

Sompo Japan and NIPPONKOA Monthly Sales Report

1. Sompo Japan + NIPPONKOA

【Monthly sales premiums in FY2014】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Flash>		August		September	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	110,616	1.0	74,099	0.2	82,189	0.7	87,719	1.2				
CALI	21,005	(14.6)	24,357	(8.5)	27,075	0.6	28,189	(6.0)				
Personal accident	21,972	(2.3)	15,037	6.2	16,390	1.9	17,783	4.6				
Others	38,531	6.5	28,364	2.1	21,346	8.4	27,173	2.7				
Fire	34,226	11.8	21,752	5.9	28,126	20.4	27,211	3.8				
Marine	8,093	(1.1)	5,991	(0.9)	5,517	(3.5)	6,082	(4.2)				
Total	234,443	1.2	169,600	0.3	180,644	4.2	194,157	0.7				

Lines	October		November		December		January		February		March	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto												
CALI												
Personal accident												
Others												
Fire												
Marine												
Total												

(Note) "Personal accident" and "Total" include sales premiums of third sector products.

【Cumulative total in FY2014】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Flash>		August		September	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	110,616	1.0	184,714	0.7	266,903	0.7	354,622	0.8				
CALI	21,005	(14.6)	45,362	(11.4)	72,438	(7.3)	100,626	(6.9)				
Personal accident	21,972	(2.3)	37,009	1.0	53,400	1.3	71,183	2.1				
Others	38,531	6.5	66,895	4.6	88,241	5.5	115,414	4.8				
Fire	34,226	11.8	55,979	9.4	84,105	12.8	111,316	10.5				
Marine	8,093	(1.1)	14,083	(1.0)	19,600	(1.7)	25,682	(2.3)				
Total	234,443	1.2	404,042	0.8	584,686	1.8	778,844	1.6				

Lines	October		November		December		January		February		March	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto												
CALI												
Personal accident												
Others												
Fire												
Marine												
Total												

(Note) "Personal accident" and "Total" include sales premiums of third sector products.

2. Sompo Japan

【Monthly sales premiums in FY2014】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Flash>		August		September	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	76,350	2.0	50,299	1.4	56,096	2.1	60,191	2.6				
CALI	14,377	(13.4)	17,208	(6.4)	19,244	3.3	19,995	(4.8)				
Personal accident	16,734	(3.1)	11,791	4.0	12,072	2.3	12,900	6.5				
Others	27,407	10.5	22,287	2.6	14,244	9.2	20,215	3.5				
Fire	22,059	19.1	13,888	4.7	18,176	26.7	18,236	5.8				
Marine	5,378	(0.9)	3,977	(1.8)	3,594	(1.8)	4,088	(5.1)				
Total	162,306	3.1	119,449	0.9	123,426	6.0	135,625	2.1				

Lines	October		November		December		January		February		March	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto												
CALI												
Personal accident												
Others												
Fire												
Marine												
Total												

(Note) "Personal accident" and "Total" include sales premiums of third sector products.

【Cumulative total in FY2014】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Flash>		August		September	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	76,350	2.0	126,649	1.8	182,745	1.9	242,936	2.0				
CALI	14,377	(13.4)	31,585	(9.7)	50,829	(5.2)	70,823	(5.1)				
Personal accident	16,734	(3.1)	28,525	(0.3)	40,597	0.5	53,497	1.9				
Others	27,407	10.5	49,694	6.8	63,938	7.4	84,153	6.4				
Fire	22,059	19.1	35,947	13.1	54,122	17.3	72,358	14.2				
Marine	5,378	(0.9)	9,355	(1.3)	12,949	(1.4)	17,038	(2.3)				
Total	162,306	3.1	281,754	2.1	405,180	3.3	540,805	3.0				

Lines	October		November		December		January		February		March	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto												
CALI												
Personal accident												
Others												
Fire												
Marine												
Total												

(Note) "Personal accident" and "Total" include sales premiums of third sector products.

3. NIPPONKOA

【Monthly sales premiums in FY2014】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Flash>		August		September	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	34,265	(1.1)	23,800	(2.4)	26,093	(2.1)	27,528	(1.8)				
CALI	6,628	(17.1)	7,149	(13.0)	7,831	(5.6)	8,194	(9.0)				
Personal accident	5,238	0.2	3,246	15.2	4,319	0.7	4,883	(0.0)				
Others	11,123	(2.4)	6,077	0.4	7,102	6.7	6,958	0.2				
Fire	12,167	0.6	7,865	8.1	9,951	10.3	8,975	0.0				
Marine	2,715	(1.6)	2,014	0.8	1,922	(6.5)	1,994	(2.3)				
Total	72,137	(2.7)	50,151	(1.2)	57,218	0.4	58,533	(2.3)				

Lines	October		November		December		January		February		March	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto												
CALI												
Personal accident												
Others												
Fire												
Marine												
Total												

(Note) "Personal accident" and "Total" include sales premiums of third sector products.

【Cumulative total in FY2014】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Flash>		August		September	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	34,265	(1.1)	58,065	(1.6)	84,158	(1.8)	111,686	(1.8)				
CALI	6,628	(17.1)	13,777	(15.0)	21,609	(11.8)	29,803	(11.1)				
Personal accident	5,238	0.2	8,484	5.5	12,803	3.8	17,686	2.7				
Others	11,123	(2.4)	17,201	(1.4)	24,303	0.8	31,262	0.7				
Fire	12,167	0.6	20,032	3.4	29,983	5.6	38,958	4.3				
Marine	2,715	(1.6)	4,728	(0.6)	6,651	(2.4)	8,645	(2.3)				
Total	72,137	(2.7)	122,288	(2.1)	179,506	(1.3)	238,039	(1.5)				

Lines	October		November		December		January		February		March	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto												
CALI												
Personal accident												
Others												
Fire												
Marine												
Total												

(Note) "Personal accident" and "Total" include sales premiums of third sector products.