY	8.1 bil. JPY	5.1 bil. JPY
	Sompo Japan DIY Life	(0.0) bil. JPY	(0.0) bil. JPY	(0.0) bil. JPY
	Sompo Japan DC Securities	(0.8) bil. JPY	(0.8) bil. JPY	(0.8) bil. JPY

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	No policy	Wa	as effectiv	ve	as of Jan	ua	ry 2005 a	nnd	no new	aco	cident in	cur	red.		
	FY2002.3		FY2002.6		FY2003.3		FY2004.3		FY2005.3		FY2006.3		FY2006.9		Total as of the end of Sep. 2006 (Unit: bil. JPY)
Premiums Claims Comissions	- - -		(5.9) (1.0) (0.1)				+5.4 (25.5) (0.4)		+1.0 (11.1) (0.1)		+2.2 (7.8) (0.1)		+1.1 (3.9) +0.0		$ \begin{array}{r} (0.001, 0.$
Outstanding claims Underwriting reserves Others Total	(108.6) (7.0) - (115.6)		(2.4) (2.4) (3.0) (19.4) (31.8)	+	+5.3 +1.6 +1.5 +3.3	+		+	+11.0 +0.8 +5.2 +7.0		+5.6 +0.0 +17.6 +17.5	+	+2.7 +0.0 +1.3 +1.2		$(58.2) \\ (58.2) \\ +1.4 \\ (4.0) \\ (111.9)$
(Outstanding claims and Underwriting reserves : "+" represent reversal and "()" represent provision.)										Japan : Total		+35.5	research 1	(111.7)	

[Other items] Foreign exchange gains and losses, expenses for lawsuit and settlement receipt following the arbitration, etc.

[Trend of outstanding claims and underwriting reserves] (Unit: bil. JPY)



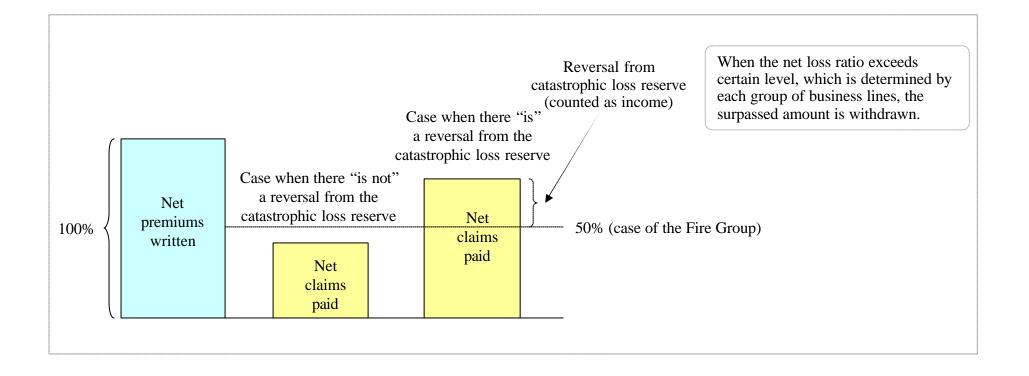
-Reserve to prepare for losses by typhoon or catastrophic disaster etc. in which Law of Large Numbers does not work.

-Certain portion of the premiums income is reserved as Liability.

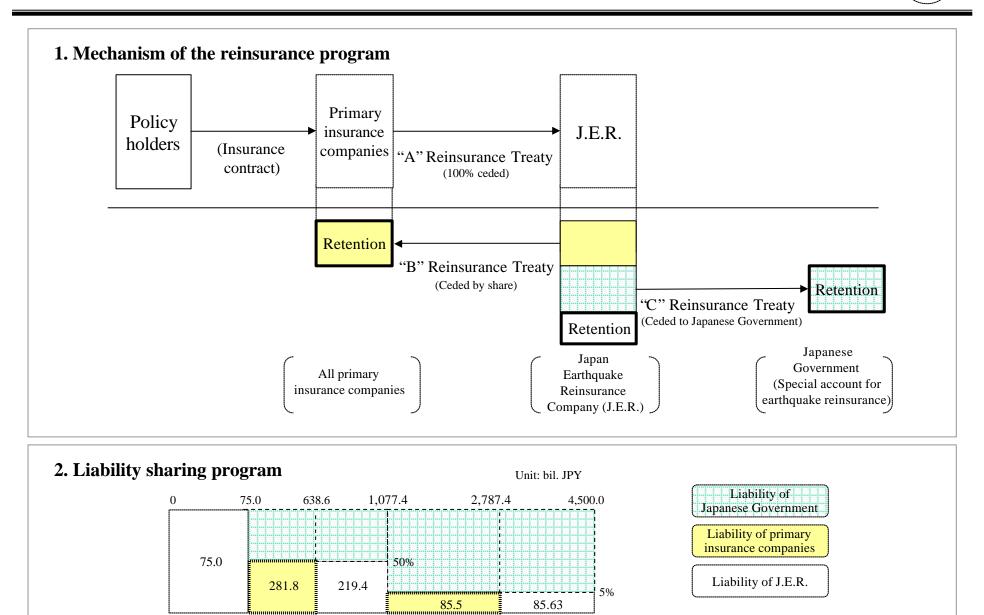
-When the loss ratio (percentage of net claims paid to net premiums written) exceeds certain level, reversal from the reserve is counted as income.

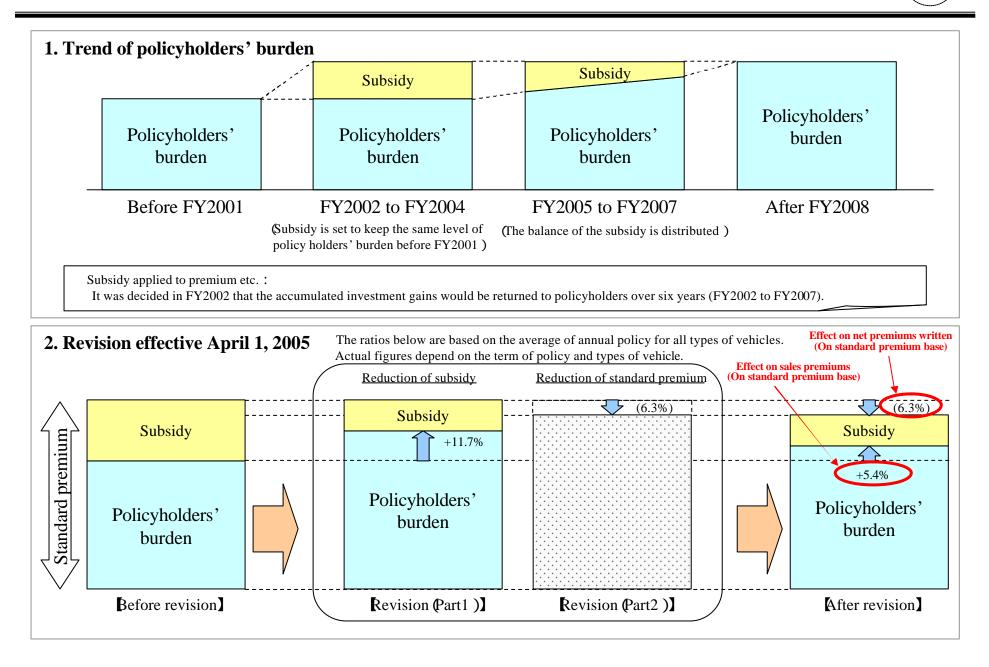
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-One of mechanism to level the profit (loss) and cover the solvency of insurance companies.



<Reference> Reinsurance Program for Household Earthquake (





Statistical IBNR (Incurred But Not Reported) reserve rules

More precise reserve rules will be introduced in FY2006, because current calculation methods based on the reserve shortfalls in the past three years and the rate of increase in incurred losses have occasionally generated insufficiency in IBNR reserves for long-tail liability reserves.



Sompo Japan's approach

Anticipatorily introducing new-methods for IBNR reserves calculation in FY 2005 and additionally booking shortfalls

[Insurance Products to be adopted]

Automobile (liability for personal injury), Liability, and Workers Compensation (approach already introduced as of FY2004 for certain special liability policies)

Calculation of forecasted final losses incurred

Fiscal year	Fiscal years elapsed								
of accident	1	2	•••	13	14	15	16		
1990	XXX	XXX	XXX	XXX	XXX	XXX	XXX	_	
1991		Cumulative loss		-	XXX	XXX	XXX		
1992		are input for eac and a triangle dr		accident XX	XXX	XXX	XXX		
1993	XXX	XXX	XXX	XXX	XXX	XXX	XXX		
•••	XXX	XXX	XXX	ххх			XXX		
2004	XXX	XXX	XXX	XXX	Extrap		XXX		
2005	XXX	XXX	XXX	XXX	XXX	XXX	XXX	~	
						Total	XXX	_	
2)	·	to be incurred in color) are estim	1		-			-	

3) The forecasted final losses incurred are calculated for each fiscal year of accident

 The column total for the 16th year elapsed will become the forecasted final losses incurred as of FY2005.

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